

Agenda:

Welcome/Call to Order..... Adam Wright, Chair

Roll Call (30 total, need 16 for quorum).....Rhonda Hodges, Secretary

- | | | |
|---|--|---|
| ☐ Adam Wright | ☐ Jim Daniel | ☐ Robin Ferguson |
| ☐ Amanda Cox | ☐ John Moody | ☐ Shannon Hair |
| ☐ Brian Wilson | ☐ John Parkinson | ☐ Sharon Barksdale |
| ☐ Corrie Bobe | ☐ Julie Brown | ☐ Stacey Wright |
| ☐ Creed Taylor | ☐ Mark Powers | ☐ Teresa Fontaine |
| ☐ Debra Buchanan | ☐ Marsha Mendenhall | ☐ Tim Clark |
| ☐ Dick Ephgrave | ☐ Monica Mosley | ☐ Tom Davis |
| ☐ Donna Higdon | ☐ Rebecca Adcock | ☐ Tora Terry |
| ☐ Ed Motley | ☐ Rhonda Hodges | ☐ Tory Shepherd |
| ☐ Guy Stanley | ☐ R J Weaver | ☐ Wayne Knox |

Welcome Guests.....Adam Wright, Chair

Approval of Minutes December 17, 2018

Presentation of Finance Reports through December 30, 2018

Program Updates

- Ross Update
- Community Recovery Program – Lisa Smith

Old Business

New Business

- Work Experience Policy Revision Approval

Updates

- Board Chair Update
- CEO Update

Save the Date: Next Board Meeting June 3, 2019 at 4:00 p.m. Location to be determined.

Adjourn



WEST PIEDMONT REGION

West Piedmont Workforce Development Board Meeting

Minutes

December 17, 2018

Present: Adam Wright, Corrie Bobe, Creed Taylor, Debra Buchanan, Dick Ephgrave, Donna Higdon, Guy Stanley, John Moody, Julie Brown, Mark Powers, Marsha Mendenhall, Monica Mosley, Rebecca Adcock, Rhonda Hodges, Sharon Barksdale, Tim Clark, Tom Davis, Tora Terry, Wayne Knox

Guests Present: Natalie Hodge (Ross), Antonio Logan (Ross), Lucius Chandler (VEC), Kimberly McIvor (VEC), Jeanette Ciccarello (VEC), Mary Ann Lawrence (Consultant-PowerNotes)

Staff Present: Robert Bencini, Tyler Freeland, Robbin Hall, Robbie Knight, Lavinia Wingfield, Jael Membreno-Rosas

Adam Wright, Chairman, called the meeting to order and welcomed all guests. Roll was called and quorum was established with 19 in attendance.

Mr. Wright asked the Board members to review the minutes attached for January 22, 2018. Mr. Ephgrave made a motion to approve the minutes; Mr. Stanley seconded the motion; the motion passed unanimously.

Mr. Wright asked for the Board members to consider the consent agenda. Ms. Brown made a motion to remove the approval of the Finance Reports; Mr. Clark seconded; the motion passed unanimously. Ms. Brown explained that the reason she requested the Finance Report be removed from the consent agenda is so the Board could fully discuss and ask questions. Mr. Moody stated that protocol calls for finance reports to be submitted. Mr. Clark stated that Finance Reports should not be on consent agenda and should be presented by locale. Mr. Bencini explained the financial reports. Adult and Dislocated Worker budgets are on target. Youth is a little overspent because of summer commitments finishing up, which is expected to taper off and level out as those expenditures are finalized. Youth carryover was used to balance the budget and keep the contract allocation close to last year's budget. Admin spending is on target. Collection on rent and shared costs from previous years will net a payment of \$80,000 from the VEC. Mr. Clark made a motion to approve the finance report as presented; Ms. Brown seconded; the motion passed unanimously. Mr. Moody made a motion to approve the other items on the consent agenda; Mr. Knox seconded; the motion carried unanimously. Mr. Clark asked about the likelihood of us getting additional Youth funding for Project Imagine. Mr. Bencini responded that he had spoken with the VCCS Program Administrative Specialist WIOA Youth, Robert Henry, who encouraged us to submit a request.

Ms. Hodge with Ross gave an update. Enrollment is on target and ahead of pace. Ross and Adult Education in Pittsylvania County are partnering together across the region to target out of school Youth. Rapid Response deadline is May, so Dislocated Worker spending is slowing down since we are nearing the end of the grant. Ms. Hodge provided a Training overview snapshot of CDL training stating that it is the most expensive training; however, the turnaround time from start to licensure is about 1 month and has great employment success. Support Services for mileage reimbursement plays a big part. Ms. Hodge highlighted a CDL success story stating that this is why we do what we do. Ms. Hodge explained that training funds are reported in real time, so her numbers may not yet be reflected in our finance reports. Ms. Mendenhall offered to help with healthcare training since her employer is a Federally Qualified Healthcare Center and there is more expansion with new Medicaid enrollment. Mr. Moody asked about the disparity between enrollment between PHCC and DCC. Ms. Hodge commented that Ross is working with DCC to perfect the referral process. They have had several collaborative meetings. Ms. Higdon commented that Davenport is working with DCC to find trainers for CDL and have offered their trucks. Ms. Rhonda Hodges stated that Southside Virginia is offering

training in Danville, but they need a location. Ms. Mendenhall asked if it would be possible to see program statistics by locale.

Mr. Logan with Ross reported that the One Stops are operating well. Communications are better and services are more accessible with no barriers.

Ms. Lawrence, Consultant, gave an update stating that she had worked with WPWDB two years ago on an integrated plan. She gave kudos to Mr. Stanley as interim Executive Director and moving the program forward. She stated that monitoring reviews proved that Area 17 was on the brink of being trouble in the past, but the program has moved forward by leaps and bounds. Ms. Lawrence stated that Mr. Bencini's relationship with State Directors and other administrative staff are very good as well as staff attitudes. Local monitoring presented no compliance problems. There were opportunities to improve paperwork, record better notes, and record individual employment plans. Ms. Lawrence stated that she is continuing to look for continuous improvement and that it is time to diversify funding by searching for outside grants and considering fee for service. Ms. Lawrence is working on a sub-committee in D.C. to get additional funding in the Workforce System by bringing infrastructure jobs in workforce programming. Policy review and bylaw revision continues. An update will be coming soon from the Executive Committee. Ms. Lawrence congratulated the Board on its hard work and the time that has been spent. All is looking better. Mr. Bencini thanked Ms. Lawrence for her expertise.

Mr. Bencini reported on the State Directors Meeting. He presented statistics on out of work Virginians. These statistics are effected by "in group quarters" (returning citizens) in our area because of the correctional facilities that are in our region. Our footprint is the worst on in Virginia. How can we address this issue? Mr. Moody explained that "in group quarters" means an area where people live together and managed by others. Mr. Stanley and Mr. Clark agreed that colleges/universities and nursing homes would not be included because the age range is 25-65. Mr. Bencini stated that we would continue to brainstorm ideas on how to improve.

There was no Old or New Business.

Reports

- Chair/Executive Committee (Adam Wright) – Mr. Wright welcomed the new members again. He stated that committees are in need of restructuring and asked for Board support when the call comes.
- CLEO (Debra Buchanan) – No report
- Audit (Tom Davis) – No report
- Finance (John Parkinson) – absent
- Governance (David Stone) – No report
- Outreach and ASR (Wayne Knox) – No report
- Program Planning & Development (Teresa Carter Fontaine) – absent.
- Youth Council (Dick Ephgrave) – Mr. Ephgrave thanked Ms. Brown for a successful Career Expo.
- Executive Director (Robert Bencini) –Mr. Bencini reported an additional 40 jobs in Danville; however, Wilderness, IKEA, Petco, and Dick's Sporting Goods are cutting positions or closing. Mr. Bencini thanked the staff for their hard work and wished all a Merry Christmas and Happy New Year.

Ms. Bobe announced that on Thursday, December 20, 2018 there would be an economic development announcement in Danville.

Mr. Bencini thanked all for attending and announced the next meeting will be on March 4, 2019 at 4:00 p.m. with the location to be announced.

Mr. Ephgrave made a motion to adjourn; Mr. Moody seconded; the motion passed unanimously. The meeting adjourned at 5:05 p.m.

West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of December 31, 2018

	<u>Dec 31, 18</u>
ASSETS	
Current Assets	
Checking/Savings	
Stifel Nicolaus (NAP)	570.92
Total Checking/Savings	<u>570.92</u>
Accounts Receivable	
A/R-Rent & Shared Costs	
CRP-Martinsville	916.53
DARS-Danville	5,604.48
DARS-Martinsville	3,705.75
DCC-Danville	815.40
DOE-Martinsville	142.56
Goodwill-Martinsville	1,382.28
VEC-Danville	6,577.02
VEC-Martinsville	<u>53,427.54</u>
Total A/R-Rent & Shared Costs	72,571.56
A/R - Pathways Grant	6,134.43
A/R - VCCS Brand Imp.	5,991.40
A/R - VCCS PY 17	168,153.97
A/R - VCCS PY 18	170,675.92
A/R - VCCS RR	28,308.91
A/R - VCCS WFSN	34,050.48
Grant Rec.-America's Promise	-4,360.78
Grant Rec.-DW Brand Imp.	-5,991.40
Grant Rec. WFSN 10/31/19	145,676.49
Grant Receivable-Rapid Response	64,812.04
Grant Receivable 2017/2018	-130,075.03
Grant Receivable 2018/2019	<u>990,125.05</u>
Total Accounts Receivable	<u>1,546,073.04</u>
Total Current Assets	<u>1,546,643.96</u>
TOTAL ASSETS	<u><u>1,546,643.96</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Def. Rev.-America's Promise	
WPWIB	<u>1,773.65</u>
Total Def. Rev.-America's Promise	1,773.65
Def. Rev.-Rapid Response	93,120.95
Def. Rev. Workforce Innov 16-18	179,726.97
Deferred Revenue 18-19	
Def. Rev.-Admin 18-19	86,076.54
Def. Rev.-Adult 18-19	
D-PC	99,837.38
D-PC One Stop	5,217.94
IWT Training	47,246.50
M-HC	40,924.10
M-HC One Stop	2,727.99
Other Operational	74,946.38
Pat. Co.	22,878.32
Pat. Co. One Stop	612.83
PY 19-20	<u>87,111.81</u>

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West Piedmont Workforce Investment Board
Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)
As of December 31, 2018

	<u>Dec 31, 18</u>
Total Def. Rev.-Adult 18-19	381,503.25
Def. Rev.-DW 18-19	
D-PC	60,305.48
D-PC One Stop	2,240.89
IWT Training	50,000.00
M-HC	15,265.87
M-HC One Stop	1,261.02
Other Operational	30,032.32
Pat. Co.	4,778.40
Pat. Co. One Stop	208.52
PY 19-20	40,222.89
Total Def. Rev.-DW 18-19	204,315.39
Def. Rev.-YIS 18-19	
D-PC	43,945.77
D-PC One Stop	3,746.60
M-HC	27,064.57
M-HC One Stop	1,955.07
Other Operational	100,470.39
Pat. Co.	17,824.10
Pat. Co. One Stop	446.20
Total Def. Rev.-YIS 18-19	195,452.70
Def. Rev.-YOS 18-19	
D-PC	155,058.44
D-PC One Stop	10,165.32
M-HC	89,620.37
M-HC One Stop	4,268.31
Other Operational	104,579.61
Pat. Co.	39,799.98
Pat. Co. One Stop	611.56
Total Def. Rev.-YOS 18-19	404,103.59
Total Deferred Revenue 18-19	1,271,451.47
Total Other Current Liabilities	1,546,073.04
Total Current Liabilities	1,546,073.04
Total Liabilities	1,546,073.04
Equity	
32000 - Unrestricted Net Assets	570.15
Net Income	0.77
Total Equity	570.92
TOTAL LIABILITIES & EQUITY	<u><u>1,546,643.96</u></u>

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West Piedmont Workforce-Investment Board
Summary Totals
December 2018

	Dec 18	Budget	Jul - Dec 18	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Dislocated June 2018	2,779.52	6,654.73	19,551.28	39,928.64	79,856.78	5	48.97%	24.48%
MHC Dislocated June 2018	4,838.31	4,207.10	35,219.21	25,242.76	50,485.07	6	139.52%	69.76%
Patrick Dislocated June 2018	1,853.53	1,208.74	9,726.45	7,252.65	14,504.84	7	134.11%	67.06%
MHC DW Bus. Serv. June 2018	0.00	0.00	0.00	0.00	0.00	8		
Danville/Pitts. Co. DW One Stop June 2018	406.37	372.54	2,229.63	2,235.37	4,470.51	9	99.74%	49.87%
MHC DW One Stop June 2018	202.38	264.83	1,916.72	1,588.98	3,177.74	10	120.63%	60.32%
Patrick DW One Stop June 2018	57.82	68.95	618.86	413.80	827.37	11	149.56%	74.80%
Other Dislocated	-562.22	7,682.02	12,788.48	46,092.12	92,184.13	12	27.75%	13.87%
Total Dislocated	9,575.71	20,458.91	87,905.38	122,754.32	245,506.44		71.61%	35.81%
Danville/Pitts. Co. Adult June 2018	9,056.88	15,347.85	84,336.76	92,087.32	184,174.15	13	91.58%	45.79%
MHC Adult June 2018	8,605.31	9,712.49	75,625.55	58,275.13	116,549.65	14	129.77%	64.89%
Patrick Adult June 2018	2,018.43	2,771.85	10,383.66	16,631.27	33,261.98	15	62.43%	31.22%
MHC Adult Bus. Serv. June 2018	0.00	0.00	0.00	0.00	0.00	16		
Danville/Pitts. Co. Adult One Stop June 2018	954.95	871.46	5,239.59	5,228.89	10,457.52	17	100.20%	50.10%
MHC Adult One Stop June 2018	483.46	608.90	4,578.88	3,653.52	7,306.88	18	125.33%	62.67%
Patrick Adult One Stop June 2018	141.35	177.14	1,512.77	1,062.88	2,125.60	19	142.33%	71.17%
Other Adult	25,600.01	19,304.21	95,443.27	115,825.34	231,650.54	20	82.40%	41.20%
Total Adult	46,860.39	48,793.90	291,708.55	292,764.35	585,526.32		99.64%	49.82%
Danville/Pitts. Co. Youth In June 2018	5,574.76	9,038.32	64,514.04	54,230.13	108,459.82	21	118.96%	59.48%
MHC Youth In June 2018	5,762.20	5,671.91	40,998.50	34,031.86	68,063.06	22	120.47%	60.24%
Patrick Youth In June 2018	906.50	1,621.23	1,630.81	9,727.74	19,454.88	23	16.76%	8.38%
Danville/Pitts. Co. YIS One Stop MHC YIS One Stop	670.51	618.79	3,678.85	3,712.86	7,425.46	24	99.08%	49.54%
Patrick YIS One Stop	393.52	473.51	3,727.03	2,841.12	5,682.10	25	131.18%	65.59%
Other Youth In	109.23	134.60	1,168.93	807.64	1,615.14	26	144.73%	72.37%
	-5,827.15	8,949.05	-1,442.21	53,694.39	107,388.70	27	-2.69%	-1.34%
Total Youth In	7,589.57	26,507.41	120,508.08	159,045.74	318,089.16		75.77%	37.89%

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West Piedmont Workforce-Investment Board
Summary Totals
December 2018

	Dec 18	Budget	Jul - Dec 18	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Youth Out	19,434.14	27,195.18	171,283.86	163,171.35	326,342.30	28	104.97%	52.49%
June 2018	0.00		32,641.27					
MHC Youth Out	12,923.37	17,157.74	116,272.31	102,946.53	205,892.68	29	112.94%	56.47%
June 2018	0.00		3,234.54					
Patrick Youth Out	689.40	4,918.58	19,223.02	29,511.70	59,023.00	30	65.14%	32.57%
June 2018	0.00		201.26					
Danville/Pitts. Co. YOS One Stop	2,031.81	1,776.13	11,148.17	10,656.85	21,313.49	31	104.61%	52.31%
MHC YOS One Stop	1,169.33	1,278.56	11,074.51	7,671.48	15,342.82	32	144.36%	72.18%
Patrick YOS One Stop	334.08	348.92	3,575.58	2,093.67	4,187.14	33	170.78%	85.39%
Other Youth Out	11,618.59	18,225.80	80,181.34	109,354.89	218,709.69	34	73.32%	36.66%
Total Youth Out	48,200.72	70,900.91	448,835.86	425,406.47	850,811.12		105.51%	52.75%
Administration	16,666.24	15,457.18	91,709.59	92,743.24	185,485.93	35	98.89%	49.44%
Workforce Innov. FSN	17,112.21	19,865.82	118,259.92	119,194.92	238,389.84	36	99.22%	49.61%
America's Promise Grant	5,401.85	5,290.28	39,638.34	31,741.83	31,741.83	37	124.88%	124.88%
Brand Implementation	5,991.40	4,166.66	25,000.00	25,000.00	25,000.00	38	100.00%	100.00%
Rapid Response	10,090.00	16,016.42	67,043.25	96,098.52	160,164.20	39	69.77%	41.86%
Total Spending and Budget	167,488.09	227,457.49	1,290,608.97	1,364,749.39	2,640,714.84		94.57%	48.87%
Workforce Innov. FSN	-17,112.21	-19,865.82	-118,259.92	-119,194.92	-238,389.84			
America's Promise Grant	-5,401.85	-5,290.28	-39,638.34	-31,741.83	-31,741.83			
Brand Implementation	-5,991.40	-4,166.66	-25,000.00	-25,000.00	-25,000.00			
June 2018 Expenses	0.00	0.00	-62,752.02	0.00	0.00			
Rapid Response	-10,090.00	-16,016.42	-67,043.25	-96,098.52	-160,164.20			
Total on Original NOO	128,892.63	182,118.31	977,915.44	1,092,714.12	2,185,418.97		89.49%	44.75%
					(355,262.94) Youth C/O given to Ross			
					127,334.70 3 months set aside			
					(16,111.67) Admin over budget			
					(63,494.26) Adult C/O incl. in Other Adult			
					(69,771.30) YIS C/O incl. in Other YIS			
					(114,370.95) YOS C/O incl. in Other YOS			
					1,015.43 Increase in NOO (Released Oct)			
					<u>1,694,757.98</u> matches NOO			

West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	36.52	150.21	24.31%	248.30	901.26	27.55%	1,802.50
111000 · Salary & Wages-Client Services	1,785.60	2,232.52	79.98%	10,632.92	13,395.12	79.38%	26,790.25
211000 · FICA-Client Services	388.11	447.13	86.8%	2,281.06	2,682.81	85.03%	5,365.59
350000 · Printing	0.00	10.00	0.0%	0.00	60.00	0.0%	120.00
360000 · Outreach	0.00	25.00	0.0%	2.34	150.00	1.56%	300.00
521000 · Postage	15.79	20.00	78.95%	56.24	120.00	46.87%	240.00
523000 · Telephone	31.91	49.17	64.9%	187.77	295.02	63.65%	590.00
542000 · Lease/Rental-Building	159.72	236.77	67.46%	1,026.30	1,420.62	72.24%	2,841.21
543000 · Shared Costs	118.17			709.02			
550000 · Travel	0.00	60.46	0.0%	237.78	362.76	65.55%	725.50
563000 · Indirect	221.02	282.99	78.1%	1,316.22	1,697.94	77.52%	3,395.83
563500 · Management Fee	0.00	141.49	0.0%	0.00	848.98	0.0%	1,697.92
564000 · Professional Dev.-Operating	0.00	16.46	0.0%	26.13	98.76	26.48%	197.51
600100 · Office Supplies	22.68	35.83	63.3%	137.91	215.02	64.14%	430.00
830000 · Training Services	0.00	1,567.41	0.0%	3,150.00	9,404.46	33.5%	18,808.88
832500 · Contractual Training Services	0.00	18.17	0.0%	0.00	109.02	0.0%	218.00
833000 · Transitional Jobs	0.00	515.28	0.0%	0.00	3,091.73	0.0%	6,183.41
840000 · Supportive Services	0.00	77.08	0.0%	834.40	462.52	180.4%	925.00
850000 · OJT Training	0.00	695.63	0.0%	0.00	4,173.82	0.0%	8,347.60
901000 · Assessments, Lic. & Cert. Tests	0.00	73.13	0.0%	0.00	438.80	0.0%	877.58
Total Expense	2,779.52	6,654.73	41.77%	20,846.39	39,928.64	52.21%	79,856.78
Net Ordinary Income	-2,779.52	-6,654.73	41.77%	-20,846.39	-39,928.64	52.21%	-79,856.78
Net Income	-2,779.52	-6,654.73	41.77%	-20,846.39	-39,928.64	52.21%	-79,856.78

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	43.72	42.65	102.51%	210.43	255.90	82.23%	511.78
111000 · Salary & Wages-Client Services	2,137.43	1,490.70	143.38%	9,436.95	8,944.20	105.51%	17,888.34
211000 · FICA-Client Services	464.59	322.20	144.19%	2,030.13	1,933.24	105.01%	3,866.44
350000 · Printing	0.00	5.68	0.0%	0.00	34.08	0.0%	68.14
360000 · Outreach	0.00	5.68	0.0%	2.28	34.08	6.69%	68.14
521000 · Postage	18.90	5.11	369.86%	51.01	30.66	166.37%	61.33
523000 · Telephone	38.20	27.25	140.18%	157.23	163.50	96.17%	327.00
542000 · Lease/Rental-Building	217.64	85.10	255.75%	1,379.51	510.60	270.17%	1,021.18
543000 · Shared Costs	97.50			585.00			
550000 · Travel	9.87	47.20	20.91%	123.76	283.25	43.69%	566.45
563000 · Indirect	264.57	201.51	131.29%	1,167.76	1,209.09	96.58%	2,418.15
563500 · Management Fee	0.00	82.99	0.0%	0.00	497.94	0.0%	995.86
564000 · Professional Dev.-Operating	0.00	7.74	0.0%	21.64	46.44	46.6%	92.85
600100 · Office Supplies	27.14	8.11	334.65%	113.08	48.66	232.39%	97.30
830000 · Training Services	0.00	1,149.53	0.0%	11,945.59	6,897.22	173.19%	13,794.40
832500 · Contractual Training Services	0.00	7.50	0.0%	0.00	45.00	0.0%	90.00
833000 · Transitional Jobs	460.00	103.06	446.34%	460.00	618.36	74.39%	1,236.68
840000 · Supportive Services	0.00	31.52	0.0%	2,080.76	189.12	1,100.23%	378.25
850000 · OJT Training	1,058.75	556.51	190.25%	7,274.75	3,339.06	217.87%	6,678.08
901000 · Assessments, Lic. & Cert. Tests	0.00	27.06	0.0%	0.00	162.36	0.0%	324.70
Total Expense	4,838.31	4,207.10	115.0%	37,039.88	25,242.76	146.74%	50,485.07
Net Ordinary Income	-4,838.31	-4,207.10	115.0%	-37,039.88	-25,242.76	146.74%	-50,485.07
Net Income	-4,838.31	-4,207.10	115.0%	-37,039.88	-25,242.76	146.74%	-50,485.07

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	25.62	8.53	300.35%	131.63	51.18	257.19%	102.36
111000 · Salary & Wages-Client Services	1,252.86	331.94	377.44%	6,641.32	1,991.64	333.46%	3,983.22
211000 · FICA-Client Services	272.30	147.19	185.0%	1,426.33	883.14	161.51%	1,766.29
350000 · Printing	0.00	2.84	0.0%	0.00	17.04	0.0%	34.07
360000 · Outreach	0.00	5.68	0.0%	5.31	34.08	15.58%	68.14
521000 · Postage	11.08	1.70	651.77%	37.80	10.24	369.14%	20.44
523000 · Telephone	22.39	37.07	60.4%	118.03	222.42	53.07%	444.85
542000 · Lease/Rental-Building	42.42	47.31	89.66%	323.09	283.86	113.82%	567.70
550000 · Travel	55.87	11.91	469.1%	145.52	71.46	203.64%	142.92
563000 · Indirect	155.08	48.77	317.98%	819.92	292.62	280.2%	585.19
563500 · Management Fee	0.00	24.38	0.0%	0.00	146.31	0.0%	292.59
564000 · Professional Dev.-Operating	0.00	1.65	0.0%	9.86	9.90	99.6%	19.76
600100 · Office Supplies	15.91	4.01	396.76%	71.30	24.08	296.1%	48.14
830000 · Training Services	0.00	325.58	0.0%	0.00	1,953.52	0.0%	3,907.00
832500 · Contractual Training Services	0.00	3.00	0.0%	0.00	18.00	0.0%	36.00
833000 · Transitional Jobs	0.00	49.75	0.0%	0.00	298.50	0.0%	596.99
840000 · Supportive Services	0.00	7.51	0.0%	0.00	45.06	0.0%	90.06
850000 · OJT Training	0.00	139.10	0.0%	0.00	834.64	0.0%	1,669.24
901000 · Assessments, Lic. & Cert. Tests	0.00	10.82	0.0%	0.00	64.96	0.0%	129.88
Total Expense	1,853.53	1,208.74	153.34%	9,730.11	7,252.65	134.16%	14,504.84
Net Ordinary Income	-1,853.53	-1,208.74	153.34%	-9,730.11	-7,252.65	134.16%	-14,504.84
Net Income	-1,853.53	-1,208.74	153.34%	-9,730.11	-7,252.65	134.16%	-14,504.84

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. DW Business Services
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper							
110110 · M-HC DW BS Oper. Sal.	0.00	0.00	0.0%	1,557.99	0.00	100.0%	0.00
Total 51-110 · Dislocated Wkr Salary-Oper	0.00	0.00	0.0%	1,557.99	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	0.00	0.00	0.0%	1,557.99	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512115 · M-HC DW BS FICA Oper.	0.00	0.00	0.0%	763.39	0.00	100.0%	0.00
Total 51-210 · Dislocated-FICA/Ben-Operational	0.00	0.00	0.0%	763.39	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	0.00	0.00	0.0%	763.39	0.00	100.0%	0.00
360000 · Outreach							
572900 · M-HC DW BS Outreach	0.00	0.00	0.0%	388.85	0.00	100.0%	0.00
Total 360000 · Outreach	0.00	0.00	0.0%	388.85	0.00	100.0%	0.00
550000 · Travel							
51-550 · Dislocated-Travel							
5355022 · M-HC DW Bus. Serv. Travel	0.00	0.00	0.0%	24.27	0.00	100.0%	0.00
Total 51-550 · Dislocated-Travel	0.00	0.00	0.0%	24.27	0.00	100.0%	0.00
Total 550000 · Travel	0.00	0.00	0.0%	24.27	0.00	100.0%	0.00
Total Expense	0.00	0.00	0.0%	2,734.50	0.00	100.0%	0.00
Net Ordinary Income	0.00	0.00	0.0%	-2,734.50	0.00	100.0%	0.00
Net Income	0.00	0.00	0.0%	-2,734.50	0.00	100.0%	0.00

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	0.00	0.0%	-1.74	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	289.53	206.25	140.38%	1,574.16	1,237.50	127.21%	2,475.00
211000 · FICA-Client Services	62.94	64.80	97.13%	333.74	388.82	85.83%	777.62
360000 · Outreach	0.00	0.00	0.0%	1.94	0.00	100.0%	0.00
521000 · Postage	0.00	0.00	0.0%	7.71	0.00	100.0%	0.00
523000 · Telephone	5.17	10.83	47.74%	27.87	65.02	42.86%	130.00
542000 · Lease/Rental-Building	9.80	45.83	21.38%	78.15	275.02	28.42%	550.00
563000 · Indirect	35.25	27.11	130.03%	190.62	162.66	117.19%	325.26
563500 · Management Fee	0.00	13.55	0.0%	0.00	81.33	0.0%	162.63
564000 · Professional Dev.-Operating	0.00	0.00	0.0%	1.67	0.00	100.0%	0.00
600100 · Office Supplies	3.68	4.17	88.25%	23.16	25.02	92.57%	50.00
Total Expense	406.37	372.54	109.08%	2,237.28	2,235.37	100.09%	4,470.51
Net Ordinary Income	-406.37	-372.54	109.08%	-2,237.28	-2,235.37	100.09%	-4,470.51
Net Income	-406.37	-372.54	109.08%	-2,237.28	-2,235.37	100.09%	-4,470.51

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West Piedmont Workforce Investment Board

Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	0.00	0.0%	-1.81	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	144.20	123.38	116.88%	1,268.29	740.28	171.33%	1,480.50
211000 · FICA-Client Services	31.34	72.41	43.28%	268.88	434.46	61.89%	868.86
360000 · Outreach	0.00	0.00	0.0%	1.57	0.00	100.0%	0.00
521000 · Postage	0.00	0.00	0.0%	6.94	0.00	100.0%	0.00
523000 · Telephone	2.58	12.50	20.64%	22.42	75.00	29.89%	150.00
542000 · Lease/Rental-Building	4.88	29.17	16.73%	165.89	175.02	94.78%	350.00
563000 · Indirect	17.55	3.62	484.81%	153.54	21.72	706.91%	43.44
563500 · Management Fee	0.00	19.58	0.0%	0.00	117.48	0.0%	234.94
564000 · Professional Dev.-Operating	0.00	0.00	0.0%	1.89	0.00	100.0%	0.00
600100 · Office Supplies	1.83	4.17	43.89%	19.55	25.02	78.14%	50.00
Total Expense	202.38	264.83	76.42%	1,907.16	1,588.98	120.02%	3,177.74
Net Ordinary Income	-202.38	-264.83	76.42%	-1,907.16	-1,588.98	120.02%	-3,177.74
Net Income	-202.38	-264.83	76.42%	-1,907.16	-1,588.98	120.02%	-3,177.74

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	0.00	0.00	0.0%	-0.62	0.00	100.0%	0.00
111000 • Salary & Wages-Client Services	41.20	33.75	122.07%	435.03	202.50	214.83%	405.00
211000 • FICA-Client Services	8.95	13.89	64.44%	92.25	83.34	110.69%	166.63
360000 • Outreach	0.00	0.00	0.0%	0.55	0.00	100.0%	0.00
521000 • Postage	0.00	0.00	0.0%	2.47	0.00	100.0%	0.00
523000 • Telephone	0.74	6.67	11.09%	7.71	40.02	19.27%	80.00
542000 • Lease/Rental-Building	1.39	5.83	23.84%	23.82	35.02	68.02%	70.00
563000 • Indirect	5.02	4.76	105.46%	52.66	28.60	184.13%	57.16
563500 • Management Fee	0.00	2.38	0.0%	0.00	14.30	0.0%	28.58
564000 • Professional Dev.-Operating	0.00	0.00	0.0%	0.65	0.00	100.0%	0.00
600100 • Office Supplies	0.52	1.67	31.14%	7.06	10.02	70.46%	20.00
Total Expense	57.82	68.95	83.86%	621.58	413.80	150.21%	827.37
Net Ordinary Income	-57.82	-68.95	83.86%	-621.58	-413.80	150.21%	-827.37
Net Income	-57.82	-68.95	83.86%	-621.58	-413.80	150.21%	-827.37

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper							
110160 · Admin to Dislocated		2,662.50	102.19%	16,145.74	15,975.00	101.07%	31,950.01
Total 51-110 · Dislocated Wkr Salary-Oper	2,720.82	2,662.50	102.19%	16,145.74	15,975.00	101.07%	31,950.01
Total 110000 · Salary & Wages-Operational	2,720.82	2,662.50	102.19%	16,145.74	15,975.00	101.07%	31,950.01
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512160 · Admin to Dislocated	911.88	840.58	108.48%	5,391.77	5,043.48	106.91%	10,086.92
Total 51-210 · Dislocated-FICA/Ben-Operational	911.88	840.58	108.48%	5,391.77	5,043.48	106.91%	10,086.92
Total 210000 · FICA/Benefits-Operational	911.88	840.58	108.48%	5,391.77	5,043.48	106.91%	10,086.92
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp							
One Stop Rent	-1,198.66			-7,105.21			
One Stop Shared Costs	-10,692.52			-18,611.57			
Unob. DW Incumb. Wkr.	0.00	4,166.67	0.0%	0.00	25,000.02	0.0%	50,000.00
51-6014 · Dislocated-Other Operating Supp - Other	7,696.26	12.27	62,724.21%	16,967.75	73.62	23,047.75%	147.20
Total 51-6014 · Dislocated-Other Operating Supp	-4,194.92	4,176.94	-100.38%	-8,749.03	25,073.64	-34.89%	50,147.20
Total 601400 · Other Operating Supplies	-4,194.92	4,176.94	-100.38%	-8,749.03	25,073.64	-34.89%	50,147.20
Total Expense	-562.22	7,682.02	-7.32%	12,788.48	46,092.12	27.75%	92,184.13
Net Ordinary Income	562.22	-7,682.02	-7.32%	-12,788.48	-46,092.12	27.75%	-92,184.13
Net Income	562.22	-7,682.02	-7.32%	-12,788.48	-46,092.12	27.75%	-92,184.13

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	107.80	352.99	30.54%	579.33	2,117.94	27.35%	4,235.88
111000 · Salary & Wages-Client Services	5,270.82	5,246.42	100.47%	31,682.69	31,478.57	100.65%	62,957.09
211000 · FICA-Client Services	1,145.65	1,054.42	108.65%	6,762.59	6,326.52	106.89%	12,653.03
350000 · Printing	0.00	23.50	0.0%	0.00	141.00	0.0%	282.00
360000 · Outreach	0.00	58.75	0.0%	22.62	352.50	6.42%	705.00
521000 · Postage	46.60	47.00	99.15%	185.45	282.00	65.76%	564.00
523000 · Telephone	94.20	117.67	80.05%	519.65	706.02	73.6%	1,412.00
542000 · Lease/Rental-Building	873.42	609.38	143.33%	5,504.79	3,656.28	150.56%	7,312.56
543000 · Shared Costs	438.00			2,628.00			
550000 · Travel	96.02	145.99	65.77%	693.59	875.99	79.18%	1,751.93
563000 · Indirect	652.43	665.38	98.05%	3,902.48	3,992.32	97.75%	7,984.60
563500 · Management Fee	0.00	332.69	0.0%	0.00	1,996.16	0.0%	3,992.30
564000 · Professional Dev.-Operating	0.00	38.68	0.0%	53.82	232.08	23.19%	464.12
600100 · Office Supplies	66.94	70.67	94.72%	413.23	424.02	97.46%	848.00
830000 · Training Services	0.00	3,488.76	0.0%	36,547.00	20,932.56	174.59%	41,865.06
832500 · Contractual Training Services	0.00	37.67	0.0%	0.00	226.02	0.0%	452.00
833000 · Transitional Jobs	0.00	1,151.38	0.0%	80.00	6,908.31	1.16%	13,816.59
840000 · Supportive Services	265.00	181.15	146.29%	2,334.67	1,086.90	214.8%	2,173.75
850000 · OJT Training	0.00	1,554.35	0.0%	0.00	9,326.10	0.0%	18,652.21
901000 · Assessments, Lic. & Cert. Tests	0.00	171.00	0.0%	0.00	1,026.03	0.0%	2,052.03
Total Expense	9,056.88	15,347.85	59.01%	91,909.91	92,087.32	99.81%	184,174.15
Net Ordinary Income	-9,056.88	-15,347.85	59.01%	-91,909.91	-92,087.32	99.81%	-184,174.15
Net Income	-9,056.88	-15,347.85	59.01%	-91,909.91	-92,087.32	99.81%	-184,174.15

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	92.34	98.44	93.8%	486.37	590.64	82.35%	1,181.22
111000 · Salary & Wages-Client Services	4,514.85	3,522.91	128.16%	23,252.50	21,137.49	110.01%	42,274.95
211000 · FICA-Client Services	981.33	746.97	131.38%	4,985.23	4,481.82	111.23%	8,963.65
350000 · Printing	0.00	13.11	0.0%	0.00	78.66	0.0%	157.28
360000 · Outreach	0.00	13.11	0.0%	12.10	78.66	15.38%	157.28
521000 · Postage	39.90	11.78	338.71%	125.78	70.73	177.83%	141.41
523000 · Telephone	80.69	66.75	120.88%	379.37	400.50	94.72%	800.95
542000 · Lease/Rental-Building	1,024.90	224.88	455.75%	6,919.42	1,349.28	512.82%	2,698.50
543000 · Shared Costs	427.75			2,566.50			
550000 · Travel	21.17	116.68	18.14%	342.77	700.10	48.96%	1,400.18
563000 · Indirect	558.85	436.83	127.93%	2,872.39	2,621.00	109.59%	5,241.98
563500 · Management Fee	0.00	233.15	0.0%	0.00	1,398.93	0.0%	2,797.83
564000 · Professional Dev.-Operating	0.00	17.86	0.0%	55.26	107.16	51.57%	214.29
600100 · Office Supplies	57.34	20.00	286.7%	291.84	120.00	243.2%	239.98
830000 · Training Services	-157.33	2,558.39	-6.15%	32,463.27	15,350.34	211.48%	30,700.63
832500 · Contractual Training Services	0.00	17.92	0.0%	0.00	107.52	0.0%	215.00
833000 · Transitional Jobs	0.00	230.28	0.0%	260.00	1,381.68	18.82%	2,763.32
840000 · Supportive Services	963.52	75.30	1,279.58%	3,070.89	451.80	679.7%	903.61
850000 · OJT Training	0.00	1,243.49	0.0%	1,449.21	7,460.98	19.42%	14,921.92
901000 · Assessments, Lic. & Cert. Tests	0.00	64.64	0.0%	0.00	387.84	0.0%	775.67
Total Expense	8,605.31	9,712.49	88.6%	79,532.90	58,275.13	136.48%	116,549.65
Net Ordinary Income	-8,605.31	-9,712.49	88.6%	-79,532.90	-58,275.13	136.48%	-116,549.65
Net Income	-8,605.31	-9,712.49	88.6%	-79,532.90	-58,275.13	136.48%	-116,549.65

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	27.90	19.69	141.7%	134.50	118.14	113.85%	236.24
111000 · Salary & Wages-Client Services	1,364.29	803.69	169.75%	6,752.74	4,822.14	140.04%	9,644.23
211000 · FICA-Client Services	296.54	343.43	86.35%	1,446.74	2,060.58	70.21%	4,121.11
350000 · Printing	0.00	6.55	0.0%	0.00	39.34	0.0%	78.64
360000 · Outreach	0.00	13.11	0.0%	5.31	78.66	6.75%	157.28
521000 · Postage	12.06	3.93	306.87%	41.36	23.60	175.25%	47.18
523000 · Telephone	24.38	69.32	35.17%	120.23	415.95	28.91%	831.87
542000 · Lease/Rental-Building	46.21	73.02	63.28%	327.68	438.12	74.79%	876.19
550000 · Travel	60.85	33.03	184.23%	150.55	198.18	75.97%	396.36
563000 · Indirect	168.87	116.68	144.73%	833.39	700.08	119.04%	1,400.16
563500 · Management Fee	0.00	80.34	0.0%	0.00	482.04	0.0%	964.08
564000 · Professional Dev.-Operating	0.00	3.80	0.0%	9.86	22.80	43.25%	45.61
600100 · Office Supplies	17.33	8.11	213.69%	84.14	48.66	172.91%	97.28
830000 · Training Services	0.00	723.00	0.0%	0.00	4,338.00	0.0%	8,676.00
832500 · Contractual Training Services	0.00	7.33	0.0%	0.00	44.02	0.0%	88.00
833000 · Transitional Jobs	0.00	111.14	0.0%	0.00	666.84	0.0%	1,333.64
840000 · Supportive Services	0.00	18.35	0.0%	489.50	110.10	444.6%	220.15
850000 · OJT Training	0.00	310.87	0.0%	0.00	1,865.26	0.0%	3,730.48
901000 · Assessments, Lic. & Cert. Tests	0.00	26.46	0.0%	0.00	158.76	0.0%	317.48
Total Expense	2,018.43	2,771.85	72.82%	10,396.00	16,631.27	62.51%	33,261.98
Net Ordinary Income	-2,018.43	-2,771.85	72.82%	-10,396.00	-16,631.27	62.51%	-33,261.98
Net Income	-2,018.43	-2,771.85	72.82%	-10,396.00	-16,631.27	62.51%	-33,261.98

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. Adult Business Services
 December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-09 · M-HC AD BS Oper. Sal.	0.00	0.00	0.0%	1,914.47	0.00	100.0%	0.00
Total 53-110 · Adult-Salary & Wages-Operational	0.00	0.00	0.0%	1,914.47	0.00	100.0%	0.00
Total 110000 · Salary & Wages-Operational	0.00	0.00	0.0%	1,914.47	0.00	100.0%	0.00
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-10 · M-HC AD BS FICA Oper.	0.00	0.00	0.0%	763.41	0.00	100.0%	0.00
Total 53-210 · Adult-FICA/Benefits-Operational	0.00	0.00	0.0%	763.41	0.00	100.0%	0.00
Total 210000 · FICA/Benefits-Operational	0.00	0.00	0.0%	763.41	0.00	100.0%	0.00
360000 · Outreach							
572800 · M-HC AD BS Outreach	0.00	0.00	0.0%	388.85	0.00	100.0%	0.00
Total 360000 · Outreach	0.00	0.00	0.0%	388.85	0.00	100.0%	0.00
550000 · Travel							
53-550 · Adult-Travel							
5355021 · M-HC AD Bus. Serv. Travel	0.00	0.00	0.0%	26.72	0.00	100.0%	0.00
Total 53-550 · Adult-Travel	0.00	0.00	0.0%	26.72	0.00	100.0%	0.00
Total 550000 · Travel	0.00	0.00	0.0%	26.72	0.00	100.0%	0.00
Total Expense	0.00	0.00	0.0%	3,093.45	0.00	100.0%	0.00
Net Ordinary Income	0.00	0.00	0.0%	-3,093.45	0.00	100.0%	0.00
Net Income	0.00	0.00	0.0%	-3,093.45	0.00	100.0%	0.00

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	0.00	0.0%	-3.99	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	680.39	484.69	140.38%	3,699.26	2,908.14	127.2%	5,816.25
211000 · FICA-Client Services	147.89	152.81	96.78%	784.45	916.91	85.55%	1,833.77
360000 · Outreach	0.00	0.00	0.0%	4.56	0.00	100.0%	0.00
521000 · Postage	0.00	0.00	0.0%	17.99	0.00	100.0%	0.00
523000 · Telephone	12.16	23.33	52.12%	65.47	140.02	46.76%	280.00
542000 · Lease/Rental-Building	23.04	91.67	25.13%	183.62	550.02	33.38%	1,100.00
563000 · Indirect	82.83	63.75	129.93%	447.97	382.50	117.12%	765.00
563500 · Management Fee	0.00	31.88	0.0%	0.00	191.28	0.0%	382.50
564000 · Professional Dev.-Operating	0.00	0.00	0.0%	3.92	0.00	100.0%	0.00
600100 · Office Supplies	8.64	23.33	37.03%	53.82	140.02	38.44%	280.00
Total Expense	954.95	871.46	109.58%	5,257.07	5,228.89	100.54%	10,457.52
Net Ordinary Income	-954.95	-871.46	109.58%	-5,257.07	-5,228.89	100.54%	-10,457.52
Net Income	-954.95	-871.46	109.58%	-5,257.07	-5,228.89	100.54%	-10,457.52

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	0.00	0.0%	-4.11	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	344.46	294.73	116.87%	3,030.93	1,768.38	171.4%	3,536.75
211000 · FICA-Client Services	74.87	167.86	44.6%	642.86	1,007.16	63.83%	2,014.30
360000 · Outreach	0.00	0.00	0.0%	3.76	0.00	100.0%	0.00
521000 · Postage	0.00	0.00	0.0%	16.39	0.00	100.0%	0.00
523000 · Telephone	6.16	25.00	24.64%	53.57	150.00	35.71%	300.00
542000 · Lease/Rental-Building	11.67	58.33	20.01%	396.35	350.02	113.24%	700.00
563000 · Indirect	41.93	46.26	90.64%	366.96	277.56	132.21%	555.11
563500 · Management Fee	0.00	8.39	0.0%	0.00	50.38	0.0%	100.72
564000 · Professional Dev.-Operating	0.00	0.00	0.0%	4.51	0.00	100.0%	0.00
600100 · Office Supplies	4.37	8.33	52.46%	45.76	50.02	91.48%	100.00
Total Expense	483.46	608.90	79.4%	4,556.98	3,653.52	124.73%	7,306.88
Net Ordinary Income	-483.46	-608.90	79.4%	-4,556.98	-3,653.52	124.73%	-7,306.88
Net Income	-483.46	-608.90	79.4%	-4,556.98	-3,653.52	124.73%	-7,306.88

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop
December 2018

	<u>Dec 18</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jul - Dec 18</u>	<u>YTD Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Expense							
110000 · Salary & Wages-Operational	0.00	0.00	0.0%	-1.42	0.00	100.0%	0.00
111000 · Salary & Wages-Client Services	100.71	82.50	122.07%	1,063.37	495.00	214.82%	990.00
211000 · FICA-Client Services	21.89	32.40	67.56%	225.69	194.40	116.1%	388.78
360000 · Outreach	0.00	0.00	0.0%	1.34	0.00	100.0%	0.00
521000 · Postage	0.00	0.00	0.0%	5.91	0.00	100.0%	0.00
523000 · Telephone	1.80	10.83	16.62%	18.80	65.02	28.91%	130.00
542000 · Lease/Rental-Building	3.41	29.17	11.69%	58.21	175.02	33.26%	350.00
563000 · Indirect	12.26	11.49	106.7%	128.75	68.94	186.76%	137.88
563500 · Management Fee	0.00	5.75	0.0%	0.00	34.50	0.0%	68.94
564000 · Professional Dev.-Operating	0.00	0.00	0.0%	1.58	0.00	100.0%	0.00
600100 · Office Supplies	1.28	5.00	25.6%	16.74	30.00	55.8%	60.00
Total Expense	141.35	177.14	79.8%	1,518.97	1,062.88	142.91%	2,125.60
Net Ordinary Income	-141.35	-177.14	79.8%	-1,518.97	-1,062.88	142.91%	-2,125.60
Net Income	-141.35	-177.14	79.8%	-1,518.97	-1,062.88	142.91%	-2,125.60

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Adult
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operationa							
1101-60 · Admin to Adult	4,354.18	4,295.83	101.36%	27,304.22	25,775.00	105.93%	51,549.98
Total 53-110 · Adult-Salary & Wages-Operationa	4,354.18	4,295.83	101.36%	27,304.22	25,775.00	105.93%	51,549.98
210000 · Salary & Wages-Operational	4,354.18	4,295.83	101.36%	27,304.22	25,775.00	105.93%	51,549.98
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	1,365.74	1,298.00	105.22%	8,592.62	7,788.00	110.33%	15,575.94
Total 53-210 · Adult-FICA/Benefits-Operational	1,365.74	1,298.00	105.22%	8,592.62	7,788.00	110.33%	15,575.94
Total 210000 · FICA/Benefits-Operational	1,365.74	1,298.00	105.22%	8,592.62	7,788.00	110.33%	15,575.94
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	16,715.92	8,333.33	200.59%	52,753.50	50,000.02	105.51%	100,000.00
One Stop Rent	-8,246.14			-48,869.50			
One Stop Shared Costs	-13,773.20			-36,294.46			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	25,183.51	5,377.05	468.35%	91,956.89	32,262.32	285.03%	64,524.62
Total 53-6014 · Adult-Other Op. Supp.-Overhead	19,880.09	13,710.38	145.0%	59,546.43	82,262.34	72.39%	164,524.62
Total 601400 · Other Operating Supplies	19,880.09	13,710.38	145.0%	59,546.43	82,262.34	72.39%	164,524.62
Total Expense	25,600.01	19,304.21	132.61%	95,443.27	115,925.34	82.4%	231,650.54
Net Ordinary Income	-25,600.01	-19,304.21	132.61%	-95,443.27	-115,925.34	82.4%	-231,650.54
Net Income	-25,600.01	-19,304.21	132.61%	-95,443.27	-115,925.34	82.4%	-231,650.54

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School
 December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	50.68	247.84	20.45%	350.12	1,487.09	23.54%	2,974.13
111000 · Salary & Wages-Client Services	2,477.64	3,683.66	67.26%	18,862.99	22,101.96	85.35%	44,203.92
211000 · FICA-Client Services	538.53	739.57	72.82%	4,038.89	4,437.42	91.02%	8,874.84
350000 · Printing	0.00	16.50	0.0%	0.00	99.00	0.0%	198.00
360000 · Outreach	0.00	41.25	0.0%	19.35	247.50	7.82%	495.00
521000 · Postage	21.90	33.00	66.36%	109.50	198.00	55.3%	396.00
523000 · Telephone	44.28	78.17	56.65%	326.91	489.02	69.7%	938.00
542000 · Lease/Rental-Building	406.55	437.15	93.0%	2,811.09	2,622.90	107.18%	5,245.81
543000 · Shared Costs	189.35			1,136.10			
550000 · Travel	42.69	98.84	43.19%	305.96	593.04	51.59%	1,186.08
563000 · Indirect	306.68	467.11	65.66%	2,325.23	2,802.66	82.97%	5,605.29
563500 · Management Fee	0.00	233.55	0.0%	0.00	1,401.34	0.0%	2,802.64
564000 · Professional Dev.-Operating	0.00	27.21	0.0%	37.06	163.28	22.7%	326.54
600100 · Office Supplies	31.46	49.33	63.78%	228.15	296.02	77.07%	592.00
820500 · Work Experience/Internships	1,365.00	1,552.08	87.95%	37,960.00	9,312.52	407.62%	18,625.00
830000 · Training Services	0.00	854.88	0.0%	0.00	5,129.30	0.0%	10,258.58
830500 · Occupational Skills Training	0.00	103.13	0.0%	0.00	618.78	0.0%	1,237.50
831000 · Incentives/Stipends	100.00	104.17	96.0%	324.20	625.02	51.87%	1,250.00
832500 · Contractual Training Services	0.00	27.50	0.0%	0.00	165.00	0.0%	330.00
840000 · Supportive Services	0.00	127.19	0.0%	641.88	763.14	84.11%	1,526.25
901000 · Assessments, Lic. & Cert. Tests	0.00	116.19	0.0%	0.00	697.14	0.0%	1,394.24
902100 · LEAD Program-D-PC YIS	0.00			996.77			
Total Expense	5,574.76	9,038.32	61.68%	70,474.20	54,230.13	129.95%	108,459.82
Net Ordinary Income	-5,574.76	-9,038.32	61.68%	-70,474.20	-54,230.13	129.95%	-108,459.82
Net Income	-5,574.76	-9,038.32	61.68%	-70,474.20	-54,230.13	129.95%	-108,459.82

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	69.75	58.61	119.01%	408.16	351.66	116.07%	703.31
111000 · Salary & Wages-Client Services	3,410.46	2,629.22	129.71%	21,092.43	15,775.37	133.71%	31,550.69
211000 · FICA-Client Services	741.28	444.19	166.88%	4,520.77	2,665.14	169.63%	5,330.22
350000 · Printing	0.00	7.80	0.0%	0.00	46.84	0.0%	93.64
360000 · Outreach	0.00	7.80	0.0%	13.83	46.84	29.53%	93.64
521000 · Postage	30.15	7.02	429.49%	122.77	42.16	291.2%	84.28
523000 · Telephone	60.95	29.63	205.7%	368.99	177.78	207.55%	355.51
542000 · Lease/Rental-Building	587.81	51.49	1,141.6%	4,675.40	308.94	1,513.37%	617.86
543000 · Shared Costs	222.48			1,334.88			
550000 · Travel	0.00	90.87	0.0%	288.18	545.22	52.86%	1,090.43
563000 · Indirect	422.15	139.62	302.36%	2,602.12	837.72	310.62%	1,675.38
563500 · Management Fee	0.00	342.18	0.0%	0.00	2,053.11	0.0%	4,106.19
564000 · Professional Dev.-Operating	0.00	10.60	0.0%	45.54	63.60	71.6%	127.15
600100 · Office Supplies	43.31	16.87	256.73%	248.68	101.22	245.68%	202.43
820500 · Work Experience/Internships	0.00	1,239.58	0.0%	3,150.00	7,437.52	42.35%	14,875.00
830000 · Training Services	0.00	322.12	0.0%	1,884.00	1,932.76	97.48%	3,865.48
830500 · Occupational Skills Training	0.00	83.33	0.0%	0.00	500.02	0.0%	1,000.00
831000 · Incentives/Stipends	0.00	62.50	0.0%	287.81	375.00	76.75%	750.00
832500 · Contractual Training Services	0.00	14.58	0.0%	0.00	87.52	0.0%	175.00
840000 · Supportive Services	173.86	61.29	283.67%	223.86	367.74	60.88%	735.49
901000 · Assessments, Lic. & Cert. Tests	0.00	52.61	0.0%	0.00	315.70	0.0%	631.36
Total Expense	5,762.20	5,671.91	101.59%	41,267.42	34,031.86	121.26%	68,063.06
Net Ordinary Income	-5,762.20	-5,671.91	101.59%	-41,267.42	-34,031.86	121.26%	-68,063.06
Net Income	-5,762.20	-5,671.91	101.59%	-41,267.42	-34,031.86	121.26%	-68,063.06

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	12.53	11.72	106.91%	22.22	70.34	31.59%	140.66
111000 · Salary & Wages-Client Services	612.71	597.89	102.48%	1,108.41	3,587.34	30.9%	7,174.68
211000 · FICA-Client Services	133.19	203.84	65.34%	231.46	1,223.08	18.92%	2,446.12
350000 · Printing	0.00	3.90	0.0%	0.00	23.42	0.0%	46.82
360000 · Outreach	0.00	7.80	0.0%	0.00	46.84	0.0%	93.64
521000 · Postage	5.42	2.34	231.62%	9.06	14.04	64.53%	28.09
523000 · Telephone	10.97	39.40	27.84%	20.57	236.45	8.7%	472.85
542000 · Lease/Rental-Building	20.73	61.85	33.52%	44.31	371.10	11.94%	742.21
550000 · Travel	27.33	22.95	119.09%	40.69	137.70	29.55%	275.35
563000 · Indirect	75.84	89.64	84.61%	136.21	537.88	25.32%	1,075.72
563500 · Management Fee	0.00	44.82	0.0%	0.00	288.94	0.0%	537.86
564000 · Professional Dev.-Operating	0.00	6.82	0.0%	0.00	40.92	0.0%	81.80
600100 · Office Supplies	7.78	3.64	213.74%	20.93	21.84	95.83%	43.64
820500 · Work Experience/Internships	0.00	354.17	0.0%	0.00	2,125.02	0.0%	4,250.00
830000 · Training Services	0.00	71.83	0.0%	0.00	431.02	0.0%	862.00
830500 · Occupational Skills Training	0.00	31.25	0.0%	0.00	187.50	0.0%	375.00
831000 · Incentives/Stipends	0.00	27.08	0.0%	0.00	162.52	0.0%	325.00
832500 · Contractual Training Services	0.00	5.67	0.0%	0.00	34.02	0.0%	68.00
840000 · Supportive Services	0.00	14.18	0.0%	0.00	85.08	0.0%	170.11
901000 · Assessments, Lic. & Cert. Tests	0.00	20.44	0.0%	0.00	122.69	0.0%	245.33
Total Expense	906.50	1,621.23	55.91%	1,633.86	9,727.74	16.8%	19,454.88
Net Ordinary Income	-906.50	-1,621.23	55.91%	-1,633.86	-9,727.74	16.8%	-19,454.88
Net Income	-906.50	-1,621.23	55.91%	-1,633.86	-9,727.74	16.8%	-19,454.88

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	477.72	340.31	140.38%	2,597.37	2,041.89	127.2%	4,083.75
211000 · FICA-Client Services	103.84	107.18	96.88%	556.25	643.13	86.49%	1,286.21
360000 · Outreach	0.00			3.20			
521000 · Postage	0.00			8.95			
523000 · Telephone	8.54	20.83	41.0%	45.67	125.02	36.53%	250.00
542000 · Lease/Rental-Building	16.18	66.67	24.27%	127.76	400.02	31.94%	800.00
563000 · Indirect	58.16	44.75	129.97%	315.37	268.50	117.46%	537.00
563500 · Management Fee	0.00	22.38	0.0%	0.00	134.28	0.0%	268.50
564000 · Professional Dev.-Operating	0.00			2.75			
600100 · Office Supplies	6.07	16.67	36.41%	21.53	100.02	21.53%	200.00
Total Expense	670.51	618.79	108.36%	3,678.85	3,712.86	99.08%	7,425.46
Net Ordinary Income	-670.51	-618.79	108.36%	-3,678.85	-3,712.86	99.08%	-7,425.46
Net Income	-670.51	-618.79	108.36%	-3,678.85	-3,712.86	99.08%	-7,425.46

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	280.38	239.90	116.87%	2,489.55	1,439.40	172.96%	2,878.75
211000 · FICA-Client Services	60.94	99.82	61.05%	533.08	598.92	89.01%	1,197.80
360000 · Outreach	0.00			3.06			
521000 · Postage	0.00			9.43			
523000 · Telephone	5.01	25.00	20.04%	43.68	150.00	29.12%	300.00
542000 · Lease/Rental-Building	9.50	44.83	21.19%	322.88	269.02	120.02%	538.00
563000 · Indirect	34.13	33.97	100.47%	302.26	203.84	148.28%	407.66
563500 · Management Fee	0.00	4.99	0.0%	0.00	29.94	0.0%	59.89
564000 · Professional Dev.-Operating	0.00			3.68			
600100 · Office Supplies	3.56	25.00	14.24%	19.41	150.00	12.94%	300.00
Total Expense	393.52	473.51	83.11%	3,727.03	2,841.12	131.18%	5,682.10
Net Ordinary Income	-393.52	-473.51	83.11%	-3,727.03	-2,841.12	131.18%	-5,682.10
Net Income	-393.52	-473.51	83.11%	-3,727.03	-2,841.12	131.18%	-5,682.10

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	77.82	63.75	122.07%	821.69	382.50	214.82%	765.00
211000 · FICA-Client Services	16.92	19.23	87.99%	176.52	115.38	152.99%	230.77
360000 · Outreach	0.00			1.04			
521000 · Postage	0.00			3.14			
523000 · Telephone	1.39	8.33	16.69%	14.41	50.02	28.81%	100.00
542000 · Lease/Rental-Building	2.64	26.67	9.9%	44.52	160.02	27.82%	320.00
563000 · Indirect	9.47	8.30	114.1%	99.81	49.80	200.42%	99.58
563500 · Management Fee	0.00	4.15	0.0%	0.00	24.90	0.0%	49.79
564000 · Professional Dev.-Operating	0.00			1.22			
600100 · Office Supplies	0.99	4.17	23.74%	6.58	25.02	26.3%	50.00
Total Expense	109.23	134.60	81.15%	1,168.93	807.64	144.73%	1,615.14
Net Ordinary Income	-109.23	-134.60	81.15%	-1,168.93	-807.64	144.73%	-1,615.14
Net Income	-109.23	-134.60	81.15%	-1,168.93	-807.64	144.73%	-1,615.14

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget
Expense						
110000 · Salary & Wages-Operational						
56-110 · Youth In-Salary & Wages-Oper						
5611160 · Admin to Youth In	2,425.00	2,383.33	101.75%	13,450.00	14,300.02	94.06%
Total 56-110 · Youth In-Salary & Wages-Oper	2,425.00	2,383.33	101.75%	13,450.00	14,300.02	94.06%
Total 110000 · Salary & Wages-Operational	2,425.00	2,383.33	101.75%	13,450.00	14,300.02	94.06%
210000 · FICA/Benefits-Operational						
56-210 · Youth In-FICA/Ben.-Operational						
5621060 · Admin to Youth In	783.56	739.18	106.0%	4,368.22	4,435.13	98.49%
Total 56-210 · Youth In-FICA/Ben.-Operational	783.56	739.18	106.0%	4,368.22	4,435.13	98.49%
Total 210000 · FICA/Benefits-Operational	783.56	739.18	106.0%	4,368.22	4,435.13	98.49%
601400 · Other Operating Supplies						
56 6014 · Youth In-Other Operating Supp						
One Stop Rent	-1,749.14			-10,408.08		
One Stop Shared Costs	-10,888.67			-19,788.47		
56 6014 · Youth In-Other Operating Supp - Other	3,602.10	5,826.54	61.82%	10,936.12	34,959.24	31.28%
Total 56 6014 · Youth In-Other Operating Supp	-9,035.71	5,826.54	-155.08%	-19,260.43	34,959.24	-55.09%
Total 601400 · Other Operating Supplies	-9,035.71	5,826.54	-155.08%	-19,260.43	34,959.24	-55.09%
Total Expense	-5,827.15	8,949.05	-65.12%	-1,442.21	53,694.39	-2.69%
Net Ordinary Income	5,827.15	-8,949.05	-65.12%	1,442.21	-53,694.39	-2.69%
Net Income	5,827.15	-8,949.05	-65.12%	1,442.21	-53,694.39	-2.69%

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In
December 2018

	<u>Annual Budget</u>
Ordinary Income/Expense	
Expense	
110000 · Salary & Wages-Operational	
56-110 · Youth In-Salary & Wages-Oper	
5611160 · Admin to Youth In	28,600.00
Total 56-110 · Youth In-Salary & Wages-Oper	28,600.00
Total 110000 · Salary & Wages-Operational	28,600.00
210000 · FICA/Benefits-Operational	
56-210 · Youth In-FICA/Ben.-Operational	
5621060 · Admin to Youth In	8,870.21
Total 56-210 · Youth In-FICA/Ben.-Operational	8,870.21
Total 210000 · FICA/Benefits-Operational	8,870.21
601400 · Other Operating Supplies	
56 6014 · Youth In-Other Operating Supp	
One Stop Rent	
One Stop Shared Costs	
56 6014 · Youth In-Other Operating Supp - Other	69,918.49
Total 56 6014 · Youth In-Other Operating Supp	69,918.49
Total 601400 · Other Operating Supplies	107,388.70
Total Expense	-107,388.70
Net Ordinary Income	
Net Income	<u>-107,388.70</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	107.53	751.04	14.32%	867.61	4,506.26	19.25%	9,012.50
111000 · Salary & Wages-Client Services	5,257.02	11,162.61	47.1%	44,274.55	66,975.66	66.11%	133,951.26
211000 · FICA-Client Services	1,142.65	2,241.12	50.99%	9,501.13	13,446.74	70.66%	26,893.46
350000 · Printing	0.00	50.00	0.0%	0.00	300.00	0.0%	600.00
360000 · Outreach	0.00	125.00	0.0%	31.35	750.00	4.18%	1,500.00
521000 · Postage	46.48	100.00	46.48%	223.08	600.00	37.18%	1,200.00
523000 · Telephone	93.95	258.33	36.37%	682.78	1,550.02	44.05%	3,100.00
542000 · Lease/Rental-Building	1,145.97	1,188.40	96.43%	7,558.88	7,130.40	106.01%	14,260.80
543000 · Shared Costs	568.06			3,408.36			
550000 · Travel	0.00	299.29	0.0%	567.04	1,795.76	31.58%	3,591.50
563000 · Indirect	650.72	1,415.48	45.97%	5,464.35	8,492.88	64.34%	16,985.72
563500 · Management Fee	0.00	707.54	0.0%	0.00	4,245.24	0.0%	8,490.49
564000 · Professional Dev.-Operating	0.00	82.50	0.0%	77.61	495.05	15.68%	990.05
600100 · Office Supplies	66.76	158.33	42.17%	483.81	950.02	50.93%	1,900.00
820500 · Work Experience/Internships	8,190.00	4,656.25	175.89%	95,389.50	27,937.50	341.44%	55,875.00
830000 · Training Services	1,635.00	2,580.39	63.36%	20,432.00	15,482.34	131.97%	30,964.68
830500 · Occupational Skills Training	0.00	312.50	0.0%	0.00	1,875.00	0.0%	3,750.00
831000 · Incentives/Stipends	200.00	312.50	64.0%	1,028.36	1,875.00	54.85%	3,750.00
832500 · Contractual Training Services	0.00	83.33	0.0%	0.00	500.02	0.0%	1,000.00
840000 · Supportive Services	330.00	385.42	85.62%	7,185.61	2,312.52	310.73%	4,625.00
901000 · Assessments, Lic. & Cert. Tests	0.00	325.15	0.0%	0.00	1,950.94	0.0%	3,901.84
902000 · LEAD Program-D-PC YOS	0.00	0.00	0.0%	6,749.11	0.00	100.0%	0.00
Total Expense	19,434.14	27,195.18	71.46%	203,925.13	163,171.35	124.98%	326,342.30
Net Ordinary Income	-19,434.14	-27,195.18	71.46%	-203,925.13	-163,171.35	124.98%	-326,342.30
Net Income	-19,434.14	-27,195.18	71.46%	-203,925.13	-163,171.35	124.98%	-326,342.30

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	125.65	175.83	71.46%	804.39	1,054.98	76.25%	2,109.93
111000 · Salary & Wages-Client Services	6,143.24	7,831.10	78.45%	39,687.24	46,986.60	84.47%	93,973.18
211000 · FICA-Client Services	1,335.27	1,332.56	100.2%	8,503.53	7,995.36	106.36%	15,990.67
350000 · Printing	0.00	23.41	0.0%	0.00	140.46	0.0%	280.93
360000 · Outreach	0.00	23.41	0.0%	24.52	140.46	17.46%	280.93
521000 · Postage	54.31	21.07	257.76%	199.24	126.42	157.6%	252.84
523000 · Telephone	109.79	138.88	79.05%	601.99	833.28	72.24%	1,666.54
542000 · Lease/Rental-Building	1,624.98	339.63	478.46%	11,573.45	2,037.78	567.94%	4,075.57
543000 · Shared Costs	667.44			4,004.64			
550000 · Travel	0.00	269.74	0.0%	442.55	1,618.44	27.34%	3,236.82
563000 · Indirect	760.42	933.95	81.42%	4,899.52	5,603.70	87.43%	11,207.38
563500 · Management Fee	0.00	502.62	0.0%	0.00	3,015.72	0.0%	6,031.39
564000 · Professional Dev.-Operating	0.00	31.85	0.0%	79.94	191.12	41.83%	382.22
600100 · Office Supplies	78.02	25.61	304.65%	442.28	153.66	287.83%	307.29
820500 · Work Experience/Internships	1,702.50	3,718.75	45.78%	28,457.50	22,312.50	127.54%	44,625.00
830000 · Training Services	0.00	970.04	0.0%	18,191.62	5,820.24	312.56%	11,640.49
830500 · Occupational Skills Training	0.00	250.00	0.0%	0.00	1,500.00	0.0%	3,000.00
831000 · Incentives/Stipends	150.00	187.50	80.0%	315.13	1,125.00	28.01%	2,250.00
832500 · Contractual Training Services	0.00	43.33	0.0%	0.00	260.02	0.0%	520.00
840000 · Supportive Services	171.75	182.12	94.31%	1,279.31	1,092.75	117.07%	2,185.47
901000 · Assessments, Lic. & Cert. Tests	0.00	156.34	0.0%	0.00	938.04	0.0%	1,876.03
Total Expense	12,923.37	17,157.74	75.32%	119,506.85	102,946.53	116.09%	205,892.68
Net Ordinary Income	-12,923.37	-17,157.74	75.32%	-119,506.85	-102,946.53	116.09%	-205,892.68
Net Income	-12,923.37	-17,157.74	75.32%	-119,506.85	-102,946.53	116.09%	-205,892.68

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	0.00	35.17	0.0%	65.20	211.02	30.9%	421.99
111000 • Salary & Wages-Client Services	0.00	1,824.27	0.0%	2,063.94	10,945.62	18.86%	21,891.24
211000 • FICA-Client Services	0.00	611.53	0.0%	449.62	3,669.18	12.25%	7,338.37
350000 • Printing	0.00	11.71	0.0%	0.00	70.26	0.0%	140.47
360000 • Outreach	0.00	23.41	0.0%	0.96	140.46	0.68%	280.93
521000 • Postage	0.00	7.02	0.0%	11.72	42.16	27.8%	84.28
523000 • Telephone	0.00	140.11	0.0%	37.45	840.66	4.46%	1,681.32
542000 • Lease/Rental-Building	0.00	233.31	0.0%	97.08	1,399.88	6.94%	2,799.74
550000 • Travel	0.00	65.81	0.0%	24.96	394.90	6.32%	789.76
563000 • Indirect	0.00	247.10	0.0%	257.89	1,482.60	17.38%	2,965.16
563500 • Management Fee	0.00	123.55	0.0%	0.00	741.30	0.0%	1,482.58
564000 • Professional Dev.-Operating	0.00	6.79	0.0%	1.81	40.74	4.44%	81.47
600100 • Office Supplies	0.00	15.08	0.0%	28.14	90.48	31.1%	180.93
820500 • Work Experience/Internships	0.00	1,062.50	0.0%	0.00	6,375.00	0.0%	12,750.00
830000 • Training Services	0.00	213.00	0.0%	11,901.39	1,278.00	931.25%	2,558.00
830500 • Occupational Skills Training	0.00	93.75	0.0%	0.00	562.50	0.0%	1,125.00
831000 • Incentives/Stipends	210.00	81.25	258.46%	267.56	487.50	54.88%	975.00
832500 • Contractual Training Services	0.00	17.33	0.0%	0.00	104.02	0.0%	208.00
840000 • Supportive Services	479.40	43.36	1,105.63%	4,216.56	260.19	1,620.57%	520.35
901000 • Assessments, Lic. & Cert. Tests	0.00	62.53	0.0%	0.00	375.23	0.0%	750.41
Total Expense	689.40	4,918.58	14.02%	19,424.28	29,511.70	65.82%	59,023.00
Net Ordinary Income	-689.40	-4,918.58	14.02%	-19,424.28	-29,511.70	65.82%	-59,023.00
Net Income	-689.40	-4,918.58	14.02%	-19,424.28	-29,511.70	65.82%	-59,023.00

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget
Expense						
111000 · Salary & Wages-Client Services	1,447.64	1,031.25	140.38%	7,870.71	6,187.50	127.2%
211000 · FICA-Client Services	314.66	324.80	96.88%	1,685.79	1,948.80	86.5%
360000 · Outreach	0.00			9.72		
521000 · Postage	0.00			27.10		
523000 · Telephone	25.87	41.67	62.08%	138.42	250.02	55.36%
542000 · Lease/Rental-Building	49.03	133.33	36.77%	387.22	800.02	48.4%
563000 · Indirect	176.23	135.61	129.95%	955.64	813.66	117.45%
563500 · Management Fee	0.00	67.80	0.0%	0.00	406.83	0.0%
564000 · Professional Dev.-Operating	0.00			8.33		
600100 · Office Supplies	18.38	41.67	44.11%	65.24	250.02	26.09%
Total Expense	2,031.81	1,776.13	114.4%	11,148.17	10,656.85	104.61%
Net Ordinary Income	-2,031.81	-1,776.13	114.4%	-11,148.17	-10,656.85	104.61%
Net Income	-2,031.81	-1,776.13	114.4%	-11,148.17	-10,656.85	104.61%

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop

December 2018

Annual Budget	
Ordinary Income/Expense	
Expense	
111000 · Salary & Wages-Client Services	12,375.00
211000 · FICA-Client Services	3,897.60
360000 · Outreach	
521000 · Postage	
523000 · Telephone	500.00
542000 · Lease/Rental-Building	1,600.00
563000 · Indirect	1,627.26
563500 · Management Fee	813.63
564000 · Professional Dev.-Operating	
600100 · Office Supplies	500.00
Total Expense	21,313.49
Net Ordinary Income	-21,313.49
Net Income	-21,313.49

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget
Expense						
111000 · Salary & Wages-Client Services	833.13	712.83	116.88%	7,397.55	4,277.02	172.96%
211000 · FICA-Client Services	181.09	299.53	60.46%	1,583.93	1,797.23	88.13%
360000 · Outreach	0.00			9.11		
521000 · Postage	0.00			27.98		
523000 · Telephone	14.89	25.00	59.56%	129.79	150.00	86.53%
542000 · Lease/Rental-Building	28.22	100.00	28.22%	959.40	600.00	159.9%
563000 · Indirect	101.42	101.23	100.19%	898.15	607.38	147.87%
563500 · Management Fee	0.00	14.97	0.0%	0.00	89.85	0.0%
564000 · Professional Dev.-Operating	0.00			10.93		
600100 · Office Supplies	10.58	25.00	42.32%	57.67	150.00	38.45%
Total Expense	1,169.33	1,278.56	91.46%	11,074.51	7,671.48	144.36%
Net Ordinary Income	-1,169.33	-1,278.56	91.46%	-11,074.51	-7,671.48	144.36%
Net Income	-1,169.33	-1,278.56	91.46%	-11,074.51	-7,671.48	144.36%

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop
December 2018

		Annual Budget
Ordinary Income/Expense		
Expense		
111000 · Salary & Wages-Client Services		8,554.00
211000 · FICA-Client Services		3,594.41
360000 · Outreach		
521000 · Postage		
523000 · Telephone		300.00
542000 · Lease/Rental-Building		1,200.00
563000 · Indirect		1,214.74
563500 · Management Fee		179.67
564000 · Professional Dev.-Operating		
600100 · Office Supplies		300.00
Total Expense		15,342.82
Net Ordinary Income		-15,342.82
Net Income		-15,342.82

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	238.04	195.00	122.07%	2,513.40	1,170.00	214.82%	2,340.00
211000 · FICA-Client Services	51.73	57.69	89.67%	539.91	346.16	155.97%	692.30
360000 · Outreach	0.00			3.18			
521000 · Postage	0.00			9.59			
523000 · Telephone	4.25	8.33	51.02%	44.07	50.02	88.11%	100.00
542000 · Lease/Rental-Building	8.06	41.67	19.34%	136.26	250.02	54.5%	500.00
563000 · Indirect	28.98	25.27	114.68%	305.31	151.62	201.37%	303.23
563500 · Management Fee	0.00	12.63	0.0%	0.00	75.83	0.0%	151.61
564000 · Professional Dev.-Operating	0.00			3.72			
600100 · Office Supplies	3.02	8.33	36.26%	20.14	50.02	40.26%	100.00
Total Expense	334.08	348.92	95.75%	3,575.58	2,093.67	170.78%	4,187.14
Net Ordinary Income	-334.08	-348.92	95.75%	-3,575.58	-2,093.67	170.78%	-4,187.14
Net Income	-334.08	-348.92	95.75%	-3,575.58	-2,093.67	170.78%	-4,187.14

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out
December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
55-110 · Youth Out-Salary & Wages-Oper							
5511160 · Admin to Youth Out	7,395.52	6,796.16	108.82%	44,727.85	40,777.01	109.69%	81,553.97
Total 55-110 · Youth Out-Salary & Wages-Oper	7,395.52	6,796.16	108.82%	44,727.85	40,777.01	109.69%	81,553.97
210000 · Salary & Wages-Operational	7,395.52	6,796.16	108.82%	44,727.85	40,777.01	109.69%	81,553.97
210000 · FICA/Benefits-Operational							
55-210 · Yout Out-FICA/Ben.-Operational							
5521060 · Admin to Youth Out	1,965.88	1,763.80	111.46%	12,025.86	10,582.84	113.64%	21,165.64
Total 55-210 · Yout Out-FICA/Ben.-Operational	1,965.88	1,763.80	111.46%	12,025.86	10,582.84	113.64%	21,165.64
210000 · FICA/Benefits-Operational	1,965.88	1,763.80	111.46%	12,025.86	10,582.84	113.64%	21,165.64
601400 · Other Operating Supplies							
55-6014 · YouthOut-Other Operating Supp							
One Stop Rent	-12,880.80			-76,330.40			
One Stop Shared Costs	-15,763.35			-47,701.18			
Supportive Services	0.00			425.00			
Work Experience	0.00			12,531.80			
55-6014 · YouthOut-Other Operating Supp - Other	30,901.34	9,665.84	319.7%	134,502.41	57,995.04	231.92%	115,990.08
Total 55-6014 · YouthOut-Other Operating Supp	2,257.19	9,665.84	23.35%	23,427.63	57,995.04	40.4%	115,990.08
Total 601400 · Other Operating Supplies	2,257.19	9,665.84	23.35%	23,427.63	57,995.04	40.4%	115,990.08
Total Expense	11,618.59	18,225.80	63.75%	80,181.34	109,354.89	73.32%	218,709.69
Net Ordinary Income	-11,618.59	-18,225.80	63.75%	-80,181.34	-109,354.89	73.32%	-218,709.69
Net Income	-11,618.59	-18,225.80	63.75%	-80,181.34	-109,354.89	73.32%	-218,709.69

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis)-Administrative

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Income							
44500 · Government Grants	16,666.24			91,709.59			
Total Income	<u>16,666.24</u>			<u>91,709.59</u>			
Gross Profit	<u>16,666.24</u>			<u>91,709.59</u>			
Expense							
110000 · Salary & Wages-Operational	2,474.99	2,250.00	110.0%	13,837.47	13,500.00	102.5%	26,999.98
210000 · FICA/Benefits-Operational	1,553.32	671.50	231.32%	5,028.80	4,029.00	124.82%	8,057.95
2700000 · Worker's Compensation - Admin	0.00	25.00	0.0%	0.00	150.00	0.0%	300.00
315000 · Consultants-Legal	0.00	100.00	0.0%	365.00	600.00	60.83%	1,200.00
316000 · Consultants-Other	3,600.00	3,662.50	98.29%	22,350.00	21,975.00	101.71%	43,950.00
316100 · Consultants-Data Porcessing	3,500.00	3,500.00	100.0%	21,000.00	21,000.00	100.0%	42,000.00
316300 · Prof. Services-Interpreter	0.00			253.50			
331000 · Repairs&Maintenance	0.00	70.83	0.0%	0.00	425.02	0.0%	850.00
360000 · Outreach	0.00	104.17	0.0%	0.00	625.02	0.0%	1,250.00
521000 · Postage	20.10	41.67	48.24%	221.05	250.02	88.41%	500.00
523000 · Telephone	197.25	202.25	97.53%	1,239.78	1,213.50	102.17%	2,427.00
523100 · Mobile Telephone	89.27	180.00	49.59%	593.45	1,080.00	54.95%	2,160.00
524000 · Internet Service	135.00	126.67	106.58%	790.00	760.02	103.95%	1,520.00
530500 · Vehicle Insurance	0.00	91.67	0.0%	0.00	550.02	0.0%	1,100.00
530700 · Public Off Liability Insurance	0.00	125.00	0.0%	0.00	750.00	0.0%	1,500.00
530800 · General Liability Insurance	0.00	80.00	0.0%	0.00	480.00	0.0%	960.00
541000 · Lease/Rental-Equipment	373.08	423.00	88.2%	2,200.55	2,538.00	86.7%	5,076.00
542000 · Lease/Rental-Building	3,339.24	3,008.33	111.0%	19,409.04	18,050.02	107.53%	36,100.00
550000 · Travel	466.52	250.00	186.61%	1,763.45	1,500.00	117.56%	3,000.00
581000 · Dues & Memberships	570.00	69.58	819.2%	725.00	417.52	173.64%	835.00
600100 · Office Supplies	5.06	175.00	2.89%	465.37	1,050.00	44.32%	2,100.00
600200 · Food Service	337.46	166.67	202.47%	1,023.25	1,000.02	102.32%	2,000.00
600800 · Vehicle-Fuels	0.00	8.33	0.0%	0.00	50.02	0.0%	100.00
600900 · Vehicle-Repairs	0.00	41.67	0.0%	0.00	250.02	0.0%	500.00
601200 · Books & Subscriptions	4.95	41.67	11.88%	363.89	250.02	145.54%	500.00
810700 · Computer Upgrades Equipment	0.00	41.67	0.0%	79.99	250.02	31.99%	500.00
Total Expense	<u>16,666.24</u>	<u>15,457.18</u>	<u>107.82%</u>	<u>91,709.59</u>	<u>92,743.24</u>	<u>96.89%</u>	<u>185,485.93</u>
Net Ordinary Income	<u>0.00</u>	<u>-15,457.18</u>	<u>0.0%</u>	<u>0.00</u>	<u>-92,743.24</u>	<u>0.0%</u>	<u>-185,485.93</u>
Net Income	<u>0.00</u>	<u>-15,457.18</u>	<u>0.0%</u>	<u>0.00</u>	<u>-92,743.24</u>	<u>0.0%</u>	<u>-185,485.93</u>

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis) - Workforce Innovcation Fund FSN

December 2018

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies	0.00	44.67	0.0%	669.92	268.02	249.95%	536.04
79-6014 · Workforce Innov. Grant	4,996.00	5,007.65	99.77%	29,976.00	30,045.90	99.77%	60,091.80
Third Party Service Provider	1,598.28	1,782.21	89.68%	9,446.04	10,693.26	88.34%	21,386.52
1022-79 · Benefits-American Job Coach	2,632.16	2,948.25	89.28%	15,734.21	17,689.50	88.95%	35,379.00
1100-79 · Salaries & Wages-Reg.	437.54	490.67	89.17%	2,447.08	2,944.02	83.12%	5,888.04
2100-79 · Benefits-Salaries Reg.	0.00	1,400.00	0.0%	0.00	8,400.00	0.0%	16,800.00
3600-79 · Outreach	101.37	350.06	28.96%	1,348.64	2,100.36	64.21%	4,200.72
5500-79 · Workforce Innov. Travel	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
5540-79 · Training	0.00	199.00	0.0%	0.00	1,194.00	0.0%	2,388.00
5640-79 · Prof. Dev.-Coach	966.40	1,110.81	87.0%	5,760.36	6,664.86	86.43%	13,329.72
5899-79 · Indirect Costs/Administrative	385.75	989.60	38.98%	1,561.83	5,937.60	26.3%	11,875.20
6001-79 · Office Supplies	5,994.71	5,542.90	108.15%	51,315.84	33,257.40	154.3%	66,514.80
6014-79 · Supportive Services	17,112.21	19,865.82	86.14%	118,259.92	119,194.92	99.22%	238,389.84
Total 79-6014 · Workforce Innov. Grant	17,112.21	19,865.82	86.14%	118,259.92	119,194.92	99.22%	238,389.84
Total 601400 · Other Operating Supplies	17,112.21	19,865.82	86.14%	118,259.92	119,194.92	99.22%	238,389.84
Total Expense	-17,112.21	-19,865.82	86.14%	-118,259.92	-119,194.92	99.22%	-238,389.84
Net Ordinary Income	-17,112.21	-19,865.82	86.14%	-118,259.92	-119,194.92	99.22%	-238,389.84
Net Income	-17,112.21	-19,865.82	86.14%	-118,259.92	-119,194.92	99.22%	-238,389.84

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West Piedmont Workforce Investment Board
Stmt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant
December 2018

	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
601400 · Other Operating Supplies							
85-6014 · Pathways Grant							
85-1100 · Salaries	4,283.33	3,519.30	121.71%	26,329.38	21,115.85	124.69%	21,115.85
85-2100 · Fringe Benefits	842.62	915.24	92.07%	8,998.43	5,491.44	163.86%	5,491.44
85-5260 · Contract Services							
Contra Account	0.00			-1,515.80			
85-5260 · Contract Services - Other	0.00			1,515.80			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	0.00	413.60	0.0%	2,339.61	2,481.64	94.28%	2,481.64
85-5500 · Travel	260.90	199.56	130.74%	1,907.10	1,197.40	159.27%	1,197.40
85-5899 · Administrative	0.00	242.58	0.0%	3.82	1,455.50	0.26%	1,455.50
85-6001 · Office Supplies	15.00	0.00	100.0%	60.00	0.00	100.0%	0.00
Total 85-6014 · Pathways Grant	5,401.85	5,290.28	102.11%	39,638.34	31,741.83	124.88%	31,741.83
Total 601400 · Other Operating Supplies	5,401.85	5,290.28	102.11%	39,638.34	31,741.83	124.88%	31,741.83
Total Expense	5,401.85	5,290.28	102.11%	39,638.34	31,741.83	124.88%	31,741.83
Net Ordinary Income	-5,401.85	-5,290.28	102.11%	-39,638.34	-31,741.83	124.88%	-31,741.83
Net Income	-5,401.85	-5,290.28	102.11%	-39,638.34	-31,741.83	124.88%	-31,741.83

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West Piedmont Workforce Investment Board
Stmnt of Revenues & Expenses (Regulatory Body Basis) - DW Brand Implementation
December 2018

	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget
Ordinary Income/Expense						
Expense						
601400 · Other Operating Supplies						
52-6014 · DW Brand Implementation						
524100 · Website	0.00	1,646.25	0.0%	9,877.50	9,877.50	100.0%
524200 · Signage	4,806.40	1,602.13	300.0%	9,612.80	9,612.80	100.0%
589900 · Administrative	1,185.00	918.28	129.05%	5,509.70	5,509.70	100.0%
Total 52-6014 · DW Brand Implementation	5,991.40	4,166.66	143.79%	25,000.00	25,000.00	100.0%
Total 601400 · Other Operating Supplies	5,991.40	4,166.66	143.79%	25,000.00	25,000.00	100.0%
Total Expense	5,991.40	4,166.66	143.79%	25,000.00	25,000.00	100.0%
Net Ordinary Income	-5,991.40	-4,166.66	143.79%	-25,000.00	-25,000.00	100.0%
Net Income	-5,991.40	-4,166.66	143.79%	-25,000.00	-25,000.00	100.0%

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis) - DW Brand Implementation

December 2018

Annual Budget	
Ordinary Income/Expense	
Expense	
601400 · Other Operating Supplies	
52-6014 · DW Brand Implementation	
524100 · Website	9,877.50
524200 · Signage	9,612.80
589900 · Administrative	5,509.70
Total 52-6014 · DW Brand Implementation	25,000.00
Total 601400 · Other Operating Supplies	25,000.00
Total Expense	25,000.00
Net Ordinary Income	-25,000.00
Net Income	-25,000.00

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West Piedmont Workforce Investment Board

Ordinary Income/Expense	Dec 18	Budget	% of Budget	Jul - Dec 18	YTD Budget	% of Budget
Expense						
820500 · Work Experience/Internships						
820525 · Danville RR Work Exp.	2,950.00			19,980.00		
Total 820500 · Work Experience/Internships	2,950.00			19,980.00		
840000 · Supportive Services						
845309 · RR-Martinsville Supp. Serv.	125.60	4,870.20	2.58%	1,703.25	29,221.20	5.83%
845310 · RR-Patrick-Supp. Serv.	754.00			6,036.60		
845311 · RR-Danville Supp. Serv.	668.40			4,502.66		
Total 840000 · Supportive Services	1,548.00	4,870.20	31.79%	12,242.51	29,221.20	41.9%
850000 · OJT Training						
855316 · RR-Martinsville OJT	0.00			3,045.75		
855317 · RR-Patrick OJT	0.00			675.00		
Total 850000 · OJT Training	0.00			3,720.75		
903000 · Training (ITA)						
903001 · RR-Martinsville	0.00	11,146.22	0.0%	6,495.00	66,877.32	9.71%
903002 · RR-Patrick	0.00			12,670.99		
903003 · RR-Danville	5,592.00			11,934.00		
Total 903000 · Training (ITA)	5,592.00	11,146.22	50.17%	31,099.99	66,877.32	46.5%
Total Expense	10,090.00	16,016.42	63.0%	67,043.25	96,098.52	69.77%
Net Ordinary Income	-10,090.00	-16,016.42	63.0%	-67,043.25	-96,098.52	69.77%
Net Income	-10,090.00	-16,016.42	63.0%	-67,043.25	-96,098.52	69.77%

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West Piedmont Workforce Investment Board

Stmnt of Revenues & Expenses (Regulatory Body Basis) - Rapid Response

December 2018

Ordinary Income/Expense	Annual Budget
Expense	
820500 · Work Experience/Internships	
820525 · Danville RR Work Exp.	
Total 820500 · Work Experience/Internships	
840000 · Supportive Services	
845309 · RR-Martinsville Supp. Serv.	48,702.00
845310 · RR-Patrick-Supp. Serv.	
845311 · RR-Danville Supp. Serv.	
Total 840000 · Supportive Services	
850000 · OJT Training	48,702.00
855316 · RR-Martinsville OJT	
855317 · RR-Patrick OJT	
Total 850000 · OJT Training	
903000 · Training (ITA)	
903001 · RR-Martinsville	111,462.20
903002 · RR-Patrick	
903003 · RR-Danville	
Total 903000 · Training (ITA)	
Total Expense	111,462.20
Net Ordinary Income	160,164.20
Net Income	-160,164.20

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Other Operational Projection as of 12/31/18

Carryover

Dislocated Worker

Balance as of 12/31/18 30,032.32

Monthly Salary	2,700.00
Monthly Benefits	930.00
Monthly Rent Adj	(1,198.66)
Monthly Shared Costs Adj	(620.77)
Monthly Other Oper.	<u>1,725.00</u>
Total Monthly	3,535.57

6 months remaining	(21,213.42)
Balance	<u>8,818.90</u>

Adult

Balance as of 12/31/18 74,946.38

Monthly Salary	4,350.00
Monthly Benefits	1,500.00
Monthly Rent Adj	(8,246.14)
Monthly Shared Costs Adj	(3,701.45)
Monthly Other Oper.	<u>11,509.95</u>
Total Monthly	5,412.36

6 months remaining	(32,474.16)
Balance	<u>42,472.22</u>

YOS

Balance as of 12/31/18 104,579.61

Monthly Salary	7,500.00
Monthly Benefits	2,175.00
Monthly Rent Adj	(12,880.80)
Monthly Shared Costs Adj	(5,691.60)
Monthly Other Oper.	<u>17,750.00</u>
Total Monthly	8,852.60

6 months remaining	(53,115.60)
Balance	<u>51,464.01</u>

YIS

Balance as of 12/31/18 100,470.39

Monthly Salary	2,412.50
Monthly Benefits	829.74
Monthly Rent Adj	(1,749.14)
Monthly Shared Costs Adj	(816.92)
Monthly Other Oper.	<u>1,650.00</u>
Total Monthly	2,326.18

6 months remaining	(13,957.08)
Balance	<u>86,513.31</u>

ADULT

	Contractors	Regular Other Operational	Other Operational Additional Training	Total Other Operational	Total
6/30/18 balance		63,494.26 A		63,494.26	63,494.26 A
NOO FY 18-19		68,156.28		168,156.28	522,032.05
Available for FY 6/30/19	353,875.77	131,650.54	100,000.00	231,650.54	585,526.31
Jul actual	(29,156.92)	(27,976.73)	(19,005.00)	(46,981.73)	(76,138.65)
Aug actual	(39,651.41)	13.16		13.16	(39,638.25)
Sep actual	(40,631.00)	(4,959.58)	630.00	(4,329.58)	(44,960.58)
Oct actual	(9,792.60)	(9,766.58)	(17,662.58)	(27,429.16)	(37,221.76)
Nov actual	(41,184.90)	(5,704.02)		(5,704.02)	(46,888.92)
Dec actual	(21,260.38)	(8,884.09)	(16,715.92)	(25,600.01)	(46,860.39)
Subtotal	172,198.56	74,372.70	47,246.50	121,619.20	293,817.76
Set aside for PY 19-20	70,072.74	17,039.07		17,039.07	87,111.81
Additional amount from NOO (released Oct)		573.75		573.75	573.75
12/31/18 balance	242,271.30	91,985.52	47,246.50	139,232.02	381,503.32

DISLOCATED WORKER

	Contractors	Regular Other Operational	Other Operational Additional Training	Total Other Operational	Total
6/30/18 balance		42,184.13		92,184.13	245,506.46
NOO FY 18-19		42,184.13		92,184.13	245,506.46
Available for FY 6/30/19	153,322.33	(9,679.90)	50,000.00	(9,679.90)	(17,246.30)
Jul actual	(7,566.40)	1,535.09		1,535.09	(7,654.02)
Aug actual	(9,189.11)	(3,430.83)		(3,430.83)	(21,848.30)
Sep actual	(18,417.47)	(4,060.19)		(4,060.19)	(12,619.37)
Oct actual	(8,559.18)	(3,569.62)		(3,569.62)	(18,961.88)
Nov actual	(15,392.06)	562.22		562.22	(9,575.71)
Dec actual	(10,137.93)				
Admin used to cover overspending		6,151.17		6,151.17	6,151.17
Subtotal	84,060.18	29,692.07	50,000.00	79,692.07	163,752.25
Set aside for PY 19-20	29,676.86	10,546.03		10,546.03	40,222.89
Additional amount from NOO (released Oct)		340.14		340.14	340.14
12/31/18 balance	113,737.04	40,578.24	50,000.00	90,578.24	204,315.28

YOUTH IN SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/18 balance	88,815.72	69,771.30 A	-	69,771.30	158,587.02 A
NOO FY 18-19	121,884.74	37,617.40	-	37,617.40	159,502.14
Available for FY 6/30/19	210,700.46	107,388.70	-	107,388.70	318,089.16
Jul actual	(21,964.43)	(6,147.74)	-	(6,147.74)	(28,112.17)
Aug actual	(25,849.71)	2,787.72	-	2,787.72	(23,061.99)
Sep actual	(18,145.93)	(2,207.94)	-	(2,207.94)	(20,353.87)
Oct actual	(19,612.10)	(2,710.28)	-	(2,710.28)	(22,322.38)
Nov actual	(16,729.27)	(2,338.83)	-	(2,338.83)	(19,068.10)
Dec actual	(13,415.72)	5,827.15	-	5,827.15	(7,589.57)
Transfer to YOS (other operational budget)	-	(2,128.38)	-	(2,128.38)	(2,128.38)
12/31/18 balance	94,982.30	100,470.40	-	100,470.40	195,452.70

YOUTH OUT SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/18 balance	266,447.21	114,370.95 A	-	114,370.95	380,818.16 A
NOO FY 18-19	365,654.22	104,338.74	-	104,338.74	469,992.96
Available for FY 6/30/19	632,101.43	218,709.69	-	218,709.69	850,811.12
Jul actual	(39,669.45)	(48,546.71)	(510.84)	(49,057.55)	(88,727.00)
Aug actual	(50,099.36)	(2,894.61)	(12,289.96)	(15,184.57)	(65,283.93)
Sep actual	(70,711.90)	(9,244.17)	-	(9,244.17)	(79,956.07)
Oct actual	(82,300.76)	(21,546.18)	(156.00)	(21,702.18)	(104,002.94)
Nov actual	(53,213.85)	(9,451.35)	-	(9,451.35)	(62,665.20)
Dec actual	(36,587.13)	(11,618.59)	-	(11,618.59)	(48,205.72)
Transfer from YIS (other operational budget)	-	2,128.38	-	2,128.38	2,128.38
12/31/18 balance	299,523.98	117,536.46	(12,956.80)	104,579.66	404,103.64

ADMINISTRATIVE

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/18 balance					14,461.50
NOD FY 18-19					169,374.26
Available for FY 6/30/19					183,835.76
Jul actual					(14,572.85)
Admin used to cover DW overspending					(6,151.17)
Aug actual					(15,151.28)
Sep actual					(14,211.31)
Additional amount from NOD (released Oct)					101.54
Oct actual					(16,405.96)
Nov actual					(14,701.95)
Dec actual					(16,666.24)
12/31/18 balance					86,076.54

WEST PIEDMONT WORKFORCE DEVELOPMENT BOARD

Work Based Learning (Adult Internship) Policy

Effective Date: March 2009

Revision Date: March 1, 2019

Title: Work Based Learning (Adult Internship) Policy

Purpose: To establish local policy on administering work based learning activities as an intensive service to eligible Adult and Dislocated Worker customers. The West Piedmont Workforce Development Board defines the difference between a work experience and internship training as follows:

- Customers needing a work experience training program will be provided with opportunities for vocational interest and soft skill development. It will be designed for the customer to acquire the personal attributes, knowledge and skills needed to obtain a job and advance in employment.
- Customers needing an internship training program will be provided with opportunities to learn a specific skill(s) related to occupations in demand. It will be designed for the customer to learn the new skill(s) needed to obtain a job and enhance the long-term employability of the customer.

The West Piedmont Workforce Development Board approves the local One-Stop Service Provider to offer and provide work based learning activities in the form of work experiences or internships to eligible Adult and Dislocated Worker customers. This is an integral component of our local training activities including our Rapid Response assistance program. Any customer receiving this service will receive a stipend comparable to \$10.00 per hour and will typically train for 360 hours. The Executive Director of the Workforce Development Board may approve additional hours where there is an established customer need. Customers will not be able to train over 40 hours a week and no withholdings will be held from the customer's stipend to participate in this service.

Roles and responsibilities of the program operator, customer, and worksite are spelled out in the participant and worksite manuals. Each participant and worksite should receive a copy of the appropriate manual.

Process:

1. Determine eligibility for Adult/DW program
 - a. Determine need for program and services

2. Once eligibility is determined, customer will need to be assessed academically and a career/skill assessment
 - a. Determination by case manager customer needs a work based learning service
 - b. Individual Employment Plan should be completed with the customer. The plan should reflect customer is in need of a work based learning/intensive service. Plan should also outline the specific course of the short-term process and indicate how this activity is going to help the customer move from training to employment.
 - c. Plan should show the customer has no skills or mismatch of skills and the customer will be learning a new skill and experience for work based learning service.
 - d. File should contain Labor Market Information on the occupation the customer has left or had previous experience in and show the decline in the industry and contain Labor Market Information on the occupation the customer is being referred too for work based learning.
3. Once the determination of need for this intensive service has been established, the case manager will work in partnership with the Business Service Representative to check the availability of worksites for the customer.
4. Once the worksite has been established, all proper paperwork must be completed for the customer and employer. The customer must receive a copy of the participant manual and the worksite must receive a copy of the worksite manual and complete a worksite agreement.

Immediately following:

1. Worksite Manual
2. Work Based Learning Participant Manual
3. Worksite Agreement

CEO NOTES
FEBRUARY 28, 2019

Dear All,

It seems like a lifetime since our December Board meeting and the holiday season. We had a great Board meeting and we appreciate all the kind comments directed to staff and partners. Calendar note:

NEXT BOARD MEETING: This MONDAY, MARCH 4th at the RCATT Center in Danville at 4:00 p.m. Robbin will ask for attendance RSVPs when she sends the packages.

Three things of note for the meeting: First, the package you will receive will include all of our current financial reports. I encourage you to review the first two pages and the last four pages of the financial report. They provide a more succinct accounting of our finances. Our CPA, Brandon Martin, will be putting together a different format for the middle 50 pages that will make it shorter and more meaningful. We have asked Ross to provide a different allocation format for many of the categories in that group to address individual categories unnecessarily showing as over budget.

Secondly, Lisa Smith of Community Recovery Program in Martinsville will make a short presentation on their efforts to help those with drug use issues recover and regain employment.

Lastly, we will look for an updated policy approval that will allow us to fully expend the Rapid Response funds we got a year ago on Work Experience for our clients. This came to our attention very recently and the existing ten year old policy left a gray area that has limited its use.

Board Meeting Schedule for the rest of the year:

June 3rd

The June meeting details will be confirmed later.

Financial Disclosure and Conflict of Interest Forms

We still need these forms from several of you. This is a requisite for being on the Board. Blank copies are attached. Thank you to those who have turned them in recently.

Recent Projects

A significant priority project for the City of Danville has been "Project Imagine", a youth gang prevention initiative. We are augmenting the efforts of the Gang Prevention Coordinator and mentors by providing Youth workforce funds to give the participants a real work experience. This project has received excellent coverage and wide exposure.

We are participating in a VCCS-initiated Youth Workforce Initiative with Patrick Henry Community College. This program is designed to provide a continuum of Middle College, in-demand workforce credentials and workforce experience.

We participated in the Comprehensive Economic Development Strategy (CEDS) process in meetings at NCI and the regional planning office.

We are currently participating in the Appalachian Electric Power sponsored Virginia Workforce Assessment project. A well-publicized job fair took place at NCI on Wednesday.

We will be participating with the Martinsville United Way's Dollars and Sense for youth participants.

We will be participating in Martinsville/Henry County Chamber's FastTrack, Patrick County Chamber's Business Expo and Danville/Pittsylvania County Chamber's Business Summit.

The two year update to the Four Year Plan is nearly complete. Very few changes were made as the economic data was very similar to the original plan.

We conducted a second orientation session for the Board on January 25th at the One-Stop in Danville. We appreciate the very kind evaluation remarks we received.

Grants and Other Resources

I wrote a long-winded section on our grant and outside resources then scratched it because it was getting way too long. The bottom line is this: we need more money to help our workforce in the way we all want to. We have a great team at the WIB and at Ross who are committed to doing the right things the right way. Our organization has never needed extra money because we never spent what we had. Now we have. We received a small grant (with partners City of Martinsville, United Way and DSS) to assist a nominal number of TANF recipients recently. Four other small grants have been submitted. We will continue to seek outside money.

Consistent with our history and grant needs, we haven't built the relationships as we might have with other partners who work with many of our clients. That is changing as well. There are quite a few that provide benefits and Supportive Services that we can build partnerships with and that is a huge focus for us right now.

Conclusion

We had an excellent Executive Committee meeting on Wednesday. It served as a great reminder of both the outstanding support we receive as well as examples of the relationships that have formed to benefit the organization. Several Board members have shared outside information from their personal realm to assist us and I feel very comfortable in calling on any of you to help us out. Developing healthy relationships with partners from all arenas will be a large part of our future progress. I want to thank you for what you have done for us.

I look forward to seeing you on Monday!