



**WPWIB Meeting Agenda**  
**June 3, 2019 • 4:00 p.m.**  
**Workforce Center Conference Room**  
**233 W. Commonwealth Blvd., Martinsville, Virginia**

**Agenda:**

**Welcome/Call to Order.....** Adam Wright, Chair

**Roll Call (28 total, need 15 for quorum).....**Rhonda Hodges, Secretary

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Adam Wright    | <input type="checkbox"/> John Parkinson    | <input type="checkbox"/> Sharon Barksdale |
| <input type="checkbox"/> Amanda Cox     | <input type="checkbox"/> Julie Brown       | <input type="checkbox"/> Stacey Wright    |
| <input type="checkbox"/> Brian Wilson   | <input type="checkbox"/> Mark Powers       | <input type="checkbox"/> Teresa Fontaine  |
| <input type="checkbox"/> Corrie Bobe    | <input type="checkbox"/> Marsha Mendenhall | <input type="checkbox"/> Tim Clark        |
| <input type="checkbox"/> Debra Buchanan | <input type="checkbox"/> Monica Mosley     | <input type="checkbox"/> Tom Davis        |
| <input type="checkbox"/> Dick Ephgrave  | <input type="checkbox"/> Rebecca Adcock    | <input type="checkbox"/> Tora Terry       |
| <input type="checkbox"/> Donna Higdon   | <input type="checkbox"/> Rhonda Hodges     | <input type="checkbox"/> Tory Shepherd    |
| <input type="checkbox"/> Guy Stanley    | <input type="checkbox"/> R J Weaver        | <input type="checkbox"/> Wayne Knox       |
| <input type="checkbox"/> Jim Daniel     | <input type="checkbox"/> Robin Ferguson    |   |
| <input type="checkbox"/> John Moody     | <input type="checkbox"/> Shannon Hair      |   |

**Welcome Guests.....**Adam Wright, Chair

**Approval of Minutes March 4, 2019**

**Presentation of Finance Reports through April 30, 2019**

**Consent Agenda**

- Approval of Grant Application Policy
- Approval of Grant Applications:
  - Harvest Foundation
  - Opioid Grant through VCCS
  - Monogram Loves Kids Grant; deadline 5/31
  - Workforce Services Expansion to Increase Economic Equity; deadline 6/28
  - DOL Workforce Opportunity for Rural Communities Grant; deadline 7/15
  - Danville Regional Foundation; open date
- Approval of New Board Members:
  - Tom Fitzgibbons, Kings Grant, representing Martinsville and Henry County
  - David Collins, Owens Illinois, representing Danville and Pittsylvania County
- Approval of Bylaw Revision

**Old Business**

**New Business**

- Review of Draft Budget for PY 2019-20

**Updates**

- 2019-20 Meeting Schedule
- Board Chair Update
- CEO Update

**Save the Date:** The next meeting is scheduled for Monday, September 30, 2019

**Adjourn**



WEST PIEDMONT REGION

**West Piedmont Workforce Development Board Meeting  
Minutes  
March 4, 2019**

**Present:** Adam Wright, Brian Wilson, Dick Ephgrave, Guy Stanley, Jim Daniel, Julie Brown, Mark Powers, Marsha Mendenhall, Monica Mosley, Rhonda Hodges, R J Weaver, Robin Ferguson, Shannon Hair, Sharon Barksdale, Teresa Fontaine, Tim Clark, Tom Davis, Tora Terry, Tory Shepherd

**Guests Present:** Natalie Hodge (Ross), Lucius Chandler (VEC)

**Staff Present:** Robert Bencini, Tyler Freeland, Robbin Hall, Robbie Knight, Lavinia Wingfield

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Adam Wright, Chairman, called the meeting to order at RCATT in Danville, VA. Ms. R. Hodges called roll. Quorum was established with 19 in attendance. Mr. Bencini welcomed all guests.

Mr. Wright asked the Board members to review the minutes attached for December 17, 2018. Ms. Brown made a motion to approve the minutes; Mr. Stanley seconded the motion; the motion passed unanimously.

Mr. Wright explained to the Board members that Finance Committee was unable to meet; therefore, Mr. Martin with Mallard and Mallard gave the financial report at the Executive Committee meeting on February 27, 2019. Mr. Wright explained that Ross is working to make some necessary adjustments and are projecting to finish on target. Promise Grant will finish on target. VFSN/WIF Grant will end June 30, 2019. WIB staff are looking for grants to apply for to find more programmatic funding. Mr. Davis made a motion to approve the financial report; Mr. Ephgrave seconded; the motion carried unanimously.

Ms. N. Hodge with Ross gave an update. Enrollment is on target at 72%. The new TANF grant will help to reach goals. IKEA did receive Trade Act. Youth will reach goal through Project Imagine enrollments. Ms. N. Hodge highlighted two success stories. She gave an update on training provider information with discrepancy between DCC and PHCC. Only six Danville/Pittsylvania County participants had training at PHCC because the program they chose was not on the eligible training provider list at DCC. Most popular trainings are healthcare occupational skills training such as CNA, CMA, and Phlebotomy. CNA has an 83% completion at Medical Solutions Academy, CMA has an 86% completion at PHCC and 100% at DCC, Phlebotomy has 100% completion at Medical Solutions Academy. Ms. Mendenhall asked what percentage found employment? Ms. N. Hodge replied that she would provide that answer later. Ms. Brown asked if there was a waiting list for these trainings? Ms. N. Hodge replied that they are working through solutions for dislocated workers and that Adult training solutions will be handled through co-enrollment. Ms. Mendenhall offered her employer, PATHs, a federally qualified healthcare center, as a source for healthcare solutions for participants and outreach for Medicaid expansion.

There was no old business.

Mr. Bencini presented a revision on the Work Experience Policy to include work experiences or internships to eligible Adults and Dislocated Workers for local training activities including our Rapid Response assistance program. Any customer receiving this service will receive a stipend comparable to \$10 per hour and will typically train for 360 hours. He explained that by adding Rapid Response to this policy, we would be able to use Rapid Response funding to provide these trainings to those who qualify. Mr. Clark made the motion to approve this revision; Ms. Brown seconded; the motion passed unanimously.

Mr. Wright updated that the bylaw revision is in process and should be ready in May. He reported that the committee structure will change and that a Property Task Force will be setup to help with relocation of Martinsville One Stop. Mr. Stanley asked how the committee structure would change? Mr. Wright stated that it will be modeled after the Federal and State. Ms. Carter-Fontaine asked if there would be fewer committees? Mr. Wright responded that there would be fewer committees.

Mr. Bencini thanked all for their support as we move ahead. He informed that State Monitoring is scheduled for March 25-29. He is confident that participant files are in good order for our audit. He shared that West Piedmont Planning District Commission is finishing their annual review of economic development and transportation needs in our area. He explained that our focus is on grants and partnerships. We received the TANF grant with the City of Martinsville and are applying for five other grants. There is a focus on building relationships in the areas of re-entry, disability, and non-profit to learn how to leverage resources and partner to help clients.

Mr. Clark made a motion to adjourn; Mr. Ephgrave seconded; the motion passed unanimously. The meeting adjourned at 4:30 p.m.

WPWDB

As of April 30, 2019

Total Allocation PY 18 Per NOO	1,693,742.50	
Total Amount Budgeted For All Training	609,746.68	
Total Amount Spent on All Training Including Obligations	414,122.37	
Total Amount Given To Ross Outside of Training	840,253.32	
Ross Budget	1,350,000.00	(Includes 356K in Carryover)
Less: Training Budget	509,746.68	(Included 50K IWT Allocated 5/2019)
	<u>840,253.32</u>	
Total Amount Spent by Ross Outside of Training	516,325.87	
Ross Spent @ 4/30/19	930,448.24	
Less: Ross Training Spent	414,122.37	
	<u>516,325.87</u>	
Amount Budgeted For WIB	563,503.84	
Total Amount Spent YTD for WIB	486,306.02	

**West Piedmont Workforce Investment Board**  
**Stmnt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
**As of April 30, 2019**

	<u>Apr 30, 19</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Stifel Nicolaus (NAP)	571.55
<b>Total Checking/Savings</b>	<u>571.55</u>
<b>Accounts Receivable</b>	
<b>A/R-Rent &amp; Shared Costs</b>	
CRP-Martinsville	305.51
DARS-Danville	1,074.30
DARS-Martinsville	12,974.00
DCC-Danville	-583.92
DOE-Martinsville	237.60
DPS-Danville	-42.36
Goodwill-Martinsville	1,382.28
PHCC-Martinsville	364.67
SAAA-Danville	-39.84
STEP-Martinsville	-76.50
VEC-Danville	10,961.70
VEC-Martinsville	86,302.80
<b>Total A/R-Rent &amp; Shared Costs</b>	<u>112,860.24</u>
A/R - Pathways Grant	7,844.75
A/R - TANF Grant	7,953.92
A/R - VCCS PY 17	22,350.36
A/R - VCCS PY 18	265,631.43
A/R - VCCS RR	11,270.04
A/R - VCCS WFSN	43,120.86
Grant Rec.-America's Promise	57,127.20
Grant Rec.-TANF Grant	64,751.29
Grant Rec. WFSN 10/31/19	67,712.82
Grant Receivable-Rapid Response	-11,270.04
Grant Receivable 2017/2018	-22,350.36
Grant Receivable 2018/2019	378,920.85
<b>Total Accounts Receivable</b>	<u>1,005,923.36</u>
<b>Total Current Assets</b>	<u>1,006,494.91</u>
<b>TOTAL ASSETS</b>	<u><u>1,006,494.91</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
Def. Rev.-America's Promise	
WPWIB	64,971.95
<b>Total Def. Rev.-America's Promise</b>	<u>64,971.95</u>
Def. Rev. - TANF Grant	72,705.21
Def. Rev. Workforce Innov 16-18	110,833.68
<b>Deferred Revenue 18-19</b>	
Def. Rev.-Admin 18-19	25,273.26
Def. Rev.-Adult 18-19	
D-PC	73,954.96
D-PC One Stop	2,498.66
IWT Training	14,553.70
M-HC	2,644.52
M-HC One Stop	1,638.41

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis

**West Piedmont Workforce Investment Board**  
**Stmnt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
**As of April 30, 2019**

	<u>Apr 30, 19</u>
Other Operational	45,656.96
Pat. Co.	17,841.17
Pat. Co. One Stop	991.73
PY 19-20	<u>87,111.81</u>
Total Def. Rev.-Adult 18-19	246,891.92
Def. Rev.-DW 18-19	
D-PC	47,218.87
D-PC One Stop	1,083.73
IWT Training	50,000.00
M-HC	9.31
M-HC One Stop	804.91
Other Operational	13,715.75
Pat. Co.	7,003.43
Pat. Co. One Stop	363.50
PY 19-20	<u>40,222.89</u>
Total Def. Rev.-DW 18-19	160,422.39
Def. Rev.-YIS 18-19	
D-PC	16,568.21
D-PC One Stop	1,837.33
M-HC	13,878.60
M-HC One Stop	1,068.20
Other Operational	88,287.69
Pat. Co.	12,377.75
Pat. Co. One Stop	<u>738.95</u>
Total Def. Rev.-YIS 18-19	134,756.73
Def. Rev.-YOS 18-19	
D-PC	79,632.69
D-PC One Stop	4,379.55
M-HC	31,433.42
M-HC One Stop	1,633.01
Other Operational	50,238.80
Pat. Co.	21,243.74
Pat. Co. One Stop	<u>1,507.01</u>
Total Def. Rev.-YOS 18-19	190,068.22
Total Deferred Revenue 18-19	<u>757,412.52</u>
Total Other Current Liabilities	<u>1,005,923.36</u>
Total Current Liabilities	<u>1,005,923.36</u>
Total Liabilities	1,005,923.36
Equity	
32000 - Unrestricted Net Assets	570.15
Net Income	<u>1.40</u>
Total Equity	571.55
TOTAL LIABILITIES & EQUITY	<u><u>1,006,494.91</u></u>

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**West Piedmont Workforce-Investment Board**  
**Summary Totals**  
April 2019

	Apr 19	Budget	Jul 18 - Apr 19	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Dislocated June 2018	1,915.28	6,654.68	32,637.89	66,547.46	79,856.78	5	49.04%	40.87%
MHC Dislocated June 2018	0.00	4,207.06	1,295.11	42,071.07	50,485.07	6	119.98%	99.98%
Patrick Dislocated June 2018	147.26	1,208.70	7,501.42	12,087.48	14,504.84	7	62.06%	51.72%
MHC DW Bus. Serv. June 2018	0.00	0.00	3.66	0.00	0.00	8		
Danville/Pitts. Co. DW One Stop June 2018	410.46	372.52	2,734.50	3,725.47	4,470.51	9	90.91%	75.76%
MHC DW One Stop June 2018	43.44	264.78	2,372.83	2,648.18	3,177.74	10	89.60%	74.67%
Patrick DW One Stop June 2018	43.44	68.92	463.88	689.53	827.37	11	67.27%	56.07%
Other Dislocated June 2018	0.00	7,681.99	29,105.09	76,820.14	92,184.13	12	37.89%	31.57%
Total Dislocated	10,653.87	20,458.66	131,798.42	204,589.33	245,506.44		64.42%	53.68%
Danville/Pitts. Co. Adult June 2018	6,805.43	15,347.79	110,219.18	153,478.57	184,174.15	13	71.81%	59.85%
MHC Adult June 2018	7,203.49	9,712.40	7,573.15	97,124.86	116,549.65	14	117.28%	97.73%
Patrick Adult June 2018	442.81	2,771.76	15,420.81	27,718.45	33,261.98	15	55.63%	46.36%
MHC Adult Bus. Serv. June 2018	0.00	0.00	12.34	0.00	0.00	16		
Danville/Pitts. Co. Adult One Stop June 2018	964.57	871.43	3,093.45	8,714.66	10,457.52	17	91.33%	76.11%
MHC Adult One Stop June 2018	103.77	608.90	5,688.46	6,089.12	7,306.88	18	93.09%	77.58%
Patrick Adult One Stop June 2018	106.18	177.12	-21.90	1,771.38	2,125.60	19	64.01%	53.34%
Other Adult June 2018	22,406.76	19,304.20	157,425.46	193,042.14	231,650.54	20	81.55%	67.96%
Total Adult	38,033.01	48,793.60	426,319.85	487,939.18	585,526.32		87.37%	72.81%
Danville/Pitts. Co. Youth In June 2018	8,871.25	9,038.26	91,891.60	90,383.29	108,459.82	21	101.67%	84.72%
MHC Youth In June 2018	2,591.83	5,671.87	54,184.47	56,719.36	68,063.06	22	95.53%	79.61%
Patrick Youth In June 2018	1,123.00	1,621.17	7,077.16	16,212.52	19,454.88	23	43.65%	36.38%
Danville/Pitts. Co. YIS One Stop June 2018	677.24	618.76	3.05	6,187.94	7,425.46	24	90.31%	75.26%
MHC YIS One Stop June 2018	84.47	473.49	4,613.90	4,735.11	5,682.10	25	97.44%	81.20%
Patrick YIS One Stop June 2018	82.04	134.58	876.18	1,346.00	1,615.14	26	65.10%	54.25%
Other Youth In June 2018	3,792.87	8,949.05	10,740.50	89,490.59	107,388.70	27	12.00%	10.00%
Total Youth In	17,222.70	26,507.18	181,204.06	265,074.81	318,089.16		68.36%	56.97%



**West Piedmont Workforce-Investment Board**  
**Summary Totals**  
April 2019

	Apr 19	Budget	Jul 18 - Apr 19	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
DanvillePitts. Co. Youth Out	22,672.28	27,195.15	246,709.61	271,951.99	326,342.30	28	90.72%	75.60%
June 2018	0.00		32,641.27					
MHC Youth Out	11,747.21	17,157.68	174,459.26	171,577.34	205,892.68	29	101.68%	84.73%
June 2018	0.00		3,234.54					
Patrick Youth Out	4,026.76	4,918.54	37,779.26	49,185.93	59,023.00	30	76.81%	64.01%
June 2018	0.00		201.26					
DanvillePitts. Co. YOS One Stop	2,052.28	1,776.10	16,933.94	17,761.29	21,313.49	31	95.34%	79.45%
MHC YOS One Stop	251.00	1,278.56	13,709.81	12,785.72	15,342.82	32	107.23%	89.36%
Patrick YOS One Stop	251.02	348.91	2,680.13	3,489.33	4,187.14	33	76.81%	64.01%
Other Youth Out	12,887.55	18,225.80	134,522.11	182,258.09	218,709.69	34	73.81%	61.51%
<b>Total Youth Out</b>	<b>53,885.10</b>	<b>70,900.74</b>	<b>662,871.19</b>	<b>709,009.69</b>	<b>850,811.12</b>		<b>93.49%</b>	<b>77.91%</b>
Administration	13,598.75	15,457.09	152,512.87	154,571.77	185,485.93	35	98.67%	82.22%
Workforce Innov. FSN	17,340.69	19,865.82	187,153.21	198,658.20	238,389.84	36	94.21%	78.51%
America's Promise Grant	7,837.69	7,918.21	69,684.87	63,414.70	79,251.08	37	109.89%	87.93%
Brand Implementation	0.00	0.00	25,000.00	25,000.00	25,000.00	38	100.00%	100.00%
Rapid Response	7,222.93	16,016.42	89,769.93	160,164.20	160,164.20	39	56.05%	56.05%
TANF Grant	4,266.96	13,409.08	7,749.23	53,636.38	80,454.44	40	14.45%	9.63%
<b>Total Spending and Budget</b>	<b>170,064.70</b>	<b>239,326.80</b>	<b>1,934,063.63</b>	<b>2,322,058.26</b>	<b>2,768,678.53</b>		<b>83.29%</b>	<b>69.86%</b>
Workforce Innov. FSN	-17,340.69	-19,865.82	-187,153.21	-198,658.20	-238,389.84			
America's Promise Grant	-7,837.69	-7,918.21	-69,684.87	-63,414.70	-79,251.08			
Brand Implementation	0.00	0.00	-25,000.00	-25,000.00	-25,000.00			
June 2018 Expenses	0.00	0.00	-62,752.02	0.00	0.00			
Rapid Response	-7,222.93	-16,016.42	-89,769.93	-160,164.20	-160,164.20			
TANF Grant	-4,266.96	-13,409.08	-7,749.23	-53,636.38	-80,454.44			
<b>Total on Original NOO</b>	<b>133,396.43</b>	<b>182,117.27</b>	<b>1,491,954.37</b>	<b>1,821,184.78</b>	<b>2,185,418.97</b>		<b>81.92%</b>	<b>68.27%</b>

(355,262.94) Youth C/O given to Ross  
127,334.70 3 months set aside  
(16,111.67) Admin over budget  
(63,494.26) Adult C/O incl. in Other Adult  
(69,771.30) YIS C/O incl. in Other YIS  
(114,370.95) YOS C/O incl. in Other YOS  
1,015.43 Increase in NOO (Released Oct)  
1,694,757.98 matches NOO

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	30.72	150.21	20.45%	431.98	1,502.10	28.76%	1,802.50
111000 · Salary & Wages-Client Services	1,173.92	2,232.52	52.58%	18,958.37	22,325.20	84.92%	26,790.25
211000 · FICA-Client Services	273.39	447.13	61.14%	4,505.34	4,471.33	100.76%	5,365.59
350000 · Printing	0.00	10.00	0.0%	0.00	100.00	0.0%	120.00
360000 · Outreach	0.00	25.00	0.0%	9.69	250.00	3.88%	300.00
521000 · Postage	4.33	20.00	21.65%	89.33	200.00	44.67%	240.00
523000 · Telephone	16.67	49.16	33.91%	305.87	491.68	62.21%	590.00
542000 · Lease/Rental-Building	109.88	236.76	46.41%	1,494.76	2,367.69	63.13%	2,841.21
543000 · Shared Costs	118.17			1,181.70			
550000 · Travel	24.00	60.46	39.7%	296.92	604.60	49.11%	725.50
563000 · Indirect	147.80	282.98	52.23%	2,389.55	2,829.87	84.44%	3,385.83
563500 · Management Fee	0.00	141.49	0.0%	0.00	1,414.94	0.0%	1,697.92
564000 · Professional Dev.-Operating	0.00	16.46	0.0%	26.13	164.60	15.88%	197.51
600100 · Office Supplies	16.40	35.83	45.77%	258.96	358.34	72.27%	430.00
830000 · Training Services	0.00	1,567.40	0.0%	3,150.00	15,674.08	20.1%	18,808.88
832500 · Contractual Training Services	0.00	18.16	0.0%	0.00	181.68	0.0%	218.00
833000 · Transitional Jobs	0.00	515.28	0.0%	0.00	5,152.85	0.0%	6,183.41
840000 · Supportive Services	0.00	77.08	0.0%	834.40	770.84	108.25%	925.00
850000 · OJT Training	0.00	695.63	0.0%	0.00	6,956.34	0.0%	8,347.60
901000 · Assessments, Lic. & Cert. Tests	0.00	73.13	0.0%	0.00	731.32	0.0%	877.58
<b>Total Expense</b>	<b>1,915.28</b>	<b>6,654.68</b>	<b>28.78%</b>	<b>33,933.00</b>	<b>66,547.46</b>	<b>50.99%</b>	<b>79,856.78</b>
<b>Net Ordinary Income</b>	<b>-1,915.28</b>	<b>-6,654.68</b>	<b>28.78%</b>	<b>-33,933.00</b>	<b>-66,547.46</b>	<b>50.99%</b>	<b>-79,856.78</b>
<b>Net Income</b>	<b>-1,915.28</b>	<b>-6,654.68</b>	<b>28.78%</b>	<b>-33,933.00</b>	<b>-66,547.46</b>	<b>50.99%</b>	<b>-79,856.78</b>

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 • Salary & Wages-Operational	30.77	42.65	72.15%	326.43	426.50	76.54%	511.78
111000 • Salary & Wages-Client Services	1,175.93	1,490.69	78.89%	15,014.47	14,906.96	100.72%	17,888.34
211000 • FICA-Client Services	273.85	322.20	84.99%	3,493.84	3,222.04	108.44%	3,866.44
350000 • Printing	0.00	5.68	0.0%	0.00	56.80	0.0%	68.14
360000 • Outreach	0.00	5.68	0.0%	7.15	56.80	12.59%	68.14
521000 • Postage	4.33	5.11	84.74%	73.67	51.10	144.17%	61.33
523000 • Telephone	16.70	27.25	61.28%	237.75	272.50	87.25%	327.00
542000 • Lease/Rental-Building	155.90	85.10	183.2%	2,035.80	851.00	239.22%	1,021.18
543000 • Shared Costs	97.50			975.00			
550000 • Travel	26.32	47.20	55.76%	157.90	472.05	33.45%	566.45
563000 • Indirect	148.06	201.51	73.48%	1,883.50	2,015.13	93.47%	2,418.15
563500 • Management Fee	0.00	82.99	0.0%	0.00	829.90	0.0%	995.86
564000 • Professional Dev.-Operating	0.00	7.73	0.0%	21.64	77.39	27.96%	92.85
600100 • Office Supplies	16.43	8.11	202.59%	195.39	81.10	240.93%	97.30
830000 • Training Services	703.00	1,149.53	61.16%	16,283.26	11,495.34	141.65%	13,794.40
832500 • Contractual Training Services	0.00	7.50	0.0%	0.00	75.00	0.0%	90.00
833000 • Transitional Jobs	0.00	103.05	0.0%	1,200.00	1,030.58	116.44%	1,236.68
840000 • Supportive Services	565.50	31.52	1,794.1%	3,115.89	315.20	988.54%	378.25
850000 • OJT Training	0.00	556.50	0.0%	7,274.75	5,565.08	130.72%	6,678.08
901000 • Assessments, Lic. & Cert. Tests	0.00	27.06	0.0%	0.00	270.60	0.0%	324.70
<b>Total Expense</b>	<b>3,214.29</b>	<b>4,207.06</b>	<b>76.4%</b>	<b>52,296.44</b>	<b>42,071.07</b>	<b>124.31%</b>	<b>50,485.07</b>
<b>Net Ordinary Income</b>	<b>-3,214.29</b>	<b>-4,207.06</b>	<b>76.4%</b>	<b>-52,296.44</b>	<b>-42,071.07</b>	<b>124.31%</b>	<b>-50,485.07</b>
<b>Net Income</b>	<b>-3,214.29</b>	<b>-4,207.06</b>	<b>76.4%</b>	<b>-52,296.44</b>	<b>-42,071.07</b>	<b>124.31%</b>	<b>-50,485.07</b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	2.62	8.53	30.72%	117.64	85.30	137.91%	102.36
111000 · Salary & Wages-Client Services	100.12	331.93	30.16%	5,027.72	3,319.36	151.47%	3,983.22
211000 · FICA-Client Services	23.31	147.19	15.84%	993.28	1,471.90	67.48%	1,766.29
350000 · Printing	0.00	2.84	0.0%	0.00	28.40	0.0%	34.07
360000 · Outreach	0.00	5.68	0.0%	-7.69	56.80	-13.54%	68.14
521000 · Postage	0.37	1.70	21.77%	32.27	17.04	189.38%	20.44
523000 · Telephone	1.42	37.07	3.83%	87.53	370.70	23.61%	444.85
542000 · Lease/Rental-Building	0.90	47.31	1.9%	5.95	473.10	1.26%	567.70
550000 · Travel	4.52	11.91	37.95%	150.04	119.10	125.98%	142.92
563000 · Indirect	12.60	48.76	25.84%	613.84	487.67	125.87%	585.19
563500 · Management Fee	0.00	24.38	0.0%	0.00	243.83	0.0%	292.59
584000 · Professional Dev.-Operating	0.00	1.64	0.0%	9.86	16.48	59.83%	19.76
600100 · Office Supplies	1.40	4.01	34.91%	11.15	40.12	27.79%	48.14
830000 · Training Services	0.00	325.58	0.0%	0.00	3,255.84	0.0%	3,907.00
832500 · Contractual Training Services	0.00	3.00	0.0%	0.00	30.00	0.0%	36.00
833000 · Transitional Jobs	0.00	49.75	0.0%	0.00	497.50	0.0%	596.99
840000 · Supportive Services	0.00	7.50	0.0%	463.49	75.06	617.49%	90.06
850000 · OJT Training	0.00	139.10	0.0%	0.00	1,391.04	0.0%	1,669.24
901000 · Assessments, Lic. & Cert. Tests	0.00	10.82	0.0%	0.00	108.24	0.0%	129.88
<b>Total Expense</b>	<b>147.26</b>	<b>1,208.70</b>	<b>12.18%</b>	<b>7,505.08</b>	<b>12,087.48</b>	<b>62.09%</b>	<b>14,504.84</b>
<b>Net Ordinary Income</b>	<b>-147.26</b>	<b>-1,208.70</b>	<b>12.18%</b>	<b>-7,505.08</b>	<b>-12,087.48</b>	<b>62.09%</b>	<b>-14,504.84</b>
<b>Net Income</b>	<b>-147.26</b>	<b>-1,208.70</b>	<b>12.18%</b>	<b>-7,505.08</b>	<b>-12,087.48</b>	<b>62.09%</b>	<b>-14,504.84</b>

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. DW Business Services**  
**April 2019**

	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper	0.00			1,557.99	0.00	100.0%	0.00
110110 · M-HC DW BS Oper. Sal.	0.00			1,557.99	0.00	100.0%	0.00
Total 51-110 · Dislocated Wkr Salary-Oper	0.00			1,557.99	0.00	100.0%	0.00
210000 · Salary & Wages-Operational							
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512115 · M-HC DW BS FICA Oper.	0.00			763.39	0.00	100.0%	0.00
Total 51-210 · Dislocated-FICA/Ben-Operational	0.00			763.39	0.00	100.0%	0.00
360000 · FICA/Benefits-Operational	0.00			763.39	0.00	100.0%	0.00
360000 · Outreach							
572900 · M-HC DW BS Outreach	0.00			388.85	0.00	100.0%	0.00
Total 360000 · Outreach	0.00			388.85	0.00	100.0%	0.00
550000 · Travel							
51-550 · Dislocated-Travel							
5355022 · M-HC DW Bus. Serv. Travel	0.00			24.27	0.00	100.0%	0.00
Total 51-550 · Dislocated-Travel	0.00			24.27	0.00	100.0%	0.00
Total 550000 · Travel	0.00			24.27	0.00	100.0%	0.00
Total Expense	0.00			2,734.50	0.00	100.0%	0.00
Net Ordinary Income	0.00			-2,734.50	0.00	100.0%	0.00
Net Income	0.00			-2,734.50	0.00	100.0%	0.00

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00			-1.74	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	294.57	206.25	142.82%	2,376.70	2,062.50	115.33%	2,475.00
211000 · FICA-Client Services	68.60	64.80	105.86%	536.52	648.02	82.79%	777.62
360000 · Outreach	0.00			1.94	0.00	100.0%	0.00
521000 · Postage	0.00			7.71	0.00	100.0%	0.00
523000 · Telephone	4.18	10.83	38.6%	40.02	108.34	36.94%	130.00
542000 · Lease/Rental-Building	2.67	45.83	5.83%	102.25	458.34	22.31%	550.00
563000 · Indirect	36.32	27.10	134.02%	291.36	271.06	107.49%	325.26
563500 · Management Fee	0.00	13.55	0.0%	0.00	135.53	0.0%	162.63
564000 · Professional Dev.-Operating	0.00			1.67	0.00	100.0%	0.00
600100 · Office Supplies	4.12	4.16	99.04%	36.01	41.68	86.4%	50.00
Total Expense	410.46	372.52	110.19%	3,394.44	3,725.47	91.11%	4,470.51
Net Ordinary Income	-410.46	-372.52	110.19%	-3,394.44	-3,725.47	91.11%	-4,470.51
Net Income	-410.46	-372.52	110.19%	-3,394.44	-3,725.47	91.11%	-4,470.51

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	0.00			-1.81	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	31.17	123.37	25.27%	1,582.97	1,233.76	128.31%	1,480.50
211000 · FICA-Client Services	7.26	72.40	10.03%	353.46	724.06	48.82%	868.86
360000 · Outreach	0.00			1.57	0.00	100.0%	0.00
521000 · Postage	0.00			6.94	0.00	100.0%	0.00
523000 · Telephone	0.44	12.50	3.52%	26.99	125.00	21.59%	150.00
542000 · Lease/Rental-Building	0.29	29.16	1.0%	173.09	291.68	59.34%	350.00
563000 · Indirect	3.84	3.62	106.08%	193.46	36.20	534.42%	43.44
563500 · Management Fee	0.00	19.58	0.0%	0.00	195.80	0.0%	234.94
564000 · Professional Dev.-Operating	0.00			2.25	0.00	100.0%	0.00
600100 · Office Supplies	0.44	4.16	10.58%	24.35	41.68	58.42%	50.00
<b>Total Expense</b>	<b>43.44</b>	<b>264.79</b>	<b>16.41%</b>	<b>2,363.27</b>	<b>2,648.18</b>	<b>89.24%</b>	<b>3,177.74</b>
<b>Net Ordinary Income</b>	<b>-43.44</b>	<b>-264.79</b>	<b>16.41%</b>	<b>-2,363.27</b>	<b>-2,648.18</b>	<b>89.24%</b>	<b>-3,177.74</b>
<b>Net Income</b>	<b>-43.44</b>	<b>-264.79</b>	<b>16.41%</b>	<b>-2,363.27</b>	<b>-2,648.18</b>	<b>89.24%</b>	<b>-3,177.74</b>

These financial statements have not been subjected to a compilation engagement and no assurance is expressed thereon.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00			-0.62	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	31.17	33.75	92.36%	343.18	337.50	101.68%	405.00
211000 · FICA-Client Services	7.26	13.88	52.31%	66.13	138.87	47.62%	166.63
360000 · Outreach	0.00			0.55	0.00	100.0%	0.00
521000 · Postage	0.00			2.47	0.00	100.0%	0.00
523000 · Telephone	0.44	6.66	6.61%	5.97	66.68	8.95%	80.00
542000 · Lease/Rental-Building	0.29	5.83	4.97%	4.09	58.34	7.01%	70.00
563000 · Indirect	3.84	4.76	80.67%	40.86	47.64	85.77%	57.16
563500 · Management Fee	0.00	2.38	0.0%	0.00	23.82	0.0%	28.58
564000 · Professional Dev.-Operating	0.00			0.65	0.00	100.0%	0.00
600100 · Office Supplies	0.44	1.66	26.51%	3.32	16.68	19.9%	20.00
Total Expense	43.44	68.92	63.03%	466.60	689.53	67.67%	827.37
Net Ordinary Income	-43.44	-68.92	63.03%	-466.60	-689.53	67.67%	-827.37
Net Income	-43.44	-68.92	63.03%	-466.60	-689.53	67.67%	-827.37



**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper							
110160 · Admin to Dislocated	3,467.90	2,662.50	130.25%	28,317.32	26,625.00	106.36%	31,950.01
Total 51-110 · Dislocated Wkr Salary-Oper	3,467.90	2,662.50	130.25%	28,317.32	26,625.00	106.36%	31,950.01
Total 110000 · Salary & Wages-Operational	3,467.90	2,662.50	130.25%	28,317.32	26,625.00	106.36%	31,950.01
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512160 · Admin to Dislocated	1,057.99	840.57	125.87%	9,293.35	8,405.78	110.56%	10,086.92
Total 51-210 · Dislocated-FICA/Ben-Operational	1,057.99	840.57	125.87%	9,293.35	8,405.78	110.56%	10,086.92
Total 210000 · FICA/Benefits-Operational	1,057.99	840.57	125.87%	9,293.35	8,405.78	110.56%	10,086.92
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp							
One Stop Rent	-1,070.26			-11,797.70			
One Stop Shared Costs	-620.77			-21,094.65			
Unob. DW Incumb. Wkr.	0.00	4,166.66	0.0%	0.00	41,666.68	0.0%	50,000.00
51-6014 · Dislocated-Other Operating Supp - Other	2,044.84	12.26	16,678.96%	24,386.77	122.68	19,878.36%	147.20
Total 51-6014 · Dislocated-Other Operating Supp	353.81	4,178.92	8.47%	-8,505.58	41,789.36	-20.35%	50,147.20
Total 601400 · Other Operating Supplies	353.81	4,178.92	8.47%	-8,505.58	41,789.36	-20.35%	50,147.20
<b>Total Expense</b>	4,879.70	7,681.99	63.52%	29,105.09	76,820.14	37.89%	92,184.13
<b>Net Ordinary Income</b>	-4,879.70	-7,681.99	63.52%	-29,105.09	-76,820.14	37.89%	-92,184.13
<b>Net Income</b>	-4,879.70	-7,681.99	63.52%	-29,105.09	-76,820.14	37.89%	-92,184.13

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 - Salary & Wages-Operational	29.68	352.99	8.41%	793.79	3,529.90	22.48%	4,235.88
111000 - Salary & Wages-Client Services	1,133.98	5,246.42	21.61%	41,621.19	52,464.25	79.33%	62,957.09
211000 - FICA-Client Services	264.09	1,054.42	25.05%	9,428.65	10,544.20	89.42%	12,653.03
350000 - Printing	0.00	23.50	0.0%	0.00	235.00	0.0%	282.00
360000 - Outreach	0.00	58.75	0.0%	35.33	587.50	6.01%	705.00
521000 - Postage	4.18	47.00	8.89%	224.48	470.00	47.76%	564.00
523000 - Telephone	16.11	117.66	13.69%	662.69	1,176.68	56.32%	1,412.00
542000 - Lease/Rental-Building	705.19	609.38	115.72%	8,462.05	6,093.80	138.86%	7,312.56
543000 - Shared Costs	438.00			4,380.00			
550000 - Travel	26.35	145.99	18.05%	756.70	1,459.95	51.83%	1,751.93
563000 - Indirect	142.78	665.38	21.46%	5,184.39	6,653.84	77.92%	7,984.60
563500 - Management Fee	0.00	332.69	0.0%	0.00	3,326.92	0.0%	3,992.30
564000 - Professional Dev.-Operating	0.00	38.67	0.0%	53.82	386.78	13.92%	464.12
600100 - Office Supplies	15.84	70.66	22.42%	569.67	706.68	80.61%	848.00
830000 - Training Services	3,800.00	3,488.75	108.92%	42,117.00	34,887.56	120.72%	41,865.06
832500 - Contractual Training Services	0.00	37.66	0.0%	0.00	376.68	0.0%	452.00
833000 - Transitional Jobs	0.00	1,151.38	0.0%	80.00	11,513.83	0.7%	13,816.59
840000 - Supportive Services	229.23	181.14	126.55%	3,422.57	1,811.47	188.94%	2,173.75
850000 - OJT Training	0.00	1,554.35	0.0%	0.00	15,543.50	0.0%	18,652.21
901000 - Assessments, Lic. & Cert. Tests	0.00	171.00	0.0%	0.00	1,710.03	0.0%	2,052.03
Total Expense	6,805.43	15,347.79	44.34%	117,792.33	153,478.57	76.75%	184,174.15
Net Ordinary Income	-6,805.43	-15,347.79	44.34%	-117,792.33	-153,478.57	76.75%	-184,174.15
Net Income	-6,805.43	-15,347.79	44.34%	-117,792.33	-153,478.57	76.75%	-184,174.15

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker**  
 April 2019

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	30.96	98.43	31.45%	708.19	984.36	71.94%	1,181.22
111000 · Salary & Wages-Client Services	1,183.09	3,522.91	33.58%	33,789.74	35,229.13	95.91%	42,274.95
211000 · FICA-Client Services	275.52	746.97	36.89%	7,808.93	7,469.70	104.54%	8,963.65
350000 · Printing	0.00	13.10	0.0%	0.00	131.08	0.0%	157.28
360000 · Outreach	0.00	13.10	0.0%	28.11	131.08	21.45%	157.28
521000 · Postage	4.36	11.78	37.01%	167.02	117.85	141.72%	141.41
523000 · Telephone	16.80	66.74	25.17%	532.86	667.47	79.83%	800.95
542000 · Lease/Rental-Building	882.72	224.87	392.55%	10,665.73	2,248.76	474.29%	2,698.50
543000 · Shared Costs	427.75			4,277.50			
550000 · Travel	25.83	116.68	22.14%	384.92	1,166.82	32.99%	1,400.18
563000 · Indirect	148.96	436.83	34.1%	4,230.67	4,368.32	96.85%	5,241.98
563500 · Management Fee	0.00	233.15	0.0%	0.00	2,331.53	0.0%	2,797.83
564000 · Professional Dev.-Operating	0.00	17.85	0.0%	55.26	178.59	30.94%	214.29
600100 · Office Supplies	16.53	20.00	82.65%	465.93	200.00	232.97%	239.98
830000 · Training Services	3,617.00	2,558.38	141.36%	43,456.72	25,583.87	169.86%	30,700.63
832500 · Contractual Training Services	0.00	17.91	0.0%	0.00	179.18	0.0%	215.00
833000 · Transitional Jobs	245.00	230.27	106.4%	4,752.50	2,302.78	206.38%	2,763.32
840000 · Supportive Services	328.97	75.30	436.88%	5,039.19	753.00	669.22%	903.61
850000 · OJT Training	0.00	1,243.49	0.0%	1,449.21	12,434.94	11.65%	14,921.92
901000 · Assessments, Lic. & Cert. Tests	0.00	64.64	0.0%	0.00	646.40	0.0%	775.67
Total Expense	7,203.49	9,712.40	74.17%	117,812.48	97,124.86	121.3%	116,549.65
Net Ordinary Income	-7,203.49	-9,712.40	74.17%	-117,812.48	-97,124.86	121.3%	-116,549.65
Net Income	-7,203.49	-9,712.40	74.17%	-117,812.48	-97,124.86	121.3%	-116,549.65

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	7.88	19.68	40.04%	186.71	196.88	94.83%	236.24
111000 · Salary & Wages-Client Services	301.01	803.68	37.45%	9,201.92	8,036.87	114.5%	9,644.23
211000 · FICA-Client Services	70.10	343.42	20.41%	2,102.08	3,434.27	61.21%	4,121.11
350000 · Printing	0.00	6.55	0.0%	0.00	65.54	0.0%	78.64
360000 · Outreach	0.00	13.10	0.0%	8.53	131.08	6.51%	157.28
521000 · Postage	1.11	3.93	28.24%	51.01	39.32	129.73%	47.18
523000 · Telephone	4.28	69.32	6.17%	155.64	693.23	22.45%	831.87
542000 · Lease/Rental-Building	2.73	73.01	3.74%	375.66	730.17	51.45%	876.19
550000 · Travel	13.60	33.03	41.18%	164.15	330.30	49.7%	396.36
563000 · Indirect	37.90	116.68	32.48%	1,149.06	1,166.80	98.48%	1,400.16
563500 · Management Fee	0.00	80.34	0.0%	0.00	803.40	0.0%	964.08
564000 · Professional Dev.-Operating	0.00	3.80	0.0%	9.86	38.00	25.95%	45.61
600100 · Office Supplies	4.20	8.10	51.85%	123.06	81.08	151.78%	97.28
830000 · Training Services	0.00	723.00	0.0%	1,415.97	7,230.00	19.59%	8,676.00
832500 · Contractual Training Services	0.00	7.33	0.0%	0.00	73.34	0.0%	88.00
833000 · Transitional Jobs	0.00	111.13	0.0%	0.00	1,111.38	0.0%	1,333.64
840000 · Supportive Services	0.00	18.34	0.0%	489.50	183.47	266.8%	220.15
850000 · OJT Training	0.00	310.87	0.0%	0.00	3,108.74	0.0%	3,730.48
901000 · Assessments, Lic. & Cert. Tests	0.00	26.45	0.0%	0.00	264.58	0.0%	317.48
Total Expense	442.81	2,771.76	15.98%	15,433.15	27,718.45	55.68%	33,261.98
Net Ordinary Income	-442.81	-2,771.76	15.98%	-15,433.15	-27,718.45	55.68%	-33,261.98
Net Income	-442.81	-2,771.76	15.98%	-15,433.15	-27,718.45	55.68%	-33,261.98

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. Adult Business Services**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-09 · M-HC AD BS Oper. Sal.	0.00			1,914.47	0.00	100.0%	0.00
Total 53-110 · Adult-Salary & Wages-Operational	0.00			1,914.47	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	0.00			1,914.47	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-10 · M-HC AD BS FICA Oper.	0.00			763.41	0.00	100.0%	0.00
Total 53-210 · Adult-FICA/Benefits-Operational	0.00			763.41	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	0.00			763.41	0.00	100.0%	0.00
360000 · Outreach							
572800 · M-HC AD BS Outreach	0.00			388.85	0.00	100.0%	0.00
Total 360000 · Outreach	0.00			388.85	0.00	100.0%	0.00
550000 · Travel							
53-550 · Adult-Travel							
5355021 · M-HC AD Bus. Serv. Travel	0.00			26.72	0.00	100.0%	0.00
Total 53-550 · Adult-Travel	0.00			26.72	0.00	100.0%	0.00
Total 550000 · Travel	0.00			26.72	0.00	100.0%	0.00
Total Expense	0.00			3,093.45	0.00	100.0%	0.00
Net Ordinary Income	0.00			-3,093.45	0.00	100.0%	0.00
Net Income	0.00			-3,093.45	0.00	100.0%	0.00

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Denutatorv Body Basis framework

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00			-3.99	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	692.24	484.68	142.82%	5,589.92	4,846.89	115.33%	5,816.25
211000 · FICA-Client Services	161.21	152.81	105.5%	1,260.98	1,528.15	82.52%	1,833.77
360000 · Outreach	0.00			4.56	0.00	100.0%	0.00
521000 · Postage	0.00			17.99	0.00	100.0%	0.00
523000 · Telephone	9.83	23.33	42.14%	94.03	233.34	40.3%	280.00
542000 · Lease/Rental-Building	6.27	91.66	6.84%	240.25	916.68	26.21%	1,100.00
563000 · Indirect	85.35	63.75	133.88%	684.69	637.50	107.4%	765.00
563500 · Management Fee	0.00	31.87	0.0%	0.00	318.76	0.0%	382.50
564000 · Professional Dev.-Operating	0.00			3.92	0.00	100.0%	0.00
600100 · Office Supplies	9.67	23.33	41.45%	84.00	233.34	36.0%	280.00
Total Expense	964.57	871.43	110.69%	7,976.35	8,714.66	91.53%	10,457.52
Net Ordinary Income	-964.57	-871.43	110.69%	-7,976.35	-8,714.66	91.53%	-10,457.52
Net Income	-964.57	-871.43	110.69%	-7,976.35	-8,714.66	91.53%	-10,457.52

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00			-4.11	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	74.47	294.73	25.27%	3,782.63	2,947.30	128.34%	3,536.75
211000 · FICA-Client Services	17.34	167.86	10.33%	844.92	1,678.60	50.34%	2,014.30
360000 · Outreach	0.00			3.76	0.00	100.0%	0.00
521000 · Postage	0.00			16.39	0.00	100.0%	0.00
523000 · Telephone	1.06	25.00	4.24%	64.48	250.00	25.79%	300.00
542000 · Lease/Rental-Building	0.68	58.33	1.17%	413.57	583.34	70.9%	700.00
563000 · Indirect	9.18	46.26	19.84%	462.34	462.60	99.94%	555.11
563500 · Management Fee	0.00	8.39	0.0%	0.00	83.94	0.0%	100.72
564000 · Professional Dev.-Operating	0.00			4.51	0.00	100.0%	0.00
600100 · Office Supplies	1.04	8.33	12.49%	58.07	83.34	69.68%	100.00
Total Expense	103.77	608.90	17.04%	5,646.56	6,089.12	92.73%	7,306.88
Net Ordinary Income	-103.77	-608.90	17.04%	-5,646.56	-6,089.12	92.73%	-7,306.88
Net Income	-103.77	-608.90	17.04%	-5,646.56	-6,089.12	92.73%	-7,306.88

These financial statements have not been audited by an accumulation agreement and no assurance is provided as to the accuracy of the information presented.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 • Salary & Wages-Operational	0.00			-1.42	0.00	100.0%	0.00
111000 • Salary & Wages-Client Services	76.20	82.50	92.36%	838.83	825.00	101.68%	990.00
211000 • FICA-Client Services	17.75	32.40	54.78%	161.81	324.00	49.94%	388.78
360000 • Outreach	0.00			1.34	0.00	100.0%	0.00
521000 • Postage	0.00			5.91	0.00	100.0%	0.00
523000 • Telephone	1.08	10.83	9.97%	14.54	108.34	13.42%	130.00
542000 • Lease/Rental-Building	0.69	29.16	2.37%	9.97	291.68	3.42%	350.00
563000 • Indirect	9.40	11.49	81.81%	99.92	114.90	86.96%	137.88
563500 • Management Fee	0.00	5.74	0.0%	0.00	57.46	0.0%	68.94
564000 • Professional Dev.-Operating	0.00			1.58	0.00	100.0%	0.00
600100 • Office Supplies	1.06	5.00	21.2%	7.59	50.00	15.18%	60.00
<b>Total Expense</b>	<b>106.18</b>	<b>177.12</b>	<b>59.95%</b>	<b>1,140.07</b>	<b>1,771.38</b>	<b>64.36%</b>	<b>2,125.60</b>
<b>Net Ordinary Income</b>	<b>-106.18</b>	<b>-177.12</b>	<b>59.95%</b>	<b>-1,140.07</b>	<b>-1,771.38</b>	<b>64.36%</b>	<b>-2,125.60</b>
<b>Net Income</b>	<b>-106.18</b>	<b>-177.12</b>	<b>59.95%</b>	<b>-1,140.07</b>	<b>-1,771.38</b>	<b>64.36%</b>	<b>-2,125.60</b>

These financial statements have not been subjected to a compilation engagement and no assurance is provided on them. These financial statements are:



**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Adult**  
**April 2019**

	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-60 · Admin to Adult	5,319.93	4,295.83	123.84%	47,698.82	42,958.32	111.04%	51,549.98
Total 53-110 · Adult-Salary & Wages-Operational	5,319.93	4,295.83	123.84%	47,698.82	42,958.32	111.04%	51,549.98
Total 110000 · Salary & Wages-Operational	5,319.93	4,295.83	123.84%	47,698.82	42,958.32	111.04%	51,549.98
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	1,560.05	1,297.99	120.19%	14,549.24	12,979.96	112.09%	15,575.94
Total 53-210 · Adult-FICA/Benefits-Operational	1,560.05	1,297.99	120.19%	14,549.24	12,979.96	112.09%	15,575.94
Total 210000 · FICA/Benefits-Operational	1,560.05	1,297.99	120.19%	14,549.24	12,979.96	112.09%	15,575.94
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	12,910.00	8,333.33	154.92%	85,446.30	83,333.34	102.54%	100,000.00
One Stop Rent	-7,347.30			-81,138.97			
One Stop Shared Costs	-3,701.45			-51,100.26			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	13,665.53	5,377.05	254.15%	141,970.33	53,770.52	264.03%	64,524.62
Total 53-6014 · Adult-Other Op. Supp.-Overhead	15,526.78	13,710.38	113.25%	95,177.40	137,103.86	69.42%	164,524.62
Total 601400 · Other Operating Supplies	15,526.78	13,710.38	113.25%	95,177.40	137,103.86	69.42%	164,524.62
Total Expense	22,406.76	19,304.20	116.07%	157,425.46	193,042.14	81.55%	231,650.54
Net Ordinary Income	-22,406.76	-19,304.20	116.07%	-157,425.46	-193,042.14	81.55%	-231,650.54
Net Income	-22,406.76	-19,304.20	116.07%	-157,425.46	-193,042.14	81.55%	-231,650.54

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	150.82	247.84	60.85%	651.21	2,478.45	26.28%	2,974.13
111000 · Salary & Wages-Client Services	5,763.40	3,683.66	156.46%	34,915.24	36,836.60	94.78%	44,203.92
211000 · FICA-Client Services	1,342.19	739.57	181.48%	8,101.29	7,395.70	109.54%	8,874.84
350000 · Printing	0.00	16.50	0.0%	0.00	165.00	0.0%	198.00
360000 · Outreach	0.00	41.25	0.0%	31.37	412.50	7.61%	495.00
521000 · Postage	21.23	33.00	64.33%	177.29	330.00	53.72%	396.00
523000 · Telephone	81.86	78.16	104.73%	565.02	781.68	72.28%	938.00
542000 · Lease/Rental-Building	374.85	437.15	85.75%	4,425.22	4,371.50	101.23%	5,245.81
543000 · Shared Costs	189.35			1,893.50			
550000 · Travel	141.40	98.84	143.06%	460.69	988.40	46.61%	1,186.08
563000 · Indirect	725.64	467.10	155.35%	4,366.80	4,671.09	93.49%	5,605.29
563500 · Management Fee	0.00	233.55	0.0%	0.00	2,335.54	0.0%	2,802.64
564000 · Professional Dev.-Operating	0.00	27.21	0.0%	37.06	272.12	13.62%	326.54
600100 · Office Supplies	80.51	49.33	163.21%	466.72	493.34	94.6%	592.00
820500 · Work Experience/Internships	0.00	1,552.08	0.0%	39,797.50	15,520.84	256.41%	18,625.00
830000 · Training Services	0.00	854.88	0.0%	0.00	8,548.82	0.0%	10,258.58
830500 · Occupational Skills Training	0.00	103.12	0.0%	0.00	1,031.26	0.0%	1,237.50
831000 · Incentives/Stipends	0.00	104.16	0.0%	324.20	1,041.68	31.12%	1,250.00
832500 · Contractual Training Services	0.00	27.50	0.0%	0.00	275.00	0.0%	330.00
840000 · Supportive Services	0.00	127.18	0.0%	641.88	1,271.89	50.47%	1,526.25
901000 · Assessments, Lic. & Cert. Tests	0.00	116.18	0.0%	0.00	1,161.88	0.0%	1,394.24
902100 · LEAD Program-D-PC YIS	0.00			996.77			
<b>Total Expense</b>	<b>8,871.25</b>	<b>9,038.26</b>	<b>98.15%</b>	<b>97,851.76</b>	<b>90,383.29</b>	<b>108.26%</b>	<b>108,459.82</b>
<b>Net Ordinary Income</b>	<b>-8,871.25</b>	<b>-9,038.26</b>	<b>98.15%</b>	<b>-97,851.76</b>	<b>-90,383.29</b>	<b>108.26%</b>	<b>-108,459.82</b>
<b>Net Income</b>	<b>-8,871.25</b>	<b>-9,038.26</b>	<b>98.15%</b>	<b>-97,851.76</b>	<b>-90,383.29</b>	<b>108.26%</b>	<b>-108,459.82</b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	17.16	58.61	29.28%	510.21	586.10	87.05%	703.31
111000 · Salary & Wages-Client Services	655.77	2,629.22	24.94%	25,936.96	26,292.25	98.65%	31,550.69
211000 · FICA-Client Services	152.72	444.18	34.38%	5,812.74	4,441.86	130.86%	5,330.22
350000 · Printing	0.00	7.80	0.0%	0.00	78.04	0.0%	93.64
360000 · Outreach	15.76	7.80	202.05%	35.89	78.04	45.99%	93.64
521000 · Postage	2.42	7.02	34.47%	141.95	70.24	202.09%	84.28
523000 · Telephone	9.31	29.62	31.43%	439.22	296.27	148.25%	355.51
542000 · Lease/Rental-Building	478.25	51.49	928.82%	6,662.49	514.90	1,293.94%	617.86
543000 · Shared Costs	222.48			2,224.80			
550000 · Travel	6.24	90.87	6.87%	296.30	908.70	32.61%	1,090.43
563000 · Indirect	82.56	139.61	59.14%	3,225.97	1,396.16	231.06%	1,675.38
563500 · Management Fee	0.00	342.18	0.0%	0.00	3,421.83	0.0%	4,106.19
564000 · Professional Dev.-Operating	0.00	10.59	0.0%	45.54	105.97	42.97%	127.15
600100 · Office Supplies	9.16	16.87	54.3%	325.65	188.70	193.04%	202.43
820500 · Work Experience/Internships	940.00	1,239.58	75.83%	6,300.00	12,395.84	50.82%	14,875.00
830000 · Training Services	0.00	322.12	0.0%	1,884.00	3,221.24	58.49%	3,865.48
830500 · Occupational Skills Training	0.00	83.33	0.0%	0.00	833.34	0.0%	1,000.00
831000 · Incentives/Stipends	0.00	62.50	0.0%	387.81	625.00	62.05%	750.00
832500 · Contractual Training Services	0.00	14.58	0.0%	0.00	145.84	0.0%	175.00
840000 · Supportive Services	0.00	61.29	0.0%	223.86	612.90	36.53%	735.49
901000 · Assessments, Lic. & Cert. Tests	0.00	52.61	0.0%	0.00	526.14	0.0%	631.36
<b>Total Expense</b>	<b>2,591.83</b>	<b>5,671.87</b>	<b>45.7%</b>	<b>54,453.39</b>	<b>56,719.36</b>	<b>96.01%</b>	<b>68,063.06</b>
<b>Net Ordinary Income</b>	<b>-2,591.83</b>	<b>-5,671.87</b>	<b>45.7%</b>	<b>-54,453.39</b>	<b>-56,719.36</b>	<b>96.01%</b>	<b>-68,063.06</b>
<b>Net Income</b>	<b>-2,591.83</b>	<b>-5,671.87</b>	<b>45.7%</b>	<b>-54,453.39</b>	<b>-56,719.36</b>	<b>96.01%</b>	<b>-68,063.06</b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	20.08	11.72	171.33%	88.74	117.22	75.7%	140.66
111000 • Salary & Wages-Client Services	767.43	597.89	128.36%	4,743.87	5,978.90	79.34%	7,174.68
211000 • FICA-Client Services	178.72	203.84	87.68%	1,178.95	2,038.44	57.84%	2,446.12
350000 • Printing	0.00	3.90	0.0%	0.00	39.02	0.0%	46.82
360000 • Outreach	0.00	7.80	0.0%	7.10	78.04	9.1%	93.64
521000 • Postage	2.82	2.34	120.51%	23.64	23.40	101.03%	28.09
523000 • Telephone	10.90	39.40	27.67%	76.01	394.05	19.29%	472.85
542000 • Lease/Rental-Building	6.94	61.85	11.22%	203.88	618.50	32.96%	742.21
550000 • Travel	28.77	22.94	125.41%	69.46	229.47	30.27%	275.35
563000 • Indirect	96.62	89.64	107.79%	601.15	896.44	67.06%	1,075.72
563500 • Management Fee	0.00	44.82	0.0%	0.00	448.22	0.0%	537.86
564000 • Professional Dev.-Operating	0.00	6.81	0.0%	0.00	68.18	0.0%	81.80
600100 • Office Supplies	10.72	3.63	295.32%	87.41	36.38	240.27%	43.64
820500 • Work Experience/Internships	0.00	354.16	0.0%	0.00	3,541.68	0.0%	4,250.00
830000 • Training Services	0.00	71.83	0.0%	0.00	718.34	0.0%	862.00
830500 • Occupational Skills Training	0.00	31.25	0.0%	0.00	312.50	0.0%	375.00
831000 • Incentives/Stipends	0.00	27.08	0.0%	0.00	270.84	0.0%	325.00
832500 • Contractual Training Services	0.00	5.66	0.0%	0.00	56.68	0.0%	68.00
840000 • Supportive Services	0.00	14.17	0.0%	0.00	141.77	0.0%	170.11
901000 • Assessments, Lic. & Cert. Tests	0.00	20.44	0.0%	0.00	204.45	0.0%	245.33
<b>Total Expense</b>	<b>1,123.00</b>	<b>1,821.17</b>	<b>69.27%</b>	<b>7,080.21</b>	<b>16,212.52</b>	<b>43.67%</b>	<b>19,454.88</b>
<b>Net Ordinary Income</b>	<b>-1,123.00</b>	<b>-1,821.17</b>	<b>69.27%</b>	<b>-7,080.21</b>	<b>-16,212.52</b>	<b>43.67%</b>	<b>-19,454.88</b>
<b>Net Income</b>	<b>-1,123.00</b>	<b>-1,821.17</b>	<b>69.27%</b>	<b>-7,080.21</b>	<b>-16,212.52</b>	<b>43.67%</b>	<b>-19,454.88</b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
111000 · Salary & Wages-Client Services	486.04	340.31	142.82%	3,924.85	3,403.13	115.33%	4,083.75
211000 · FICA-Client Services	113.19	107.18	105.61%	890.82	1,071.85	83.11%	1,286.21
360000 · Outreach	0.00			3.20			
521000 · Postage	0.00			8.95			
523000 · Telephone	6.90	20.83	33.13%	65.72	208.34	31.55%	250.00
542000 · Lease/Rental-Building	4.40	66.66	6.6%	167.53	666.68	25.13%	800.00
563000 · Indirect	59.92	44.75	133.9%	481.57	447.50	107.61%	537.00
563500 · Management Fee	0.00	22.37	0.0%	0.00	223.76	0.0%	268.50
564000 · Professional Dev.-Operating	0.00			2.75			
600100 · Office Supplies	6.79	16.66	40.76%	42.73	166.68	25.64%	200.00
<b>Total Expense</b>	<b>677.24</b>	<b>618.76</b>	<b>109.45%</b>	<b>5,588.12</b>	<b>6,187.94</b>	<b>90.31%</b>	<b>7,425.46</b>
<b>Net Ordinary Income</b>	<b>-677.24</b>	<b>-618.76</b>	<b>109.45%</b>	<b>-5,588.12</b>	<b>-6,187.94</b>	<b>90.31%</b>	<b>-7,425.46</b>
<b>Net Income</b>	<b>-677.24</b>	<b>-618.76</b>	<b>109.45%</b>	<b>-5,588.12</b>	<b>-6,187.94</b>	<b>90.31%</b>	<b>-7,425.46</b>

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
111000 - Salary & Wages-Client Services	60.62	239.89	25.27%	3,101.42	2,398.97	129.28%	2,878.75
211000 - FICA-Client Services	14.12	99.81	14.15%	697.54	998.18	69.88%	1,197.80
360000 - Outreach	0.00			3.06			
521000 - Postage	0.00			9.43			
523000 - Telephone	0.86	25.00	3.44%	52.56	250.00	21.02%	300.00
542000 - Lease/Rental-Building	0.55	44.83	1.23%	336.90	448.34	75.14%	538.00
563000 - Indirect	7.47	33.97	21.99%	379.88	339.72	111.82%	407.66
563500 - Management Fee	0.00	4.99	0.0%	0.00	49.90	0.0%	59.89
564000 - Professional Dev.-Operating	0.00			3.68			
600100 - Office Supplies	0.85	25.00	3.4%	29.43	250.00	11.77%	300.00
<b>Total Expense</b>	<b>84.47</b>	<b>473.49</b>	<b>17.84%</b>	<b>4,613.90</b>	<b>4,735.11</b>	<b>97.44%</b>	<b>5,682.10</b>
<b>Net Ordinary Income</b>	<b>-84.47</b>	<b>-473.49</b>	<b>17.84%</b>	<b>-4,613.90</b>	<b>-4,735.11</b>	<b>97.44%</b>	<b>-5,682.10</b>
<b>Net Income</b>	<b>-84.47</b>	<b>-473.49</b>	<b>17.84%</b>	<b>-4,613.90</b>	<b>-4,735.11</b>	<b>97.44%</b>	<b>-5,682.10</b>

These financial statements have not been subjected to a compilation engagement and no assurance is provided on them. These financial statements are

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	58.88	63.75	92.36%	648.21	637.50	101.68%	765.00
211000 · FICA-Client Services	13.71	19.23	71.3%	127.16	192.30	66.13%	230.77
360000 · Outreach	0.00			1.04			
521000 · Postage	0.00			3.14			
523000 · Telephone	0.84	8.33	10.08%	11.12	83.34	13.34%	100.00
542000 · Lease/Rental-Building	0.53	26.66	1.99%	7.25	266.68	2.72%	320.00
563000 · Indirect	7.26	8.30	87.47%	77.53	83.00	93.41%	99.58
563500 · Management Fee	0.00	4.15	0.0%	0.00	41.50	0.0%	49.79
564000 · Professional Dev.-Operating	0.00			1.22			
600100 · Office Supplies	0.82	4.16	19.71%	-0.49	41.68	-1.18%	50.00
Total Expense	82.04	134.58	60.96%	876.18	1,346.00	65.1%	1,615.14
Net Ordinary Income	-82.04	-134.58	60.96%	-876.18	-1,346.00	65.1%	-1,615.14
Net Income	-82.04	-134.58	60.96%	-876.18	-1,346.00	65.1%	-1,615.14

These financial statements have not been audited to a reasonable assurance and no assurance is provided as to the accuracy of the financial statements.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational							
56-110 · Youth In-Salary & Wages-Oper							
5611160 · Admin to Youth In	3,314.56	2,383.33	139.07%	24,959.82	23,833.34	104.73%	28,600.00
Total 56-110 · Youth In-Salary & Wages-Oper	3,314.56	2,383.33	139.07%	24,959.82	23,833.34	104.73%	28,600.00
210000 · Salary & Wages-Operational	3,314.56	2,383.33	139.07%	24,959.82	23,833.34	104.73%	28,600.00
210000 · FICA/Benefits-Operational							
56-210 · Youth In-FICA/Ben.-Operational							
5621060 · Admin to Youth In	958.75	739.18	129.71%	7,827.77	7,391.85	105.9%	8,870.21
Total 56-210 · Youth In-FICA/Ben.-Operational	958.75	739.18	129.71%	7,827.77	7,391.85	105.9%	8,870.21
210000 · FICA/Benefits-Operational	958.75	739.18	129.71%	7,827.77	7,391.85	105.9%	8,870.21
601400 · Other Operating Supplies							
56 6014 · Youth In-Other Operating Supp							
One Stop Rent	-1,620.74						
One Stop Shared Costs	-816.92			-17,302.49			
56 6014 · Youth In-Other Operating Supp - Other	1,957.22	5,826.54	33.59%	-23,056.15	58,265.40	31.43%	69,918.49
Total 56 6014 · Youth In-Other Operating Supp	-480.44	5,826.54	-8.25%	18,311.55	58,265.40	-37.84%	69,918.49
601400 · Other Operating Supplies	-480.44	5,826.54	-8.25%	-22,047.09	58,265.40	-37.84%	69,918.49
Total Expense	3,792.87	8,949.05	42.38%	10,740.50	89,490.59	12.0%	107,388.70
Net Ordinary Income	-3,792.87	-8,949.05	42.38%	-10,740.50	-89,490.59	12.0%	-107,388.70
Net Income							

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	377.21	751.04	50.23%	1,689.23	7,510.42	22.49%	9,012.50
111000 · Salary & Wages-Client Services	14,414.40	11,162.60	129.13%	88,211.67	111,626.06	79.02%	133,951.26
211000 · FICA-Client Services	3,356.85	2,241.12	149.78%	20,689.64	22,411.22	92.32%	26,893.46
350000 · Printing	0.00	50.00	0.0%	0.00	500.00	0.0%	600.00
360000 · Outreach	0.00	125.00	0.0%	73.37	1,250.00	5.87%	1,500.00
521000 · Postage	53.11	100.00	53.11%	407.02	1,000.00	40.7%	1,200.00
523000 · Telephone	204.74	258.33	79.26%	1,337.24	2,583.34	51.76%	3,100.00
542000 · Lease/Rental-Building	1,098.49	1,188.40	92.43%	12,485.48	11,884.00	105.06%	14,260.80
543000 · Shared Costs	568.06			5,680.60			
550000 · Travel	250.70	299.29	83.77%	838.64	2,992.92	28.02%	3,591.50
563000 · Indirect	1,814.85	1,415.47	128.22%	11,059.08	14,154.78	78.13%	16,985.72
563500 · Management Fee	0.00	707.54	0.0%	0.00	7,075.40	0.0%	8,490.49
564000 · Professional Dev.-Operating	0.00	82.50	0.0%	77.61	825.05	9.41%	990.05
600100 · Office Supplies	201.37	158.33	127.18%	1,162.03	1,583.34	73.39%	1,900.00
820500 · Work Experience/Internships	282.50	4,656.25	6.07%	99,512.00	46,562.50	213.72%	55,875.00
830000 · Training Services	0.00	2,580.39	0.0%	20,432.00	25,803.90	79.18%	30,964.68
830500 · Occupational Skills Training	0.00	312.50	0.0%	0.00	3,125.00	0.0%	3,750.00
831000 · Incentives/Stipends	50.00	312.50	16.0%	1,128.36	3,125.00	36.11%	3,750.00
832500 · Contractual Training Services	0.00	83.33	0.0%	0.00	833.34	0.0%	1,000.00
840000 · Supportive Services	0.00	385.41	0.0%	7,817.80	3,854.18	202.84%	4,625.00
901000 · Assessments, Lic. & Cert. Tests	0.00	325.15	0.0%	0.00	3,251.54	0.0%	3,901.84
902000 · LEAD Program-D-PC YOS	0.00			6,749.11	0.00	100.0%	0.00
<b>Total Expense</b>	<b>22,672.28</b>	<b>27,195.15</b>	<b>83.37%</b>	<b>279,350.88</b>	<b>271,951.99</b>	<b>102.72%</b>	<b>326,342.30</b>
<b>Net Ordinary Income</b>	<b>-22,672.28</b>	<b>-27,195.15</b>	<b>83.37%</b>	<b>-279,350.88</b>	<b>-271,951.99</b>	<b>102.72%</b>	<b>-326,342.30</b>
<b>Net Income</b>	<b>-22,672.28</b>	<b>-27,195.15</b>	<b>83.37%</b>	<b>-279,350.88</b>	<b>-271,951.99</b>	<b>102.72%</b>	<b>-326,342.30</b>

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 - Salary & Wages-Operational	157.51	175.82	89.59%	1,307.44	1,758.29	74.36%	2,108.93
111000 - Salary & Wages-Client Services	6,018.97	7,831.10	76.86%	64,737.07	78,311.00	82.67%	93,973.18
211000 - FICA-Client Services	1,401.71	1,332.55	105.19%	15,026.36	13,325.57	112.76%	15,990.67
350000 - Printing	0.00	23.41	0.0%	0.00	234.10	0.0%	280.93
360000 - Outreach	0.00	23.41	0.0%	49.99	234.10	21.35%	280.93
521000 - Postage	22.18	21.07	105.27%	301.46	210.70	143.08%	252.84
523000 - Telephone	85.49	138.88	61.56%	988.47	1,388.80	69.73%	1,666.54
542000 - Lease/Rental-Building	1,471.45	339.83	433.25%	17,726.88	3,396.30	521.95%	4,075.57
543000 - Shared Costs	667.44			6,674.40			
550000 - Travel	67.52	269.73	25.03%	548.14	2,697.36	20.32%	3,236.82
563000 - Indirect	757.82	933.95	81.14%	8,107.09	9,339.50	86.8%	11,207.38
563500 - Management Fee	0.00	502.61	0.0%	0.00	5,026.17	0.0%	6,031.39
564000 - Professional Dev.-Operating	0.00	31.85	0.0%	79.94	318.52	25.1%	382.22
600100 - Office Supplies	84.08	25.80	328.44%	826.15	256.09	322.6%	307.29
820500 - Work Experience/Internships	510.00	3,718.75	13.71%	31,587.50	37,187.50	84.94%	44,625.00
830600 - Training Services	300.00	970.04	30.93%	27,866.43	9,700.40	287.27%	11,640.49
830500 - Occupational Skills Training	0.00	250.00	0.0%	0.00	2,500.00	0.0%	3,000.00
831000 - Incentives/Stipends	100.00	187.50	53.33%	465.13	1,875.00	24.81%	2,250.00
832500 - Contractual Training Services	0.00	43.33	0.0%	0.00	433.34	0.0%	520.00
840000 - Supportive Services	103.04	182.12	56.58%	1,421.35	1,821.23	78.04%	2,185.47
901000 - Assessments, Lic. & Cert. Tests	0.00	156.33	0.0%	0.00	1,563.37	0.0%	1,876.03
<b>Total Expense</b>	<b>11,747.21</b>	<b>17,157.68</b>	<b>68.47%</b>	<b>177,693.80</b>	<b>171,577.34</b>	<b>103.57%</b>	<b>205,892.68</b>
<b>Net Ordinary Income</b>	<b>-11,747.21</b>	<b>-17,157.68</b>	<b>68.47%</b>	<b>-177,693.80</b>	<b>-171,577.34</b>	<b>103.57%</b>	<b>-205,892.68</b>
<b>Net Income</b>	<b>-11,747.21</b>	<b>-17,157.68</b>	<b>68.47%</b>	<b>-177,693.80</b>	<b>-171,577.34</b>	<b>103.57%</b>	<b>-205,892.68</b>

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	66.86	35.16	190.16%	262.93	351.67	74.77%	421.99
111000 · Salary & Wages-Client Services	2,554.69	1,824.27	140.04%	13,445.03	18,242.70	73.7%	21,891.24
211000 · FICA-Client Services	594.93	611.53	97.29%	3,400.44	6,115.30	55.61%	7,338.37
350000 · Printing	0.00	11.70	0.0%	0.00	117.07	0.0%	140.47
360000 · Outreach	0.00	23.41	0.0%	26.88	234.10	11.48%	280.93
521000 · Postage	9.41	7.02	134.05%	57.33	70.24	81.62%	84.28
523000 · Telephone	36.32	140.11	25.92%	214.22	1,401.10	15.29%	1,681.32
542000 · Lease/Rental-Building	23.11	233.31	9.91%	709.85	2,333.12	30.43%	2,799.74
550000 · Travel	103.03	65.81	156.56%	127.99	658.14	19.45%	789.76
563000 · Indirect	321.64	247.09	130.17%	1,710.86	2,470.98	69.24%	2,965.16
563500 · Management Fee	0.00	123.55	0.0%	0.00	1,235.50	0.0%	1,482.58
564000 · Professional Dev.-Operating	0.00	6.79	0.0%	1.81	67.90	2.67%	81.47
600100 · Office Supplies	35.67	15.07	236.7%	248.77	150.79	164.98%	180.93
820500 · Work Experience/Internships	0.00	1,062.50	0.0%	0.00	10,625.00	0.0%	12,750.00
830000 · Training Services	0.00	213.00	0.0%	12,051.39	2,130.00	565.79%	2,556.00
830500 · Occupational Skills Training	0.00	93.75	0.0%	0.00	937.50	0.0%	1,125.00
831000 · Incentives/Stipends	0.00	81.25	0.0%	267.56	812.50	32.93%	975.00
832500 · Contractual Training Services	0.00	17.33	0.0%	0.00	173.34	0.0%	206.00
840000 · Supportive Services	281.10	43.36	648.29%	5,455.46	433.63	1,258.09%	520.35
901000 · Assessments, Lic. & Cert. Tests	0.00	62.53	0.0%	0.00	625.35	0.0%	750.41
<b>Total Expense</b>	<b>4,026.76</b>	<b>4,918.54</b>	<b>81.87%</b>	<b>37,980.52</b>	<b>49,185.93</b>	<b>77.22%</b>	<b>59,023.00</b>
<b>Net Ordinary Income</b>	<b>-4,026.76</b>	<b>-4,918.54</b>	<b>81.87%</b>	<b>-37,980.52</b>	<b>-49,185.93</b>	<b>77.22%</b>	<b>-59,023.00</b>
<b>Net Income</b>	<b>-4,026.76</b>	<b>-4,918.54</b>	<b>81.87%</b>	<b>-37,980.52</b>	<b>-49,185.93</b>	<b>77.22%</b>	<b>-59,023.00</b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulation of the Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,472.85	1,031.25	142.82%	11,893.39	10,312.50	115.33%	12,375.00
211000 · FICA-Client Services	343.00	324.80	105.6%	2,699.71	3,248.00	83.12%	3,897.60
360000 · Outreach	0.00			9.72			
521000 · Postage	0.00			27.10			
523000 · Telephone	20.92	41.66	50.22%	199.19	416.68	47.8%	500.00
542000 · Lease/Rental-Building	13.34	133.33	10.01%	507.73	1,333.34	38.08%	1,600.00
563000 · Indirect	181.59	135.60	133.92%	1,459.30	1,356.06	107.61%	1,627.26
563500 · Management Fee	0.00	67.80	0.0%	0.00	678.03	0.0%	813.63
564000 · Professional Dev.-Operating	0.00			8.33			
600100 · Office Supplies	20.58	41.66	49.4%	129.47	416.68	31.07%	500.00
Total Expense	2,052.28	1,776.10	115.55%	16,933.94	17,761.29	95.34%	21,313.49
Net Ordinary Income	-2,052.28	-1,776.10	115.55%	-16,933.94	-17,761.29	95.34%	-21,313.49
Net Income	-2,052.28	-1,776.10	115.55%	-16,933.94	-17,761.29	95.34%	-21,313.49

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	180.12	712.83	25.27%	9,215.66	7,128.34	129.28%	8,554.00
211000 · FICA-Client Services	41.95	299.53	14.01%	2,072.64	2,995.35	69.2%	3,594.41
360000 · Outreach	0.00			9.11			
521000 · Postage	0.00			27.98			
523000 · Telephone	2.56	25.00	10.24%	156.18	250.00	62.47%	300.00
542000 · Lease/Rental-Building	1.64	100.00	1.64%	1,001.03	1,000.00	100.1%	1,200.00
563000 · Indirect	22.21	101.23	21.94%	1,128.83	1,012.30	111.51%	1,214.74
563500 · Management Fee	0.00	14.97	0.0%	0.00	149.73	0.0%	179.67
564000 · Professional Dev.-Operating	0.00			10.93			
600100 · Office Supplies	2.52	25.00	10.08%	87.45	250.00	34.98%	300.00
Total Expense	251.00	1,278.56	19.63%	13,709.81	12,785.72	107.23%	15,342.82
Net Ordinary Income	-251.00	-1,278.56	19.63%	-13,709.81	-12,785.72	107.23%	-15,342.82
Net Income	-251.00	-1,278.56	19.63%	-13,709.81	-12,785.72	107.23%	-15,342.82

These financial statements have not been subjected to a compilation engagement and no assurance is provided as to their accuracy.

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	180.14	195.00	92.38%	1,982.74	1,950.00	101.68%	2,340.00
211000 · FICA-Client Services	41.95	57.69	72.72%	388.93	576.92	67.42%	692.30
360000 · Outreach	0.00			3.18			
521000 · Postage	0.00			9.59			
523000 · Telephone	2.56	8.33	30.73%	34.01	83.34	40.81%	100.00
542000 · Lease/Rental-Building	1.64	41.66	3.94%	22.27	416.68	5.35%	500.00
563000 · Indirect	22.21	25.27	87.89%	237.15	252.70	93.85%	303.23
563500 · Management Fee	0.00	12.63	0.0%	0.00	126.35	0.0%	151.61
564000 · Professional Dev.-Operating	0.00			3.72			
600100 · Office Supplies	2.52	8.33	30.25%	-1.46	83.34	-1.75%	100.00
Total Expense	251.02	348.91	71.94%	2,680.13	3,489.33	76.81%	4,187.14
Net Ordinary Income	-251.02	-348.91	71.94%	-2,680.13	-3,489.33	76.81%	-4,187.14
Net Income	-251.02	-348.91	71.94%	-2,680.13	-3,489.33	76.81%	-4,187.14

These financial statements have not been subjected to an audit.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out**  
April 2019

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational							
55-110 · Youth Out-Salary & Wages-Oper							
5511160 · Admin to Youth Out	6,554.41	6,796.16	96.44%	75,723.82	67,961.65	111.42%	81,553.97
Total 55-110 · Youth Out-Salary & Wages-Oper	6,554.41	6,796.16	96.44%	75,723.82	67,961.65	111.42%	81,553.97
Total 110000 · Salary & Wages-Operational	6,554.41	6,796.16	96.44%	75,723.82	67,961.65	111.42%	81,553.97
210000 · FICA/Benefits-Operational							
55-210 · Yout Out-FICA/Ben.-Operational							
5521060 · Admin to Youth Out	2,089.09	1,763.80	118.44%	20,233.64	17,638.04	114.72%	21,165.64
Total 55-210 · Yout Out-FICA/Ben.-Operational	2,089.09	1,763.80	118.44%	20,233.64	17,638.04	114.72%	21,165.64
Total 210000 · FICA/Benefits-Operational	2,089.09	1,763.80	118.44%	20,233.64	17,638.04	114.72%	21,165.64
601400 · Other Operating Supplies							
55-6014 · YouthOut-Other Operating Supp							
One Stop Rent	-11,468.34			-126,729.89			
One Stop Shared Costs	-5,691.60			-70,467.58			
Supportive Services	0.00			425.00			
Work Experience	0.00			12,531.80			
55-6014 · YouthOut-Other Operating Supp - Other	21,403.99	9,665.84	221.44%	222,805.32	96,658.40	230.51%	115,990.08
Total 55-6014 · YouthOut-Other Operating Supp	4,244.05	9,665.84	43.91%	38,564.65	96,658.40	39.9%	115,990.08
Total 601400 · Other Operating Supplies	4,244.05	9,665.84	43.91%	38,564.65	96,658.40	39.9%	115,990.08
Total Expense	12,887.55	18,225.80	70.71%	134,522.11	182,258.09	73.81%	218,709.69
Net Ordinary Income	-12,887.55	-18,225.80	70.71%	-134,522.11	-182,258.09	73.81%	-218,709.69
Net Income	-12,887.55	-18,225.80	70.71%	-134,522.11	-182,258.09	73.81%	-218,709.69

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis financial.

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Administrative

### April 2019

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Income							
44500 · Government Grants	13,598.75			152,512.87			
<b>Total Income</b>	<u>13,598.75</u>			<u>152,512.87</u>			
Gross Profit	13,598.75			152,512.87			
Expense							
110000 · Salary & Wages-Operational	2,699.52	2,250.00	119.98%	24,855.49	22,500.00	110.47%	26,999.98
210000 · FICA/Benefits-Operational	766.09	671.49	114.09%	8,031.75	6,714.97	119.61%	8,057.95
2700000 · Worker's Compensation - Admin	0.00	25.00	0.0%	276.26	250.00	110.5%	300.00
315000 · Consultants-Legal	0.00	100.00	0.0%	365.00	1,000.00	36.5%	1,200.00
316000 · Consultants-Other	3,600.00	3,662.50	98.29%	36,750.00	36,625.00	100.34%	43,950.00
316100 · Consultants-Data Porcessing	3,500.00	3,500.00	100.0%	35,000.00	35,000.00	100.0%	42,000.00
316300 · Prof. Services-Interpreter	0.00			253.50			
331000 · Repairs&Maintenance	0.00	70.83	0.0%	0.00	708.34	0.0%	850.00
360000 · Outreach	-992.60	104.16	-952.96%	7.40	1,041.88	0.71%	1,250.00
521000 · Postage	29.40	41.66	70.57%	374.89	416.68	89.97%	500.00
523000 · Telephone	201.75	202.25	99.75%	2,037.78	2,022.50	100.76%	2,427.00
523100 · Mobile Telephone	113.69	180.00	63.16%	1,117.33	1,800.00	62.07%	2,160.00
524000 · Internet Service	120.00	126.66	94.74%	1,310.00	1,266.68	103.42%	1,520.00
530500 · Vehicle Insurance	0.00	91.66	0.0%	49.15	916.68	5.36%	1,100.00
530700 · Public Off Liability Insurance	0.00	125.00	0.0%	0.00	1,250.00	0.0%	1,500.00
530800 · General Liability Insurance	0.00	80.00	0.0%	711.00	800.00	88.88%	960.00
541000 · Lease/Rental-Equipment	347.33	423.00	82.11%	3,617.08	4,230.00	85.51%	5,076.00
542000 · Lease/Rental-Building	2,675.23	3,008.33	88.93%	29,641.69	30,083.34	98.53%	36,100.00
550000 · Travel	252.42	250.00	100.97%	3,069.90	2,500.00	122.8%	3,000.00
581000 · Dues & Memberships	0.00	69.58	0.0%	1,758.00	695.84	252.64%	835.00
600100 · Office Supplies	101.60	175.00	58.06%	940.45	1,750.00	53.74%	2,100.00
600200 · Food Service	131.52	166.66	78.92%	1,796.72	1,666.68	107.8%	2,000.00
600800 · Vehicle-Fuels	0.00	8.33	0.0%	0.00	83.34	0.0%	100.00
600900 · Vehicle-Repairs	0.00	41.66	0.0%	0.00	416.68	0.0%	500.00
601200 · Books & Subscriptions	52.80	41.66	126.74%	469.49	416.68	112.67%	500.00
810700 · Computer Upgrades Equipment	0.00	41.66	0.0%	79.99	416.68	19.2%	500.00
<b>Total Expense</b>	<u>13,598.75</u>	<u>15,457.09</u>	<u>87.98%</u>	<u>152,512.87</u>	<u>154,571.77</u>	<u>98.67%</u>	<u>185,485.93</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>-15,457.09</u>	<u>0.0%</u>	<u>0.00</u>	<u>-154,571.77</u>	<u>0.0%</u>	<u>-185,485.93</u>
<b>Net Income</b>	<u>0.00</u>	<u>-15,457.09</u>	<u>0.0%</u>	<u>0.00</u>	<u>-154,571.77</u>	<u>0.0%</u>	<u>-185,485.93</u>



**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Workforce Innovcation Fund FSN**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
79-6014 - Workforce Innov. Grant							
Third Party Service Provider	0.00	44.67	0.0%	669.92	446.70	149.97%	536.04
1021-79 - American Job Coach	4,996.00	5,007.65	99.77%	49,960.00	50,076.50	99.77%	60,091.80
1022-79 - Benefits-American Job Coach	1,599.78	1,782.21	89.76%	15,893.96	17,822.10	89.18%	21,386.52
1100-79 - Salaries & Wages-Reg.	3,716.42	2,948.25	126.06%	27,928.72	29,482.50	94.73%	35,379.00
2100-79 - Benefits-Salaries Reg.	566.14	490.67	115.38%	4,429.33	4,906.70	90.27%	5,888.04
3600-79 - Outreach	0.00	1,400.00	0.0%	6,400.00	14,000.00	45.71%	16,800.00
5500-79 - Workforce Innov. Travel	142.68	350.06	40.76%	1,883.40	3,500.60	53.8%	4,200.72
5540-79 - Training	0.00			0.00	0.00	0.0%	0.00
5640-79 - Prof. Dev.-Coach	1,637.00	199.00	822.61%	2,822.00	1,990.00	141.81%	2,388.00
5898-79 - Indirect Costs/Administrative	1,087.84	1,110.81	97.93%	9,821.24	11,108.10	88.42%	13,329.72
6001-79 - Office Supplies	45.00	999.60	4.55%	8,071.23	9,896.00	81.56%	11,875.20
6014-79 - Supportive Services	3,549.83	5,542.90	64.04%	59,273.41	55,429.00	106.94%	66,514.80
Total 79-6014 - Workforce Innov. Grant	17,340.69	19,865.82	87.29%	187,153.21	198,658.20	94.21%	238,389.84
Total 601400 - Other Operating Supplies	17,340.69	19,865.82	87.29%	187,153.21	198,658.20	94.21%	238,389.84
Total Expense	-17,340.69	-19,865.82	87.29%	-187,153.21	-198,658.20	94.21%	-238,389.84
Net Ordinary Income	-17,340.69	-19,865.82	87.29%	-187,153.21	-198,658.20	94.21%	-238,389.84
Net Income	-17,340.69	-19,865.82	87.29%	-187,153.21	-198,658.20	94.21%	-238,389.84

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
85-6014 · Pathways Grant							
85-1100 · Salaries	4,745.02	4,386.02	108.19%	44,581.48	38,659.93	115.32%	47,431.95
85-2100 · Fringe Benefits	1,768.85	1,794.69	98.56%	15,996.08	12,670.21	126.25%	16,259.59
85-5260 · Contract Services							
Contra Account	-6,557.78			-15,835.69			
85-5260 · Contract Services - Other	6,557.78			15,835.69			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	771.66	795.83	96.96%	5,426.25	5,664.98	95.79%	7,256.64
85-5500 · Travel	537.16	291.67	184.17%	3,436.24	2,364.08	145.35%	2,947.40
85-5699 · Administrative	0.00	612.50	0.0%	124.82	3,905.50	3.2%	5,130.50
85-6001 · Office Supplies	15.00	37.50	40.0%	120.00	150.00	80.0%	225.00
Total 85-6014 · Pathways Grant	7,837.69	7,918.21	98.98%	69,684.87	63,414.70	109.89%	79,251.08
Total 601400 · Other Operating Supplies	7,837.69	7,918.21	98.98%	69,684.87	63,414.70	109.89%	79,251.08
Total Expense	7,837.69	7,918.21	98.98%	69,684.87	63,414.70	109.89%	79,251.08
Net Ordinary Income	-7,837.69	-7,918.21	98.98%	-69,684.87	-63,414.70	109.89%	-79,251.08
Net Income	-7,837.69	-7,918.21	98.98%	-69,684.87	-63,414.70	109.89%	-79,251.08

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - DW Brand Implementation**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
52-6014 · DW Brand Implementation							
524100 · Website	0.00	0.00	0.0%	9,877.50	9,877.50	100.0%	9,877.50
524200 · Signage	0.00	0.00	0.0%	9,612.80	9,612.80	100.0%	9,612.80
589900 · Administrative	0.00	0.00	0.0%	5,509.70	5,509.70	100.0%	5,509.70
Total 52-6014 · DW Brand Implementation	0.00	0.00	0.0%	25,000.00	25,000.00	100.0%	25,000.00
601400 · Other Operating Supplies							
Total Expense	0.00	0.00	0.0%	25,000.00	25,000.00	100.0%	25,000.00
Net Ordinary Income	0.00	0.00	0.0%	-25,000.00	-25,000.00	100.0%	-25,000.00
Net Income	0.00	0.00	0.0%	-25,000.00	-25,000.00	100.0%	-25,000.00

These financial statements have not been audited.

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - Rapid Response

### April 2019

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
820500 · Work Experience/Internships							
820525 · Danville RR Work Exp.	1,200.00			23,580.00			
Total 820500 · Work Experience/Internships	1,200.00			23,580.00			
840000 · Supportive Services							
845309 · RR-Martinsville Supp. Serv.	147.25	4,870.20	3.02%	2,377.20	48,702.00	4.88%	48,702.00
845310 · RR-Patrick-Supp. Serv.	959.45			8,509.71			
845311 · RR-Danville Supp. Serv.	505.90			5,824.45			
Total 840000 · Supportive Services	1,612.60	4,870.20	33.11%	16,711.36	48,702.00	34.31%	48,702.00
850000 · OJT Training							
855316 · RR-Martinsville OJT	0.00			3,045.75			
855317 · RR-Patrick OJT	0.00			675.00			
855318 · RR-Danville OTJ	200.00			1,182.50			
Total 850000 · OJT Training	200.00			4,903.25			
903000 · Training (ITA)							
903001 · RR-Martinsville	324.00	11,146.22	2.91%	12,241.00	111,462.20	10.98%	111,462.20
903002 · RR-Patrick	157.33			12,828.32			
903003 · RR-Danville	3,729.00			19,506.00			
Total 903000 · Training (ITA)	4,210.33	11,146.22	37.77%	44,575.32	111,462.20	39.99%	111,462.20
Total Expense	7,222.93	16,016.42	45.1%	89,769.93	160,164.20	56.05%	160,164.20
Net Ordinary Income	-7,222.93	-16,016.42	45.1%	-89,769.93	-160,164.20	56.05%	-160,164.20
Net Income	-7,222.93	-16,016.42	45.1%	-89,769.93	-160,164.20	56.05%	-160,164.20

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - TANF Grant**  
**April 2019**

Ordinary Income/Expense	Apr 19	Budget	% of Budget	Jul '18 - Apr 19	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
86-6014 - TANF Grant							
86-1100 - Salaries	3,468.78	3,791.67	91.48%	6,009.41	15,166.68	39.62%	22,750.00
86-2100 - Benefits	368.20	1,220.13	30.18%	829.07	4,880.54	16.99%	7,320.80
86-3500 - Printing	0.00	6.67	0.0%	0.00	26.68	0.0%	40.00
86-5210 - Postage	0.00	4.50	0.0%	0.00	18.02	0.0%	27.02
86-5230 - Phone	0.00	45.00	0.0%	0.00	180.00	0.0%	270.00
86-5500 - Travel	0.00	166.67	0.0%	0.00	666.68	0.0%	1,000.00
86-5540 - Training	0.00	100.00	0.0%	0.00	400.00	0.0%	600.00
86-5541 - Training-OTJ	0.00	3,000.00	0.0%	0.00	12,000.00	0.0%	18,000.00
86-5542 - Supportive Services	0.00	1,000.00	0.0%	0.00	4,000.00	0.0%	6,000.00
86-5543 - Training-Job Skills	0.00	2,500.00	0.0%	0.00	10,000.00	0.0%	15,000.00
86-5630 - Indirect	291.13	716.10	40.66%	456.95	2,884.42	15.95%	4,296.62
86-5899 - Admin Fees	138.85	380.50	36.49%	233.85	1,522.00	15.37%	2,283.00
86-6000 - Medical Assessments	0.00	416.67	0.0%	0.00	1,666.68	0.0%	2,500.00
86-6001 - Office Supplies	0.00	61.17	0.0%	219.95	244.68	89.89%	367.00
Total 86-6014 - TANF Grant	4,266.96	13,409.08	31.82%	7,749.23	53,636.38	14.45%	80,454.44
Total 601400 - Other Operating Supplies	4,266.96	13,409.08	31.82%	7,749.23	53,636.38	14.45%	80,454.44
Total Expense	4,266.96	13,409.08	31.82%	7,749.23	53,636.38	14.45%	80,454.44
Net Ordinary Income	-4,266.96	-13,409.08	31.82%	-7,749.23	-53,636.38	14.45%	-80,454.44
Net Income	-4,266.96	-13,409.08	31.82%	-7,749.23	-53,636.38	14.45%	-80,454.44

These financial statements have been audited by

# Summary Worksheet by Funding Stream 4-30-19

	ADULT			
	Contractors	Regular		Total
		Other Operational	Additional Training	
6/30/18 balance		63,494.26 A		63,494.26
NOO FY 18-19		68,156.28		168,156.28
Available for FY 6/30/19		131,650.54	100,000.00	231,650.54
Jul actual	353,875.77		100,000.00	
Aug actual	(29,156.92)	(27,976.73)	(19,005.00)	(46,981.73)
Sep actual	(39,651.41)	13.16		13.16
Oct actual	(40,631.00)	(4,959.58)	630.00	(4,329.58)
Nov actual	(9,792.60)	(9,766.58)	(17,662.58)	(27,429.16)
Dec actual	(41,184.90)	(5,704.02)		(5,704.02)
Jan actual	(21,260.38)	(8,884.09)	(16,715.92)	(25,600.01)
Feb actual	(19,337.39)	(5,290.42)		(5,290.42)
Mar actual	(25,962.64)	(5,429.96)		(5,429.96)
Apr actual	(11,702.83)	(9,072.25)	(19,782.80)	(28,855.05)
	(15,626.25)	(9,496.76)	(12,910.00)	(22,406.76)
Subtotal	99,569.45	45,083.31	14,553.70	59,637.01
Set aside for PY 19-20	70,072.74	17,039.07		17,039.07
Additional amount from NOO (released Oct)		573.75		573.75
4/30/19 balance	169,642.19	62,696.13	14,553.70	77,249.83
				573.75
				246,892.02

**DISLOCATED WORKER**

	Contractors	Regular Other Operational	Other Operational Additional Training	Total Other Operational	Total
6/30/18 balance	153,322.33	42,184.13	50,000.00	92,184.13	245,506.46
NOO FY 18-19	153,322.33	42,184.13	50,000.00	92,184.13	245,506.46
Available for FY 6/30/19	(7,566.40)	(9,679.90)	-	(9,679.90)	(17,246.30)
Jul actual	(9,189.11)	1,535.09	-	1,535.09	(7,654.02)
Aug actual	(18,417.47)	(3,430.83)	-	(3,430.83)	(21,848.30)
Sep actual	(8,559.18)	(4,060.19)	-	(4,060.19)	(12,619.37)
Oct actual	(15,392.06)	(3,569.62)	-	(3,569.62)	(18,961.68)
Nov actual	(10,137.93)	562.22	-	562.22	(9,575.71)
Dec actual	(12,705.63)	(3,534.55)	-	(3,534.55)	(16,240.18)
Jan actual	(3,860.91)	(3,549.68)	-	(3,549.68)	(7,410.59)
Feb actual	(5,235.72)	(4,352.68)	-	(4,352.68)	(9,588.40)
Mar actual	(5,774.17)	(4,879.70)	-	(4,879.70)	(10,653.87)
Apr actual					
Admin used to cover overspending		6,151.17	-	6,151.17	6,151.17
Subtotal	56,483.75	13,375.46	50,000.00	63,375.46	119,859.21
Set aside for PY 19-20	29,676.86	10,546.03	-	10,546.03	40,222.89
Additional amount from NOO (released Oct)	-	340.14	-	340.14	340.14
4/30/19 balance	86,160.61	24,261.63	50,000.00	74,261.63	160,422.24

**YOUTH IN SCHOOL**

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/18 balance	88,815.72	69,771.30 A	-	69,771.30	158,587.02 A
NDO FY 18-19	121,884.74	37,617.40	-	37,617.40	159,502.14
Available for FY 6/30/19	210,700.46	107,388.70	-	107,388.70	318,089.16
Jul actual	(21,964.43)	(6,147.74)	-	(6,147.74)	(28,112.17)
Aug actual	(25,849.71)	2,787.72	-	2,787.72	(23,061.99)
Sep actual	(18,145.93)	(2,207.94)	-	(2,207.94)	(20,353.87)
Oct actual	(19,612.10)	(2,710.28)	-	(2,710.28)	(22,322.38)
Nov actual	(16,729.27)	(2,338.83)	-	(2,338.83)	(19,068.10)
Dec actual	(13,416.72)	5,827.15	-	5,827.15	(7,589.57)
Jan actual	(9,987.51)	(2,305.21)	-	(2,305.21)	(12,292.72)
Feb actual	(11,693.10)	(2,535.88)	-	(2,535.88)	(14,228.98)
Mar actual	(13,402.83)	(3,548.75)	-	(3,548.75)	(16,951.58)
Apr actual	(13,429.83)	(3,792.87)	-	(3,792.87)	(17,222.70)
Transfer to YOS (other operational budget)	-	(2,128.38)	-	(2,128.38)	(2,128.38)
4/30/19 balance	46,469.03	88,287.69	-	88,287.69	134,756.72



**YOUTH OUT SCHOOL**

	<b>Contractors</b>	<b>Regular Other Operational</b>	<b>Additional Training</b>	<b>Total Other Operational</b>	<b>Total</b>
6/30/18 balance	266,447.21	114,370.95 A	-	114,370.95	380,818.16 A
NOO FY 18-19	365,654.22	104,338.74	-	104,338.74	469,992.96
Available for FY 6/30/19	632,101.43	218,709.69	-	218,709.69	850,811.12
Jul actual	(39,669.45)	(48,546.71)	(510.84)	(49,057.55)	(88,727.00)
Aug actual	(50,099.36)	(2,894.61)	(12,289.96)	(15,184.57)	(65,283.93)
Sep actual	(70,711.90)	(9,244.17)	-	(9,244.17)	(79,956.07)
Oct actual	(82,300.76)	(21,546.18)	(156.00)	(21,702.18)	(104,002.94)
Nov actual	(53,213.85)	(9,451.35)	-	(9,451.35)	(62,665.20)
Dec actual	(36,582.13)	(11,618.59)	-	(11,618.59)	(48,200.72)
Jan actual	(31,344.17)	(8,971.12)	-	(8,971.12)	(40,315.29)
Feb actual	(47,123.65)	(18,797.29)	-	(18,797.29)	(65,920.94)
Mar actual	(40,226.19)	(13,684.81)	-	(13,684.81)	(53,911.00)
Apr actual	(41,000.55)	(12,887.55)	-	(12,887.55)	(53,888.10)
Transfer from YIS (other operational budget)	-	2,128.38	-	2,128.38	2,128.38
4/30/19 balance	139,829.42	63,195.69	(12,956.80)	50,238.89	190,068.31

**ADMINISTRATIVE**

	<u>Contractors</u>	<u>Regular Other Operational</u>	<u>Additional Training</u>	<u>Total Other Operational</u>	<u>Total</u>
6/30/18 balance					14,461.50
NOO FY 18-19					169,374.26
Available for FY 6/30/19					183,835.76
Jul actual					(14,572.85)
Admin used to cover DW overspending					(6,151.17)
Aug actual					(15,151.28)
Sep actual					(14,211.31)
Additional amount from NOO (released Oct)					101.54
Oct actual					(16,405.96)
Nov actual					(14,701.95)
Dec actual					(16,666.24)
Jan actual					(15,679.01)
Feb actual					(15,592.89)
Mar actual					(15,932.63)
Apr actual					(13,598.75)
4/30/19 balance					<b>25,273.26</b>

## Training

Projection through June 30, 2019

### Adult

#### Salaries

Contractor Remaining  
Other Operational

34,081.55  
5,614.98  
39,696.53

Total Expenditures as of 4/30/19  
Anticipated May-Jun  
Total Expenditures as of 6/30/19

362,825.59  
125,814.86  
488,640.45

#### Benefits

Contractor Remaining  
Other Operational

8,245.08  
1,887.26  
10,132.34

Training as of 4/30/19

142,926.49  
67,634.72  
210,561.21

#### Operational

Contractor Remaining  
Other Operational

4,161.81  
4,189.46  
8,351.27

Training Rate

0.43

#### Training

Contractor Remaining  
IWT Remaining

53,081.02  
14,553.70  
67,634.72

#### Available as of 4/30/19

Proj. Salaries (May-Jun)  
Proj. Benefits (May-Jun)  
Proj. Operational (May-Jun)  
Proj. Training (May-Jun)  
Balance  
Set Aside 3 months PY19  
Admin included in figure above  
Anticipated Balance 6/30/19

246,892.01  
(39,696.53)  
(10,132.34)  
(8,351.27)  
(67,634.72)  
121,077.15  
(87,111.81)  
33,965.34

## Training

### Dislocated Worker

#### Salaries

Contractor Remaining  
Other Operational

11,242.00  
5,390.14  
16,632.14

### Dislocated Worker

Total Expenditures as of 4/30/19  
Anticipated May-Jun  
Total Expenditures as of 6/30/19

125,647.25  
114,095.17  
239,742.42

#### Benefits

Contractor Remaining  
Other Operational

2,846.30  
1,751.08  
4,597.38

### Training as of 4/30/19

Anticipated May-Jun  
Total Training as of 6/30/19

25,043.76  
85,074.21  
110,117.97

#### Operational

Contractor Remaining  
Other Operational

7,321.22  
470.22  
7,791.44

### Training Rate

0.46

#### Training

Contractor Remaining  
IWT Remaining

35,074.21  
50,000.00  
85,074.21

### Available as of 4/30/19

Proj. Salaries (May-Jun)  
Proj. Benefits (May-Jun)  
Proj. Operational (May-Jun)  
Proj. Training (May-Jun)  
Balance

185,695.51  
(16,632.14)  
(4,597.38)  
(7,791.44)  
(85,074.21)  
71,600.34

Set Aside 3 months PY19

Admin included in figure above  
Anticipated Balance 6/30/19

(40,222.89)  
(25,273.26)  
6,104.19

Other Operational Projection as of 4/30/19

**Dislocated Worker**

Balance as of 4/30/19 13,715.75

Salary May-Jun	5,960.80
Benefits May-Jun	1,907.00
Rent Adj	(2,397.32)
Shared Costs Adj	(1,241.54)
Other Oper.	3,400.00
Total	<u>7,628.94</u>

Balance	<u>(7,628.94)</u>
	<b>6,086.81</b>

**Adult**

Balance as of 4/30/19 45,656.96

Salary May-Jun	9,572.30
Benefits May-Jun	2,937.08
Rent Adj	(16,492.28)
Shared Costs Adj	(7,402.90)
Other Oper.	23,200.00
Total	<u>11,814.20</u>

Balance	<u>(11,814.20)</u>
	<b>33,842.76</b>

**YOS**

Balance as of 4/30/19 50,238.80

Salary May-Jun	14,960.38
Benefits May-Jun	3,850.37
Rent Adj	(25,761.60)
Shared Costs Adj	(11,383.20)
Other Oper.	36,400.00
Total	<u>18,065.95</u>

Balance	<u>(18,065.95)</u>
	<b>32,172.85</b>

**YIS**

Balance as of 4/30/19 88,287.69

Salary May-Jun	5,328.25
Benefits May-Jun	1,674.21
Rent Adj	(3,498.28)
Shared Costs Adj	(1,633.84)
Other Oper.	3,300.00
Total	<u>5,170.34</u>

Balance	<u>(5,170.34)</u>
	<b>83,117.35</b>



Robbin Hall &lt;robbin@vcwwestpiedmont.org&gt;

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**Board Agenda Package Message**

1 message

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**Robert Bencini** <robert@vcwwestpiedmont.org>  
To: Robbin Hall <robbin@vcwwestpiedmont.org>

Thu, May 30, 2019 at 3:45 PM

Dear All,

For the meeting agenda for Monday, here are a few explanations for some of the agenda items.

The Executive Committee approved the attached Grant Application Policy to streamline and simplify grant applications where Board approval is necessary. We will communicate with the Board as we submit grants but this eliminates any unnecessary delay.

The grants we are applying for are listed next.

The by-law revision has been vetted by the Executive Committee. It is simply a housecleaning of old language, updating it to current WIOA rules and correcting a handful of past mistakes.

As we just got our allocation message from the VCCS, the budget is not ready to pass. We have honed in on a small range of budgetary numbers and should have everything ready before year's end. I will be back in touch after an Executive Committee review.

Looking forward to seeing everyone on Monday.

Best!

--  
Robert Bencini, MBA

Chief Executive Officer, West Piedmont Workforce Development Board

Certified Economic Developer (CEcD)  
Author: "Pardon the Disruption. The Future You Never Saw Coming"

[rbencini@earthlink.net](mailto:rbencini@earthlink.net)  
336-215-1995



WEST PIEDMONT REGION

## VCW-WEST PIEDMONT WORKFORCE DEVELOPMENT BOARD

### Grant Application Policy

<b>Effective Date:</b> June 3, 2019 <b>Title:</b> Grant Application Policy
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**Purpose:** To establish local policy on approval of grant applications.

In that grant application deadlines often occur between Board meetings, that many grants require Board approval for submission, and that the Board wants to encourage grant applications without hindrance, the Board of VCW - West Piedmont Workforce Development Board establishes the following policy:

The VCW - West Piedmont Workforce Development Board approves the application of grants to all suitable granting authorities that meet the purposes of workforce development efforts. This policy confirms such applications to be considered pre-approved, foregoing formal approval at scheduled or called Board meetings.

The Chief Executive Officer will notify the Executive Committee of the Board of grant submissions by emailing them a brief description of the grant.

## VCW – WEST PIEDMONT

### By-law Changes to Current By-laws

The by-law changes to VCW-West Piedmont's by-laws are largely cosmetic. Better phrased sections from other Workforce Development Boards were inserted, making simple red-lining difficult. Here are the changes:

- Changing the name of the organization to Virginia Career Works – West Piedmont. For consistency from common practice, we included the common reference of West Piedmont Workforce Development Board. There were over 50 “Investment” Board listings that were changed to “Development” Board.
- Two sections of Board responsibilities: Preparation of a Four-Year Plan and regular oversight responsibilities were duplicated. One set was removed.
- The mandated partner group has been redefined. This was updated.
- The number of members from the public entities was wrong and was corrected.
- The current by-laws refer to the President and Vice-President and alternately refer to Chair and Vice-Chair. This revision changes all to Chair and Vice-Chair.
- Duties were listed for the President and Vice-President – but not the Secretary or Treasurer. The revised by-laws combine the positions into one position and describes the duties.
- The old Youth Council is no longer mandated. It will still be a standing committee in the new committee structure.



**Virginia Career Works**

**West Piedmont Board**

**BYLAWS**

**FOR**

**Local Workforce Area #17**

WHEREAS, under the provisions of Section 107 (a) of the Workforce Innovation and Opportunity Act of P.L. 113-128 (the "Workforce Innovation and Opportunity Act"), the County Supervisors of Pittsylvania, Henry and Patrick counties and the City Councils of the Cities of Martinsville and Danville, acting on their authority as the Chief Local Elected Officials for their respective political jurisdictions and as the areas Local Elected Officials (the "LEO's") as described in the Workforce Innovation and Opportunity Act, have entered into an agreement to organize and implement activities pursuant to the Workforce Innovation and Opportunity Act as proposed by the Governor of the Commonwealth of Virginia for purposes of administering the Workforce Innovation and Opportunity Act in the aforementioned counties and cities;

WHEREAS, the West Piedmont Workforce Development Consortium, encompassing Pittsylvania, Henry and Patrick counties and the cities of Martinsville, and Danville, has been certified by the Governor of the Commonwealth of Virginia as a Workforce Development Area under the Workforce Innovation and Opportunity Act; and

WHEREAS, the Workforce Innovation and Opportunity Act requires the establishment of a Workforce Development Board in each Workforce Development Area which shall have the responsibility to provide policy guidance oversight to activities as delineated in the aforementioned units of local government within the Workforce Development Area.

NOW, THEREFORE, we present this document in order to delineate the responsibilities of the Workforce Development Board as it relates to the legislation in conjunction with the local elected officials of the abovementioned political jurisdictions.

**ARTICLE I**

**NAME**

The name of this organization shall be:

Virginia Career Works – West Piedmont

(Also, actively referred to as West Piedmont Workforce Development Board.)

ARTICLE II  
PURPOSE

The purposes of the West Piedmont Workforce Development Board ("WORKFORCE DEVELOPMENT BOARD") are:

1. To assure the constructive use of any federal, state, local government or private funds received by the WORKFORCE DEVELOPMENT BOARD and/or its designated entity in connection with the purpose of operating education, employment, and training programs throughout the West Piedmont of the Commonwealth of Virginia.
2. To propose, develop, and administer said programs under the Workforce Innovation and Opportunity Act, in cooperation with West Piedmont business, industry and government.
3. To afford job training to eligible individuals and other individuals facing serious barriers to employment and to incumbent workers for the purposes of gaining skills required for self-sufficiency in Pittsylvania, Henry and Patrick Counties and Martinsville and Danville Cities.
4. To authorize the disbursement of funds made available under the Workforce Innovation and Opportunity Act, other appropriate federal, state, local governments and/or private sources and to inspect and supervise the application of such funds, as well as monitor such programs and/projects.

ARTICLE III  
DUTIES

1. The West Piedmont Workforce Development Board will carry out the specific responsibilities listed below:
  - a. Preparation of the Four (4) Year Plan-The WORKFORCE DEVELOPMENT BOARD shall be responsible for the preparation of a Four (4) Year Plan which shall be submitted to the Governor. The number of years may vary contingent upon state requirements. In addition, the WORKFORCE DEVELOPMENT BOARD shall ensure that this plan meets the requirements of the Workforce Innovation and Opportunity Act.
  - b. Program Oversight - The WORKFORCE DEVELOPMENT BOARD is authorized to provide oversight of the programs established by the Workforce Innovation and Opportunity Act in accordance with federal monitoring procedures and the legislation. In order to accomplish this task, the WORKFORCE DEVELOPMENT BOARD shall have access to all information which it deems necessary.

- c. **Structure of Program Review-**The WORKFORCE DEVELOPMENT BOARD is charged with providing a structure and format for the review of service plans and/or proposals for all potential service providers within the Workforce Development Area, including the establishment of guidelines for the approval or disapproval of said proposal based upon designated goals and objectives of the Workforce Development Area.
- d. **Allocation of Funds -** The WORKFORCE DEVELOPMENT BOARD shall be responsible for the allocation of all Workforce Innovation and Opportunity Act funds received by the Workforce Development Area, among the three counties and two cities, according to an established formula as agreed to by both the WORKFORCE DEVELOPMENT BOARD and the LEO's.

In granting allocation, as well as approving programs, the WORKFORCE DEVELOPMENT BOARD shall be guided by the following:

- i. approximately 33% of funds available to be allocated to Pittsylvania County.
- ii. approximately 28% of funds available to be allocated to Henry County.
- iii. approximately 10% of funds available to be allocated to Patrick County.
- iv. approximately 7% of funds available to be allocated to Martinsville City.
- v. approximately 22% of funds available to be allocated to Danville City.

The foregoing percentages are based on 2010 census figures and may be modified by the Workforce Development Board as necessary to follow current census information. It is understood that these allocations will serve merely as a preliminary guideline for the targeting of funds for a specific political jurisdiction within the Workforce Development Area. Actual distribution of these funds may vary from population figures considering the actual need of an area as may be reflected by the rate of unemployment, overlapping funds and services and similar factors.

The Administrative Entity/Staff will utilize the funds as necessary for operation of the program. Funds will come from administrative or program accounts.

- e. **Additional Responsibilities** - The WORKFORCE DEVELOPMENT BOARD, within the limitations of the Workforce Innovation and Opportunity Act, shall have these additional purposes, powers, duties and responsibilities:
  - i. to maintain the WORKFORCE DEVELOPMENT BOARD of the West Piedmont Local Workforce Development Area;
  - ii. to require its staff to report to its Board of Directors and Executive

Committee on a periodic basis regarding progress in achieving planned goals and objectives of the program;

- iii. to hire a Chief Paid Executive who shall be authorized, on behalf of the WORKFORCE DEVELOPMENT BOARD, to provide general supervision and control of the board's business affairs and property and to sign certificates, notices, endorsements, contracts, obligations and other instruments;
- iv. to assure that the allocation of program resources reflects the objectives and strategies of the WORKFORCE DEVELOPMENT BOARD;
- v. to assure that projects and programs are reviewed periodically utilizing established evaluation criteria, and to assure that they are in agreement with the objectives of the WORKFORCE DEVELOPMENT BOARD;
- vi. to review and recommend actions regarding program budgets, work plans, and the Local Area Plan;
- vii. to assure that procedures exist for presenting to the LEO's possible purposes, objectives, projects and strategies for the operations of the WORKFORCE DEVELOPMENT BOARD;
- viii. to develop major program strategies and philosophies to meet specific needs;
- ix. to conceive, develop and review new programs;
- x. to develop reporting standards for each program; and
- xi. to do all such lawful acts and things as are now by law, or by these Bylaws and policies, directed or required to be done.

#### ARTICLE IV BOARD OF DIRECTORS

1. Membership. The WORKFORCE DEVELOPMENT BOARD shall be governed by a Board of Directors whose membership shall be comprised of between twenty- five (25) and thirty-five (35) representatives.

- a. Private Sector Representatives

A majority, defined as greater than 50% of all Board membership, must be private business representatives. All business representatives must be owners of a business, chief executives, operating officers, or other

business executives or individuals with optimum policy making or hiring authority and represent business with employment opportunities that reflect the employment opportunities of the local area. Business representatives shall be appointed by Chief Local Elected Official from among individuals nominated by local business organizations and business trade associations.

b. **Workforce Representatives**

At least 20% must include: individuals that represent labor organizations; training directors of joint labor/ management apprenticeship programs; or representatives of community-based organizations that have expertise in serving eligible youth or individuals with barriers to employment.

c. **Other Representatives**

The balance of membership shall represent other stakeholders including: at least one (1) Wagner-Peyser representative; at least one (1) Adult Education representative; at least one (1) Vocational Rehabilitation representative; at least one (1) Higher Education representative; and, at least one (1) Economic Development representative.

d. **Representatives - Local Elected Officials**

Pursuant to the Workforce Innovation and Opportunity Act, when a workforce Development area is represented by more than one chief local elected official, said officials will form a consortia and appoint or elect from among them one local elected official (LEO) to serve as the workforce area's Chief Local Elected Official (CLEO) for the purposes of the Workforce Innovation and Opportunity Act only. This CLEO will serve on the Workforce Development Board and as ex-officio on the Executive Committee of the WORKFORCE DEVELOPMENT BOARD.

2. **Term of Office.** Members shall be appointed for three year terms and may serve until their successors are appointed or the member is reappointed. Thereafter, appointments and reappointments shall be made for three-year terms. Appointments and reappointments shall be made by each of the LEO's effective July 1, and shall make the appointments within thirty (30) days prior to the effective date of the term. If any individual is appointed to fill an unexpired term, that individual may then be appointed for two consecutive three-year terms.
3. **Qualifications.** Each member of the Board of Directors shall be legally permitted to work in the United States of America, eighteen (18) years of age or over.
4. **Recruitment, Nominations, and Appointments**

The Board's Executive Committee shall solicit private sector nominations from

businesses or business organizations serving the West Piedmont Workforce Development Board area. Business members shall be chief executives or operating officers of businesses, or other business executives with optimum policymaking or hiring authority. In addition, business members must represent businesses with employment opportunities that reflect the local area. Non-business members may be nominated by community organizations or the government or service sector that they represent. Non-business members shall be in top leadership positions.

The members of the Local Board shall elect a chairperson from among the appointed Business representatives.

5. Terms of Appointment

Each Board Member shall be appointed for a term of three years and may be reappointed upon finishing each three-year term. Representatives of required partners may serve for so long as they hold the partner agency position or are replaced by their funding source authority.

6. Power, Duties and Responsibilities of Members.

It shall be the responsibility of the members of the Board of Directors to provide guidance for, and exercise oversight with respect to, activities under the Workforce Innovation and Opportunity Act for the West Piedmont Workforce Development Consortium in partnership with the units of local government within the Workforce Development Area. Members shall serve without salary.

7. Attendance. Each Member shall notify the Executive Director in the event he or she must be absent from a meeting. Three (3) consecutive absences of any member from a meeting of the Board of Directors without a valid reason shall be deemed a resignation. The member shall be sent a reminder by the Executive Director when he or she has missed two consecutive meetings of the Board of Directors.

8. Vacancies. In the event of a vacancy caused by death, resignation or otherwise, such vacancy shall be filled for the remainder of the unexpired term by appointment by the LEOs. Said appointment shall be made within ninety (90) days from the date of the vacancy but in any case no later than the next LEO meeting if more than 90 days.

9. Meetings.

- (a) Regular meetings of the Board of Directors shall be held at least quarterly. An annual meeting for the purpose of conducting election of officers and reviewing WORKFORCE DEVELOPMENT BOARD activities shall be held in June. Meetings may be rotated among the localities. Notice of regular and annual meetings shall be sent at least seven (7) days prior to the date of each meeting.

- (b) Special meetings of the Board of Directors may be called by the Chair or Vice-Chair when in his or her judgment such meetings are necessary. Members of the Board of Directors will be notified no less than three (3) days in advance of special meetings.

10. Voting. Each member of the Board of Directors shall have one vote. No member of the Board of Directors may appoint another person or member to vote or serve in his or her place. A majority of the members present shall be required to pass any motion or resolution at any meeting of the Board of Directors.

Directors must neither cast a vote on, nor participate in, any decision-making capacity on any matters which would provide direct financial benefit to that member of the Board of Directors, the member's family, or the member's place of business or which may appear to provide direct financial benefit to any of the same.

11. Quorum. A quorum shall consist of at least a simple majority of the members of the Board of Directors.
12. Compensation of Members. Members shall serve without compensation except for reimbursement for specific expenses.

Members may receive compensation for mileage as described below:

- (a) Mileage reimbursement shall be consistent with the Fiscal Agent.
- (b) Mileage reimbursement shall be authorized only if the member of the Board of Directors does not receive reimbursement through his or her current organization or position.
- (c) Mileage reimbursement requests must be submitted within thirty (30) days following a meeting on forms provided by the Administrative Entity/Staff.
- (d) Reimbursement will be charged against the Fiscal Agents/Staff to the Board's cost account.

Members may be reimbursed for other out-of-pocket expenses such as: phone calls, postage, subsistence, or other similar expenses, providing such expenses are incurred while conducting, or are directly related to WORKFORCE DEVELOPMENT BOARD business. All requests for reimbursement must be approved by the Executive Director.

13. Prohibitions. If any member of the Board of Directors engages in any activities including participation in the selection, award, or admission of sub-grant or contracts supported by Workforce Innovation and Opportunity Act funds in which the individual or any member of the individual's family, partner or organization which employs any of the foregoing has a financial interest or any other interest as selected in the firm, they shall be subject to the following sanction as deemed appropriate by the Board of Directors including but not limited to:

- (a) removal from the Board of Directors and/or,
- (b) debarment and/or suspension from entering into contracts with the

## WORKFORCE DEVELOPMENT BOARD.

14. Gifts. The officers, employees, or agents of the agency making the award will neither solicit nor accept gratuities, favors, or anything of monetary value from contractors, potential contractors, or parties to sub-agreements.

15. Conflicts of Interest

Contractor. No grantee, contractor, sub-grantee, or subcontractor shall engage in any conflict of interest, actual or apparent, in the selection, award or administration of a contract or grant under the Workforce Innovation and Opportunity Act.

Board of Directors.

A. All members of the Board are subject to the provisions of the State and Local Government Conflict of Interest Act.

B. A member of the Board must neither cast a vote on, nor participate in, any decision making capacity on the provision of services by such member (or by an organization that such member directly represents); nor on any matter that would provide any direct benefit to such member or the immediate family of such member. Immediate family means (1) a spouse and (2) any other person residing in the same household as the member, who is a dependent of the member or of whom the member is a dependent. Dependent means any person, whether or not related by blood or marriage, which receives from the member, or provides to the member, more than one half of his or her financial support.

C. Any Board member (or specific entity represented by that member) who participates in the development of contract specifications or standards is prohibited from receiving any direct financial benefit from any resulting contract.

D. Any Board member who participates in a Board decision relating to specific terms of a contract, the determination of specific standards for performance of a contract, the development of Invitations for Bid or Requests for Proposals or other such bid processes leading to a contract, or any similar decisions is prohibited from receiving any direct financial benefit from any resulting contract. In addition, no corporation, partnership, sole proprietorship, firm, enterprise, franchise, association, trust, foundation or other entity shall receive the contract if it would create a conflict of interest for the Board member who participated in this manner.

Employee. In the event an employee or officer of the WORKFORCE DEVELOPMENT BOARD or a member of the Board of Directors has a conflict of interest, he or she shall be removed from participation in the selection, awarding or administration of a sub-grantor contract supported by Workforce Innovation and Opportunity Act funds.

Such a conflict would arise when:

- (a) The individual
- (b) Any member of the individual's immediate family
- (c) The individual's partner, or
- (d) A member of an organization which employs, or is about to employ any of



the above:

has a financial or other Interest in the firm or organization selected for award.

16. Cessation of Membership

Board membership shall cease when:

- A. The member delivers a written resignation to the Board Chair.
- B. The member is not reappointed following the completion of a term.
- C. The organization that the member represents withdraws the member's name from membership by notifying the Board Chair of such withdrawal.
- D. The member no longer meets the criteria for the membership slot for which the member was appointed.
- E. The member is removed by a two-thirds vote of the Board and provided written notification.

17. Removal

- a. A board member may be removed from the Board if the member's conduct or action, in his/her capacity as member of personal/professional dealing, is having or will have a severe detrimental effect on the ability of the Board to conduct its business.
- b. In addition, lack of attendance may result in removal as described in these bylaws.
- c. Procedures for Removal by the Board:
  - a. A removal shall be proposed and discussed at an Executive Committee meeting called for that purpose.
  - b. The recommendation for removal from the Executive committee shall be brought before the full Board for discussion and vote.
  - c. The member whose removal is being considered shall be invited to present reason(s) why his/her removal should be reconsidered at both the Executive and full Board meeting.
  - d. Removal from the Board shall require two-thirds majority and affirmative vote of the Board at a regularly scheduled meeting, in which a quorum has been established.
  - e. The Board Chair shall forward the recommendation for removal to the Chief Local Elected Official for approval.

18. Vacancies

Vacancies shall be filled in the same manner as regular appointmen

19. Resignation

Board members may resign by submitting a written notice to the Board Chair.

ARTICLE V  
OFFICERS

1. Officers. The Officers of the WORKFORCE DEVELOPMENT BOARD shall consist of a Chair, Vice-Chair, Secretary/Treasurer. The Chair shall be elected from the Private Sector members of the Board of Directors by the WORKFORCE DEVELOPMENT BOARD membership. The Private Sector designation shall not apply to the Vice-Chair or Secretary/Treasurer. These officers will perform the duties prescribed by these Bylaws.
2. Duties of the Chair.
  - (a) To preside at regular and special meetings of the Board of Directors.
  - (b) To establish special committees of the Board of Directors as necessary, and to appoint members, as approved by the Board of Directors.
  - (c) To perform the duties and to discharge the responsibilities as specified in ARTICLE IV of these Bylaws.
3. Duties of the Vice-Chair.
  - (a) In the absence of the Chair, to preside at regular and special meetings of the Board of Directors, and to discharge the duties of Chair.
  - (b) In accordance with the Whistleblower Policy, to preside over disclosures when a WORKFORCE DEVELOPMENT BOARD employee believes that any part of the WORKFORCE DEVELOPMENT BOARD has engaged in inappropriate practices.
4. Duties of the Secretary/Treasurer
  - (a) To report on the financial position of the WORKFORCE DEVELOPMENT BOARD to the Board of Directors.
  - (b) To ensure that the records and minutes of the WORKFORCE DEVELOPMENT BOARD are maintained in accordance with the By-Laws.
  - (c) Be a signatory to legal and financial documents as needed.
5. Term. The term of each office shall be for two years, beginning July 1. All officers may be re-elected to serve subsequent terms not to exceed two consecutive terms (or four (4) years). Members may have the opportunity to serve in another capacity.

ARTICLE VI

## COMMITTEES

### 1. General.

- (a) **Standing Committees.** The Board of Directors shall have an Executive Committee as a permanent standing committee and such other permanent standing committees, as deemed necessary by the Chair and approved by the Board of Directors, may be established from time to time.
- (b) **Special Committees.** Special committees of the Board of Directors, as deemed necessary by the Chair and approved by the Board of Directors, may be established from time to time. The membership on these committees will be determined by the Chair based on the task to be accomplished. Unless specified otherwise, committees shall serve in an advisory capacity only. A staff member of the Administrative Entity/Staff will be assigned to work with the respective committees.

### 2. Executive Committee.

- (a) **Responsibilities.** The Executive Committee shall be responsible for acting on behalf of the WORKFORCE DEVELOPMENT BOARD. Its authority shall be limited to that granted by the Board of Directors and will include carrying out the policies of the WORKFORCE DEVELOPMENT BOARD. The Executive Committee will report its activities to the Board of Directors at each regular meeting of the Board of Directors.
- (b) **Membership.** Membership of the Executive Committee shall consist of the elected officers (Chair, Vice-Chair, Secretary/Treasurer) and the Committee Chairs, appointed by the Workforce Development Board Chair. The Immediate Past Chair, CLEO and legal counsel shall serve on the Executive Committee as well in an ex-officio capacity. The Chair and Vice-Chair shall be the Chairperson and Vice-Chairperson of the Executive Committee.
- (d) **Vacancies.** Vacancies on the Executive Committee shall be filled by an appointment of the Chair, which is ratified by the Executive Committee, to serve the unexpired term.
- (e) **Meetings.** The Executive Committee will meet no less than four (4) times a year between regular and annual Board of Director meetings. Meetings will be conducted by the Chair in accordance with these Bylaws. Special meetings may be called by the Chair or Vice-Chair when, in his or her judgment, such meetings are necessary.
- (f) **Voting.** The voting procedures of the Executive Committee shall be the same as the full Board of Directors as stated in paragraph 10 of Article IV of these Bylaws.
- (g) **Quorum.** A quorum of the Executive Committee shall consist of a simple

majority of members.

- (h) Attendance. Attendance requirements shall be the same as for the Board of Directors as set forth in paragraph 7 of Article IV of these Bylaws.

## ARTICLE VII MISCELLANEOUS

1. Liability. It is the ultimate liability of the LEO's of the Workforce Development Area to utilize the funds received into said Workforce Development Area according to established procedures under the Workforce Innovation and Opportunity Act. Accordingly, the WORKFORCE DEVELOPMENT BOARD, acting in concert with and on behalf of the LEO's, reserves the right to review, evaluate, concur with, or reject any plan, proposal, or request for funding.
2. Prohibited Transactions. The WORKFORCE DEVELOPMENT BOARD shall not engage in any transaction prohibited by the laws of the Commonwealth of Virginia or the United States and shall not exercise any powers which are inconsistent with the policies of the U. S. Department of Labor and/or the Virginia Bureau of Employment Services and Training policies pursuant to the Workforce Innovation and Opportunity Act. Notwithstanding anything herein elsewhere to the contrary, the WORKFORCE DEVELOPMENT BOARD shall not engage in any transaction which would result in its disqualification as an organization qualified as an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (or the corresponding provisions of any future United States Internal Revenue law).
3. Dissolution. The WORKFORCE DEVELOPMENT BOARD shall, upon dissolution, authorize the Administrative Entity/Staff, through the LEO's, to dispose of all properties acquired through grants or contracts as prescribed by the grantor or contracting authority, subject to current regulations concerning disposal of property. Notwithstanding the foregoing, in the event of dissolution, the assets of the WORKFORCE DEVELOPMENT BOARD shall be distributed under the direction of the Board of Directors to one or more organizations, foundations, or funds, each organized and operated for charitable, educational, religious, or scientific purposes, designated by the Board of Directors and qualified as an exempt organization under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended (or the corresponding provisions of any future United States Internal Revenue law).
4. Conflicts. The parties hereto certify that, to the extent consistent with the laws of the Commonwealth of Virginia and any subdivision thereof, each party signatory of these Bylaws accepts responsibility for the operation of the program.
5. Effective Date. These Bylaws as herein contained, amended, and/or revised shall become effective adoption by a majority vote using the voting procedures outlined in these Bylaws at a meeting of the Board of Directors of the WORKFORCE DEVELOPMENT BOARD.

6. Fiscal " Program" Year. The fiscal "program" year shall be July 1 through June 30 of the following year.

ARTICLE VIII  
AMENDMENT OF BYLAWS

These Bylaws may be amended by the mutual approval of the LEO's and the Board of Directors of the WORKFORCE DEVELOPMENT BOARD and each body can initiate an amendment by providing written notice to the other. A written copy of the proposed amendment(s) must be provided to each member of the Board of Directors of the WORKFORCE DEVELOPMENT BOARD and each of the political jurisdictions CLEO's commissioners, supervisors, or council members at least thirty (30) days prior to any regular or special meeting of the Board of Directors of the WORKFORCE DEVELOPMENT BOARD at which the proposed action is to be taken.

\_\_\_\_\_  
Chair  
West Piedmont Workforce Development  
Board  
Date: \_\_\_\_\_

\_\_\_\_\_  
Vice Chair  
West Piedmont Workforce Development  
Board  
Date: \_\_\_\_\_

\_\_\_\_\_  
Chairperson  
West Piedmont Workforce Development  
Consortium for the Local Elected Officials  
Date: \_\_\_\_\_

**Total Allocation**  
**\$ 1,527,560.00**

#N/A

## **Schedule of Board and Executive Committee Meetings**

**July 1, 2019 – June 30, 2020**

Thursday, July 18, 2019	Executive Committee
Thursday, September 26, 2019	Executive Committee
Monday, September 30, 2019	Board
Thursday, December 12, 2019	Executive Committee
Monday, December 16, 2019	Board
Thursday, March 26, 2020	Executive Committee
Monday, March 30, 2020	Board
Thursday, April 30, 2020	Executive Committee
Thursday, June 11, 2020	Executive Committee
Monday, June 15, 2020	Board

# West Piedmont – Region 17 PROGRESS REPORT JUNE 3, 2019



## RAPID RESPONSE SUCCESS

Over the course of the Rapid Response grant, we assisted **74** Dislocated Workers in the region receive valuable training opportunities. 55% have already exited with employment, 30% are receiving intensive job coaching and 15% are still in training programs.

For the second year in a row, we are on track to **EXCEED** our enrollment goals!

Currently, we are at **112%** of our Adult enrollment goal, **100%** of our Youth enrollment goal and **93%** of our Dislocated Worker enrollment goal.

### PG. 1

Rapid Response Overview – April 30, 2019 we successfully closed out the Rapid Response grant and received kudos from the state for our timely reporting and effective use of grant funding.

### PG. 2

WIOA Training Report and Success Stories

### PG. 3

TANF Grant Updates



Ross Community Service Project at the Danville Science Center – April 2019

### Rapid Response Expenditures

Martinsville & Henry County - Training	\$14,086.75
Martinsville & Henry County - Supportive Services	\$2,377.20
Danville & Pittsylvania County- Training	\$44,257.50
Danville & Pittsylvania County - Supportive Services	\$5,656.75
Patrick County - Training	\$246.53
Patrick County - Supportive Services	\$8,350.11
	<b>\$74,974.84</b>

41 former Telvista employees received funding from the Rapid Response grant. Below are just a few success stories shared with the state Rapid Response team in the grant closing report.

Celeste Bratton enrolled in a Pharmacy Tech program after she was laid off from Telvista. During the course of her program, she gave birth to her daughter. This inspired new mom completed the program and is now employed at CVS.

Agnes Hampton participated in a Work Experience at CMA Financial Services. She assisted with tax preparation, bookkeeping and data entry. Career Specialist Monica Beard coordinated an OJT with CMA Financial that will be paid out of our Dislocated Worker fund. Agnes is eternally grateful for our program and the opportunity to discover a new career path. Likewise, a growing local small business will soon have a trained full-time employee familiar with the entire operation.

KeShawn Glass is making \$26.44 with great benefits at Intertape since she was laid off from Telvista.

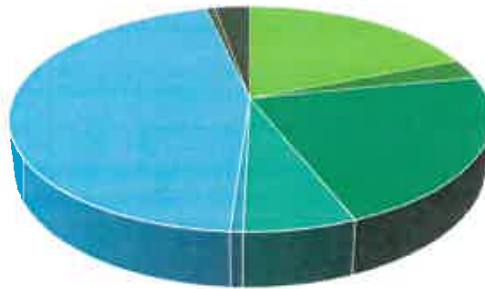
LaCrecia Barly, Noemi Graham and Justin Webb all found exciting new career opportunities at Nestle.

# Our team served **422** active participants this program year!



# WIOA Funded Training

## Occupational Skills Training Programs



■ Transportation ■ N/A ■ Business ■ Industrial  
■ Food Management ■ Healthcare ■ Scientific ■ Technical

We supported **141** participants in Occupational Skills Training programs this year.

**45%** of our participants elected to take coursework in the healthcare field.

**72** credentials have been attained so far this program year.



## NEW MOM LANDS NEW JOB

Jade Harter dreamed of going into the healthcare field her whole life. Although she was a high achieving student at Bassett High School, she did not have the means to attend a four year college. Jade was not deterred and enrolled at Patrick Henry Community College where she found faculty and staff who supported her career goals. Unfortunately, she ran into a financial snag partway through her coursework that almost caused her to give up.

Assistant Director Kim Turner enrolled Jade into the Adult program last year and provided her with Supportive Services assistance as well as one on one coaching that made all the difference in the world. This May, new mom, Jade Harter completed the Registered Nursing program and already has an employment offer from SOVAH Health.



## WORK EXPERIENCES AND ON-THE-JOB TRAINING

APPROXIMATELY **\$171,000** OF WIOA FUNDING WAS SPENT THIS YEAR ON WORK EXPERIENCE (WEX) AND ON-THE-JOB TRAINING (OJT)!

THIS FUNDING NOT ONLY SUPPORTS INDIVIDUAL PARTICIPANTS MEET THEIR EMPLOYMENT GOALS, BUT ALSO HAS A DIRECT POSITIVE IMPACT ON AREA BUSINESSES.

As a region, our  
CareerWorks Centers  
logged approximately  
**22,000**  
visits this year!

## TANF PROGRESS REPORT

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Career Specialist Sheneka Hairston joined the West Piedmont Ross team on February 26 and immediately hit the ground running as the lead case manager for the Temporary Assistance for Needy Families (TANF) grant. The grant is a collaborative undertaking involving the City of Martinsville, the Henry County-Martinsville United Way, the West Piedmont Workforce Development Board and a host of health and wellness service providers across Martinsville and Henry County.

Sheneka convenes the Integrated Resource Management Team (IRMT) each month. This group of stakeholders reviews and approves potential participant files for enrollment into the program. March 14 was the first official meeting of the IRMT. Since the initial meeting, 15 participants have been enrolled and 18 individuals have been approved to begin the pre-enrollment process.

Participants in this program receive career and financial coaching, funding for training and supportive services as well as access to the IRMT's vast collection of resources.



**Pictured:**

Career Specialist Sheneka Hairston  
CNA Student Jaulondia Hodge  
CNA Student Tina King  
CNA Student Leigh Baker