

WPWDB Meeting Agenda
December 14, 2020 • 4:00 p.m.
Zoom Meeting**Agenda****Welcome/Call to Order**..... Adam Wright, Chair**Roll Call** (25 total, need 13 for quorum)

- | | | |
|---|--|---|
| <input type="checkbox"/> Adam Wright | <input type="checkbox"/> John Parkinson | <input type="checkbox"/> Sharon Barksdale |
| <input type="checkbox"/> Brian Wilson | <input type="checkbox"/> Julie Brown | <input type="checkbox"/> Stacey Wright |
| <input type="checkbox"/> Corrie Bobe | <input type="checkbox"/> Mark Powers | <input type="checkbox"/> Teresa Fontaine |
| <input type="checkbox"/> David Collins | <input type="checkbox"/> Marsha Mendenhall | <input type="checkbox"/> Tim Clark |
| <input type="checkbox"/> Debra Buchanan | | <input type="checkbox"/> Tom Davis |
| <input type="checkbox"/> Dick Ephgrave | <input type="checkbox"/> Rebecca Adcock | |
| <input type="checkbox"/> Donna Higdon | <input type="checkbox"/> Rhonda Hodges | <input type="checkbox"/> Tora Terry |
| <input type="checkbox"/> Jim Daniel | <input type="checkbox"/> R J Weaver | <input type="checkbox"/> Tory Shepherd |
| <input type="checkbox"/> John Moody | <input type="checkbox"/> Robin Ferguson | |
| | <input type="checkbox"/> Shannon Hair | |

Welcome Guests.....Adam Wright, Chair**Call for Public Comment**.....Adam Wright, Chair**Items for Approval:**

- Minutes September 21, 2020
- Finance Reports through October 31, 2020

Consent Agenda:

- Approve the following Training Provider and Program Applications
 - Elite Driving School
 - Update tuition for CDL program
 - Medical Solutions
 - Patient Care Technician – new program
 - PHCC
 - Heavy Equipment Operator – new program
 - Pharmacy Technician – new program
 - HR Professional Exam Prep – new credential program
 - Project Management Professional – new credential program
 - Ultimate Performance School of Cosmetology
 - Update provider/program information to bring in compliance with state guidelines

Old Business

New Business

Committee Reports

- Business Engagement.....Rhonda Hodges
- Quality Assurance.....Teresa Fontaine
- Special Populations.....Brian Wilson
- Youth Council.....Robin Ferguson

Updates:

- Performance Update.....Kim Turner
- CEO Update.....Tyler Freeland
- Board Chair Update.....Adam Wright

Save the Date: The next meeting is scheduled for Monday, March 22, 2021 at 4:00 p.m.

Adjourn

West Piedmont Workforce Development Board Meeting
Minutes
September 21, 2020

Present: Adam Wright, Brian Wilson, David Collins, Debra Buchanan, John Moody, Julie Brown, Mark Powers, Rhonda Hodges, RJ Weaver, Robin Ferguson, Shannon Hair, Sharon Barksdale, Stacey Wright, Tory Shepherd

Guests Present: Kim Turner (Ross), Natalie Hodge (Ross), Brandon Martin (Mallard & Mallard), Kimberly McIvor (VEC)

Staff Present: Tyler Freeland (CEO), Jael Membreno, Lavinia Wingfield, Robbie Knight, Robbin Hall

Adam Wright, Chairman, called the Zoom meeting to order at 4:00 p.m. Roll was called and quorum was established with 14 in attendance. Mr. Wright welcomed all and called for public comment. There being none he proceeded with the approval of the minutes from June 15, 2020. The following correction was made “Ms. Brown explained that the Finance Reports are on the consent agenda showing on the screen for the Zoom meeting, but are on the Approval Items in the electronic packet. Ms. Brown made a motion to remove the Finance Reports from the consent agenda for discussion; Mr. Clark seconded; the motion passed unanimously.” Ms. Wright made a motion to approve the minutes as corrected; Mr. Buchanan seconded; the motion passed unanimously.

Mr. Martin with Mallard and Mallard presented the financial reports through July 31, 2020. He began with the supplemental reports stating that the final carryover amount is \$428,504.53. Ross received \$204,734.98 to maintain level funding leaving a carryover balance of \$223,7669.55 for WPWDB budget. PY19 has closed except the management fees have not been disbursed yet. Mr. Martin informed that the budget was updated with the Wagner Peyser grant which included salary allocations resulting in an increase in WIOA budget. Mr. Martin explained the administrative salary and benefits are only about 67.65% of the WIOA budget and that grants are supplementing the remaining salary and benefits, which leaves more WIOA funding for clients. Mr. Martin gave a summary of funding by program stating that we are still in the first quarter of the program year. He reported that PY18 funding was all spent by June 30, 2020, so no funds had to be returned to the state. The infrastructure agreements for the One Stop partners have been completed. The rent and shared costs are reconciled and complete as of June 30, 2020. Mr. Martin stated that he and Ms. Wingfield, Finance Director, will invoice the rent and shared costs for the first quarter after September 30, 2020. The budget versus actual comparison was not done since there is only one month of financial reports. Mr. Martin stated that WPWDB is in good financial state. There are no red flags. Ms. Brown had a procedural question and asked if the final budget with the addition of the Wagner Peyser grant should be approved? Mr. Martin conveyed it should be approved by the Board. Mr. Wright stated that the Board should vote on the financial reports first and asked for a motion. Ms. Brown made a motion to approve the financial reports; Ms. Buchanan seconded; the motion carried unanimously. Mr. Wright continued to ask for approval of the final page as presented on page 2. Ms. Buchanan made a motion to approve the final budget; Mr. Moody seconded; the motion passed unanimously. Mr. Wright announced that Mr. Martin was leaving the meeting.

There was no old business.

For new business, Ms. Brown asked the status of the One Stop Centers. Mr. Freeland stated that the state recommended a pilot opening of the Martinsville Center first, but that during this time Martinsville has had to close twice due to COVID exposures and is currently waiting 14 days to reopen. He also informed that the Danville Center, which has not been open to the public yet, has had to close to staff due COVID. Mr. Freeland informed that the VEC in both locations is completely virtual and that WIOA and Wagner Peyser are taking appointments in person and virtually. Ms. Brown asked if updates could be shared with the Board to keep them informed, so that they can field questions in the community.

Committee Reports:

- Business Engagement – Ms. Hodges reported that she has a meeting scheduled with Mr. Knight, Business Service Manager
- Quality Assurance – No report
- Special Populations – No report
- Youth – No report

Ms. Turner with Ross gave a performance update sharing the actual performance per program for the fourth quarter of PY19. She shared that the first quarter performance for PY20 would be available October 19, 2020 from the state. She explained that she analyzes each report for accuracy to ensure that all performance is reported and recorded. She shared the PY20 enrollment goals per program with Adult goal at 60, DW goal at 43, and Youth goal at 47. Current enrollments to date are: Adult=16, DW=12, and Youth=7. She informed that the challenge with youth is the 20% Work Experience requirement and credential attainment. She reported that the NCRC numbers are on the rise with 20 of 25 tested receiving certificates. She reported that Ms. Hodge is working with the Youth program. A new Youth Career Specialist has been hired in Danville. Ross is fully staffed now. The TANF and GCE grants are going well. Ms. Turner highlighted some success stories.

Mr. Wright asked how staff were meeting the challenges of servicing customers at this time? Ms. Turner conveyed that PPE has been distributed and plexi glass shields are in each cubicle. Staff are following all the safety precautions such as wearing masks and social distancing. Staff are doing whatever it takes to meet client needs such as meeting clients outside at their cars if they do not want to come in, using the drop box, and using DocuSign to obtain signatures. Mr. Moody asked if there are established procedures to follow for serving all clients in the same manner? Ms. Turner informed that Ross has established procedures and provides customer service based on the client need, the same as during normal working conditions. Mr. Freeland stated that the Ross team is going above and beyond to provide excellent customer service to all our clients.

Mr. Freeland gave his update stating that virtual service delivery is challenging. The Martinsville Center is open for appointment only, but had to close for the second time on September 15 due to an employee COVID case. As far as WIOA, performance goals have been negotiated for PY20. The EO desk review and Board Certification is complete. The budget is finalized and the Ross contract is complete. The Wagner Peyser grant is for six months with a target end date of December 31, 2020; however, there is a possibility it may be extended. Business Services is beginning to have virtual job fairs using Premier Virtual. Mr. Knight is assisting employers with Incumbent Worker Training projects and he is working to secure multiple worksites for Work Experience and OJT participants.

He updated each grant:

Harvest – Second cohort of 15 is underway and recruiting third cohort.

EEL – Resuming activity after a COVID hold and targeting re-entry OJTs.

Pathways – Graduated 19 RNs and ends December 31, 2020.

TANF – Temporary Assistance for Needy Families extended for another year.

Mr. Freeland reported that the Martinsville Center is at full capacity and that Lester Properties has extended the lease 1 year. The Danville Center is also at full capacity and he is working with the partners to extend the lease or find a new location.

Mr. Wright shared that he, Ms. Buchanan, and Mr. Freeland had a meeting with VCCS to review performance. He shared that Mr. Freeland and Ross are working on Youth enrollment plans. He asked if there were anymore questions. Ms. Brown asked if there were plans to replace Board members who had recently resigned and if our Board was still meeting the 51% private sector requirements? Mr. Freeland explained that we are in compliance with our current membership and that the Board information has been sent to VCCS for certification. Mr. Wright stated that the

replacement of Board vacancies would be up to the LEOs.

The next meeting is December 14, 2020 at 4:00 p.m. via Zoom.

Ms. Buchanan made a motion to adjourn; Mr. Powers seconded; the motion passed unanimously. The meeting adjourned at 4:43 p.m.

West Piedmont Workforce Investment Board

October 2020

Supplemental Reports

Pages 1 – 9

WIB Oct Summary Sheet by Funding Stream.....Pg. 1-3
WIB PY19 Adult/DW Training Worksheet.....Pg. 4
Ross Budget vs. Actual Training PY20-21 Worksheet.....Pg. 5
Ross Training Summary as of 10/31/20.....Pg. 6-8
Ross Operational vs. Training Spending Worksheet.....Pg. 9

WIB October Summary Sheet by Funding Stream

ADULT

	Contractors	Regular		Other Operational		Total
		Other Operational	Incumbent Wkr.	Training	Other Operational	
6/30/20 balance	56,715.03	102,283.67	-	-	102,283.67	158,998.70
Set aside for PY 20-21	(56,715.03)	(21,165.35)	-	-	(21,165.35)	(77,880.38)
NOO FY 20-21	440,115.74	42,116.98	-	-	42,116.98	482,232.72
C/O given to Ross	34,140.88	(34,140.88)	-	-	(34,140.88)	
Available for FY 6/30/21	474,256.62	89,094.42	-	-	89,094.42	563,351.04
Jul actual	(43,465.64)	(2,281.84)	-	-	(2,281.84)	(45,747.48)
Aug actual	(28,735.04)	(5,149.19)	-	-	(5,149.19)	(33,884.23)
Sep actual	(32,571.98)	(2,445.15)	-	-	(2,445.15)	(35,017.13)
Oct actual	(39,691.57)	(3,007.39)	-	-	(3,007.39)	(42,698.96)
Subtotal	329,792.39	76,210.85	-	-	76,210.85	406,003.24
Set aside for PY 21-22	63,955.32	10,529.25	-	-	10,529.25	74,484.57
10/31/20 balance	393,747.71	86,740.10	-	-	86,740.10	480,487.81

DISLOCATED WORKER

	Contractors	Regular		Other Operational		Total
		Other Operational	Incumbent Wkr.	Training	Other Operational	
6/30/20 balance	34,407.78	110,833.88	-	-	110,833.88	145,241.66
Set aside for PY 20-21	(34,407.78)	(12,001.96)	-	-	(12,001.96)	(46,409.74)
NOO FY 20-21	281,101.47	34,700.58	-	-	34,700.58	315,802.05
C/O given to Ross	56,734.99	(56,734.99)	-	-	(56,734.99)	
Available for FY 6/30/21	337,836.46	76,797.51	-	-	76,797.51	414,633.97
Jul actual	(13,190.97)	(15,743.48)	-	-	(15,743.48)	(28,934.45)
Aug actual	(13,934.34)	(1,695.21)	-	-	(1,695.21)	(15,629.55)
Sep actual	(30,359.53)	(22.19)	-	-	(22.19)	(30,381.72)
Oct actual	(36,744.00)	(940.53)	-	-	(940.53)	(37,684.53)
Subtotal	243,607.62	58,396.10	-	-	58,396.10	302,003.72
Set aside for PY 21-22	39,843.15	8,675.15	-	-	8,675.15	48,518.30
10/31/20 balance	283,450.77	67,071.25	-	-	67,071.25	350,522.02

YOUTH IN SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance		129,122.86		129,122.86	129,122.86
NOO FY 20-21	74,761.96	68,299.63		68,299.63	143,061.59
C/O given to Ross	28,464.78	(28,464.78)		(28,464.78)	
Available for FY 6/30/21	103,226.74	168,957.71		168,957.71	272,184.45
Jul actual	(1,982.61)	(2,357.04)		(2,357.04)	(4,339.65)
Aug actual	(3,112.39)	(3,342.00)		(3,342.00)	(6,454.39)
Sep actual	(3,703.13)	(2,895.59)		(2,895.59)	(6,598.72)
Oct actual	(2,923.90)	(2,836.30)		(2,836.30)	(5,760.20)
Subtotal	91,504.71	157,526.78		157,526.78	249,031.49
10/31/20 balance	91,504.71	157,526.78		157,526.78	249,031.49

YOUTH OUT SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance		163,376.46		163,376.46	163,376.46
NOO FY 20-21	224,285.87	121,193.24		121,193.24	345,479.11
C/O given to Ross	85,394.33	(85,394.33)		(85,394.33)	
Available for FY 6/30/21	309,680.20	199,175.37		199,175.37	508,855.57
Jul actual	(16,047.40)	(2,554.31)		(2,554.31)	(18,601.71)
Aug actual	(23,452.09)	(10,013.16)		(10,013.16)	(33,465.25)
Sep actual	(23,538.50)	(8,728.10)		(8,728.10)	(32,266.60)
Oct actual	(22,017.52)	(8,075.49)		(8,075.49)	(30,093.01)
Subtotal	224,624.69	169,804.31		169,804.31	394,429.00
10/31/20 balance	224,624.69	169,804.31		169,804.31	394,429.00

ADMINISTRATIVE

Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance				111.70
NOO FY 20-21				142,809.80
Available for FY 6/30/21				142,921.50
Jul actual				(10,211.53)
Aug actual				(10,490.52)
Sep actual				(10,519.27)
Oct actual				(10,142.03)
10/31/20 balance				101,558.15

WIB PY19 Adult/DW Training Worksheet

Program Year 2019

Adult

Total NOO (minus 10% Admin)	527,598.00	Total Expenditures as of 10/31/20	500,294.55
Training Requirement (40%)	211,039.20	Training as of 10/31/20	211,039.20
Training Spent as of 10/31/20	<u>(211,039.20)</u>	Training Rate	42.18%

Operational/Non Training (60%)	316,558.80
Operational/Non Training Spent as of 10/31/20	<u>(289,255.35)</u>
Balance	27,303.45

Dislocated Worker

Total NOO (minus 10% Admin)	313,548.30	Total Expenditures as of 10/31/20	280,937.05
Training Requirement (40%)	125,419.32	Training as of 10/31/20	115,441.90
Training Spent as of 10/31/20	<u>(115,441.90)</u>	Training Rate	41.09%
Training needed to spend	9,977.42		

Operational/Non Training (60%)	188,128.98
Operational/Non Training Spent as of 10/31/20	<u>(165,495.15)</u>
Balance	22,633.83

Adult/DW Combined

Total NOO (minus 10% Admin)	841,146.30	Total Expenditures as of 10/31/20	781,231.60
Training Requirement (40%)	336,458.52	Training as of 10/31/20	326,481.10
Training Spent as of 10/31/20	<u>(326,481.10)</u>	Training Rate	41.79%
Training needed to spend	9,977.42		

Operational/Non Training (60%)	504,687.78
Operational/Non Training Spent as of 10/31/20	<u>(454,750.50)</u>
Balance	49,937.28

Ross Budget vs Actual Training

PY 20-21

Per Ross Budget
Budget/Contract

Description	Adult		DW		YOS (75%)		YIS (25%)		Total	
	Training	Training	Training	Training	Training	Training	Training	Training	Training	Training
July-20										
ITA	\$225,675.32	\$183,899.26	\$0.00	\$0.00	\$112,949.37	\$37,649.72	\$560,173.67			
OJT	\$13,280.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,280.00			
Transitional Jobs (Adult WEX)	\$0.00	\$844.81	\$0.00	\$0.00	\$0.00	\$0.00	\$844.81			
Youth Work Exp	\$6,917.50	\$860.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,777.50			
Youth Incentives	\$0.00	\$0.00	\$367.50	\$0.00	\$0.00	\$0.00	\$367.50			
Support Services	\$973.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$973.88			
	\$21,171.38	\$1,704.81	\$367.50	\$0.00	\$0.00	\$0.00	\$23,243.69			

WIOA Training Budget 8-6-20

Ross Total WIOA Budget
Adult 474,256.62
DW 337,836.46
YOS 309,680.20
YIS 103,226.73
1,225,000.01

Total July 2020 Invoice

August-20										
ITA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
OJT	\$792.00	\$518.43	\$0.00	\$0.00	\$0.00	\$0.00	\$1,310.43			
Transitional Jobs (Adult WEX)	\$8,155.00	\$2,755.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10,910.00			
Youth Work Exp							\$1,760.00			
Youth Incentives							\$0.00			
Support Services	\$949.20	\$5.13	\$0.00	\$0.00	\$0.00	\$0.00	\$954.33			
	\$9,896.20	\$3,278.56	\$0.00	\$0.00	\$0.00	\$0.00	\$14,934.76			

Total Aug 2020 Invoice

September-20										
ITA	\$3,360.00	\$5,855.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,215.00			
OJT	\$0.00	\$8,913.82	\$0.00	\$0.00	\$0.00	\$0.00	\$8,913.82			
Transitional Jobs (Adult WEX)	\$5,685.00	\$1,187.50	\$0.00	\$0.00	\$0.00	\$0.00	\$6,872.50			
Youth Work Exp							\$1,780.00			
Youth Incentives							\$0.00			
Support Services	\$1,167.82	\$980.18	\$0.00	\$0.00	\$0.00	\$0.00	\$2,148.00			
	\$10,212.82	\$16,936.50	\$0.00	\$0.00	\$0.00	\$0.00	\$28,929.32			

Total Sep 2020 Invoice

October-20										
ITA	\$9,859.21	\$14,732.25	\$0.00	\$0.00	\$0.00	\$0.00	\$24,591.46			
OJT	\$1,311.75	\$5,679.76	\$0.00	\$0.00	\$0.00	\$0.00	\$6,991.51			
Transitional Jobs (Adult WEX)	\$6,865.00	\$1,507.50	\$0.00	\$0.00	\$0.00	\$0.00	\$8,372.50			
Youth Work Exp							\$1,187.50			
Youth Incentives							\$0.00			
Support Services	\$476.98	\$2,918.19	\$0.00	\$0.00	\$0.00	\$0.00	\$3,395.17			
	\$18,512.94	\$24,837.70	\$0.00	\$0.00	\$0.00	\$0.00	\$44,538.14			

Total Oct 2020 Invoice

Total Expended	\$59,793.34	\$46,757.57	\$367.50	\$4,727.50	\$111,645.91					
Unexpended	\$165,881.98	\$137,141.69	\$112,581.87	\$32,922.22	\$448,527.76					

Actual 20% Training Spent @ 10/31/20
Ideal 33% Training Spent @ 10/31/20

rs\Accounting\Documents\Finance\Budget\Budget\Contractor Budget v Actual PY20-21.xlsx Ross Training Budget

Ross Training Summary

Training Summary as of 10/31/20

	PY 20-21 Budget	YTD	
		Reimbursement	Balance
D-PC Adult	124,121.60	4,509.96	119,611.64
D-PC DW	101,144.59	16,210.02	84,934.57
D-PC YOS	62,121.88	-	62,121.88
D-PC YIS	20,707.22	4,727.50	15,979.72
M-HC Adult	78,986.47	52,923.43	26,063.04
M-HC DW	64,364.74	25,301.80	39,062.94
M-HC YOS	39,532.49	367.50	39,164.99
M-HC YIS	13,177.50	-	13,177.50
Pat Adult	22,567.25	2,359.95	20,207.30
Pat DW	18,389.93	5,245.75	13,144.18
Pat YOS	11,295.00	-	11,295.00
Pat YIS	3,765.00	-	3,765.00
Total	560,173.67	111,645.91	448,527.76

D-PC Adult

830000 - Training Services	86,002.40	-	86,002.40
832500 - Contractual Training Services	990.00	-	990.00
833000 - Transitional Jobs	5,500.00	4,215.00	1,285.00
840000 - Supportive Services	5,087.50	294.96	4,792.54
850000 - OJT Training	23,760.00	-	23,760.00
901000 - Assessments, Lic. & Cert. Tests	2,781.70	-	2,781.70
Total	124,121.60	4,509.96	119,611.64

D-PC DW

830000 - Training Services	69,968.28	8,224.00	81,744.28
832500 - Contractual Training Services	810.00	-	810.00
833000 - Transitional Jobs	4,500.00	-	4,500.00
840000 - Supportive Services	4,162.50	3,623.08	539.42
850000 - OJT Training	19,440.00	4,362.94	15,077.06
901000 - Assessments, Lic. & Cert. Tests	2,263.81	-	2,263.81
Total	101,144.59	16,210.02	84,934.57

D-PC YOS

820500 - Work Experience/Internships	30,335.75	-	30,335.75
830000 - Training Services	26,195.25	-	26,195.25
831000 - Incentives/Stipends	3,750.00	-	3,750.00
901000 - Assessments, Lic. & Cert. Tests	1,840.88	-	1,840.88
Total	62,121.88	-	62,121.88

D-PC YIS

820500 · Work Experience/Internships	7,389.25	4,727.50	2,661.75
830000 · Training Services	11,454.34	-	11,454.34
831000 · Incentives/Stipends	1,250.00	-	1,250.00
901000 · Assessments, Lic. & Cert. Tests	613.63	-	613.63
Total	<u>20,707.22</u>	<u>4,727.50</u>	<u>15,979.72</u>

M-HC Adult

830000 · Training Services	55,440.66	24,139.26	31,301.40
832500 · Contractual Training Services	550.00	-	550.00
833000 · Transitional Jobs	990.00	23,407.50	(22,417.50)
840000 · Supportive Services	2,311.55	3,272.92	(961.37)
850000 · OJT Training	17,710.00	2,103.75	15,606.25
901000 · Assessments, Lic. & Cert. Tests	1,984.26	-	1,984.26
Total	<u>78,986.47</u>	<u>52,923.43</u>	<u>26,063.04</u>

M-HC DW

830000 · Training Services	45,099.98	9,396.26	35,703.72
832500 · Contractual Training Services	450.00	-	450.00
833000 · Transitional Jobs	1,800.00	6,310.00	(4,510.00)
840000 · Supportive Services	1,891.27	238.42	1,652.85
850000 · OJT Training	13,500.00	9,357.12	4,142.88
901000 · Assessments, Lic. & Cert. Tests	1,623.49	-	1,623.49
Total	<u>64,364.74</u>	<u>25,301.80</u>	<u>39,062.94</u>

M-HC YOS

820500 · Work Experience/Internships	27,492.79	367.50	27,125.29
830000 · Training Services	6,789.70	-	6,789.70
830500 · Occupational Skills Training	3,000.00	-	3,000.00
831000 · Incentives/Stipends	2,250.00	-	2,250.00
Total	<u>39,532.49</u>	<u>367.50</u>	<u>39,164.99</u>

M-HC YIS

820500 · Work Experience/Internships	5,204.05	-	5,204.05
830000 · Training Services	6,223.45	-	6,223.45
830500 · Occupational Skills Training	1,000.00	-	1,000.00
831000 · Incentives/Stipends	750.00	-	750.00
Total	<u>13,177.50</u>	<u>-</u>	<u>13,177.50</u>

Pat Adult

830000 · Training Services	15,723.49	2,359.95	13,363.54
832500 · Contractual Training Services	550.00	-	550.00
833000 · Transitional Jobs	989.68	-	989.68
840000 · Supportive Services	550.37	-	550.37
850000 · OJT Training	3,960.00	-	3,960.00
901000 · Assessments, Lic. & Cert. Tests	793.71	-	793.71
Total	<u>22,567.25</u>	<u>2,359.95</u>	<u>20,207.30</u>

Pat DW

830000 · Training Services	12,790.23	2,866.99	9,823.24
832500 · Contractual Training Services	450.00	-	450.00
833000 · Transitional Jobs	810.00	-	810.00
840000 · Supportive Services	450.30	42.00	408.30
850000 · OJT Training	3,240.00	2,236.76	1,003.24
901000 · Assessments, Lic. & Cert. Tests	649.40	-	649.40
Total	<u>18,389.93</u>	<u>5,245.75</u>	<u>13,144.18</u>

Pat YOS

820500 · Work Experience/Internships	5,526.10	-	5,526.10
830000 · Training Services	3,451.40	-	3,451.40
830500 · Occupational Skills Training	1,125.00	-	1,125.00
831000 · Incentives/Stipends	1,192.50	-	1,192.50
Total	<u>11,295.00</u>	<u>-</u>	<u>11,295.00</u>

Pat YIS

820500 · Work Experience/Internships	2,052.03	-	2,052.03
830000 · Training Services	650.47	-	650.47
830500 · Occupational Skills Training	375.00	-	375.00
831000 · Incentives/Stipends	687.50	-	687.50
Total	<u>3,765.00</u>	<u>-</u>	<u>3,765.00</u>

Ross Operational vs. Training Spending

Ross

WIOA Spending FYE 6/30/21

as of October 31, 2020

Operational Spending	223,824.70
Operational Annual Budget	664,826.33
% Spent	33.67%
Ideal (4 months out of 12)	33.33%

Training Spending	111,645.91
Training Annual Budget	560,173.67
% Spent	19.93%
Ideal (4 months out of 12)	33.33%

West Piedmont Workforce Investment Board

October 2020

Financial Statements

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West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of October 31, 2020

	Oct 31, 20
ASSETS	
Current Assets	
Checking/Savings	
Pitts. Co. (Donations)	100.00
Pitts. Co. (Harvest)	187,248.57
Stifel Nicolaus (NAP)	212.09
Total Checking/Savings	187,560.66
Accounts Receivable	
A/R-Rent & Shared Costs	
CRP-Martinsville	1,060.36
DARS-Danville	3,262.38
DARS-Martinsville	11,772.52
DCC-Danville	549.68
DOE-Martinsville	95.03
DPS-Danville	84.72
DSS-Danville	1,115.17
DSS-Martinsville	366.34
Goodwill-Martinsville	-1,232.20
PCCA-Danville	3,217.60
PHCC-Martinsville	1,499.58
SAAA-Danville	40.25
STEP-Martinsville	318.00
VEC-Danville	4,035.06
VEC-Martinsville	37,175.09
Total A/R-Rent & Shared Costs	63,359.58
A/R - Economic Equity	9,664.00
A/R - Pathways Grant	6,657.23
A/R - TANF Grant	22,373.08
A/R - VCCS PY 19	181,123.45
A/R - VCCS PY 20	28,258.80
A/R - VEC COVID 19 Reop.	10,077.80
A/R - VEC Wagner-Peyser	120,346.71
Grant Rec.-America's Promise	11,047.00
Grant Rec.-Economic Equity	193,897.83
Grant Rec.-RR Workforce Plan	10,000.00
Grant Rec.-TANF Grant	11,777.49
Grant Rec.-VEC COVID 19 Reop.	10,769.45
Grant Rec.-VEC Wagner Peyser	118,965.28
Grant Receivable 2019/2020	33,711.03
Grant Receivable 2020/2021	1,269,575.08
Total Accounts Receivable	2,101,603.81
Total Current Assets	2,289,164.47
TOTAL ASSETS	2,289,164.47
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Def. Rev.-America's Promise	
WPWIB	17,704.23
Total Def. Rev.-America's Promise	17,704.23
Def. Rev.-Economic Equity	203,561.83
Def. Rev.-Harvest Foundation	187,248.57
Def. Rev.-RR Workforce Plan	10,000.00

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West Piedmont Workforce Investment Board
Stmnt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of October 31, 2020

	<u>Oct 31, 20</u>
Def. Rev.-VEC COVID-19 Reopenin	20,847.25
Def. Rev.-VEC Wagner Peyser	239,311.99
Def. Rev. - TANF Grant	34,150.57
Deferred Revenue 20-21	
Def. Rev.-Admin 20-21	101,558.15
Def. Rev.-Adult 20-21	
D-PC	190,665.96
D-PC One Stop	27,219.39
M-HC	58,267.42
M-HC One Stop	11,673.28
Other Operational	76,210.93
Pat. Co.	38,783.77
Pat. Co. One Stop	3,182.57
PY 21-22	<u>74,484.57</u>
Total Def. Rev.-Adult 20-21	480,487.89
Def. Rev.-DW 20-21	
D-PC	124,269.90
D-PC One Stop	16,952.03
M-HC	69,222.28
M-HC One Stop	7,506.57
Other Operational	58,395.82
Pat. Co.	24,014.94
Pat. Co. One Stop	1,641.90
PY 21-22	<u>48,518.30</u>
Total Def. Rev.-DW 20-21	350,521.74
Def. Rev.-YIS 20-21	
D-PC	41,003.86
D-PC One Stop	7,975.01
M-HC	29,132.94
M-HC One Stop	3,278.17
Other Operational	157,526.58
Pat. Co.	9,350.22
Pat. Co. One Stop	<u>764.52</u>
Total Def. Rev.-YIS 20-21	249,031.30
Def. Rev.-YOS 20-21	
D-PC	104,006.86
D-PC One Stop	22,901.45
M-HC	60,717.05
M-HC One Stop	9,367.64
Other Operational	169,804.17
Pat. Co.	25,093.31
Pat. Co. One Stop	<u>2,538.38</u>
Total Def. Rev.-YOS 20-21	394,428.86
Total Deferred Revenue 20-21	<u>1,576,027.94</u>
Total Other Current Liabilities	<u>2,288,852.38</u>
Total Current Liabilities	<u>2,288,852.38</u>
Total Liabilities	<u>2,288,852.38</u>
Equity	
32000 · Unrestricted Net Assets	<u>312.09</u>
Total Equity	<u>312.09</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,289,164.47</u></u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework2

**West Piedmont Workforce-Investment Board
Summary Totals
October 2020**

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Dislocated June 2020	19,016.81	13,698.05	40,106.24	54,792.23	164,376.23	5	73.20%	24.40%
MHC Dislocated June 2020	11,815.48	8,771.60	36,036.11	35,086.48	105,258.81	6	102.71%	34.24%
Patrick Dislocated June 2020	3,094.38	2,646.16	7,738.67	10,584.74	31,753.62	7	73.11%	24.37%
Danville/Pitts. Co. DW One Stop MHC DW One Stop	1,191.27	1,786.18	4,481.88	7,144.72	21,433.92	8	62.73%	20.91%
Patrick DW One Stop	1,521.96	1,082.05	5,477.80	4,328.20	12,984.37	9	126.56%	42.19%
Other Dislocated	104.10	169.18	388.14	676.75	2,030.03	10	57.35%	19.12%
	940.53	2,891.72	2,939.38	11,566.88	34,700.58	11	25.41%	8.47%
Total Dislocated	37,684.53	31,044.94	112,630.25	124,180.00	372,537.56		90.70%	30.23%
Danville/Pitts. Co. Adult June 2020	10,005.10	18,812.40	35,082.08	75,249.63	225,748.16	12	46.62%	15.54%
MHC Adult June 2020	22,064.92	12,043.50	86,254.16	48,174.00	144,521.26	13	179.05%	59.68%
Patrick Adult June 2020	3,020.92	3,621.74	4,674.89	14,487.09	43,460.40	14	32.27%	10.76%
Danville/Pitts. Co. Adult One Stop MHC Adult One Stop	1,928.77	2,924.46	7,873.71	11,697.84	35,093.10	15	67.31%	22.44%
Patrick Adult One Stop	2,484.15	1,789.03	9,794.96	7,156.12	21,468.24	16	136.88%	45.63%
Other Adult	207.71	330.60	784.43	1,322.43	3,967.00	17	59.32%	19.77%
	3,007.39	3,509.75	9,268.78	14,039.00	42,116.98	18	66.02%	22.01%
Total Adult	42,698.96	43,031.48	157,347.80	172,126.11	516,375.14		91.41%	30.47%
Danville/Pitts. Co. Youth In June 2020	1,434.52	3,892.08	5,701.05	15,568.38	46,704.66	19	36.62%	12.21%
MHC Youth In June 2020	274.29	2,517.45	1,076.08	10,069.85	30,209.05	20	10.69%	3.56%
Patrick Youth In June 2020	2.00	779.55	3.91	3,118.30	9,354.43	21	0.13%	0.04%
Danville/Pitts. Co. YIS One Stop MHC YIS One Stop	510.55	839.17	2,094.79	3,356.71	10,069.79	22	62.41%	20.80%
Patrick YIS One Stop	652.28	493.39	2,642.17	1,973.56	5,920.34	23	133.88%	44.63%
Other Youth In	50.26	80.72	204.03	322.94	968.55	24	63.18%	21.07%
	2,836.30	5,691.64	11,414.24	22,766.56	68,299.63	25	50.14%	16.71%
Total Youth In	5,760.20	14,294.00	23,152.96	57,176.30	171,526.45		40.49%	13.50%

Ideal 100%

Ideal 33%

West Piedmont Workforce-Investment Board
Summary Totals
 October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Youth Out	9,908.66	11,772.15	37,257.86	47,088.70	141,265.39	26	79.12%	26.37%
June 2020			14.21					
MHC Youth Out	7,908.06	7,616.63	30,682.01	30,466.54	91,399.11	27	100.71%	33.57%
June 2020			13.85					
Patrick Youth Out	573.32	2,320.71	2,754.64	9,282.88	27,847.97	28	29.67%	9.89%
June 2020			18.05					
Danville/Pitts. Co. YOS One Stop	1,526.50	2,421.63	6,187.94	9,686.54	29,059.38	29	63.57%	21.19%
MHC YOS One Stop	1,950.21	1,415.77	7,621.37	5,663.14	16,989.01	30	134.58%	44.86%
Patrick YOS One Stop	150.77	260.02	581.69	1,040.11	3,120.06	31	55.93%	18.64%
Other Youth Out	8,075.49	10,099.44	29,324.95	40,397.76	121,193.24	32	72.59%	24.20%
Total Youth Out	30,093.01	35,906.35	114,426.57	143,625.67	430,874.16		79.67%	26.56%
Administration	10,142.03	11,415.34	41,363.35	45,661.36	136,983.68	33	90.59%	30.20%
America's Promise Grant	6,647.60	6,883.33	26,729.05	27,533.36	41,300.00	34	97.08%	64.72%
Harvest Foundation Grant	37,387.14	31,305.96	105,871.28	125,223.86	331,106.09	35	84.55%	31.98%
Economic Equity Grant	9,425.22	18,541.66	12,996.08	74,166.76	166,875.00	36	17.52%	7.79%
Wagner-Peyser	72,074.03	77,294.90	224,457.32	309,179.63	463,769.31	37	72.60%	48.40%
VEC COVID 19 Reopening Grant	3,256.20	8,621.05	32,079.04	35,284.23	52,926.29	38	90.92%	60.61%
RR COVID	0.00	0.00	1,438.85	0.00	0.00	39		
TANF Grant	21,722.97	13,190.03	47,048.60	52,760.14	158,279.93	40	89.17%	29.72%
Total Spending and Budget	276,891.89	291,729.04	899,541.15	1,166,917.42	2,842,553.61		77.09%	31.65%
America's Promise Grant	-6,647.60	-6,883.33	-26,729.05	-27,533.36	-41,300.00			
June 2020 Expenses	0.00	0.00	-19,139.62	0.00	0.00			
Harvest Foundation Grant	-37,387.14	-31,305.96	-105,871.28	-125,223.86	-331,106.09			
Economic Equity Grant	-9,425.22	-18,541.66	-12,996.08	-74,166.76	-166,875.00			
Wagner-Peyser	-72,074.03	-77,294.90	-224,457.32	-309,179.63	-463,769.31			
VEC COVID 19 Reopening Grant	-3,256.20	-8,621.05	-32,079.04	-35,284.23	-52,926.29			
RR COVID	0.00	0.00	-1,438.85	0.00	0.00			
TANF Grant	-21,722.97	-13,190.03	-47,048.60	-52,760.14	-158,279.93			
Total on Original NOO	126,378.73	135,692.11	429,781.31	542,769.44	1,628,296.99		79.18%	26.39%
				(204,734.97)	C/O given to Ross			
				122,999.98	3 months set aside PY21			
				(124,290.12)	3 months from PY 19			
				5,826.12	Admin under budget			
				1,428,098.00	matches NOO			

Ideal 100%

Ideal 32%

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	209.68	417.61	50.21%	825.49	1,670.44	49.42%	5,011.31
111000 · Salary & Wages-Client Services	3,648.33	2,735.26	133.38%	14,458.60	10,941.04	132.15%	32,823.06
211000 · FICA-Client Services	982.95	675.93	145.42%	3,744.90	2,703.72	138.51%	8,111.09
350000 · Printing	0.00	11.58	0.0%	0.00	46.32	0.0%	138.93
360000 · Outreach	0.00	46.31	0.0%	64.03	185.24	34.57%	555.71
521000 · Postage	1.76	11.58	15.2%	59.11	46.32	127.61%	138.93
523000 · Telephone	48.47	58.63	82.67%	370.93	234.52	158.17%	703.56
542000 · Lease/Rental-Building	366.64	455.24	80.54%	1,663.46	1,820.96	91.35%	5,462.86
543000 · Shared Costs	137.42			549.68			
550000 · Travel	19.38	88.18	21.98%	47.98	352.72	13.6%	1,058.16
563000 · Indirect	484.10	469.69	103.07%	1,902.91	1,878.76	101.29%	5,636.28
563500 · Management Fee	0.00	234.85	0.0%	0.00	939.40	0.0%	2,818.14
564000 · Professional Dev.-Operating	5.67	22.33	25.39%	117.76	89.32	131.84%	267.90
600100 · Office Supplies	15.75	42.14	37.38%	100.59	168.59	59.67%	505.71
830000 · Training Services	8,224.00	5,830.69	141.05%	13,692.00	23,322.76	58.71%	69,968.28
832500 · Contractual Training Services	0.00	67.50	0.0%	0.00	270.00	0.0%	810.00
833000 · Transitional Jobs	0.00	375.00	0.0%	0.00	1,500.00	0.0%	4,500.00
840000 · Supportive Services	2,642.90	346.88	761.91%	3,623.08	1,387.52	261.12%	4,162.50
850000 · OJT Training	2,229.76	1,620.00	137.64%	5,365.77	6,480.00	82.81%	19,440.00
901000 · Assessments, Lic. & Cert. Tests	0.00	188.65	0.0%	0.00	754.60	0.0%	2,263.81
Total Expense	19,016.81	13,698.05	138.83%	46,586.29	54,792.23	85.02%	164,376.23
Net Ordinary Income	-19,016.81	-13,698.05	138.83%	-46,586.29	-54,792.23	85.02%	-164,376.23
Net Income	-19,016.81	-13,698.05	138.83%	-46,586.29	-54,792.23	85.02%	-164,376.23

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	72.30	250.57	28.85%	303.29	1,002.28	30.26%	3,006.79
111000 · Salary & Wages-Client Services	1,258.00	1,928.20	65.24%	5,337.59	7,712.80	69.2%	23,138.39
211000 · FICA-Client Services	336.94	454.58	74.56%	1,378.88	1,818.32	75.83%	5,454.94
350000 · Printing	0.00	3.48	0.0%	0.00	13.92	0.0%	41.68
360000 · Outreach	0.00	11.58	0.0%	23.41	46.32	50.54%	138.93
521000 · Postage	0.61	3.48	17.53%	22.61	13.92	162.43%	41.68
523000 · Telephone	16.71	33.81	49.42%	140.50	135.24	103.89%	405.71
542000 · Lease/Rental-Building	550.16	169.62	324.35%	2,280.45	678.48	336.11%	2,035.43
543000 · Shared Costs	104.75			419.00			
550000 · Travel	24.65	45.96	53.63%	53.09	183.86	28.88%	551.54
563000 · Indirect	166.92	353.13	47.27%	701.97	1,412.52	49.7%	4,237.50
563500 · Management Fee	0.00	145.04	0.0%	0.00	580.16	0.0%	1,740.40
564000 · Professional Dev-Operating	1.96	6.80	28.82%	45.18	27.22	165.98%	81.62
600100 · Office Supplies	5.43	1.62	335.19%	37.42	6.50	575.69%	19.46
830000 · Training Services	6,036.26	3,758.33	160.61%	10,812.23	15,033.34	71.92%	45,089.98
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	150.00	0.0%	450.00
833000 · Transitional Jobs	1,507.50	150.00	1,005.0%	6,310.00	600.00	1,051.67%	1,800.00
840000 · Supportive Services	233.29	157.61	148.02%	267.89	630.44	42.49%	1,891.27
850000 · OJT Training	1,498.00	1,125.00	133.16%	13,748.58	4,500.00	305.52%	13,500.00
901000 · Assessments, Lic. & Cert. Tests	0.00	135.29	0.0%	0.00	541.16	0.0%	1,623.49
Total Expense	11,815.48	8,771.60	134.7%	41,882.09	35,086.48	119.37%	105,258.81
Net Ordinary Income	-11,815.48	-8,771.60	134.7%	-41,882.09	-35,086.48	119.37%	-105,258.81
Net Income	-11,815.48	-8,771.60	134.7%	-41,882.09	-35,086.48	119.37%	-105,258.81

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	24.00	14.66	163.71%	92.27	58.66	157.3%	175.94
111000 · Salary & Wages-Client Services	417.52	678.60	61.53%	1,627.50	2,714.40	59.96%	8,143.16
211000 · FICA-Client Services	112.49	116.37	96.67%	420.01	465.48	90.23%	1,396.37
350000 · Printing	0.00	1.02	0.0%	0.00	4.08	0.0%	12.19
360000 · Outreach	0.00	5.08	0.0%	6.63	20.32	32.63%	60.97
521000 · Postage	0.20	2.03	9.85%	6.90	8.15	84.66%	24.39
523000 · Telephone	5.55	11.08	50.09%	44.07	44.32	99.44%	132.91
542000 · Lease/Rental-Building	6.64	139.37	4.76%	48.62	557.48	8.72%	1,672.44
550000 · Travel	4.14	16.84	24.58%	18.84	67.36	27.97%	202.01
563000 · Indirect	55.40	81.05	68.35%	213.97	324.20	66.0%	972.55
563500 · Management Fee	0.00	40.48	0.0%	0.00	161.92	0.0%	485.77
564000 · Professional Dev.-Operating	0.65	3.25	20.0%	14.40	13.02	110.6%	39.02
600100 · Office Supplies	1.80	3.83	47.0%	11.18	15.32	72.98%	45.97
830000 · Training Services	471.99	1,065.85	44.28%	4,382.96	4,263.43	102.8%	12,790.23
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	150.00	0.0%	450.00
833000 · Transitional Jobs	0.00	67.50	0.0%	0.00	270.00	0.0%	810.00
840000 · Supportive Services	42.00	37.53	111.91%	42.00	150.12	27.98%	450.30
850000 · OJT Training	1,952.00	270.00	722.96%	3,945.32	1,080.00	365.31%	3,240.00
901000 · Assessments, Lic. & Cert. Tests	0.00	54.12	0.0%	0.00	216.48	0.0%	649.40
Total Expense	3,094.38	2,646.16	116.94%	10,874.67	10,584.74	102.74%	31,753.62
Net Ordinary Income	-3,094.38	-2,646.16	116.94%	-10,874.67	-10,584.74	102.74%	-31,753.62
Net Income	-3,094.38	-2,646.16	116.94%	-10,874.67	-10,584.74	102.74%	-31,753.62

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	833.15	1,338.14	62.26%	3,081.74	5,352.56	57.58%	16,057.67
211000 · FICA-Client Services	224.46	275.38	81.51%	798.95	1,101.52	72.53%	3,304.52
523000 · Telephone	11.07	10.84	102.12%	93.40	43.36	215.41%	130.00
542000 · Lease/Rental-Building	13.23	45.84	28.86%	99.24	183.36	54.12%	550.00
563000 · Indirect	105.76	74.54	141.88%	388.06	298.16	130.15%	894.49
563500 · Management Fee	0.00	37.27	0.0%	0.00	149.08	0.0%	447.24
600100 · Office Supplies	3.60	4.17	86.33%	20.49	16.68	122.84%	50.00
Total Expense	<u>1,191.27</u>	<u>1,786.18</u>	<u>66.69%</u>	<u>4,481.88</u>	<u>7,144.72</u>	<u>62.73%</u>	<u>21,433.92</u>
Net Ordinary Income	<u>-1,191.27</u>	<u>-1,786.18</u>	<u>66.69%</u>	<u>-4,481.88</u>	<u>-7,144.72</u>	<u>62.73%</u>	<u>-21,433.92</u>
Net Income	<u>-1,191.27</u>	<u>-1,786.18</u>	<u>66.69%</u>	<u>-4,481.88</u>	<u>-7,144.72</u>	<u>62.73%</u>	<u>-21,433.92</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop
October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 - Salary & Wages-Client Services	1,084.42	777.98	136.82%	3,783.86	3,111.92	121.59%	9,335.70
211000 - FICA-Client Services	286.77	211.54	135.56%	982.65	846.16	116.13%	2,538.44
523000 - Telephone	14.14	12.50	113.12%	96.98	50.00	193.96%	150.00
542000 - Lease/Rental-Building	16.92	29.17	58.01%	111.84	116.68	95.85%	350.00
563000 - Indirect	135.12	10.58	1,277.13%	476.65	42.32	1,126.3%	126.92
563500 - Management Fee	0.00	36.11	0.0%	0.00	144.44	0.0%	433.31
600100 - Office Supplies	4.59	4.17	110.07%	25.82	16.68	154.8%	50.00
Total Expense	<u>1,521.96</u>	<u>1,082.05</u>	<u>140.66%</u>	<u>5,477.80</u>	<u>4,328.20</u>	<u>126.56%</u>	<u>12,984.37</u>
Net Ordinary Income	<u>-1,521.96</u>	<u>-1,082.05</u>	<u>140.66%</u>	<u>-5,477.80</u>	<u>-4,328.20</u>	<u>126.56%</u>	<u>-12,984.37</u>
Net Income	<u>-1,521.96</u>	<u>-1,082.05</u>	<u>140.66%</u>	<u>-5,477.80</u>	<u>-4,328.20</u>	<u>126.56%</u>	<u>-12,984.37</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	72.81	75.01	97.07%	267.96	300.04	89.31%	900.10
211000 · FICA-Client Services	19.62	52.89	37.1%	68.92	211.59	32.57%	634.71
523000 · Telephone	0.97	4.17	23.26%	7.71	16.68	46.22%	50.00
542000 · Lease/Rental-Building	1.15	16.67	6.9%	8.05	66.68	12.07%	200.00
563000 · Indirect	9.24	12.79	72.24%	33.68	51.16	65.83%	153.48
563500 · Management Fee	0.00	6.40	0.0%	0.00	25.60	0.0%	76.74
600100 · Office Supplies	0.31	1.25	24.8%	1.82	5.00	36.4%	15.00
Total Expense	<u>104.10</u>	<u>169.18</u>	<u>61.53%</u>	<u>388.14</u>	<u>676.75</u>	<u>57.35%</u>	<u>2,030.03</u>
Net Ordinary Income	<u>-104.10</u>	<u>-169.18</u>	<u>61.53%</u>	<u>-388.14</u>	<u>-676.75</u>	<u>57.35%</u>	<u>-2,030.03</u>
Net Income	<u>-104.10</u>	<u>-169.18</u>	<u>61.53%</u>	<u>-388.14</u>	<u>-676.75</u>	<u>57.35%</u>	<u>-2,030.03</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper	1,255.62			4,022.48			
110160 · Admin to Dislocated	1,255.62			4,022.48			
Total 51-110 · Dislocated Wkr Salary-Oper	1,255.62			4,022.48			
Total 110000 · Salary & Wages-Operational							
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational	424.66			1,709.92			
512160 · Admin to Dislocated	424.66			1,709.92			
Total 51-210 · Dislocated-FICA/Ben-Operational	424.66			1,709.92			
Total 210000 · FICA/Benefits-Operational							
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp	-1,871.31			-7,544.30			
One Stop Rent	-547.79			-2,203.46			
One Stop Shared Costs	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
Unob. DW Incumb. Wkr.	1,679.35	2,891.72	58.07%	6,954.74	11,566.88	60.13%	34,700.58
51-6014 · Dislocated-Other Operating Supp - Other	-739.75	2,891.72	-25.58%	-2,793.02	11,566.88	-24.15%	34,700.58
Total 51-6014 · Dislocated-Other Operating Supp	-739.75	2,891.72	-25.58%	-2,793.02	11,566.88	-24.15%	34,700.58
Total 601400 · Other Operating Supplies	940.53	2,891.72	32.53%	2,939.38	11,566.88	25.41%	34,700.58
Total Expense	-940.53	-2,891.72	32.53%	-2,939.38	-11,566.88	25.41%	-34,700.58
Net Ordinary Income	-940.53	-2,891.72	32.53%	-2,939.38	-11,566.88	25.41%	-34,700.58
Net Income	-940.53	-2,891.72	32.53%	-2,939.38	-11,566.88	25.41%	-34,700.58

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 - Salary & Wages-Operational	273.22	674.37	40.52%	1,079.78	2,697.48	40.03%	8,092.36
111000 - Salary & Wages-Client Services	4,753.89	4,416.95	107.63%	18,811.72	17,667.80	106.48%	53,003.34
211000 - FICA-Client Services	1,280.82	1,091.50	117.35%	4,883.99	4,366.00	111.86%	13,097.96
350000 - Printing	0.00	18.70	0.0%	0.00	74.80	0.0%	224.34
360000 - Outreach	0.00	74.78	0.0%	86.98	299.12	29.08%	897.37
521000 - Postage	2.29	18.70	12.25%	74.97	74.80	100.23%	224.34
523000 - Telephone	63.16	88.84	71.09%	468.53	355.36	131.85%	1,066.06
542000 - Lease/Rental-Building	384.22	717.48	53.55%	1,791.02	2,869.92	62.41%	8,609.70
543000 - Shared Costs	137.42			549.68			
550000 - Travel	31.38	142.40	22.04%	88.70	569.60	15.57%	1,708.74
563000 - Indirect	630.79	758.47	83.17%	2,477.55	3,033.88	81.66%	9,101.58
563500 - Management Fee	0.00	379.23	0.0%	0.00	1,516.95	0.0%	4,550.79
564000 - Professional Dev.-Operating	7.39	36.05	20.5%	146.52	144.20	101.61%	432.61
600100 - Office Supplies	20.52	51.45	39.88%	131.17	205.80	63.74%	617.37
830000 - Training Services	0.00	7,166.87	0.0%	0.00	28,667.48	0.0%	86,002.40
832500 - Contractual Training Services	0.00	82.50	0.0%	0.00	330.00	0.0%	990.00
833000 - Transitional Jobs	2,420.00	458.34	527.99%	4,215.00	1,833.36	229.91%	5,500.00
840000 - Supportive Services	0.00	423.96	0.0%	384.96	1,695.84	22.7%	5,087.50
850000 - OJT Training	0.00	1,980.00	0.0%	0.00	7,920.00	0.0%	23,760.00
901000 - Assessments, Lic. & Cert. Tests	0.00	231.81	0.0%	0.00	927.24	0.0%	2,781.70
Total Expense	10,005.10	18,812.40	53.18%	35,190.57	75,249.63	46.77%	225,748.16
Net Ordinary Income	-10,005.10	-18,812.40	53.18%	-35,190.57	-75,249.63	46.77%	-225,748.16
Net Income	-10,005.10	-18,812.40	53.18%	-35,190.57	-75,249.63	46.77%	-225,748.16

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	269.94	404.62	66.71%	1,057.26	1,618.48	65.32%	4,855.42
111000 · Salary & Wages-Client Services	4,696.82	2,950.41	159.19%	18,457.62	11,801.64	156.4%	35,404.99
211000 · FICA-Client Services	1,265.44	736.24	171.88%	4,788.71	2,944.96	162.61%	8,834.84
350000 · Printing	0.00	5.61	0.0%	0.00	22.44	0.0%	67.30
360000 · Outreach	0.00	18.70	0.0%	83.94	74.80	112.22%	224.34
521000 · Postage	2.26	5.61	40.29%	73.99	22.44	329.72%	67.30
523000 · Telephone	62.40	62.28	100.19%	462.69	249.12	185.73%	747.37
542000 · Lease/Rental-Building	1,134.97	408.75	277.67%	4,786.45	1,635.00	292.75%	4,904.93
543000 · Shared Costs	209.41			837.64			
550000 · Travel	39.90	74.22	53.76%	96.60	296.88	32.54%	890.64
563000 · Indirect	623.22	509.19	122.39%	2,430.37	2,036.76	119.33%	6,110.26
563500 · Management Fee	0.00	267.38	0.0%	0.00	1,069.52	0.0%	3,208.53
564000 · Professional Dev.-Operating	7.30	10.99	66.42%	145.04	43.96	329.94%	131.80
600100 · Office Supplies	20.27	7.27	278.82%	128.52	29.08	441.95%	87.17
830000 · Training Services	7,499.26	4,620.06	162.32%	24,139.26	18,480.24	130.62%	55,440.66
832500 · Contractual Training Services	0.00	45.84	0.0%	0.00	183.36	0.0%	550.00
833000 · Transitional Jobs	4,445.00	82.50	5,387.88%	23,407.50	330.00	7,093.18%	990.00
840000 · Supportive Services	476.98	192.63	247.62%	3,272.92	770.52	424.77%	2,311.55
850000 · OJT Training	1,311.75	1,475.84	88.88%	3,676.05	5,903.36	62.27%	17,710.00
901000 · Assessments, Lic. & Cert. Tests	0.00	165.36	0.0%	0.00	661.44	0.0%	1,984.26
Total Expense	<u>22,064.92</u>	<u>12,043.50</u>	<u>183.21%</u>	<u>87,844.56</u>	<u>48,174.00</u>	<u>182.35%</u>	<u>144,521.26</u>
Net Ordinary Income	<u>-22,064.92</u>	<u>-12,043.50</u>	<u>183.21%</u>	<u>-87,844.56</u>	<u>-48,174.00</u>	<u>182.35%</u>	<u>-144,521.26</u>
Net Income	<u>-22,064.92</u>	<u>-12,043.50</u>	<u>183.21%</u>	<u>-87,844.56</u>	<u>-48,174.00</u>	<u>182.35%</u>	<u>-144,521.26</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	25.09	29.21	85.9%	86.43	116.84	73.97%	350.49
111000 · Salary & Wages-Client Services	436.56	1,105.58	39.49%	1,507.13	4,422.35	34.08%	13,266.99
211000 · FICA-Client Services	117.63	233.54	50.37%	391.46	934.16	41.91%	2,802.44
350000 · Printing	0.00	2.03	0.0%	0.00	8.12	0.0%	24.29
360000 · Outreach	0.00	10.12	0.0%	6.42	40.50	15.85%	121.46
521000 · Postage	0.21	4.05	5.19%	5.85	16.20	36.11%	48.58
523000 · Telephone	5.80	19.53	29.7%	38.01	78.12	48.66%	234.37
542000 · Lease/Rental-Building	6.94	88.55	7.84%	44.01	354.20	12.43%	1,062.52
550000 · Travel	8.25	33.54	24.6%	38.51	134.16	28.71%	402.43
563000 · Indirect	57.93	135.63	42.71%	198.50	542.55	36.59%	1,627.59
563500 · Management Fee	0.00	67.74	0.0%	0.00	270.96	0.0%	812.80
564000 · Professional Dev.-Operating	0.68	6.48	10.49%	11.98	25.92	46.22%	77.73
600100 · Office Supplies	1.88	5.12	36.72%	10.26	20.50	50.05%	61.46
830000 · Training Services	2,359.95	1,310.29	180.11%	4,252.23	5,241.16	81.13%	15,723.49
832500 · Contractual Training Services	0.00	45.84	0.0%	0.00	183.36	0.0%	550.00
833000 · Transitional Jobs	0.00	82.48	0.0%	0.00	329.92	0.0%	989.68
840000 · Supportive Services	0.00	45.87	0.0%	0.00	183.48	0.0%	550.37
850000 · OJT Training	0.00	330.00	0.0%	0.00	1,320.00	0.0%	3,960.00
901000 · Assessments, Lic. & Cert. Tests	0.00	66.14	0.0%	0.00	264.59	0.0%	793.71
Total Expense	3,020.92	3,621.74	83.41%	6,590.79	14,487.09	45.49%	43,460.40
Net Ordinary Income	-3,020.92	-3,621.74	83.41%	-6,590.79	-14,487.09	45.49%	-43,460.40
Net Income	-3,020.92	-3,621.74	83.41%	-6,590.79	-14,487.09	45.49%	-43,460.40

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,348.92	2,160.86	62.43%	5,413.93	8,643.44	62.64%	25,930.25
211000 · FICA-Client Services	363.43	444.69	81.73%	1,409.71	1,778.76	79.25%	5,336.20
523000 · Telephone	17.92	23.34	76.78%	155.92	93.36	167.01%	280.00
542000 · Lease/Rental-Building	21.44	91.67	23.39%	175.13	366.68	47.76%	1,100.00
563000 · Indirect	171.24	120.37	142.26%	682.37	481.48	141.72%	1,444.43
563500 · Management Fee	0.00	60.19	0.0%	0.00	240.76	0.0%	722.22
600100 · Office Supplies	5.82	23.34	24.94%	36.65	93.36	39.26%	280.00
Total Expense	<u>1,928.77</u>	<u>2,924.46</u>	<u>65.95%</u>	<u>7,873.71</u>	<u>11,697.84</u>	<u>67.31%</u>	<u>35,093.10</u>
Net Ordinary Income	<u>-1,928.77</u>	<u>-2,924.46</u>	<u>65.95%</u>	<u>-7,873.71</u>	<u>-11,697.84</u>	<u>67.31%</u>	<u>-35,093.10</u>
Net Income	<u>-1,928.77</u>	<u>-2,924.46</u>	<u>65.95%</u>	<u>-7,873.71</u>	<u>-11,697.84</u>	<u>67.31%</u>	<u>-35,093.10</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,723.34	1,256.29	137.18%	6,767.42	5,025.16	134.67%	15,075.49
211000 · FICA-Client Services	464.31	342.61	135.52%	1,761.81	1,370.44	128.56%	4,111.26
523000 · Telephone	22.90	12.50	183.2%	164.97	50.00	329.94%	150.00
542000 · Lease/Rental-Building	27.39	100.00	27.39%	200.66	400.00	50.17%	1,200.00
563000 · Indirect	218.77	58.41	374.54%	852.93	233.64	365.06%	700.93
563500 · Management Fee	0.00	17.13	0.0%	0.00	68.52	0.0%	205.56
600100 · Office Supplies	7.44	2.09	355.98%	47.17	8.36	564.23%	25.00
Total Expense	<u>2,464.15</u>	<u>1,789.03</u>	<u>137.74%</u>	<u>9,794.96</u>	<u>7,156.12</u>	<u>136.88%</u>	<u>21,468.24</u>
Net Ordinary Income	<u>-2,464.15</u>	<u>-1,789.03</u>	<u>137.74%</u>	<u>-9,794.96</u>	<u>-7,156.12</u>	<u>136.88%</u>	<u>-21,468.24</u>
Net Income	<u>-2,464.15</u>	<u>-1,789.03</u>	<u>137.74%</u>	<u>-9,794.96</u>	<u>-7,156.12</u>	<u>136.88%</u>	<u>-21,468.24</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	145.26	149.43	97.21%	541.60	597.72	90.61%	1,793.12
211000 · FICA-Client Services	39.14	106.15	36.87%	139.32	424.63	32.81%	1,273.83
523000 · Telephone	1.93	10.84	17.8%	15.46	43.36	35.66%	130.00
542000 · Lease/Rental-Building	2.31	20.84	11.08%	16.27	83.36	19.52%	250.00
563000 · Indirect	18.44	25.56	72.14%	68.09	102.24	66.6%	306.70
563500 · Management Fee	0.00	12.78	0.0%	0.00	51.12	0.0%	153.35
600100 · Office Supplies	0.63	5.00	12.6%	3.69	20.00	18.45%	60.00
Total Expense	207.71	330.60	62.83%	784.43	1,322.43	59.32%	3,967.00
Net Ordinary Income	-207.71	-330.60	62.83%	-784.43	-1,322.43	59.32%	-3,967.00
Net Income	-207.71	-330.60	62.83%	-784.43	-1,322.43	59.32%	-3,967.00

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Adult
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-60 · Admin to Adult	1,880.62			6,522.48			
Total 53-110 · Adult-Salary & Wages-Operational	1,880.62			6,522.48			
210000 · Salary & Wages-Operational	1,880.62			6,522.48			
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	619.24			2,492.84			
Total 53-210 · Adult-FICA/Benefits-Operational	619.24			2,492.84			
Total 210000 · FICA/Benefits-Operational	619.24			2,492.84			
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
One Stop Rent	-8,596.34			-34,798.15			
One Stop Shared Costs	-2,486.24			-10,030.67			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	11,590.11	3,509.75	330.23%	45,082.28	14,039.00	321.12%	42,116.98
Total 53-6014 · Adult-Other Op. Supp.-Overhead	507.53	3,509.75	14.46%	253.46	14,039.00	1.81%	42,116.98
Total 601400 · Other Operating Supplies	507.53	3,509.75	14.46%	253.46	14,039.00	1.81%	42,116.98
Total Expense	3,007.39	3,509.75	85.69%	9,268.78	14,039.00	66.02%	42,116.98
Net Ordinary Income	-3,007.39	-3,509.75	85.69%	-9,268.78	-14,039.00	66.02%	-42,116.98
Net Income	-3,007.39	-3,509.75	85.69%	-9,268.78	-14,039.00	66.02%	-42,116.98

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	177.90	0.0%	0.00	711.60	0.0%	2,134.80
111000 · Salary & Wages-Client Services	0.00	1,165.21	0.0%	0.00	4,660.84	0.0%	13,982.51
211000 · FICA-Client Services	0.00	287.94	0.0%	0.00	1,151.78	0.0%	3,455.30
350000 · Printing	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
360000 · Outreach	0.00	19.73	0.0%	0.00	78.92	0.0%	236.73
521000 · Postage	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
523000 · Telephone	0.00	8.76	0.0%	0.00	35.04	0.0%	105.10
542000 · Lease/Rental-Building	169.77	146.79	115.66%	679.08	587.16	115.66%	1,761.46
543000 · Shared Costs	68.94			275.76			
550000 · Travel	8.31	37.57	22.12%	23.66	150.28	15.74%	450.77
563000 · Indirect	0.00	200.09	0.0%	0.00	800.36	0.0%	2,401.04
563500 · Management Fee	0.00	100.05	0.0%	0.00	400.20	0.0%	1,200.52
564000 · Professional Dev.-Operating	0.00	9.51	0.0%	0.00	38.04	0.0%	114.12
600100 · Office Supplies	0.00	3.06	0.0%	0.00	12.24	0.0%	36.73
820500 · Work Experience/Internships	1,187.50	615.77	192.85%	4,727.50	2,463.08	191.93%	7,389.25
830000 · Training Services	0.00	954.53	0.0%	0.00	3,818.12	0.0%	11,454.34
831000 · Incentives/Stipends	0.00	104.17	0.0%	0.00	416.68	0.0%	1,250.00
901000 · Assessments, Lic. & Cert. Tests	0.00	51.14	0.0%	0.00	204.56	0.0%	613.63
Total Expense	1,434.52	3,892.08	36.86%	5,706.00	15,568.38	36.65%	46,704.66
Net Ordinary Income	-1,434.52	-3,892.08	36.86%	-5,706.00	-15,568.38	36.65%	-46,704.66
Net Income	-1,434.52	-3,892.08	36.86%	-5,706.00	-15,568.38	36.65%	-46,704.66

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	106.74	0.0%	0.00	426.96	0.0%	1,280.88
111000 · Salary & Wages-Client Services	0.00	644.23	0.0%	0.00	2,576.92	0.0%	7,730.73
211000 · FICA-Client Services	0.00	194.01	0.0%	0.00	776.07	0.0%	2,328.15
350000 · Printing	0.00	1.48	0.0%	0.00	5.92	0.0%	17.75
360000 · Outreach	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
521000 · Postage	0.00	1.48	0.0%	0.00	5.92	0.0%	17.75
523000 · Telephone	0.00	13.48	0.0%	0.00	53.92	0.0%	161.73
542000 · Lease/Rental-Building	212.07	242.92	87.3%	848.28	971.68	87.3%	2,915.01
543000 · Shared Costs	51.66			206.64			
550000 · Travel	10.56	20.25	52.15%	26.13	81.00	32.26%	242.95
563000 · Indirect	0.00	52.94	0.0%	0.00	211.76	0.0%	635.22
563500 · Management Fee	0.00	132.16	0.0%	0.00	528.64	0.0%	1,585.84
564000 · Professional Dev.-Operating	0.00	2.90	0.0%	0.00	11.60	0.0%	34.77
600100 · Office Supplies	0.00	1.80	0.0%	0.00	7.20	0.0%	21.59
820500 · Work Experience/Internships	0.00	433.67	0.0%	0.00	1,734.68	0.0%	5,204.05
830000 · Training Services	0.00	518.62	0.0%	0.00	2,074.48	0.0%	6,223.45
830500 · Occupational Skills Training	0.00	83.34	0.0%	0.00	333.36	0.0%	1,000.00
831000 · Incentives/Stipends	0.00	62.50	0.0%	0.00	250.00	0.0%	750.00
Total Expense	274.29	2,517.45	10.9%	1,081.05	10,069.85	10.74%	30,209.05
Net Ordinary Income	-274.29	-2,517.45	10.9%	-1,081.05	-10,069.85	10.74%	-30,209.05
Net Income	-274.29	-2,517.45	10.9%	-1,081.05	-10,069.85	10.74%	-30,209.05

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	7.07	0.0%	0.00	28.28	0.0%	84.82
111000 · Salary & Wages-Client Services	0.00	297.98	0.0%	0.00	1,191.92	0.0%	3,575.76
211000 · FICA-Client Services	0.00	56.52	0.0%	0.00	226.08	0.0%	678.20
350000 · Printing	0.00	0.49	0.0%	0.00	1.96	0.0%	5.88
360000 · Outreach	0.00	2.45	0.0%	0.00	9.80	0.0%	29.39
521000 · Postage	0.00	0.98	0.0%	0.00	3.92	0.0%	11.76
523000 · Telephone	0.00	4.85	0.0%	0.00	19.40	0.0%	58.18
542000 · Lease/Rental-Building	0.00	20.23	0.0%	0.00	80.92	0.0%	242.70
550000 · Travel	2.00	8.12	24.63%	10.68	32.48	32.88%	97.39
563000 · Indirect	0.00	42.34	0.0%	0.00	169.38	0.0%	508.10
563500 · Management Fee	0.00	21.17	0.0%	0.00	84.68	0.0%	254.05
564000 · Professional Dev.-Operating	0.00	1.57	0.0%	0.00	6.28	0.0%	18.81
600100 · Office Supplies	0.00	2.03	0.0%	0.00	8.15	0.0%	24.39
820500 · Work Experience/Internships	0.00	171.00	0.0%	0.00	684.03	0.0%	2,052.03
830000 · Training Services	0.00	54.21	0.0%	0.00	216.84	0.0%	650.47
830500 · Occupational Skills Training	0.00	31.25	0.0%	0.00	125.00	0.0%	375.00
831000 · Incentives/Stipends	0.00	57.29	0.0%	0.00	229.18	0.0%	687.50
Total Expense	2.00	779.55	0.26%	10.68	3,118.30	0.34%	9,354.43
Net Ordinary Income	-2.00	-779.55	0.26%	-10.68	-3,118.30	0.34%	-9,354.43
Net Income	-2.00	-779.55	0.26%	-10.68	-3,118.30	0.34%	-9,354.43

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	357.07	570.04	62.64%	1,440.38	2,280.19	63.17%	6,840.51
211000 · FICA-Client Services	96.20	117.31	82.01%	375.15	469.24	79.95%	1,407.71
523000 · Telephone	4.74	20.84	22.75%	41.35	83.36	49.6%	250.00
542000 · Lease/Rental-Building	5.67	66.67	8.51%	46.60	266.68	17.47%	800.00
563000 · Indirect	45.33	31.76	142.73%	181.55	127.04	142.91%	381.05
563500 · Management Fee	0.00	15.88	0.0%	0.00	63.52	0.0%	190.52
600100 · Office Supplies	1.54	16.67	9.24%	9.76	66.68	14.64%	200.00
Total Expense	510.55	839.17	60.84%	2,094.79	3,356.71	62.41%	10,069.79
Net Ordinary Income	-510.55	-839.17	60.84%	-2,094.79	-3,356.71	62.41%	-10,069.79
Net Income	-510.55	-839.17	60.84%	-2,094.79	-3,356.71	62.41%	-10,069.79

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	456.18	331.42	137.64%	1,825.55	1,325.68	137.71%	3,976.98
211000 · FICA-Client Services	122.91	90.29	136.13%	475.48	361.16	131.65%	1,083.40
523000 · Telephone	6.06	6.25	96.96%	44.09	25.00	176.36%	75.00
542000 · Lease/Rental-Building	7.25	44.84	16.17%	54.17	179.36	30.2%	538.00
563000 · Indirect	57.91	15.40	376.04%	230.11	61.60	373.56%	184.79
563500 · Management Fee	0.00	4.52	0.0%	0.00	18.08	0.0%	54.17
600100 · Office Supplies	1.97	0.67	294.03%	12.77	2.68	476.49%	8.00
Total Expense	<u>652.28</u>	<u>493.39</u>	<u>132.2%</u>	<u>2,642.17</u>	<u>1,973.56</u>	<u>133.88%</u>	<u>5,920.34</u>
Net Ordinary Income	<u>-652.28</u>	<u>-493.39</u>	<u>132.2%</u>	<u>-2,642.17</u>	<u>-1,973.56</u>	<u>133.88%</u>	<u>-5,920.34</u>
Net Income	<u>-652.28</u>	<u>-493.39</u>	<u>132.2%</u>	<u>-2,642.17</u>	<u>-1,973.56</u>	<u>133.88%</u>	<u>-5,920.34</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
111000 · Salary & Wages-Client Services	35.15	36.16	97.21%	140.92	144.67	97.41%	433.95
211000 · FICA-Client Services	9.47	25.69	36.86%	36.32	102.76	35.34%	308.27
523000 · Telephone	0.47	2.50	18.8%	3.87	10.00	38.7%	30.00
542000 · Lease/Rental-Building	0.56	6.67	8.4%	4.23	26.68	15.86%	80.00
563000 · Indirect	4.46	6.19	72.05%	17.72	24.76	71.57%	74.22
563500 · Management Fee	0.00	3.09	0.0%	0.00	12.39	0.0%	37.11
600100 · Office Supplies	0.15	0.42	35.71%	0.97	1.68	57.74%	5.00
Total Expense	50.26	80.72	62.27%	204.03	322.94	63.18%	968.55
Net Ordinary Income	-50.26	-80.72	62.27%	-204.03	-322.94	63.18%	-968.55
Net Income	-50.26	-80.72	62.27%	-204.03	-322.94	63.18%	-968.55

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
56-110 · Youth In-Salary & Wages-Oper							
5611160 · Admin to Youth In	2,244.60			8,978.40			
Total 56-110 · Youth In-Salary & Wages-Oper	2,244.60			8,978.40			
210000 · FICA/Benefits-Operational							
56-210 · Youth In-FICA/Ben.-Operational							
5621060 · Admin to Youth In	759.60			3,058.92			
Total 56-210 · Youth In-FICA/Ben.-Operational	759.60			3,058.92			
Total 210000 · FICA/Benefits-Operational	759.60			3,058.92			
601400 · Other Operating Supplies							
56 6014 · Youth In-Other Operating Supp							
One Stop Rent	-1,414.34			-5,716.22			
One Stop Shared Costs	-426.21			-1,717.14			
56 6014 · Youth In-Other Operating Supp - Other	1,672.65	5,691.64	29.39%	6,810.28	22,766.56	29.91%	66,299.63
Total 56 6014 · Youth In-Other Operating Supp	-167.90	5,691.64	-2.95%	-623.08	22,766.56	-2.74%	66,299.63
Total 601400 · Other Operating Supplies	-167.90	5,691.64	-2.95%	-623.08	22,766.56	-2.74%	66,299.63
Total Expense	2,836.30	5,691.64	49.83%	11,414.24	22,766.56	50.14%	66,299.63
Net Ordinary Income	-2,836.30	-5,691.64	49.83%	-11,414.24	-22,766.56	50.14%	-66,299.63
Net Income	-2,836.30	-5,691.64	49.83%	-11,414.24	-22,766.56	50.14%	-66,299.63

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	352.42	533.70	66.03%	1,239.90	2,134.80	58.08%	6,404.40
111000 · Salary & Wages-Client Services	6,131.75	3,495.63	175.41%	22,586.75	13,982.52	161.54%	41,947.54
211000 · FICA-Client Services	1,652.04	863.83	191.25%	5,787.38	3,455.32	167.49%	10,365.89
350000 · Printing	0.00	14.80	0.0%	0.00	59.20	0.0%	177.55
360000 · Outreach	0.00	59.18	0.0%	76.51	236.75	32.32%	710.19
521000 · Postage	2.96	14.80	20.0%	99.80	59.20	168.58%	177.55
523000 · Telephone	81.46	47.11	172.91%	602.36	188.44	319.66%	565.29
542000 · Lease/Rental-Building	606.76	507.03	119.67%	2,676.40	2,028.14	131.96%	6,084.38
543000 · Shared Costs	206.81			827.24			
550000 · Travel	24.84	112.70	22.04%	68.89	450.80	15.28%	1,352.32
563000 · Indirect	813.62	600.34	135.53%	2,961.40	2,401.39	123.32%	7,204.11
563500 · Management Fee	0.00	299.93	0.0%	0.00	1,199.74	0.0%	3,599.18
564000 · Professional Dev.-Operating	9.54	28.75	33.18%	189.19	115.00	164.51%	344.92
600100 · Office Supplies	26.46	17.52	151.03%	156.25	70.08	222.96%	210.19
820500 · Work Experience/Internships	0.00	2,527.98	0.0%	0.00	10,111.92	0.0%	30,335.75
830000 · Training Services	0.00	2,182.94	0.0%	0.00	8,731.76	0.0%	26,195.25
831000 · Incentives/Stipends	0.00	312.50	0.0%	0.00	1,250.00	0.0%	3,750.00
901000 · Assessments, Lic. & Cert. Tests	0.00	153.41	0.0%	0.00	613.64	0.0%	1,840.88
Total Expense	9,908.66	11,772.15	84.17%	37,272.07	47,088.70	79.15%	141,265.39
Net Ordinary Income	-9,908.66	-11,772.15	84.17%	-37,272.07	-47,088.70	79.15%	-141,265.39
Net Income	-9,908.66	-11,772.15	84.17%	-37,272.07	-47,088.70	79.15%	-141,265.39

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**West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School
October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 - Salary & Wages-Operational	272.37	320.22	85.06%	981.32	1,280.88	76.61%	3,842.64
111000 - Salary & Wages-Client Services	4,738.96	1,932.68	245.2%	17,820.80	7,730.74	230.52%	23,192.18
211000 - FICA-Client Services	1,276.78	582.04	219.36%	4,572.88	2,328.16	196.42%	6,984.44
350000 - Printing	0.00	4.44	0.0%	0.00	17.76	0.0%	53.26
360000 - Outreach	0.00	14.80	0.0%	63.65	59.20	107.52%	177.55
521000 - Postage	2.29	4.44	51.58%	77.80	17.76	438.06%	53.26
523000 - Telephone	62.96	30.02	209.73%	463.84	120.08	386.28%	360.19
542000 - Lease/Rental-Building	711.49	806.92	88.17%	3,047.96	3,227.68	94.43%	9,683.03
543000 - Shared Costs	155.00			620.00			
550000 - Travel	31.58	58.74	53.76%	74.96	234.96	31.9%	704.86
563000 - Indirect	628.81	363.81	172.84%	2,337.51	1,455.24	160.63%	4,365.67
563500 - Management Fee	0.00	191.46	0.0%	0.00	765.84	0.0%	2,297.51
564000 - Professional Dev.-Operating	7.37	8.61	85.6%	143.61	34.44	416.99%	103.26
600100 - Office Supplies	20.45	4.07	502.46%	124.03	16.28	761.86%	48.77
820500 - Work Experience/Internships	0.00	2,291.07	0.0%	367.50	9,164.28	4.01%	27,492.79
830000 - Training Services	0.00	565.81	0.0%	0.00	2,263.24	0.0%	6,789.70
830500 - Occupational Skills Training	0.00	250.00	0.0%	0.00	1,000.00	0.0%	3,000.00
831000 - Incentives/Stipends	0.00	187.50	0.0%	0.00	750.00	0.0%	2,250.00
Total Expense	7,908.06	7,616.63	103.83%	30,695.86	30,466.54	100.75%	91,399.11
Net Ordinary Income	-7,908.06	-7,616.63	103.83%	-30,695.86	-30,466.54	100.75%	-91,399.11
Net Income	-7,908.06	-7,616.63	103.83%	-30,695.86	-30,466.54	100.75%	-91,399.11

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	21.81	21.21	102.83%	102.15	84.84	120.4%	254.46
111000 · Salary & Wages-Client Services	379.45	893.91	42.45%	1,796.83	3,575.64	50.25%	10,726.89
211000 · FICA-Client Services	102.23	169.78	60.21%	464.36	679.12	68.38%	2,037.30
350000 · Printing	0.00	1.47	0.0%	0.00	5.88	0.0%	17.64
360000 · Outreach	0.00	7.35	0.0%	8.41	29.40	28.61%	88.18
521000 · Postage	0.18	2.94	6.12%	7.70	11.76	65.48%	35.27
523000 · Telephone	5.05	13.71	36.83%	46.30	54.86	84.4%	164.54
542000 · Lease/Rental-Building	6.04	71.93	8.4%	54.00	287.72	18.77%	863.11
550000 · Travel	5.99	24.35	24.6%	29.12	97.40	29.9%	292.17
563000 · Indirect	50.35	108.16	46.55%	236.33	432.64	54.63%	1,297.86
563500 · Management Fee	0.00	54.25	0.0%	0.00	217.00	0.0%	650.93
564000 · Professional Dev.-Operating	0.59	4.71	12.53%	14.69	18.84	77.97%	56.44
600100 · Office Supplies	1.63	5.68	28.7%	12.80	22.74	56.29%	68.18
820500 · Work Experience/Internships	0.00	460.51	0.0%	0.00	1,842.04	0.0%	5,526.10
830000 · Training Services	0.00	287.62	0.0%	0.00	1,150.48	0.0%	3,451.40
830500 · Occupational Skills Training	0.00	93.75	0.0%	0.00	375.00	0.0%	1,125.00
831000 · Incentives/Stipends	0.00	99.38	0.0%	0.00	397.52	0.0%	1,192.50
Total Expense	573.32	2,320.71	24.71%	2,772.69	9,282.88	29.87%	27,847.97
Net Ordinary Income	-573.32	-2,320.71	24.71%	-2,772.69	-9,282.88	29.87%	-27,847.97
Net Income	-573.32	-2,320.71	24.71%	-2,772.69	-9,282.88	29.87%	-27,847.97

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop
 October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,067.59	1,710.13	62.43%	4,234.17	6,840.52	61.9%	20,521.53
211000 · FICA-Client Services	287.64	351.93	81.73%	1,101.87	1,407.72	78.27%	4,223.14
523000 · Telephone	14.18	41.67	34.03%	122.83	166.68	73.69%	500.00
542000 · Lease/Rental-Building	16.96	133.34	12.72%	136.88	533.36	25.66%	1,600.00
563000 · Indirect	135.52	95.26	142.26%	533.60	381.06	140.03%	1,143.14
563500 · Management Fee	0.00	47.63	0.0%	0.00	190.52	0.0%	571.57
600100 · Office Supplies	4.61	41.67	11.06%	28.59	166.68	17.15%	500.00
Total Expense	<u>1,526.50</u>	<u>2,421.63</u>	<u>63.04%</u>	<u>6,157.94</u>	<u>9,686.54</u>	<u>63.57%</u>	<u>29,059.38</u>
Net Ordinary Income	<u>-1,526.50</u>	<u>-2,421.63</u>	<u>63.04%</u>	<u>-6,157.94</u>	<u>-9,686.54</u>	<u>63.57%</u>	<u>-29,059.38</u>
Net Income	<u>-1,526.50</u>	<u>-2,421.63</u>	<u>63.04%</u>	<u>-6,157.94</u>	<u>-9,686.54</u>	<u>63.57%</u>	<u>-29,059.38</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,363.92	994.25	137.18%	5,265.48	3,977.00	132.4%	11,930.94
211000 · FICA-Client Services	367.47	270.93	135.63%	1,370.25	1,083.75	126.44%	3,251.19
523000 · Telephone	18.12	29.17	62.12%	129.45	116.68	110.94%	350.00
542000 · Lease/Rental-Building	21.67	58.34	37.14%	156.05	233.36	66.87%	700.00
563000 · Indirect	173.14	46.20	374.76%	663.57	184.80	359.08%	554.37
563500 · Management Fee	0.00	13.54	0.0%	0.00	54.19	0.0%	162.51
600100 · Office Supplies	5.89	3.34	176.35%	36.57	13.36	273.73%	40.00
Total Expense	<u>1,950.21</u>	<u>1,415.77</u>	<u>137.75%</u>	<u>7,621.37</u>	<u>5,663.14</u>	<u>134.58%</u>	<u>16,989.01</u>
Net Ordinary Income	<u>-1,950.21</u>	<u>-1,415.77</u>	<u>137.75%</u>	<u>-7,621.37</u>	<u>-5,663.14</u>	<u>134.58%</u>	<u>-16,989.01</u>
Net Income	<u>-1,950.21</u>	<u>-1,415.77</u>	<u>137.75%</u>	<u>-7,621.37</u>	<u>-5,663.14</u>	<u>134.58%</u>	<u>-16,989.01</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop

October 2020

	<u>Oct 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Oct 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	105.44	108.49	97.19%	401.67	433.96	92.56%	1,301.84
211000 · FICA-Client Services	28.41	77.17	36.82%	103.38	308.68	33.49%	926.04
523000 · Telephone	1.40	8.34	16.79%	11.32	33.36	33.93%	100.00
542000 · Lease/Rental-Building	1.68	36.50	4.6%	12.06	146.00	8.26%	438.00
563000 · Indirect	13.38	18.57	72.05%	50.50	74.28	67.99%	222.79
563500 · Management Fee	0.00	9.28	0.0%	0.00	37.15	0.0%	111.39
600100 · Office Supplies	0.46	1.67	27.55%	2.76	6.68	41.32%	20.00
Total Expense	<u>150.77</u>	<u>260.02</u>	<u>57.98%</u>	<u>581.69</u>	<u>1,040.11</u>	<u>55.93%</u>	<u>3,120.06</u>
Net Ordinary Income	<u>-150.77</u>	<u>-260.02</u>	<u>57.98%</u>	<u>-581.69</u>	<u>-1,040.11</u>	<u>55.93%</u>	<u>-3,120.06</u>
Net Income	<u>-150.77</u>	<u>-260.02</u>	<u>57.98%</u>	<u>-581.69</u>	<u>-1,040.11</u>	<u>55.93%</u>	<u>-3,120.06</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 - Salary & Wages-Operational							
55-110 - Youth Out-Salary & Wages-Oper	4,525.22			18,100.88			
5511160 - Admin to Youth Out	4,525.22			18,100.88			
Total 55-110 - Youth Out-Salary & Wages-Oper	4,525.22			18,100.88			
210000 - Salary & Wages-Operational							
210000 - FICA/Benefits-Operational							
55-210 - Yout Out-FICA/Ben.-Operational	1,557.94			6,275.10			
5521060 - Admin to Youth Out	1,557.94			6,275.10			
Total 55-210 - Yout Out-FICA/Ben.-Operational	1,557.94			6,275.10			
Total 210000 - FICA/Benefits-Operational	1,557.94			6,275.10			
601400 - Other Operating Supplies							
55-6014 - YouthOut-Other Operating Supp	-12,502.74			-50,659.73			
One Stop Rent	-3,723.73			-15,029.61			
One Stop Shared Costs	18,218.80	10,099.44	180.39%	70,638.31	40,397.76	174.86%	121,193.24
55-6014 - YouthOut-Other Operating Supp - Other	1,992.33	10,099.44	19.73%	4,948.97	40,397.76	12.25%	121,193.24
Total 55-6014 - YouthOut-Other Operating Supp	1,992.33	10,099.44	19.73%	4,948.97	40,397.76	12.25%	121,193.24
Total 601400 - Other Operating Supplies	8,075.49	10,099.44	79.96%	29,324.95	40,397.76	72.59%	121,193.24
Total Expense	-8,075.49	-10,099.44	79.96%	-29,324.95	-40,397.76	72.59%	-121,193.24
Net Ordinary Income	-8,075.49	-10,099.44	79.96%	-29,324.95	-40,397.76	72.59%	-121,193.24
Net Income							

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West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis)-Administrative October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Income							
44500 · Government Grants	10,142.03			41,363.35			
Total Income	<u>10,142.03</u>			<u>41,363.35</u>			
Gross Profit	<u>10,142.03</u>						
Expense							
110000 · Salary & Wages-Operational	1,098.12	1,293.96	84.87%	4,392.48	5,175.84	84.87%	15,527.50
210000 · FICA/Benefits-Operational	378.26	472.16	80.11%	1,523.50	1,888.64	80.67%	5,665.90
2700000 · Worker's Compensation - Admin	0.00	25.00	0.0%	0.00	100.00	0.0%	300.00
315000 · Consultants-Legal	0.00	41.67	0.0%	100.00	166.68	60.0%	500.00
316000 · Consultants-Other	3,244.80	3,097.30	104.76%	11,269.20	12,389.20	90.96%	37,167.60
316100 · Consultants-Data Porcessing	1,750.00	1,750.00	100.0%	7,000.00	7,000.00	100.0%	21,000.00
331000 · Repairs&Maintenance	0.00	8.34	0.0%	0.00	33.36	0.0%	100.00
521000 · Postage	42.00	37.50	112.0%	144.40	150.00	96.27%	450.00
523000 · Telephone	204.95	237.35	86.35%	833.90	949.40	87.83%	2,848.20
523100 · Mobile Telephone	135.00	180.00	75.0%	540.00	720.00	75.0%	2,160.00
524000 · Internet Service	185.00	185.00	100.0%	740.00	740.00	100.0%	2,220.00
530700 · Public Off Liability Insurance	0.00	125.00	0.0%	0.00	500.00	0.0%	1,500.00
530800 · General Liability Insurance	0.00	79.17	0.0%	0.00	316.68	0.0%	950.00
541000 · Lease/Rental-Equipment	347.33	347.33	100.0%	1,389.32	1,389.32	100.0%	4,167.96
542000 · Lease/Rental-Building	2,727.21	2,727.21	100.0%	10,908.84	10,908.84	100.0%	32,726.52
550000 · Travel	28.98	166.67	17.39%	78.32	666.68	11.75%	2,000.00
581000 · Dues & Memberships	200.00	166.67	120.0%	225.00	666.68	33.75%	2,000.00
600100 · Office Supplies	124.38	250.00	49.75%	972.34	1,000.00	97.23%	3,000.00
600200 · Food Service	0.00	166.67	0.0%	99.47	666.68	14.92%	2,000.00
601200 · Books & Subscriptions	-324.00	16.67	-1,943.61%	1,146.58	66.68	1,719.53%	200.00
810700 · Computer Upgrades Equipment	0.00	41.67	0.0%	0.00	166.68	0.0%	500.00
Total Expense	<u>10,142.03</u>	<u>11,415.34</u>	<u>88.85%</u>	<u>41,363.35</u>	<u>45,661.36</u>	<u>90.59%</u>	<u>136,983.68</u>
Net Ordinary Income	<u>0.00</u>	<u>-11,415.34</u>	<u>0.0%</u>	<u>0.00</u>	<u>-45,661.36</u>	<u>0.0%</u>	<u>-136,983.68</u>
Net Income	<u>0.00</u>	<u>-11,415.34</u>	<u>0.0%</u>	<u>0.00</u>	<u>-45,661.36</u>	<u>0.0%</u>	<u>-136,983.68</u>

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
85-6014 · Pathways Grant							
85-1100 · Salaries	4,250.84	3,857.50	110.2%	17,003.36	15,430.00	110.2%	23,145.00
85-2100 · Fringe Benefits	1,593.09	1,246.67	127.79%	6,419.01	4,986.68	128.72%	7,480.00
85-5230 · Telephone	15.00			60.00			
85-5260 · Contract Services							
Contra Account	-463.00			-1,419.00			
85-5260 · Contract Services - Other	463.00			1,419.00			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	788.67	795.83	99.1%	3,154.68	3,183.34	99.1%	4,775.00
85-5500 · Travel	0.00	312.50	0.0%	92.00	1,250.00	7.36%	1,875.00
85-5699 · Administrative	0.00	633.33	0.0%	0.00	2,533.34	0.0%	3,800.00
85-6001 · Office Supplies	0.00	37.50	0.0%	0.00	150.00	0.0%	225.00
Total 85-6014 · Pathways Grant	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Total 601400 · Other Operating Supplies	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Total Expense	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Net Ordinary Income	-6,647.60	-6,883.33	96.58%	-26,729.05	-27,533.36	97.08%	-41,300.00
Net Income	-6,647.60	-6,883.33	96.58%	-26,729.05	-27,533.36	97.08%	-41,300.00

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Harvest Foundation Grant
 October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
87-6014 · Harvest Foundation Grant							
87-1100 · Salaries	4,892.71	6,438.50	75.99%	20,780.74	25,754.00	80.69%	62,381.00
87-2100 · Benefits	1,428.98	2,045.92	69.85%	5,946.92	8,183.68	72.67%	19,130.75
87-3172 · Work Experience Stipends	0.00	13,500.00	0.0%	-1,780.00	54,000.00	-3.3%	132,840.00
87-3600 · Outreach & Advertising	0.00	77.78	0.0%	0.00	311.12	0.0%	933.34
87-5230 · Telephone	63.73	148.34	42.96%	722.69	593.36	121.8%	1,780.00
87-5500 · Travel	0.00	241.67	0.0%	0.00	966.68	0.0%	2,900.00
87-5501 · Transportation-College & Job	0.00	250.00	0.0%	0.00	1,000.00	0.0%	3,000.00
87-5543 · Incentivized Life Skills Train,	27,857.50	4,500.00	619.06%	63,372.50	18,000.00	352.07%	54,000.00
87-5544 · Assessments & Course Materials	1,905.00	750.00	254.0%	2,445.00	3,000.00	81.5%	9,000.00
87-5889 · Administrative Costs	1,239.22	1,270.42	97.54%	5,170.95	5,081.68	101.76%	21,141.00
87-6001 · Office Supplies	0.00	208.33	0.0%	16.85	833.34	2.02%	1,500.00
87-8400 · Supportive Services	0.00	1,875.00	0.0%	9,195.63	7,500.00	122.61%	22,500.00
Total 87-6014 · Harvest Foundation Grant	<u>37,387.14</u>	<u>31,305.96</u>	<u>119.43%</u>	<u>105,871.28</u>	<u>125,223.86</u>	<u>84.55%</u>	<u>331,106.09</u>
Total 601400 · Other Operating Supplies	<u>37,387.14</u>	<u>31,305.96</u>	<u>119.43%</u>	<u>105,871.28</u>	<u>125,223.86</u>	<u>84.55%</u>	<u>331,106.09</u>
Total Expense	<u>37,387.14</u>	<u>31,305.96</u>	<u>119.43%</u>	<u>105,871.28</u>	<u>125,223.86</u>	<u>84.55%</u>	<u>331,106.09</u>
Net Ordinary Income	<u>-37,387.14</u>	<u>-31,305.96</u>	<u>119.43%</u>	<u>-105,871.28</u>	<u>-125,223.86</u>	<u>84.55%</u>	<u>-331,106.09</u>
Net Income	<u>-37,387.14</u>	<u>-31,305.96</u>	<u>119.43%</u>	<u>-105,871.28</u>	<u>-125,223.86</u>	<u>84.55%</u>	<u>-331,106.09</u>

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Economic Equity Grant
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
88-6014 - Economic Equity Grant							
88-1100 - Salaries	1,710.63	5,091.67	33.6%	4,191.93	20,366.68	20.58%	45,825.00
88-2100 - Benefits	520.52	2,137.50	24.35%	1,375.80	8,550.00	16.09%	19,237.50
88-3172 - Stipends	0.00	333.33	0.0%	0.00	1,333.35	0.0%	3,000.00
88-3183 - Outreach	0.00	208.33	0.0%	234.28	833.35	28.11%	1,875.00
88-5260 - Contractual Serv/Curr.	0.00	2,723.33	0.0%	0.00	10,893.35	0.0%	24,510.00
88-5500 - Travel-Staff	0.00	208.33	0.0%	0.00	833.35	0.0%	1,875.00
88-5541 - Training/OJT	6,683.00	6,250.00	106.93%	6,683.00	25,000.00	26.73%	56,250.00
88-5899 - Supportive Services	0.00	666.67	0.0%	0.00	2,666.68	0.0%	6,000.00
88-6001 - Supplies	0.00	297.50	0.0%	0.00	1,190.00	0.0%	2,677.50
8860012 - Training Related Supplies	511.07	625.00	81.77%	511.07	2,500.00	20.44%	5,625.00
Total 88-6014 - Economic Equity Grant	9,425.22	18,541.66	50.83%	12,996.08	74,166.76	17.52%	166,875.00
Total 601400 - Other Operating Supplies	9,425.22	18,541.66	50.83%	12,996.08	74,166.76	17.52%	166,875.00
Total Expense	9,425.22	18,541.66	50.83%	12,996.08	74,166.76	17.52%	166,875.00
Net Ordinary Income	-9,425.22	-18,541.66	50.83%	-12,996.08	-74,166.76	17.52%	-166,875.00
Net Income	-9,425.22	-18,541.66	50.83%	-12,996.08	-74,166.76	17.52%	-166,875.00

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Wagner-Peyser Grant
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
67-6014 - Wagner Peyser Grant							
67-1100 - Salaries & Wages	48,990.57	35,837.67	136.7%	132,948.77	143,350.68	92.74%	215,026.00
67-2100 - FICA	8,337.81	12,543.17	66.47%	24,237.96	50,172.68	48.31%	75,259.00
67-3164 - Accounting Fees	540.00	540.00	100.0%	1,620.00	2,160.00	75.0%	3,240.00
67-3183 - Outreach	32.00	483.33	6.62%	184.95	1,933.34	9.57%	2,900.00
67-5210 - Postage	0.00	16.67	0.0%	0.00	66.68	0.0%	100.00
67-5230 - Telephone	751.62	1,356.67	55.4%	3,414.64	5,426.68	62.92%	8,140.00
67-5410 - Equipment Lease	0.00			393.60			
67-5420 - Rent	4,743.59	5,500.00	86.25%	18,974.36	22,000.00	86.25%	33,000.00
67-5500 - Travel	0.00	750.00	0.0%	0.00	3,000.00	0.0%	4,500.00
67-5899 - Admin Fees	7,616.44	6,272.86	121.42%	19,640.02	25,091.44	78.27%	37,637.16
67-6001 - Office Supplies	1,062.00	1,166.67	91.03%	2,250.32	4,666.68	48.22%	7,000.00
67-6003 - Furniture & Fixtures	0.00	1,666.67	0.0%	1,749.50	6,666.68	26.24%	10,000.00
67-6021 - Computer Supplies	0.00	1,337.50	0.0%	17,458.00	5,350.00	326.32%	8,025.00
6731642 - Recruiting & Hiring Fees	0.00			1,560.00			
676014 - Unobligated	0.00	9,823.69	0.0%	25.20	39,294.77	0.06%	58,942.15
Total 67-6014 - Wagner Peyser Grant	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Total 601400 - Other Operating Supplies	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Total Expense	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Net Ordinary Income	-72,074.03	-77,294.90	93.25%	-224,457.32	-309,179.63	72.6%	-463,769.31
Net Income	-72,074.03	-77,294.90	93.25%	-224,457.32	-309,179.63	72.6%	-463,769.31

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - VEC COVID 19 Reopening Grant

October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 - Other Operating Supplies							
90-6014 - VEC COVID-19 Reopening Grant							
90-3172 - Contractual Services-Cleaning	3,256.20	3,333.33	97.69%	20,123.44	13,333.34	150.93%	20,000.00
90-6003 - Furniture & Fixtures-Plexiglass	0.00	1,666.67	0.0%	11,715.60	6,666.68	175.73%	10,000.00
90-6060 - Personal Protective Equipment	0.00	1,666.67	0.0%	240.00	6,666.68	3.6%	10,000.00
90-6014 - VEC COVID-19 Reopening Grant - Other	0.00	2,154.38	0.0%	0.00	8,617.53	0.0%	12,926.29
Total 90-6014 - VEC COVID-19 Reopening Grant	<u>3,256.20</u>	<u>8,821.05</u>	<u>36.91%</u>	<u>32,079.04</u>	<u>35,284.23</u>	<u>90.92%</u>	<u>52,926.29</u>
Total 601400 - Other Operating Supplies	<u>3,256.20</u>	<u>8,821.05</u>	<u>36.91%</u>	<u>32,079.04</u>	<u>35,284.23</u>	<u>90.92%</u>	<u>52,926.29</u>
Total Expense	<u>3,256.20</u>	<u>8,821.05</u>	<u>36.91%</u>	<u>32,079.04</u>	<u>35,284.23</u>	<u>90.92%</u>	<u>52,926.29</u>
Net Ordinary Income	<u>-3,256.20</u>	<u>-8,821.05</u>	<u>36.91%</u>	<u>-32,079.04</u>	<u>-35,284.23</u>	<u>90.92%</u>	<u>-52,926.29</u>
Net Income	<u>-3,256.20</u>	<u>-8,821.05</u>	<u>36.91%</u>	<u>-32,079.04</u>	<u>-35,284.23</u>	<u>90.92%</u>	<u>-52,926.29</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - RR COVID
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
89-6014 · RR-COVID-19	0.00			770.68			
89-3172 · Cleaning & Sanitation Supplies	0.00			668.17			
89-6001 · Supplies for Emp. Staff Supp.	0.00			1,438.85			
Total 89-6014 · RR-COVID-19	0.00			1,438.85			
Total 601400 · Other Operating Supplies	0.00			1,438.85			
Total Expense	0.00			-1,438.85			
Net Ordinary Income	0.00			-1,438.85			
Net Income	<u>0.00</u>			<u>-1,438.85</u>			

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - TANF Grant
 October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
86-6014 - TANF Grant							
86-1100 - Salaries	5,076.48	3,858.54	131.57%	14,167.44	15,434.18	91.79%	46,302.50
86-2100 - Benefits	777.38	1,359.34	57.19%	2,313.65	5,437.36	42.55%	16,312.02
86-3500 - Printing	0.00	6.67	0.0%	0.00	26.68	0.0%	80.00
86-5210 - Postage	0.00	4.51	0.0%	0.00	18.04	0.0%	54.05
86-5230 - Phone	48.88	45.00	108.18%	738.82	180.00	410.46%	540.00
86-5500 - Travel	0.00	166.67	0.0%	0.00	666.68	0.0%	2,000.00
86-5540 - Training	0.00	100.00	0.0%	0.00	400.00	0.0%	1,200.00
86-5541 - Training-OTJ	7,560.00	3,000.00	252.0%	10,610.00	12,000.00	88.42%	36,000.00
86-5542 - Supportive Services	2,521.72	1,000.00	252.17%	3,286.45	4,000.00	82.16%	12,000.00
86-5543 - Training-Job Skills	4,463.00	2,500.00	178.52%	12,803.00	10,000.00	128.03%	30,000.00
86-5630 - Indirect	895.13	707.62	126.5%	1,606.92	2,830.48	56.77%	8,491.36
86-5899 - Admin Fees	380.58	380.59	100.0%	1,522.32	1,522.36	100.0%	4,567.00
86-6001 - Office Supplies	0.00	61.09	0.0%	0.00	244.36	0.0%	733.00
Total 86-6014 - TANF Grant	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Total 601400 - Other Operating Supplies	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Total Expense	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Net Ordinary Income	-21,722.97	-13,190.03	164.69%	-47,048.60	-52,760.14	89.18%	-158,279.93
Net Income	-21,722.97	-13,190.03	164.69%	-47,048.60	-52,760.14	89.18%	-158,279.93

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ROSS IES PROGRESS REPORT

DECEMBER 2020



Enrollments on Track Despite the Pandemic

Overall enrollments are on track to meet program year goals despite the impact of center closures during the pandemic. New local television and social media outreach coupled with aggressive staff engagement with partner organization will create the foundation for high achieving 3rd and 4th quarter outcomes.

ADULT	
Enrollment Goal - 60	
PY20	
Locale	
Martinsville	30
Danville	4
Patrick County	6
Adult Total:	40
Percentage of the Total Goal	66%

DW	
Enrollment Goal - 42	
PY20	
Locale	
Martinsville	5
Danville	12
Patrick County	2
Dislocated Worker Total:	19
Percentage of the Total Goal:	45%

HIGHLIGHTS:

- All comprehensive centers are open and providing job search and training support services.
- Over 19,800 customers served since October 1.
- The Wagner-Peyser and grant program staff collaborated with the Workforce Development Board staff to promote the Dec. 9 virtual job fair.
- Youth Career Coaches are hosting virtual youth trainings each month.

YOUTH	
Enrollment Goal - 47	
PY20	
Locale	
Martinsville	3
Danville	9
Patrick County	1
Youth Total:	13
Percentage of Total Goal:	28%

PY 2020 Q1 State Performance Report

PY 20 Quarter 1			
Adult	Negotiated Level	Actual Performance	% of Negotiated Level
Employment 2nd Quarter after Exit	79.00%	75.90%	96.08%
Employment 4th Quarter after Exit	85.00%	92.90%	109.29%
Median Earnings 2nd Quarter after Exit	\$5,300.00	\$6,395	120.66%
Credential Attainment within 1 year	74.00%	75.00%	101.35%
Measurable Skills Gain	Baseline	40.00%	
Dislocated Workers	Negotiated Level	Actual Performance	% of Negotiated Level
Employment 2nd Quarter after Exit	85.00%	82.80%	97.41%
Employment 4th Quarter after Exit	90.00%	76.00%	84.44%
Median Earnings 2nd Quarter after Exit	\$7,200.00	\$6,298	87.47%
Credential Attainment within 1 year	70.00%	64.30%	91.85%
Measurable Skills Gain	Baseline	8.30%	
Youth	Negotiated Level	Actual Performance	% of Negotiated Level
Employment 2nd Quarter after Exit	74.50%	66.70%	89.53%
Employment 4th Quarter after Exit	62.80%	80.00%	127.38%
Median Earnings 2nd Quarter after Exit	\$3,000.00	\$3,974.00	132.46%
Credential Attainment within 1 year	70.00%	80.00%	114.28%
Measurable Skills Gain	Baseline	50.00%	

PERFORMANCE IMPROVEMENT AREA:

Per DOL-ETA guidance, the impact of COVID-19 will be taken into consideration when evaluating the outcomes. The goal is to achieve performance results that are aligned with the Commonwealth's expectations in implementing WIOA, and consistent with Virginia's approved Combined State Plan which reflects the commitments that have been made to the Department of Labor.

West Piedmont's PY20 Quarter 1 performance was at 97.58% of the overall goal and median earnings were at overall 107.52% of the negotiated performance.

ECONOMIC EQUITY INITIATIVE (EEI) UPDATE:

Career Specialists have been working closely with unemployed community partners to identify adults who have a critical need to access career exploration services. The grant pays for participants to receive soft skills through an on-line platform called "Fresh Skills" in addition to some of the traditional WIOA training programs and supportive services. To date, 37 have been enrolled in the EEI grant which represents 74% of our total enrollment goal (50).



Project Imagine continues achieving

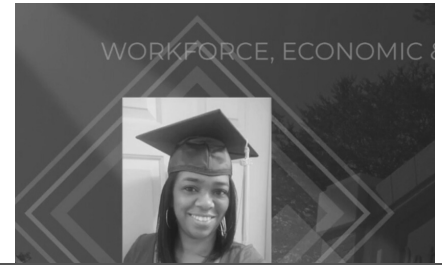
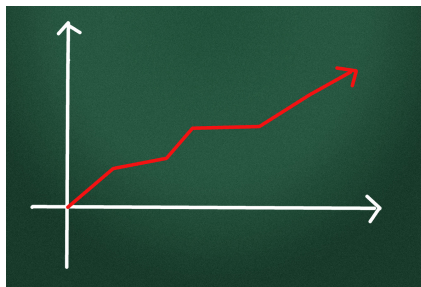
Danville's Project Imagine program continues to receive state and national recognition. The National Urban Institute is currently conducting a case study on the initiative that is set to be published next year.

Youth Career Coach Keisha Averett is partnering with Danville's Gang Prevention Specialist Robert David to provide paid work experiences to program participants.

TANF enrollments ahead of schedule

Career Specialist Brittney Foley has done an incredible job partnering with the rest of the Integrated Resource Management Team (IRMT) to enroll and support community members at or below 200% of federal poverty guidelines.

Although we are only halfway through the grant cycle for this program year, **we have already exceeded** the enrollment goal. 58 participants have enrolled so far. **Currently, we are at 116% of the goal!**



Talaysia Wade

TANF Program - Obtained
Phlebotomy & CCMA Certification
Employed Full-Time at Carillion
\$13.50/hour plus benefits

GCE's 3rd cohort continues virtually

GCE Youth Career Coach Sheneka Hairston started the third cohort of 18-24 year old participants in their virtual career readiness class mid-September. The group was comprised of nine Martinsville-Henry County residents all looking forward to hands-on experience in a variety of local businesses.



From Dislocated to Delighted

Ikea Dislocated Worker Chelsea Dawson was devastated when she lost her job at the end of December. Career Specialist Monica Beard worked with Chelsea on developing some and improved career goals. Chelsea indicated that she needed to continue working as they constructed a customized career plan.

Monica set her up with a work experience at Danville Neurological Associates. The experience was an excellent bridge to Chelsea's new position at PRA Group, where she makes \$12.50/hour plus benefits.

