

**WPWDB Meeting Agenda
June 15, 2020 • 4:00 p.m.
Conference Call**

Agenda

Welcome/Call to Order..... Adam Wright, Chair

Roll Call (25 total, need 13 for quorum)

- | | | |
|---|--|---|
| <input type="checkbox"/> Adam Wright | <input type="checkbox"/> John Parkinson | <input type="checkbox"/> Sharon Barksdale |
| <input type="checkbox"/> Brian Wilson | <input type="checkbox"/> Julie Brown | <input type="checkbox"/> Stacey Wright |
| <input type="checkbox"/> Corrie Bobe | <input type="checkbox"/> Mark Powers | <input type="checkbox"/> Teresa Fontaine |
| <input type="checkbox"/> David Collins | <input type="checkbox"/> Marsha Mendenhall | <input type="checkbox"/> Tim Clark |
| <input type="checkbox"/> Debra Buchanan | | <input type="checkbox"/> Tom Davis |
| <input type="checkbox"/> Dick Ephgrave | <input type="checkbox"/> Rebecca Adcock | |
| <input type="checkbox"/> Donna Higdon | <input type="checkbox"/> Rhonda Hodges | <input type="checkbox"/> Tora Terry |
| <input type="checkbox"/> Jim Daniel | <input type="checkbox"/> R J Weaver | <input type="checkbox"/> Tory Shepherd |
| <input type="checkbox"/> John Moody | <input type="checkbox"/> Robin Ferguson | |
| | <input type="checkbox"/> Shannon Hair | |

Welcome Guests.....Adam Wright, Chair

Call for Public Comment.....Adam Wright, Chair

Items for Approval:

- Minutes December 16, 2019
- Finance Reports through April 30, 2020
- Budget PY20-21
- Accept the Board resignations of Tom Fitzgibbons and Monica Mosely

Consent Agenda:

- Accept the resignation of Dick Ephgrave as Youth Committee Chair
- Approve the appointment of Robin Ferguson as Youth Committee Chair

Old Business

New Business

Committee Reports

- Business Engagement.....Rhonda Hodges
- Quality Assurance.....Teresa Fontaine
- Special Populations.....Brian Wilson
- Youth Council.....Robin Ferguson

Updates:

- Performance Update.....Natalie Hodge
- CEO Update.....Tyler Freeland
- Board Chair Update.....Adam Wright

Save the Date: The next meeting is scheduled for September 21, 2020 at 4:00 p.m. Location TBD

Adjourn

West Piedmont Workforce Development Board Meeting
Minutes
December 16, 2019

Present: Adam Wright, Dick Ephgrave, John Moody, John Parkinson, Julie Brown, Mark Powers, Rebecca Adcock, Rhonda Hodges, RJ Weaver, Robin Ferguson, Shannon Hair, Sharon Barksdale, Stacey Wright, Teresa Fontaine, Tim Clark, Tom Davis, Tom Fitzgibbons

Guests Present: Natalie Hodge (Ross), Antonio Logan (One Stop Coordinator), Kimberly Mclvor (VEC), Vera Vaden and VaShon Canty (Telamon)

Staff Present: Guy Stanley-Interim CEO, Tyler Freeland, Robbin Hall, Robbie Knight, Lavinia Wingfield, Jael Membreno

Adam Wright, Chairman, called the meeting to order at Martinsville One Stop Center, Martinsville, VA. Roll was called and quorum was established with 17 in attendance. Mr. Wright welcomed all and called for public comment. There being none he proceeded with the approval of the minutes from September 30, 2019. Corrections were made and Mr. Ephgrave made a motion to approve the minutes as corrected; Mr. Clark seconded; the motion passed unanimously.

Mr. Stanley, Interim CEO, presented the financial reports and gave an update on grants announcing that the Harvest grant for \$1,079,000 was awarded for a 3 year period for Youth. He credited Mr. Freeland for his work and relationship building with Harvest. Mr. Fitzgibbons made a motion to approve the financial reports; Ms. Wright seconded; the motion carried unanimously.

Mr. Stanley presented the Consent Agenda. There were some grammatical and punctuation corrections made to the Travel, Safe Driving, Training and Education Policy. Ms. Fontaine made a motion to approve the Consent Agenda with corrections; Mr. Parkinson seconded; the motion passed unanimously.

There was no old business. Under new business, Mr. Hair reported that DCC enrollment has increased by 5% after a 10 year decline. New programs are being added in the Fall 2020. DCC has a top rated nursing program. The endowment assets value is \$11 million. Many EDC announcements are connected to programs.

Ms. Hodge with Ross gave a performance update stating that Adult enrollments are up due to TANF grant. Dislocated Worker enrollments are up to 80% due to the IKEA closing. She thanked the Board for approving the funding transfer. She stated that partnering with the Trade Act provided critical funding for Dislocated Workers in the pipeline. The Harvest grant will provide an increase in Youth programming. Dislocated Worker and Youth performance is on target, whereas, Adults are more difficult to serve. Ms. Hodge shared that credential attainment for Phlebotomy and CNA are challenging because participants have to travel to Roanoke for testing. Mr. Hair shared that DCC is a test site. Ms. Hodge shared that Mr. Logan provides the onsite NCRC testing with 21 last year and an increase to 43 this year. She shared success stories. Mr. Ephgrave asked if anticipating layoffs in order fulfillment companies and Ms. Hodge explained that Ross is working to plan for the increase in Dislocated Workers.

Committee Reports:

Business Engagement – Ms. Hodges reported that a meeting is being planned soon.

Quality Assurance – Ms. Fontaine reported that the committee met on December 4 and approved the policy revisions and new training program on today's agenda.

Special Populations – No report.

Youth – No report.

Mr. Ephgrave made a motion to go into closed session to discuss personnel matters; Mr. Powers seconded; the motion

passed unanimously. Mr. Stanley presented each applicant for the CEO position. Each resume was discussed in detail. Mr. Fitzgibbons made a motion to accept the recommendation of the selection committee; Mr. Ephgrave seconded; the motion passed with one vote against. Mr. Moody made a motion to reconvene; Ms. Brown seconded; the motion passed unanimously.

The next meeting is scheduled for Monday, March 30, 2020.

Mr. Parkinson made a motion to adjourn; Ms. Fontaine seconded; the motion passed unanimously. The meeting adjourned at 5:24 p.m.

West Piedmont Workforce Investment Board

April 2020

Executive and Board Supplemental Reports

Ross Budget vs Actual Training PY19-20 Worksheet.....Pg. 1-2

WIB Training Summary as of 4/30/20.....Pg. 3-5

WIB PY19 Adult/DW Training Worksheet.....Pg. 6

WIB Carryover Projection as of 4/30/20-6/30/20.....Pg. 7

WIB Preliminary Budget PY20-21.....Pg. 8-10

WIB Summary Sheet by Funding Stream.....Pg. 11-15

Ross Budget v Actual Training
PY 19-20

<u>Description</u>		<u>Adult Training</u>	<u>DW Training</u>	<u>YOS (75%) Training</u>	<u>YIS (25%) Training</u>	<u>Total Training</u>			
Per Ross Budget Budget/Contract		\$218,881.63	\$145,675.66	\$110,388.88	\$36,796.29	\$511,742.46	WIOA Training Budget 10-21-19	Ross Total Budget	
July-19	ITA	\$1,415.97	\$0.00	\$0.00	\$0.00	\$1,415.97		Adult	507,649.71
	OJT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		DW	290,630.13
	Transitional Jobs	\$360.00	\$0.00	\$0.00	\$0.00	\$360.00		YOS	320,040.12
	Youth Work Exp	\$0.00	\$0.00	\$235.00	\$250.00	\$485.00		YIS	106,680.04
	Youth Incentives					\$0.00			1,225,000.00
	Support Services	\$307.49	\$782.79	\$45.00	\$0.00	\$1,135.28			
		\$2,083.46	\$782.79	\$280.00	\$250.00	\$3,396.25	Total July 2019 Invoice	Training Budget	511,742.46
								Training Spent	277,448.16
									54%
August-19	ITA	\$8,245.00	\$324.00	\$0.00	\$0.00	\$8,569.00		Operational Budget	713,257.54
	OJT	\$0.00	\$560.00	\$0.00	\$0.00	\$560.00		Operational Spent	545,206.80
	Transitional Jobs	\$1,560.00				\$1,560.00			76%
	Youth Work Exp			\$1,115.00	\$100.00	\$1,215.00		Ideal Percentages- 10 out of 12 months	83%
	Youth Incentives					\$0.00			
	Support Services	\$1,420.03	\$1,021.86	\$171.00	\$0.00	\$2,612.89			
		\$11,225.03	\$1,905.86	\$1,286.00	\$100.00	\$14,516.89	Total Aug 2019 Invoice		
September-19	ITA	\$3,060.00	\$3,120.00	\$0.00	\$0.00	\$6,180.00			
	OJT	\$0.00	\$1,000.00	\$0.00	\$0.00	\$1,000.00			
	Transitional Jobs	\$2,690.00	\$0.00			\$2,690.00			
	Youth Work Exp			\$2,870.00	\$50.00	\$2,920.00			
	Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
	Support Services	\$1,576.08	\$1,285.91	\$0.00	\$0.00	\$2,861.99			
		\$7,326.08	\$5,405.91	\$2,870.00	\$50.00	\$15,651.99	Total Sep 2019 Invoice		
October-19	ITA	\$36,130.70	\$14,796.98	\$4,990.27	\$0.00	\$55,917.95			
	OJT	\$488.56	\$0.00	\$0.00	\$0.00	\$488.56			
	Transitional Jobs	\$1,500.00	\$0.00			\$1,500.00			
	Youth Work Exp			\$2,147.50	\$0.00	\$2,147.50			
	Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
	Support Services	\$4,365.44	\$2,706.53	\$281.94	\$0.00	\$7,353.91			
		\$42,484.70	\$17,503.51	\$7,419.71	\$0.00	\$67,407.92	Total Oct 2019 Invoice		
November-19	ITA	\$6,660.00	\$3,060.00	\$0.00	\$0.00	\$9,720.00			
	OJT	\$964.07	\$2,189.60	\$0.00	\$0.00	\$3,153.67			
	Transitional Jobs	\$3,310.00	\$0.00			\$3,310.00			
	Youth Work Exp			\$4,262.50	\$160.00	\$4,422.50			
	Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
	Support Services	\$1,526.65	\$1,238.69	\$331.81	\$0.00	\$3,097.15			
		\$12,460.72	\$6,488.29	\$4,594.31	\$160.00	\$23,703.32	Total Nov 2019 Invoice		
December-19	ITA	\$2,800.00		\$0.00	\$0.00	\$2,800.00			
	OJT	\$878.74	\$1,251.20	\$0.00	\$0.00	\$2,129.94			
	Transitional Jobs	\$2,472.50	\$0.00			\$2,472.50			
	Youth Work Exp			\$3,110.00	\$465.00	\$3,575.00			
	Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			
	Support Services	\$1,285.85	\$1,465.56	\$18.00	\$0.00	\$2,769.41			
		\$7,437.09	\$2,716.76	\$3,128.00	\$465.00	\$13,746.85	Total Dec 2019 Invoice		
January-20	ITA	\$13,380.97	\$3,060.00	\$0.00	\$0.00	\$16,440.97			
	OJT	\$1,251.20		\$0.00	\$0.00	\$1,251.20			
	Transitional Jobs	\$2,605.00	\$300.00			\$2,905.00			

Ross Budget v Actual Training
PY 19-20

Description	Adult Training	DW Training	YOS (75%) Training	YIS (25%) Training	Total Training
Youth Work Exp	\$0.00	\$0.00	\$2,600.00	\$330.00	\$2,930.00
Youth Incentives	\$3,254.67	\$580.49	\$0.00	\$0.00	\$3,835.16
Support Services	\$20,491.84	\$3,940.49	\$2,600.00	\$330.00	\$27,362.33
Total Jan 2020 Invoice					
February-20					
ITA	\$7,625.00	\$692.00	\$0.00	\$0.00	\$8,317.00
OJT	\$1,187.93	\$312.80	\$0.00	\$0.00	\$1,500.73
Transitional Jobs	\$3,755.00	\$2,140.00	\$530.00	\$1,692.50	\$5,895.00
Youth Work Exp	\$0.00	\$0.00	\$0.00	\$0.00	\$2,222.50
Youth Incentives	\$1,683.12	\$5,626.07	\$539.30	\$0.00	\$7,848.49
Support Services	\$14,251.05	\$8,770.87	\$530.00	\$2,231.80	\$25,783.72
Total Feb 2020 Invoice					
March-20					
ITA	\$9,604.61	\$7,780.27	-\$2,134.27	\$0.00	\$15,250.61
OJT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Transitional Jobs	\$6,885.00	\$5,307.50	\$1,520.00	\$280.00	\$12,192.50
Youth Work Exp	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00
Youth Incentives	\$1,638.12	\$3,221.58	-\$235.52	\$0.00	\$4,624.18
Support Services	\$18,127.73	\$16,309.35	-\$849.79	\$280.00	\$33,867.29
Total Mar 2020 Invoice					
April-20					
ITA	\$23,666.92	\$1,884.00	\$0.00	\$0.00	\$25,550.92
OJT	\$0.00	\$0.00	\$0.00	\$1,174.89	\$1,174.89
Transitional Jobs	\$8,605.00	\$6,815.00	\$0.00	\$0.00	\$15,420.00
Youth Work Exp	\$0.00	\$0.00	\$5,172.50	\$0.00	\$5,172.50
Youth Incentives	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Support Services	\$2,792.44	\$1,909.25	-\$8.40	\$0.00	\$4,693.29
Total Apr 2020 Invoice					
Total Expended	\$170,952.06	\$74,432.08	\$27,022.33	\$5,041.69	\$277,448.16
Unexpended	\$47,929.57	\$71,243.58	\$83,366.55	\$31,754.60	\$234,294.30

Ross Training Spent	Apr 2020	54%
Ideal		83%

C:\Users\Accounting\Documents\Finance\Monthly Financial Rpts WIB\WIB April 2020\Contractor Budget v Actual PY19-20 for exec.xlsx\Ross Training Budget

ross Training Summary as of 4/30/20

	PY 19-20 Budget	YTD Reimbursement	Balance
D-PC Adult	97,385.06	76,599.04	20,786.04
D-PC DW	103,121.75	41,267.89	61,854.06
D-PC YOS	60,713.69	13,931.71	46,781.98
D-PC YIS	20,237.57	1,765.00	18,472.57
M-HC Adult	91,608.53	68,920.95	22,687.58
M-HC DW	35,986.59	29,284.72	6,701.87
M-HC YOS	38,836.35	9,522.75	29,313.60
M-HC YIS	12,878.78	400.00	12,478.78
Pat Adult	29,888.02	24,180.87	5,707.15
Pat DW	6,567.32	6,305.76	261.56
Pat YOS	11,038.84	5,269.67	5,769.17
Pat YIS	3,679.94	-	3,679.94
Total	511,742.46	277,448.16	234,294.30

D-PC Adult

830000 · Training Services	51,049.85	59,886.00	(8,836.15)
832500 · Contractual Training Services	837.43	-	837.43
833000 · Transitional Jobs	6,004.03	8,530.00	(2,525.97)
840000 · Supportive Services	3,956.38	8,183.04	(4,226.66)
850000 · OJT Training	32,421.59	-	32,421.59
901000 · Assessments, Lic. & Cert. Tests	3,115.80	-	3,115.80
Total	97,385.08	76,599.04	20,786.04

D-PC DW

830000 · Training Services	72,277.55	24,277.32	48,000.23
832500 · Contractual Training Services	587.33	-	587.33
833000 · Transitional Jobs	3,995.97	5,795.00	(1,799.03)
840000 · Supportive Services	2,633.16	9,635.37	(7,002.21)
850000 · OJT Training	21,576.22	1,560.00	20,016.22
901000 · Assessments, Lic. & Cert. Tests	2,049.52	-	2,049.52
Total	103,121.75	41,267.69	61,854.06

D-PC YOS

820500 · Work Experience/Internships	26,293.75	13,830.00	14,463.75
830000 · Training Services	23,109.22	-	23,109.22
830500 · Occupational Skills Training	1,833.56	-	1,833.56
831000 · Incentives/Stipends	3,750.00	-	3,750.00
832500 · Contractual Training Services	431.43	-	431.43
840000 · Supportive Services	1,995.34	101.71	1,893.63
901000 · Assessments, Lic. & Cert. Tests	1,300.39	-	1,300.39
Total	60,713.69	13,931.71	46,781.98

D-PC YIS

820500 · Work Experience/Internships	8,431.25	1,765.00	7,666.25
830000 · Training Services	7,595.41	-	7,595.41
830500 · Occupational Skills Training	611.19	-	611.19
831000 · Incentives/Stipends	1,250.00	-	1,250.00
832500 · Contractual Training Services	143.81	-	143.81
840000 · Supportive Services	665.11	-	665.11
901000 · Assessments, Lic. & Cert. Tests	540.80	-	540.80
Total	20,237.57	1,765.00	18,472.57

M-HC Adult

830000 · Training Services	67,066.14	39,519.27	27,546.87
832500 · Contractual Training Services	427.72	-	427.72
833000 · Transitional Jobs	2,401.61	17,550.00	(15,148.39)
840000 · Supportive Services	1,797.62	8,332.38	(6,534.76)
850000 · OJT Training	18,372.34	3,519.30	14,853.04
901000 · Assessments, Lic. & Cert. Tests	1,543.10	-	1,543.10
Total	91,608.53	58,920.95	22,687.58

M-HC DW

830000 · Training Services	19,652.47	10,439.93	9,212.54
832500 · Contractual Training Services	284.67	-	284.67
833000 · Transitional Jobs	1,598.39	5,372.50	(3,774.11)
840000 · Supportive Services	1,196.40	7,292.60	(6,096.20)
850000 · OJT Training	12,227.66	6,179.69	6,047.97
901000 · Assessments, Lic. & Cert. Tests	1,027.00	-	1,027.00
Total	35,986.59	29,284.72	6,701.87

M-HC YOS

820500 · Work Experience/Internships	24,070.10	7,442.50	16,627.60
830000 · Training Services	7,415.70	1,440.03	5,975.67
830500 · Occupational Skills Training	3,000.00	-	3,000.00
831000 · Incentives/Stipends	2,250.00	-	2,250.00
832500 · Contractual Training Services	215.71	-	215.71
840000 · Supportive Services	906.60	640.22	266.38
901000 · Assessments, Lic. & Cert. Tests	778.24	-	778.24
Total	38,636.35	9,522.75	29,113.60

M-HC YIS

820500 · Work Experience/Internships	4,271.82	400.00	3,871.82
830000 · Training Services	6,223.45	-	6,223.45
830500 · Occupational Skills Training	1,000.00	-	1,000.00
831000 · Incentives/Stipends	750.00	-	750.00
832500 · Contractual Training Services	71.90	-	71.90
840000 · Supportive Services	302.20	-	302.20
901000 · Assessments, Lic. & Cert. Tests	259.41	-	259.41
Total	12,878.78	400.00	12,478.78

Pat Adult

830000 · Training Services	24,270.48	13,183.90	11,086.58
832500 · Contractual Training Services	171.09	-	171.09
833000 · Transitional Jobs	1,159.03	7,662.50	(6,503.47)
840000 · Supportive Services	428.00	3,334.47	(2,906.47)
850000 · OJT Training	3,242.18	-	3,242.18
901000 · Assessments, Lic. & Cert. Tests	617.24	-	617.24
Total	29,888.02	24,180.87	5,707.15

Pat DW

830000 · Training Services	2,828.65	-	2,828.65
832500 · Contractual Training Services	113.87	-	113.87
833000 · Transitional Jobs	771.60	3,395.00	(2,623.40)
840000 · Supportive Services	264.86	2,910.76	(2,625.90)
850000 · OJT Training	2,157.54	-	2,157.54
901000 · Assessments, Lic. & Cert. Tests	410.80	-	410.80
Total	6,567.32	6,305.76	261.56

Pat YOS

820500 · Work Experience/Internships	4,874.00	3,452.50	1,421.50
830000 · Training Services	3,451.40	1,415.97	2,035.43
830500 · Occupational Skills Training	1,125.00	-	1,125.00
831000 · Incentives/Stipends	975.00	-	975.00
832500 · Contractual Training Services	86.29	-	86.29
840000 · Supportive Services	215.86	401.20	(185.34)
901000 · Assessments, Lic. & Cert. Tests	311.29	-	311.29
Total	11,038.84	5,269.67	5,769.17

Pat YIS

820500 · Work Experience/Internships	2,125.00	-	2,125.00
830000 · Training Services	650.47	-	650.47
830500 · Occupational Skills Training	375.00	-	375.00
831000 · Incentives/Stipends	325.00	-	325.00
832500 · Contractual Training Services	28.76	-	28.76
840000 · Supportive Services	71.95	-	71.95
901000 · Assessments, Lic. & Cert. Tests	103.76	-	103.76
Total	3,679.94	-	3,679.94

WIB PY19 Adult | DW Training Worksheet

Program Year 2019

Adult				Adult	
Total NOO (minus 10% Admin)	527,598.00			Total Expenditures as of 4/30/20	244,260.33
Training Requirement (40%)	211,039.20			Training as of 4/30/20	120,463.62
Training Spent as of 4/30/20	<u>(120,463.62)</u>			Training Rate	49.32%
Training needed to spend	90,575.58				
Operational/Non Training (60%)	316,558.80				
Operational/Non Training Spent as of 4/30/20	<u>(123,796.71)</u>				
Balance	192,762.09				
Dislocated Worker				Dislocated Worker	
Total NOO (minus 10% Admin)	312,129.90			Total Expenditures as of 4/30/20	104,310.66
Training Requirement (40%)	124,851.96			Training as of 4/30/20	12,057.31
Training Spent as of 4/30/20	<u>(12,057.31)</u>			Training Rate	11.56%
Training needed to spend	112,794.65				
Operational/Non Training (60%)	187,277.94				
Operational/Non Training Spent as of 4/30/20	<u>(92,253.35)</u>				
Balance	95,024.59				
Adult/DW Combined				Adult/DW Combined	
Total NOO (minus 10% Admin)	839,727.90			Total Expenditures as of 4/30/20	348,570.99
Training Requirement (40%)	335,891.16			Training as of 4/30/20	132,520.93
Training Spent as of 4/30/20	<u>(132,520.93)</u>			Training Rate	38.02%
Training needed to spend	203,370.23				
Operational/Non Training (60%)	503,836.74				
Operational/Non Training Spent as of 4/30/20	<u>(216,050.06)</u>				
Balance	287,786.68				

Carryover Projection as of 4/30/20 thru 6/30/20

WIB Other Operational

Dislocated Worker

Other Oper. Bal. as of 4/30/20		27,404.46
Monthly Sal/Ben	3,246.74	(6,493.48)
Monthly Other Oper.	1,713.84	(3,427.68)
Monthly Rent/Shared Costs	2,721.23	5,442.46
Balance as of 6/30/20		<u>22,925.76</u>

Adult

Other Oper. Bal. as of 4/30/20		33,599.83
Monthly Sal/Ben	5,886.88	(11,773.76)
Monthly Other Oper.	11,499.66	(22,999.32)
Monthly Rent/Shared Costs	12,718.56	25,437.12
Balance as of 6/30/20		<u>24,263.87</u>

Youth Out of School

Other Oper. Bal. as of 4/30/20		82,360.35
Monthly Sal/Ben	8,995.08	(17,990.16)
Monthly Other Oper.	18,030.36	(36,060.72)
Monthly Rent/Shared Costs	17,769.95	35,539.90
Balance as of 6/30/20		<u>63,849.37</u>

Youth In School

Other Oper. Bal. as of 4/30/20		96,402.20
Monthly Sal/Ben	3,350.27	(6,700.54)
Monthly Other Oper.	1,631.53	(3,263.06)
Monthly Rent/Shared Costs	2,042.71	4,085.42
Balance as of 6/30/20		<u>90,524.02</u>

Total **201,563.02**

Ross

Unexpended funds as of 4/30/20		402,345.00
Anticipated May expenditures		(100,000.00)
Anticipated June expenditures		(100,000.00)
IWT Unexpended funds		70,000.00
Anticipated Management Fees		(30,000.00)
		<u>242,345.00</u>

Total Anticipated Carryover **443,908.02**

Administrative

	<u>PY 19 Budget</u>	PY 20 Budget
Expense		
110000 · Salary & Wages-Operational	30,054.00	13,927.50
210000 · FICA/Benefits-Operational	9,039.70	4,562.25
2700000 · Worker's Compensation - Admin	300.00	300.00
Treasurer Pitts. Co.		
315000 · Consultants-Legal	500.00	500.00
Clement & Wheatley		
316000 · Consultants-Other	36,750.00	37,167.60
Mallard & Mallard Monthly		
Mallard & Mallard Tax Prep		
316100 · Consultants-Data Porcessing	21,000.00	21,000.00
Treasurer Pitts. Co.		
317100 · Temporary Help Service Fee	0.00	-
331000 · Repairs&Maintenance	100.00	100.00
Ashley's Lock, Clearview, Robbin		
521000 · Postage	400.00	450.00
USPS		
523000 · Telephone	2,421.00	2,848.20
City of Martinsville		
523100 · Mobile Telephone	1,080.00	2,160.00
Emp. Reimb.		
524000 · Internet Service	1,440.00	2,220.00
City of Martinsville		
530700 · Public Off Liability Insurance	1,500.00	1,500.00
VA Dept. of Treasury		
530800 · General Liablity Insurance	771.00	950.00
Treasurer Pitts. Co.		
Lochman & Assoc.		
541000 · Lease/Rental-Equipment	5,076.00	4,167.96
Bassett Office Supply		
542000 · Lease/Rental-Building	34,660.00	32,726.52
Rent		
550000 · Travel	3,500.00	2,000.00
Emp. Reimb.		
581000 · Dues & Memberships	1,345.00	2,000.00
SCC		
VA Assoc. of Workforce Boards		
Chamber Dues		
600100 · Office Supplies	1,440.00	3,000.00
Mt. Park		
Misc.		
600200 · Food Service	2,000.00	2,000.00
Meetings/Meals		
601200 · Books & Subscriptions	231.60	200.00
601400 · Other Operating Supplies		
810700 · Computer Upgrades Equipment	500.00	500.00
Martinsville Elec, misc.		
Total Expense	154,108.30	134,280.03

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WIB Salary & Benefits Allocation PY20-21

	<u>Salary/ Benefits</u>	<u>Allocation</u>
Total WIOA	309,422.50	69.94%
Total Harvest	39,377.90	8.90%
Total Pathways	69,338.65	15.67%
Total TANF	11,125.35	2.51%
Total Economic Equity	<u>13,169.60</u>	<u>2.98%</u>
	<u>442,434.00</u>	<u>100.00%</u>

Other Operational Summary

DW	Adult	YOS	YIS
5%	35%	55%	5%

Martinsville One Stop Rent/Shared Costs	210,755.00	(10,537.75)	(73,764.25)	(115,915.25)	(10,537.75)
Danville One Stop Rent/Shared Costs	202,633.76	(10,131.69)	(70,921.82)	(111,448.57)	(10,131.69)

Salaries		31,910.00	51,260.00	89,270.00	46,010.00
Benefits		10,518.15	16,288.65	30,119.80	15,556.15

One Stop Expenses

Bassett Office Supply-lease	8,335.92	416.80	2,917.57	4,584.76	416.80
Bassett Office Supply-extra copies	2,400.00	120.00	840.00	1,320.00	120.00
Virginia Business Systems	1,380.00	69.00	483.00	759.00	69.00
Blue Ridge Springs	1,176.00	58.80	411.60	646.80	58.80
City of Martinsville	12,964.92	648.25	4,537.72	7,130.71	648.25
Comcast	2,940.00	147.00	1,029.00	1,617.00	147.00
Crystal Springs	600.00	30.00	210.00	330.00	30.00
First Piedmont	1,872.00	93.60	655.20	1,029.60	93.60
First Piedmont	2,052.00	102.60	718.20	1,128.60	102.60
Lester	187,803.48	9,390.17	65,731.22	103,291.91	9,390.17
Nordan	165,432.00	8,271.60	57,901.20	90,987.60	8,271.60
Security Monitoring	450.00	22.50	157.50	247.50	22.50
Martinsville Electronics	10,000.00	500.00	3,500.00	5,500.00	500.00
Piedmont Fire & Security	750.00	37.50	262.50	412.50	37.50
Moving Expenses (30% of \$60k)	18,000.00	900.00	6,300.00	9,900.00	900.00

Other Operational Expenses

Mileage Reimb.	1,250.00	62.50	437.50	687.50	62.50
D-PC Chamber-trade show	300.00	15.00	105.00	165.00	15.00
HD Web Studio-Web Hosting	1,260.00	63.00	441.00	693.00	63.00
Career Scope	3,800.00	190.00	1,330.00	2,090.00	190.00
Shredding of Documents	700.00	35.00	245.00	385.00	35.00
Professional Development	500.00	25.00	175.00	275.00	25.00
Trade Show Booths-MHC	650.00	32.50	227.50	357.50	32.50
PPE	5,000.00	250.00	1,750.00	2,750.00	250.00

Total		43,239.53	73,228.30	128,314.96	62,377.53	307,160.31
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WIB April 2020 Summary Sheet By Funding Stream

ADULT

	Contractors	Regular Other Operational	Other Operational Incumbent Wkr. Training	Total Other Operational	Total
6/30/19 balance	70,072.74	119,977.92		119,977.92	190,050.66
Set aside for PY 19-20	(70,072.74)	(17,039.07)		(17,039.07)	(87,111.81)
NOO FY 19-20	420,649.72	84,661.41	30,000.00	114,661.41	535,311.13
C/O given to Ross	87,000.00	(87,000.00)		(87,000.00)	
Available for FY 6/30/20	507,649.72	100,600.26	30,000.00	130,600.26	638,249.98
Jul actual	(9,482.72)	(6,352.47)		(6,352.47)	(15,835.19)
Aug actual	(19,153.44)	(12,118.31)		(12,118.31)	(31,271.75)
Sep actual	(23,025.67)	(7,495.54)		(7,495.54)	(30,521.21)
Oct actual	(56,079.79)	(10,182.49)		(10,182.49)	(66,262.28)
Nov actual	(30,352.11)	(6,553.08)		(6,553.08)	(36,905.19)
Dec actual	(28,744.57)	(5,164.13)		(5,164.13)	(33,908.70)
Jan actual	(58,477.02)	(4,776.10)		(4,776.10)	(63,253.12)
Feb actual	(38,769.00)	(8,181.81)		(8,181.81)	(46,950.81)
Mar actual	(43,064.32)	(3,995.62)		(3,995.62)	(47,059.94)
Apr actual	(58,643.66)	(3,699.23)		(3,699.23)	(62,342.89)
Subtotal	141,857.42	32,081.48	30,000.00	62,081.48	203,938.90
Set aside for PY 20-21	56,715.03	21,165.35		21,165.35	77,880.38
Additional amount from NOO (released Oct)		1,518.30		1,518.30	1,518.30
4/30/20 balance	198,572.45	54,765.13	30,000.00	84,765.13	283,337.58

DISLOCATED WORKER

	Regular		Other Operational		Total
	Contractors	Other Operational	Incumbent Wkr.	Other Operational	
6/30/19 balance	29,676.86	97,674.66		97,674.66	127,351.52
Set aside for PY 19-20	(29,676.86)	(10,546.03)		(10,546.03)	(40,222.89)
NOO FY 19-20	217,630.13	48,007.82	40,000.00	88,007.82	305,637.95
C/O given to Ross	73,000.00	(73,000.00)		(73,000.00)	
Available for FY 6/30/20	290,630.13	62,136.45	40,000.00	102,136.45	392,766.58
Jul actual	(5,463.66)	(5,992.50)		(5,992.50)	(11,456.16)
Aug actual	(7,399.85)	(7,380.24)		(7,380.24)	(14,780.09)
Sep actual	(16,045.44)	(4,676.09)		(4,676.09)	(20,721.53)
Oct actual	(27,634.57)	(5,240.17)		(5,240.17)	(32,874.74)
Nov actual	(19,827.61)	(4,005.09)		(4,005.09)	(23,832.70)
Dec actual	(23,049.90)	849.55		849.55	(22,200.35)
Jan actual	(39,892.05)	(2,404.39)		(2,404.39)	(42,296.44)
Feb actual	(19,806.59)	(2,714.89)		(2,714.89)	(22,521.48)
Mar actual	(19,948.43)	(1,323.71)		(1,323.71)	(21,272.14)
Apr actual	(17,556.90)	(2,149.49)		(2,149.49)	(19,706.39)
Subtotal	94,005.13	27,099.43	40,000.00	67,099.43	161,104.56
Set aside for PY 20-21	34,407.78	12,001.96		12,001.96	46,409.74
Additional amount from NOO (released Oct)		305.10		305.10	305.10
4/30/20 balance	128,412.91	39,406.49	40,000.00	79,406.49	207,819.40

YOUTH IN SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/19 balance		106,559.07		106,559.07	106,559.07
NOO FY 19-20	93,718.84	52,328.84		52,328.84	146,047.68
C/O given to Ross	12,961.20	(12,961.20)		(12,961.20)	
Available for FY 6/30/20	106,680.04	145,926.71		145,926.71	252,606.75
Jul actual	(16,973.98)	(2,746.39)		(2,746.39)	(19,720.37)
Aug actual	(13,826.30)	(8,043.32)		(8,043.32)	(27,869.62)
Sep actual	(11,786.76)	(2,597.62)		(2,597.62)	(14,384.38)
Oct actual	(11,002.46)	(4,377.83)		(4,377.83)	(15,380.29)
Nov actual	(7,075.45)	(2,075.29)		(2,075.29)	(9,150.74)
Dec actual	(2,832.44)	(5,579.60)		(5,579.60)	(8,412.04)
Jan actual	3,840.44	(3,280.18)		(3,280.18)	560.26
Feb actual	(3,183.45)	(3,538.90)		(3,538.90)	(6,722.35)
Mar actual	(1,946.48)	(3,067.47)		(3,067.47)	(5,013.95)
Apr actual	(2,070.34)	(2,862.13)		(2,862.13)	(4,932.47)
Subtotal	39,822.82	107,757.98		107,757.98	147,580.80
Transfer to YOS (other operational budget)		(11,822.85)		(11,822.85)	(11,822.85)
Additional amount from NOO (released Oct)		467.10		467.10	467.10
4/30/20 balance	39,822.82	96,402.23		96,402.23	136,225.05

YOUTH OUT SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/19 balance		115,108.48		115,108.48	115,108.48
NOO FY 19-20	281,156.52	109,695.31		109,695.31	390,851.83
C/O given to Ross	38,883.60	(38,883.60)		(38,883.60)	
Available for FY 6/30/20	320,040.12	185,920.19		185,920.19	505,960.31
Jul actual	(33,804.71)	(9,633.88)		(9,633.88)	(43,438.59)
Aug actual	(34,800.79)	(21,645.91)		(21,645.91)	(56,446.70)
Sep actual	(19,176.52)	(10,682.33)		(10,682.33)	(29,858.85)
Oct actual	(29,567.12)	(15,138.66)		(15,138.66)	(44,705.78)
Nov actual	(21,334.36)	(10,673.61)		(10,673.61)	(32,007.97)
Dec actual	(6,168.00)	(20,359.15)		(20,359.15)	(26,527.15)
Jan actual	8,399.54	(9,895.75)		(9,895.75)	(1,496.21)
Feb actual	(19,437.60)	(15,609.63)		(15,609.63)	(35,047.23)
Mar actual	(17,828.99)	(9,877.83)		(9,877.83)	(27,706.82)
Apr actual	(19,661.88)	(7,833.22)		(7,833.22)	(27,495.10)
Subtotal	126,659.69	54,570.22		54,570.22	181,229.91
Transfer to YOS (other operational budget)		11,822.85		11,822.85	11,822.85
Prior Yr. Exp. From Disallowed Cost		359.98		359.98	359.98
Disallowed cost from prior year added back		14,206.13		14,206.13	14,206.13
Additional amount from NOO (released Oct)		1,401.30		1,401.30	1,401.30
4/30/20 balance	126,659.69	82,360.48		82,360.48	209,020.17

ADMINISTRATIVE

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/19 balance					1,791.75
NOO FY 19-20					152,756.00
Available for FY 6/30/20					154,547.75
Jul actual					(17,386.23)
Aug actual					(14,532.83)
Sep actual					(13,505.68)
Oct actual					(17,601.03)
Nov actual					(13,807.98)
Dec actual					(13,642.57)
Jan actual					(14,392.75)
Feb actual					(11,356.43)
Mar actual					(9,733.09)
Apr actual					(12,466.31)
Subtotal					15,922.85
Additional amount from NOO (released Oct)					410.20
4/30/20 balance					16,333.05

West Piedmont Workforce Investment Board

April 2020

Financial Statements

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West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of April 30, 2020

	Apr 30, 20
ASSETS	
Current Assets	
Checking/Savings	
Pitts. Co. (Donations)	100.00
Pitts. Co. (Harvest)	135,959.64
Stifel Nicolaus (NAP)	212.09
Total Checking/Savings	136,271.73
Accounts Receivable	
A/R-Rent & Shared Costs	
CRP-Martinsville	1,206.72
DARS-Danville	4,638.03
DARS-Martinsville	14,842.39
DCC-Danville	607.32
DOE-Martinsville	-47.53
DPS-Danville	-42.36
DSS-Danville	1,381.22
DSS-Martinsville	499.85
Goodwill-Martinsville	-499.54
PCCA-Danville	0.10
PHCC-Martinsville	1,999.42
SAAA-Danville	45.17
STEP-Martinsville	212.00
VEC-Danville	5,198.86
VEC-Martinsville	33,339.21
Total A/R-Rent & Shared Costs	63,380.86
A/R - Economic Equity	2,662.82
A/R - Pathways Grant	6,613.91
A/R - TANF Grant	18,664.67
A/R - VCCS PY 18	35,992.02
A/R - VCCS PY 19	183,793.30
Grant Rec.-America's Promise	51,004.26
Grant Rec.-Economic Equity	216,084.09
Grant Rec.-RR COVID	29,585.00
Grant Rec.-TANF Grant	80,304.51
Grant Receivable 2018/2019	-34,458.88
Grant Receivable 2019/2020	604,027.74
Total Accounts Receivable	1,257,654.30
Total Current Assets	1,393,926.03
TOTAL ASSETS	1,393,926.03
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Def. Rev.-America's Promise	
WPWIB	57,618.17
Total Def. Rev.-America's Promise	57,618.17
Def. Rev.-Economic Equity	218,746.91
Def. Rev.-Harvest Foundation	135,959.64
Def. Rev.-RR COVID	29,585.00
Def. Rev. - TANF Grant	98,969.18
Deferred Revenue 19-20	
Def. Rev.-Admin 19-20	16,333.05
Def. Rev.-Adult 19-20	

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of April 30, 2020

	Apr 30, 20
D-PC	64,248.68
D-PC One Stop	13,405.99
IWT Training	30,000.00
M-HC	44,726.64
M-HC One Stop	5,083.65
Other Operational	33,599.83
Pat. Co.	10,773.56
Pat. Co. One Stop	3,618.89
PY 20-21	77,880.38
Total Def. Rev.-Adult 19-20	283,337.62
Def. Rev.-DW 19-20	
D-PC	72,283.78
D-PC One Stop	7,276.29
IWT Training	40,000.00
M-HC	8,379.75
M-HC One Stop	3,026.71
Other Operational	27,404.46
Pat. Co.	1,223.78
Pat. Co. One Stop	1,814.82
PY 20-21	46,409.74
Total Def. Rev.-DW 19-20	207,819.33
Def. Rev.-YIS 19-20	
D-PC	25,435.18
D-PC One Stop	228.51
M-HC	8,615.90
M-HC One Stop	-1,371.27
Other Operational	96,402.20
Pat. Co.	6,338.86
Pat. Co. One Stop	575.63
Total Def. Rev.-YIS 19-20	136,225.01
Def. Rev.-YOS 19-20	
D-PC	82,485.66
D-PC One Stop	-643.23
M-HC	41,010.62
M-HC One Stop	-5,193.69
Other Operational	82,360.35
Pat. Co.	7,944.76
Pat. Co. One Stop	1,055.56
Total Def. Rev.-YOS 19-20	209,020.03
Total Deferred Revenue 19-20	852,735.04
Total Other Current Liabilities	1,393,613.94
Total Current Liabilities	1,393,613.94
Total Liabilities	1,393,613.94
Equity	
32000 · Unrestricted Net Assets	671.87
Net Income	-359.78
Total Equity	312.09
TOTAL LIABILITIES & EQUITY	1,393,926.03

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce-Investment Board
Summary Totals
 April 2020

	Apr 20	Budget	Jul 19 - Apr 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Dislocated								
June 2019	8,226.63	13,874.98	94,216.97	138,750.63	166,500.53	5	67.90%	56.59%
MHC Dislocated	0.00	6,367.61	1,309.04	63,676.76	76,411.95	6	106.84%	89.03%
June 2019	0.00	1,884.98	105.10	16,698.21	17,921.60	7	111.81%	93.17%
Patrick Dislocated	0.00	1,493.41	35.50	14,934.78	17,921.60	7	111.81%	93.17%
June 2019	0.00	936.87	9,069.53	13,621.58	16,345.82	8	66.58%	55.49%
Danville/Pitts. Co. DW One Stop								
June 2019	0.00	1,362.12	2.57	8,590.65	10,308.74	9	84.77%	70.64%
MHC DW One Stop	931.66	859.04	7,282.03	8,590.65	10,308.74	9	84.77%	70.64%
June 2019	0.00	0.22	0.22	2,617.58	3,141.01	10	50.67%	42.22%
Patrick DW One Stop	426.59	261.72	1,326.20	2,617.58	3,141.01	10	50.67%	42.22%
June 2019	0.00	0.84	0.84	73,339.86	88,007.82	11	45.79%	38.16%
Other Dislocated	2,149.49	7,333.98	33,583.75	73,339.86	88,007.82	11	45.79%	38.16%
Total Dislocated	19,706.39	31,552.86	231,662.02	315,531.84	378,637.47		73.42%	61.18%
Danville/Pitts. Co. Adult								
June 2019	36,888.92	18,619.84	159,189.85	186,199.10	223,438.77	12	85.49%	71.25%
MHC Adult	15,202.52	14,343.44	127,395.72	143,435.09	172,121.95	13	88.82%	74.01%
June 2019	0.00	4,358.10	41,522.47	43,581.93	52,298.13	14	95.27%	79.40%
Patrick Adult	1,871.68	2,39	19,362.82	27,307.38	32,768.81	15	70.91%	59.09%
June 2019	0.00	2,730.71	6.04	17,129.24	20,555.04	16	90.32%	75.27%
Danville/Pitts. Co. Adult One Stop								
June 2019	0.00	1,712.90	15,471.39	5,390.83	6,468.94	17	52.87%	44.06%
MHC Adult One Stop	1,899.09	539.05	2,850.05	5,390.83	6,468.94	17	52.87%	44.06%
June 2019	0.00	2.06	2.06	95,551.19	114,661.41	18	71.15%	59.29%
Patrick Adult One Stop	872.15	9,555.11	67,986.23	95,551.19	114,661.41	18	71.15%	59.29%
June 2019	0.00	3,699.23	434,311.08	518,594.76	622,313.05		83.75%	69.79%
Other Adult	3,699.23	9,555.11	67,986.23	95,551.19	114,661.41	18	71.15%	59.29%
Total Adult	62,342.89	51,859.15	434,311.08	518,594.76	622,313.05		83.75%	69.79%
Danville/Pitts. Co. Youth In								
June 2019	253.80	4,157.86	24,460.33	41,579.70	49,895.44	19	58.83%	49.02%
MHC Youth In	0.00	2,641.01	23,076.99	26,410.59	31,692.56	20	87.38%	72.82%
Patrick Youth In	348.82	734.34	2,474.30	7,344.25	8,812.88	21	33.69%	28.08%
June 2019	11.77	734.34	6.25	7,315.49	8,778.51	22	116.88%	97.40%
Danville/Pitts. Co. YIS One Stop								
June 2019	584.37	731.51	8,550.00	7,315.49	8,778.51	22	116.88%	97.40%
MHC YIS One Stop	0.00	470.41	7,016.39	4,704.31	5,645.12	23	149.15%	124.29%
June 2019	599.63	470.41	0.40	1,545.76	1,854.84	24	82.76%	68.97%
Patrick YIS One Stop	0.00	154.54	1,279.21	1,545.76	1,854.84	24	82.76%	68.97%
June 2019	271.95	154.54	1.59	43,607.38	52,328.84	25	87.54%	72.95%
Other Youth In	0.00	4,360.73	38,174.20	43,607.38	52,328.84	25	87.54%	72.95%
June 2019	2,862.13	4,360.73	38,174.20	43,607.38	52,328.84	25	87.54%	72.95%
Total Youth In	4,932.47	13,250.40	105,025.95	132,507.48	159,008.19		79.26%	66.05%

West Piedmont Workforce-Investment Board
Summary Totals
 April 2020

	Apr 20	Budget	Jul 19 - Apr 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Youth Out	6,178.07	12,569.64	68,350.88	125,697.26	150,836.50	26	54.38%	45.31%
June 2019	0.00		581.80					
MHC Youth Out	7,191.54	8,024.25	55,281.05	80,243.06	96,291.49	27	68.89%	57.41%
June 2019	0.00		278.36					
Patrick Youth Out	1,919.20	2,254.92	19,115.41	22,550.02	27,059.83	28	84.77%	70.64%
June 2019	0.00		105.93					
Danville/Pitts. Co. YOS One Stop	1,758.83	2,086.76	25,828.75	20,987.99	25,185.51	29	123.06%	102.55%
June 2019	0.00		12.84					
MHC YOS One Stop	1,793.18	1,310.18	20,916.06	13,102.02	15,722.36	30	159.64%	133.03%
June 2019	0.00		1.21					
Patrick YOS One Stop	821.06	411.97	3,888.28	4,119.93	4,943.85	31	94.38%	78.65%
June 2019	0.00		4.87					
Other Youth Out	7,833.22	9,141.27	130,364.97	91,412.77	109,695.31	32	142.61%	118.84%
Total Youth Out	27,495.10	35,810.99	324,730.40	358,113.05	429,734.85		90.68%	75.57%
Administration	12,466.31	12,863.15	138,624.90	128,632.02	154,358.30	33	107.77%	89.81%
America's Promise Grant	6,806.04	6,883.33	68,408.62	75,042.59	88,809.23	34	91.16%	77.03%
Donations	0.00	0.00	359.98	0.00	0.00	35		
Harvest Foundation Grant	16,160.43	31,305.95	51,876.03	125,223.82	187,835.67	36	41.43%	27.62%
Economic Equity Grant	2,658.35	15,893.00	3,753.09	47,679.00	79,465.00	37	7.87%	4.72%
TANF Grant	15,996.92	13,409.02	111,998.56	134,090.83	160,908.87	38	83.52%	69.60%
Total Spending and Budget	168,364.90	212,827.85	1,470,750.63	1,835,415.39	2,261,070.63		80.13%	65.05%
America's Promise Grant	-6,806.04	-6,883.33	-68,408.62	-75,042.59	-88,809.23			
Donations	0.00	0.00	-359.98	0.00	0.00			
June 2019 Expenses	0.00	0.00	-2,965.35	0.00	0.00			
Harvest Foundation Grant	-16,160.43	-31,305.95	-51,876.03	-125,223.82	-187,835.67			
Economic Equity Grant	-2,658.35	-15,893.00	-3,753.09	-47,679.00	-79,465.00			
TANF Grant	-15,996.92	-13,409.02	-111,998.56	-134,090.83	-160,908.87			
Total on Original NOO	126,943.16	145,336.55	1,231,389.00	1,453,379.15	1,744,051.86		84.73%	70.61%
			(211,844.80) C/O given to Ross					
			124,290.12 3 months set aside PY20					
			(127,334.70) 3 months from PY 18					
			(1,602.30) Admin over budget					
			4,102.00 Increase in NOO (Released Oct)					
			<u>1,531,662.18</u> matches NOO					

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	105.95	284.69	37.22%	1,690.38	2,846.90	59.38%	3,416.27
111000 · Salary & Wages-Client Services	1,445.37	2,681.54	53.9%	32,046.41	26,815.46	119.51%	32,178.54
211000 · FICA-Client Services	351.92	592.88	59.36%	8,564.23	5,928.89	144.45%	7,114.65
350000 · Printing	0.00	20.32	0.0%	0.00	203.23	0.0%	243.87
360000 · Outreach	0.00	50.80	0.0%	58.27	508.09	11.47%	609.69
521000 · Postage	7.02	40.64	17.27%	165.66	406.47	40.76%	487.75
523000 · Telephone	18.58	111.10	16.72%	339.70	1,111.05	30.58%	1,333.25
542000 · Lease/Rental-Building	329.51	657.13	50.14%	3,559.63	6,571.30	54.17%	7,885.54
543000 · Shared Costs	151.83			1,518.32			
550000 · Travel	16.47	122.87	13.4%	168.21	1,228.70	13.69%	1,474.42
563000 · Indirect	190.32	412.20	46.17%	4,230.10	4,122.06	102.62%	4,946.46
563500 · Management Fee	0.00	206.10	0.0%	0.00	2,061.03	0.0%	2,473.23
564000 · Professional Dev.-Operating	0.00	24.13	0.0%	120.75	241.35	50.03%	289.61
600100 · Office Supplies	16.82	77.12	21.81%	470.34	771.26	60.98%	925.50
830000 · Training Services	1,884.00	6,023.13	31.28%	24,277.32	60,231.30	40.31%	72,277.55
832500 · Contractual Training Services	0.00	48.94	0.0%	0.00	489.45	0.0%	587.33
833000 · Transitional Jobs	2,820.00	332.99	846.87%	5,795.00	3,329.99	174.03%	3,995.97
840000 · Supportive Services	888.84	219.43	405.07%	9,739.57	2,194.30	443.86%	2,633.16
850000 · OJT Training	0.00	1,798.18	0.0%	2,782.12	17,981.86	15.47%	21,578.22
901000 · Assessments, Lic. & Cert. Tests	0.00	170.79	0.0%	0.00	1,707.94	0.0%	2,049.52
Total Expense	8,226.63	13,874.98	59.29%	95,526.01	138,750.63	68.85%	166,500.53
Net Ordinary Income	-8,226.63	-13,874.98	59.29%	-95,526.01	-138,750.63	68.85%	-166,500.53
Net Income	-8,226.63	-13,874.98	59.29%	-95,526.01	-138,750.63	68.85%	-166,500.53

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker
 April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	0.00	284.69	0.0%	1,031.50	2,846.90	36.23%	3,416.27
111000 · Salary & Wages-Client Services	0.00	1,706.44	0.0%	20,408.71	17,064.40	119.6%	20,477.29
211000 · FICA-Client Services	0.00	383.24	0.0%	5,346.86	3,832.45	139.52%	4,598.93
350000 · Printing	0.00	6.09	0.0%	0.00	60.98	0.0%	73.16
360000 · Outreach	0.00	10.16	0.0%	19.61	101.62	19.3%	121.94
521000 · Postage	0.00	6.09	0.0%	114.49	60.98	187.75%	73.16
523000 · Telephone	0.00	53.55	0.0%	222.94	535.50	41.63%	642.59
542000 · Lease/Rental-Building	603.42	416.65	144.83%	6,250.51	4,166.50	150.02%	4,999.78
543000 · Shared Costs	202.17			2,021.68			
550000 · Travel	14.88	60.46	24.61%	187.71	604.60	31.05%	725.53
563000 · Indirect	0.00	307.75	0.0%	2,678.71	3,077.59	87.04%	3,693.09
563500 · Management Fee	0.00	116.29	0.0%	0.00	1,162.94	0.0%	1,395.52
564000 · Professional Dev.-Operating	0.00	6.26	0.0%	120.17	62.67	191.75%	75.19
600100 · Office Supplies	0.00	11.07	0.0%	354.87	110.77	320.37%	132.91
830000 · Training Services	0.00	1,637.70	0.0%	10,439.93	16,377.07	63.75%	19,662.47
832500 · Contractual Training Services	0.00	23.72	0.0%	0.00	237.23	0.0%	284.67
833000 · Transitional Jobs	2,200.00	133.20	1,651.65%	5,372.50	1,332.00	403.34%	1,598.39
840000 · Supportive Services	954.81	99.70	957.68%	7,387.28	997.00	740.95%	1,196.40
850000 · OJT Training	1,174.89	1,018.97	115.3%	6,179.69	10,189.72	60.65%	12,227.66
901000 · Assessments, Lic. & Cert. Tests	0.00	85.58	0.0%	0.00	855.84	0.0%	1,027.00
Total Expense	5,150.17	6,367.61	80.88%	68,137.16	63,676.76	107.01%	76,411.95
Net Ordinary Income	-5,150.17	-6,367.61	80.88%	-68,137.16	-63,676.76	107.01%	-76,411.95
Net Income	-5,150.17	-6,367.61	80.88%	-68,137.16	-63,676.76	107.01%	-76,411.95

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr
 April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	0.00	14.23	0.0%	355.46	142.35	249.71%	170.81
111000 · Salary & Wages-Client Services	0.00	511.90	0.0%	6,889.95	5,119.00	134.6%	6,142.80
211000 · FICA-Client Services	0.00	126.53	0.0%	1,871.60	1,265.39	147.91%	1,518.45
350000 · Printing	0.00	5.08	0.0%	0.00	50.80	0.0%	60.97
360000 · Outreach	0.00	10.07	0.0%	17.21	100.78	17.08%	120.92
521000 · Postage	0.00	2.98	0.0%	34.81	29.87	116.54%	35.83
523000 · Telephone	0.00	49.25	0.0%	68.14	492.52	13.84%	591.02
542000 · Lease/Rental-Building	0.00	74.83	0.0%	138.77	748.32	18.54%	897.98
550000 · Travel	24.38	26.89	90.67%	33.08	268.95	12.3%	322.73
563000 · Indirect	0.00	75.58	0.0%	911.71	755.87	120.62%	907.03
563500 · Management Fee	0.00	37.75	0.0%	0.00	377.50	0.0%	453.01
564000 · Professional Dev.-Operating	0.00	2.56	0.0%	4.80	25.67	18.7%	30.79
600100 · Office Supplies	0.00	8.49	0.0%	67.72	84.96	79.71%	101.94
830000 · Training Services	0.00	235.72	0.0%	0.00	2,357.20	0.0%	2,828.65
832500 · Contractual Training Services	0.00	9.49	0.0%	0.00	94.90	0.0%	113.87
833000 · Transitional Jobs	1,795.00	64.30	2,791.6%	3,395.00	643.00	527.99%	771.60
840000 · Supportive Services	65.60	23.74	276.33%	2,945.46	237.40	1,240.72%	284.86
850000 · OJT Training	0.00	179.79	0.0%	0.00	1,797.96	0.0%	2,157.54
901000 · Assessments, Lic. & Cert. Tests	0.00	34.23	0.0%	0.00	342.34	0.0%	410.80
Total Expense	<u>1,884.98</u>	<u>1,493.41</u>	<u>126.22%</u>	<u>16,733.71</u>	<u>14,934.78</u>	<u>112.05%</u>	<u>17,921.60</u>
Net Ordinary Income	<u>-1,884.98</u>	<u>-1,493.41</u>	<u>126.22%</u>	<u>-16,733.71</u>	<u>-14,934.78</u>	<u>112.05%</u>	<u>-17,921.60</u>
Net Income	<u>-1,884.98</u>	<u>-1,493.41</u>	<u>126.22%</u>	<u>-16,733.71</u>	<u>-14,934.78</u>	<u>112.05%</u>	<u>-17,921.60</u>

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop

April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	748.81	963.46	77.72%	6,921.20	9,634.60	71.84%	11,561.52
211000 · FICA-Client Services	89.82	241.54	37.19%	1,154.65	2,415.48	47.8%	2,898.56
523000 · Telephone	4.74	10.83	43.77%	46.36	108.34	42.79%	130.00
542000 · Lease/Rental-Building	5.35	45.83	11.67%	71.15	458.34	15.52%	550.00
563000 · Indirect	83.86	64.20	130.62%	807.60	642.09	125.78%	770.49
563500 · Management Fee	0.00	32.10	0.0%	0.00	321.05	0.0%	365.25
564000 · Professional Dev.-Operating	0.00			3.21			
600100 · Office Supplies	4.29	4.16	103.13%	67.93	41.68	162.98%	50.00
Total Expense	<u>936.87</u>	<u>1,362.12</u>	<u>68.78%</u>	<u>9,072.10</u>	<u>13,621.58</u>	<u>66.6%</u>	<u>16,345.82</u>
Net Ordinary Income	<u>-936.87</u>	<u>-1,362.12</u>	<u>68.78%</u>	<u>-9,072.10</u>	<u>-13,621.58</u>	<u>66.6%</u>	<u>-16,345.82</u>
Net Income	<u>-936.87</u>	<u>-1,362.12</u>	<u>68.78%</u>	<u>-9,072.10</u>	<u>-13,621.58</u>	<u>66.6%</u>	<u>-16,345.82</u>

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop
April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	753.76	613.11	122.94%	5,660.59	6,131.10	92.33%	7,357.33
211000 - FICA-Client Services	81.36	151.85	53.58%	837.88	1,518.52	55.18%	1,822.22
523000 - Telephone	4.30	12.50	34.4%	35.49	125.00	28.39%	150.00
542000 - Lease/Rental-Building	4.84	29.16	16.6%	49.00	291.68	16.8%	350.00
563000 - Indirect	83.51	7.59	1,100.26%	649.84	75.93	855.84%	91.11
563500 - Management Fee	0.00	40.67	0.0%	0.00	406.74	0.0%	488.08
600100 - Office Supplies	3.89	4.16	93.51%	49.45	41.68	118.64%	50.00
Total Expense	931.66	859.04	108.45%	7,282.25	8,590.65	84.77%	10,308.74
Net Ordinary Income	-931.66	-859.04	108.45%	-7,282.25	-8,590.65	84.77%	-10,308.74
Net Income	-931.66	-859.04	108.45%	-7,282.25	-8,590.65	84.77%	-10,308.74

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop
April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	345.12	175.17	197.02%	1,028.40	1,751.75	58.71%	2,102.09
211000 - FICA-Client Services	37.26	53.46	69.7%	153.77	534.68	28.76%	641.60
523000 - Telephone	1.97	6.66	29.58%	5.93	66.68	8.89%	80.00
542000 - Lease/Rental-Building	2.22	5.83	38.08%	12.07	58.34	20.69%	70.00
563000 - Indirect	38.24	12.63	302.77%	118.22	126.30	93.6%	151.55
563500 - Management Fee	0.00	6.31	0.0%	0.00	63.15	0.0%	75.77
564000 - Professional Dev.-Operating	0.00			1.05			
600100 - Office Supplies	1.78	1.66	107.23%	7.60	16.68	45.56%	20.00
Total Expense	426.59	261.72	163.0%	1,327.04	2,617.58	50.7%	3,141.01
Net Ordinary Income	-426.59	-261.72	163.0%	-1,327.04	-2,617.58	50.7%	-3,141.01
Net Income	-426.59	-261.72	163.0%	-1,327.04	-2,617.58	50.7%	-3,141.01

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated
 April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper	2,430.00			30,679.12	0.00	100.0%	0.00
110160 · Admin to Dislocated	2,430.00			30,679.12	0.00	100.0%	0.00
Total 51-110 · Dislocated Wkr Salary-Oper	2,430.00			30,679.12	0.00	100.0%	0.00
210000 · Salary & Wages-Operational							
210000 · FICA/Benefits-Operational	786.68			9,844.30	0.00	100.0%	0.00
51-210 · Dislocated-FICA/Ben-Operational	786.68			9,844.30	0.00	100.0%	0.00
512160 · Admin to Dislocated	786.68			9,844.30	0.00	100.0%	0.00
Total 51-210 · Dislocated-FICA/Ben-Operational	786.68			9,844.30	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	786.68			9,844.30	0.00	100.0%	0.00
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp	-1,974.75			-19,835.31	33,333.34	0.0%	40,000.00
One Stop Rent	-746.52			-7,457.99	40,006.52	50.75%	48,007.82
One Stop Shared Costs	0.00			50.00	73,339.86	-9.46%	88,007.82
Supportive Services	0.00	3,333.33	0.0%	0.00	33,333.34	0.0%	40,000.00
Unob. DW Incumb. Wkr.	1,654.08	4,000.65	41.35%	20,303.63	40,006.52	50.75%	48,007.82
51-6014 · Dislocated-Other Operating Supp - Other	-1,067.19	7,333.98	-14.55%	-6,939.67	73,339.86	-9.46%	88,007.82
Total 51-6014 · Dislocated-Other Operating Supp	-1,067.19	7,333.98	-14.55%	-6,939.67	73,339.86	-9.46%	88,007.82
Total 601400 · Other Operating Supplies	2,149.49	7,333.98	29.31%	33,583.75	73,339.86	45.79%	88,007.82
Total Expense	-2,149.49	-7,333.98	29.31%	-33,583.75	-73,339.86	45.79%	-88,007.82
Net Ordinary Income	-2,149.49	-7,333.98	29.31%	-33,583.75	-73,339.86	45.79%	-88,007.82
Net Income	-2,149.49	-7,333.98	29.31%	-33,583.75	-73,339.86	45.79%	-88,007.82

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	584.87	567.14	103.13%	2,745.06	5,671.40	48.4%	6,805.68
111000 · Salary & Wages-Client Services	7,978.09	5,341.99	149.37%	48,514.74	53,419.99	90.82%	64,103.97
211000 · FICA-Client Services	1,942.80	1,181.11	164.49%	12,951.54	11,811.10	109.66%	14,173.33
350000 · Printing	0.00	40.48	0.0%	0.00	404.87	0.0%	485.83
360000 · Outreach	0.00	101.21	0.0%	57.31	1,012.16	5.66%	1,214.58
521000 · Postage	38.73	80.97	47.83%	245.61	809.72	30.33%	971.66
523000 · Telephone	102.57	219.58	46.71%	529.07	2,195.82	24.09%	2,634.98
542000 · Lease/Rental-Building	732.84	1,308.76	56.0%	7,081.95	13,087.64	54.11%	15,705.16
543000 · Shared Costs	303.58			3,035.82			
550000 · Travel	32.85	244.77	13.42%	232.24	2,447.70	9.49%	2,937.25
563000 · Indirect	1,050.68	821.16	127.95%	6,421.14	8,211.69	78.2%	9,854.01
563500 · Management Fee	0.00	410.58	0.0%	0.00	4,105.85	0.0%	4,927.01
564000 · Professional Dev.-Operating	0.00	48.07	0.0%	106.48	480.77	22.15%	576.91
600100 · Office Supplies	92.85	138.61	66.99%	653.35	1,386.10	47.14%	1,663.32
830000 · Training Services	20,739.00	4,254.15	487.5%	59,886.00	42,541.55	140.77%	51,049.85
832500 · Contractual Training Services	0.00	69.78	0.0%	0.00	697.87	0.0%	837.43
833000 · Transitional Jobs	2,025.00	500.33	404.73%	8,530.00	5,003.37	170.49%	6,004.03
840000 · Supportive Services	1,264.06	329.70	383.4%	8,243.04	3,297.00	250.02%	3,956.38
850000 · OJT Training	0.00	2,701.80	0.0%	0.00	27,018.00	0.0%	32,421.59
901000 · Assessments, Lic. & Cert. Tests	0.00	259.65	0.0%	0.00	2,596.50	0.0%	3,115.80
Total Expense	36,888.92	18,619.84	198.12%	159,233.35	186,199.10	85.52%	223,438.77
Net Ordinary Income	-36,888.92	-18,619.84	198.12%	-159,233.35	-186,199.10	85.52%	-223,438.77
Net Income	-36,888.92	-18,619.84	198.12%	-159,233.35	-186,199.10	85.52%	-223,438.77

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	156.46	567.14	27.59%	1,510.88	5,671.40	26.64%	6,805.68
111000 · Salary & Wages-Client Services	2,134.55	3,399.45	62.79%	27,967.12	33,994.53	82.27%	40,793.43
211000 · FICA-Client Services	519.73	766.09	67.84%	7,443.56	7,660.93	97.16%	9,193.11
350000 · Printing	0.00	12.14	0.0%	0.00	121.47	0.0%	145.75
360000 · Outreach	0.00	20.24	0.0%	22.69	202.44	11.21%	242.92
521000 · Postage	10.36	12.14	85.34%	149.70	121.47	123.24%	145.75
523000 · Telephone	27.44	106.58	25.75%	304.60	1,065.80	28.58%	1,278.95
542000 · Lease/Rental-Building	1,237.75	829.77	149.17%	12,617.38	8,297.73	152.06%	9,957.27
543000 · Shared Costs	404.33			4,043.32			
550000 · Travel	29.68	120.44	24.64%	200.22	1,204.47	16.62%	1,445.35
563000 · Indirect	281.08	543.21	51.74%	3,692.16	5,432.17	67.97%	6,518.59
563500 · Management Fee	0.00	297.70	0.0%	0.00	2,977.05	0.0%	3,572.45
564000 · Professional Dev.-Operating	0.00	12.48	0.0%	112.21	124.84	89.88%	149.80
600100 · Office Supplies	24.84	22.03	112.76%	418.99	220.30	190.19%	264.37
830000 · Training Services	2,927.92	5,588.84	52.39%	39,519.27	55,888.46	70.71%	67,066.14
832500 · Contractual Training Services	0.00	35.64	0.0%	0.00	356.44	0.0%	427.72
833000 · Transitional Jobs	5,920.00	200.13	2,958.08%	17,950.00	2,001.35	896.9%	2,401.61
840000 · Supportive Services	1,528.38	149.80	1,020.28%	8,402.38	1,498.02	560.9%	1,797.62
850000 · OJT Training	0.00	1,531.03	0.0%	3,519.30	15,310.30	22.99%	18,372.34
901000 · Assessments, Lic. & Cert. Tests	0.00	128.59	0.0%	0.00	1,285.92	0.0%	1,543.10
Total Expense	15,202.52	14,343.44	105.99%	127,873.78	143,435.09	89.15%	172,121.95
Net Ordinary Income	-15,202.52	-14,343.44	105.99%	-127,873.78	-143,435.09	89.15%	-172,121.95
Net Income	-15,202.52	-14,343.44	105.99%	-127,873.78	-143,435.09	89.15%	-172,121.95

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker

April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
110000 · Salary & Wages-Operational	57.13	28.35	201.52%	627.46	283.58	221.26%	340.28
111000 · Salary & Wages-Client Services	779.35	978.10	79.66%	11,477.48	9,781.07	117.34%	11,737.27
211000 · FICA-Client Services	189.77	253.84	74.76%	3,098.95	2,538.42	122.08%	3,046.10
350000 · Printing	0.00	10.12	0.0%	0.00	101.22	0.0%	121.46
360000 · Outreach	0.00	20.07	0.0%	17.50	200.75	8.72%	240.89
521000 · Postage	3.78	5.94	63.64%	58.36	59.49	98.1%	71.37
523000 · Telephone	10.02	82.61	12.13%	119.55	826.14	14.47%	991.36
542000 · Lease/Rental-Building	11.29	172.72	6.54%	214.36	1,727.20	12.41%	2,072.64
550000 · Travel	48.64	53.57	90.8%	73.10	535.78	13.64%	642.92
563000 · Indirect	102.63	146.58	70.02%	1,520.40	1,465.88	103.72%	1,759.04
563500 · Management Fee	0.00	95.21	0.0%	0.00	952.10	0.0%	1,142.52
564000 · Professional Dev.-Operating	0.00	5.11	0.0%	14.44	51.12	28.25%	61.34
600100 · Office Supplies	9.07	15.24	59.51%	122.39	152.44	80.29%	182.92
830000 · Training Services	0.00	2,022.54	0.0%	13,183.90	20,225.40	65.19%	24,270.48
832500 · Contractual Training Services	0.00	14.25	0.0%	0.00	142.59	0.0%	171.09
833000 · Transitional Jobs	660.00	96.58	683.37%	7,662.50	965.87	793.33%	1,159.03
840000 · Supportive Services	0.00	35.66	0.0%	3,334.47	356.68	934.86%	428.00
850000 · OJT Training	0.00	270.18	0.0%	0.00	2,701.82	0.0%	3,242.18
901000 · Assessments, Lic. & Cert. Tests	0.00	51.43	0.0%	0.00	514.38	0.0%	617.24
Total Expense	1,871.68	4,358.10	42.95%	41,524.86	43,581.93	95.28%	52,298.13
Net Ordinary Income	-1,871.68	-4,358.10	42.95%	-41,524.86	-43,581.93	95.28%	-52,298.13
Net Income	-1,871.68	-4,358.10	42.95%	-41,524.86	-43,581.93	95.28%	-52,298.13

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop
April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,493.94	1,919.34	77.84%	14,491.67	19,193.42	75.5%	23,032.10
211000 · FICA-Client Services	211.07	481.19	43.86%	2,713.34	4,811.94	56.39%	5,774.32
523000 · Telephone	11.14	23.33	47.75%	108.93	233.34	46.68%	280.00
542000 · Lease/Rental-Building	12.56	91.66	13.7%	167.21	916.68	18.24%	1,100.00
563000 · Indirect	170.50	127.91	133.3%	1,720.51	1,278.10	134.51%	1,534.93
563500 · Management Fee	0.00	63.95	0.0%	0.00	639.56	0.0%	767.46
564000 · Professional Dev.-Operating	0.00			7.53			
600100 · Office Supplies	10.09	23.33	43.25%	159.67	233.34	68.43%	280.00
Total Expense	1,909.30	2,730.71	69.92%	19,368.86	27,307.38	70.93%	32,768.81
Net Ordinary Income	-1,909.30	-2,730.71	69.92%	-19,368.86	-27,307.38	70.93%	-32,768.81
Net Income	-1,909.30	-2,730.71	69.92%	-19,368.86	-27,307.38	70.93%	-32,768.81

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,503.79	1,221.40	123.12%	11,772.87	12,214.00	96.39%	14,656.79
211000 · FICA-Client Services	194.37	303.54	64.03%	2,001.63	3,035.47	65.94%	3,642.55
523000 · Telephone	10.26	25.00	41.04%	84.77	250.00	33.91%	300.00
542000 · Lease/Rental-Building	11.56	58.33	19.82%	117.01	583.34	20.06%	700.00
563000 · Indirect	169.82	81.13	209.32%	1,377.45	811.30	169.78%	973.57
563500 · Management Fee	0.00	15.17	0.0%	0.00	151.79	0.0%	182.13
600100 · Office Supplies	9.29	8.33	111.53%	118.16	83.34	141.78%	100.00
Total Expense	1,899.09	1,712.90	110.87%	15,471.89	17,129.24	90.32%	20,555.04
Net Ordinary Income	-1,899.09	-1,712.90	110.87%	-15,471.89	-17,129.24	90.32%	-20,555.04
Net Income	-1,899.09	-1,712.90	110.87%	-15,471.89	-17,129.24	90.32%	-20,555.04

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop
April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	688.54	348.97	197.31%	2,157.76	3,489.70	61.83%	4,187.65
211000 - FICA-Client Services	91.07	107.25	84.91%	375.84	1,072.59	35.04%	1,287.09
523000 - Telephone	4.81	10.83	44.41%	14.49	108.34	13.38%	130.00
542000 - Lease/Rental-Building	5.42	29.16	18.59%	29.50	291.68	10.11%	350.00
563000 - Indirect	77.96	25.23	309.0%	253.36	252.34	100.4%	302.80
563500 - Management Fee	0.00	12.61	0.0%	0.00	126.18	0.0%	151.40
564000 - Professional Dev.-Operating	0.00			2.56			
600100 - Office Supplies	4.35	5.00	87.0%	18.60	50.00	37.2%	60.00
Total Expense	872.15	539.05	161.79%	2,852.11	5,390.83	52.91%	6,468.94
Net Ordinary Income	-872.15	-539.05	161.79%	-2,852.11	-5,390.83	52.91%	-6,468.94
Net Income	-872.15	-539.05	161.79%	-2,852.11	-5,390.83	52.91%	-6,468.94

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Adult
 April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-60 · Admin to Adult	3,917.50			56,229.70	0.00	100.0%	0.00
Total 53-110 · Adult-Salary & Wages-Operational	3,917.50			56,229.70	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	3,917.50			56,229.70	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	1,229.57			16,088.05	0.00	100.0%	0.00
Total 53-210 · Adult-FICA/Benefits-Operational	1,229.57			16,088.05	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	1,229.57			16,088.05	0.00	100.0%	0.00
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	0.00	2,500.00	0.0%	0.00	25,000.00	0.0%	30,000.00
One Stop Rent	-9,263.15			-93,248.14			
One Stop Shared Costs	-3,455.38			-34,504.30			
Supportive Services	0.00			378.59			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	11,270.69	7,055.11	159.75%	123,042.33	70,551.19	174.4%	84,661.41
Total 53-6014 · Adult-Other Op. Supp.-Overhead	-1,447.84	9,555.11	-15.15%	-4,331.52	95,551.19	-4.53%	114,661.41
Total 601400 · Other Operating Supplies	-1,447.84	9,555.11	-15.15%	-4,331.52	95,551.19	-4.53%	114,661.41
Total Expense	3,699.23	9,555.11	38.72%	67,986.23	95,551.19	71.15%	114,661.41
Net Ordinary Income	-3,699.23	-9,555.11	38.72%	-67,986.23	-95,551.19	71.15%	-114,661.41
Net Income					-95,551.19	71.16%	-114,661.41

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School
April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	137.25	0.0%	300.80	1,372.50	21.92%	1,647.01
111000 · Salary & Wages-Client Services	0.00	1,292.79	0.0%	13,815.18	12,927.94	106.86%	15,513.52
211000 · FICA-Client Services	0.00	285.83	0.0%	3,589.46	2,858.37	125.58%	3,430.03
350000 · Printing	0.00	9.79	0.0%	0.00	97.99	0.0%	117.57
360000 · Outreach	0.00	24.49	0.0%	-19.26	244.95	-7.86%	293.93
521000 · Postage	0.00	19.59	0.0%	66.45	195.97	33.91%	235.15
523000 · Telephone	0.00	37.95	0.0%	183.86	379.54	48.44%	455.44
542000 · Lease/Rental-Building	169.75	272.28	62.34%	1,828.65	2,722.83	67.16%	3,267.39
543000 · Shared Costs	76.10			761.02			
550000 · Travel	7.95	59.23	13.42%	147.91	592.37	24.97%	710.83
563000 · Indirect	0.00	198.72	0.0%	1,770.54	1,987.29	89.09%	2,384.73
563500 · Management Fee	0.00	99.36	0.0%	0.00	993.64	0.0%	1,192.36
564000 · Professional Dev.-Operating	0.00	11.63	0.0%	54.07	116.36	46.47%	139.62
600100 · Office Supplies	0.00	22.52	0.0%	178.69	225.25	79.33%	270.29
820500 · Work Experience/Internships	0.00	785.93	0.0%	1,765.00	7,859.39	22.46%	9,431.25
830000 · Training Services	0.00	632.95	0.0%	0.00	6,329.50	0.0%	7,595.41
830500 · Occupational Skills Training	0.00	50.93	0.0%	0.00	509.33	0.0%	611.19
831000 · Incentives/Stipends	0.00	104.16	0.0%	0.00	1,041.68	0.0%	1,250.00
832500 · Contractual Training Services	0.00	11.98	0.0%	0.00	119.85	0.0%	143.81
840000 · Supportive Services	0.00	55.42	0.0%	0.00	554.27	0.0%	665.11
901000 · Assessments, Lic. & Cert. Tests	0.00	45.06	0.0%	0.00	450.68	0.0%	540.80
Total Expense	253.80	4,157.86	6.1%	24,442.37	41,579.70	58.78%	49,895.44
Net Ordinary Income	-253.80	-4,157.86	6.1%	-24,442.37	-41,579.70	58.78%	-49,895.44
Net Income	-253.80	-4,157.86	6.1%	-24,442.37	-41,579.70	58.78%	-49,895.44

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	137.25	0.0%	568.08	1,372.50	41.39%	1,647.01
111000 · Salary & Wages-Client Services	0.00	822.68	0.0%	12,844.26	8,226.88	156.13%	9,872.24
211000 · FICA-Client Services	0.00	185.19	0.0%	3,391.52	1,851.98	183.13%	2,222.36
350000 · Printing	0.00	2.94	0.0%	0.00	29.40	0.0%	35.27
360000 · Outreach	0.00	4.90	0.0%	6.19	49.00	12.63%	58.79
521000 · Postage	0.00	2.94	0.0%	69.53	29.40	236.5%	35.27
523000 · Telephone	0.00	6.84	0.0%	146.67	68.43	214.34%	82.11
542000 · Lease/Rental-Building	241.35	161.76	149.2%	2,508.94	1,617.60	155.1%	1,941.12
543000 · Shared Costs	100.29			1,002.91			
550000 · Travel	7.18	29.15	24.63%	164.91	291.50	56.57%	349.78
563000 · Indirect	0.00	56.08	0.0%	1,680.39	560.80	299.64%	672.95
563500 · Management Fee	0.00	147.74	0.0%	0.00	1,477.40	0.0%	1,772.89
564000 · Professional Dev.-Operating	0.00	2.98	0.0%	108.99	29.85	365.13%	35.81
600100 · Office Supplies	0.00	7.35	0.0%	184.60	73.50	251.16%	88.18
820500 · Work Experience/Internships	0.00	355.98	0.0%	400.00	3,569.86	11.24%	4,271.82
830000 · Training Services	0.00	518.62	0.0%	0.00	5,186.20	0.0%	6,223.45
830500 · Occupational Skills Training	0.00	83.33	0.0%	0.00	833.34	0.0%	1,000.00
831000 · Incentives/Stipends	0.00	62.50	0.0%	0.00	625.00	0.0%	750.00
832500 · Contractual Training Services	0.00	5.99	0.0%	0.00	59.92	0.0%	71.90
840000 · Supportive Services	0.00	25.18	0.0%	0.00	251.84	0.0%	302.20
901000 · Assessments, Lic. & Cert. Tests	0.00	21.61	0.0%	0.00	216.19	0.0%	259.41
Total Expense	348.82	2,641.01	13.21%	23,076.99	26,410.59	87.38%	31,692.56
Net Ordinary Income	-348.82	-2,641.01	13.21%	-23,076.99	-26,410.59	87.38%	-31,692.56
Net Income	-348.82	-2,641.01	13.21%	-23,076.99	-26,410.59	87.38%	-31,692.56

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	6.86	0.0%	40.96	68.63	59.68%	82.35
111000 · Salary & Wages-Client Services	0.00	218.09	0.0%	1,650.09	2,180.92	75.66%	2,617.10
211000 · FICA-Client Services	0.00	614.43	0.0%	409.26	614.30	66.62%	737.17
350000 · Printing	0.00	2.45	0.0%	0.00	24.50	0.0%	29.39
360000 · Outreach	0.00	4.86	0.0%	-6.25	48.60	-12.86%	58.30
521000 · Postage	0.00	1.44	0.0%	9.85	14.40	68.4%	17.27
523000 · Telephone	0.00	14.28	0.0%	24.07	142.88	16.85%	171.44
542000 · Lease/Rental-Building	0.00	42.49	0.0%	13.96	424.99	3.29%	509.97
550000 · Travel	11.77	12.96	90.82%	51.70	129.67	39.87%	155.59
563000 · Indirect	0.00	40.59	0.0%	210.03	405.97	51.74%	487.15
563500 · Management Fee	0.00	20.30	0.0%	0.00	203.00	0.0%	243.58
564000 · Professional Dev.-Operating	0.00	1.23	0.0%	28.87	12.38	233.2%	14.84
600100 · Office Supplies	0.00	0.73	0.0%	48.01	7.33	654.98%	8.79
820500 · Work Experience/Internships	0.00	177.08	0.0%	0.00	1,770.84	0.0%	2,125.00
830000 · Training Services	0.00	54.20	0.0%	0.00	542.07	0.0%	650.47
830500 · Occupational Skills Training	0.00	31.25	0.0%	0.00	312.50	0.0%	375.00
831000 · Incentives/Stipends	0.00	27.08	0.0%	0.00	270.84	0.0%	325.00
832500 · Contractual Training Services	0.00	2.39	0.0%	0.00	23.98	0.0%	28.76
840000 · Supportive Services	0.00	5.99	0.0%	0.00	59.97	0.0%	71.95
901000 · Assessments, Lic. & Cert. Tests	0.00	8.64	0.0%	0.00	86.48	0.0%	103.76
Total Expense	11.77	734.34	1.6%	2,480.55	7,344.25	33.78%	8,812.88
Net Ordinary Income	-11.77	-734.34	1.6%	-2,480.55	-7,344.25	33.78%	-8,812.88
Net Income	-11.77	-734.34	1.6%	-2,480.55	-7,344.25	33.78%	-8,812.88

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework. 21

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop
April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	361.49	464.49	77.83%	5,588.53	4,644.92	120.32%	5,573.90
211000 · FICA-Client Services	148.19	116.45	127.26%	1,905.09	1,164.52	163.59%	1,397.42
523000 · Telephone	7.82	20.83	37.54%	76.48	208.34	36.71%	250.00
542000 · Lease/Rental-Building	8.82	66.66	13.23%	117.39	666.68	17.61%	800.00
563000 · Indirect	50.97	30.95	164.69%	749.37	309.56	242.08%	371.46
563500 · Management Fee	0.00	15.47	0.0%	0.00	154.79	0.0%	185.73
564000 · Professional Dev.-Operating	0.00			5.29			
600100 · Office Supplies	7.08	16.66	42.5%	112.10	166.68	67.26%	200.00
Total Expense	584.37	731.51	79.89%	8,554.25	7,315.49	116.93%	8,778.51
Net Ordinary Income	-584.37	-731.51	79.89%	-8,554.25	-7,315.49	116.93%	-8,778.51
Net Income	-584.37	-731.51	79.89%	-8,554.25	-7,315.49	116.93%	-8,778.51

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	363.88	295.58	123.11%	4,512.84	2,955.86	152.67%	3,547.02
211000 · FICA-Client Services	158.21	73.38	215.6%	1,629.32	733.80	222.04%	880.56
523000 · Telephone	8.35	25.00	33.4%	69.00	250.00	27.6%	300.00
542000 · Lease/Rental-Building	9.42	44.83	21.01%	95.25	448.34	21.25%	538.00
563000 · Indirect	52.21	19.62	266.11%	614.22	196.27	312.95%	235.51
563500 · Management Fee	0.00	3.67	0.0%	0.00	36.70	0.0%	44.03
600100 · Office Supplies	7.56	8.33	90.76%	96.16	83.34	115.38%	100.00
Total Expense	599.63	470.41	127.47%	7,016.79	4,704.31	149.16%	5,645.12
Net Ordinary Income	-599.63	-470.41	127.47%	-7,016.79	-4,704.31	149.16%	-5,645.12
Net Income	-599.63	-470.41	127.47%	-7,016.79	-4,704.31	149.16%	-5,645.12

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	166.61	84.45	197.29%	828.18	844.54	98.06%	1,013.44
211000 · FICA-Client Services	70.37	25.95	271.18%	290.42	259.58	111.88%	311.48
523000 · Telephone	3.72	8.33	44.66%	11.18	83.34	13.42%	100.00
542000 · Lease/Rental-Building	4.19	22.50	18.62%	22.81	225.00	10.14%	270.00
563000 · Indirect	23.70	6.10	388.53%	111.87	61.08	183.15%	73.28
563500 · Management Fee	0.00	3.05	0.0%	0.00	30.54	0.0%	36.64
564000 · Professional Dev.-Operating	0.00			1.98			
600100 · Office Supplies	3.36	4.16	80.77%	14.36	41.68	34.45%	50.00
Total Expense	<u>271.95</u>	<u>154.54</u>	<u>175.97%</u>	<u>1,280.80</u>	<u>1,545.76</u>	<u>82.86%</u>	<u>1,854.84</u>
Net Ordinary Income	<u>-271.95</u>	<u>-154.54</u>	<u>175.97%</u>	<u>-1,280.80</u>	<u>-1,545.76</u>	<u>82.86%</u>	<u>-1,854.84</u>
Net Income	<u><u>-271.95</u></u>	<u><u>-154.54</u></u>	<u><u>175.97%</u></u>	<u><u>-1,280.80</u></u>	<u><u>-1,545.76</u></u>	<u><u>82.86%</u></u>	<u><u>-1,854.84</u></u>

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In
April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
56-110 · Youth In-Salary & Wages-Oper							
5611160 · Admin to Youth In	2,480.02			28,867.05	0.00	100.0%	0.00
Total 56-110 · Youth In-Salary & Wages-Oper	2,480.02			28,867.05	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	2,480.02			28,867.05	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
56-210 · Youth In-FICA/Ben.-Operational							
5621060 · Admin to Youth In	795.16			7,862.86	0.00	100.0%	0.00
Total 56-210 · Youth In-FICA/Ben.-Operational	795.16			7,862.86	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	795.16			7,862.86	0.00	100.0%	0.00
601400 · Other Operating Supplies							
56 6014 · Youth In-Other Operating Supp							
One Stop Rent	-1,473.82			-14,826.36			
One Stop Shared Costs	-568.87			-5,681.68			
56 6014 · Youth In-Other Operating Supp - Other	1,629.64	4,360.73	37.37%	22,152.33	43,607.38	50.8%	52,328.84
Total 56 6014 · Youth In-Other Operating Supp	-413.05	4,360.73	-9.47%	1,644.29	43,607.38	3.77%	52,328.84
Total 601400 · Other Operating Supplies	-413.05	4,360.73	-9.47%	1,644.29	43,607.38	3.77%	52,328.84
Total Expense	2,862.13	4,360.73	65.63%	38,174.20	43,607.38	87.54%	52,328.84
Net Ordinary Income	-2,862.13	-4,360.73	65.63%	-38,174.20	-43,607.38	87.54%	-52,328.84
Net Income	-2,862.13	-4,360.73	65.63%	-38,174.20	-43,607.38	87.54%	-52,328.84

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	200.16	411.75	48.61%	840.78	4,117.54	20.42%	4,941.04
111000 · Salary & Wages-Client Services	2,730.72	3,878.38	70.41%	31,532.98	38,783.80	81.31%	46,540.55
211000 · FICA-Client Services	684.90	857.50	77.54%	8,340.75	8,575.08	97.27%	10,290.08
350000 · Printing	0.00	29.39	0.0%	0.00	293.94	0.0%	352.72
360000 · Outreach	0.00	73.48	0.0%	-47.88	734.84	-6.52%	881.80
521000 · Postage	13.26	58.78	22.56%	141.04	587.88	23.99%	705.44
523000 · Telephone	35.10	134.69	26.06%	414.43	1,346.95	30.77%	1,616.33
542000 · Lease/Rental-Building	548.81	883.43	62.12%	5,649.19	8,834.30	63.95%	10,601.17
543000 · Shared Costs	228.31			2,283.11			
550000 · Travel	23.85	177.70	13.42%	511.50	1,777.09	28.78%	2,132.49
563000 · Indirect	359.58	598.18	60.31%	4,071.46	5,961.82	68.29%	7,154.18
563500 · Management Fee	0.00	297.89	0.0%	0.00	2,978.94	0.0%	3,574.72
564000 · Professional Dev.-Operating	0.00	35.11	0.0%	-31.57	351.19	-8.99%	421.41
600100 · Office Supplies	31.78	75.90	41.87%	425.18	759.08	56.01%	910.88
820500 · Work Experience/Internships	1,350.00	2,357.81	57.26%	14,100.00	23,578.13	59.8%	28,293.75
830000 · Training Services	0.00	1,925.77	0.0%	600.00	19,257.70	3.12%	23,108.22
830500 · Occupational Skills Training	0.00	152.79	0.0%	0.00	1,527.98	0.0%	1,833.56
831000 · Incentives/Stipends	0.00	312.50	0.0%	0.00	3,125.00	0.0%	3,750.00
832500 · Contractual Training Services	0.00	35.95	0.0%	0.00	359.53	0.0%	431.43
840000 · Supportive Services	-8.40	166.28	-5.05%	101.71	1,662.80	6.12%	1,995.34
901000 · Assessments, Lic. & Cert. Tests	0.00	108.36	0.0%	0.00	1,083.67	0.0%	1,300.39
Total Expense	6,178.07	12,569.64	49.15%	68,932.88	125,697.26	54.84%	150,836.50
Net Ordinary Income	-6,178.07	-12,569.64	49.15%	-68,932.88	-125,697.26	54.84%	-150,836.50
Net Income	-6,178.07	-12,569.64	49.15%	-68,932.88	-125,697.26	54.84%	-150,836.50

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**West Piedmont Workforce Investment Board
 Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School
 April 2020**

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 - Salary & Wages-Operational	114.08	411.75	27.71%	956.30	4,117.54	23.23%	4,941.04
111000 - Salary & Wages-Client Services	1,556.36	2,468.06	63.06%	23,877.29	24,680.60	96.75%	29,616.72
211000 - FICA-Client Services	378.95	555.59	68.21%	6,353.52	5,555.90	114.36%	6,667.07
350000 - Printing	0.00	8.82	0.0%	0.00	88.20	0.0%	105.82
360000 - Outreach	0.00	14.69	0.0%	10.03	146.98	6.82%	176.36
521000 - Postage	7.55	8.82	85.6%	103.73	88.20	117.61%	105.82
523000 - Telephone	20.01	70.53	28.37%	271.27	705.30	38.46%	846.34
542000 - Lease/Rental-Building	746.61	544.78	137.05%	7,702.09	5,447.80	141.38%	6,537.36
543000 - Shared Costs	300.88			3,008.77			
550000 - Travel	21.55	87.44	24.65%	218.13	874.47	24.94%	1,049.35
563000 - Indirect	204.94	395.35	51.84%	3,118.72	3,953.52	78.89%	4,744.22
563500 - Management Fee	0.00	216.02	0.0%	0.00	2,160.25	0.0%	2,592.29
564000 - Professional Dev.-Operating	0.00	9.01	0.0%	-108.55	90.19	-120.36%	108.21
600100 - Office Supplies	18.11	13.71	132.09%	355.84	137.12	259.51%	164.54
820500 - Work Experience/Internships	3,822.50	2,005.84	190.57%	7,442.50	20,058.42	37.1%	24,070.10
830000 - Training Services	0.00	617.97	0.0%	1,440.03	6,179.76	23.3%	7,415.70
830500 - Occupational Skills Training	0.00	250.00	0.0%	0.00	2,500.00	0.0%	3,000.00
831000 - Incentives/Stipends	0.00	187.50	0.0%	0.00	1,875.00	0.0%	2,250.00
832500 - Contractual Training Services	0.00	17.97	0.0%	0.00	179.77	0.0%	215.71
840000 - Supportive Services	0.00	75.55	0.0%	809.73	755.50	107.18%	906.60
901000 - Assessments, Lic. & Cert. Tests	0.00	64.85	0.0%	0.00	648.54	0.0%	778.24
Total Expense	7,191.54	8,024.25	89.62%	55,559.40	80,243.06	69.24%	96,291.49
Net Ordinary Income	-7,191.54	-8,024.25	89.62%	-55,559.40	-80,243.06	69.24%	-96,291.49
Net Income	-7,191.54	-8,024.25	89.62%	-55,559.40	-80,243.06	69.24%	-96,291.49

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	92.54	20.58	449.66%	366.12	205.89	177.82%	247.05
111000 · Salary & Wages-Client Services	1,262.42	681.77	185.17%	9,206.31	6,817.76	135.03%	8,181.30
211000 · FICA-Client Services	307.38	184.52	166.58%	2,346.85	1,845.23	127.19%	2,214.27
350000 · Printing	0.00	7.35	0.0%	0.00	73.50	0.0%	88.18
360000 · Outreach	0.00	14.57	0.0%	-15.42	145.75	-10.58%	174.89
521000 · Postage	6.13	4.31	142.23%	51.87	43.19	120.1%	51.81
523000 · Telephone	16.23	64.75	25.07%	121.90	647.57	18.82%	777.07
542000 · Lease/Rental-Building	18.27	153.32	11.92%	112.47	1,533.27	7.34%	1,839.91
550000 · Travel	35.31	38.89	90.8%	178.28	388.99	45.83%	466.77
563000 · Indirect	166.23	103.16	161.14%	1,191.86	1,031.60	115.54%	1,237.90
563500 · Management Fee	0.00	51.74	0.0%	0.00	517.47	0.0%	620.95
564000 · Professional Dev.-Operating	0.00	3.71	0.0%	105.88	37.10	285.39%	44.53
600100 · Office Supplies	14.69	6.36	230.98%	200.05	63.64	314.35%	76.36
820500 · Work Experience/Internships	0.00	406.16	0.0%	3,452.50	4,061.68	85.0%	4,874.00
830000 · Training Services	0.00	287.61	0.0%	1,415.97	2,876.18	49.23%	3,451.40
830500 · Occupational Skills Training	0.00	93.75	0.0%	0.00	937.50	0.0%	1,125.00
831000 · Incentives/Stipends	0.00	81.25	0.0%	0.00	812.50	0.0%	975.00
832500 · Contractual Training Services	0.00	7.19	0.0%	0.00	71.90	0.0%	86.29
840000 · Supportive Services	0.00	17.99	0.0%	486.70	179.90	270.54%	215.86
901000 · Assessments, Lic. & Cert. Tests	0.00	25.94	0.0%	0.00	259.40	0.0%	311.29
Total Expense	<u>1,919.20</u>	<u>2,254.92</u>	<u>85.11%</u>	<u>19,221.34</u>	<u>22,550.02</u>	<u>85.24%</u>	<u>27,059.83</u>
Net Ordinary Income	<u>-1,919.20</u>	<u>-2,254.92</u>	<u>85.11%</u>	<u>-19,221.34</u>	<u>-22,550.02</u>	<u>85.24%</u>	<u>-27,059.83</u>
Net Income	<u>-1,919.20</u>	<u>-2,254.92</u>	<u>85.11%</u>	<u>-19,221.34</u>	<u>-22,550.02</u>	<u>85.24%</u>	<u>-27,059.83</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop

April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,084.50	1,393.47	77.33%	16,861.77	13,934.75	121.01%	16,721.69
211000 · FICA-Client Services	449.08	349.35	128.55%	5,773.07	3,493.55	165.25%	4,192.25
523000 · Telephone	23.71	41.66	56.91%	231.78	416.68	55.63%	500.00
542000 · Lease/Rental-Building	26.72	133.33	20.04%	355.74	1,333.34	26.68%	1,600.00
563000 · Indirect	153.36	92.86	165.15%	2,263.49	928.66	243.74%	1,114.38
563500 · Management Fee	0.00	46.43	0.0%	0.00	464.33	0.0%	557.19
564000 · Professional Dev.-Operating	0.00			16.03			
600100 · Office Supplies	21.46	41.66	51.51%	339.71	416.68	81.53%	500.00
Total Expense	<u>1,758.83</u>	<u>2,098.76</u>	<u>83.8%</u>	<u>25,841.59</u>	<u>20,987.99</u>	<u>123.13%</u>	<u>25,185.51</u>
Net Ordinary Income	<u>-1,758.83</u>	<u>-2,098.76</u>	<u>83.8%</u>	<u>-25,841.59</u>	<u>-20,987.99</u>	<u>123.13%</u>	<u>-25,185.51</u>
Net Income	<u>-1,758.83</u>	<u>-2,098.76</u>	<u>83.8%</u>	<u>-25,841.59</u>	<u>-20,987.99</u>	<u>123.13%</u>	<u>-25,185.51</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,091.63	886.75	123.11%	13,470.80	8,867.57	151.91%	10,641.07
211000 · FICA-Client Services	470.12	220.22	213.48%	4,841.44	2,202.23	219.84%	2,642.67
523000 · Telephone	24.82	25.00	99.28%	205.04	250.00	82.02%	300.00
542000 · Lease/Rental-Building	27.97	100.00	27.97%	283.01	1,000.00	28.3%	1,200.00
563000 · Indirect	156.17	58.88	265.23%	1,831.21	588.80	311.01%	706.54
563500 · Management Fee	0.00	11.00	0.0%	0.00	110.08	0.0%	132.08
600100 · Office Supplies	22.47	8.33	269.75%	285.77	83.34	342.9%	100.00
Total Expense	1,793.18	1,310.18	136.87%	20,917.27	13,102.02	159.65%	15,722.36
Net Ordinary Income	-1,793.18	-1,310.18	136.87%	-20,917.27	-13,102.02	159.65%	-15,722.36
Net Income	-1,793.18	-1,310.18	136.87%	-20,917.27	-13,102.02	159.65%	-15,722.36

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
111000 - Salary & Wages-Client Services	499.84	253.36	197.28%	2,510.83	2,533.60	99.1%	3,040.31
211000 - FICA-Client Services	215.26	77.96	276.12%	888.44	779.69	113.95%	935.61
523000 - Telephone	11.36	8.33	136.38%	34.23	83.34	41.07%	100.00
542000 - Lease/Rental-Building	12.80	36.50	35.07%	69.70	365.00	19.1%	438.00
563000 - Indirect	71.51	18.33	390.13%	339.94	183.30	185.46%	219.95
563500 - Management Fee	0.00	9.16	0.0%	0.00	91.66	0.0%	109.98
564000 - Professional Dev.-Operating	0.00			6.06			
600100 - Office Supplies	10.29	8.33	123.53%	43.95	83.34	52.74%	100.00
Total Expense	821.06	411.97	199.3%	3,893.15	4,119.93	94.5%	4,943.85
Net Ordinary Income	-821.06	-411.97	199.3%	-3,893.15	-4,119.93	94.5%	-4,943.85
Net Income	-821.06	-411.97	199.3%	-3,893.15	-4,119.93	94.5%	-4,943.85

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out
 April 2020

	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
55-110 · Youth Out-Salary & Wages-Oper							
5511160 · Admin to Youth Out	5,939.16			88,198.52	0.00	100.0%	0.00
Total 55-110 · Youth Out-Salary & Wages-Oper	5,939.16			88,198.52	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	5,939.16			88,198.52	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
55-210 · Yout Out-FICA/Ben.-Operational							
5521060 · Admin to Youth Out	1,970.48			22,280.47	0.00	100.0%	0.00
Total 55-210 · Yout Out-FICA/Ben.-Operational	1,970.48			22,280.47	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	1,970.48			22,280.47	0.00	100.0%	0.00
601400 · Other Operating Supplies							
55-6014 · YouthOut-Other Operating Supp							
One Stop Rent	-12,923.31			-130,201.93			
One Stop Shared Costs	-4,846.62			-48,388.47			
55-6014 · YouthOut-Other Operating Supp - Other	17,693.51	9,141.27	193.56%	198,476.38	91,412.77	217.12%	109,695.31
Total 55-6014 · YouthOut-Other Operating Supp	-76.42	9,141.27	-0.84%	19,885.98	91,412.77	21.75%	109,695.31
Total 601400 · Other Operating Supplies	-76.42	9,141.27	-0.84%	19,885.98	91,412.77	21.75%	109,695.31
Total Expense	7,833.22	9,141.27	85.69%	130,364.97	91,412.77	142.61%	109,695.31
Net Ordinary Income	-7,833.22	-9,141.27	85.69%	-130,364.97	-91,412.77	142.61%	-109,695.31
Net Income	-7,833.22	-9,141.27	85.69%	-130,364.97	-91,412.77	142.61%	-109,695.31

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Administrative
April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Income							
44500 · Government Grants	12,466.31			138,624.90			
Total Income	<u>12,466.31</u>			<u>138,624.90</u>			
Gross Profit							
Expense							
110000 · Salary & Wages-Operational	1,098.10	2,504.50	43.85%	27,364.15	25,045.00	109.26%	30,054.00
210000 · FICA/Benefits-Operational	357.97	753.31	47.52%	6,924.68	7,533.10	91.92%	9,039.70
2700000 · Worker's Compensation - Admin	0.00	25.00	0.0%	291.22	250.00	116.49%	300.00
315000 · Consultants-Legal	0.00	41.66	0.0%	100.00	416.68	24.0%	500.00
316000 · Consultants-Other	3,034.80	3,062.50	99.1%	35,619.60	30,625.00	116.31%	36,750.00
316100 · Consultants-Data Porcessing	1,750.00	1,750.00	100.0%	17,500.00	17,500.00	100.0%	21,000.00
331000 · Repairs&Maintenance	0.00	8.33	0.0%	0.00	83.34	0.0%	100.00
360000 · Outreach	0.00	20.83	0.0%	3,918.72	208.34	1,880.33%	250.00
521000 · Postage	32.40	33.33	97.21%	345.60	333.34	103.68%	400.00
523000 · Telephone	201.75	201.75	100.0%	2,233.10	2,017.50	110.69%	2,421.00
523100 · Mobile Telephone	135.00	90.00	150.0%	1,380.83	900.00	153.43%	1,080.00
524000 · Internet Service	110.00	120.00	91.67%	1,130.24	1,200.00	94.19%	1,440.00
530700 · Public Off Liability Insurance	0.00	125.00	0.0%	0.00	1,250.00	0.0%	1,500.00
530800 · General Liability Insurance	0.00	64.25	0.0%	925.98	642.50	144.12%	771.00
541000 · Lease/Rental-Equipment	347.33	423.00	82.11%	3,473.30	4,230.00	82.11%	5,076.00
542000 · Lease/Rental-Building	2,727.21	2,888.33	94.42%	27,012.20	28,883.34	93.52%	34,660.00
550000 · Travel	-56.85	291.66	-19.49%	1,800.79	2,916.68	61.74%	3,500.00
581000 · Dues & Memberships	257.40	112.08	229.66%	1,940.40	1,120.84	173.12%	1,345.00
600100 · Office Supplies	351.41	120.00	292.84%	2,927.70	1,200.00	243.98%	1,440.00
600200 · Food Service	141.50	166.66	84.9%	1,309.92	1,666.68	78.6%	2,000.00
601200 · Books & Subscriptions	192.00	19.30	994.82%	275.23	193.00	142.61%	231.60
601400 · Other Operating Supplies	842.39			877.39			
810700 · Computer Upgrades Equipment	943.90	41.66	2,265.72%	1,273.85	416.68	305.71%	500.00
Total Expense	<u>12,466.31</u>	<u>12,863.15</u>	<u>96.92%</u>	<u>138,624.90</u>	<u>128,632.02</u>	<u>107.77%</u>	<u>154,358.30</u>
Net Ordinary Income	<u>0.00</u>	<u>-12,863.15</u>	<u>0.0%</u>	<u>0.00</u>	<u>-128,632.02</u>	<u>0.0%</u>	<u>-154,358.30</u>
Net Income	<u>0.00</u>	<u>-12,863.15</u>	<u>0.0%</u>	<u>0.00</u>	<u>-128,632.02</u>	<u>0.0%</u>	<u>-154,358.30</u>

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies	4,250.86	3,857.50	110.2%	43,868.27	41,746.10	105.08%	49,461.10
85-6014 · Pathways Grant	1,519.58	1,246.67	121.89%	14,890.99	15,754.81	94.45%	18,248.13
85-1100 · Salaries	30.00			150.00			
85-2100 · Fringe Benefits							
85-5230 · Telephone							
85-5260 · Contract Services							
Contra Account	-1,494.00			-11,925.85			
85-5260 · Contract Services - Other	1,494.00			11,925.85			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	784.33	795.83	98.56%	7,806.89	7,958.34	98.1%	9,550.00
85-5500 · Travel	21.27	312.50	6.81%	1,702.47	3,000.00	56.75%	3,625.00
85-5899 · Administrative	0.00	633.33	0.0%	0.00	6,208.34	0.0%	7,475.00
85-6001 · Office Supplies	0.00	37.50	0.0%	0.00	375.00	0.0%	450.00
Total 85-6014 · Pathways Grant	6,606.04	6,883.33	95.97%	68,408.62	75,042.59	91.16%	88,809.23
Total 601400 · Other Operating Supplies	6,606.04	6,883.33	95.97%	68,408.62	75,042.59	91.16%	88,809.23
Total Expense	6,606.04	6,883.33	95.97%	68,408.62	75,042.59	91.16%	88,809.23
Net Ordinary Income	-6,606.04	-6,883.33	95.97%	-68,408.62	-75,042.59	91.16%	-88,809.23
Net Income	-6,606.04	-6,883.33	95.97%	-68,408.62	-75,042.59	91.16%	-88,809.23

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Donations
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies	0.00			359.98			
66-6669 - Donations (Misc.)	0.00			359.98			
Total 601400 - Other Operating Supplies	0.00			359.98			
Total Expense	0.00			-359.98			
Net Ordinary Income	0.00			-359.98			
Net Income	0.00			-359.98			

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Harvest Foundation Grant
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies	5,178.52	6,438.50	80.43%	14,327.40	25,754.00	55.63%	38,631.00
87-6014 · Harvest Foundation Grant	1,530.90	2,045.92	74.83%	4,348.12	8,183.68	53.13%	12,275.50
87-1100 · Salaries	7,617.50	13,500.00	56.43%	23,972.50	54,000.00	44.39%	81,000.00
87-2100 · Benefits	0.00	77.78	0.0%	243.09	311.12	78.13%	466.67
87-3172 · Work Experience Stipends	73.04	90.00	81.16%	210.82	360.00	58.56%	540.00
87-3600 · Outreach & Advertising	0.00	300.00	0.0%	0.00	1,200.00	0.0%	1,800.00
87-5230 · Telephone	0.00	250.00	0.0%	0.00	1,000.00	0.0%	1,500.00
87-5500 · Travel	0.00	4,500.00	0.0%	0.00	18,000.00	0.0%	27,000.00
87-5501 · Transportation-College & Job	459.47	750.00	61.26%	1,862.66	3,000.00	62.09%	4,500.00
87-5543 · Incentivized Life Skills Train,	1,301.00	1,270.42	102.41%	6,119.20	5,081.68	120.42%	7,622.50
87-5544 · Assessments & Course Materials	0.00	208.33	0.0%	209.21	833.34	25.11%	1,250.00
87-5899 · Administrative Costs	0.00	1,875.00	0.0%	583.03	7,500.00	7.77%	11,250.00
87-6001 · Office Supplies	16,160.43	31,305.95	51.62%	51,876.03	125,223.82	41.43%	187,835.67
87-8400 · Supportive Services	16,160.43	31,305.95	51.62%	51,876.03	125,223.82	41.43%	187,835.67
Total 87-6014 · Harvest Foundation Grant	16,160.43	31,305.95	51.62%	51,876.03	125,223.82	41.43%	187,835.67
Total 601400 · Other Operating Supplies	16,160.43	31,305.95	51.62%	51,876.03	125,223.82	41.43%	187,835.67
Total Expense	16,160.43	31,305.95	51.62%	51,876.03	125,223.82	41.43%	187,835.67
Net Ordinary Income	-16,160.43	-31,305.95	51.62%	-51,876.03	-125,223.82	41.43%	-187,835.67
Net Income	-16,160.43	-31,305.95	51.62%	-51,876.03	-125,223.82	41.43%	-187,835.67

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Economic Equity Grant
 April 2020

Ordinary Income/Expense	Apr 20	Budget	% of Budget	Jul '19 - Apr 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
88-6014 · Economic Equity Grant							
88-1100 · Salaries	2,027.96	4,364.20	46.47%	2,855.06	13,092.60	21.81%	21,821.00
88-2100 · Benefits	630.39	1,832.20	34.41%	898.03	5,496.60	16.34%	9,161.00
88-3172 · Stipends	0.00	285.80	0.0%	0.00	857.40	0.0%	1,429.00
88-3183 · Outreach	0.00	178.60	0.0%	0.00	535.80	0.0%	893.00
88-5260 · Contractual Serv/Curr.	0.00	2,334.20	0.0%	0.00	7,002.60	0.0%	11,671.00
88-5500 · Travel-Staff	0.00	178.60	0.0%	0.00	535.80	0.0%	893.00
88-5541 · Training/OJT	0.00	5,357.20	0.0%	0.00	16,071.60	0.0%	26,786.00
88-5899 · Supportive Services	0.00	571.40	0.0%	0.00	1,714.20	0.0%	2,857.00
88-6001 · Supplies	0.00	255.00	0.0%	0.00	765.00	0.0%	1,275.00
8860012 · Training Related Supplies	0.00	535.80	0.0%	0.00	1,607.40	0.0%	2,679.00
Total 88-6014 · Economic Equity Grant	2,658.35	15,893.00	16.73%	3,753.09	47,679.00	7.87%	79,465.00
Total 601400 · Other Operating Supplies	2,658.35	15,893.00	16.73%	3,753.09	47,679.00	7.87%	79,465.00
Total Expense	2,658.35	15,893.00	16.73%	3,753.09	47,679.00	7.87%	79,465.00
Net Ordinary Income	-2,658.35	-15,893.00	16.73%	-3,753.09	-47,679.00	7.87%	-79,465.00
Net Income	-2,658.35	-15,893.00	16.73%	-3,753.09	-47,679.00	7.87%	-79,465.00

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - TANF Grant
 April 2020

	<u>Apr 20</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul '19 - Apr 20</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
601400 - Other Operating Supplies							
86-6014 - TANF Grant							
86-1100 - Salaries	3,535.04	3,791.66	93.23%	35,714.94	37,916.68	94.19%	45,500.00
86-2100 - Benefits	948.76	1,220.13	77.76%	10,191.71	12,201.32	83.53%	14,641.58
86-3500 - Printing	0.00	6.66	0.0%	0.00	66.68	0.0%	80.00
86-5210 - Postage	-2.75	4.50	-61.11%	54.05	45.05	119.98%	54.05
86-5230 - Phone	-19.69	45.00	-43.76%	540.00	450.00	120.0%	540.00
86-5500 - Travel	0.00	166.66	0.0%	0.00	1,666.68	0.0%	2,000.00
86-5540 - Training	0.00	100.00	0.0%	0.00	1,000.00	0.0%	1,200.00
86-5541 - Training-OTJ	4,212.50	2,386.41	176.52%	9,073.40	23,864.18	38.02%	28,637.00
86-5542 - Supportive Services	1,426.55	1,000.00	142.66%	11,420.19	10,000.00	114.2%	12,000.00
86-5543 - Training-Job Skills	5,060.00	3,113.58	162.51%	34,153.00	31,135.84	109.69%	37,363.00
86-5630 - Indirect	455.92	716.10	63.67%	6,893.70	7,161.04	96.27%	8,593.24
86-5899 - Admin Fees	380.59	380.58	100.0%	3,805.81	3,805.84	100.0%	4,567.00
86-6000 - Medical Assessments	0.00	416.66	0.0%	0.00	4,166.68	0.0%	5,000.00
86-6001 - Office Supplies	0.00	61.08	0.0%	151.76	610.84	24.84%	733.00
Total 86-6014 - TANF Grant	15,996.92	13,409.02	119.3%	111,998.56	134,090.83	83.52%	160,908.87
Total 601400 - Other Operating Supplies	15,996.92	13,409.02	119.3%	111,998.56	134,090.83	83.52%	160,908.87
Total Expense	15,996.92	13,409.02	119.3%	111,998.56	134,090.83	83.52%	160,908.87
Net Ordinary Income	-15,996.92	-13,409.02	119.3%	-111,998.56	-134,090.83	83.52%	-160,908.87
Net Income	-15,996.92	-13,409.02	119.3%	-111,998.56	-134,090.83	83.52%	-160,908.87

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CEO Update

- **Service Delivery**

- Virtual services
- DocuSign and drop boxes on centers

- **Reopening**

- Date to be determined
- Plexiglass installation next week for both centers
- 2 security guards per center
- Appointment only visits

CEO Update

- WIOA
 - Natalie leaving as program director (3 month transition assistance)
 - Kim Turner hired as new program director
 - Ross met enrollment goals
 - Spending is down (Trade and Covid-19)
 - Creating plan to assist as many individuals as possible and spend large carryover

CEO Update

- Wagner-Peyser
 - Historically a VEC service
 - \$463,770 Budget for 6 months
 - Hire and train a manager and 9 employees
 - Provide employment services

CEO Update

- Grants

- Harvest \$1,079,727 (3 Year)
 - First 15 person cohort finished successfully
 - Recruiting second cohort
- Economic Equity Exploration Project \$222,500 (1 Year)
 - On hold and should be extended
- Pathways \$346,805 (4 Year)
 - Ends in December

CEO Update

- Grants

- TANF Temporary Assistance for Needy Families \$271,203 (1 Year)
 - Finalizing renewal

- DOL Reentry Grant – Applying

- Up to \$4,000,000 split with three other areas
- 42 months of performance: 6 months planning; 24 months of programming; 12 months of follow-up
- Case management and funding to guide prisoners pathways to work and sustainability
- Purpose of pilot is to prove that this model reduces the recidivism rate

CEO Update

- Grants

- Youth Apprenticeship Readiness Grant \$5,000,000 (4 Year)
 - Applied with PHCC, DCC and four other areas
 - address skills gaps faced by a majority of employers in high demand fields, while also promoting apprenticeship opportunities among in and out of school youth, age 16-24

Real Estate

- Martinsville Center
 - Identified a space with great cost savings
 - Filling 18 cubes in the next 30 days
 - Full capacity for at least six months
 - Notice to leave due in October
 - Work with Lester on an extension
- Danville Center
 - Full capacity
 - Working with partners to extend lease or find new location

WEST PIEDMONT – REGION 17 PROGRESS REPORT

JUNE 2020



ENROLLMENTS TO DATE

ADULT		
Enrollment Goal - 60		
Locale	Total Enrollments	Goal Attainment %
Martinsville	74	
Danville	27	
Patrick County	12	
Adult Total:	113	188.33%

DISLOCATED WORKER		
Enrollment Goal - 40		
Locale	Total Enrollments	Goal Attainment %
Martinsville	22	
Danville	55	
Patrick County	2	
Dislocated Worker Total:	79	197.50%

YOUTH		
Enrollment Goal - 30		
Locale	Total Enrollments	Goal Attainment %
Martinsville	11	
Danville	5	
Patrick County	3	
Youth Total:	19	63.33%

Participant Enrollment Summary:

Our highest driver this year in Adult enrollments came from the TANF grant for Martinsville-Henry County residents. This additional funding stream allowed for Career Specialists to provide additional training and supportive services to individuals at or below 200% of the federal poverty guideline.

The largest number of Dislocated Worker enrollments came through our Danville Center with the most significant portion from the IKEA facility closure. While our Career Specialist staff enrolled and provided intensive case management services only a limited amount of training funds were able to be allotted to these enrollments as Trade covered most of the costs.

Youth enrollments were heavily impacted this year by COVID-19. Per Department of Labor guidelines, all youth must receive a basic skills assessment in order to be enrolled into the program. Social distancing restrictions made the administration of assessments impossible during the first portion of the pandemic.

Currently, Adult Education is providing limited remote assessments and we look forward to resuming Youth enrollments as soon as the process is fully operational.

We have virtually served **over 21,000** customers since our centers closed due to COVID-19. Staff have enrolled participants, provided job placement services, assisted with account password resets, processed supportive services and stipend payments as well as supported the entire local workforce system during this unprecedented time.

WEST PIEDMONT – REGION 17 PROGRESS REPORT

JUNE 2020



Q3 PERFORMANCE MEASURES

PY 19			
Adult	Negotiated Level	Actual Performance	% of Negotiated Level
Employment 2nd Quarter after Exit	77.00%	80.50%	104.55%
Employment 4th Quarter after Exit	85.00%	75.90%	89.29%
Median Earnings 2nd Quarter after Exit	\$5,300.00	\$5,284.00	99.70%
Credential Attainment within 1 year	70.00%	69.40%	99.14%
Measurable Skills Gain	Baseline	76.70%	
Dislocated Workers			
Employment 2nd Quarter after Exit	77.50%	85.70%	110.58%
Employment 4th Quarter after Exit	80.00%	86.30%	107.88%
Median Earnings 2nd Quarter after Exit	\$7,500.00	\$7,182.00	95.76%
Credential Attainment within 1 year	71.80%	58.80%	81.89%
Measurable Skills Gain	Baseline	51.30%	
Youth			
Employment 2nd Quarter after Exit	66.00%	74.70%	113.18%
Employment 4th Quarter after Exit	65.00%	76.90%	118.31%
Median Earnings 2nd Quarter after Exit	Baseline	\$2,237.00	
Credential Attainment within 1 year	62.00%	36.80%	59.35%
Measurable Skills Gain	Baseline	50.00%	

PY 18			
Adult	Negotiated Level	Actual Performance	% of Negotiated Level
Employment 2nd Quarter after Exit	77.00%	73.90%	95.97%
Employment 4th Quarter after Exit	85.00%	66.70%	78.47%
Median Earnings 2nd Quarter after Exit	\$5,300.00	\$3,509.00	66.21%
Credential Attainment within 1 year	70.00%	70.00%	100.00%
Measurable Skills Gain	Baseline	26.50%	
Dislocated Workers			
Employment 2nd Quarter after Exit	77.50%	86.70%	111.87%
Employment 4th Quarter after Exit	80.00%	91.70%	114.63%
Median Earnings 2nd Quarter after Exit	\$7,500.00	\$7,280.00	97.07%
Credential Attainment within 1 year	71.80%	66.70%	92.90%
Measurable Skills Gain	Baseline	40.00%	
Youth			
Employment 2nd Quarter after Exit	66.00%	60.00%	90.91%
Employment 4th Quarter after Exit	65.00%	100.00%	153.85%
Median Earnings 2nd Quarter after Exit	Baseline	\$3,091.00	
Credential Attainment within 1 year	62.00%	100.00%	161.29%
Measurable Skills Gain	Baseline		

WEST PIEDMONT – REGION 17 PROGRESS REPORT

JUNE 2020



PERFORMANCE IMPROVEMENT AREA: YOUTH CREDENTIAL ATTAINMENT

Our most challenging area of performance this year has been in youth credential attainment. As a program, we have shifted our focus to primarily enrolling youth in WEX in an effort to pay strict attention to the 20% WEX expenditure mandate. The result has been a smaller number of youth entering credential programs. This has applied pressure to the outcomes of the few youth enrolled in Occupational Skills Training who have not been high achieving in Q3. We will continue to work with Youth Career Coaches and our training partners to provide additional support to participants in these programs with the goal of getting them across the finish line with an industry recognized credential in hand.

Please note, according to our review of the credentials in the VAWC, our Q3 rate should be 52.4%. While it is still below our target measure, we are invested in making sure we receive full credit in this area and have submitted a request for revision with the state.

BUSINESS ENGAGEMENT (ON THE JOB TRAINING AND WORK EXPERIENCES)

We have nearly tripled the number of businesses served through our grant programs since the start of the program year with several new OJT and WEX sites coming on board during the pandemic. **Fifty-five participants** engaged in hands on training experiences across three different grant funding streams (WIOA, TANF and Harvest/GCE).

Danville Neurological Associates
Blue Ridge Fiberboard
Freidrich's Family Eye Care
Lester Group
PAC Custom Woodworking
Jaigfx Social Media Marketing
Soots Construction
Piedmont Arts Association
Southern Area Agency on Agency
Virginia Blower
Press Glass
Lawless Welding
Deep Blue Seafood
King's Mountain Animal Clinic
MINET Solutions
Miracle Academy
Back and Neck Pain Relief Center
Angel's Beauty Supply
Pam Hairston's Tax Service
Piedmont Preferred Women's Healthcare
Right Now Restoration
Acme Therapies
American Lawn Care and Pressure Washing
Barberzone Barber Shop
Salvation Army
Young Williams
National Forestry Parks Services
Patrick County Circuit Court

Charis Transportation
Mollie's Originals
ActivWall
CMA Financial Services
Owens-Illinois
Blue Ridge Nursing Home
Danville/Pittsylvania County Humane Society
Tools 2 Go
Smart Machines
Carpets of Bassett
River District Auto Spa
Pennywise Cleaners
Danville Public Library
Boys & Girls Club
U-Shine I-Shine Car Care Services
Danville Welcome Center
Howerton Counseling LLC



Photo of the Lawless Welding team in a recent article in the Martinsville Bulletin featuring WIOA participant Jordan Hundley (far left).

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SUCCESS STORIES

59 year old **Wendy Joyner** feared she would never get back on her feet after being laid off from her housekeeping position at Danville SOVAH in November 2019. With no high school diploma and seemingly no options, she enrolled in the WIOA program with Career Specialist Monica Beard. In January, she started the Nurse Aide program at Danville Community College and in March, she excitedly completed the training. Wendy is now employed by Roman Eagle Nursing Home as a Nurse Aide making \$12.50 per hour and is looking forward to obtaining her GED next.



Thomas Boyd is a Patrick County resident who was laid off from Shaw Industries and worked with Career Specialist Wanda Whitlow to enroll in and successfully complete Electrician training at Patrick Henry Community College. Next Thomas utilized WIOA Dislocated Worker funding to move into a work experience at PAC Custom Woodworking. Thomas and PAC were a perfect match. PAC has since hired Thomas full-time at \$23.73 per hour.

Karlee Lewis is a first generation college student who graduated from James Madison University with a degree in Technical Writing in 2018. She returned to Martinsville hoping to find virtual work in social media marketing, but after months of searching for opportunities in her field, she settled for front desk work at a local hotel. The position paid just above minimum wage and didn't connect at all to Karlee's career aspirations.



As such, Karlee jumped at the chance to be a part of the first cohort of the Guided Career Exploration (GCE) program funded by the Harvest Foundation. The grant provided her with at \$10 per hour stipend during the 12 week training experience as well as supportive services funding. Karlee's work experience at JaiGFX has since transitioned into a full-time position. She was hired as the Operations Manager – a supervisory role with increased responsibility.

Rhami Worrell graduated from Magna Vista High School in 2019 with no clear idea of what she wanted to do post-graduation. When she started the GCE program in February 2020, she was adamant that college was not in her future. However, a spark ignited during the job readiness portion of the experience and Rhami was inspired to submit applications to Social Work bachelor's degree programs. Before Rhami completed her work experience at Charis Transportation, she had already been accepted to several schools, including her top choice – Virginia State University.



Danville resident **Timothy Jackson** was very anxious to become gainfully employed again following his layoff from IKEA in December 2019. Career Specialist Monica Beard provided extensive job coaching to him as he contemplated next steps. In March, Timothy was hired by Morgan Olsen as a roof assembler making \$14.75 per hour. He was thrilled to be employed again with benefits.

Schedule of Board and Executive Committee Meetings

July 1, 2020 – June 30, 2021

Board Meetings @ 4:00 p.m.

Executive Committee @ noon

Thursday, September 17, 2020	Executive Committee
Monday, September 21, 2020	Board
Thursday, December 10, 2020	Executive Committee
Monday, December 14, 2020	Board
Thursday, March 18, 2021	Executive Committee
Monday, March 22, 2021	Board
Thursday, June 10, 2021	Executive Committee
Monday, June 14, 2021	Board