



WEST PIEDMONT REGION

**WPWDB Executive Committee Meeting Agenda  
December 10, 2020 • 12:00 p.m.  
Zoom Meeting**

**Welcome/Call Meeting to Order**..... A d a m W r i g h t , Vice Chair

**Roll Call** (6 total, need 4 for quorum)

- ☐ Adam Wright
- ☐ Brian Wilson
- ☐ Robin Ferguson

- ☐ John Parkinson
- ☐ Rhonda Hodges
- ☐ Shannon Hair
- ☐ Teresa Fontaine

**EX Officio Members:**

- ☐ Debra Buchanan
- ☐ Jim Daniel

**Performance Update**..... Kim Turner, Ross Project Director

**Action Items**

- Approval of Minutes from September 17, 2020
- Approval of Financial Reports through October 31, 2020
- Approval of 990 Tax Return

**Updates**

- Committee Updates:
  - Business Engagement – Rhonda Hodges
  - Quality Assurance – Teresa Carter-Fontaine
  - Special Populations – Brian Wilson
  - Youth – Robin Ferguson
- CEO Update

**Old Business**

**New Business**

**Go into Closed Session:** The closed session is to discuss personnel matters. The session is in accordance with the Code of Virginia, Title 2.2, Chapter 37, FOIA, Section 2.2.-3711(A) – Closed Meeting, the following: Personnel matters as authorized by Subsection 1.

Entertain a motion for this effect (Chairman)

Call roll (Secretary)

Vote

**Reconvene Open Session:** The closed session was to discuss personnel matters. The session was in accordance with the Code of Virginia, Title 2.2, Chapter 37, FOIA, Section 2.2.-3711(A) – Closed Meeting, the following: Personnel matters as authorized by Subsection 1.

Entertain motion to this effect (Chairman)  
Call Roll (Secretary)  
Vote

**Adjourn**

Executive Committee Minutes  
September 17, 2020 at noon

Present: Adam Wright, John Parkinson, Rhonda Hodges, Robin Ferguson, Shannon Hair

Absent: Brian Wilson, Teresa Fontaine

Ex-Officio: Debra Buchanan

Staff: Tyler Freeland, Lavinia Wingfield, Jael Membreno, Robbin Hall

Guests: Brandon Martin, Mallard & Mallard CPA; Natalie Hodge, Ross; Kim Turner, Ross  
Project Director

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The Zoom meeting was called to order by Mr. Hair, Vice Chair since Mr. Wright was traveling. Roll call by Ms. Hall confirmed a quorum.

Ms. Turner, the new Project Director for Ross, began with an update on performance measures. She explained that she receives a preliminary report from VCCS every quarter and that she analyzes it to ensure all work is captured in the VaWC. Credential attainment is the most challenging goal, especially with Youth. Ross is really focusing on this performance measure. Ms. Turner presented enrollment goals and performance to date with Adult goal at 16 and performance at 26%, DW goal at 12 and performance at 28%, and Youth goal at 7 and performance at 15%. There are more Youth in the pipeline in Danville and Martinsville. A new Youth Career Specialist has been hired in Danville and Ms. Hodge is working with Youth program. Since July 1, 2020, VCW West Piedmont has served over 22,000 customers either virtually, via phone, or by appointment. Ms. Turner shared two success stories. One about a Danville DW and the other about a Wagner Peyser team member.

Mr. Hair thanked Ms. Turner. Mr. Parkinson asked how job seekers are being matched with employers who are desperately seeking talent. He shared that Drake is looking to hire 20. Ms. Turner offered to send that information to the Wagner Peyser team and Mr. Freeland will inform Business Services Manager, Mr. Knight, as well as Premier Virtual for a virtual job fair.

The minutes from June 11, 2020 were reviewed. Mr. Parkinson made a motion to approve the minutes; Ms. Ferguson seconded; the motion passed unanimously.

Mr. Martin with Mallard and Mallard presented the financial reports through July 31, 2020. He explained the projected carryover of \$428,504.53 and the distribution between WPWDB and Ross. Because of the carryover, more of the WIOA funding was allocated to Ross with a final PY20 budget of \$1,225,000. He explained that 33% of salaries has been supplemented by additional grant funding. He discussed the summary sheet by funding stream for each WIOA program, stating that it is difficult to make projections and compare since we are only one month into the program year. He informed that all funds carried over from PY18 have been spent and PY18 has been closed. He gave an update on all rent and shared costs stating that all invoices are complete and payments received. The first quarter will be invoiced soon. The One Stop MOUs have been signed by the Partners. Mr. Parkinson offered to meet soon for a detailed report. Mr. Parkinson made a motion to approve the financial reports; Ms. Ferguson seconded; the motion passed unanimously.

Committee Updates:

- Business Engagement – No report; Mr. Knight is scheduling a meeting
- Quality Assurance – No report
- Special Populations – No report
- Youth – No report; Ms. Ferguson asked all to think about all the Youth who are struggling for an education during COVID19

Mr. Freeland, CEO, began with an update on hours of operations at the One Stop Centers. He stated that both comprehensive centers in Martinsville and Danville are open by appointment only. Partners are reporting as necessary. The Martinsville Center has closed twice and Danville has closed once for potential COVID exposures. He informed that the WIOA Equal Opportunity Desk Review is in process and that the Board Certification is complete. The PY20 Budget is the most concise than any other. The Ross contract for PY20-21 is signed. He gave an update on grants:

- Wagner Peyser grant to help the VEC with job seeker and employer services is for six months at \$463,770. Staff are hired and trained. Business Services Manager, Mr. Knight is very busy and coordinates with the Wagner Peyser team. He is using Premier Virtual for virtual job fairs.
- Harvest grant is recruiting for its third cohort and is very successful.
- Economic Equity grant is resuming activity.
- Pathways grant is graduating 19 RNs the end of December.

- TANF grant has been extended for one year

Real Estate update revealed that the Martinsville Center is at full capacity due to 30 hires between Wagner Peyser Staff and VEC. The lease is due in 30 days and Mr. Freeland is working with Lester Properties on a one-year extension. Because of increased capacity, there is a cost savings to partners in the Martinsville Center. The Danville Center is at full capacity, too.

Mr. Parkinson asked how challenging the environment is in the One Stops due to dealing with COVID. Mr. Freeland informed the biggest challenge is that there are daily changes and flexibility is necessary. Funding over the next quarter will allow enough OJTs to put people to work and fill employers' positions; however, WIOA is competing with high unemployment pay. Mr. Parkinson stated that there is a dis-incentive for people to go to work right now.

Mr. Hair stated that most Community Colleges have a decrease in enrollment and are concerned about responding to needs and supporting industries with short term credentialing. Community Colleges are evaluating what more can they do to support job seekers and employers at this time. Mr. Parkinson stated that from Drake's viewpoint, with Mechatronics and manufacturing training, there is not much more that could be done. Ms. Hodges with PHCC stated their focus is on short term credentialing and Fast Forward training. PHCC plans to go remote by November. Mr. Hair shared that DCC has a new VP of Workforce and expressed interest in introducing him to Ms. Hodges and stated that he is hopeful for integration with WPWDB.

There was no old business, nor new business

Mr. Hair thanked Tyler and staff.

Mr. Parkinson made a motion to adjourn; Ms. Hodges seconded; the motion passed unanimously. The meeting adjourned at 12:52 p.m.

# **West Piedmont Workforce Investment Board**

**October 2020**

## **Supplemental Reports**

**Pages 1 – 9**

WIB Oct Summary Sheet by Funding Stream.....Pg. 1-3

WIB PY19 Adult/DW Training Worksheet.....Pg. 4

Ross Budget vs. Actual Training PY20-21 Worksheet.....Pg. 5

Ross Training Summary as of 10/31/20.....Pg. 6-8

Ross Operational vs. Training Spending Worksheet.....Pg. 9

# WIB October Summary Sheet by Funding Stream

## ADULT

	Contractors	Regular Other Operational	Other Operational Incumbent Wkr. Training	Total Other Operational	Total
6/30/20 balance	56,715.03	102,283.67		102,283.67	158,998.70
Set aside for PY 20-21	(56,715.03)	(21,165.35)		(21,165.35)	(77,880.38)
NOO FY 20-21	440,115.74	42,116.98		42,116.98	482,232.72
C/O given to Ross	34,140.88	(34,140.88)		(34,140.88)	
Available for FY 6/30/21	474,256.62	89,094.42		89,094.42	563,351.04
Jul actual	(43,465.64)	(2,281.84)		(2,281.84)	(45,747.48)
Aug actual	(28,735.04)	(5,149.19)		(5,149.19)	(33,884.23)
Sep actual	(32,571.98)	(2,445.15)		(2,445.15)	(35,017.13)
Oct actual	(39,691.57)	(3,007.39)		(3,007.39)	(42,698.96)
Subtotal	329,792.39	76,210.85		76,210.85	406,003.24
Set aside for PY 21-22	63,955.32	10,529.25		10,529.25	74,484.57
10/31/20 balance	393,747.71	86,740.10		86,740.10	480,487.81

## DISLOCATED WORKER

	Contractors	Regular Other Operational	Other Operational Incumbent Wkr. Training	Total Other Operational	Total
6/30/20 balance	34,407.78	110,833.88		110,833.88	145,241.66
Set aside for PY 20-21	(34,407.78)	(12,001.96)		(12,001.96)	(46,409.74)
NOO FY 20-21	281,101.47	34,700.58		34,700.58	315,802.05
C/O given to Ross	56,734.99	(56,734.99)		(56,734.99)	
Available for FY 6/30/21	337,836.46	76,797.51		76,797.51	414,633.97
Jul actual	(13,190.97)	(15,743.48)		(15,743.48)	(28,934.45)
Aug actual	(13,934.34)	(1,695.21)		(1,695.21)	(15,629.55)
Sep actual	(30,359.53)	(22.19)		(22.19)	(30,381.72)
Oct actual	(36,744.00)	(940.53)		(940.53)	(37,684.53)
Subtotal	243,607.62	58,396.10		58,396.10	302,003.72
Set aside for PY 21-22	39,843.15	8,675.15		8,675.15	48,518.30
10/31/20 balance	283,450.77	67,071.25		67,071.25	350,522.02

# YOUTH IN SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance		129,122.86		129,122.86	129,122.86
NOO FY 20-21	74,761.96	68,299.63		68,299.63	143,061.59
C/O given to Ross	28,464.78	(28,464.78)		(28,464.78)	
Available for FY 6/30/21	103,226.74	168,957.71		168,957.71	272,184.45
Jul actual	(1,982.61)	(2,357.04)		(2,357.04)	(4,339.65)
Aug actual	(3,112.39)	(3,342.00)		(3,342.00)	(6,454.39)
Sep actual	(3,703.13)	(2,895.59)		(2,895.59)	(6,598.72)
Oct actual	(2,923.90)	(2,836.30)		(2,836.30)	(5,760.20)
Subtotal	91,504.71	157,526.78		157,526.78	249,031.49
10/31/20 balance	91,504.71	157,526.78		157,526.78	249,031.49

# YOUTH OUT SCHOOL

	Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance		163,376.46		163,376.46	163,376.46
NOO FY 20-21	224,285.87	121,193.24		121,193.24	345,479.11
C/O given to Ross	85,394.33	(85,394.33)		(85,394.33)	
Available for FY 6/30/21	309,680.20	199,175.37		199,175.37	508,855.57
Jul actual	(16,047.40)	(2,554.31)		(2,554.31)	(18,601.71)
Aug actual	(23,452.09)	(10,013.16)		(10,013.16)	(33,465.25)
Sep actual	(23,538.50)	(8,728.10)		(8,728.10)	(32,266.60)
Oct actual	(22,017.52)	(8,075.49)		(8,075.49)	(30,093.01)
Subtotal	224,624.69	169,804.31		169,804.31	394,429.00
10/31/20 balance	224,624.69	169,804.31		169,804.31	394,429.00



ADMINISTRATIVE

Contractors	Regular Other Operational	Additional Training	Total Other Operational	Total
6/30/20 balance				111.70
NOO FY 20-21				142,809.80
Available for FY 6/30/21				142,921.50
Jul actual				(10,211.53)
Aug actual				(10,490.52)
Sep actual				(10,519.27)
Oct actual				(10,142.03)
10/31/20 balance				101,558.15

# WIB PY19 Adult/DW Training Worksheet

Program Year 2019

Adult

Total NOO (minus 10% Admin)  
Training Requirement (40%)  
Training Spent as of 10/31/20  
Training needed to spend

527,598.00  
211,039.20  
(211,039.20)

Operational/Non Training (60%)  
Operational/Non Training Spent as of 10/31/20  
Balance

316,558.80  
(289,255.35)  
27,303.45

Adult

Total Expenditures as of 10/31/20  
Training as of 10/31/20  
Training Rate

500,294.55  
211,039.20  
42.18%

Dislocated Worker

Total NOO (minus 10% Admin)  
Training Requirement (40%)  
Training Spent as of 10/31/20  
Training needed to spend

313,548.30  
125,419.32  
(115,441.90)  
9,977.42

Operational/Non Training (60%)  
Operational/Non Training Spent as of 10/31/20  
Balance

188,128.98  
(165,495.15)  
22,633.83

Dislocated Worker

Total Expenditures as of 10/31/20  
Training as of 10/31/20  
Training Rate

280,937.05  
115,441.90  
41.09%

Adult/DW Combined

Total NOO (minus 10% Admin)  
Training Requirement (40%)  
Training Spent as of 10/31/20  
Training needed to spend

841,146.30  
336,458.52  
(326,481.10)  
9,977.42

Operational/Non Training (60%)  
Operational/Non Training Spent as of 10/31/20  
Balance

504,687.78  
(454,750.50)  
49,937.28

Adult/DW Combined

Total Expenditures as of 10/31/20  
Training as of 10/31/20  
Training Rate

781,231.60  
326,481.10  
41.79%

# Ross Budget vs Actual Training

PY 20-21

Per Ross Budget  
Budget/Contract

Description	Adult		DW		YOS (75%)		YIS (25%)		Total		WIOA Training Budget 8-6-20	Ross Total WIOA Budget
	Training	Invoice	Training	Invoice	Training	Invoice	Training	Invoice	Training	Invoice		
July-20												
ITA	\$225,675.32	\$183,899.26			\$112,949.37		\$37,649.72		\$560,173.67			Adult 474,256.62
OJT	\$13,280.00	\$0.00			\$0.00		\$0.00		\$13,280.00			DW 337,836.46
Transitional Jobs (Adult WEX)	\$0.00	\$844.81			\$0.00		\$0.00		\$844.81			YOS 309,680.20
Youth Work Exp	\$6,917.50	\$860.00			\$0.00		\$0.00		\$7,777.50			YIS 103,226.73
Youth Incentives	\$0.00	\$0.00			\$367.50		\$0.00		\$367.50			1,225,000.01
Support Services	\$973.88	\$0.00			\$0.00		\$0.00		\$973.88			
	<b>\$21,171.38</b>	<b>\$1,704.81</b>			<b>\$367.50</b>		<b>\$0.00</b>		<b>\$23,243.69</b>			
											<b>Total July 2020 Invoice</b>	
August-20												
ITA	\$0.00	\$0.00			\$0.00		\$0.00		\$0.00			
OJT	\$792.00	\$518.43			\$0.00		\$0.00		\$1,310.43			
Transitional Jobs (Adult WEX)	\$8,155.00	\$2,755.00			\$0.00		\$0.00		\$10,910.00			
Youth Work Exp					\$0.00		\$1,760.00		\$1,760.00			
Youth Incentives									\$0.00			
Support Services	\$949.20	\$5.13			\$0.00		\$0.00		\$954.33			
	<b>\$9,896.20</b>	<b>\$3,278.56</b>			<b>\$0.00</b>		<b>\$1,760.00</b>		<b>\$14,934.76</b>			
											<b>Total Aug 2020 Invoice</b>	
September-20												
ITA	\$3,360.00	\$5,855.00			\$0.00		\$0.00		\$9,215.00			
OJT	\$0.00	\$8,913.82			\$0.00		\$0.00		\$8,913.82			
Transitional Jobs (Adult WEX)	\$5,685.00	\$1,187.50			\$0.00		\$0.00		\$6,872.50			
Youth Work Exp							\$1,780.00		\$1,780.00			
Youth Incentives									\$0.00			
Support Services	\$1,167.82	\$980.18			\$0.00		\$0.00		\$2,148.00			
	<b>\$10,212.82</b>	<b>\$16,936.50</b>			<b>\$0.00</b>		<b>\$1,780.00</b>		<b>\$28,929.32</b>			
											<b>Total Sep 2020 Invoice</b>	
October-20												
ITA	\$9,859.21	\$14,732.25			\$0.00		\$0.00		\$24,591.46			
OJT	\$1,311.75	\$5,679.76			\$0.00		\$0.00		\$6,991.51			
Transitional Jobs (Adult WEX)	\$6,865.00	\$1,507.50			\$0.00		\$0.00		\$8,372.50			
Youth Work Exp							\$1,187.50		\$1,187.50			
Youth Incentives									\$0.00			
Support Services	\$476.98	\$2,918.19			\$0.00		\$0.00		\$3,395.17			
	<b>\$18,512.94</b>	<b>\$24,837.70</b>			<b>\$0.00</b>		<b>\$1,187.50</b>		<b>\$44,538.14</b>			
											<b>Total Oct 2020 Invoice</b>	
											<b>Actual 20% Training Spent @ 10/31/20</b>	
											<b>Ideal 33% Training Spent @ 10/31/20</b>	
Total Expended	\$59,793.34	\$46,757.57			\$367.50		\$4,727.50		\$111,645.91			
Unexpended	<b>\$165,881.98</b>	<b>\$137,141.69</b>			<b>\$112,581.87</b>		<b>\$32,922.22</b>		<b>\$448,527.76</b>			

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# Ross Training Summary

Training Summary as of 10/31/20

	PY 20-21 Budget	YTD Reimbursement	Balance
D-PC Adult	124,121.60	4,509.96	119,611.64
D-PC DW	101,144.59	16,210.02	84,934.57
D-PC YOS	62,121.88	-	62,121.88
D-PC YIS	20,707.22	4,727.50	15,979.72
M-HC Adult	78,986.47	52,923.43	26,063.04
M-HC DW	64,364.74	25,301.80	39,062.94
M-HC YOS	39,532.49	367.50	39,164.99
M-HC YIS	13,177.50	-	13,177.50
Pat Adult	22,567.25	2,359.95	20,207.30
Pat DW	18,389.93	5,245.75	13,144.18
Pat YOS	11,295.00	-	11,295.00
Pat YIS	3,765.00	-	3,765.00
Total	560,173.67	111,645.91	448,527.76

## D-PC Adult

830000 - Training Services	86,002.40	-	86,002.40
832500 - Contractual Training Services	990.00	-	990.00
833000 - Transitional Jobs	5,500.00	4,215.00	1,285.00
840000 - Supportive Services	5,087.50	294.96	4,792.54
850000 - OJT Training	23,760.00	-	23,760.00
901000 - Assessments, Lic. & Cert. Tests	2,781.70	-	2,781.70
Total	124,121.60	4,509.96	119,611.64

## D-PC DW

830000 - Training Services	69,968.28	8,224.00	81,744.28
832500 - Contractual Training Services	810.00	-	810.00
833000 - Transitional Jobs	4,500.00	-	4,500.00
840000 - Supportive Services	4,162.50	3,623.08	539.42
850000 - OJT Training	19,440.00	4,362.94	15,077.06
901000 - Assessments, Lic. & Cert. Tests	2,263.81	-	2,263.81
Total	101,144.59	16,210.02	84,934.57

## D-PC YOS

820500 - Work Experience/Internships	30,335.75	-	30,335.75
830000 - Training Services	26,195.25	-	26,195.25
831000 - Incentives/Stipends	3,750.00	-	3,750.00
901000 - Assessments, Lic. & Cert. Tests	1,840.88	-	1,840.88
Total	62,121.88	-	62,121.88

# D-PC YIS

820500 · Work Experience/Internships	7,389.25	4,727.50	2,661.75
830000 · Training Services	11,454.34	-	11,454.34
831000 · Incentives/Stipends	1,250.00	-	1,250.00
901000 · Assessments, Lic. & Cert. Tests	613.63	-	613.63
<b>Total</b>	<b>20,707.22</b>	<b>4,727.50</b>	<b>15,979.72</b>

# M-HC Adult

830000 · Training Services	55,440.66	24,139.26	31,301.40
832500 · Contractual Training Services	550.00	-	550.00
833000 · Transitional Jobs	990.00	23,407.50	(22,417.50)
840000 · Supportive Services	2,311.55	3,272.92	(961.37)
850000 · OJT Training	17,710.00	2,103.75	15,606.25
901000 · Assessments, Lic. & Cert. Tests	1,984.26	-	1,984.26
<b>Total</b>	<b>78,986.47</b>	<b>52,923.43</b>	<b>26,063.04</b>

# M-HC DW

830000 · Training Services	45,099.98	9,396.26	35,703.72
832500 · Contractual Training Services	450.00	-	450.00
833000 · Transitional Jobs	1,800.00	6,310.00	(4,510.00)
840000 · Supportive Services	1,891.27	238.42	1,652.85
850000 · OJT Training	13,500.00	9,357.12	4,142.88
901000 · Assessments, Lic. & Cert. Tests	1,623.49	-	1,623.49
<b>Total</b>	<b>64,364.74</b>	<b>25,301.80</b>	<b>39,062.94</b>

# M-HC YOS

820500 · Work Experience/Internships	27,492.79	367.50	27,125.29
830000 · Training Services	6,789.70	-	6,789.70
830500 · Occupational Skills Training	3,000.00	-	3,000.00
831000 · Incentives/Stipends	2,250.00	-	2,250.00
<b>Total</b>	<b>39,532.49</b>	<b>367.50</b>	<b>39,164.99</b>

# M-HC YIS

820500 · Work Experience/Internships	5,204.05	-	5,204.05
830000 · Training Services	6,223.45	-	6,223.45
830500 · Occupational Skills Training	1,000.00	-	1,000.00
831000 · Incentives/Stipends	750.00	-	750.00
<b>Total</b>	<b>13,177.50</b>	<b>-</b>	<b>13,177.50</b>

Pat Adult

830000 - Training Services	15,723.49	2,359.95	13,363.54
832500 - Contractual Training Services	550.00	-	550.00
833000 - Transitional Jobs	989.68	-	989.68
840000 - Supportive Services	550.37	-	550.37
850000 - OJT Training	3,960.00	-	3,960.00
901000 - Assessments, Lic. & Cert. Tests	793.71	-	793.71
<b>Total</b>	<b>22,567.25</b>	<b>2,359.95</b>	<b>20,207.30</b>

Pat DW

830000 - Training Services	12,790.23	2,966.99	9,823.24
832500 - Contractual Training Services	450.00	-	450.00
833000 - Transitional Jobs	810.00	-	810.00
840000 - Supportive Services	450.30	42.00	408.30
850000 - OJT Training	3,240.00	2,236.76	1,003.24
901000 - Assessments, Lic. & Cert. Tests	649.40	-	649.40
<b>Total</b>	<b>18,389.93</b>	<b>5,245.75</b>	<b>13,144.18</b>

Pat YOS

820500 - Work Experience/Internships	5,526.10	-	5,526.10
830000 - Training Services	3,451.40	-	3,451.40
830500 - Occupational Skills Training	1,125.00	-	1,125.00
831000 - Incentives/Stipends	1,192.50	-	1,192.50
<b>Total</b>	<b>11,295.00</b>		<b>11,295.00</b>

Pat YIS

820500 - Work Experience/Internships	2,052.03	-	2,052.03
830000 - Training Services	650.47	-	650.47
830500 - Occupational Skills Training	375.00	-	375.00
831000 - Incentives/Stipends	687.50	-	687.50
<b>Total</b>	<b>3,765.00</b>		<b>3,765.00</b>

## Ross Operational vs. Training Spending

Ross

WIOA Spending FYE 6/30/21

as of October 31, 2020

Operational Spending	223,824.70
Operational Annual Budget	664,826.33
% Spent	33.67%
Ideal (4 months out of 12)	33.33%

Training Spending	111,645.91
Training Annual Budget	560,173.67
% Spent	19.93%
Ideal (4 months out of 12)	33.33%

# **West Piedmont Workforce Investment Board**

**October 2020**

**Financial Statements**

**Pages 1 - 40**



**West Piedmont Workforce Investment Board**  
**Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
**As of October 31, 2020**

	<u>Oct 31, 20</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Pitts. Co. (Donations)	100.00
Pitts. Co. (Harvest)	187,248.57
Stifel Nicolaus (NAP)	<u>212.09</u>
<b>Total Checking/Savings</b>	187,560.66
<b>Accounts Receivable</b>	
<b>A/R-Rent &amp; Shared Costs</b>	
CRP-Martinsville	1,060.36
DARS-Danville	3,262.38
DARS-Martinsville	11,772.52
DCC-Danville	549.68
DOE-Martinsville	95.03
DPS-Danville	84.72
DSS-Danville	1,115.17
DSS-Martinsville	366.34
Goodwill-Martinsville	-1,232.20
PCCA-Danville	3,217.60
PHCC-Martinsville	1,499.58
SAAA-Danville	40.25
STEP-Martinsville	318.00
VEC-Danville	4,035.06
VEC-Martinsville	<u>37,175.09</u>
<b>Total A/R-Rent &amp; Shared Costs</b>	63,359.58
A/R - Economic Equity	9,664.00
A/R - Pathways Grant	6,657.23
A/R - TANF Grant	22,373.08
A/R - VCCS PY 19	181,123.45
A/R - VCCS PY 20	28,258.80
A/R - VEC COVID 19 Reop.	10,077.80
A/R - VEC Wagner-Peyser	120,346.71
Grant Rec.-America's Promise	11,047.00
Grant Rec.-Economic Equity	193,897.83
Grant Rec.-RR Workforce Plan	10,000.00
Grant Rec.-TANF Grant	11,777.49
Grant Rec.-VEC COVID 19 Reop.	10,769.45
Grant Rec.-VEC Wagner Peyser	118,965.28
Grant Receivable 2019/2020	33,711.03
Grant Receivable 2020/2021	<u>1,269,575.08</u>
<b>Total Accounts Receivable</b>	<u>2,101,603.81</u>
<b>Total Current Assets</b>	<u>2,289,164.47</u>
<b>TOTAL ASSETS</b>	<u><u>2,289,164.47</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
Def. Rev.-America's Promise	
WPWIB	<u>17,704.23</u>
<b>Total Def. Rev.-America's Promise</b>	17,704.23
Def. Rev.-Economic Equity	203,561.83
Def. Rev.-Harvest Foundation	187,248.57
Def. Rev.-RR Workforce Plan	10,000.00

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.<sup>1</sup>

**West Piedmont Workforce Investment Board**  
**Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
**As of October 31, 2020**

	<u>Oct 31, 20</u>
Def. Rev.-VEC COVID-19 Reopenin	20,847.25
Def. Rev.-VEC Wagner Peyser	239,311.99
Def. Rev. - TANF Grant	34,150.57
Deferred Revenue 20-21	
Def. Rev.-Admin 20-21	101,558.15
Def. Rev.-Adult 20-21	
D-PC	190,665.96
D-PC One Stop	27,219.39
M-HC	58,267.42
M-HC One Stop	11,673.28
Other Operational	76,210.93
Pat. Co.	38,783.77
Pat. Co. One Stop	3,182.57
PY 21-22	74,484.57
Total Def. Rev.-Adult 20-21	480,487.89
Def. Rev.-DW 20-21	
D-PC	124,269.90
D-PC One Stop	16,952.03
M-HC	69,222.28
M-HC One Stop	7,506.57
Other Operational	58,395.82
Pat. Co.	24,014.94
Pat. Co. One Stop	1,641.90
PY 21-22	48,518.30
Total Def. Rev.-DW 20-21	350,521.74
Def. Rev.-YIS 20-21	
D-PC	41,003.86
D-PC One Stop	7,975.01
M-HC	29,132.94
M-HC One Stop	3,278.17
Other Operational	157,526.58
Pat. Co.	9,350.22
Pat. Co. One Stop	764.52
Total Def. Rev.-YIS 20-21	249,031.30
Def. Rev.-YOS 20-21	
D-PC	104,006.86
D-PC One Stop	22,901.45
M-HC	60,717.05
M-HC One Stop	9,367.64
Other Operational	169,804.17
Pat. Co.	25,093.31
Pat. Co. One Stop	2,538.38
Total Def. Rev.-YOS 20-21	394,428.86
Total Deferred Revenue 20-21	1,576,027.94
Total Other Current Liabilities	2,288,852.38
Total Current Liabilities	2,288,852.38
Total Liabilities	2,288,852.38
Equity	
32000 · Unrestricted Net Assets	312.09
Total Equity	312.09
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>2,289,164.47</u></b>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework2

**West Piedmont Workforce-Investment Board**  
**Summary Totals**  
October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Dislocated June 2020	19,016.81	13,698.05	40,106.24	54,792.23	164,376.23	5	73.20%	24.40%
MHC Dislocated June 2020	11,815.48	8,771.60	36,036.11	35,086.48	105,258.81	6	102.71%	34.24%
Patrick Dislocated June 2020	3,094.38	2,646.16	7,738.67	10,584.74	31,753.62	7	73.11%	24.37%
Danville/Pitts. Co. DW One Stop MHC DW One Stop	1,191.27	1,786.18	4,481.88	7,144.72	21,433.92	8	62.73%	20.91%
Patrick DW One Stop	1,521.96	1,082.05	5,477.80	4,328.20	12,984.37	9	126.56%	42.19%
Other Dislocated	104.10	169.18	388.14	676.75	2,030.03	10	57.35%	19.12%
	940.53	2,891.72	2,939.38	11,566.88	34,700.58	11	25.41%	8.47%
<b>Total Dislocated</b>	<b>37,684.53</b>	<b>31,044.94</b>	<b>112,630.25</b>	<b>124,180.00</b>	<b>372,537.56</b>		<b>90.70%</b>	<b>30.23%</b>
Danville/Pitts. Co. Adult June 2020	10,005.10	18,812.40	35,082.08	75,249.63	225,748.16	12	46.62%	15.54%
MHC Adult June 2020	22,064.92	12,043.50	86,254.16	48,174.00	144,521.26	13	179.05%	59.68%
Patrick Adult June 2020	3,020.92	3,621.74	4,674.89	14,487.09	43,460.40	14	32.27%	10.76%
Danville/Pitts. Co. Adult One Stop MHC Adult One Stop	1,928.77	2,924.46	7,873.71	11,697.84	35,093.10	15	67.31%	22.44%
Patrick Adult One Stop	2,484.15	1,789.03	9,794.96	7,156.12	21,468.24	16	136.88%	45.63%
Other Adult	207.71	330.60	784.43	1,322.43	3,967.00	17	59.32%	19.77%
	3,007.39	3,509.75	9,268.78	14,039.00	42,116.98	18	66.02%	22.01%
<b>Total Adult</b>	<b>42,698.96</b>	<b>43,031.48</b>	<b>157,347.80</b>	<b>172,126.11</b>	<b>516,375.14</b>		<b>91.41%</b>	<b>30.47%</b>
Danville/Pitts. Co. Youth In June 2020	1,434.52	3,892.08	5,701.05	15,568.38	46,704.66	19	36.62%	12.21%
MHC Youth In June 2020	274.29	2,517.45	1,076.08	10,069.85	30,209.05	20	10.69%	3.56%
Patrick Youth In June 2020	2.00	779.55	3.91	3,118.30	9,354.43	21	0.13%	0.04%
Danville/Pitts. Co. YIS One Stop MHC YIS One Stop	510.55	839.17	2,094.79	3,356.71	10,069.79	22	62.41%	20.80%
Patrick YIS One Stop	652.28	493.39	2,642.17	1,973.56	5,920.34	23	133.88%	44.63%
Other Youth In	50.26	80.72	204.03	322.94	968.55	24	63.18%	21.07%
	2,836.30	5,691.64	11,414.24	22,766.56	68,299.63	25	50.14%	16.71%
<b>Total Youth In</b>	<b>5,760.20</b>	<b>14,294.00</b>	<b>23,152.96</b>	<b>57,176.30</b>	<b>171,526.45</b>		<b>40.49%</b>	<b>13.50%</b>

*Ideal 100%*

*Ideal 33%*

**West Piedmont Workforce-Investment Board**  
**Summary Totals**  
October 2020

	Oct 20	Budget	Jul - Oct 20	YTD Budget	Annual Budget	Page #	% YTD Budget	% Annual Budget
Danville/Pitts. Co. Youth Out	9,908.66	11,772.15	37,257.86	47,088.70	141,265.39	26	79.12%	26.37%
June 2020			14.21					
MHC Youth Out	7,908.06	7,616.63	30,682.01	30,466.54	91,399.11	27	100.71%	33.57%
June 2020			13.85					
Patrick Youth Out	573.32	2,320.71	2,754.64	9,282.88	27,847.97	28	29.67%	9.89%
June 2020			18.05					
Danville/Pitts. Co. YOS One Stop	1,526.50	2,421.63	6,157.94	9,686.54	29,059.38	29	63.57%	21.19%
MHC YOS One Stop	1,950.21	1,415.77	7,621.37	5,663.14	16,989.01	30	134.58%	44.86%
Patrick YOS One Stop	150.77	260.02	581.69	1,040.11	3,120.06	31	55.93%	18.64%
Other Youth Out	8,075.49	10,099.44	29,324.95	40,397.76	121,193.24	32	72.59%	24.20%
Total Youth Out	30,093.01	35,906.35	114,426.57	143,625.67	430,874.16		79.67%	26.56%
Administration	10,142.03	11,415.34	41,363.35	45,661.36	136,983.68	33	90.59%	30.20%
America's Promise Grant	6,647.60	6,883.33	26,729.05	27,533.36	41,300.00	34	97.08%	64.72%
Harvest Foundation Grant	37,387.14	31,305.96	105,871.28	125,223.86	331,106.09	35	84.55%	31.98%
Economic Equity Grant	9,425.22	18,541.66	12,996.08	74,166.76	166,875.00	36	17.52%	7.79%
Wagner-Peyser	72,074.03	77,294.90	224,457.32	309,179.63	463,769.31	37	72.60%	48.40%
VEC COVID 19 Reopening Grant	3,256.20	8,821.05	32,079.04	35,284.23	52,926.29	38	90.92%	60.61%
RR COVID	0.00	0.00	1,438.85	0.00	0.00	39		
TANF Grant	21,722.97	13,190.03	47,048.60	52,760.14	158,279.93	40	89.17%	29.72%
Total Spending and Budget	276,891.89	291,729.04	899,541.15	1,166,917.42	2,842,553.61		77.09%	31.65%
America's Promise Grant	-6,647.60	-6,883.33	-26,729.05	-27,533.36	-41,300.00			
June 2020 Expenses	0.00	0.00	-19,139.62	0.00	0.00			
Harvest Foundation Grant	-37,387.14	-31,305.96	-105,871.28	-125,223.86	-331,106.09			
Economic Equity Grant	-9,425.22	-18,541.66	-12,996.08	-74,166.76	-166,875.00			
Wagner-Peyser	-72,074.03	-77,294.90	-224,457.32	-309,179.63	-463,769.31			
VEC COVID 19 Reopening Grant	-3,256.20	-8,821.05	-32,079.04	-35,284.23	-52,926.29			
RR COVID	0.00	0.00	-1,438.85	0.00	0.00			
TANF Grant	-21,722.97	-13,190.03	-47,048.60	-52,760.14	-158,279.93			
Total on Original NOO	126,378.73	135,692.11	429,781.31	542,769.44	1,628,296.99		79.18%	26.39%
				(204,734.97)	C/O given to Ross			
				122,999.98	3 months set aside PY21			
				(124,290.12)	3 months from PY 19			
				5,826.12	Admin under budget			
				1,428,098.00	matches NOO			

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	209.68	417.61	50.21%	825.49	1,670.44	49.42%	5,011.31
111000 • Salary & Wages-Client Services	3,648.33	2,735.26	133.38%	14,458.60	10,941.04	132.15%	32,823.06
211000 • FICA-Client Services	982.95	675.93	145.42%	3,744.90	2,703.72	138.51%	8,111.09
350000 • Printing	0.00	11.58	0.0%	0.00	46.32	0.0%	138.93
360000 • Outreach	0.00	46.31	0.0%	64.03	185.24	34.57%	555.71
521000 • Postage	1.76	11.58	15.2%	59.11	46.32	127.61%	138.93
523000 • Telephone	48.47	58.63	82.67%	370.93	234.52	158.17%	703.56
542000 • Lease/Rental-Building	366.64	455.24	80.54%	1,663.46	1,820.96	91.35%	5,462.86
543000 • Shared Costs	137.42			549.68			
550000 • Travel	19.38	88.18	21.98%	47.98	352.72	13.6%	1,058.16
563000 • Indirect	484.10	489.69	103.07%	1,902.91	1,878.76	101.29%	5,636.28
563500 • Management Fee	0.00	234.85	0.0%	0.00	939.40	0.0%	2,818.14
564000 • Professional Dev.-Operating	5.67	22.33	25.39%	117.76	89.32	131.84%	267.90
600100 • Office Supplies	15.75	42.14	37.38%	100.59	168.59	59.67%	505.71
830000 • Training Services	8,224.00	5,830.69	141.05%	13,692.00	23,322.76	58.71%	69,968.28
832500 • Contractual Training Services	0.00	67.50	0.0%	0.00	270.00	0.0%	810.00
833000 • Transitional Jobs	0.00	375.00	0.0%	0.00	1,500.00	0.0%	4,500.00
840000 • Supportive Services	2,642.90	346.88	761.91%	3,623.08	1,387.52	261.12%	4,162.50
850000 • OJT Training	2,229.76	1,620.00	137.64%	5,365.77	6,480.00	82.81%	19,440.00
901000 • Assessments, Lic. & Cert. Tests	0.00	188.65	0.0%	0.00	754.60	0.0%	2,263.81
Total Expense	19,016.81	13,698.05	138.83%	46,586.29	54,792.23	85.02%	164,376.23
Net Ordinary Income	-19,016.81	-13,698.05	138.83%	-46,586.29	-54,792.23	85.02%	-164,376.23
Net Income	-19,016.81	-13,698.05	138.83%	-46,586.29	-54,792.23	85.02%	-164,376.23

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	72.30	250.57	28.85%	303.29	1,002.28	30.26%	3,006.79
111000 · Salary & Wages-Client Services	1,258.00	1,928.20	65.24%	5,337.59	7,712.80	69.2%	23,138.39
211000 · FICA-Client Services	338.94	454.58	74.56%	1,378.88	1,818.32	75.83%	5,454.94
350000 · Printing	0.00	3.48	0.0%	0.00	13.92	0.0%	41.88
360000 · Outreach	0.00	11.58	0.0%	23.41	46.32	50.54%	138.93
521000 · Postage	0.61	3.48	17.53%	22.61	13.92	162.43%	41.68
523000 · Telephone	16.71	33.81	49.42%	140.50	135.24	103.89%	405.71
542000 · Lease/Rental-Building	550.16	169.62	324.35%	2,280.45	678.48	336.11%	2,035.43
543000 · Shared Costs	104.75			419.00			
550000 · Travel	24.65	45.96	53.63%	53.09	183.86	28.88%	551.54
563000 · Indirect	166.92	353.13	47.27%	701.97	1,412.52	49.7%	4,237.50
563500 · Management Fee	0.00	145.04	0.0%	0.00	580.16	0.0%	1,740.40
564000 · Professional Dev.-Operating	1.96	6.80	28.82%	45.18	27.22	165.98%	81.62
600100 · Office Supplies	5.43	1.62	335.19%	37.42	6.50	575.69%	19.46
830000 · Training Services	6,036.26	3,758.33	160.61%	10,812.23	15,033.34	71.92%	45,089.98
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	150.00	0.0%	450.00
833000 · Transitional Jobs	1,507.50	150.00	1,005.0%	6,310.00	600.00	1,051.67%	1,800.00
840000 · Supportive Services	233.29	157.61	148.02%	267.89	630.44	42.49%	1,891.27
850000 · OJT Training	1,498.00	1,125.00	133.16%	13,748.58	4,500.00	305.52%	13,500.00
901000 · Assessments, Lic. & Cert. Tests	0.00	135.29	0.0%	0.00	541.16	0.0%	1,623.49
Total Expense	11,815.48	8,771.60	134.7%	41,882.09	35,086.48	119.37%	105,258.81
Net Ordinary Income	-11,815.48	-8,771.60	134.7%	-41,882.09	-35,086.48	119.37%	-105,258.81
Net Income	-11,815.48	-8,771.60	134.7%	-41,882.09	-35,086.48	119.37%	-105,258.81

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	24.00	14.66	163.71%	92.27	58.66	157.3%	175.94
111000 · Salary & Wages-Client Services	417.52	678.60	61.53%	1,627.50	2,714.40	59.96%	8,143.16
211000 · FICA-Client Services	112.49	116.37	96.67%	420.01	465.48	90.23%	1,396.37
350000 · Printing	0.00	1.02	0.0%	0.00	4.08	0.0%	12.19
360000 · Outreach	0.00	5.08	0.0%	6.63	20.32	32.63%	60.97
521000 · Postage	0.20	2.03	9.85%	6.90	8.15	84.66%	24.39
523000 · Telephone	5.55	11.08	50.09%	44.07	44.32	99.44%	132.91
542000 · Lease/Rental-Building	6.64	139.37	4.76%	48.62	557.48	8.72%	1,672.44
550000 · Travel	4.14	16.84	24.58%	18.84	67.36	27.97%	202.01
563000 · Indirect	55.40	81.05	68.35%	213.97	324.20	66.0%	972.55
563500 · Management Fee	0.00	40.48	0.0%	0.00	161.92	0.0%	485.77
564000 · Professional Dev.-Operating	0.65	3.25	20.0%	14.40	13.02	110.6%	39.02
600100 · Office Supplies	1.80	3.83	47.0%	11.18	15.32	72.98%	45.97
830000 · Training Services	471.99	1,065.85	44.28%	4,382.96	4,263.43	102.8%	12,790.23
832500 · Contractual Training Services	0.00	37.50	0.0%	0.00	150.00	0.0%	450.00
833000 · Transitional Jobs	0.00	67.50	0.0%	0.00	270.00	0.0%	810.00
840000 · Supportive Services	42.00	37.53	111.91%	42.00	150.12	27.98%	450.30
850000 · OJT Training	1,952.00	270.00	722.96%	3,945.32	1,080.00	365.31%	3,240.00
901000 · Assessments, Lic. & Cert. Tests	0.00	54.12	0.0%	0.00	216.48	0.0%	649.40
Total Expense	3,094.38	2,646.16	116.94%	10,874.67	10,584.74	102.74%	31,753.62
Net Ordinary Income	-3,094.38	-2,646.16	116.94%	-10,874.67	-10,584.74	102.74%	-31,753.62
Net Income	-3,094.38	-2,646.16	116.94%	-10,874.67	-10,584.74	102.74%	-31,753.62

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop

October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	833.15	1,338.14	62.26%	3,081.74	5,352.56	57.58%	16,057.67
211000 · FICA-Client Services	224.46	275.38	81.51%	798.95	1,101.52	72.53%	3,304.52
523000 · Telephone	11.07	10.84	102.12%	93.40	43.36	215.41%	130.00
542000 · Lease/Rental-Building	13.23	45.84	28.86%	99.24	183.36	54.12%	550.00
563000 · Indirect	105.76	74.54	141.88%	388.06	298.16	130.15%	894.49
563500 · Management Fee	0.00	37.27	0.0%	0.00	149.08	0.0%	447.24
600100 · Office Supplies	3.60	4.17	86.33%	20.49	16.68	122.84%	50.00
Total Expense	1,191.27	1,786.18	66.69%	4,481.88	7,144.72	62.73%	21,433.92
Net Ordinary Income	-1,191.27	-1,786.18	66.69%	-4,481.88	-7,144.72	62.73%	-21,433.92
Net Income	-1,191.27	-1,786.18	66.69%	-4,481.88	-7,144.72	62.73%	-21,433.92



# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop

October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	1,084.42	777.98	136.82%	3,783.86	3,111.92	121.59%	9,335.70
211000 - FICA-Client Services	286.77	211.54	135.56%	982.65	846.16	116.13%	2,538.44
523000 - Telephone	14.14	12.50	113.12%	96.98	50.00	193.96%	150.00
542000 - Lease/Rental-Building	16.92	29.17	58.01%	111.84	116.68	95.85%	350.00
563000 - Indirect	135.12	10.58	1,277.13%	476.65	42.32	1,126.3%	126.92
563500 - Management Fee	0.00	36.11	0.0%	0.00	144.44	0.0%	433.31
600100 - Office Supplies	4.59	4.17	110.07%	25.82	16.68	154.8%	50.00
Total Expense	1,521.96	1,082.05	140.66%	5,477.80	4,328.20	126.56%	12,984.37
Net Ordinary Income	-1,521.96	-1,082.05	140.66%	-5,477.80	-4,328.20	126.56%	-12,984.37
Net Income	-1,521.96	-1,082.05	140.66%	-5,477.80	-4,328.20	126.56%	-12,984.37

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	72.81	75.01	97.07%	267.96	300.04	89.31%	900.10
211000 · FICA-Client Services	19.62	52.89	37.1%	68.92	211.59	32.57%	634.71
523000 · Telephone	0.97	4.17	23.26%	7.71	16.68	46.22%	50.00
542000 · Lease/Rental-Building	1.15	16.67	6.9%	8.05	66.68	12.07%	200.00
563000 · Indirect	9.24	12.79	72.24%	33.68	51.16	65.83%	153.48
563500 · Management Fee	0.00	6.40	0.0%	0.00	25.60	0.0%	76.74
600100 · Office Supplies	0.31	1.25	24.8%	1.82	5.00	36.4%	15.00
Total Expense	104.10	169.18	61.53%	388.14	676.75	57.35%	2,030.03
Net Ordinary Income	-104.10	-169.18	61.53%	-388.14	-676.75	57.35%	-2,030.03
Net Income	-104.10	-169.18	61.53%	-388.14	-676.75	57.35%	-2,030.03

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated**  
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
51-110 · Dislocated Wkr Salary-Oper							
110160 · Admin to Dislocated	1,255.62			4,022.48			
Total 51-110 · Dislocated Wkr Salary-Oper	<u>1,255.62</u>			<u>4,022.48</u>			
Total 110000 · Salary & Wages-Operational	<u>1,255.62</u>			<u>4,022.48</u>			
210000 · FICA/Benefits-Operational							
51-210 · Dislocated-FICA/Ben-Operational							
512160 · Admin to Dislocated	424.66			1,709.92			
Total 51-210 · Dislocated-FICA/Ben-Operational	<u>424.66</u>			<u>1,709.92</u>			
Total 210000 · FICA/Benefits-Operational	<u>424.66</u>			<u>1,709.92</u>			
601400 · Other Operating Supplies							
51-6014 · Dislocated-Other Operating Supp							
One Stop Rent	-1,871.31			-7,544.30			
One Stop Shared Costs	-547.79			-2,203.46			
Unob. DW Incumb. Wkr.	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
51-6014 · Dislocated-Other Operating Supp - Other	1,679.35	2,891.72	58.07%	6,954.74	11,566.88	60.13%	34,700.58
Total 51-6014 · Dislocated-Other Operating Supp	<u>-739.75</u>	<u>2,891.72</u>	<u>-25.58%</u>	<u>-2,793.02</u>	<u>11,566.88</u>	<u>-24.15%</u>	<u>34,700.58</u>
Total 601400 · Other Operating Supplies	<u>-739.75</u>	<u>2,891.72</u>	<u>-25.58%</u>	<u>-2,793.02</u>	<u>11,566.88</u>	<u>-24.15%</u>	<u>34,700.58</u>
Total Expense	<u>940.53</u>	<u>2,891.72</u>	<u>32.53%</u>	<u>2,939.38</u>	<u>11,566.88</u>	<u>25.41%</u>	<u>34,700.58</u>
Net Ordinary Income	<u>-940.53</u>	<u>-2,891.72</u>	<u>32.53%</u>	<u>-2,939.38</u>	<u>-11,566.88</u>	<u>25.41%</u>	<u>-34,700.58</u>
Net Income	<u>-940.53</u>	<u>-2,891.72</u>	<u>32.53%</u>	<u>-2,939.38</u>	<u>-11,566.88</u>	<u>25.41%</u>	<u>-34,700.58</u>

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 - Salary & Wages-Operational	273.22	674.37	40.52%	1,079.78	2,697.48	40.03%	8,092.36
111000 - Salary & Wages-Client Services	4,753.89	4,416.95	107.63%	18,811.72	17,667.80	106.48%	53,003.34
211000 - FICA-Client Services	1,280.82	1,091.50	117.35%	4,883.99	4,366.00	111.86%	13,097.96
350000 - Printing	0.00	18.70	0.0%	0.00	74.80	0.0%	224.34
360000 - Outreach	0.00	74.78	0.0%	86.98	299.12	29.08%	897.37
521000 - Postage	2.29	18.70	12.25%	74.97	74.80	100.23%	224.34
523000 - Telephone	63.16	88.84	71.09%	468.53	355.36	131.85%	1,066.06
542000 - Lease/Rental-Building	384.22	717.48	53.55%	1,791.02	2,869.92	62.41%	8,609.70
543000 - Shared Costs	137.42			549.68			
550000 - Travel	31.38	142.40	22.04%	88.70	569.60	15.57%	1,708.74
563000 - Indirect	630.79	758.47	83.17%	2,477.55	3,033.88	81.66%	9,101.58
563500 - Management Fee	0.00	379.23	0.0%	0.00	1,516.95	0.0%	4,550.79
564000 - Professional Dev.-Operating	7.39	36.05	20.5%	146.52	144.20	101.61%	432.61
600100 - Office Supplies	20.52	51.45	39.88%	131.17	205.80	63.74%	617.37
830000 - Training Services	0.00	7,166.87	0.0%	0.00	28,667.48	0.0%	86,002.40
832500 - Contractual Training Services	0.00	82.50	0.0%	0.00	330.00	0.0%	990.00
833000 - Transitional Jobs	2,420.00	458.34	527.99%	4,215.00	1,833.36	229.91%	5,500.00
840000 - Supportive Services	0.00	423.96	0.0%	384.96	1,695.84	22.7%	5,087.50
850000 - OJT Training	0.00	1,980.00	0.0%	0.00	7,920.00	0.0%	23,760.00
901000 - Assessments, Lic. & Cert. Tests	0.00	231.81	0.0%	0.00	927.24	0.0%	2,781.70
Total Expense	10,005.10	18,812.40	53.18%	35,190.57	75,249.63	46.77%	225,748.16
Net Ordinary Income	-10,005.10	-18,812.40	53.18%	-35,190.57	-75,249.63	46.77%	-225,748.16
Net Income	-10,005.10	-18,812.40	53.18%	-35,190.57	-75,249.63	46.77%	-225,748.16

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker**  
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
110000 · Salary & Wages-Operational	269.94	404.62	66.71%	1,057.26	1,618.48	65.32%	4,855.42
111000 · Salary & Wages-Client Services	4,696.82	2,950.41	159.19%	18,457.62	11,801.64	156.4%	35,404.99
211000 · FICA-Client Services	1,265.44	736.24	171.88%	4,788.71	2,944.96	162.61%	8,834.84
350000 · Printing	0.00	5.61	0.0%	0.00	22.44	0.0%	67.30
360000 · Outreach	0.00	18.70	0.0%	83.94	74.80	112.22%	224.34
521000 · Postage	2.26	5.61	40.29%	73.99	22.44	329.72%	67.30
523000 · Telephone	62.40	62.28	100.19%	462.69	249.12	185.73%	747.37
542000 · Lease/Rental-Building	1,134.97	408.75	277.67%	4,786.45	1,635.00	292.75%	4,904.93
543000 · Shared Costs	209.41			837.64			
550000 · Travel	39.90	74.22	53.76%	96.60	296.88	32.54%	890.64
563000 · Indirect	623.22	509.19	122.39%	2,430.37	2,036.76	119.33%	6,110.26
563500 · Management Fee	0.00	267.38	0.0%	0.00	1,069.52	0.0%	3,208.53
564000 · Professional Dev.-Operating	7.30	10.99	66.42%	145.04	43.96	329.94%	131.80
600100 · Office Supplies	20.27	7.27	278.82%	128.52	29.08	441.95%	87.17
830000 · Training Services	7,499.26	4,620.06	162.32%	24,139.26	18,480.24	130.62%	55,440.66
832500 · Contractual Training Services	0.00	45.84	0.0%	0.00	183.36	0.0%	550.00
833000 · Transitional Jobs	4,445.00	82.50	5,387.88%	23,407.50	330.00	7,093.18%	990.00
840000 · Supportive Services	476.98	192.63	247.62%	3,272.92	770.52	424.77%	2,311.55
850000 · OJT Training	1,311.75	1,475.84	88.88%	3,676.05	5,903.36	62.27%	17,710.00
901000 · Assessments, Lic. & Cert. Tests	0.00	165.36	0.0%	0.00	661.44	0.0%	1,984.26
<b>Total Expense</b>	<b>22,064.92</b>	<b>12,043.50</b>	<b>183.21%</b>	<b>87,844.56</b>	<b>48,174.00</b>	<b>182.35%</b>	<b>144,521.26</b>
<b>Net Ordinary Income</b>	<b>-22,064.92</b>	<b>-12,043.50</b>	<b>183.21%</b>	<b>-87,844.56</b>	<b>-48,174.00</b>	<b>182.35%</b>	<b>-144,521.26</b>
<b>Net Income</b>	<b>-22,064.92</b>	<b>-12,043.50</b>	<b>183.21%</b>	<b>-87,844.56</b>	<b>-48,174.00</b>	<b>182.35%</b>	<b>-144,521.26</b>

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	25.09	29.21	85.9%	86.43	116.84	73.97%	350.49
111000 • Salary & Wages-Client Services	436.56	1,105.58	39.49%	1,507.13	4,422.35	34.08%	13,266.99
211000 • FICA-Client Services	117.63	233.54	50.37%	391.46	934.16	41.91%	2,802.44
350000 • Printing	0.00	2.03	0.0%	0.00	8.12	0.0%	24.29
360000 • Outreach	0.00	10.12	0.0%	6.42	40.50	15.85%	121.46
521000 • Postage	0.21	4.05	5.19%	5.85	16.20	36.11%	48.58
523000 • Telephone	5.80	19.53	29.7%	38.01	78.12	48.66%	234.37
542000 • Lease/Rental-Building	6.94	88.55	7.84%	44.01	354.20	12.43%	1,062.52
550000 • Travel	8.25	33.54	24.6%	38.51	134.16	28.71%	402.43
563000 • Indirect	57.93	135.63	42.71%	198.50	542.55	36.59%	1,627.59
563500 • Management Fee	0.00	67.74	0.0%	0.00	270.96	0.0%	812.80
564000 • Professional Dev.-Operating	0.68	6.48	10.49%	11.98	25.92	46.22%	77.73
600100 • Office Supplies	1.88	5.12	36.72%	10.26	20.50	50.05%	61.46
830000 • Training Services	2,359.95	1,310.29	180.11%	4,252.23	5,241.16	81.13%	15,723.49
832500 • Contractual Training Services	0.00	45.84	0.0%	0.00	183.36	0.0%	550.00
833000 • Transitional Jobs	0.00	82.48	0.0%	0.00	329.92	0.0%	989.68
840000 • Supportive Services	0.00	45.87	0.0%	0.00	183.48	0.0%	550.37
850000 • QJT Training	0.00	330.00	0.0%	0.00	1,320.00	0.0%	3,960.00
901000 • Assessments, Lic. & Cert. Tests	0.00	66.14	0.0%	0.00	264.59	0.0%	793.71
Total Expense	3,020.92	3,621.74	83.41%	6,590.79	14,487.09	45.49%	43,460.40
Net Ordinary Income	-3,020.92	-3,621.74	83.41%	-6,590.79	-14,487.09	45.49%	-43,460.40
Net Income	-3,020.92	-3,621.74	83.41%	-6,590.79	-14,487.09	45.49%	-43,460.40

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,348.92	2,160.86	62.43%	5,413.93	8,643.44	62.64%	25,930.25
211000 · FICA-Client Services	363.43	444.69	81.73%	1,409.71	1,778.76	79.25%	5,336.20
523000 · Telephone	17.92	23.34	76.78%	155.92	93.36	167.01%	280.00
542000 · Lease/Rental-Building	21.44	91.67	23.39%	175.13	366.68	47.76%	1,100.00
563000 · Indirect	171.24	120.37	142.26%	682.37	481.48	141.72%	1,444.43
563500 · Management Fee	0.00	60.19	0.0%	0.00	240.76	0.0%	722.22
600100 · Office Supplies	5.82	23.34	24.94%	36.65	93.36	39.26%	280.00
Total Expense	1,928.77	2,924.46	65.95%	7,873.71	11,697.84	67.31%	35,093.10
Net Ordinary Income	-1,928.77	-2,924.46	65.95%	-7,873.71	-11,697.84	67.31%	-35,093.10
Net Income	-1,928.77	-2,924.46	65.95%	-7,873.71	-11,697.84	67.31%	-35,093.10

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,723.34	1,256.29	137.18%	6,767.42	5,025.16	134.67%	15,075.49
211000 · FICA-Client Services	464.31	342.61	135.52%	1,761.81	1,370.44	128.56%	4,111.26
523000 · Telephone	22.90	12.50	183.2%	164.97	50.00	329.94%	150.00
542000 · Lease/Rental-Building	27.39	100.00	27.39%	200.66	400.00	50.17%	1,200.00
563000 · Indirect	218.77	58.41	374.54%	852.93	233.64	365.06%	700.93
563500 · Management Fee	0.00	17.13	0.0%	0.00	68.52	0.0%	205.56
600100 · Office Supplies	7.44	2.09	355.98%	47.17	8.36	564.23%	25.00
Total Expense	2,464.15	1,789.03	137.74%	9,794.96	7,156.12	136.88%	21,468.24
Net Ordinary Income	-2,464.15	-1,789.03	137.74%	-9,794.96	-7,156.12	136.88%	-21,468.24
Net Income	-2,464.15	-1,789.03	137.74%	-9,794.96	-7,156.12	136.88%	-21,468.24



# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	145.26	149.43	97.21%	541.60	597.72	90.61%	1,793.12
211000 · FICA-Client Services	39.14	106.15	36.87%	139.32	424.63	32.81%	1,273.83
523000 · Telephone	1.93	10.84	17.8%	15.46	43.36	35.66%	130.00
542000 · Lease/Rental-Building	2.31	20.84	11.08%	16.27	83.36	19.52%	250.00
563000 · Indirect	18.44	25.56	72.14%	68.09	102.24	66.6%	306.70
563500 · Management Fee	0.00	12.78	0.0%	0.00	51.12	0.0%	153.35
600100 · Office Supplies	0.63	5.00	12.6%	3.69	20.00	18.45%	60.00
Total Expense	207.71	330.60	62.83%	784.43	1,322.43	59.32%	3,967.00
Net Ordinary Income	-207.71	-330.60	62.83%	-784.43	-1,322.43	59.32%	-3,967.00
Net Income	-207.71	-330.60	62.83%	-784.43	-1,322.43	59.32%	-3,967.00

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Adult**  
October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>							
Expense							
110000 · Salary & Wages-Operational							
53-110 · Adult-Salary & Wages-Operational							
1101-60 · Admin to Adult	1,880.62			6,522.48			
Total 53-110 · Adult-Salary & Wages-Operational	<u>1,880.62</u>			<u>6,522.48</u>			
Total 110000 · Salary & Wages-Operational	<u>1,880.62</u>			<u>6,522.48</u>			
210000 · FICA/Benefits-Operational							
53-210 · Adult-FICA/Benefits-Operational							
5121-60 · Admin to Adult	619.24			2,492.84			
Total 53-210 · Adult-FICA/Benefits-Operational	<u>619.24</u>			<u>2,492.84</u>			
Total 210000 · FICA/Benefits-Operational	<u>619.24</u>			<u>2,492.84</u>			
601400 · Other Operating Supplies							
53-6014 · Adult-Other Op. Supp.-Overhead							
Incumbent Worker Training	0.00	0.00	0.0%	0.00	0.00	0.0%	0.00
One Stop Rent	-8,596.34			-34,798.15			
One Stop Shared Costs	-2,486.24			-10,030.67			
53-6014 · Adult-Other Op. Supp.-Overhead - Other	11,590.11	3,509.75	330.23%	45,082.28	14,039.00	321.12%	42,116.98
Total 53-6014 · Adult-Other Op. Supp.-Overhead	<u>507.53</u>	<u>3,509.75</u>	<u>14.46%</u>	<u>253.46</u>	<u>14,039.00</u>	<u>1.81%</u>	<u>42,116.98</u>
Total 601400 · Other Operating Supplies	<u>507.53</u>	<u>3,509.75</u>	<u>14.46%</u>	<u>253.46</u>	<u>14,039.00</u>	<u>1.81%</u>	<u>42,116.98</u>
Total Expense	<u>3,007.39</u>	<u>3,509.75</u>	<u>85.69%</u>	<u>9,268.78</u>	<u>14,039.00</u>	<u>66.02%</u>	<u>42,116.98</u>
Net Ordinary Income	<u>-3,007.39</u>	<u>-3,509.75</u>	<u>85.69%</u>	<u>-9,268.78</u>	<u>-14,039.00</u>	<u>66.02%</u>	<u>-42,116.98</u>
Net Income	<u>-3,007.39</u>	<u>-3,509.75</u>	<u>85.69%</u>	<u>-9,268.78</u>	<u>-14,039.00</u>	<u>66.02%</u>	<u>-42,116.98</u>

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	177.90	0.0%	0.00	711.60	0.0%	2,134.80
111000 · Salary & Wages-Client Services	0.00	1,165.21	0.0%	0.00	4,660.84	0.0%	13,982.51
211000 · FICA-Client Services	0.00	287.94	0.0%	0.00	1,151.78	0.0%	3,455.30
350000 · Printing	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
360000 · Outreach	0.00	19.73	0.0%	0.00	78.92	0.0%	236.73
521000 · Postage	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
523000 · Telephone	0.00	8.76	0.0%	0.00	35.04	0.0%	105.10
542000 · Lease/Rental-Building	169.77	146.79	115.66%	679.08	587.16	115.66%	1,761.46
543000 · Shared Costs	68.94			275.76			
550000 · Travel	8.31	37.57	22.12%	23.66	150.28	15.74%	450.77
563000 · Indirect	0.00	200.09	0.0%	0.00	800.36	0.0%	2,401.04
563500 · Management Fee	0.00	100.05	0.0%	0.00	400.20	0.0%	1,200.52
564000 · Professional Dev.-Operating	0.00	9.51	0.0%	0.00	38.04	0.0%	114.12
600100 · Office Supplies	0.00	3.06	0.0%	0.00	12.24	0.0%	36.73
820500 · Work Experience/Internships	1,187.50	615.77	192.85%	4,727.50	2,463.08	191.93%	7,389.25
830000 · Training Services	0.00	954.53	0.0%	0.00	3,818.12	0.0%	11,454.34
831000 · Incentives/Stipends	0.00	104.17	0.0%	0.00	416.68	0.0%	1,250.00
901000 · Assessments, Lic. & Cert. Tests	0.00	51.14	0.0%	0.00	204.56	0.0%	613.63
Total Expense	1,434.52	3,892.08	36.86%	5,706.00	15,568.38	36.65%	46,704.66
Net Ordinary Income	-1,434.52	-3,892.08	36.86%	-5,706.00	-15,568.38	36.65%	-46,704.66
Net Income	-1,434.52	-3,892.08	36.86%	-5,706.00	-15,568.38	36.65%	-46,704.66

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 • Salary & Wages-Operational	0.00	106.74	0.0%	0.00	426.96	0.0%	1,280.88
111000 • Salary & Wages-Client Services	0.00	644.23	0.0%	0.00	2,576.92	0.0%	7,730.73
211000 • FICA-Client Services	0.00	194.01	0.0%	0.00	776.07	0.0%	2,328.15
350000 • Printing	0.00	1.48	0.0%	0.00	5.92	0.0%	17.75
360000 • Outreach	0.00	4.93	0.0%	0.00	19.74	0.0%	59.18
521000 • Postage	0.00	1.48	0.0%	0.00	5.92	0.0%	17.75
523000 • Telephone	0.00	13.48	0.0%	0.00	53.92	0.0%	161.73
542000 • Lease/Rental-Building	212.07	242.92	87.3%	848.28	971.68	87.3%	2,915.01
543000 • Shared Costs	51.66			206.64			
550000 • Travel	10.56	20.25	52.15%	26.13	81.00	32.26%	242.95
563000 • Indirect	0.00	52.94	0.0%	0.00	211.76	0.0%	635.22
563500 • Management Fee	0.00	132.16	0.0%	0.00	528.64	0.0%	1,585.84
564000 • Professional Dev.-Operating	0.00	2.90	0.0%	0.00	11.60	0.0%	34.77
600100 • Office Supplies	0.00	1.80	0.0%	0.00	7.20	0.0%	21.59
820500 • Work Experience/Internships	0.00	433.67	0.0%	0.00	1,734.68	0.0%	5,204.05
830000 • Training Services	0.00	518.62	0.0%	0.00	2,074.48	0.0%	6,223.45
830500 • Occupational Skills Training	0.00	83.34	0.0%	0.00	333.36	0.0%	1,000.00
831000 • Incentives/Stipends	0.00	62.50	0.0%	0.00	250.00	0.0%	750.00
Total Expense	274.29	2,517.45	10.9%	1,081.05	10,069.85	10.74%	30,209.05
Net Ordinary Income	-274.29	-2,517.45	10.9%	-1,081.05	-10,069.85	10.74%	-30,209.05
Net Income	-274.29	-2,517.45	10.9%	-1,081.05	-10,069.85	10.74%	-30,209.05

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	0.00	7.07	0.0%	0.00	28.28	0.0%	84.82
111000 · Salary & Wages-Client Services	0.00	297.98	0.0%	0.00	1,191.92	0.0%	3,575.76
211000 · FICA-Client Services	0.00	56.52	0.0%	0.00	226.08	0.0%	678.20
350000 · Printing	0.00	0.49	0.0%	0.00	1.96	0.0%	5.88
360000 · Outreach	0.00	2.45	0.0%	0.00	9.80	0.0%	29.39
521000 · Postage	0.00	0.98	0.0%	0.00	3.92	0.0%	11.76
523000 · Telephone	0.00	4.85	0.0%	0.00	19.40	0.0%	58.18
542000 · Lease/Rental-Building	0.00	20.23	0.0%	0.00	80.92	0.0%	242.70
550000 · Travel	2.00	8.12	24.63%	10.68	32.48	32.88%	97.39
563000 · Indirect	0.00	42.34	0.0%	0.00	169.38	0.0%	508.10
563500 · Management Fee	0.00	21.17	0.0%	0.00	84.68	0.0%	254.05
564000 · Professional Dev.-Operating	0.00	1.57	0.0%	0.00	6.28	0.0%	18.81
600100 · Office Supplies	0.00	2.03	0.0%	0.00	8.15	0.0%	24.39
820500 · Work Experience/Internships	0.00	171.00	0.0%	0.00	684.03	0.0%	2,052.03
830000 · Training Services	0.00	54.21	0.0%	0.00	216.84	0.0%	650.47
830500 · Occupational Skills Training	0.00	31.25	0.0%	0.00	125.00	0.0%	375.00
831000 · Incentives/Stipends	0.00	57.29	0.0%	0.00	229.18	0.0%	687.50
Total Expense	2.00	779.55	0.26%	10.68	3,118.30	0.34%	9,354.43
Net Ordinary Income	-2.00	-779.55	0.26%	-10.68	-3,118.30	0.34%	-9,354.43
Net Income	-2.00	-779.55	0.26%	-10.68	-3,118.30	0.34%	-9,354.43

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	357.07	570.04	62.64%	1,440.38	2,280.19	63.17%	6,840.51
211000 · FICA-Client Services	96.20	117.31	82.01%	375.15	469.24	79.95%	1,407.71
523000 · Telephone	4.74	20.84	22.75%	41.35	83.36	49.6%	250.00
542000 · Lease/Rental-Building	5.67	66.67	8.51%	46.60	266.68	17.47%	800.00
563000 · Indirect	45.33	31.76	142.73%	181.55	127.04	142.91%	361.05
563500 · Management Fee	0.00	15.88	0.0%	0.00	63.52	0.0%	190.52
600100 · Office Supplies	1.54	16.67	9.24%	9.76	66.68	14.64%	200.00
Total Expense	510.55	839.17	60.84%	2,094.79	3,356.71	62.41%	10,069.79
Net Ordinary Income	-510.55	-839.17	60.84%	-2,094.79	-3,356.71	62.41%	-10,069.79
Net Income	-510.55	-839.17	60.84%	-2,094.79	-3,356.71	62.41%	-10,069.79

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	456.18	331.42	137.64%	1,825.55	1,325.68	137.71%	3,976.98
211000 · FICA-Client Services	122.91	90.29	136.13%	475.48	361.16	131.65%	1,083.40
523000 · Telephone	6.06	6.25	96.96%	44.09	25.00	176.36%	75.00
542000 · Lease/Rental-Building	7.25	44.84	16.17%	54.17	179.36	30.2%	538.00
563000 · Indirect	57.91	15.40	376.04%	230.11	61.60	373.56%	184.79
563500 · Management Fee	0.00	4.52	0.0%	0.00	18.08	0.0%	54.17
600100 · Office Supplies	1.97	0.67	294.03%	12.77	2.68	476.49%	8.00
Total Expense	652.28	493.39	132.2%	2,642.17	1,973.56	133.88%	5,920.34
Net Ordinary Income	-652.28	-493.39	132.2%	-2,642.17	-1,973.56	133.88%	-5,920.34
Net Income	-652.28	-493.39	132.2%	-2,642.17	-1,973.56	133.88%	-5,920.34

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	35.15	36.16	97.21%	140.92	144.67	97.41%	433.95
211000 · FICA-Client Services	9.47	25.69	36.86%	36.32	102.76	35.34%	308.27
523000 · Telephone	0.47	2.50	18.8%	3.87	10.00	38.7%	30.00
542000 · Lease/Rental-Building	0.56	6.67	8.4%	4.23	26.68	15.86%	80.00
563000 · Indirect	4.46	6.19	72.05%	17.72	24.76	71.57%	74.22
563500 · Management Fee	0.00	3.09	0.0%	0.00	12.39	0.0%	37.11
600100 · Office Supplies	0.15	0.42	35.71%	0.97	1.68	57.74%	5.00
Total Expense	50.26	80.72	62.27%	204.03	322.94	63.18%	988.55
Net Ordinary Income	-50.26	-80.72	62.27%	-204.03	-322.94	63.18%	-988.55
Net Income	-50.26	-80.72	62.27%	-204.03	-322.94	63.18%	-988.55



**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
56-110 · Youth In-Salary & Wages-Oper							
5611160 · Admin to Youth In	2,244.60			8,978.40			
Total 56-110 · Youth In-Salary & Wages-Oper	2,244.60			8,978.40			
210000 · Salary & Wages-Operational							
210000 · FICA/Benefits-Operational	2,244.60			8,978.40			
56-210 · Youth In-FICA/Ben.-Operational							
5621060 · Admin to Youth In	759.60			3,058.92			
Total 56-210 · Youth In-FICA/Ben.-Operational	759.60			3,058.92			
Total 210000 · FICA/Benefits-Operational	759.60			3,058.92			
601400 · Other Operating Supplies							
56 6014 · Youth In-Other Operating Supp							
One Stop Rent	-1,414.34			-5,716.22			
One Stop Shared Costs	-426.21			-1,717.14			
56 6014 · Youth In-Other Operating Supp - Other	1,672.65	5,691.64	29.39%	6,810.28	22,766.56	29.91%	68,299.63
Total 56 6014 · Youth In-Other Operating Supp	-167.90	5,691.64	-2.95%	-623.08	22,766.56	-2.74%	68,299.63
Total 601400 · Other Operating Supplies	-167.90	5,691.64	-2.95%	-623.08	22,766.56	-2.74%	68,299.63
Total Expense	2,836.30	5,691.64	49.83%	11,414.24	22,766.56	50.14%	68,299.63
Net Ordinary Income	-2,836.30	-5,691.64	49.83%	-11,414.24	-22,766.56	50.14%	-68,299.63
Net Income	-2,836.30	-5,691.64	49.83%	-11,414.24	-22,766.56	50.14%	-68,299.63

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	352.42	533.70	66.03%	1,239.90	2,134.80	58.08%	6,404.40
111000 · Salary & Wages-Client Services	6,131.75	3,495.63	175.41%	22,586.75	13,982.52	161.54%	41,947.54
211000 · FICA-Client Services	1,652.04	863.83	191.25%	5,787.38	3,455.32	167.49%	10,365.89
350000 · Printing	0.00	14.80	0.0%	0.00	59.20	0.0%	177.55
360000 · Outreach	0.00	59.18	0.0%	76.51	236.75	32.32%	710.19
521000 · Postage	2.96	14.80	20.0%	99.80	59.20	168.58%	177.55
523000 · Telephone	81.46	47.11	172.91%	602.36	188.44	319.66%	565.29
542000 · Lease/Rental-Building	606.76	507.03	119.67%	2,676.40	2,028.14	131.96%	6,084.38
543000 · Shared Costs	206.81			827.24			
550000 · Travel	24.84	112.70	22.04%	68.89	450.80	15.28%	1,352.32
563000 · Indirect	813.62	600.34	135.53%	2,961.40	2,401.39	123.32%	7,204.11
563500 · Management Fee	0.00	299.93	0.0%	0.00	1,199.74	0.0%	3,599.18
564000 · Professional Dev.-Operating	9.54	28.75	33.18%	189.19	115.00	164.51%	344.92
600100 · Office Supplies	26.46	17.52	151.03%	156.25	70.08	222.98%	210.19
820500 · Work Experience/Internships	0.00	2,527.98	0.0%	0.00	10,111.92	0.0%	30,335.75
830000 · Training Services	0.00	2,182.94	0.0%	0.00	8,731.76	0.0%	26,195.25
831000 · Incentives/Stipends	0.00	312.50	0.0%	0.00	1,250.00	0.0%	3,750.00
901000 · Assessments, Lic. & Cert. Tests	0.00	153.41	0.0%	0.00	613.64	0.0%	1,840.88
Total Expense	9,908.66	11,772.15	84.17%	37,272.07	47,088.70	79.15%	141,265.39
Net Ordinary Income	-9,908.66	-11,772.15	84.17%	-37,272.07	-47,088.70	79.15%	-141,265.39
Net Income	-9,908.66	-11,772.15	84.17%	-37,272.07	-47,088.70	79.15%	-141,265.39

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 - Salary & Wages-Operational	272.37	320.22	85.06%	981.32	1,280.88	76.61%	3,842.64
111000 - Salary & Wages-Client Services	4,738.96	1,932.68	245.2%	17,820.80	7,730.74	230.52%	23,192.18
211000 - FICA-Client Services	1,276.78	582.04	219.36%	4,572.88	2,328.16	196.42%	6,984.44
350000 - Printing	0.00	4.44	0.0%	0.00	17.76	0.0%	53.26
360000 - Outreach	0.00	14.80	0.0%	63.65	59.20	107.52%	177.55
521000 - Postage	2.29	4.44	51.58%	77.80	17.76	438.06%	53.26
523000 - Telephone	62.96	30.02	209.73%	463.84	120.08	386.28%	360.19
542000 - Lease/Rental-Building	711.49	806.92	88.17%	3,047.96	3,227.68	94.43%	9,683.03
543000 - Shared Costs	155.00			620.00			
550000 - Travel	31.58	58.74	53.76%	74.96	234.96	31.9%	704.86
563000 - Indirect	628.81	363.81	172.84%	2,337.51	1,455.24	160.63%	4,365.67
563500 - Management Fee	0.00	191.46	0.0%	0.00	765.84	0.0%	2,297.51
564000 - Professional Dev.-Operating	7.37	8.61	85.6%	143.61	34.44	416.99%	103.26
600100 - Office Supplies	20.45	4.07	502.46%	124.03	16.28	761.86%	48.77
820500 - Work Experience/Internships	0.00	2,291.07	0.0%	367.50	9,164.28	4.01%	27,492.79
830000 - Training Services	0.00	565.81	0.0%	0.00	2,263.24	0.0%	6,789.70
830500 - Occupational Skills Training	0.00	250.00	0.0%	0.00	1,000.00	0.0%	3,000.00
831000 - Incentives/Stipends	0.00	187.50	0.0%	0.00	750.00	0.0%	2,250.00
Total Expense	7,908.06	7,616.63	103.83%	30,695.86	30,466.54	100.75%	91,399.11
Net Ordinary Income	-7,908.06	-7,616.63	103.83%	-30,695.86	-30,466.54	100.75%	-91,399.11
Net Income	-7,908.06	-7,616.63	103.83%	-30,695.86	-30,466.54	100.75%	-91,399.11

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational	21.81	21.21	102.83%	102.15	84.84	120.4%	254.46
111000 · Salary & Wages-Client Services	379.45	893.91	42.45%	1,796.83	3,575.64	50.25%	10,726.89
211000 · FICA-Client Services	102.23	169.78	60.21%	464.36	679.12	68.38%	2,037.30
350000 · Printing	0.00	1.47	0.0%	0.00	5.88	0.0%	17.64
360000 · Outreach	0.00	7.35	0.0%	8.41	29.40	28.61%	88.18
521000 · Postage	0.18	2.94	6.12%	7.70	11.76	65.48%	35.27
523000 · Telephone	5.05	13.71	36.83%	46.30	54.86	84.4%	164.54
542000 · Lease/Rental-Building	6.04	71.93	8.4%	54.00	287.72	18.77%	863.11
550000 · Travel	5.99	24.35	24.6%	29.12	97.40	29.9%	292.17
563000 · Indirect	50.35	108.16	46.55%	236.33	432.64	54.63%	1,297.86
563500 · Management Fee	0.00	54.25	0.0%	0.00	217.00	0.0%	650.93
564000 · Professional Dev.-Operating	0.59	4.71	12.53%	14.69	18.84	77.97%	56.44
600100 · Office Supplies	1.63	5.68	28.7%	12.80	22.74	56.29%	68.18
820500 · Work Experience/Internships	0.00	460.51	0.0%	0.00	1,842.04	0.0%	5,526.10
830000 · Training Services	0.00	287.62	0.0%	0.00	1,150.48	0.0%	3,451.40
830500 · Occupational Skills Training	0.00	93.75	0.0%	0.00	375.00	0.0%	1,125.00
831000 · Incentives/Stipends	0.00	99.38	0.0%	0.00	397.52	0.0%	1,192.50
Total Expense	573.32	2,320.71	24.71%	2,772.69	9,282.88	29.87%	27,847.97
Net Ordinary Income	-573.32	-2,320.71	24.71%	-2,772.69	-9,282.88	29.87%	-27,847.97
Net Income	-573.32	-2,320.71	24.71%	-2,772.69	-9,282.88	29.87%	-27,847.97

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop

### October 2020

	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Ordinary Income/Expense							
Expense							
111000 · Salary & Wages-Client Services	1,067.59	1,710.13	62.43%	4,234.17	6,840.52	61.9%	20,521.53
211000 · FICA-Client Services	287.64	351.93	81.73%	1,101.87	1,407.72	78.27%	4,223.14
523000 · Telephone	14.18	41.67	34.03%	122.83	166.68	73.69%	500.00
542000 · Lease/Rental-Building	16.96	133.34	12.72%	136.88	533.36	25.66%	1,600.00
563000 · Indirect	135.52	95.26	142.26%	533.60	381.06	140.03%	1,143.14
563500 · Management Fee	0.00	47.63	0.0%	0.00	190.52	0.0%	571.57
600100 · Office Supplies	4.61	41.67	11.06%	28.59	166.68	17.15%	500.00
Total Expense	1,526.50	2,421.63	63.04%	6,157.94	9,686.54	63.57%	29,059.38
Net Ordinary Income	-1,526.50	-2,421.63	63.04%	-6,157.94	-9,686.54	63.57%	-29,059.38
Net Income	-1,526.50	-2,421.63	63.04%	-6,157.94	-9,686.54	63.57%	-29,059.38

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 · Salary & Wages-Client Services	1,363.92	994.25	137.18%	5,265.48	3,977.00	132.4%	11,930.94
211000 · FICA-Client Services	367.47	270.93	135.63%	1,370.25	1,083.75	126.44%	3,251.19
523000 · Telephone	18.12	29.17	62.12%	129.45	116.68	110.94%	350.00
542000 · Lease/Rental-Building	21.67	58.34	37.14%	156.05	233.36	66.87%	700.00
563000 · Indirect	173.14	46.20	374.76%	663.57	184.80	359.08%	554.37
563500 · Management Fee	0.00	13.54	0.0%	0.00	54.19	0.0%	162.51
600100 · Office Supplies	5.89	3.34	176.35%	36.57	13.36	273.73%	40.00
Total Expense	1,950.21	1,415.77	137.75%	7,621.37	5,663.14	134.58%	16,989.01
Net Ordinary Income	-1,950.21	-1,415.77	137.75%	-7,621.37	-5,663.14	134.58%	-16,989.01
Net Income	-1,950.21	-1,415.77	137.75%	-7,621.37	-5,663.14	134.58%	-16,989.01

# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
111000 - Salary & Wages-Client Services	105.44	108.49	97.19%	401.67	433.96	92.56%	1,301.84
211000 - FICA-Client Services	28.41	77.17	36.82%	103.38	308.68	33.49%	926.04
523000 - Telephone	1.40	8.34	16.79%	11.32	33.36	33.93%	100.00
542000 - Lease/Rental-Building	1.68	36.50	4.6%	12.06	146.00	8.26%	438.00
563000 - Indirect	13.38	18.57	72.05%	50.50	74.28	67.99%	222.79
563500 - Management Fee	0.00	9.28	0.0%	0.00	37.15	0.0%	111.39
600100 - Office Supplies	0.46	1.67	27.55%	2.76	6.68	41.32%	20.00
Total Expense	150.77	260.02	57.98%	581.69	1,040.11	55.93%	3,120.06
Net Ordinary Income	-150.77	-260.02	57.98%	-581.69	-1,040.11	55.93%	-3,120.06
Net Income	-150.77	-260.02	57.98%	-581.69	-1,040.11	55.93%	-3,120.06

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out**  
October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
110000 · Salary & Wages-Operational							
55-110 · Youth Out-Salary & Wages-Oper							
5511160 · Admin to Youth Out	4,525.22			18,100.88			
Total 55-110 · Youth Out-Salary & Wages-Oper	4,525.22			18,100.88			
Total 110000 · Salary & Wages-Operational	4,525.22			18,100.88			
210000 · FICA/Benefits-Operational							
55-210 · Yout Out-FICA/Ben.-Operational							
5521060 · Admin to Youth Out	1,557.94			6,275.10			
Total 55-210 · Yout Out-FICA/Ben.-Operational	1,557.94			6,275.10			
Total 210000 · FICA/Benefits-Operational	1,557.94			6,275.10			
601400 · Other Operating Supplies							
55-6014 · YouthOut-Other Operating Supp							
One Stop Rent	-12,502.74			-50,659.73			
One Stop Shared Costs	-3,723.73			-15,029.61			
55-6014 · YouthOut-Other Operating Supp - Other	18,218.80	10,099.44	180.39%	70,638.31	40,397.76	174.86%	121,193.24
Total 55-6014 · YouthOut-Other Operating Supp	1,992.33	10,099.44	19.73%	4,948.97	40,397.76	12.25%	121,193.24
Total 601400 · Other Operating Supplies	1,992.33	10,099.44	19.73%	4,948.97	40,397.76	12.25%	121,193.24
Total Expense	8,075.49	10,099.44	79.96%	29,324.95	40,397.76	72.59%	121,193.24
Net Ordinary Income	-8,075.49	-10,099.44	79.96%	-29,324.95	-40,397.76	72.59%	-121,193.24
Net Income	-8,075.49	-10,099.44	79.96%	-29,324.95	-40,397.76	72.59%	-121,193.24

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis)-Administrative

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
<b>Income</b>							
44500 • Government Grants	10,142.03			41,363.35			
<b>Total Income</b>	<u>10,142.03</u>			<u>41,363.35</u>			
<b>Gross Profit</b>	<u>10,142.03</u>			<u>41,363.35</u>			
<b>Expense</b>							
110000 • Salary & Wages-Operational	1,098.12	1,293.96	84.87%	4,392.48	5,175.84	84.87%	15,527.50
210000 • FICA/Benefits-Operational	378.26	472.16	80.11%	1,523.50	1,888.64	80.67%	5,665.90
2700000 • Worker's Compensation - Admin	0.00	25.00	0.0%	0.00	100.00	0.0%	300.00
315000 • Consultants-Legal	0.00	41.67	0.0%	100.00	166.68	60.0%	500.00
316000 • Consultants-Other	3,244.80	3,097.30	104.76%	11,269.20	12,389.20	90.96%	37,167.60
316100 • Consultants-Data Porcessing	1,750.00	1,750.00	100.0%	7,000.00	7,000.00	100.0%	21,000.00
331000 • Repairs&Maintenance	0.00	8.34	0.0%	0.00	33.36	0.0%	100.00
521000 • Postage	42.00	37.50	112.0%	144.40	150.00	96.27%	450.00
523000 • Telephone	204.95	237.35	86.35%	833.90	949.40	87.83%	2,848.20
523100 • Mobile Telephone	135.00	180.00	75.0%	540.00	720.00	75.0%	2,160.00
524000 • Internet Service	185.00	185.00	100.0%	740.00	740.00	100.0%	2,220.00
530700 • Public Off Liability Insurance	0.00	125.00	0.0%	0.00	500.00	0.0%	1,500.00
530800 • General Liability Insurance	0.00	79.17	0.0%	0.00	316.68	0.0%	950.00
541000 • Lease/Rental-Equipment	347.33	347.33	100.0%	1,389.32	1,389.32	100.0%	4,167.96
542000 • Lease/Rental-Building	2,727.21	2,727.21	100.0%	10,908.84	10,908.84	100.0%	32,726.52
550000 • Travel	28.98	166.67	17.39%	78.32	666.68	11.75%	2,000.00
581000 • Dues & Memberships	200.00	166.67	120.0%	225.00	666.68	33.75%	2,000.00
600100 • Office Supplies	124.38	250.00	49.75%	972.34	1,000.00	97.23%	3,000.00
600200 • Food Service	0.00	166.67	0.0%	99.47	666.68	14.92%	2,000.00
601200 • Books & Subscriptions	-324.00	16.67	-1,943.61%	1,146.58	66.68	1,719.53%	200.00
810700 • Computer Upgrades Equipment	0.00	41.67	0.0%	0.00	166.68	0.0%	500.00
<b>Total Expense</b>	<u>10,142.03</u>	<u>11,415.34</u>	<u>88.85%</u>	<u>41,363.35</u>	<u>45,661.36</u>	<u>90.59%</u>	<u>136,983.68</u>
<b>Net Ordinary Income</b>	<u>0.00</u>	<u>-11,415.34</u>	<u>0.0%</u>	<u>0.00</u>	<u>-45,661.36</u>	<u>0.0%</u>	<u>-136,983.68</u>
<b>Net Income</b>	<u>0.00</u>	<u>-11,415.34</u>	<u>0.0%</u>	<u>0.00</u>	<u>-45,661.36</u>	<u>0.0%</u>	<u>-136,983.68</u>

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
85-6014 · Pathways Grant							
85-1100 · Salaries	4,250.84	3,857.50	110.2%	17,003.36	15,430.00	110.2%	23,145.00
85-2100 · Fringe Benefits	1,593.09	1,246.67	127.79%	6,419.01	4,986.68	128.72%	7,480.00
85-5230 · Telephone	15.00			60.00			
85-5260 · Contract Services							
Contra Account	-463.00			-1,419.00			
85-5260 · Contract Services - Other	463.00			1,419.00			
Total 85-5260 · Contract Services	0.00			0.00			
85-5420 · Rent	788.67	795.83	99.1%	3,154.68	3,183.34	99.1%	4,775.00
85-5500 · Travel	0.00	312.50	0.0%	92.00	1,250.00	7.36%	1,875.00
85-5899 · Administrative	0.00	633.33	0.0%	0.00	2,533.34	0.0%	3,800.00
85-6001 · Office Supplies	0.00	37.50	0.0%	0.00	150.00	0.0%	225.00
Total 85-6014 · Pathways Grant	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Total 601400 · Other Operating Supplies	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Total Expense	6,647.60	6,883.33	96.58%	26,729.05	27,533.36	97.08%	41,300.00
Net Ordinary Income	-6,647.60	-6,883.33	96.58%	-26,729.05	-27,533.36	97.08%	-41,300.00
Net Income	-6,647.60	-6,883.33	96.58%	-26,729.05	-27,533.36	97.08%	-41,300.00

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Harvest Foundation Grant**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
87-6014 · Harvest Foundation Grant							
87-1100 · Salaries	4,892.71	6,438.50	75.99%	20,780.74	25,754.00	80.69%	62,381.00
87-2100 · Benefits	1,428.98	2,045.92	69.85%	5,946.92	8,183.68	72.67%	19,130.75
87-3172 · Work Experience Stipends	0.00	13,500.00	0.0%	-1,780.00	54,000.00	-3.3%	132,840.00
87-3600 · Outreach & Advertising	0.00	77.78	0.0%	0.00	311.12	0.0%	933.34
87-5230 · Telephone	63.73	148.34	42.96%	722.69	593.36	121.8%	1,780.00
87-5500 · Travel	0.00	241.67	0.0%	0.00	966.68	0.0%	2,900.00
87-5501 · Transportation-College & Job	0.00	250.00	0.0%	0.00	1,000.00	0.0%	3,000.00
87-5543 · Incentivized Life Skills Train,	27,857.50	4,500.00	619.06%	63,372.50	18,000.00	352.07%	54,000.00
87-5544 · Assessments & Course Materials	1,905.00	750.00	254.0%	2,445.00	3,000.00	81.5%	9,000.00
87-5899 · Administrative Costs	1,239.22	1,270.42	97.54%	5,170.95	5,081.68	101.76%	21,141.00
87-6001 · Office Supplies	0.00	208.33	0.0%	16.85	833.34	2.02%	1,500.00
87-8400 · Supportive Services	0.00	1,875.00	0.0%	9,195.63	7,500.00	122.61%	22,500.00
Total 87-6014 · Harvest Foundation Grant	37,387.14	31,305.96	119.43%	105,871.28	125,223.86	84.55%	331,106.09
Total 601400 · Other Operating Supplies	37,387.14	31,305.96	119.43%	105,871.28	125,223.86	84.55%	331,106.09
Total Expense	37,387.14	31,305.96	119.43%	105,871.28	125,223.86	84.55%	331,106.09
Net Ordinary Income	-37,387.14	-31,305.96	119.43%	-105,871.28	-125,223.86	84.55%	-331,106.09
Net Income	-37,387.14	-31,305.96	119.43%	-105,871.28	-125,223.86	84.55%	-331,106.09

**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - Economic Equity Grant**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
<b>Expense</b>							
601400 · Other Operating Supplies							
88-6014 · Economic Equity Grant							
88-1100 · Salaries	1,710.63	5,091.67	33.6%	4,191.93	20,366.68	20.58%	45,825.00
88-2100 · Benefits	520.52	2,137.50	24.35%	1,375.80	8,550.00	16.09%	19,237.50
88-3172 · Stipends	0.00	333.33	0.0%	0.00	1,333.35	0.0%	3,000.00
88-3183 · Outreach	0.00	208.33	0.0%	234.28	833.35	28.11%	1,875.00
88-5260 · Contractual Serv/Curr.	0.00	2,723.33	0.0%	0.00	10,893.35	0.0%	24,510.00
88-5500 · Travel-Staff	0.00	208.33	0.0%	0.00	833.35	0.0%	1,875.00
88-5541 · Training/OJT	6,683.00	6,250.00	106.93%	6,683.00	25,000.00	26.73%	56,250.00
88-5899 · Supportive Services	0.00	666.67	0.0%	0.00	2,666.68	0.0%	6,000.00
88-6001 · Supplies	0.00	297.50	0.0%	0.00	1,190.00	0.0%	2,677.50
8860012 · Training Related Supplies	511.07	625.00	81.77%	511.07	2,500.00	20.44%	5,625.00
<b>Total 88-6014 · Economic Equity Grant</b>	<b>9,425.22</b>	<b>18,541.66</b>	<b>50.83%</b>	<b>12,996.08</b>	<b>74,166.76</b>	<b>17.52%</b>	<b>166,875.00</b>
<b>Total 601400 · Other Operating Supplies</b>	<b>9,425.22</b>	<b>18,541.66</b>	<b>50.83%</b>	<b>12,996.08</b>	<b>74,166.76</b>	<b>17.52%</b>	<b>166,875.00</b>
<b>Total Expense</b>	<b>9,425.22</b>	<b>18,541.66</b>	<b>50.83%</b>	<b>12,996.08</b>	<b>74,166.76</b>	<b>17.52%</b>	<b>166,875.00</b>
<b>Net Ordinary Income</b>	<b>-9,425.22</b>	<b>-18,541.66</b>	<b>50.83%</b>	<b>-12,996.08</b>	<b>-74,166.76</b>	<b>17.52%</b>	<b>-166,875.00</b>
<b>Net Income</b>	<b>-9,425.22</b>	<b>-18,541.66</b>	<b>50.83%</b>	<b>-12,996.08</b>	<b>-74,166.76</b>	<b>17.52%</b>	<b>-166,875.00</b>

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - Wagner-Peyser Grant

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 • Other Operating Supplies							
67-6014 • Wagner Peyser Grant							
67-1100 • Salaries & Wages	48,990.57	35,837.67	136.7%	132,948.77	143,350.68	92.74%	215,026.00
67-2100 • FICA	8,337.81	12,543.17	66.47%	24,237.96	50,172.68	48.31%	75,259.00
67-3164 • Accounting Fees	540.00	540.00	100.0%	1,620.00	2,160.00	75.0%	3,240.00
67-3183 • Outreach	32.00	483.33	6.62%	184.95	1,933.34	9.57%	2,900.00
67-5210 • Postage	0.00	16.67	0.0%	0.00	66.68	0.0%	100.00
67-5230 • Telephone	751.62	1,356.67	55.4%	3,414.64	5,426.68	62.92%	8,140.00
67-5410 • Equipment Lease	0.00			393.60			
67-5420 • Rent	4,743.59	5,500.00	86.25%	18,974.36	22,000.00	86.25%	33,000.00
67-5500 • Travel	0.00	750.00	0.0%	0.00	3,000.00	0.0%	4,500.00
67-5899 • Admin Fees	7,616.44	6,272.86	121.42%	19,640.02	25,091.44	78.27%	37,637.16
67-6001 • Office Supplies	1,062.00	1,166.67	91.03%	2,250.32	4,666.68	48.22%	7,000.00
67-6003 • Furniture & Fixtures	0.00	1,666.67	0.0%	1,749.50	6,666.68	26.24%	10,000.00
67-6021 • Computer Supplies	0.00	1,337.50	0.0%	17,458.00	5,350.00	326.32%	8,025.00
6731642 • Recruiting & Hiring Fees	0.00			1,560.00			
676014 • Unobligated	0.00	9,823.69	0.0%	25.20	39,294.77	0.06%	58,942.15
Total 67-6014 • Wagner Peyser Grant	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Total 601400 • Other Operating Supplies	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Total Expense	72,074.03	77,294.90	93.25%	224,457.32	309,179.63	72.6%	463,769.31
Net Ordinary Income	-72,074.03	-77,294.90	93.25%	-224,457.32	-309,179.63	72.6%	-463,769.31
Net Income	-72,074.03	-77,294.90	93.25%	-224,457.32	-309,179.63	72.6%	-463,769.31

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**West Piedmont Workforce Investment Board**  
**Stmnt of Revenues & Expenses (Regulatory Body Basis) - VEC COVID 19 Reopening Grant**  
**October 2020**

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
90-6014 - VEC COVID-19 Reopening Grant							
90-3172 - Contractual Services-Cleaning	3,256.20	3,333.33	97.69%	20,123.44	13,333.34	150.93%	20,000.00
90-6003 - Furniture & Fixtures-Plexiglass	0.00	1,666.67	0.0%	11,715.60	6,666.68	175.73%	10,000.00
90-6060 - Personal Protective Equipment	0.00	1,666.67	0.0%	240.00	6,666.68	3.6%	10,000.00
90-6014 - VEC COVID-19 Reopening Grant - Other	0.00	2,154.38	0.0%	0.00	8,617.53	0.0%	12,926.29
Total 90-6014 - VEC COVID-19 Reopening Grant	3,256.20	8,821.05	36.91%	32,079.04	35,284.23	90.92%	52,926.29
Total 601400 - Other Operating Supplies	3,256.20	8,821.05	36.91%	32,079.04	35,284.23	90.92%	52,926.29
Total Expense	3,256.20	8,821.05	36.91%	32,079.04	35,284.23	90.92%	52,926.29
Net Ordinary Income	-3,256.20	-8,821.05	36.91%	-32,079.04	-35,284.23	90.92%	-52,926.29
Net Income	-3,256.20	-8,821.05	36.91%	-32,079.04	-35,284.23	90.92%	-52,926.29

## West Piedmont Workforce Investment Board

October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 · Other Operating Supplies							
89-6014 · RR-COVID-19							
89-3172 · Cleaning & Sanitation Supplies	0.00			770.68			
89-6001 · Supplies for Emp. Staff Supp.	0.00			663.17			
Total 89-6014 · RR-COVID-19	0.00			1,438.85			
Total 601400 · Other Operating Supplies	0.00			1,438.85			
Total Expense	0.00			1,438.85			
Net Ordinary Income	0.00			-1,438.85			
Net Income	0.00			-1,438.85			

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# West Piedmont Workforce Investment Board

## Stmnt of Revenues & Expenses (Regulatory Body Basis) - TANF Grant

### October 2020

Ordinary Income/Expense	Oct 20	Budget	% of Budget	Jul - Oct 20	YTD Budget	% of Budget	Annual Budget
Expense							
601400 - Other Operating Supplies							
86-6014 - TANF Grant							
86-1100 - Salaries	5,076.48	3,858.54	131.57%	14,167.44	15,434.18	91.79%	46,302.50
86-2100 - Benefits	777.38	1,359.34	57.19%	2,313.65	5,437.36	42.55%	16,312.02
86-3500 - Printing	0.00	6.67	0.0%	0.00	26.68	0.0%	80.00
86-5210 - Postage	0.00	4.51	0.0%	0.00	18.04	0.0%	54.05
86-5230 - Phone	48.68	45.00	108.18%	738.82	180.00	410.46%	540.00
86-5500 - Travel	0.00	166.67	0.0%	0.00	666.68	0.0%	2,000.00
86-5540 - Training	0.00	100.00	0.0%	0.00	400.00	0.0%	1,200.00
86-5541 - Training-OTJ	7,560.00	3,000.00	252.0%	10,610.00	12,000.00	88.42%	36,000.00
86-5542 - Supportive Services	2,521.72	1,000.00	252.17%	3,286.45	4,000.00	82.16%	12,000.00
86-5543 - Training-Job Skills	4,463.00	2,500.00	178.52%	12,803.00	10,000.00	128.03%	30,000.00
86-5630 - Indirect	895.13	707.62	126.5%	1,606.92	2,830.48	56.77%	8,491.36
86-5899 - Admin Fees	380.58	380.59	100.0%	1,522.32	1,522.36	100.0%	4,567.00
86-6001 - Office Supplies	0.00	61.09	0.0%	0.00	244.36	0.0%	733.00
Total 86-6014 - TANF Grant	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Total 601400 - Other Operating Supplies	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Total Expense	21,722.97	13,190.03	164.69%	47,048.60	52,760.14	89.18%	158,279.93
Net Ordinary Income	-21,722.97	-13,190.03	164.69%	-47,048.60	-52,760.14	89.18%	-158,279.93
Net Income	-21,722.97	-13,190.03	164.69%	-47,048.60	-52,760.14	89.18%	-158,279.93

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