

## **RFP Adult, DW, Youth Out-of-School, One-Stop-Operator and Business Services**

Questions Received Prior to the Optional Bidders Conference on March 3, 2016

- As a point of clarification, are providers responsible for rent and/or cost sharing such as copy machines, telephones and Internet? If so, what is the cost per location of each?  
Response: All Center costs must be shared as per the Quality Standards for One Stops policy (<http://www.elevatevirginia.org/wp-content/uploads/2014/04/VBWD-Policy-14-00-Quality-Standards-for-One-StopsMHsigned.pdf>), and shared costs include rent, copy machines, telephone, internet and other costs to operate the Centers. Please see the electronic copy of current MOUs on [www.Basecamp.com](http://www.Basecamp.com) and [www.vaworkforcecenters.com](http://www.vaworkforcecenters.com) which will be uploaded after the bidders conference.
- On page 8 of the RFP it lists the Implementation and training cost budgets for Adults and Dislocated Workers. Are the amounts listed for the youth program include both program implementation and direct participant costs?  
Response: On page 8, yes, the amounts listed for the youth program include both program implementation and direct participant costs.
- On the RFP Budget template what line item should work based learning associated expenses appear?  
Response: We will add a Work Based learning line item in the budget template.
- As point of clarification, on the budget template can you provide an example of the types of expenses that make up Career Services only and Career Services training?  
Response: We will update the budget template and include examples of expenses for line items which may not be obvious to proposers. It will be included in the Addendum.
- The Business Services Contractor is responsible for facilitating the Business

**2015 Quarter 2**

15:16 Wednesday, February 17, 2016 1

Program	MeasureDescr	Area	Num	Den	Performance	Target	threshold_80	PerformDescr	flag
Adult	Entered Employment Rate	17	45	57	78.9	77	61.6	Exceed	
Adult	Employment Retention Rate	17	47	49	95.9	83	66.4	Exceed	
Adult	Average Six-Month Earnings	17	344,285	41	8,397.2	9300	7440.0	Met	
Adult	Employment and Credential Rate	17	14	21	66.7	63	50.4	Exceed	
Dislocated Worker	Entered Employment Rate	17	34	44	77.3	82	65.6	Met	
Dislocated Worker	Employment Retention Rate	17	92	97	94.8	92	73.6	Exceed	
Dislocated Worker	Average Six-Month Earnings	17	1,075,532	88	12,222.0	12741	10192.8	Met	
Dislocated Worker	Employment and Credential Rate	17	3	8	37.5	67	53.6	Not Met	
Youth	Attainment of Degree or Certificate	17	13	24	54.2	65	52.0	Met	
Youth	Literacy-Numeracy Gains	17	14	21	66.7	57	45.6	Exceed	
Youth	Placement in Employment or Education	17	21	31	67.7	63	50.4	Exceed	
All	CRC Attainment	17	70	297	23.6	25	25.0	Not Met	

**Reporting reflects case closures according to the following schedule:**

Entered Employment Rate: October 1, 2014 - September 30, 2015

Employment Retention Rate: April 1, 2014 - March 31, 2015

Average Six Month Earnings: April 1, 2014 - March 31, 2015

Credentialed and Employed Rate: October 1, 2014 - September 30, 2015

E = Exceeded, M = Met, FTM = FailedTo Meet

# Bidder's Conference

Thursday, March 3, 2016

Name	Organization	Email Address
Gary Cotta	Goodwill Industries of South Central Virginia	gcotta@goodwillscv.org
Chris Wright	GOODWILL INDUSTRIES OF SOUTH CENTRAL VIRGINIA, INC	cwright@goodwillscv.org
KENNETH GATHERS	RESCARE WORKFORCE SERV. CO.	KENNETH.GATHERS@RESCARE.COM
TONYA INGRAM	CRP (community Recovery Program) Piedmont Community Services	tingram@piedmontesb.org
Laurie Moran	Danville Pittsylvania County Chamber of Commerce	lmoran@dpchamber.org
Everlena B. Ross	Pittsylvania County Comm. Action, Inc. Charlottesville, Va.	eross@pocainc.org
Bill Loope	STEP Inc	william.loope@stepincva.com
Cheryl Cobbs	STEP, Inc	cheryl.cobbs@stepincva.com
DeVone Holt	ResCare Workforce Services	DeVone.Holt@Rescare.com
Jenny Bolte	Goodwill Industries of the Valleys	jbolte@goodwillvalleys.com
Clay Stein	Goodwill Industries of the Valleys	cstein@goodwillvalleys.com

Separate Base Camp

[illegible]

Proposer	Date	Time	Signature
Buc. Interiors	3/23	10:00	[Signature]
Patrick County Public Schools	3/24	8:44	Wendy White
Danville Pittsylvania County Chamber of Commerce	3/24	9:37	Ramie Moran
Goodwill Industries of the Valley	3/24	9:40	[Signature]
Anna Allen / Rescare	3/24	0955	UPS delivery
Robert Knight	3/24	11:55	[Signature]
[Signature] ARP Inc	3/24	1:48	[Signature]

11  
in pmw  
pmw

Sign-in Sheet

RFP Selection Committee

4/19/2016

Ada W. K.  
Philip Westerman

Lisa Fultz

June Brown

DG Phigant

~~Steph. J. Hardy~~

L. L.

Proposal Review Criteria

Name of organization submitting proposal: MARTINSVILLE-HENRY COUNTY CHAMBER OF COMMERCE

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES

Name of Reviewer and Date: RICHARD G. EPHRAIME 4/11/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	STAFF ADDITIONS ARE STRONG.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	MORE JOB SPECIFIC JOB FAIRS WOULD BE A PLUS.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	MORE COLLABORATION WITH OTHER PROGRAM PROVIDERS WOULD BE A PLUS.
Proposed Costs and Service Levels (Tab 6)	0-20	20	COSTS ARE REASONABLE.
Total	0-100	90	

Additional Comments: PLEASE NUMBER THE TABS TO CORRESPOND WITH SCORE SHEETS GOING FORWARD.

# Proposal Review Criteria

Name of organization submitting proposal:

Martinsville Chamber

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Bus Services

Name of Reviewer and Date:

APM

4-19-16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	40	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17 15-20	collaborate / bridge the divide between VFC & corporate
Proposed Costs and Service Levels (Tab 6)	0-20	1	
Total	0-100		

Additional Comments:

I would like to see a person designated to work with VFC to get job postings entered into both sites and when job is posted someone constantly reach out until job is filled



Proposal Review Criteria

Name of organization submitting proposal:

MHC Chambers

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Name of Reviewer and Date:

J BROWN

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17	pg 8 outcomes
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	Letters - RJE, Results Q Data - not specific
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	16	
Proposed Costs and Service Levels (Tab 6)	0-20	18	\$ 59,448
Total	0-100	81	

Additional Comments:

Target 59,448

Proposal Review Criteria

Name of organization submitting proposal:

MHC Chamber

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES  
Martinsville, Henry County

Name of Reviewer and Date:

Gray

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	19	staff is well connected to the communities.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	38	VEC - find a way to <sup>integrate</sup> <del>work</del> with them.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	Chambers build strong partners
Proposed Costs and Service Levels (Tab 6)	0-20	20	Robbie Coas Wood, Jr.
Total	0-100	97	

Additional Comments:

Chambers is well received in all areas of city & county - knows who to call to make things happen.

Proposal Review Criteria

Name of organization submitting proposal: DANVILLE PITTSYLVANIA COUNTY CHAMBER OF COMMERCE, INC.

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES

Name of Reviewer and Date: RICHARD G. EPHRAVE APRIL 4, 2016

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	15	NEED TO INCREASE NUMBER OF FIRMS USING OST'S & INCUMBANT WORKER TRAINING
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	NEED TO MEET CERTIFIED WORK READY COMMUNITY GOALS FOR BOTH CITY & COUNTY.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	GOOD PLAN IF ALL PARTNERS WIK THE PLAN AS THEY AGREED.
Proposed Costs and Service Levels (Tab 6)	0-20	20	REASONABLE COST.
Total	0-100	85	GOOD PROPOSAL. GOOD RESULTS ARE CRITICAL TO SUCCESS.

Additional Comments: PAGE 23 - (531) EMPLOYERS REPRESENTING 400 OR MORE JOBS ? IF EACH EMPLOYER HAD ONLY 400 JOBS, THAT WOULD MEAN THAT THERE ARE 212,400 JOBS REPRESENTED BY LARGE EMPLOYERS IN DANVILLE + PITTSYLVANIA COUNTY! COLLABORATE MORE WITH LOCAL LONGWOOD SBDC.

# Proposal Review Criteria

Name of organization submitting proposal:

DPC Chamber

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Bus services

Name of Reviewer and Date:

APR 4-19-16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17 15-20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	37 35-40	did not see plan on reaching potential employees Job Fairs
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17 15 20	Schools I think needs improvement
Proposed Costs and Service Levels (Tab 6)	0-20		
Total	0-100		

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal:

DP Chamber of Commerce

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Name of Reviewer and Date:

J BROWN

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	18	6 yrs 3 letter of support meeting goals
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	DDL 7 features target pgs
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	18	Goodwill local RCR
Proposed Costs and Service Levels (Tab 6)	0-20	18	\$33,271
Total	0-100	89	

Additional Comments:

Target \$ 83,271

identified employers

Proposal Review Criteria

Name of organization submitting proposal:

Danville Pittsylvania Chapter

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services  
Danville; Pittsylvania County

Name of Reviewer and Date:

any

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17	20% of President time charged
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	36	Team approach to doing could have helped.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	18	Very strong use of membership
Proposed Costs and Service Levels (Tab 6)	0-20	16	Need one person over program
Total	0-100	87	

Additional Comments:


Proposal Review Criteria

Name of organization submitting proposal: PATRICK COUNTY PUBLIC SCHOOLS

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES

Name of Reviewer and Date: RICHARD G. EPAGRAVE 4/13/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	12 YEARS OF EXPERIENCE
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	EXTENSIVE LIST OF PARTNERSHIPS
Proposed Costs and Service Levels (Tab 6)	0-20	15	
Total	0-100	90	

Additional Comments: LOCAL ORGANIZATION HAS NEEDED  
COURSE KNOWLEDGE IN PATRICK COUNTY.

# Proposal Review Criteria

Name of organization submitting proposal:

Patrol Corp

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Bus service

Name of Reviewer and Date:

ABT 4-19-16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20		
Planned approach to program design and service strategy (Tab 3 & 4)	0-40		
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20		
Proposed Costs and Service Levels (Tab 6)	0-20		
Total	0-100		

Additional Comments:

I believe this should be awarded  
or have a designated person for bus services



Proposal Review Criteria

Name of organization submitting proposal:

Patrick CO Pub Schools

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Name of Reviewer and Date:

J. Brown

4/17/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	16	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	32	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	Brubaker
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	79	

Additional Comments:

NO specific for

curriculum

probable referenced

Bulletin

# Proposal Review Criteria

Name of organization submitting proposal:

Patrick Co. Public Works

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Patrick County

Name of Reviewer and Date:

Guy

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

20

Small number  
of businesses &  
Pat. Co. knows them

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

38

stronger  
marketing

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

20

Proposed Costs and Service Levels (Tab 6)

0-20

20

Good use  
of money

Total

0-100

98

Additional Comments:

Excellent Track Records

# Proposal Review Criteria

Name of organization submitting proposal: BUSINESS INTERFACE, LLC

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES, LLC.

Name of Reviewer and Date: RICHARD G. EPHGRAVE 4/12/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	10	ORGANIZATION } 10 CAPABILITY } EXPERIENCE - 0
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	20	PLANNED APPROACH - 20 SERVICE STRATEGY - 0
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	BUSINESS SERVICES HAS TO BE DONE ON A LOCAL PARTNERSHIP
Proposed Costs and Service Levels (Tab 6)	0-20	10	EXPENSIVE COMPARED TO OTHER PROPOSALS
Total	0-100	40	

Additional Comments:

BUSINESS SERVICES MUST BE DONE ON A COLLABORATIVE BASIS. NO EVIDENCE OF COLLABORATION IN THIS PROPOSAL.

# Proposal Review Criteria

Name of organization submitting proposal:

Bus Interface

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Bus Serv

Name of Reviewer and Date:

Adpt

4-19-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

—

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

—

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

—

Proposed Costs and Service Levels (Tab 6)

0-20

—

Total

0-100

—

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal:

Business Interface

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	14	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	25	Flexibility in hours
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	5	
Proposed Costs and Service Levels (Tab 6)	0-20	8	
Total	0-100	52	

Additional Comments:

29 FTE ?

.04% FTE

Generic Collaboration - not specific

Proposal Review Criteria

Name of organization submitting proposal:

*Business Interface*

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

*Business Services*

*All areas*

Name of Reviewer and Date:

*Crut*

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	5	low interactions with companies
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	litera contain says good things. Reference are good.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	Don't know area
Proposed Costs and Service Levels (Tab 6)	0-20	10	low out reach budget
Total	0-100	60	

Additional Comments:

*References To whom it  
May Concern: very generally written.*

Proposal Review Criteria

Name of organization submitting proposal: RESCARE WORKFORCE SERVICES

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES

Name of Reviewer and Date: RICHARD G. EPHGRAVE 4/19/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	20	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	NO SPECIFIC <u>LOCAL</u> PARTNERSHIPS ARE MENTIONED
Proposed Costs and Service Levels (Tab 6)	0-20	20	
Total	0-100	60	

Additional Comments: LAST YEAR'S RESULTS WERE UNSATISFACTORY.

# Proposal Review Criteria

Name of organization submitting proposal:

Res care

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Bus serv

Name of Reviewer and Date:

AGU

4-19-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

15

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

30

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

12

Proposed Costs and Service Levels (Tab 6)

0-20

0

Total

0-100

Additional Comments:

not sure they would be able to handle



Proposal Review Criteria

Name of organization submitting proposal:

Rescare

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Business Services

Name of Reviewer and Date:

J Brown

4/18/10

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	14	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	31	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	12	
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	73	

Additional Comments:

1.9 FTE

Proposal Review Criteria

Name of organization submitting proposal:

RES CARE

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

BUSINESS SERVICES

All areas

Name of Reviewer and Date:

GUY

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	5	Mr. Cuy has some good knowledge of area
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	10	Nicely laid out but never saw this
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	No contact
Proposed Costs and Service Levels (Tab 6)	0-20	5	Too little on outreach
Total	0-100	20	

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal: GOODWILL IND. OF THE VALLEYS

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

ADULT/DW/ONE STOP

Name of Reviewer and Date:

RICHARD G. EPHGRAVE

4/11/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	IMPRESSIVE RESUMES FOR BOTH EDUCATION AND YEARS OF EXPERIENCE
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	40	IMPRESSIVE FOLLOW UP ON 30 AND 90 DAY BASIS
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	ALL THE RIGHT PARTNERS, ESPECIALLY COMMUNITY COLLEGES
Proposed Costs and Service Levels (Tab 6)	0-20	15	EXPENSIVE, BUT SLIGHTLY LESS THAN OTHER PROPOSAL
Total	0-100	95	

Additional Comments: EXCELLENT PROPOSAL. THREE YEAR RESULTS ARE VERY IMPRESSIVE. SIMILAR RESULTS FOR OUR AREA WILL PROVE GOODWILL WAS THE RIGHT RESOURCE CHOICE.

Proposal Review Criteria

Name of organization submitting proposal: BUSINESS INTERFACE, LLC

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

ADULT/DW/ONE-STOP

Name of Reviewer and Date: RICHARD G. EPHGRAVE 4/12/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	10	NO LOCAL AREA NPWIB EXPERIENCE WILL BE PROBLEMATIC.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	40	GOOD PLANNED APPROACH
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	NO EVIDENCE OF COMMUNITY PARTNERSHIPS OR COLLABORATION.
Proposed Costs and Service Levels (Tab 6)	0-20	10	EXTENSIVE. MUCH HIRING WILL BE REQUIRED. NO LEVERAGING OF RESOURCES
Total	0-100	60	

Additional Comments:

MORE EXPERIENCE APPEARS TO BE IN AREAS OF ANTI-DISCRIMINATION. NO YOUTH PROGRAMS EVIDENCED.

Proposal Review Criteria

Name of organization submitting proposal: RESCARE WORKFORCE SERVICES

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

ADULT/DW/ONE-STOP

Name of Reviewer and Date: RICHARD EPHGRAVE 4/16/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	20	ON PAPER THE APPROACH LOOKS GOOD. LAST YEARS RESULTS WERE POOR.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	NO SPECIFIC <u>LOCAL</u> PARTNERSIPS ARE MENTIONED
Proposed Costs and Service Levels (Tab 6)	0-20	20	COSTS ARE AVERAGE COMPARED TO OTHER PROPOSALS.
Total	0-100	60	

Additional Comments: LAST YEAR'S RESULTS WERE UNSATISFACTORY.

Proposal Review Criteria

Name of organization submitting proposal:

Goodwill

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult / DW

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	34	Specific Assessment
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17	
Proposed Costs and Service Levels (Tab 6)	0-20	18	
Total	0-100	86	

Additional Comments:

Good job descriptions

Virtual One-stop

NCRC

Proposal Review Criteria

Name of organization submitting proposal:

ResCare

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult DW

Name of Reviewer and Date:

J Brown

4/11/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	16	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	34	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	16	
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	82	

Additional Comments:

807

using Rescare Academy / Resnet Pro?

pg 48 #6

# Grammatical Errors

Proposal Review Criteria			
Name of organization submitting proposal: <b>Business Interface</b>			
Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve: <b>Adult / DW/ One-stop</b>			
Name of Reviewer and Date:			
Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	12	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	25	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	5	
Proposed Costs and Service Levels (Tab 6)	0-20	8	
Total	0-100	50	
Additional Comments: <b>CPM - transitional position?</b>			
<b>For profit</b>			
<b>DE, MD, VA</b>	<b>DP 324</b>	<b>216</b>	<b>year</b>
	<b>MHC 216</b>	<b>144</b>	
	<b>PC 96</b>	<b>72</b>	

40% training?

Mgmt fee charged to TANF



Proposal Review Criteria

Name of organization submitting proposal:

Goodwill

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult/DW/one stop

Name of Reviewer and Date:

Guy

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	18	We had trouble in past, but they good in organization
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	36	Plan is very good
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17	They are in our community and know players
Proposed Costs and Service Levels (Tab 6)	0-20	18	Budget is a budget not what happen
Total	0-100	89	

Additional Comments:

Do we have other references.

Proposal Review Criteria

Name of organization submitting proposal:

Business Interface

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult, DW & One Stop

Name of Reviewer and Date:

Long

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	15	Good experience Nice Plan
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	lay out is workable
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	10	Good - more here
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	71	

Additional Comments:

Reference not personalized

Proposal Review Criteria

Name of organization submitting proposal:

*Res Care*

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

*Adult/DW/One-Stop*

Name of Reviewer and Date:

*Gary*

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	15	New Director is better and trying.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	31	Stranger in last few months
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	<u>look OK</u>
Proposed Costs and Service Levels (Tab 6)	0-20	10	Must - spend framing dollars.
Total	0-100	71	

Additional Comments:

# Proposal Review Criteria

Name of organization submitting proposal:

Bus Interface

Program type (Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult One-Stop

Name of Reviewer and Date:

After 4-19-16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20		I am very intrigued by their service areas and would like to know more before scoring
Planned approach to program design and service strategy (Tab 3 & 4)	0-40		Need to meet if others agree
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20		
Proposed Costs and Service Levels (Tab 6)	0-20		
Total	0-100		

Additional Comments:

Check referrals from Delaware, Hampton VA

Newport News

Letter from Newport News

is ~~not~~ a personal letter from retreat staff

I like the areas they service and how they are reaching the impoverished

I'm curious to meet them to see how they plan to staff the centers

They will have a serious cash flow issue staffing facility

Proposal Review Criteria

Name of organization submitting proposal:

Goodwill

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult One stop

Name of Reviewer and Date:

*[Signature]*

4-15-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

17

15-20

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

37

35-40

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

17

15-20

Proposed Costs and Service Levels (Tab 6)

0-20

Total

0-100

71

Additional Comments:

need referral from Charlotte workforce center  
Harrisonburg & Underster

I would like to see their monthly reports  
what deficiencies they currently have

- Are we able to send a secret shopper

- what would a "takeover look like

- No on Bus services

# Proposal Review Criteria

Name of organization submitting proposal:

Rescare

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult One stop

Name of Reviewer and Date:

4/15

4-19-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

17

not sure about execution

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

25

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

17

Proposed Costs and Service Levels (Tab 6)

0-20

Total

0-100

59

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal: PATRICK COUNTY PUBLIC SCHOOLS

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

ADULT, DW, ONE-STOP

Name of Reviewer and Date:

RICHARD G. EPHGRAVE 4/13/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	12 YEARS OF EXP.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	EXTENSIVE LIST OF COLLABORATION
Proposed Costs and Service Levels (Tab 6)	0-20	20	
Total	0-100	95	

Additional Comments: LOCAL ORGANIZATION WILL HAVE AN ADVATAGE IN PATRICK COUNTY.

Proposal Review Criteria

Name of organization submitting proposal: PATRICK COUNTY PUBLIC SCHOOLS

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

YOUTH OUT OF SCHOOL

Name of Reviewer and Date: RICHARD G. EPHRAVE 4/13/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	15	<del>NO EXPERIENCE</del>
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	EXTENSIVE LIST OF COMMUNITY PARTNERSHIPS
Proposed Costs and Service Levels (Tab 6)	0-20	20	
Total	0-100	90	

Additional Comments: LOCAL ORGANIZATION WILL HAVE AN ADVANTAGE IN PATRICK COUNTY.



Proposal Review Criteria

Name of organization submitting proposal:

Petaluma County

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult DW one stop  
~~gated~~

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17 15-20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	37 35-40	They have method of best reaching
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17 15-20	
Proposed Costs and Service Levels (Tab 6)	0-20	7	
Total	0-100		

Additional Comments:

# Proposal Review Criteria

Name of organization submitting proposal:

Petroleum Comb

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Petroleum County  
youth

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	17	
Proposed Costs and Service Levels (Tab 6)	0-20		
Total	0-100	69	

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal:

Patrons Co Public School

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth OS

Name of Reviewer and Date:

J Brown

4/17/14

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	16	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	Bug 27
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	77	

Additional Comments:

Youth 20

Quoted Reps

Bullets

Proposal Review Criteria

Name of organization submitting proposal:

Patricks Co. Public School

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Adult / DW

Name of Reviewer and Date:

J Brown

4/17/14

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	18	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	Burb 2 ff
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	84	

Additional Comments:

A / DW

Visual

25 20

curse

TOM Dore

Bullets

Chris Pope

\$21K +

PLACE

\$19K over  
taxt

DALS  
SAAS

→ NO increase over \$  
2015 - 16

Proposal Review Criteria

Name of organization submitting proposal:

*Patuxent Co. Public Schools*

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

*Adult, DW & One Stop*

Name of Reviewer and Date:

*Guy*

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	<i>18</i>	<i>They hand in numbers that</i>
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	<i>37</i>	<i>They list their numbers</i>
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	<i>20</i>	<i>Very good</i>
Proposed Costs and Service Levels (Tab 6)	0-20	<i>18</i>	<i>Budget - they spend \$</i>
Total	0-100	<i>94</i>	

Additional Comments:

*Very little industry in county, but they make it work.*

Proposal Review Criteria

Name of organization submitting proposal:

Patrick County Public Schools

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth Out of School

Name of Reviewer and Date:

Guy

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

20

Patrick has done very good exp. people

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

35

designer is good - limited resources

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

18

School has very good people in community helping

Proposed Costs and Service Levels (Tab 6)

0-20

18

out reach is good

Total

0-100

91

Additional Comments:

excellent program

Proposal Review Criteria

Name of organization submitting proposal:

Goodwill

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth

Name of Reviewer and Date:

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

17

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

~~36~~ 33

Specific Assessments

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

~~17~~ 15

Proposed Costs and Service Levels (Tab 6)

0-20

18

Total

0-100

83

Additional Comments:

Tab 2 pgs Totals

Career Connector in Martinsville

Proposal Review Criteria

Name of organization submitting proposal:

Rescare

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth

Name of Reviewer and Date:

J. Brown 4/18/10

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	15	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	15	
Proposed Costs and Service Levels (Tab 6)	0-20	16	
Total	0-100	76	

Additional Comments:

285

Too much on IL Gateway



# Proposal Review Criteria

Name of organization submitting proposal:

STEP

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out of school

Name of Reviewer and Date:

Julie Brunson

4/12/16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

16

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

31

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

15

lots of reference to wrap policies

Proposed Costs and Service Levels (Tab 6)

0-20

15

Detail

Total

0-100

77

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal:

Business Interface

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	13	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	25	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	5	
Proposed Costs and Service Levels (Tab 6)	0-20	8	
Total	0-100	51	

Additional Comments:

Repetitive of A/DW

Proposal Review Criteria

Name of organization submitting proposal:

*All part of  
Ex. cert of  
Feedback*  
*Goodwill*

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

*Youth out of School*

Name of Reviewer and Date:

*Gray*

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	16	<i>Plan looks good - some of their personnel have background</i>
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	<i>very good Plan</i>
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	18	<i>Chamber of Danville has their support</i>
Proposed Costs and Service Levels (Tab 6)	0-20	17	<i>out reach going to tough</i>
Total	0-100	86	

Additional Comments:

*Would like to have different people do Youth and Adult.*

*All leadership in the Valley work w/ Danville Goodwill*

Proposal Review Criteria

Name of organization submitting proposal:

Business Interface

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

Youth out-of-school

Name of Reviewer and Date:

Garry

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

16

Good experience in MD

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

30

Plan OK but not sure it will work

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

10

Done here but good in area they are

Proposed Costs and Service Levels (Tab 6)

0-20

16

out reach of

Total

0-100

72

Additional Comments:

# Proposal Review Criteria

Name of organization submitting proposal:

RES Care

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out of school

Name of Reviewer and Date:

Bry

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	14	late coming? but do have experience
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	Plans look good but <del>seem to</del> count
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	12	Need stronger partnership
Proposed Costs and Service Levels (Tab 6)	0-20	14	Marked the right numbers
Total	0-100	70	

Additional Comments:

Last 3 years have been very poor on performance. What is on paper is words not action.

Proposal Review Criteria

Name of organization submitting proposal:

STEP

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out-of-school

Name of Reviewer and Date:

Gary

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	17	Has worked with youth d.fferent levels
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	35	Knows paper work - helped previous contractor
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	16	Has some partners in Danville area
Proposed Costs and Service Levels (Tab 6)	0-20	18	No change
Total	0-100	86	

Additional Comments:

Need new agent on this program - Hope <sup>they</sup> don't have all habits - Need have own policies

Proposal Review Criteria

Name of organization submitting proposal:

Good Will

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out of school

Name of Reviewer and Date:

*[Signature]*

7-19-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

17

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

30

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

17

Proposed Costs and Service Levels (Tab 6)

0-20

Total

0-100

64

Additional Comments:

# Proposal Review Criteria

Name of organization submitting proposal:

Recare

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out of school

Name of Reviewer and Date:

Hyatt

4-19-16

Item Description

Point Range

Points Awarded

Notes

Organization Capability and Experience (Tab 2)

0-20

15

Planned approach to program design and service strategy (Tab 3 & 4)

0-40

25

Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)

0-20

17

Proposed Costs and Service Levels (Tab 6)

0-20

Total

0-100

58

Additional Comments:



# Proposal Review Criteria

Name of organization submitting proposal:

Step

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

youth out of school

Name of Reviewer and Date:

ALY 4-19-16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	10	no Daville office
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	0	nothing in tab 3-4
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	10?	I think our youth out of school provider need to include
Proposed Costs and Service Levels (Tab 6)	0-20	?	Step as a partner
Total	0-100	20	

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal: RESCARE WORKFORCE SERVICES

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

YOUTH

Name of Reviewer and Date: RICHARD EPHRAVE

4/18/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	20	
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	NO SPECIFIC <u>LOCAL</u> PARTNERS ARE MENTIONED
Proposed Costs and Service Levels (Tab 6)	0-20	20	
Total	0-100	60	

Additional Comments: LAST YEAR'S RESULTS WERE UNSATISFACTORY.

Proposal Review Criteria

Name of organization submitting proposal: **GOODWILL IND. OF THE VALLEYS**

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

**YOUTH**

Name of Reviewer and Date:

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	IMPRESSIVE RESUMES FOR BOTH EDUCATION AND YEARS OF EXPERIENCE
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	40	IMPRESSIVE FOLLOW UP SYSTEM
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	20	ALL THE RIGHT PARTNERS INCLUDING COMMUNITY COLLEGES
Proposed Costs and Service Levels (Tab 6)	0-20	15	EXPENSIVE, BUT AN INVESTMENT IN OUR FUTUR.
Total	0-100	95	

Additional Comments:

Proposal Review Criteria

Name of organization submitting proposal: BUSINESS INTERFACE, LLC.

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

YOUTH

Name of Reviewer and Date: RICHARD G. EPHGRAVE 4/12/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	20	
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	0	NO YOUTH PROGRAMS OUTLINED
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	0	NO PARTNERSHIPS DESCRIBED.
Proposed Costs and Service Levels (Tab 6)	0-20	10	EXPENSIVE
Total	0-100	30	

Additional Comments:

NO EVIDENCE OF YOUTH PROGRAM EXPERIENCE.

Proposal Review Criteria

Name of organization submitting proposal:

STEP, INC.

Program type ( Adult/DW/One-Stop, Youth, Business Services) Please make sure you complete a review sheet for each program an organization has proposed to serve:

YOUTH OUT OF SCHOOL

Name of Reviewer and Date:

RICHARD G. EPHGRAVE

4/13/16

Item Description	Point Range	Points Awarded	Notes
Organization Capability and Experience (Tab 2)	0-20	10	GOOD ORGANIZATION CAPABILITY. LIGHT ON EXPERIENCE.
Planned approach to program design and service strategy (Tab 3 & 4)	0-40	30	PROGRAM APPROACH, DESIGN AND SERVICE NOT IN PLACE.
Evidence of community partnerships as outlined in the RFP, collaboration and leveraging of resources (Tab 5)	0-20	10	NO EVIDENCE OF COLLABORATION OR PARTNERSHIPS
Proposed Costs and Service Levels (Tab 6)	0-20	20	COST EFFECTIVE BUDGET
Total	0-100	70	

Additional Comments:

LIGHT ON EXPERIENCE. NO STATISTICAL EVIDENCE OF SUCCESS