



WEST PIEDMONT REGION

WPWDB Meeting Agenda
March 22, 2021 • 4:00 p.m.
Zoom Meeting

Agenda

Welcome/Call to Order..... Adam Wright, Chair

Roll Call (25 total, need 13 for quorum)

- Roll call list with checkboxes for 25 members: Adam Wright, John Parkinson, Sharon Barksdale, Brian Wilson, Julie Brown, Stacey Wright, Corrie Bobe, Mark Powers, Teresa Fontaine, David Collins, Marsha Mendenhall, Tim Clark, Debra Buchanan, Rebecca Adcock, Tom Davis, Dick Ephgrave, Rhonda Hodges, Tora Terry, Donna Higdon, R J Weaver, Tory Shepherd, Jim Daniel, Robin Ferguson, John Moody, Shannon Hair.

Welcome Guests.....Adam Wright, Chair

Call for Public Comment.....Adam Wright, Chair

Items for Approval:

- Minutes December 14, 2021
Finance Reports through January 31, 2021

Consent Agenda:

- Approve the following Training Program Applications
- NCI – Global Wind Organization
- Basic Safety Training
- Basic Technical Training
Approve the following Policy Revisions
- Business Services Agreement
- Confidentiality
- Local Monitoring
- Priority of Service
- Records Retention
- Training Provider/Program Certification/Recertification
- Eligible Training Provider Recertification Packet

Old Business

New Business

Committee Report

- Business Engagement.....Rhonda Hodges
- Quality Assurance.....Teresa Fontaine
- Special Populations.....Brian Wilson
- Youth Council.....Robin Ferguson

Updates:

- Performance Update.....Kim Turner
- CEO Update.....Tyler Freeland
- Board Chair Update.....Adam Wright

Save the Date: The next meeting is scheduled for Monday, June 14, 2021 at 4:00 p.m.

Adjourn

West Piedmont Workforce Development Board Meeting
Minutes
December 14, 2020

Present: Adam Wright, Corrie Bobe, Debra Buchanan, Dick Ephgrave, Julie Brown, Mark Powers, Marsha Mendenhall, Rebecca Adcock, Rhonda Hodges, RJ Weaver, Shannon Hair, Sharon Barksdale, Stacey Wright, Tory Shepherd

Guests Present: Kim Turner (Ross), Natalie Hodge (Ross), Brandon Martin (Mallard & Mallard)

Staff Present: Tyler Freeland (CEO), Jael Membreno, Lavinia Wingfield, Robbie Knight, Robbin Hall

Adam Wright, Chairman, called the Zoom meeting to order at 4:00 p.m. Roll was called and quorum was established with 14 in attendance. Mr. Wright welcomed all and called for public comment. There being none he proceeded with the approval of the minutes from September 21, 2020. Mr. Ephgrave made a motion to approve the minutes; Ms. Wright seconded; the motion passed unanimously.

Mr. Martin with Mallard and Mallard presented the financial reports through October 31, 2020. He began with the supplemental reports discussing spending by funding stream. He shared that last year's 40% training funds should be spent down in November. He provided that about \$53,000 of Adult training was reclassified to the EEI grant. In operational funding, Ross is on target at 33.69% to date. Mr. Martin explained that the Wagner Peyser grant has been extended to March 2021 and that the EEI grant has been extended to June 2021. He stated there are no red flags. The finances are in good shape. All rent and shared costs have been invoiced for Quarter 1. Mr. Ephgrave made a motion to approve the financial report; Ms. Buchanan seconded; the motion passed unanimously. Mr. Wright announced that Mr. Martin was leaving the meeting.

Mr. Freeland asked Ms. Hall to explain the consent agenda. Ms. Hall stated that the Quality Assurance Committee met on December 9, 2020 and approved the following training programs: an update on tuition for the CDL program with Elite Driving School, a new Patient Care Technician program with Medical Solutions Academy, four new programs with PHCC: Heavy Equipment Operator, Pharmacy Technician, HR Professional Exam Prep, and Project Management Professional, and an update to the provider and program applications for Ultimate Performance School of Cosmetology to bring in compliance with state guidelines. Ms. Brown made a motion to approve the consent agenda; Mr. Ephgrave seconded; Ms. Hodges with PHCC abstained from voting; the motion passed unanimously.

Ms. Turner with Ross gave a performance update beginning with the multiple enrollment challenges that Career Specialists are faced with due to Coronavirus. The One Stop Centers are open. Quarter 1 performance is very good. Adult is over 50% of goal; Youth is at 30% with credential goal met. TANF grant is at 116% of goal. GCE Harvest grant third cohort is finishing up and the fourth cohort is enrolling. Ms. Hodge shared that there is an increase in outreach. Ads have been created for a job fair. More success stories are being gathered to drive traffic to the Centers. Ms. Hodge stated that not opening the Danville One Stop has significantly impacted enrollment; however, they are working to re-engage partners in the Danville area. Ms. Brown asked if the Eligible Training Provider List is enough for the Danville area? Ms. Hodge stated that it is as well as cross training with other providers in the area. Mr. Wright thanked Ms. Turner and Ms. Hodge.

There was no old business. There was no new business.

Mr. Wright asked Ms. Barksdale with the VEC to give an update. She shared that in the first three months of Coronavirus, the unemployment claims equaled that of the last five years. VEC hired 500 staff to help clear the backlog of claims. As of the week of December 23, the claims should be current. As of October 2020, the unemployment rate is 6.7%. Last year at the same time it was 3.2%. Mr. Wright thanked Ms. Barksdale for the update.

Committee Reports:

- Business Engagement – Ms. Hodges reported that the committee has met twice. With the Danville One Stop closed, the MHC Business Service team has had virtual roundtables. The second roundtables were not as successful. Ms. Brown will be helping with the Career Expo. The Virtual Job Fair had 20 employers participate on December 9. The Youth Career Expo will be virtual in 2021. Work Based Learning in the region is coordinating with employers for internships and work experiences.
- Quality Assurance – Ms. Fontaine reported that the committee met on December 9 and the items were on the consent agenda today.
- Special Populations – No report
- Youth – No report

Mr. Freeland thanked all for attending the earlier session for the Local Plan. He reported that the Centers are open; however, Danville shut down today due to a positive COVID case. He reported that the shutdowns have cost \$53,000 with an additional \$23,000 in expended from the WIOA budget for COVID. As far as programming, Ross is doing an excellent job. Business Services reported a job fair with 20 employers and 90 jobseekers.

He updated each grant:

Wagner Peyser – Has been extended to March 31, 2021. It has offset the WIOA budget by \$150,000.

The team has logged 7,430 employer services to 2,305 jobseekers, added 21 new employers and tracked 49 hires.

Harvest – Third cohort is finishing and recruiting fourth cohort.

Pathways – Ends December 31, 2020.

TANF – Leverages WIOA services.

Mr. Wright reported that there has been no communication from VCCS on the review of the Youth program yet. He also shared that there would be more to follow on the update of the Local Plan. He wished all Happy Holidays.

The next meeting is March 22, 2021 at 4:00 p.m. via Zoom.

Mr. Ephgrave made a motion to adjourn; Ms. Buchanan seconded; the motion passed unanimously. The meeting adjourned at 4:49 p.m.

West Piedmont Workforce Investment Board

January 2021

Supplemental Reports

Pages 1 – 10

WIB Jan Summary Sheet by Funding Stream.....Pg. 1-3
WIB Carryover Projection as of 1/31/21-6/30/21.....Pg. 4
Ross Budget vs. Actual Training PY20-21 Worksheet....Pg. 5-6
Ross Training Summary as of 1/31/21.....Pg. 7-9
Ross Operational vs. Training Spending Worksheet.....Pg. 10

Summary Sheet by Funding Stream
ADULT

	Contractors	Regular		Other Operational		Total
		Other Operational	Incumbent Wkr.	Training	Other Operational	
6/30/20 balance	56,715.03	102,283.67			102,283.67	158,998.70
Set aside for PY 20-21	(56,715.03)	(21,165.35)			(21,165.35)	(77,880.38)
NOO FY 20-21	440,115.74	42,116.98			42,116.98	482,232.72
C/O given to Ross	34,140.88	(34,140.88)			(34,140.88)	
Available for FY 6/30/21	474,256.62	89,094.42			89,094.42	563,351.04
Jul actual	(43,465.64)	(2,281.84)			(2,281.84)	(45,747.48)
Aug actual	(28,735.04)	(5,149.19)			(5,149.19)	(33,884.23)
Sep actual	(32,571.98)	(2,445.15)			(2,445.15)	(35,017.13)
Oct actual	(39,691.57)	(3,007.39)			(3,007.39)	(42,698.96)
Nov actual	(26,433.60)	(12,795.28)			(12,795.28)	(39,228.88)
Dec actual	(32,973.82)	(3,243.29)			(3,243.29)	(36,217.11)
Jan actual	(20,612.98)	(2,454.36)			(2,454.36)	(23,067.34)
Subtotal	249,771.99	57,717.92			57,717.92	307,489.91
Set aside for PY 21-22	63,955.32	10,529.25			10,529.25	74,484.57
1/31/21 balance	313,727.31	68,247.17			68,247.17	381,974.48

DISLOCATED WORKER

	Contractors	Regular		Other Operational		Total
		Other Operational	Incumbent Wkr.	Training	Other Operational	
6/30/20 balance	34,407.78	110,833.88			110,833.88	145,241.66
Set aside for PY 20-21	(34,407.78)	(12,001.96)			(12,001.96)	(46,409.74)
NOO FY 20-21	281,101.47	34,700.58			34,700.58	315,802.05
C/O given to Ross	56,734.99	(56,734.99)			(56,734.99)	
Available for FY 6/30/21	337,836.46	76,797.51			76,797.51	414,633.97
Jul actual	(13,190.97)	(15,743.48)			(15,743.48)	(28,934.45)
Aug actual	(13,934.34)	(1,695.21)			(1,695.21)	(15,629.55)
Sep actual	(30,359.53)	(22.19)			(22.19)	(30,381.72)
Oct actual	(36,744.00)	(940.53)			(940.53)	(37,684.53)
Nov actual	(19,949.33)	(6,408.07)			(6,408.07)	(26,357.40)
Dec actual	(16,406.01)	526.29			526.29	(15,879.72)
Jan actual	(19,703.18)	(872.42)			(872.42)	(20,575.60)
Subtotal	187,549.10	51,641.90			51,641.90	239,191.00
Set aside for PY 21-22	39,843.15	8,675.15			8,675.15	48,518.30
1/31/21 balance	227,392.25	60,317.05			60,317.05	287,709.30

Summary Sheet by Funding Stream

YOUTH IN SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance					
NOO FY 20-21	74,761.96	129,122.86		129,122.86	129,122.86
C/O given to Ross	28,464.78	68,299.63		68,299.63	143,061.59
Available for FY 6/30/21	103,226.74	(28,464.78)		(28,464.78)	
Jul actual	(1,982.61)	168,957.71		168,957.71	272,184.45
Aug actual	(3,112.39)	(2,357.04)		(2,357.04)	(4,339.65)
Sep actual	(3,703.13)	(3,342.00)		(3,342.00)	(6,454.39)
Oct actual	(2,923.90)	(2,895.59)		(2,895.59)	(6,598.72)
Nov actual	(2,222.71)	(2,836.30)		(2,836.30)	(5,760.20)
Dec actual	(1,928.54)	(2,855.48)		(2,855.48)	(5,078.19)
Jan actual	(2,187.80)	(3,613.38)		(3,613.38)	(5,541.92)
		(3,152.62)		(3,152.62)	(5,340.42)
Subtotal	85,165.66	147,905.30		147,905.30	233,070.96
1/31/21 balance	85,165.66	147,905.30		147,905.30	233,070.96

YOUTH OUT SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance					
NOO FY 20-21	224,285.87	163,376.46		163,376.46	163,376.46
C/O given to Ross	85,394.33	121,193.24		121,193.24	345,479.11
Available for FY 6/30/21	309,680.20	(85,394.33)		(85,394.33)	
Jul actual	(16,047.40)	199,175.37		199,175.37	508,855.57
Aug actual	(23,452.09)	(2,554.31)		(2,554.31)	(18,601.71)
Sep actual	(23,538.50)	(10,013.16)		(10,013.16)	(33,465.25)
Oct actual	(22,017.52)	(8,728.10)		(8,728.10)	(32,266.60)
Nov actual	(21,303.06)	(8,075.49)		(8,075.49)	(30,093.01)
Dec actual	(23,715.98)	(14,980.14)		(14,980.14)	(36,283.20)
Jan actual	(24,014.05)	(12,425.73)		(12,425.73)	(36,141.71)
		(9,181.98)		(9,181.98)	(33,196.03)
Subtotal	155,591.60	133,216.46		133,216.46	288,808.06
1/31/21 balance	155,591.60	133,216.46		133,216.46	288,808.06

Summary Sheet by Funding Stream

ADMINISTRATIVE

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance					111.70
NOO FY 20-21					142,809.80
Available for FY 6/30/21					142,921.50
Jul actual					(10,211.53)
Aug actual					(10,490.52)
Sep actual					(10,519.27)
Oct actual					(10,142.03)
Nov actual					(9,270.95)
Dec actual					(9,980.85)
Jan actual					(10,462.82)
1/31/21 balance					71,843.53

Carryover Projection as of 1/31/21 thru 6/30/21

Dislocated Worker

Other Oper. Bal. as of 1/31/21		51,641.68
Monthly Sal/Ben	1,690.00	(8,450.00)
Monthly Other Oper.	1,630.00	(8,150.00)
Monthly Rent/Shared Costs	2,445.00	12,225.00
Balance as of 6/30/21		<u>47,266.68</u>

Adult

Other Oper. Bal. as of 1/31/21		57,717.94
Monthly Sal/Ben	2,510.00	(12,550.00)
Monthly Other Oper.	11,200.00	(56,000.00)
Monthly Rent/Shared Costs	11,250.00	56,250.00
Balance as of 6/30/21		<u>45,417.94</u>

Youth Out of School

Other Oper. Bal. as of 1/31/21		133,216.35
Monthly Sal/Ben	8,085.00	(40,425.00)
Monthly Other Oper.	17,600.00	(88,000.00)
Monthly Rent/Shared Costs	16,475.00	82,375.00
Balance as of 6/30/21		<u>87,166.35</u>

Youth In School

Other Oper. Bal. as of 1/31/21		147,905.07
Monthly Sal/Ben	3,400.00	(17,000.00)
Monthly Other Oper.	1,615.00	(8,075.00)
Monthly Rent/Shared Costs	1,865.00	9,325.00
Balance as of 6/30/21		<u>132,155.07</u>

Total 312,006.04

Ross Budget vs Actual Training

PY 20-21

Per Ross Budget
Budget/Contract

July-20

Ross Total WIOA Budget
Adult 474,256.62
DW 337,836.46
YOS 309,680.20
YIS 103,226.73
1,225,000.01

WIOA Training Budget 8-6-20

Adult Training DW Training YOS (75%) Training YIS (25%) Training Total Training

\$225,675.32 \$183,899.26 \$112,949.37 \$37,649.72 \$560,173.67

ITA	\$0.00	\$0.00	\$0.00	\$0.00	\$13,280.00
OJT	\$0.00	\$844.81	\$0.00	\$0.00	\$844.81
Transitional Jobs (Adult WEX)	\$6,917.50	\$860.00	\$0.00	\$0.00	\$7,777.50
Youth Work Exp	\$0.00	\$0.00	\$367.50	\$0.00	\$367.50
Youth Incentives	\$973.88	\$0.00	\$0.00	\$0.00	\$973.88
Support Services	\$21,171.38	\$1,704.81	\$367.50	\$0.00	\$23,243.69
Total	\$225,675.32	\$183,899.26	\$112,949.37	\$37,649.72	\$560,173.67

Total July 2020 Invoice

ITA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OJT	\$792.00	\$518.43	\$0.00	\$0.00	\$1,310.43
Transitional Jobs (Adult WEX)	\$8,155.00	\$2,755.00	\$0.00	\$0.00	\$10,910.00
Youth Work Exp	\$0.00	\$0.00	\$1,760.00	\$0.00	\$1,760.00
Youth Incentives	\$949.20	\$5.13	\$0.00	\$0.00	\$954.33
Support Services	\$9,896.20	\$3,278.56	\$0.00	\$1,760.00	\$14,934.76
Total	\$9,896.20	\$3,278.56	\$0.00	\$1,760.00	\$14,934.76

Total Aug 2020 Invoice

ITA	\$3,360.00	\$5,855.00	\$0.00	\$0.00	\$9,215.00
OJT	\$0.00	\$8,913.82	\$0.00	\$0.00	\$8,913.82
Transitional Jobs (Adult WEX)	\$5,685.00	\$1,187.50	\$0.00	\$1,780.00	\$6,872.50
Youth Work Exp	\$1,167.82	\$880.18	\$0.00	\$0.00	\$1,780.00
Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Support Services	\$10,212.82	\$16,936.50	\$0.00	\$0.00	\$2,148.00
Total	\$10,212.82	\$16,936.50	\$0.00	\$1,780.00	\$28,929.32

Total Sep 2020 Invoice

ITA	\$9,859.21	\$14,732.25	\$0.00	\$0.00	\$24,591.46
OJT	\$1,311.75	\$5,679.76	\$0.00	\$0.00	\$6,991.51
Transitional Jobs (Adult WEX)	\$6,865.00	\$1,507.50	\$0.00	\$1,187.50	\$8,372.50
Youth Work Exp	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Youth Incentives	\$476.98	\$2,918.19	\$0.00	\$0.00	\$3,395.17
Support Services	\$18,512.94	\$24,837.70	\$0.00	\$1,187.50	\$44,538.14
Total	\$18,512.94	\$24,837.70	\$0.00	\$1,187.50	\$44,538.14

Total Oct 2020 Invoice

ITA	\$2,381.26	\$3,360.00	\$0.00	\$0.00	\$5,741.26
OJT	\$1,945.00	\$3,469.38	\$0.00	\$0.00	\$3,469.38
Transitional Jobs (Adult WEX)	\$0.00	\$985.00	\$0.00	\$525.00	\$2,930.00
Youth Work Exp	\$228.20	\$227.50	\$0.00	\$0.00	\$0.00
Youth Incentives	\$4,554.46	\$8,041.88	\$0.00	\$0.00	\$455.70
Support Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total	\$4,554.46	\$8,041.88	\$0.00	\$525.00	\$13,121.34

Total Nov 2020 Invoice

ITA	\$7,300.00	\$2,664.38	\$0.00	\$0.00	\$7,300.00
OJT	\$1,920.00	\$2,430.00	\$0.00	\$0.00	\$2,664.38
Transitional Jobs (Adult WEX)	\$0.00	\$0.00	\$470.00	\$1,410.00	\$4,350.00
Youth Work Exp	\$1,198.00	\$0.00	\$0.00	\$0.00	\$1,880.00
Youth Incentives	\$10,418.00	\$5,094.38	\$470.00	\$0.00	\$0.00
Support Services	\$0.00	\$0.00	\$0.00	\$0.00	\$1,198.00
Total	\$10,418.00	\$5,094.38	\$470.00	\$1,410.00	\$17,392.38

Total Dec 2020 Invoice

Ross Budget vs Actual Training

PY 20-21

January-21

Description	Adult Training	DW Training	YOS (75%) Training	VIS (25%) Training	Total Training
ITA	\$0.00		\$0.00	\$0.00	\$0.00
OJT		\$0.00	\$0.00	\$0.00	\$0.00
Incumbent Worker	\$1,500.00				\$1,500.00
Transitional Jobs (Adult WEX)	\$322.50	\$1,495.00			\$1,817.50
Youth Work Exp			\$1,435.00		\$1,435.00
Youth Incentives					
Support Services	\$475.86	\$33.00	\$77.73	\$0.00	\$0.00
	\$2,298.36	\$1,528.00	\$1,512.73	\$0.00	\$5,339.09
Total Expended	\$77,064.16	\$61,421.83	\$2,350.23	\$6,662.50	\$147,498.72
Unexpended	\$148,611.16	\$122,477.43	\$110,599.14	\$30,987.22	\$412,674.95

Total Jan 2021 Invoice

Training Spent @ 1/31/21

Ideal 58%

Actual 26%

C:\Users\Accounting\Documents\Finance\Budget\Budget\Contractor Budget v Actual PY20-21.xlsx|Ross Training Budget

Ross Training Summary

	<u>PY 20-21 Budget</u>	<u>YTD Reimbursement</u>	<u>Balance</u>
D-PC Adult	124,121.60	17,325.46	106,796.14
D-PC DW	101,144.59	17,706.90	83,437.69
D-PC YOS	62,121.88	1,200.00	60,921.88
D-PC YIS	20,707.22	5,722.50	14,984.72
M-HC Adult	78,986.47	57,051.72	21,934.75
M-HC DW	64,364.74	38,469.18	25,895.56
M-HC YOS	39,532.49	2,090.23	37,442.26
M-HC YIS	13,177.50	-	13,177.50
Pat Adult	22,567.25	2,686.98	19,880.27
Pat DW	18,389.93	5,245.75	13,144.18
Pat YOS	11,295.00	-	11,295.00
Pat YIS	3,765.00	-	3,765.00
Total	560,173.67	147,498.72	412,674.95

D-PC Adult

830000 · Training Services	86,002.40	7,300.00	78,702.40
832500 · Contractual Training Services	990.00	-	990.00
833000 · Transitional Jobs	5,500.00	8,402.50	(2,902.50)
840000 · Supportive Services	5,087.50	1,622.96	3,464.54
850000 · OJT Training	23,760.00	-	23,760.00
901000 · Assessments, Lic. & Cert. Tests	2,781.70	-	2,781.70
Total	124,121.60	17,325.46	106,796.14

D-PC DW

830000 · Training Services	69,968.28	8,224.00	61,744.28
832500 · Contractual Training Services	810.00	-	810.00
833000 · Transitional Jobs	4,500.00	-	4,500.00
840000 · Supportive Services	4,162.50	3,623.08	539.42
850000 · OJT Training	19,440.00	5,859.82	13,580.18
901000 · Assessments, Lic. & Cert. Tests	2,263.81	-	2,263.81
Total	101,144.59	17,706.90	83,437.69

D-PC YOS

820500 · Work Experience/Internships	30,335.75	1,200.00	29,135.75
830000 · Training Services	26,195.25	-	26,195.25
831000 · Incentives/Stipends	3,750.00	-	3,750.00
901000 · Assessments, Lic. & Cert. Tests	1,840.88	-	1,840.88
Total	62,121.88	1,200.00	60,921.88

Training Summary as of 1/31/21
D-PC YIS

Ross Training Summary

820500 · Work Experience/Internships	7,389.25	5,722.50	1,666.75
830000 · Training Services	11,454.34	-	11,454.34
831000 · Incentives/Stipends	1,250.00	-	1,250.00
901000 · Assessments, Lic. & Cert. Tests	613.63	-	613.63
Total	<u>20,707.22</u>	<u>5,722.50</u>	<u>14,984.72</u>

M-HC Adult

830000 · Training Services	55,440.66	26,520.52	28,920.14
832500 · Contractual Training Services	550.00	-	550.00
833000 · Transitional Jobs	990.00	23,407.50	(22,417.50)
840000 · Supportive Services	2,311.55	3,519.95	(1,208.40)
850000 · OJT Training	17,710.00	2,103.75	15,606.25
901000 · Assessments, Lic. & Cert. Tests	1,984.26	-	1,984.26
904000 · Incumbent Worker Training	0.00	1,500.00	(1,500.00)
Total	<u>78,986.47</u>	<u>57,051.72</u>	<u>21,934.75</u>

M-HC DW

830000 · Training Services	45,099.98	12,756.26	32,343.72
832500 · Contractual Training Services	450.00	-	450.00
833000 · Transitional Jobs	1,800.00	11,220.00	(9,420.00)
840000 · Supportive Services	1,891.27	498.92	1,392.35
850000 · OJT Training	13,500.00	13,994.00	(494.00)
901000 · Assessments, Lic. & Cert. Tests	1,623.49	-	1,623.49
Total	<u>64,364.74</u>	<u>38,469.18</u>	<u>25,895.56</u>

M-HC YOS

820500 · Work Experience/Internships	27,492.79	2,012.50	25,480.29
830000 · Training Services	6,789.70	-	6,789.70
830500 · Occupational Skills Training	3,000.00	-	3,000.00
831000 · Incentives/Stipends	2,250.00	-	2,250.00
840000 · Supportive Services	-	77.73	(77.73)
Total	<u>39,532.49</u>	<u>2,090.23</u>	<u>37,442.26</u>

M-HC YIS

820500 · Work Experience/Internships	5,204.05	-	5,204.05
830000 · Training Services	6,223.45	-	6,223.45
830500 · Occupational Skills Training	1,000.00	-	1,000.00
831000 · Incentives/Stipends	750.00	-	750.00
Total	<u>13,177.50</u>	<u>-</u>	<u>13,177.50</u>

Training Summary as of 1/31/21

Ross Training Summary

Pat Adult

830000 · Training Services	15,723.49	2,359.95	13,363.54
832500 · Contractual Training Services	550.00	-	550.00
833000 · Transitional Jobs	989.68	*	989.68
840000 · Supportive Services	550.37	327.03	223.34
850000 · OJT Training	3,960.00	*	3,960.00
901000 · Assessments, Lic. & Cert. Tests	793.71	*	793.71
Total	<u>22,567.25</u>	<u>2,686.98</u>	<u>19,880.27</u>

Pat DW

830000 · Training Services	12,790.23	2,966.99	9,823.24
832500 · Contractual Training Services	450.00	*	450.00
833000 · Transitional Jobs	810.00	*	810.00
840000 · Supportive Services	450.30	42.00	408.30
850000 · OJT Training	3,240.00	2,236.76	1,003.24
901000 · Assessments, Lic. & Cert. Tests	649.40	*	649.40
Total	<u>18,389.93</u>	<u>5,245.75</u>	<u>13,144.18</u>

Pat YOS

820500 · Work Experience/Internships	5,526.10	*	5,526.10
830000 · Training Services	3,451.40	*	3,451.40
830500 · Occupational Skills Training	1,125.00	*	1,125.00
831000 · Incentives/Stipends	1,192.50	*	1,192.50
Total	<u>11,295.00</u>	<u>*</u>	<u>11,295.00</u>

Pat YIS

820500 · Work Experience/Internships	2,052.03	*	2,052.03
830000 · Training Services	650.47	*	650.47
830500 · Occupational Skills Training	375.00	*	375.00
831000 · Incentives/Stipends	687.50	*	687.50
Total	<u>3,765.00</u>	<u>*</u>	<u>3,765.00</u>

Ross

WIOA Spending FYE 6/30/21
as of January 31, 2021

Operational vs. Training Spending

Operational Spending	399,422.95
Operational Annual Budget	664,826.33
% Spent	60.08%
Ideal (7 months out of 12)	58.33%

Training Spending	147,498.72
Training Annual Budget	560,173.67
% Spent	26.33%
Ideal (7 months out of 12)	58.33%

West Piedmont Workforce Investment Board

January 2021

Financial Statements

Pages 1 - 42

West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of January 31, 2021

	Jan 31, 21
ASSETS	
Current Assets	
Checking/Savings	
Pitts. Co. (Donations)	27.68
Pitts. Co. (Harvest)	144,332.14
Stifel Nicolaus (NAP)	212.09
Total Checking/Savings	144,571.91
Accounts Receivable	
A/R-Rent & Shared Costs	
CRP-Martinsville	1,060.36
DARS-Danville	3,483.09
DARS-Martinsville	11,537.18
DCC-Danville	549.68
DOE-Martinsville	-118.82
DPS-Danville	-105.90
DSS-Danville	1,115.17
DSS-Martinsville	366.34
Goodwill-Martinsville	-1,132.89
PCCA-Danville	3,217.60
PHCC-Martinsville	0.06
SAAA-Danville	40.25
VEC-Danville	4,297.51
VEC-Martinsville	36,096.45
Total A/R-Rent & Shared Costs	60,406.08
A/R - Economic Equity	29,059.27
A/R - TANF Grant	42,817.66
A/R - VCCS PY 19	142,479.53
A/R - VCCS PY 20	84,594.47
A/R - VEC COVID 19 Reop.	1,598.91
A/R - VEC Wagner-Peyser	112,998.31
Grant Rec.-Economic Equity	130,995.83
Grant Rec.-RR Workforce Plan	2,860.00
Grant Rec.-TANF Grant	36,609.68
Grant Rec.-VEC COVID 19 Reop.	-1,598.91
Grant Rec.-VEC Wagner Peyser	45,221.63
Grant Receivable 2019/2020	-109,141.22
Grant Receivable 2020/2021	1,085,066.94
Total Accounts Receivable	1,663,968.18
Total Current Assets	1,808,540.09
TOTAL ASSETS	1,808,540.09
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Def. Rev.-Economic Equity	160,055.10
Def. Rev.-Harvest Foundation	144,332.14
Def. Rev.-RR Workforce Plan	2,860.00
Def. Rev.-VEC Wagner Peyser	158,219.94
Def. Rev. - TANF Grant	79,427.34
Deferred Revenue 20-21	
Def. Rev.-Admin 20-21	71,843.53
Def. Rev.-Adult 20-21	

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West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of January 31, 2021

	<u>Jan 31, 21</u>
D-PC	154,471.17
D-PC One Stop	24,083.20
M-HC	31,901.48
M-HC One Stop	685.51
Other Operational	57,717.94
Pat. Co.	35,701.85
Pat. Co. One Stop	2,928.78
PY 21-22	<u>74,484.57</u>
Total Def. Rev.-Adult 20-21	381,974.50
Def. Rev.-DW 20-21	
D-PC	104,445.26
D-PC One Stop	15,014.97
M-HC	44,615.72
M-HC One Stop	719.98
Other Operational	51,641.68
Pat. Co.	21,238.49
Pat. Co. One Stop	1,514.68
PY 21-22	<u>48,518.30</u>
Total Def. Rev.-DW 20-21	287,709.08
Def. Rev.-YIS 20-21	
D-PC	39,290.50
D-PC One Stop	7,144.84
M-HC	28,308.07
M-HC One Stop	369.66
Other Operational	147,905.07
Pat. Co.	9,349.50
Pat. Co. One Stop	703.10
Total Def. Rev.-YIS 20-21	233,070.74
Def. Rev.-YOS 20-21	
D-PC	74,789.59
D-PC One Stop	20,419.30
M-HC	35,601.77
M-HC One Stop	671.42
Other Operational	133,216.35
Pat. Co.	21,755.38
Pat. Co. One Stop	2,354.14
Total Def. Rev.-YOS 20-21	288,807.95
Total Deferred Revenue 20-21	1,263,405.80
Total Other Current Liabilities	1,808,300.32
Total Current Liabilities	1,808,300.32
Total Liabilities	1,808,300.32
Equity	
32000 - Unrestricted Net Assets	312.09
Net Income	-72.32
Total Equity	239.77
TOTAL LIABILITIES & EQUITY	<u>1,808,540.09</u>

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West Piedmont Workforce-Investment Board
Summary Totals
 January 2021

	Jan 21	Budget	Jul 20 - Jan 21	YTD Budget	Annual Budget	Page #	Ideal 100% % YTD Budget	Ideal 58% % Annual Budget
Danville/Pitts. Co. Dislocated								
June 2020	6,675.50	13,698.00	59,930.88	95,886.32	164,376.23	5	62.50%	36.46%
MHC Dislocated								
June 2020	7,504.52	8,771.56	60,642.67	61,401.18	105,258.81	6	98.76%	57.61%
Patrick Dislocated								
June 2020	1,612.68	2,646.13	10,515.12	18,523.17	31,753.62	7	56.77%	33.11%
Danville/Pitts. Co. DW One Stop								
MHC DW One Stop	806.24	1,786.16	6,418.94	12,503.20	21,433.92	8	51.34%	29.95%
Patrick DW One Stop	3,104.24	1,082.04	12,264.39	7,574.34	12,984.37	9	161.92%	94.46%
Other Dislocated	0.00	169.17	515.36	1,184.28	2,030.03	10	43.52%	25.39%
	872.42	2,891.71	9,693.58	20,242.03	34,700.58	11	47.89%	27.93%
Total Dislocated	20,575.60	31,044.77	175,442.97	217,314.52	372,537.56		80.73%	47.09%
Danville/Pitts. Co. Adult								
June 2020	7,922.11	18,812.32	71,276.87	131,686.71	225,748.16	12	54.13%	31.57%
MHC Adult								
June 2020	4,470.39	12,043.42	112,620.10	84,304.34	144,521.26	13	133.59%	77.93%
Patrick Adult								
June 2020	1,889.22	3,621.68	7,756.81	25,352.15	43,460.40	14	30.60%	17.85%
Danville/Pitts. Co. Adult One Stop								
MHC Adult One Stop	1,305.34	2,924.41	11,009.90	20,471.10	35,093.10	15	53.78%	31.37%
Patrick Adult One Stop	5,025.92	1,789.01	20,782.73	12,523.17	21,468.24	16	165.95%	96.81%
Other Adult	0.00	330.58	1,038.22	2,314.17	3,967.00	17	44.86%	26.17%
	2,454.36	3,509.75	27,761.71	24,568.25	42,116.98	18	113.00%	65.92%
Total Adult	23,067.34	43,031.17	255,861.13	301,219.89	516,375.14		84.94%	49.55%
Danville/Pitts. Co. Youth In								
June 2020	238.71	3,892.06	7,414.41	27,244.57	46,704.66	19	27.21%	15.88%
MHC Youth In								
June 2020	273.19	2,517.42	1,900.95	17,622.13	30,209.05	20	10.79%	6.29%
Patrick Youth In								
June 2020	0.00	779.54	4.63	5,456.94	9,354.43	21	0.08%	0.05%
Danville/Pitts. Co. YIS One Stop								
MHC YIS One Stop	345.52	839.15	2,924.96	5,874.17	10,069.79	22	49.79%	29.05%
Patrick YIS One Stop	1,330.38	493.35	5,550.68	3,453.64	5,920.34	23	160.72%	93.76%
Other Youth In	0.00	80.71	265.45	565.09	968.55	24	46.97%	27.41%
	3,152.62	5,691.64	21,035.72	39,841.48	68,299.63	25	52.80%	30.80%
Total Youth In	5,340.42	14,293.87	39,113.49	100,058.02	171,526.45		39.09%	22.80%
Danville/Pitts. Co. Youth Out								
June 2020	9,236.38	11,772.12	66,475.13	82,405.07	141,265.39	26	80.67%	47.06%
MHC Youth Out								
June 2020	8,008.13	7,616.61	55,797.29	53,316.40	91,399.11	27	104.65%	61.05%
Patrick Youth Out								
June 2020	1,758.68	2,320.65	6,092.57	16,244.92	27,847.97	28	37.50%	21.88%
Danville/Pitts. Co. YOS One Stop								
MHC YOS One Stop	1,033.12	2,421.62	8,640.09	16,951.40	29,059.38	29	50.97%	29.73%
Patrick YOS One Stop	3,977.74	1,415.74	16,317.59	9,910.38	16,989.01	30	164.65%	96.05%
Other Youth Out	0.00	280.01	765.93	1,820.14	3,120.06	31	42.08%	24.55%
	9,181.98	10,099.44	65,912.80	70,696.08	121,193.24	32	93.23%	54.39%

West Piedmont Workforce-Investment Board
Summary Totals
 January 2021

	Jan 21	Budget	Jul 20 - Jan 21	YTD Budget	Annual Budget	Page #	Ideal 100% % YTD Budget	Ideal 58% % Annual Budget
Total Youth Out	33,196.03	35,306.19	220,047.51	251,344.39	430,874.16		87.55%	51.07%
Administration	10,462.82	11,415.33	71,077.97	79,907.35	136,983.68	33	88.95%	51.89%
America's Promise Grant	0.00	0.00	40,074.37	41,300.00	41,300.00	34	97.03%	97.03%
Harvest Foundation Grant	9,982.41	23,878.43	148,787.71	211,714.14	331,106.09	35	70.28%	44.94%
Economic Equity Grant	19,292.50	18,541.64	56,502.81	129,791.72	166,875.00	36	43.53%	33.86%
Wagner-Peyser	58,904.36	72,374.79	391,543.02	536,144.10	680,893.61	37	73.03%	57.50%
VEC COVID 19 Reopening Grant	1,598.91	0.00	52,926.29	52,926.29	52,926.29	38	100.00%	100.00%
RR COVID	0.00	0.00	1,438.85	0.00	0.00	39		
VGCS Local Plan	0.00	1,666.67	7,140.00	6,666.68	10,000.00	40	107.10%	71.40%
Donations	12.29	0.00	72.32	0.00	0.00	41		
TANF Grant	10,226.61	13,189.98	78,852.59	92,330.11	158,279.93	42	85.40%	49.82%
Total Spending and Budget	192,659.29	265,342.84	1,538,881.03	2,020,717.21	3,069,677.91		76.16%	50.13%
America's Promise Grant	0.00	0.00	-40,074.37	-41,300.00	-41,300.00			
June 2020 Expenses	0.00	0.00	-19,139.62	0.00	0.00			
Harvest Foundation Grant	-9,982.41	-23,878.43	-148,787.71	-211,714.14	-331,106.09			
Economic Equity Grant	-19,292.50	-18,541.64	-56,502.81	-129,791.72	-166,875.00			
Wagner-Peyser	-58,904.36	-72,374.79	-391,543.02	-536,144.10	-680,893.61			
VEC COVID 19 Reopening Grant	-1,598.91	0.00	-52,926.29	-52,926.29	-52,926.29			
RR COVID	0.00	0.00	-1,438.85	0.00	0.00			
VGCS Local Plan	0.00	-1,666.67	-7,140.00	-6,666.68	-10,000.00			
Donations	-12.29	0.00	-72.32	0.00	0.00			
TANF Grant	-10,226.61	-13,189.98	-78,852.59	-92,330.11	-158,279.93			
Total on Original NOO	92,642.21	135,691.33	742,403.45	949,844.17	1,628,296.99		78.16%	45.59%
				(204,734.97) C/O given to Ross				
				122,999.98 3 months set aside PY21				
				(124,290.12) 3 months from PY 19				
				5,826.12 Admin under budget				
				1,428,098.00 matches NOO				

West Piedmont Workforce Investment Board Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	222.44	417.61	53.27%	1,452.24	2,923.27	49.68%	5,011.31
111000 · Salary & Wages-Client Services	4,022.61	2,735.25	147.07%	25,567.26	19,146.81	133.53%	32,823.06
211000 · FICA-Client Services	1,304.53	675.92	193.0%	7,046.25	4,731.49	148.92%	8,111.09
350000 · Printing	0.00	11.58	0.0%	0.00	81.06	0.0%	138.93
360000 · Outreach	0.00	46.31	0.0%	64.03	324.17	19.75%	555.71
521000 · Postage	8.34	11.58	72.02%	70.90	81.06	87.47%	138.93
523000 · Telephone	57.41	58.63	97.92%	532.08	410.41	129.65%	703.56
542000 · Lease/Rental-Building	352.70	455.24	77.48%	2,765.35	3,186.68	86.78%	5,462.86
543000 · Shared Costs	137.42			961.94			
550000 · Travel	0.00	88.18	0.0%	59.56	617.26	9.65%	1,058.16
563000 · Indirect	554.96	469.69	118.16%	3,406.59	3,287.83	103.61%	5,636.28
563500 · Management Fee	0.00	234.84	0.0%	0.00	1,643.94	0.0%	2,818.14
564000 · Professional Dev.-Operating	7.08	22.32	31.72%	136.65	156.30	87.43%	267.90
600100 · Office Supplies	8.01	42.14	19.01%	170.35	295.01	57.74%	505.71
830000 · Training Services	0.00	5,830.69	0.0%	13,692.00	40,814.83	33.55%	69,968.28
832500 · Contractual Training Services	0.00	67.50	0.0%	0.00	472.50	0.0%	810.00
833000 · Transitional Jobs	0.00	375.00	0.0%	0.00	2,625.00	0.0%	4,500.00
840000 · Supportive Services	0.00	346.87	0.0%	3,623.08	2,428.15	149.21%	4,162.50
850000 · OJT Training	0.00	1,620.00	0.0%	6,862.65	11,340.00	60.52%	19,440.00
901000 · Assessments, Lic. & Cert. Tests	0.00	188.65	0.0%	0.00	1,320.55	0.0%	2,263.81
Total Expense	6,675.50	13,698.00	48.73%	66,410.93	95,886.32	69.26%	164,376.23
Net Ordinary Income	-6,675.50	-13,698.00	48.73%	-66,410.93	-95,886.32	69.26%	-164,376.23
Net Income	-6,675.50	-13,698.00	48.73%	-66,410.93	-95,886.32	69.26%	-164,376.23

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	189.95	250.57	75.81%	648.72	1,753.99	36.99%	3,006.79
111000 · Salary & Wages-Client Services	3,435.04	1,928.20	178.15%	11,498.29	13,497.40	85.19%	23,138.39
211000 · FICA-Client Services	1,113.98	454.58	245.06%	3,284.92	3,182.06	102.6%	5,454.94
350000 · Printing	0.00	3.47	0.0%	0.00	24.33	0.0%	41.68
360000 · Outreach	0.00	11.58	0.0%	23.41	81.06	28.88%	138.93
521000 · Postage	7.13	3.47	205.48%	31.08	24.33	127.74%	41.68
523000 · Telephone	49.03	33.81	145.02%	229.21	236.67	96.85%	405.71
542000 · Lease/Rental-Building	567.78	169.62	334.74%	3,959.48	1,187.34	333.48%	2,035.43
543000 · Shared Costs	104.75			733.25			
550000 · Travel	22.07	45.96	48.02%	131.67	321.74	40.92%	551.54
563000 · Indirect	473.90	353.12	134.2%	1,541.19	2,471.90	62.35%	4,237.50
563500 · Management Fee	0.00	145.03	0.0%	0.00	1,015.25	0.0%	1,740.40
564000 · Professional Dev.-Operating	6.05	6.80	88.97%	55.79	47.62	117.16%	81.62
600100 · Office Supplies	6.84	1.62	422.22%	65.56	11.36	577.11%	19.46
830000 · Training Services	0.00	3,758.33	0.0%	14,172.23	26,308.33	53.87%	45,099.98
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	262.50	0.0%	450.00
833000 · Transitional Jobs	1,495.00	150.00	996.67%	11,220.00	1,050.00	1,068.57%	1,800.00
840000 · Supportive Services	33.00	157.61	20.94%	528.39	1,103.27	47.89%	1,891.27
850000 · OJT Training	0.00	1,125.00	0.0%	18,385.46	7,875.00	233.47%	13,500.00
901000 · Assessments, Lic. & Cert. Tests	0.00	135.29	0.0%	0.00	947.03	0.0%	1,623.49
Total Expense	7,504.52	8,771.56	85.56%	66,488.65	61,401.18	108.29%	105,258.81
Net Ordinary Income	-7,504.52	-8,771.56	85.56%	-66,488.65	-61,401.18	108.29%	-105,258.81
Net Income	-7,504.52	-8,771.56	85.56%	-66,488.65	-61,401.18	108.29%	-105,258.81

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West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	57.59	14.66	392.84%	193.56	102.64	188.58%	175.94
111000 · Salary & Wages-Client Services	1,041.39	678.60	153.46%	3,434.90	4,750.20	72.31%	8,143.16
211000 · FICA-Client Services	337.71	116.36	290.23%	974.34	814.57	119.61%	1,396.37
350000 · Printing	0.00	1.02	0.0%	0.00	7.14	0.0%	12.19
360000 · Outreach	0.00	5.08	0.0%	6.63	35.56	18.65%	60.97
521000 · Postage	2.16	2.03	106.4%	9.44	14.24	66.29%	24.39
523000 · Telephone	14.86	11.08	134.12%	70.10	77.56	90.38%	132.91
542000 · Lease/Rental-Building	11.40	139.37	8.18%	74.30	975.59	7.62%	1,672.44
550000 · Travel	0.00	16.83	0.0%	20.33	117.86	17.25%	202.01
563000 · Indirect	143.67	81.05	177.26%	460.27	567.35	81.13%	972.55
563500 · Management Fee	0.00	40.48	0.0%	0.00	283.36	0.0%	485.77
564000 · Professional Dev.-Operating	1.83	3.25	56.31%	17.52	22.77	76.94%	39.02
600100 · Office Supplies	2.07	3.83	54.05%	19.45	26.81	72.55%	45.97
830000 · Training Services	0.00	1,065.85	0.0%	4,382.96	7,460.98	58.75%	12,790.23
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	262.50	0.0%	450.00
833000 · Transitional Jobs	0.00	67.50	0.0%	0.00	472.50	0.0%	810.00
840000 · Supportive Services	0.00	37.52	0.0%	42.00	262.70	15.99%	450.30
850000 · OJT Training	0.00	270.00	0.0%	3,945.32	1,890.00	208.75%	3,240.00
901000 · Assessments, Lic. & Cert. Tests	0.00	54.12	0.0%	0.00	378.84	0.0%	649.40
Total Expense	1,612.68	2,646.13	60.95%	13,651.12	18,523.17	73.7%	31,753.62
Net Ordinary Income	-1,612.68	-2,646.13	60.95%	-13,651.12	-18,523.17	73.7%	-31,753.62
Net Income	-1,612.68	-2,646.13	60.95%	-13,651.12	-18,523.17	73.7%	-31,753.62

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop

January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
111000 · Salary & Wages-Client Services	543.31	1,338.14	40.6%	4,400.93	9,366.98	46.98%	16,057.67
211000 · FICA-Client Services	176.20	275.38	63.98%	1,202.78	1,927.66	62.4%	3,304.52
523000 · Telephone	7.75	10.83	71.56%	112.01	75.85	147.67%	130.00
542000 · Lease/Rental-Building	5.95	45.83	12.98%	120.06	320.85	37.42%	550.00
563000 · Indirect	71.95	74.54	96.53%	560.36	521.78	107.39%	894.49
563500 · Management Fee	0.00	37.27	0.0%	0.00	260.89	0.0%	447.24
600100 · Office Supplies	1.08	4.17	25.9%	22.80	29.19	78.11%	50.00
Total Expense	<u>806.24</u>	<u>1,786.16</u>	<u>45.14%</u>	<u>6,418.94</u>	<u>12,503.20</u>	<u>51.34%</u>	<u>21,433.92</u>
Net Ordinary Income	<u>-806.24</u>	<u>-1,786.16</u>	<u>45.14%</u>	<u>-6,418.94</u>	<u>-12,503.20</u>	<u>51.34%</u>	<u>-21,433.92</u>
Net Income	<u>-806.24</u>	<u>-1,786.16</u>	<u>45.14%</u>	<u>-6,418.94</u>	<u>-12,503.20</u>	<u>51.34%</u>	<u>-21,433.92</u>

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	2,091.89	777.97	268.89%	8,413.29	5,445.85	154.49%	9,335.70
211000 · FICA-Client Services	678.40	211.54	320.7%	2,371.92	1,480.78	160.18%	2,538.44
523000 · Telephone	29.86	12.50	238.88%	164.22	87.50	187.68%	150.00
542000 · Lease/Rental-Building	22.90	29.17	78.51%	181.75	204.19	89.01%	350.00
563000 · Indirect	277.03	10.58	2,618.43%	1,078.53	74.06	1,456.29%	126.92
563500 · Management Fee	0.00	36.11	0.0%	0.00	252.77	0.0%	433.31
600100 · Office Supplies	4.16	4.17	99.76%	54.68	29.19	187.32%	50.00
Total Expense	<u>3,104.24</u>	<u>1,082.04</u>	<u>286.89%</u>	<u>12,264.39</u>	<u>7,574.34</u>	<u>161.92%</u>	<u>12,984.37</u>
Net Ordinary Income	<u>-3,104.24</u>	<u>-1,082.04</u>	<u>286.89%</u>	<u>-12,264.39</u>	<u>-7,574.34</u>	<u>161.92%</u>	<u>-12,984.37</u>
Net Income	<u>-3,104.24</u>	<u>-1,082.04</u>	<u>286.89%</u>	<u>-12,264.39</u>	<u>-7,574.34</u>	<u>161.92%</u>	<u>-12,984.37</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
111000 · Salary & Wages-Client Services	0.00	75.01	0.0%	355.25	525.07	67.66%	900.10
211000 · FICA-Client Services	0.00	52.89	0.0%	94.53	370.26	25.53%	634.71
523000 · Telephone	0.00	4.17	0.0%	8.93	29.19	30.59%	50.00
542000 · Lease/Rental-Building	0.00	16.67	0.0%	9.72	116.69	8.33%	200.00
563000 · Indirect	0.00	12.79	0.0%	44.97	89.53	50.23%	153.48
563500 · Management Fee	0.00	6.39	0.0%	0.00	44.79	0.0%	76.74
600100 · Office Supplies	0.00	1.25	0.0%	1.96	8.75	22.4%	15.00
Total Expense	0.00	169.17	0.0%	515.36	1,184.28	43.52%	2,030.03
Net Ordinary Income	0.00	-169.17	0.0%	-515.36	-1,184.28	43.52%	-2,030.03
Net Income	0.00	-169.17	0.0%	-515.36	-1,184.28	43.52%	-2,030.03

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper							
110160 · Admin to Dislocated				5,989.34			
Total 51-110 · Dislocated Wkr Salary-Oper	1,255.62			5,989.34			
Total 110000 · Salary & Wages-Operational	1,255.62			5,989.34			
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512160 · Admin to Dislocated	430.44			3,004.83			
Total 51-210 · Dislocated-FICA/Ben-Operational	430.44			3,004.83			
Total 210000 · FICA/Benefits-Operational	430.44			3,004.83			
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp							
One Stop Rent	-1,890.96			-13,217.18			
One Stop Shared Costs	-550.98			-3,814.35			
Unob. DW Incumb. Wkr.	0.00			0.00			0.00
51-6014 · Dislocated-Other Operating Supp - Other	1,628.30	2,891.71	56.31%	17,730.94	0.00	0.0%	34,700.58
Total 51-6014 · Dislocated-Other Operating Supp	-813.64	2,891.71	-28.14%	699.41	20,242.03	87.6%	34,700.58
Total 601400 · Other Operating Supplies	-813.64	2,891.71	-28.14%	699.41	20,242.03	3.46%	34,700.58
Total Expense	872.42	2,891.71	30.17%	9,693.58	20,242.03	47.89%	34,700.58
Net Ordinary Income	-872.42	-2,891.71	30.17%	-9,693.58	-20,242.03	47.89%	-34,700.58
Net Income	-872.42	-2,891.71	30.17%	-9,693.58	-20,242.03	47.89%	-34,700.58

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	255.44	674.36	37.88%	1,894.44	4,720.56	40.13%	8,092.36
111000 · Salary & Wages-Client Services	4,619.34	4,416.94	104.58%	33,232.36	30,918.64	107.48%	53,003.34
211000 · FICA-Client Services	1,498.06	1,091.50	137.25%	9,146.95	7,640.50	119.72%	13,097.96
350000 · Printing	0.00	18.69	0.0%	0.00	130.89	0.0%	224.34
360000 · Outreach	0.00	74.78	0.0%	86.98	523.46	16.62%	897.37
521000 · Postage	9.58	18.69	51.26%	89.33	130.89	68.25%	224.34
523000 · Telephone	65.93	88.84	74.21%	677.78	621.88	108.99%	1,066.06
542000 · Lease/Rental-Building	359.24	717.47	50.07%	2,950.11	5,022.35	58.74%	8,609.70
543000 · Shared Costs	137.42			961.94			
550000 · Travel	0.00	142.39	0.0%	107.67	996.79	10.8%	1,708.74
563000 · Indirect	637.28	758.46	84.02%	4,427.37	5,309.28	83.39%	9,101.58
563500 · Management Fee	0.00	379.23	0.0%	0.00	2,654.64	0.0%	4,550.79
564000 · Professional Dev.-Operating	8.13	36.05	22.55%	171.00	252.35	67.76%	432.61
600100 · Office Supplies	9.19	51.45	17.86%	223.97	360.15	62.19%	617.37
830000 · Training Services	0.00	7,166.87	0.0%	7,300.00	50,168.09	14.55%	86,002.40
832500 · Contractual Training Services	0.00	82.50	0.0%	0.00	577.50	0.0%	990.00
833000 · Transitional Jobs	322.50	458.33	70.36%	8,402.50	3,208.35	261.9%	5,500.00
840000 · Supportive Services	0.00	423.96	0.0%	1,712.96	2,967.72	57.72%	5,087.50
850000 · OJT Training	0.00	1,980.00	0.0%	0.00	13,860.00	0.0%	23,760.00
901000 · Assessments, Lic. & Cert. Tests	0.00	231.81	0.0%	0.00	1,622.67	0.0%	2,781.70
Total Expense	7,922.11	18,812.32	42.11%	71,385.36	131,686.71	54.21%	225,748.16
Net Ordinary Income	-7,922.11	-18,812.32	42.11%	-71,385.36	-131,686.71	54.21%	-225,748.16
Net Income	-7,922.11	-18,812.32	42.11%	-71,385.36	-131,686.71	54.21%	-225,748.16

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	52.35	404.62	12.94%	1,743.04	2,832.34	61.54%	4,855.42
111000 · Salary & Wages-Client Services	946.70	2,950.41	32.09%	30,504.85	20,652.87	147.7%	35,404.89
211000 · FICA-Client Services	307.02	736.24	41.7%	8,218.02	5,153.68	159.46%	8,834.84
350000 · Printing	0.00	5.61	0.0%	0.00	39.27	0.0%	67.30
360000 · Outreach	0.00	18.69	0.0%	83.94	130.89	64.13%	224.34
521000 · Postage	1.96	5.61	34.94%	81.34	39.27	207.13%	67.30
523000 · Telephone	13.51	62.28	21.69%	639.03	435.96	146.58%	747.37
542000 · Lease/Rental-Building	1,070.71	408.74	261.95%	8,184.09	2,861.23	286.03%	4,904.93
543000 · Shared Costs	209.41			1,465.87			
550000 · Travel	35.74	74.22	48.15%	223.81	519.54	43.08%	890.64
563000 · Indirect	130.61	509.19	25.65%	4,046.60	3,564.33	113.53%	6,110.26
563500 · Management Fee	0.00	267.38	0.0%	0.00	1,871.66	0.0%	3,208.53
564000 · Professional Dev.-Operating	1.67	10.98	15.21%	165.18	76.90	214.8%	131.80
600100 · Office Supplies	1.88	7.26	25.9%	230.71	50.87	453.53%	87.17
830000 · Training Services	0.00	4,620.05	0.0%	26,520.52	32,340.41	82.0%	55,440.66
832500 · Contractual Training Services	0.00	45.83	0.0%	0.00	320.85	0.0%	550.00
833000 · Transitional Jobs	0.00	82.50	0.0%	23,407.50	577.50	4,053.25%	990.00
840000 · Supportive Services	198.83	192.63	103.22%	3,519.95	1,348.41	261.04%	2,311.55
850000 · OJT Training	0.00	1,475.83	0.0%	3,676.05	10,330.85	35.58%	17,710.00
901000 · Assessments, Lic. & Cert. Tests	0.00	165.35	0.0%	0.00	1,157.51	0.0%	1,984.26
904000 · Incumbent Worker Training	1,500.00			1,500.00			
Total Expense	4,470.39	12,043.42	37.12%	114,210.50	84,304.34	135.47%	144,521.26
Net Ordinary Income	-4,470.39	-12,043.42	37.12%	-114,210.50	-84,304.34	135.47%	-144,521.26
Net Income	-4,470.39	-12,043.42	37.12%	-114,210.50	-84,304.34	135.47%	-144,521.26

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	57.57	29.21	197.09%	186.87	204.47	91.39%	350.49
111000 · Salary & Wages-Client Services	1,041.06	1,105.58	94.16%	3,299.57	7,739.09	42.64%	13,266.99
211000 · FICA-Client Services	337.62	233.54	144.57%	940.80	1,634.78	57.55%	2,802.44
350000 · Printing	0.00	2.02	0.0%	0.00	14.19	0.0%	24.29
360000 · Outreach	0.00	10.12	0.0%	6.42	70.86	9.06%	121.46
521000 · Postage	2.16	4.05	53.33%	8.38	28.35	29.56%	48.58
523000 · Telephone	14.86	19.53	76.09%	63.88	136.71	46.73%	234.37
542000 · Lease/Rental-Building	11.40	88.54	12.88%	69.39	619.82	11.2%	1,062.52
550000 · Travel	0.00	33.54	0.0%	41.48	234.78	17.67%	402.43
563000 · Indirect	143.62	135.63	105.89%	442.71	949.44	46.63%	1,627.59
563500 · Management Fee	0.00	67.73	0.0%	0.00	474.15	0.0%	812.80
564000 · Professional Dev.-Operating	1.83	6.48	28.24%	15.06	45.36	33.2%	77.73
600100 · Office Supplies	2.07	5.12	40.43%	18.89	35.86	52.68%	61.46
830000 · Training Services	0.00	1,310.29	0.0%	4,252.23	9,172.03	46.36%	15,723.49
832500 · Contractual Training Services	0.00	45.83	0.0%	0.00	320.85	0.0%	550.00
833000 · Transitional Jobs	0.00	82.47	0.0%	0.00	577.33	0.0%	989.68
840000 · Supportive Services	277.03	45.86	604.08%	327.03	321.07	101.86%	550.37
850000 · OJT Training	0.00	330.00	0.0%	0.00	2,310.00	0.0%	3,960.00
901000 · Assessments, Lic. & Cert. Tests	0.00	66.14	0.0%	0.00	463.01	0.0%	793.71
Total Expense	1,889.22	3,621.68	52.16%	9,672.71	25,352.15	38.15%	43,460.40
Net Ordinary Income	-1,889.22	-3,621.68	52.16%	-9,672.71	-25,352.15	38.15%	-43,460.40
Net Income	-1,889.22	-3,621.68	52.16%	-9,672.71	-25,352.15	38.15%	-43,460.40

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	879.65	2,160.85	40.71%	7,549.76	15,126.00	49.91%	25,930.25
211000 · FICA-Client Services	285.27	444.68	64.15%	2,063.53	3,112.80	66.29%	5,336.20
523000 · Telephone	12.55	23.33	53.79%	186.05	163.35	113.9%	280.00
542000 · Lease/Rental-Building	9.63	91.67	10.51%	208.84	641.69	32.55%	1,100.00
563000 · Indirect	116.49	120.37	96.78%	961.33	842.59	114.09%	1,444.43
563500 · Management Fee	0.00	60.18	0.0%	0.00	421.32	0.0%	722.22
600100 · Office Supplies	1.75	23.33	7.5%	40.39	163.35	24.73%	280.00
Total Expense	1,305.34	2,924.41	44.64%	11,009.90	20,471.10	53.78%	35,093.10
Net Ordinary Income	-1,305.34	-2,924.41	44.64%	-11,009.90	-20,471.10	53.78%	-35,093.10
Net Income	-1,305.34	-2,924.41	44.64%	-11,009.90	-20,471.10	53.78%	-35,093.10

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	3,386.88	1,256.29	269.59%	14,262.68	8,794.03	162.19%	15,075.49
211000 · FICA-Client Services	1,098.37	342.60	320.6%	4,011.10	2,398.26	167.25%	4,111.26
523000 · Telephone	48.34	12.50	386.72%	273.83	87.50	312.95%	150.00
542000 · Lease/Rental-Building	37.07	100.00	37.07%	313.84	700.00	44.83%	1,200.00
563000 · Indirect	448.52	58.41	767.88%	1,827.38	408.87	446.93%	700.93
563500 · Management Fee	0.00	17.13	0.0%	0.00	119.91	0.0%	205.56
600100 · Office Supplies	6.74	2.08	324.04%	93.90	14.60	643.15%	25.00
Total Expense	5,025.92	1,789.01	280.93%	20,782.73	12,523.17	165.95%	21,468.24
Net Ordinary Income	-5,025.92	-1,789.01	280.93%	-20,782.73	-12,523.17	165.95%	-21,468.24
Net Income	-5,025.92	-1,789.01	280.93%	-20,782.73	-12,523.17	165.95%	-21,468.24

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop
January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	0.00	149.43	0.0%	715.74	1,046.01	68.43%	1,793.12
211000 · FICA-Client Services	0.00	106.15	0.0%	190.40	743.08	25.62%	1,273.83
523000 · Telephone	0.00	10.83	0.0%	17.90	75.85	23.6%	130.00
542000 · Lease/Rental-Building	0.00	20.83	0.0%	19.60	145.85	13.44%	250.00
563000 · Indirect	0.00	25.56	0.0%	90.61	178.92	50.64%	306.70
563500 · Management Fee	0.00	12.78	0.0%	0.00	89.46	0.0%	153.35
600100 · Office Supplies	0.00	5.00	0.0%	3.97	35.00	11.34%	60.00
Total Expense	0.00	330.58	0.0%	1,038.22	2,314.17	44.86%	3,967.00
Net Ordinary Income	0.00	-330.58	0.0%	-1,038.22	-2,314.17	44.86%	-3,967.00
Net Income	0.00	-330.58	0.0%	-1,038.22	-2,314.17	44.86%	-3,967.00

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Adult
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-60 · Admin to Adult	1,880.62			10,314.34			
Total 53-110 · Adult-Salary & Wages-Operational	1,880.62			10,314.34			
Total 110000 · Salary & Wages-Operational	1,880.62			10,314.34			
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	627.90			4,370.58			
Total 53-210 · Adult-FICA/Benefits-Operational	627.90			4,370.58			
Total 210000 · FICA/Benefits-Operational	627.90			4,370.58			
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	0.00			0.00			0.00
One Stop Rent	-8,733.96			-61,000.03			
One Stop Shared Costs	-2,508.57			-17,262.04			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	11,188.37	3,509.75	318.78%	91,338.86	24,568.25	371.78%	42,116.98
Total 53-6014 · Adult-Other Op. Supp.-Overhead	-54.16	3,509.75	-1.54%	13,076.79	24,568.25	53.23%	42,116.98
Total 601400 · Other Operating Supplies	-54.16	3,509.75	-1.54%	13,076.79	24,568.25	53.23%	42,116.98
Total Expense	2,454.36	3,509.75	69.93%	27,761.71	24,568.25	113.0%	42,116.98
Net Ordinary Income	-2,454.36	-3,509.75	69.93%	-27,761.71	-24,568.25	113.0%	-42,116.98
Net Income	-2,454.36	-3,509.75	69.93%	-27,761.71	-24,568.25	113.0%	-42,116.98

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	177.90	0.0%	0.00	1,245.30	0.0%	2,134.80
111000 · Salary & Wages-Client Services	0.00	1,165.21	0.0%	0.00	8,156.47	0.0%	13,982.51
211000 · FICA-Client Services	0.00	287.94	0.0%	0.00	2,015.60	0.0%	3,455.30
350000 · Printing	0.00	4.93	0.0%	0.00	34.53	0.0%	59.18
360000 · Outreach	0.00	19.73	0.0%	0.00	138.11	0.0%	236.73
521000 · Postage	0.00	4.93	0.0%	0.00	34.53	0.0%	59.18
523000 · Telephone	0.00	8.76	0.0%	0.00	61.32	0.0%	105.10
542000 · Lease/Rental-Building	169.77	146.79	115.66%	1,188.39	1,027.53	115.66%	1,761.46
543000 · Shared Costs	68.94			482.58			
550000 · Travel	0.00	37.56	0.0%	25.89	262.97	9.85%	450.77
563000 · Indirect	0.00	200.09	0.0%	0.00	1,400.63	0.0%	2,401.04
563500 · Management Fee	0.00	100.04	0.0%	0.00	700.32	0.0%	1,200.52
564000 · Professional Dev.-Operating	0.00	9.51	0.0%	0.00	66.57	0.0%	114.12
600100 · Office Supplies	0.00	3.06	0.0%	0.00	21.42	0.0%	36.73
820500 · Work Experience/Internships	0.00	615.77	0.0%	5,722.50	4,310.39	132.76%	7,389.25
830000 · Training Services	0.00	954.53	0.0%	0.00	6,681.71	0.0%	11,454.34
831000 · Incentives/Stipends	0.00	104.17	0.0%	0.00	729.19	0.0%	1,250.00
901000 · Assessments, Lic. & Cert. Tests	0.00	51.14	0.0%	0.00	357.98	0.0%	613.63
Total Expense	238.71	3,892.06	6.13%	7,419.36	27,244.57	27.23%	46,704.66
Net Ordinary Income	-238.71	-3,892.06	6.13%	-7,419.36	-27,244.57	27.23%	-46,704.66
Net Income	-238.71	-3,892.06	6.13%	-7,419.36	-27,244.57	27.23%	-46,704.66

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	0.00	106.74	0.0%	0.00	747.18	0.0%	1,280.88
111000 · Salary & Wages-Client Services	0.00	644.23	0.0%	0.00	4,509.61	0.0%	7,730.73
211000 · FICA-Client Services	0.00	194.01	0.0%	0.00	1,358.10	0.0%	2,328.15
350000 · Printing	0.00	1.48	0.0%	0.00	10.36	0.0%	17.75
360000 · Outreach	0.00	4.93	0.0%	0.00	34.53	0.0%	59.18
521000 · Postage	0.00	1.48	0.0%	0.00	10.36	0.0%	17.75
523000 · Telephone	0.00	13.48	0.0%	0.00	94.36	0.0%	161.73
542000 · Lease/Rental-Building	212.07	242.92	87.3%	1,484.49	1,700.44	87.3%	2,915.01
543000 · Shared Costs	51.66			361.62			
550000 · Travel	9.46	20.25	46.72%	59.81	141.75	42.19%	242.95
563000 · Indirect	0.00	52.93	0.0%	0.00	370.57	0.0%	635.22
563500 · Management Fee	0.00	132.15	0.0%	0.00	925.09	0.0%	1,585.84
564000 · Professional Dev.-Operating	0.00	2.90	0.0%	0.00	20.30	0.0%	34.77
600100 · Office Supplies	0.00	1.80	0.0%	0.00	12.60	0.0%	21.59
820500 · Work Experience/Internships	0.00	433.67	0.0%	0.00	3,035.69	0.0%	5,204.05
830000 · Training Services	0.00	518.62	0.0%	0.00	3,630.34	0.0%	6,223.45
830500 · Occupational Skills Training	0.00	83.33	0.0%	0.00	583.35	0.0%	1,000.00
831000 · Incentives/Stipends	0.00	62.50	0.0%	0.00	437.50	0.0%	750.00
Total Expense	273.19	2,517.42	10.85%	1,905.92	17,622.13	10.82%	30,209.05
Net Ordinary Income	-273.19	-2,517.42	10.85%	-1,905.92	-17,622.13	10.82%	-30,209.05
Net Income	-273.19	-2,517.42	10.85%	-1,905.92	-17,622.13	10.82%	-30,209.05

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework. 20

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	0.00	7.07	0.0%	0.00	49.49	0.0%	84.82
111000 · Salary & Wages-Client Services	0.00	297.98	0.0%	0.00	2,085.86	0.0%	3,575.76
211000 · FICA-Client Services	0.00	56.52	0.0%	0.00	395.64	0.0%	678.20
350000 · Printing	0.00	0.49	0.0%	0.00	3.43	0.0%	5.88
360000 · Outreach	0.00	2.45	0.0%	0.00	17.15	0.0%	29.39
521000 · Postage	0.00	0.98	0.0%	0.00	6.86	0.0%	11.76
523000 · Telephone	0.00	4.85	0.0%	0.00	33.95	0.0%	58.18
542000 · Lease/Rental-Building	0.00	20.22	0.0%	0.00	141.60	0.0%	242.70
550000 · Travel	0.00	8.12	0.0%	11.40	56.84	20.06%	97.39
563000 · Indirect	0.00	42.34	0.0%	0.00	296.40	0.0%	508.10
563500 · Management Fee	0.00	21.17	0.0%	0.00	148.19	0.0%	254.05
564000 · Professional Dev.-Operating	0.00	1.57	0.0%	0.00	10.99	0.0%	18.81
600100 · Office Supplies	0.00	2.03	0.0%	0.00	14.24	0.0%	24.39
820500 · Work Experience/Internships	0.00	171.00	0.0%	0.00	1,197.03	0.0%	2,052.03
830000 · Training Services	0.00	54.21	0.0%	0.00	379.47	0.0%	650.47
830500 · Occupational Skills Training	0.00	31.25	0.0%	0.00	218.75	0.0%	375.00
831000 · Incentives/Stipends	0.00	57.29	0.0%	0.00	401.05	0.0%	687.50
Total Expense	0.00	779.54	0.0%	11.40	5,456.94	0.21%	9,354.43
Net Ordinary Income	0.00	-779.54	0.0%	-11.40	-5,456.94	0.21%	-9,354.43
Net Income	0.00	-779.54	0.0%	-11.40	-5,456.94	0.21%	-9,354.43

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
111000 · Salary & Wages-Client Services	232.85	570.04	40.85%	2,005.75	3,990.31	50.27%	6,840.51
211000 · FICA-Client Services	75.50	117.31	64.36%	548.21	821.17	66.76%	1,407.71
523000 · Telephone	3.32	20.83	15.94%	49.32	145.85	33.82%	250.00
542000 · Lease/Rental-Building	2.55	66.67	3.83%	55.53	466.69	11.9%	800.00
563000 · Indirect	30.84	31.75	97.13%	255.40	222.30	114.89%	381.05
563500 · Management Fee	0.00	15.88	0.0%	0.00	111.16	0.0%	190.52
600100 · Office Supplies	0.46	16.67	2.76%	10.75	116.69	9.21%	200.00
Total Expense	345.52	839.15	41.18%	2,924.96	5,874.17	49.79%	10,069.79
Net Ordinary Income	-345.52	-839.15	41.18%	-2,924.96	-5,874.17	49.79%	-10,069.79
Net Income	-345.52	-839.15	41.18%	-2,924.96	-5,874.17	49.79%	-10,069.79

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	896.52	331.41	270.52%	3,809.58	2,319.93	164.21%	3,976.98
211000 - FICA-Client Services	290.74	90.28	322.04%	1,070.88	632.00	169.44%	1,083.40
523000 - Telephone	12.80	6.25	204.8%	72.91	43.75	166.65%	75.00
542000 - Lease/Rental-Building	9.81	44.83	21.88%	84.12	313.85	26.8%	538.00
563000 - Indirect	118.73	15.40	770.97%	488.05	107.80	452.74%	184.79
563500 - Management Fee	0.00	4.51	0.0%	0.00	31.62	0.0%	54.17
600100 - Office Supplies	1.78	0.67	265.67%	25.14	4.69	536.03%	8.00
Total Expense	1,330.38	493.35	269.66%	5,550.68	3,453.64	160.72%	5,920.34
Net Ordinary Income	-1,330.38	-493.35	269.66%	-5,550.68	-3,453.64	160.72%	-5,920.34
Net Income	-1,330.38	-493.35	269.66%	-5,550.68	-3,453.64	160.72%	-5,920.34

West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop

January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	0.00	36.16	0.0%	183.06	253.15	72.31%	433.95
211000 · FICA-Client Services	0.00	25.69	0.0%	48.68	179.83	27.07%	308.27
523000 · Telephone	0.00	2.50	0.0%	4.46	17.50	25.49%	30.00
542000 · Lease/Rental-Building	0.00	6.67	0.0%	5.04	46.69	10.8%	80.00
563000 · Indirect	0.00	6.18	0.0%	23.17	43.32	53.49%	74.22
563500 · Management Fee	0.00	3.09	0.0%	0.00	21.66	0.0%	37.11
600100 · Office Supplies	0.00	0.42	0.0%	1.04	2.94	35.37%	5.00
Total Expense	0.00	80.71	0.0%	265.45	565.09	46.98%	968.55
Net Ordinary Income	0.00	-80.71	0.0%	-265.45	-565.09	46.98%	-968.55
Net Income	0.00	-80.71	0.0%	-265.45	-565.09	46.98%	-968.55

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
56-110 · Youth In-Salary & Wages-Oper							
5611160 · Admin to Youth In	2,511.26			16,428.86			
Total 56-110 · Youth In-Salary & Wages-Oper	2,511.26			16,428.86			
210000 · Salary & Wages-Operational							
210000 · FICA/Benefits-Operational	2,511.26			16,428.86			
56-210 · Youth In-FICA/Ben.-Operational							
5621060 · Admin to Youth In	890.54			5,502.96			
Total 56-210 · Youth In-FICA/Ben.-Operational	890.54			5,502.96			
Total 210000 · FICA/Benefits-Operational	890.54			5,502.96			
601400 · Other Operating Supplies							
56 6014 · Youth In-Other Operating Supp							
One Stop Rent	-1,434.00			-10,018.22			
One Stop Shared Costs	-429.40			-2,963.30			
56 6014 · Youth In-Other Operating Supp - Other	1,614.22	5,691.64	28.36%	12,085.42	39,841.48	30.33%	68,299.63
Total 56 6014 · Youth In-Other Operating Supp	-249.18	5,691.64	-4.38%	-896.10	39,841.48	-2.25%	68,299.63
Total 601400 · Other Operating Supplies	-249.18	5,691.64	-4.38%	-896.10	39,841.48	-2.25%	68,299.63
Total Expense	3,152.62	5,691.64	55.39%	21,035.72	39,841.48	52.8%	68,299.63
Net Ordinary Income	-3,152.62	-5,691.64	55.39%	-21,035.72	-39,841.48	52.8%	-68,299.63
Net Income	-3,152.62	-5,691.64	55.39%	-21,035.72	-39,841.48	52.8%	-68,299.63

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework. 25

West Piedmont Workforce Investment Board
Strmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	279.07	533.70	52.29%	2,197.38	3,735.90	58.82%	6,404.40
111000 · Salary & Wages-Client Services	5,046.66	3,495.63	144.37%	39,522.99	24,469.41	161.52%	41,947.54
211000 · FICA-Client Services	1,636.62	863.82	189.46%	10,772.42	6,046.79	178.15%	10,365.89
350000 · Printing	0.00	14.80	0.0%	0.00	103.60	0.0%	177.55
360000 · Outreach	0.00	59.18	0.0%	76.51	414.29	18.47%	710.19
521000 · Postage	10.47	14.80	70.74%	116.05	103.60	112.02%	177.55
523000 · Telephone	72.03	47.11	152.9%	848.56	329.77	257.32%	565.29
542000 · Lease/Rental-Building	564.56	507.03	111.35%	4,480.72	3,549.23	126.25%	6,084.38
543000 · Shared Costs	206.81			1,447.67			
550000 · Travel	0.00	112.69	0.0%	88.74	788.87	11.25%	1,352.32
563000 · Indirect	696.23	600.34	115.97%	5,249.27	4,202.41	124.91%	7,204.11
563500 · Management Fee	0.00	299.93	0.0%	0.00	2,099.53	0.0%	3,599.18
564000 · Professional Dev.-Operating	8.89	28.74	30.93%	217.89	201.22	108.28%	344.92
600100 · Office Supplies	10.04	17.52	57.31%	271.14	122.64	221.09%	210.19
820500 · Work Experience/Internships	705.00	2,527.98	27.89%	1,200.00	17,695.86	6.78%	30,335.75
830000 · Training Services	0.00	2,182.94	0.0%	0.00	15,280.58	0.0%	26,195.25
831000 · Incentives/Stipends	0.00	312.50	0.0%	0.00	2,187.50	0.0%	3,750.00
901000 · Assessments, Lic. & Cert. Tests	0.00	153.41	0.0%	0.00	1,073.87	0.0%	1,840.88
Total Expense	<u>9,236.38</u>	<u>11,772.12</u>	<u>78.46%</u>	<u>66,489.34</u>	<u>82,405.07</u>	<u>80.69%</u>	<u>141,265.39</u>
Net Ordinary Income	<u>-9,236.38</u>	<u>-11,772.12</u>	<u>78.46%</u>	<u>-66,489.34</u>	<u>-82,405.07</u>	<u>80.69%</u>	<u>-141,265.39</u>
Net Income	<u>-9,236.38</u>	<u>-11,772.12</u>	<u>78.46%</u>	<u>-66,489.34</u>	<u>-82,405.07</u>	<u>80.69%</u>	<u>-141,265.39</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework. 26

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	227.85	320.22	71.15%	1,756.04	2,241.54	78.34%	3,842.64
111000 · Salary & Wages-Client Services	4,120.44	1,932.68	213.2%	31,525.64	13,528.78	233.03%	23,192.18
211000 · FICA-Client Services	1,336.26	582.04	229.58%	8,608.44	4,074.28	211.29%	6,984.44
350000 · Printing	0.00	4.44	0.0%	0.00	31.08	0.0%	53.26
360000 · Outreach	0.00	14.80	0.0%	63.65	103.60	61.44%	177.55
521000 · Postage	8.55	4.44	192.57%	91.01	31.08	292.83%	53.26
523000 · Telephone	58.81	30.02	195.9%	663.05	210.14	315.53%	360.19
542000 · Lease/Rental-Building	681.29	806.92	84.43%	5,179.88	5,648.44	91.71%	9,683.03
543000 · Shared Costs	155.00			1,085.00			
550000 · Travel	28.28	58.74	48.14%	175.64	411.18	42.72%	704.86
563000 · Indirect	568.46	363.81	156.25%	4,189.02	2,546.67	164.49%	4,365.67
563500 · Management Fee	0.00	191.46	0.0%	0.00	1,340.22	0.0%	2,297.51
564000 · Professional Dev.-Operating	7.26	8.60	84.42%	166.83	60.26	276.85%	103.26
600100 · Office Supplies	8.20	4.06	201.97%	216.71	28.47	761.19%	48.77
820500 · Work Experience/Internships	730.00	2,291.07	31.86%	2,012.50	16,037.49	12.55%	27,492.79
830000 · Training Services	0.00	565.81	0.0%	0.00	3,960.67	0.0%	6,789.70
830500 · Occupational Skills Training	0.00	250.00	0.0%	0.00	1,750.00	0.0%	3,000.00
831000 · Incentives/Stipends	0.00	187.50	0.0%	0.00	1,312.50	0.0%	2,250.00
840000 · Supportive Services	77.73			77.73	0.00	100.0%	0.00
Total Expense	8,008.13	7,616.61	105.14%	55,811.14	53,316.40	104.68%	91,399.11
Net Ordinary Income	-8,008.13	-7,616.61	105.14%	-55,811.14	-53,316.40	104.68%	-91,399.11
Net Income	-8,008.13	-7,616.61	105.14%	-55,811.14	-53,316.40	104.68%	-91,399.11

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework. 27

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	62.78	21.20	296.13%	224.26	148.46	151.06%	254.46
111000 · Salary & Wages-Client Services	1,135.68	893.91	127.05%	3,972.18	6,257.37	63.48%	10,726.89
211000 · FICA-Client Services	368.28	169.77	216.93%	1,125.77	1,188.45	94.73%	2,037.30
350000 · Printing	0.00	1.47	0.0%	0.00	10.29	0.0%	17.64
360000 · Outreach	0.00	7.35	0.0%	8.41	51.45	16.35%	88.18
521000 · Postage	2.36	2.94	80.27%	10.54	20.58	51.22%	35.27
523000 · Telephone	16.19	13.71	118.09%	77.72	95.99	80.97%	164.54
542000 · Lease/Rental-Building	12.44	71.93	17.3%	85.84	503.51	17.05%	863.11
550000 · Travel	0.00	24.35	0.0%	31.29	170.45	18.36%	292.17
563000 · Indirect	156.67	108.15	144.86%	532.22	757.11	70.3%	1,297.86
563500 · Management Fee	0.00	54.24	0.0%	0.00	379.73	0.0%	650.93
564000 · Professional Dev.-Operating	2.00	4.70	42.55%	18.41	32.94	55.89%	56.44
600100 · Office Supplies	2.28	5.68	40.14%	23.98	39.78	60.28%	68.18
820500 · Work Experience/Internships	0.00	460.51	0.0%	0.00	3,223.57	0.0%	5,526.10
830000 · Training Services	0.00	287.62	0.0%	0.00	2,013.34	0.0%	3,451.40
830500 · Occupational Skills Training	0.00	93.75	0.0%	0.00	656.25	0.0%	1,125.00
831000 · Incentives/Stipends	0.00	99.37	0.0%	0.00	695.65	0.0%	1,192.50
Total Expense	1,758.68	2,320.65	75.78%	6,110.62	16,244.92	37.62%	27,847.97
Net Ordinary Income	-1,758.68	-2,320.65	75.78%	-6,110.62	-16,244.92	37.62%	-27,847.97
Net Income	-1,758.68	-2,320.65	75.78%	-6,110.62	-16,244.92	37.62%	-27,847.97

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	696.19	1,710.13	40.71%	5,924.56	11,970.91	49.49%	20,521.53
211000 · FICA-Client Services	225.78	351.93	64.16%	1,619.34	2,463.51	65.73%	4,223.14
523000 · Telephone	9.94	41.67	23.85%	146.69	291.69	50.29%	500.00
542000 · Lease/Rental-Building	7.62	133.33	5.72%	163.56	933.35	17.52%	1,600.00
563000 · Indirect	92.20	95.26	96.79%	754.39	666.84	113.13%	1,143.14
563500 · Management Fee	0.00	47.63	0.0%	0.00	333.41	0.0%	571.57
600100 · Office Supplies	1.39	41.67	3.34%	31.55	291.69	10.82%	500.00
Total Expense	1,033.12	2,421.62	42.66%	8,640.09	16,951.40	50.97%	29,059.38
Net Ordinary Income	-1,033.12	-2,421.62	42.66%	-8,640.09	-16,951.40	50.97%	-29,059.38
Net Income	-1,033.12	-2,421.62	42.66%	-8,640.09	-16,951.40	50.97%	-29,059.38

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	2,680.53	994.24	269.61%	11,197.56	6,959.74	160.89%	11,930.94
211000 · FICA-Client Services	869.29	270.93	320.85%	3,150.43	1,896.54	166.12%	3,251.19
523000 · Telephone	38.26	29.17	131.16%	215.61	204.19	105.59%	350.00
542000 · Lease/Rental-Building	29.35	58.33	50.32%	245.64	408.35	60.15%	700.00
563000 · Indirect	354.98	46.20	768.36%	1,434.80	323.40	443.66%	554.37
563500 · Management Fee	0.00	13.54	0.0%	0.00	94.81	0.0%	162.51
600100 · Office Supplies	5.33	3.33	160.06%	73.55	23.35	314.99%	40.00
Total Expense	<u>3,977.74</u>	<u>1,415.74</u>	<u>280.97%</u>	<u>16,317.59</u>	<u>9,910.38</u>	<u>164.65%</u>	<u>16,989.01</u>
Net Ordinary Income	<u>-3,977.74</u>	<u>-1,415.74</u>	<u>280.97%</u>	<u>-16,317.59</u>	<u>-9,910.38</u>	<u>164.65%</u>	<u>-16,989.01</u>
Net Income	<u>-3,977.74</u>	<u>-1,415.74</u>	<u>280.97%</u>	<u>-16,317.59</u>	<u>-9,910.38</u>	<u>164.65%</u>	<u>-16,989.01</u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	0.00	108.49	0.0%	528.08	759.43	69.54%	1,301.84
211000 · FICA-Client Services	0.00	77.17	0.0%	140.47	540.19	26.0%	926.04
523000 · Telephone	0.00	8.33	0.0%	13.09	58.35	22.43%	100.00
542000 · Lease/Rental-Building	0.00	36.50	0.0%	14.48	255.50	5.67%	438.00
563000 · Indirect	0.00	18.57	0.0%	66.85	129.99	51.43%	222.79
563500 · Management Fee	0.00	9.28	0.0%	0.00	84.99	0.0%	111.39
600100 · Office Supplies	0.00	1.67	0.0%	2.96	11.69	25.32%	20.00
Total Expense	0.00	260.01	0.0%	765.93	1,820.14	42.08%	3,120.06
Net Ordinary Income	0.00	-260.01	0.0%	-765.93	-1,820.14	42.08%	-3,120.06
Net Income	0.00	-260.01	0.0%	-765.93	-1,820.14	42.08%	-3,120.06

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
55-110 · Youth Out-Salary & Wages-Oper							
5511160 · Admin to Youth Out	5,919.76			34,121.08			
Total 55-110 · Youth Out-Salary & Wages-Oper	5,919.76			34,121.08			
210000 · Salary & Wages-Operational	5,919.76			34,121.08			
210000 · FICA/Benefits-Operational							
55-210 · Yout Out-FICA/Ben.-Operational							
5521060 · Admin to Youth Out	2,164.32			11,635.30			
Total 55-210 · Yout Out-FICA/Ben.-Operational	2,164.32			11,635.30			
Total 210000 · FICA/Benefits-Operational	2,164.32			11,635.30			
601400 · Other Operating Supplies							
55-6014 · YouthOut-Other Operating Supp							
One Stop Rent	-12,718.98			-88,816.67			
One Stop Shared Costs	-3,758.81			-25,843.52			
55-6014 · YouthOut-Other Operating Supp - Other	17,575.69	10,099.44	174.03%	134,816.61	70,696.08	190.7%	121,193.24
Total 55-6014 · YouthOut-Other Operating Supp	1,097.90	10,099.44	10.87%	20,156.42	70,696.08	28.51%	121,193.24
Total 601400 · Other Operating Supplies	1,097.90	10,099.44	10.87%	20,156.42	70,696.08	28.51%	121,193.24
Total Expense	9,181.98	10,099.44	90.92%	65,912.80	70,696.08	93.23%	121,193.24
Net Ordinary Income	-9,181.98	-10,099.44	90.92%	-65,912.80	-70,696.08	93.23%	-121,193.24
Net Income	-9,181.98	-10,099.44	90.92%	-65,912.80	-70,696.08	93.23%	-121,193.24

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Administrative
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Income							
44500 · Government Grants	10,462.82			71,077.97			
Total Income	<u>10,462.82</u>			<u>71,077.97</u>			
Gross Profit	<u>10,462.82</u>			<u>71,077.97</u>			
Expense							
110000 · Salary & Wages-Operational	1,098.12	1,293.96	84.87%	7,836.84	9,057.72	86.52%	15,527.50
210000 · FICA/Benefits-Operational	383.30	472.16	81.18%	2,674.69	3,305.12	80.93%	5,665.90
2700000 · Worker's Compensation - Admin	0.00	25.00	0.0%	0.00	175.00	0.0%	300.00
315000 · Consultants-Legal	0.00	41.67	0.0%	100.00	291.69	34.28%	500.00
316000 · Consultants-Other	2,494.80	3,097.30	80.55%	18,753.60	21,681.10	86.5%	37,167.60
316100 · Consultants-Data Porcessing	1,750.00	1,750.00	100.0%	12,250.00	12,250.00	100.0%	21,000.00
331000 · Repairs&Maintenance	0.00	8.33	0.0%	0.00	56.35	0.0%	100.00
521000 · Postage	42.20	37.50	112.53%	249.65	262.50	95.11%	450.00
523000 · Telephone	209.52	237.35	88.28%	1,461.12	1,661.45	87.94%	2,848.20
523100 · Mobile Telephone	135.00	180.00	75.0%	945.00	1,260.00	75.0%	2,160.00
524000 · Internet Service	185.00	185.00	100.0%	1,295.00	1,295.00	100.0%	2,220.00
530700 · Public Off Liability Insurance	0.00	125.00	0.0%	0.00	875.00	0.0%	1,500.00
530800 · General Liability Insurance	711.00	79.17	898.07%	711.00	554.19	128.3%	950.00
541000 · Lease/Rental-Equipment	347.33	347.33	100.0%	2,431.31	2,431.31	100.0%	4,167.96
542000 · Lease/Rental-Building	2,981.41	2,727.21	109.32%	19,396.91	19,090.47	101.61%	32,726.52
550000 · Travel	14.78	166.67	8.87%	127.26	1,166.69	10.91%	2,000.00
581000 · Dues & Memberships	120.00	166.67	72.0%	345.00	1,166.69	29.57%	2,000.00
600100 · Office Supplies	124.86	250.00	49.94%	1,441.12	1,750.00	82.35%	3,000.00
600200 · Food Service	0.00	166.67	0.0%	167.39	1,166.69	14.35%	2,000.00
601200 · Books & Subscriptions	-134.50	16.67	-806.84%	892.08	116.69	764.49%	200.00
810700 · Computer Upgrades Equipment	0.00	41.67	0.0%	0.00	291.69	0.0%	500.00
Total Expense	<u>10,462.82</u>	<u>11,415.33</u>	<u>91.66%</u>	<u>71,077.97</u>	<u>79,907.35</u>	<u>88.95%</u>	<u>136,983.68</u>
Net Ordinary Income	<u>0.00</u>	<u>-11,415.33</u>	<u>0.0%</u>	<u>0.00</u>	<u>-79,907.35</u>	<u>0.0%</u>	<u>-136,983.68</u>
Net Income	<u>0.00</u>	<u>-11,415.33</u>	<u>0.0%</u>	<u>0.00</u>	<u>-79,907.35</u>	<u>0.0%</u>	<u>-136,983.68</u>

West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant

January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
85-6014 · Pathways Grant							
85-1100 · Salaries	0.00	0.00	0.0%	25,505.04	23,145.00	110.2%	23,145.00
85-2100 · Fringe Benefits	0.00	0.00	0.0%	9,605.75	7,480.00	128.42%	7,480.00
85-5230 · Telephone	0.00			90.00			
85-5260 · Contract Services							
Contra Account	0.00			-1,619.52			
85-5260 · Contract Services - Other	0.00			1,619.52			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	0.00	0.00	0.0%	4,735.00	4,775.00	99.16%	4,775.00
85-5500 · Travel	0.00	0.00	0.0%	138.58	1,875.00	7.39%	1,875.00
85-5699 · Administrative	0.00	0.00	0.0%	0.00	3,800.00	0.0%	3,800.00
85-6001 · Office Supplies	0.00	0.00	0.0%	0.00	225.00	0.0%	225.00
Total 85-6014 · Pathways Grant	0.00	0.00	0.0%	40,074.37	41,300.00	97.03%	41,300.00
Total 601400 · Other Operating Supplies	0.00	0.00	0.0%	40,074.37	41,300.00	97.03%	41,300.00
Total Expense	0.00	0.00	0.0%	40,074.37	41,300.00	97.03%	41,300.00
Net Ordinary Income	0.00	0.00	0.0%	-40,074.37	-41,300.00	97.03%	-41,300.00
Net Income	0.00	0.00	0.0%	-40,074.37	-41,300.00	97.03%	-41,300.00

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Harvest Foundation Grant
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
87-6014 · Harvest Foundation Grant							
87-1100 · Salaries	4,763.39	3,958.34	120.34%	35,395.75	42,589.34	83.11%	62,381.00
87-2100 · Benefits	1,587.52	1,142.55	138.95%	10,498.37	13,418.05	78.24%	19,130.75
87-3172 · Work Experience Stipends	1,685.00	8,640.00	19.5%	49,754.00	89,640.00	55.5%	132,840.00
87-3600 · Outreach & Advertising	0.00	77.78	0.0%	0.00	544.45	0.0%	933.34
87-5230 · Telephone	63.83	148.33	43.03%	913.98	1,038.35	88.02%	1,780.00
87-5500 · Travel	0.00	241.67	0.0%	0.00	1,691.69	0.0%	2,900.00
87-5501 · Transportation-College & Job	0.00	250.00	0.0%	0.00	1,750.00	0.0%	3,000.00
87-5543 · Incentivized Life Skills Train,	640.00	4,500.00	14.22%	28,328.50	31,500.00	89.93%	54,000.00
87-5544 · Assessments & Course Materials	0.00	750.00	0.0%	2,445.00	5,250.00	46.57%	9,000.00
87-5899 · Administrative Costs	1,242.67	2,253.09	55.15%	8,917.87	9,875.59	90.3%	21,141.00
87-6001 · Office Supplies	0.00	41.67	0.0%	904.66	1,291.67	70.04%	1,500.00
87-8400 · Supportive Services	0.00	1,875.00	0.0%	11,629.58	13,125.00	88.61%	22,500.00
Total 87-6014 · Harvest Foundation Grant	9,982.41	23,878.43	41.81%	148,787.71	211,714.14	70.28%	331,106.09
Total 601400 · Other Operating Supplies	9,982.41	23,878.43	41.81%	148,787.71	211,714.14	70.28%	331,106.09
Total Expense	9,982.41	23,878.43	41.81%	148,787.71	211,714.14	70.28%	331,106.09
Net Ordinary Income	-9,982.41	-23,878.43	41.81%	-148,787.71	-211,714.14	70.28%	-331,106.09
Net Income	-9,982.41	-23,878.43	41.81%	-148,787.71	-211,714.14	70.28%	-331,106.09

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Economic Equity Grant
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
88-6014 · Economic Equity Grant							
88-1100 · Salaries	1,904.72	5,091.66	37.41%	9,783.86	35,641.68	27.45%	45,825.00
88-2100 · Benefits	651.06	2,137.50	30.46%	3,288.66	14,962.50	21.98%	19,237.50
88-3172 · Stipends	640.00	333.33	192.0%	2,080.00	2,333.34	89.14%	3,000.00
88-3183 · Outreach	0.00	208.33	0.0%	234.28	1,458.34	16.07%	1,875.00
88-5260 · Contractual Serv/Curr.	-8,220.00	2,723.33	-301.84%	0.00	19,063.34	0.0%	24,510.00
88-5500 · Travel-Staff	0.00	208.33	0.0%	0.00	1,458.34	0.0%	1,875.00
88-5541 · Training/OJT	21,370.00	6,250.00	341.92%	36,015.63	43,750.00	82.32%	56,250.00
88-5899 · Supportive Services	62.95	666.66	9.44%	62.95	4,666.68	1.35%	6,000.00
88-6001 · Supplies	0.00	297.50	0.0%	262.98	2,082.50	12.63%	2,677.50
8860012 · Training Related Supplies	2,883.77	625.00	461.4%	4,774.45	4,375.00	109.13%	5,625.00
Total 88-6014 · Economic Equity Grant	<u>19,292.50</u>	<u>18,541.64</u>	<u>104.05%</u>	<u>56,502.81</u>	<u>129,791.72</u>	<u>43.53%</u>	<u>166,875.00</u>
Total 601400 · Other Operating Supplies	<u>19,292.50</u>	<u>18,541.64</u>	<u>104.05%</u>	<u>56,502.81</u>	<u>129,791.72</u>	<u>43.53%</u>	<u>166,875.00</u>
Total Expense	<u>19,292.50</u>	<u>18,541.64</u>	<u>104.05%</u>	<u>56,502.81</u>	<u>129,791.72</u>	<u>43.53%</u>	<u>166,875.00</u>
Net Ordinary Income	<u>-19,292.50</u>	<u>-18,541.64</u>	<u>104.05%</u>	<u>-56,502.81</u>	<u>-129,791.72</u>	<u>43.53%</u>	<u>-166,875.00</u>
Net Income	<u>-19,292.50</u>	<u>-18,541.64</u>	<u>104.05%</u>	<u>-56,502.81</u>	<u>-129,791.72</u>	<u>43.53%</u>	<u>-166,875.00</u>

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Wagner-Peyser Grant
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
67-6014 - Wagner Peyser Grant							
67-1100 - Salaries & Wages	37,044.44	43,862.13	84.46%	238,466.07	258,888.13	92.11%	346,612.38
67-2100 - FICA	9,373.28	10,558.06	88.78%	49,331.85	85,617.06	57.49%	106,933.16
67-3164 - Accounting Fees	540.00	540.00	100.0%	3,240.00	3,780.00	85.71%	4,860.00
67-3183 - Outreach	0.00	83.34	0.0%	184.95	2,983.34	6.2%	3,150.00
67-5210 - Postage	0.00	0.00	0.0%	0.00	100.00	0.0%	100.00
67-5230 - Telephone	689.03	748.90	92.01%	5,540.97	8,888.90	62.34%	10,386.70
67-5410 - Equipment Lease	0.00			393.60			
67-5420 - Rent	4,743.59	4,743.61	100.0%	33,205.13	37,743.61	87.98%	47,230.83
67-5500 - Travel	0.00	0.00	0.0%	0.00	4,500.00	0.0%	4,500.00
67-5899 - Admin Fees	5,452.02	6,652.95	81.95%	35,755.36	44,290.11	80.73%	57,596.01
67-6001 - Office Supplies	1,062.00	500.00	212.4%	3,712.29	7,500.00	49.5%	8,500.00
67-6003 - Furniture & Fixtures	0.00	0.00	0.0%	1,749.50	10,000.00	17.5%	10,000.00
67-6021 - Computer Supplies	0.00	0.00	0.0%	18,378.10	8,025.00	229.01%	8,025.00
6731642 - Recruiting & Hiring Fees	0.00			1,560.00			
676014 - Unobligated	0.00	4,685.80	0.0%	25.20	63,627.95	0.04%	72,999.53
Total 67-6014 - Wagner Peyser Grant	58,904.36	72,374.79	81.39%	391,543.02	536,144.10	73.03%	680,893.61
Total 601400 - Other Operating Supplies	58,904.36	72,374.79	81.39%	391,543.02	536,144.10	73.03%	680,893.61
Total Expense	58,904.36	72,374.79	81.39%	391,543.02	536,144.10	73.03%	680,893.61
Net Ordinary Income	-58,904.36	-72,374.79	81.39%	-391,543.02	-536,144.10	73.03%	-680,893.61
Net Income	-58,904.36	-72,374.79	81.39%	-391,543.02	-536,144.10	73.03%	-680,893.61

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - VEC COVID 19 Reopening Grant
 January 2021

	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
90-6014 · VEC COVID-19 Reopening Grant							
90-3172 · Contractual Services-Cleaning	1,598.91	0.00	100.0%	35,282.75	20,000.00	176.41%	20,000.00
90-6003 · Furniture & Fixtures-Plexiglass	0.00	0.00	0.0%	11,715.60	10,000.00	117.16%	10,000.00
90-6060 · Personal Protective Equipment	0.00	0.00	0.0%	5,927.94	10,000.00	59.28%	10,000.00
90-6014 · VEC COVID-19 Reopening Grant - Other	0.00	0.00	0.0%	0.00	12,926.29	0.0%	12,926.29
Total 90-6014 · VEC COVID-19 Reopening Grant	1,598.91	0.00	100.0%	52,926.29	52,926.29	100.0%	52,926.29
Total 601400 · Other Operating Supplies	1,598.91	0.00	100.0%	52,926.29	52,926.29	100.0%	52,926.29
Total Expense	1,598.91	0.00	100.0%	52,926.29	52,926.29	100.0%	52,926.29
Net Ordinary Income	-1,598.91	0.00	100.0%	-52,926.29	-52,926.29	100.0%	-52,926.29
Net Income	-1,598.91	0.00	100.0%	-52,926.29	-52,926.29	100.0%	-52,926.29

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - RR COVID
 January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
89-6014 · RR-COVID-19							
89-3172 · Cleaning & Sanitation Supplies	0.00			770.68			
89-6001 · Supplies for Emp. Staff Supp.	0.00			668.17			
Total 89-6014 · RR-COVID-19	0.00			1,438.85			
Total 601400 · Other Operating Supplies	0.00			1,438.85			
Total Expense	0.00			1,438.85			
Net Ordinary Income	0.00			-1,438.85			
Net Income	0.00			-1,438.85			

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - VCCS Local Plan
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
91-6014 · VCCS Local Plan Facilitator							
91-5260 · Contractual Services	0.00	1,666.67	0.0%	7,140.00	6,666.68	107.1%	10,000.00
Total 91-6014 · VCCS Local Plan Facilitator	0.00	1,666.67	0.0%	7,140.00	6,666.68	107.1%	10,000.00
Total 601400 · Other Operating Supplies	0.00	1,666.67	0.0%	7,140.00	6,666.68	107.1%	10,000.00
Total Expense	0.00	1,666.67	0.0%	7,140.00	6,666.68	107.1%	10,000.00
Net Ordinary Income	0.00	-1,666.67	0.0%	-7,140.00	-6,666.68	107.1%	-10,000.00
Net Income	0.00	-1,666.67	0.0%	-7,140.00	-6,666.68	107.1%	-10,000.00

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Donations
 January 2021

	<u>Jan 21</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '20 - Jan 21</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies	12.29			72.32			
66-6669 · Donations (Misc.)	12.29			72.32			
Total 601400 · Other Operating Supplies	12.29			72.32			
Total Expense	-12.29			-72.32			
Net Ordinary Income	-12.29			-72.32			
Net Income	<u>-12.29</u>			<u>-72.32</u>			

West Piedmont Workforce Investment Board Stmnt of Revenues & Expenses (Regulatory Body Basis) - TANF Grant

January 2021

Ordinary Income/Expense	Jan 21	Budget	% of Budget	Jul '20 - Jan 21	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
86-6014 · TANF Grant							
86-1100 · Salaries	3,614.96	3,858.54	93.69%	25,012.28	27,009.80	92.6%	46,302.50
86-2100 · Benefits	674.69	1,359.33	49.63%	4,231.26	9,515.37	44.47%	16,312.02
86-3500 · Printing	0.00	6.67	0.0%	0.00	46.69	0.0%	80.00
86-5210 · Postage	0.00	4.50	0.0%	0.00	31.55	0.0%	54.05
86-5230 · Phone	48.75	45.00	108.33%	884.93	315.00	280.93%	540.00
86-5500 · Travel	0.00	166.67	0.0%	0.00	1,166.69	0.0%	2,000.00
86-5540 · Training	0.00	100.00	0.0%	0.00	700.00	0.0%	1,200.00
86-5541 · Training-OTJ	1,020.00	3,000.00	34.0%	18,995.00	21,000.00	90.45%	36,000.00
86-5542 · Supportive Services	1,696.62	1,000.00	169.66%	6,559.86	7,000.00	93.71%	12,000.00
86-5543 · Training-Job Skills	2,400.00	2,500.00	96.0%	16,703.00	17,500.00	95.45%	30,000.00
86-5630 · Indirect	391.01	707.61	55.26%	3,802.20	4,953.31	76.76%	8,491.36
86-5899 · Admin Fees	380.58	380.58	100.0%	2,664.06	2,664.10	100.0%	4,567.00
86-6001 · Office Supplies	0.00	61.08	0.0%	0.00	427.60	0.0%	733.00
Total 86-6014 · TANF Grant	10,226.61	13,189.98	77.53%	78,852.59	92,330.11	85.4%	158,279.93
Total 601400 · Other Operating Supplies	10,226.61	13,189.98	77.53%	78,852.59	92,330.11	85.4%	158,279.93
Total Expense	10,226.61	13,189.98	77.53%	78,852.59	92,330.11	85.4%	158,279.93
Net Ordinary Income	-10,226.61	-13,189.98	77.53%	-78,852.59	-92,330.11	85.4%	-158,279.93
Net Income	-10,226.61	-13,189.98	77.53%	-78,852.59	-92,330.11	85.4%	-158,279.93

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Policy Revisions for Approval

The following policy revisions were required as part of the corrective action plan from the state monitoring to maintain compliance.

- Business Services Agreement – Finding 2; 20CFR680.430
- Confidentiality – Finding 2; VWL19-05
- Local Monitoring – Finding 3; 20CFR683.410(a); VWL11-08; VWL19-06
- Priority of Service – Finding 2; VWL 18-04
- Records Retention – Finding 1; 29CFR97.42
- Training Provider/Program Certification/Recertification – Finding 2; VWL16-06; TEGL39-11
- Eligible Training Provider Recertification Packet – Finding 2; VWL16-06; TEGL39-11

ROSS IES PROGRESS REPORT

MARCH 2021



VIRGINIA CAREER WORKS

Regionwide Enrollments Increase

Even as center traffic numbers continue to struggle due to the pandemic, case management and job services team members continue to enroll participants and refer to partner programs at a high level.

Several programs have already exceeded goals, while others are on course to meet or exceed enrollment by the end of the program year.

ADULT	
ENROLLMENT GOAL- 60	
PY20	
Locale	
Martinsville	45
Danville	19
Patrick County	9
Adult Total:	73
Percentage of the Total Goal	122%

DW	
ENROLLMENT GOAL- 42	
PY20	
Locale	
Martinsville	8
Danville	19
Patrick County	2
Dislocated Worker Total:	29
Percentage of the Total Goal	69%

YOUTH	
ENROLLMENT GOAL- 47	
PY20	
Locale	
Martinsville	8
Danville	14
Patrick County	2
Youth Total:	24
Percentage of the Total Goal	51%

HIGHLIGHTS:

- Adult, TANF and EEI program enrollements have exceeded program year goals.
- Seventy-seven (77) NCRC tests have been administered this program year with 31 testers receiving bronze, 24 silver, 10 gold and 3 platinum.
- The Wagner-Peyser staff has logged 176 hires in the VAWC since August 2020.
- The fourth cohort of the Guided Career Exploration program began Monday, March 15!
- New Youth and Adult/DW commercials running on-line and on Danville's Star News station.

PY 2020 Q2 State Performance Report

PY 20 Quarter 2			
ADULT	NEGOTIATED LEVEL	ACTUAL PERFORMANCE	% OF NEGOTIATED LEVEL
Employment 2nd Quarter after Exit	79.0%	79.1%	100.1%
Employment 4th Quarter after Exit	85.0%	75.8%	89.2%
Median Earnings 2nd Quarter after Exit	\$5,300	\$6,359	120.0%
Credential Attainment within 1 year	74.0%	75.0%	101.4%
Measurable Skills Gain	58.0%	51.5%	87.9%
DISLOCATED WORKER	NEGOTIATED LEVEL	ACTUAL PERFORMANCE	% OF NEGOTIATED LEVEL
Employment 2nd Quarter after Exit	85.0%	77.8%	91.5%
Employment 4th Quarter after Exit	90.0%	79.5%	88.3%
Median Earnings 2nd Quarter after Exit	\$7,200	\$6,240	86.7%
Credential Attainment within 1 year	70.0%	72.7%	103.9%
Measurable Skills Gain	57.0%	41.2%	72.3%
YOUTH	NEGOTIATED LEVEL	ACTUAL PERFORMANCE	% OF NEGOTIATED LEVEL
Employment 2nd Quarter after Exit	74.5%	72.7%	97.6%
Employment 4th Quarter after Exit	62.8%	66.7%	106.2%
Median Earnings 2nd Quarter after Exit	\$3,000	\$3,092	103.1%
Credential Attainment within 1 year	70.0%	60.0%	85.7%
Measurable Skills Gain	BASELINE	85.0%	N/A

PERFORMANCE IMPROVEMENT AREA:

Per DOL-ETA guidance, the impact of COVID-19 will be taken into consideration when evaluating the outcomes. The goal is to achieve performance results that are aligned with the Commonwealth's expectations in implementing WIOA, and consistent with Virginia's approved Combined State Plan which reflects the commitments that have been made to the Department of Labor.

Understandably, our Dislocated Worker performance numbers were impacted most by the pandemic. Typically, it is the group that has the strongest outcomes. As more community members go back to work, we predict DW performance levels will increase.

ECONOMIC EQUITY INITIATIVE (EEI) UPDATE:

Career Specialist across the region did a phenomenal job exceeding enrollment goals for the EEI grant. The Adult focused program provides additional supportive services and job readiness tools to get unemployed community members into the workforce.

The EEI grant concludes June 30, 2021. Our enrollment goal for the region was 50 and we currently have **59 participants** enrolled in the program.



Summer Youth Program in Danville

We are currently collaborating with a host of community partners including but not limited to the City of Danville, Danville Public Schools, the Institute of Advanced Learning and Research, Danville Community College and Project Imagine to launch a new summer youth program.

The project, if approved, would allow for our staff to increase the reach of our existing youth program and improve overall outcomes.

Job Fair Success

Our team has collaborated with partners across the state to support and promote virtual job fairs. These events have given hundreds of community members the opportunity to apply for current openings while providing employers with access to eager talent.

On February 2nd and 3rd, Harbor Freight held an appointment only job fair at the Martinsville Center. It was the first in-person job fair since the pandemic and it resulted in 27 hires!



OJT Opportunities

The On-the-Job Training program continues to be one of the most important elements of our workforce program. The unique subsidized funding experience benefits employers and community members alike.

Bobby Mayhew of Danville is just one example of a participant who benefited from the program. He was laid off from IKEA in 2019 and was hired on at Blue Ridge Fiberboard through the OJT program in 2020. He now enjoys full-time work with benefits!

Participant Promotion Alert: WEX to Full-Time to Manager!



In the December 2019 Board Report, Lance was featured as a Youth success story. At the time, Lance had recently transitioned from being a part-time WEX participant to a full-time staff member at Blue Ridge Nursing Center. Lance's story showcased the immense power of partner collaboration as several agencies including the Department of Aging and Rehabilitative Services and Goodwill of the Valleys teamed up with Patrick County WIOA Career Specialist Wanda Whitlow to support Lance in his journey.

Lance is now a Manager at Blue Ridge and is grateful for all the support he received from our workforce community.