



WEST PIEDMONT REGION

## WPWDB Executive Committee Meeting Agenda

February 27, 2019 • 12:00 p.m.

WPWDB Office, Martinsville, Virginia

Welcome/Call Meeting to Order..... Adam Wright, Chair

Roll Call (9 total, need 5 for quorum)..... Rhonda Hodges, Secretary

- |   |  |
|---|--|
| <input type="checkbox"/> Adam Wright    | <input type="checkbox"/> John Parkinson  |
| <input type="checkbox"/> Amanda Cox     | <input type="checkbox"/> Rhonda Hodges   |
|   | <input type="checkbox"/> Teresa Fontaine |
| <input type="checkbox"/> Debra Buchanan | <input type="checkbox"/> Tom Davis       |
| <input type="checkbox"/> Dick Ephgrave  | <input type="checkbox"/> Wayne Knox      |

### Agenda

#### Action Items

- Approval of Minutes from December 12, 2018 Meeting
- Approval of Financial Reports through December 31, 2018
- Approval of 990 Tax Filing

#### Updates

- Business Service Update
- Ross Update
- Consultant Update – Mary Ann Lawrence, PowerNotes LLC
- Board Chair Update
- Executive Director Update

**Go into Closed Session:** The closed session is to discuss personnel matters. The session is in accordance with the Code of Virginia, Title 2.2, Chapter 37, FOIA, Section 2.2.-3711(A) – Closed Meeting, the following:  
Personnel matters as authorized by Subsection 1.

Entertain a motion for this effect (Chairman)  
Call roll (Rhonda)  
Vote

**Reconvene Open Session:** The closed session was to discuss personnel matters. The session was in accordance with the Code of Virginia, Title 2.2, Chapter 37, FOIA, Section 2.2.-3711(A) – Closed Meeting, the following: Personnel matters as authorized by Subsection 1.

Entertain motion to this effect (Chairman)  
Call Roll (Rhonda)  
Vote

Old Business

New Business

Adjourn

West Piedmont Workforce Development Board

Executive Committee Minutes

December 12, 2018 at noon

Present: Debra Buchanan, Dick Ephgrave, John Parkinson, Rhonda Hodges, Teresa Fontaine, Wayne Knox

Absent: Adam Wright, Amanda Cox, David Stone, Tom Davis

Guests: Natalie Hodge, Ross IES

Staff: Robert Bencini, Jael Membreno, Lavinia Wingfield, Robbin Hall

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The meeting was called to order by Rhonda Hodges, Secretary, since Adam Wright, Chair, was unable to attend this meeting. Roll call confirmed a quorum.

The minutes from the June 19, 2018 were reviewed with no comments or questions. The minutes from the informational meeting on September 11, 2018 were reviewed with no comments or questions. Ms. Carter-Fontaine made a motion to accept the minutes; Mr. Ephgrave seconded; the motion passed unanimously.

Mr. Bencini explained that the Finance Committee had planned on Monday, December 10, 2018 was changed to a conference call due to inclement weather; however, there was not a quorum. Mr. Bencini explained that the Financial Reports would be presented for approval at this meeting of the Executive Committee. He reported that we are ahead of spending now. We are on target. Mr. Ephgrave made a motion to accept the Financial Reports as presented; Ms. Buchanan seconded; the motion passed unanimously.

Mr. Bencini asked Ms. Hodge, with Ross IES, to report on programming. Ms. Hodge started by stating that last program year really blends into what is being done now, for example, the summer youth program carried over. All Career Specialists now serve all populations; however, there are some who specifically serve the youth population. Ross has held well over 100 outreach events to provide education on services and job coaching, even if training dollars are not available. She explained enrollment goals are: Youth 90%, Dislocated Worker 60%, and Adult 57.5%. Ms. Hodge conveyed that the Youth Career Specialist in Martinsville and Patrick County are doing amazing work. There is an opportunity in Danville to partner with the Project Imagine Gang Prevention program. Meetings are happening now to explore opportunities. She stated that there is a need for more youth funding. Youth are the most difficult population to manage. They are a high demand with many needs and an increased population who are not being tracked elsewhere. Ms. Hodge reported on the recent business closings in the region: Patrick County—Wilderness 15, Ten Oaks 40; Danville—Petco 15-20, Dick's Sporting Goods 20-25, Ikea 90. She stated that Danville is at its maximum capacity with caseload and that Martinsville and Patrick County are good with caseload. Ms. Hodge gave a training overview reporting that 108 participants received credentials and 158 exited with employment in PY17 and that we are well on our to success with 29 participants receiving credentials and 75 have exited with employment so far in PY18.

She shared a success story about a participant who completed CDL training and who will start work this month. Ms. Hodge conveyed that mileage reimbursement at the Federal Rate drains the support services budget and the Board may want to explore other options. Ms. Rhonda Hodges, shared that PHCC and DCC are partnering together to offer a local CDL training. They are looking for a location in Danville. CDL training is an opportunity for participants to move from poverty to middle class earning in a short period of time. She thanked Ms. Hodge, with Ross, for continued support.

Mr. Bencini reported on Rapid Response funding. He explained that because of a delay in approval of our Rapid Response application, funding was received in May 2018 and some Dislocated Worker funds were used for participants, who would have qualified for Rapid Response funding. There is about \$70,000 in Rapid Response funding to spend. With the current closings in the region, Mr. Bencini suggested applying for additional funds. Mr. Knox made a motion to apply for up to \$250,000 in Rapid Response funding; Mr. Ephgrave seconded; the motion passed unanimously.

Mr. Bencini highlighted the Project Imagine Youth Gang Prevention program in Danville that Ms. Hodge spoke about. He stated that he had a conversation with Robert Henry, Program Administrative Specialist/WIOA Youth at VCCS, who stated that VCCS has additional Youth funds available. Mr. Bencini suggested that we apply for additional funding for the Project Imagine Program in Danville. Mr. Parkinson asked for a description of supportive services and how is success measured. Ms. Hodge responded that supportive service funding can be used for books, tools, uniforms, background checks, NCRC fee, etc. and that success is employment. Ms. Carter-Fontaine made a motion to apply for additional Youth funding from VCCS; Mr. Knox seconded; the motion passed unanimously.

Mr. Bencini addressed the mileage rate issue that Ms. Hodge had hinted at earlier. He surveyed some other Workforce Boards in the surrounding area to see what their policy is on participant mileage reimbursement. He reported that most adjust the Federal mileage rate based on need. Mr. Bencini asked for the discretion to do so accordingly. Mr. Bencini explained that he intends to lower the rate to 0.25 cents per mile as a budget cost saving measure. Mr. Ephgrave asked if we could get in trouble with the Feds by doing so. Mr. Parkinson explained that the Federal rate is the maximum reimbursement that can be applied and that we have the discretion to make adjustments accordingly. Mr. Ephgrave made a motion to allow the Executive Director to adjust the mileage rate for client supportive services based on need, not to exceed the current Federal mileage reimbursement rate; Ms. Carter-Fontaine seconded; the motion passed unanimously.

Mr. Bencini gave a real estate update on the potential move of the Martinsville One-Stop since the lease expires soon. Lester Properties rented the space next door that we had previously toured. They have our space requirements and are on the lookout for potential space. Mr. Bencini conveyed that Mr. Wright had suggested a special committee of Board Members to assist. Mr. Parkinson stated that adhoc committees are unnecessary at this point and if staff needs help with real estate negotiations to rely on the Executive Committee.

Mr. Bencini explained that we applied for a TANF Grant with the City of Martinsville and United Way of Henry County and Martinsville. We are waiting outcome. He also explained that other grant opportunities are being explored since the VFSN Financial Literacy Grant ends September 2019 and is not renewable. Ms. Rhonda Hodges encouraged to reach out to partners when pursuing grants in order to leverage collectively and avoid pursuing the same grants.

Mr. Bencini notified the Executive Committee that he and consultant, MaryAnn Lawrence, are reviewing committee structure for purpose since some committees have not met in a while. Recommendations will be forthcoming.

There was no old business.

For new business, Mr. Parkinson asked for a yearly calendar for Board, Executive Committee, and Finance Committee meetings, which would enable Board Members to plan for meetings well in advance. Mr. Ephgrave explained that there are changes in bankruptcy law that effect retailers, which could mean that retail businesses may close increasing the dislocated workers in our region, as we have already seen with the closing of Petco and Dick's Sporting Goods in Danville.

There were no Committee Reports.

Mr. Bencini shared that he attended the Directors Meeting in Richmond. There is a push for partnering among local Workforce Development Areas and Department of Social Services. Some local areas are impacted by an increase of dislocated workers in the category of "in group quarters" or Re-entry Citizens. It is hard to quantify the attitude of re-entry; however, we need to aware of this as we move forward to develop the workforce in our region. Mr. Parkinson stated that it is a challenge to get workers to apply. There are plenty of jobs and employers are relaxing hiring standards.

Mr. Knox made a motion to adjourn at 1:00 p.m.; Ms. Buchanan seconded; the motion carried unanimously.

**West Piedmont Workforce Investment Board**  
**Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
As of December 31, 2018

|  | <u>Dec 31, 18</u>          |
|--|----------------------------|
| <b>ASSETS</b>                            |                            |
| <b>Current Assets</b>                    |                            |
| <b>Checking/Savings</b>                  |                            |
| Stifel Nicolaus (NAP)                    | 570.92                     |
| <b>Total Checking/Savings</b>            | <u>570.92</u>              |
| <b>Accounts Receivable</b>               |                            |
| <b>A/R-Rent &amp; Shared Costs</b>       |                            |
| CRP-Martinsville                         | 916.53                     |
| DARS-Danville                            | 5,604.48                   |
| DARS-Martinsville                        | 3,705.75                   |
| DCC-Danville                             | 815.40                     |
| DOE-Martinsville                         | 142.56                     |
| Goodwill-Martinsville                    | 1,382.28                   |
| VEC-Danville                             | 6,577.02                   |
| VEC-Martinsville                         | <u>53,427.54</u>           |
| <b>Total A/R-Rent &amp; Shared Costs</b> | 72,571.56                  |
| A/R - Pathways Grant                     | 6,134.43                   |
| A/R - VCCS Brand Imp.                    | 5,991.40                   |
| A/R - VCCS PY 17                         | 168,153.97                 |
| A/R - VCCS PY 18                         | 170,675.92                 |
| A/R - VCCS RR                            | 28,308.91                  |
| A/R - VCCS WFSN                          | 34,050.48                  |
| Grant Rec.-America's Promise             | -4,360.78                  |
| Grant Rec.-DW Brand Imp.                 | -5,991.40                  |
| Grant Rec. WFSN 10/31/19                 | 145,676.49                 |
| Grant Receivable-Rapid Response          | 64,812.04                  |
| Grant Receivable 2017/2018               | -130,075.03                |
| Grant Receivable 2018/2019               | <u>990,125.05</u>          |
| <b>Total Accounts Receivable</b>         | <u>1,546,073.04</u>        |
| <b>Total Current Assets</b>              | <u>1,546,643.96</u>        |
| <b>TOTAL ASSETS</b>                      | <b><u>1,546,643.96</u></b> |
| <b>LIABILITIES &amp; EQUITY</b>          |                            |
| <b>Liabilities</b>                       |                            |
| <b>Current Liabilities</b>               |                            |
| <b>Other Current Liabilities</b>         |                            |
| Def. Rev.-America's Promise              |                            |
| WPWIB                                    | <u>1,773.65</u>            |
| <b>Total Def. Rev.-America's Promise</b> | <u>1,773.65</u>            |
| Def. Rev.-Rapid Response                 | 93,120.95                  |
| Def. Rev. Workforce Innov 16-18          | 179,726.97                 |
| <b>Deferred Revenue 18-19</b>            |                            |
| Def. Rev.--Admin 18-19                   | 86,076.54                  |
| <b>Def. Rev.--Adult 18-19</b>            |                            |
| D-PC                                     | 99,837.38                  |
| D-PC One Stop                            | 5,217.94                   |
| IWT Training                             | 47,246.50                  |
| M-HC                                     | 40,924.10                  |
| M-HC One Stop                            | 2,727.99                   |
| Other Operational                        | 74,946.38                  |
| Pat. Co.                                 | 22,878.32                  |
| Pat. Co. One Stop                        | 612.83                     |
| <b>PY 19-20</b>                          | <u>87,111.81</u>           |

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.<sup>1</sup>

**West Piedmont Workforce Investment Board**  
**Stmt of Assets, Liabilities, and Net Assets (Regulatory Body Basis)**  
As of December 31, 2018

|  | <u>Dec 31, 18</u>   |
|--|---------------------|
| <b>Total Def. Rev.-Adult 18-19</b>     | 381,503.25          |
| <b>Def. Rev.-DW 18-19</b>              |                     |
| D-PC                                   | 60,305.48           |
| D-PC One Stop                          | 2,240.89            |
| IWT Training                           | 50,000.00           |
| M-HC                                   | 15,265.87           |
| M-HC One Stop                          | 1,261.02            |
| Other Operational                      | 30,032.32           |
| Pat. Co.                               | 4,778.40            |
| Pat. Co. One Stop                      | 208.52              |
| PY 19-20                               | 40,222.89           |
| <b>Total Def. Rev.-DW 18-19</b>        | <u>204,315.39</u>   |
| <b>Def. Rev.-YIS 18-19</b>             |                     |
| D-PC                                   | 43,945.77           |
| D-PC One Stop                          | 3,746.60            |
| M-HC                                   | 27,064.57           |
| M-HC One Stop                          | 1,955.07            |
| Other Operational                      | 100,470.39          |
| Pat. Co.                               | 17,824.10           |
| Pat. Co. One Stop                      | 446.20              |
| <b>Total Def. Rev.-YIS 18-19</b>       | <u>195,452.70</u>   |
| <b>Def. Rev.-YOS 18-19</b>             |                     |
| D-PC                                   | 155,058.44          |
| D-PC One Stop                          | 10,165.32           |
| M-HC                                   | 89,620.37           |
| M-HC One Stop                          | 4,268.31            |
| Other Operational                      | 104,579.61          |
| Pat. Co.                               | 39,799.98           |
| Pat. Co. One Stop                      | 611.56              |
| <b>Total Def. Rev.-YOS 18-19</b>       | <u>404,103.59</u>   |
| <b>Total Deferred Revenue 18-19</b>    | <u>1,271,451.47</u> |
| <b>Total Other Current Liabilities</b> | <u>1,546,073.04</u> |
| <b>Total Current Liabilities</b>       | <u>1,546,073.04</u> |
| <b>Total Liabilities</b>               | 1,546,073.04        |
| <b>Equity</b>                          |                     |
| 32000 · Unrestricted Net Assets        | 570.15              |
| Net Income                             | 0.77                |
| <b>Total Equity</b>                    | <u>570.92</u>       |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>  | <u>1,546,643.96</u> |

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**West Piedmont Workforce-Investment Board**  
**Summary Totals**

December 2018

|                                    | Dec 18    | Budget    | Jul - Dec 18 | YTD Budget | Annual Budget | Page # | % YTD Budget | % Annual Budget |
|------------------------------------|-----------|-----------|--------------|------------|---------------|--------|--------------|-----------------|
| Danville/Pitts. Co. Dislocated     | 2,779.52  | 6,654.73  | 19,551.28    | 39,928.64  | 79,856.78     | 5      | 48.97%       | 24.48%          |
| June 2018                          | 0.00      | 1,295.11  |              |            |               |        |              |                 |
| MHC Dislocated                     | 4,838.31  | 4,207.10  | 35,219.21    | 25,242.76  | 50,485.07     | 6      | 139.52%      | 69.76%          |
| June 2018                          | 0.00      | 1,820.67  |              |            |               |        |              |                 |
| Patrick Dislocated                 | 1,853.53  | 1,208.74  | 9,726.45     | 7,252.65   | 14,504.84     | 7      | 134.11%      | 67.06%          |
| June 2018                          | 0.00      | 3.66      |              |            |               |        |              |                 |
| MHC DW Bus. Serv.                  | 0.00      | 0.00      | 0.00         | 0.00       | 0.00          | 8      |              |                 |
| June 2018                          | 0.00      | 2,734.50  |              |            |               |        |              |                 |
| Danville/Pitts. Co. DW One Stop    | 406.37    | 372.54    | 2,229.63     | 2,235.37   | 4,470.51      | 9      | 99.74%       | 49.87%          |
| June 2018                          | 0.00      | 7.65      |              |            |               |        |              |                 |
| MHC DW One Stop                    | 202.38    | 264.83    | 1,916.72     | 1,588.98   | 3,177.74      | 10     | 120.63%      | 60.32%          |
| June 2018                          | 0.00      | -9.56     |              |            |               |        |              |                 |
| Patrick DW One Stop                | 57.82     | 68.95     | 618.86       | 413.80     | 827.37        | 11     | 149.56%      | 74.80%          |
| June 2018                          | 0.00      | 2.72      |              |            |               |        |              |                 |
| Other Dislocated                   | -562.22   | 7,682.02  | 12,788.48    | 46,092.12  | 92,184.13     | 12     | 27.75%       | 13.87%          |
| Total Dislocated                   | 9,575.71  | 20,458.91 | 87,905.38    | 122,754.32 | 245,506.44    | 71.61% |              | 35.81%          |
| Danville/Pitts. Co. Adult          | 9,056.88  | 15,347.85 | 84,336.76    | 92,087.32  | 184,174.15    | 13     | 91.58%       | 45.79%          |
| June 2018                          | 0.00      | 7,573.15  |              |            |               |        |              |                 |
| MHC Adult                          | 8,605.31  | 9,712.49  | 75,625.55    | 58,275.13  | 116,549.65    | 14     | 129.77%      | 64.89%          |
| June 2018                          | 0.00      | 3,907.35  |              |            |               |        |              |                 |
| Patrick Adult                      | 2,018.43  | 2,771.85  | 10,393.66    | 16,631.27  | 33,261.98     | 15     | 62.43%       | 31.22%          |
| June 2018                          | 0.00      | 12.34     |              |            |               |        |              |                 |
| MHC Adult Bus. Serv.               | 0.00      | 0.00      | 0.00         | 0.00       | 0.00          | 16     |              |                 |
| June 2018                          | 0.00      | 3,093.45  |              |            |               |        |              |                 |
| Danville/Pitts. Co. Adult One Stop | 954.95    | 871.46    | 5,239.59     | 5,228.89   | 10,457.52     | 17     | 100.20%      | 50.10%          |
| June 2018                          | 0.00      | 17.48     |              |            |               |        |              |                 |
| MHC Adult One Stop                 | 483.46    | 608.90    | 4,578.88     | 3,653.52   | 7,306.88      | 18     | 125.33%      | 62.67%          |
| June 2018                          | 0.00      | -21.90    |              |            |               |        |              |                 |
| Patrick Adult One Stop             | 141.35    | 177.14    | 1,512.77     | 1,062.88   | 2,125.60      | 19     | 142.33%      | 71.17%          |
| June 2018                          | 0.00      | 6.20      |              |            |               |        |              |                 |
| Other Adult                        | 25,600.01 | 19,304.21 | 95,443.27    | 115,825.34 | 231,650.54    | 20     | 82.40%       | 41.20%          |
| Total Adult                        | 46,860.39 | 48,793.90 | 291,708.55   | 292,764.35 | 585,526.32    | 99.64% |              | 49.82%          |
| Danville/Pitts. Co. Youth In       | 5,574.76  | 9,038.32  | 64,514.04    | 54,230.13  | 108,459.82    | 21     | 118.96%      | 59.48%          |
| June 2018                          | 0.00      | 5,960.16  |              |            |               |        |              |                 |
| MHC Youth In                       | 5,762.20  | 5,671.91  | 40,998.50    | 34,031.86  | 68,063.06     | 22     | 120.47%      | 60.24%          |
| June 2018                          | 0.00      | 268.92    |              |            |               |        |              |                 |
| Patrick Youth In                   | 906.50    | 1,621.23  | 1,630.81     | 9,727.74   | 19,454.88     | 23     | 16.76%       | 8.38%           |
| June 2018                          | 0.00      | 3.05      |              |            |               |        |              |                 |
| Danville/Pitts. Co. YIS One Stop   | 670.51    | 618.79    | 3,678.85     | 3,712.86   | 7,425.46      | 24     | 99.08%       | 49.54%          |
| June 2018                          | 393.52    | 473.51    | 3,727.03     | 2,841.12   | 5,682.10      | 25     | 131.18%      | 65.59%          |
| Patrick YIS One Stop               | 109.23    | 134.60    | 1,168.93     | 807.64     | 1,615.14      | 26     | 144.73%      | 72.37%          |
| Other Youth In                     | -5,827.15 | 8,949.05  | -1,442.21    | 53,694.39  | 107,388.70    | 27     | -2.69%       | -1.34%          |
| Total Youth In                     | 7,569.57  | 26,507.41 | 120,508.08   | 159,045.74 | 318,089.16    | 75.77% |              | 37.89%          |

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**West Piedmont Workforce-Investment Board**  
**Summary Totals**

December 2018

|                                  | <u>Dec 18</u>     | <u>Budget</u>     | <u>Jul - Dec 18</u> | <u>YTD Budget</u>   | <u>Annual Budget</u>                       | <u>Page #</u> | <u>% YTD Budget</u> | <u>% Annual Budget</u> |
|----------------------------------|-------------------|-------------------|---------------------|---------------------|--|---------------|---------------------|------------------------|
| Danville/Pitts. Co. Youth Out    | 19,434.14         | 27,195.18         | 171,283.86          | 163,171.35          | 326,342.30                                 | 28            | 104.97%             | 52.49%                 |
| June 2018                        | 0.00              |                   | 32,641.27           |                     |  |               |                     |                        |
| MHC Youth Out                    | 12,923.37         | 17,157.74         | 116,272.31          | 102,946.53          | 205,892.68                                 | 29            | 112.94%             | 56.47%                 |
| June 2018                        | 0.00              |                   | 3,234.54            |                     |  |               |                     |                        |
| Patrick Youth Out                | 689.40            | 4,918.58          | 19,223.02           | 29,511.70           | 59,023.00                                  | 30            | 65.14%              | 32.57%                 |
| June 2018                        | 0.00              |                   | 201.26              |                     |  |               |                     |                        |
| Danville/Pitts. Co. YOS One Stop | 2,031.81          | 1,776.13          | 11,148.17           | 10,656.85           | 21,313.49                                  | 31            | 104.61%             | 52.31%                 |
| MHC YOS One Stop                 | 1,169.33          | 1,278.56          | 11,074.51           | 7,671.48            | 15,342.82                                  | 32            | 144.36%             | 72.18%                 |
| Patrick YOS One Stop             | 334.08            | 348.92            | 3,575.58            | 2,093.67            | 4,187.14                                   | 33            | 170.78%             | 85.39%                 |
| Other Youth Out                  | 11,678.59         | 18,225.80         | 80,181.34           | 109,354.89          | 218,709.69                                 | 34            | 73.32%              | 36.66%                 |
| Total Youth Out                  | 48,200.72         | 70,900.91         | 448,835.86          | 425,406.47          | 850,811.12                                 | 105           | 54.1%               | 52.75%                 |
| Administration                   | 16,668.24         | 15,457.18         | 91,709.59           | 92,743.24           | 185,485.93                                 | 35            | 98.89%              | 49.44%                 |
| Workforce Innov. FSN             | 17,112.21         | 19,865.82         | 118,256.92          | 119,194.92          | 238,389.84                                 | 36            | 99.22%              | 49.61%                 |
| America's Promise Grant          | 5,401.85          | 5,290.28          | 39,638.34           | 31,741.83           | 31,741.83                                  | 37            | 124.88%             | 124.88%                |
| Brand Implementation             | 5,991.40          | 4,166.66          | 25,000.00           | 25,000.00           | 25,000.00                                  | 38            | 100.00%             | 100.00%                |
| Rapid Response                   | <u>10,090.00</u>  | <u>16,016.42</u>  | <u>67,042.25</u>    | <u>96,098.52</u>    | <u>160,164.20</u>                          | <u>39</u>     | <u>69.77%</u>       | <u>41.86%</u>          |
| Total Spending and Budget        | 167,488.09        | 227,457.49        | 1,290,608.97        | 1,364,749.39        | 2,640,714.84                               | 94.57%        | 48.87%              |                        |
| Workforce Innov. FSN             | -17,112.21        | -19,865.82        | -118,256.92         | -119,194.92         | -238,389.84                                |               |                     |                        |
| America's Promise Grant          | -5,401.85         | -5,290.28         | -39,638.34          | -31,741.83          | -31,741.83                                 |               |                     |                        |
| Brand Implementation             | -5,991.40         | -4,166.66         | -25,000.00          | -25,000.00          | -25,000.00                                 |               |                     |                        |
| June 2018 Expenses               | 0.00              | 0.00              | -62,732.02          | 0.00                | 0.00                                       |               |                     |                        |
| Rapid Response                   | -10,090.00        | -16,016.42        | -67,042.25          | -96,098.52          | -160,164.20                                |               |                     |                        |
| Total on Original NOO            | <u>128,892.63</u> | <u>182,118.31</u> | <u>977,915.44</u>   | <u>1,092,714.12</u> | <u>2,185,418.97</u>                        | <u>89.49%</u> | <u>44.75%</u>       |                        |
|                                  |                   |                   |                     |                     | (355,262.94) Youth C/O given to Ross       |               |                     |                        |
|                                  |                   |                   |                     |                     | 127,334.70 3 months set aside              |               |                     |                        |
|                                  |                   |                   |                     |                     | (16,111.67) Admin over budget              |               |                     |                        |
|                                  |                   |                   |                     |                     | (63,494.26) Adult C/O incl. in Other Adult |               |                     |                        |
|                                  |                   |                   |                     |                     | (69,771.30) YIS C/O incl. in Other YIS     |               |                     |                        |
|                                  |                   |                   |                     |                     | (114,370.95) YOS C/O incl. in Other YOS    |               |                     |                        |
|                                  |                   |                   |                     |                     | 1,015.43 Increase in NOO (Released Oct)    |               |                     |                        |
|                                  |                   |                   |                     |                     | <u>1,694,757.98</u> matches NOO            |               |                     |                        |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Dislocated Worker**  
December 2018

|   | <u>Dec 18</u>           | <u>Budget</u>           | <u>% of Budget</u>   | <u>Jul - Dec 18</u>      | <u>YTD Budget</u>        | <u>% of Budget</u>   | <u>Annual Budget</u>     |
|---|-------------------------|-------------------------|----------------------|--------------------------|--------------------------|----------------------|--------------------------|
| <b>Ordinary Income/Expense</b>                      |                         |                         |                      |                          |                          |                      |                          |
| <b>Expense</b>                                      |                         |                         |                      |                          |                          |                      |                          |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 36.52                   | 150.21                  | 24.31%               | 248.30                   | 901.26                   | 27.55%               | 1,802.50                 |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 1,785.60                | 2,232.52                | 79.98%               | 10,632.92                | 13,395.12                | 79.38%               | 26,790.25                |
| <b>211000 - FICA-Client Services</b>                | 388.11                  | 447.13                  | 86.8%                | 2,281.06                 | 2,682.81                 | 85.03%               | 5,365.59                 |
| <b>350000 - Printing</b>                            | 0.00                    | 10.00                   | 0.0%                 | 0.00                     | 60.00                    | 0.0%                 | 120.00                   |
| <b>360000 - Outreach</b>                            | 0.00                    | 25.00                   | 0.0%                 | 2.34                     | 150.00                   | 1.56%                | 300.00                   |
| <b>521000 - Postage</b>                             | 15.79                   | 20.00                   | 78.95%               | 56.24                    | 120.00                   | 46.87%               | 240.00                   |
| <b>523000 - Telephone</b>                           | 31.91                   | 49.17                   | 64.9%                | 187.77                   | 295.02                   | 63.65%               | 590.00                   |
| <b>542000 - Lease/Rental-Building</b>               | 159.72                  | 236.77                  | 67.46%               | 1,026.30                 | 1,420.62                 | 72.24%               | 2,841.21                 |
| <b>543000 - Shared Costs</b>                        | 118.17                  |                         |                      | 709.02                   |                          |                      |                          |
| <b>550000 - Travel</b>                              | 0.00                    | 60.46                   | 0.0%                 | 237.78                   | 362.76                   | 65.55%               | 725.50                   |
| <b>563000 - Indirect</b>                            | 221.02                  | 282.99                  | 78.1%                | 1,316.22                 | 1,697.94                 | 77.52%               | 3,395.83                 |
| <b>563300 - Management Fee</b>                      | 0.00                    | 141.49                  | 0.0%                 | 0.00                     | 848.98                   | 0.0%                 | 1,697.92                 |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00                    | 16.46                   | 0.0%                 | 26.13                    | 98.76                    | 26.46%               | 197.51                   |
| <b>600100 - Office Supplies</b>                     | 22.68                   | 35.83                   | 63.3%                | 137.91                   | 215.02                   | 64.14%               | 430.00                   |
| <b>830000 - Training Services</b>                   | 0.00                    | 1,567.41                | 0.0%                 | 3,150.00                 | 9,404.46                 | 33.5%                | 18,808.88                |
| <b>832500 - Contractual Training Services</b>       | 0.00                    | 18.17                   | 0.0%                 | 0.00                     | 109.02                   | 0.0%                 | 218.00                   |
| <b>833000 - Transitional Jobs</b>                   | 0.00                    | 515.28                  | 0.0%                 | 0.00                     | 3,091.73                 | 0.0%                 | 6,183.41                 |
| <b>840000 - Supportive Services</b>                 | 0.00                    | 77.08                   | 0.0%                 | 834.40                   | 462.52                   | 180.4%               | 925.00                   |
| <b>850000 - OJT Training</b>                        | 0.00                    | 695.63                  | 0.0%                 | 0.00                     | 4,173.82                 | 0.0%                 | 8,347.60                 |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00                    | 73.13                   | 0.0%                 | 0.00                     | 438.80                   | 0.0%                 | 877.58                   |
| <b>Total Expense</b>                                | <u><b>2,779.52</b></u>  | <u><b>6,654.73</b></u>  | <u><b>41.77%</b></u> | <u><b>20,846.39</b></u>  | <u><b>39,928.64</b></u>  | <u><b>52.21%</b></u> | <u><b>79,856.78</b></u>  |
| <b>Net Ordinary Income</b>                          | <u><b>-2,779.52</b></u> | <u><b>-6,654.73</b></u> | <u><b>41.77%</b></u> | <u><b>-20,846.39</b></u> | <u><b>-39,928.64</b></u> | <u><b>52.21%</b></u> | <u><b>-79,856.78</b></u> |
| <b>Net Income</b>                                   | <u><b>-2,779.52</b></u> | <u><b>-6,654.73</b></u> | <u><b>41.77%</b></u> | <u><b>-20,846.39</b></u> | <u><b>-39,928.64</b></u> | <u><b>52.21%</b></u> | <u><b>-79,856.78</b></u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Dislocated Worker**  
December 2018

| Ordinary Income/Expense                  | Dec 18           | Budget           | % of Budget   | Jul - Dec 18      | YTD Budget        | % of Budget    | Annual Budget     |
|--|------------------|------------------|---------------|-------------------|-------------------|----------------|-------------------|
| <b>Expense</b>                           |                  |                  |               |                   |                   |                |                   |
| 110000 - Salary & Wages-Operational      | 43.72            | 42.65            | 102.51%       | 210.43            | 255.90            | 82.23%         | 511.78            |
| 111000 - Salary & Wages-Client Services  | 2,137.43         | 1,490.70         | 143.38%       | 9,436.95          | 8,944.20          | 105.51%        | 17,888.34         |
| 211000 - FICA-Client Services            | 464.59           | 322.20           | 144.19%       | 2,030.13          | 1,933.24          | 105.01%        | 3,866.44          |
| 350000 - Printing                        | 0.00             | 5.68             | 0.0%          | 0.00              | 34.08             | 0.0%           | 68.14             |
| 360000 - Outreach                        | 0.00             | 5.68             | 0.0%          | 2.28              | 34.08             | 6.69%          | 68.14             |
| 521000 - Postage                         | 18.90            | 5.11             | 369.86%       | 51.01             | 30.66             | 166.37%        | 61.33             |
| 523000 - Telephone                       | 38.20            | 27.25            | 140.18%       | 157.23            | 163.50            | 96.17%         | 327.00            |
| 542000 - Lease/Rental-Building           | 217.64           | 85.10            | 255.75%       | 1,379.51          | 510.60            | 270.17%        | 1,021.18          |
| 543000 - Shared Costs                    | 97.50            |                  |               | 585.00            |                   |                |                   |
| 550000 - Travel                          | 9.87             | 47.20            | 20.91%        | 123.76            | 283.25            | 43.69%         | 566.45            |
| 563000 - Indirect                        | 264.57           | 201.51           | 131.29%       | 1,167.76          | 1,209.09          | 96.58%         | 2,418.15          |
| 563500 - Management Fee                  | 0.00             | 82.99            | 0.0%          | 0.00              | 497.94            | 0.0%           | 995.86            |
| 564000 - Professional Dev.-Operating     | 0.00             | 7.74             | 0.0%          | 21.64             | 46.44             | 46.6%          | 92.85             |
| 600100 - Office Supplies                 | 27.14            | 8.11             | 334.65%       | 113.08            | 48.66             | 232.39%        | 97.30             |
| 830000 - Training Services               | 0.00             | 1,149.53         | 0.0%          | 11,945.59         | 6,897.22          | 173.19%        | 13,794.40         |
| 832500 - Contractual Training Services   | 0.00             | 7.50             | 0.0%          | 0.00              | 45.00             | 0.0%           | 90.00             |
| 833000 - Transitional Jobs               | 460.00           | 103.06           | 446.34%       | 460.00            | 618.36            | 74.39%         | 1,236.68          |
| 840000 - Supportive Services             | 0.00             | 31.52            | 0.0%          | 2,080.76          | 189.12            | 1,100.23%      | 378.25            |
| 850000 - QJT Training                    | 1,058.75         | 556.51           | 190.25%       | 7,274.75          | 3,339.06          | 217.87%        | 6,678.08          |
| 901000 - Assessments, Lic. & Cert. Tests | 0.00             | 27.06            | 0.0%          | 0.00              | 162.36            | 0.0%           | 324.70            |
| <b>Total Expense</b>                     | <b>4,838.31</b>  | <b>4,207.10</b>  | <b>115.0%</b> | <b>37,039.88</b>  | <b>25,242.76</b>  | <b>146.74%</b> | <b>50,485.07</b>  |
| <b>Net Ordinary Income</b>               | <b>-4,838.31</b> | <b>-4,207.10</b> | <b>115.0%</b> | <b>-37,039.88</b> | <b>-25,242.76</b> | <b>146.74%</b> | <b>-50,485.07</b> |
| <b>Net Income</b>                        | <b>-4,838.31</b> | <b>-4,207.10</b> | <b>115.0%</b> | <b>-37,039.88</b> | <b>-25,242.76</b> | <b>146.74%</b> | <b>-50,485.07</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Dislocated Wkr**  
December 2018

| Ordinary Income/Expense                             | Dec 18           | Budget           | % of Budget    | Jul - Dec 18     | YTD Budget       | % of Budget    | Annual Budget     |
|---|------------------|------------------|----------------|------------------|------------------|----------------|-------------------|
| <b>Expense</b>                                      |                  |                  |                |                  |                  |                |                   |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 25,62            | 8,53             | 300.35%        | 131.63           | 51.18            | 257.19%        | 102.36            |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 1,252.86         | 331.94           | 377.44%        | 6,641.32         | 1,991.64         | 333.46%        | 3,983.22          |
| <b>211000 - FICA-Client Services</b>                | 272.30           | 147.19           | 185.0%         | 1,426.33         | 883.14           | 161.51%        | 1,766.29          |
| <b>350000 - Printing</b>                            | 0.00             | 2.84             | 0.0%           | 0.00             | 17.04            | 0.0%           | 34.07             |
| <b>360000 - Outreach</b>                            | 0.00             | 5.68             | 0.0%           | 5.31             | 34.08            | 15.58%         | 68.14             |
| <b>521000 - Postage</b>                             | 11.08            | 1.70             | 651.77%        | 37.80            | 10.24            | 369.14%        | 20.44             |
| <b>523000 - Telephone</b>                           | 22.39            | 37.07            | 60.4%          | 118.03           | 222.42           | 53.97%         | 444.85            |
| <b>542000 - Lease/Rental-Building</b>               | 42.42            | 47.31            | 89.66%         | 323.09           | 283.86           | 113.82%        | 567.70            |
| <b>550000 - Travel</b>                              | 55.87            | 11.91            | 469.1%         | 145.52           | 71.46            | 203.64%        | 142.92            |
| <b>563000 - Indirect</b>                            | 155.08           | 48.77            | 317.98%        | 819.92           | 292.62           | 280.2%         | 585.19            |
| <b>563500 - Management Fee</b>                      | 0.00             | 24.38            | 0.0%           | 0.00             | 146.31           | 0.0%           | 292.59            |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00             | 1.65             | 0.0%           | 9.86             | 9.90             | 99.6%          | 19.76             |
| <b>600100 - Office Supplies</b>                     | 15.91            | 4.01             | 396.76%        | 71.30            | 24.08            | 296.1%         | 48.14             |
| <b>830000 - Training Services</b>                   | 0.00             | 325.38           | 0.0%           | 0.00             | 1,953.52         | 0.0%           | 3,907.00          |
| <b>832500 - Contractual Training Services</b>       | 0.00             | 3.00             | 0.0%           | 0.00             | 18.00            | 0.0%           | 36.00             |
| <b>833000 - Transitional Jobs</b>                   | 0.00             | 49.75            | 0.0%           | 0.00             | 298.50           | 0.0%           | 596.99            |
| <b>840000 - Supportive Services</b>                 | 0.00             | 7.51             | 0.0%           | 0.00             | 45.06            | 0.0%           | 90.06             |
| <b>850000 - OJT Training</b>                        | 0.00             | 139.10           | 0.0%           | 0.00             | 834.64           | 0.0%           | 1,669.24          |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00             | 10.82            | 0.0%           | 0.00             | 64.96            | 0.0%           | 129.88            |
| <b>Total Expense</b>                                | <b>1,853.53</b>  | <b>1,208.74</b>  | <b>153.34%</b> | <b>9,730.11</b>  | <b>7,252.65</b>  | <b>134.16%</b> | <b>14,504.84</b>  |
| <b>Net Ordinary Income</b>                          |                  |                  |                |                  |                  |                |                   |
| <b>Net Income</b>                                   | <b>-1,853.53</b> | <b>-1,208.74</b> | <b>153.34%</b> | <b>-9,730.11</b> | <b>-7,252.65</b> | <b>134.16%</b> | <b>-14,504.84</b> |
|   |                  |                  |                | <b>-9,730.11</b> | <b>-7,252.65</b> | <b>134.16%</b> | <b>-14,504.84</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. DW Business Services**  
December 2018

|   | <u>Dec 18</u> | <u>Budget</u> | <u>% of Budget</u> | <u>Jul - Dec 18</u> | <u>YTD Budget</u> | <u>% of Budget</u> | <u>Annual Budget</u> |
|---|---------------|---------------|--------------------|---------------------|-------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>                        |               |               |                    |                     |                   |                    |                      |
| <b>Expense</b>  |               |               |                    |                     |                   |                    |                      |
| <b>110000 · Salary &amp; Wages-Operational</b>        |               |               |                    |                     |                   |                    |                      |
| <b>51-110 · Dislocated Wkr Salary-Oper</b>            |               |               |                    |                     |                   |                    |                      |
| <b>110110 · M-HC DW BS Oper. Sal.</b>                 |               |               |                    |                     |                   |                    |                      |
| <b>Total 51-110 · Dislocated Wkr Salary-Oper</b>      | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>1,557.99</u>   | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>Total 51-110 · Salary &amp; Wages-Operational</b>  | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>1,557.99</u>   | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>210000 · FICA/Benefits-Operational</b>             |               |               |                    |                     |                   |                    |                      |
| <b>51210 · Dislocated-FICA/Ben-Operational</b>        |               |               |                    |                     |                   |                    |                      |
| <b>512115 · M-HC DW BS FICA Oper.</b>                 |               |               |                    |                     |                   |                    |                      |
| <b>Total 51-210 · Dislocated-FICA/Ben-Operational</b> | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>763.39</u>     | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>Total 210000 · FICA/Benefits-Operational</b>       | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>763.39</u>     | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>360000 · Outreach</b>                              |               |               |                    |                     |                   |                    |                      |
| <b>572900 · M-HC DW BS Outreach</b>                   |               |               |                    |                     |                   |                    |                      |
| <b>Total 360000 · Outreach</b>                        | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>388.85</u>     | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>550000 · Travel</b>                                |               |               |                    |                     |                   |                    |                      |
| <b>51-550 · Dislocated-Travel</b>                     |               |               |                    |                     |                   |                    |                      |
| <b>5355022 · M-HC DW Bus. Serv. Travel</b>            |               |               |                    |                     |                   |                    |                      |
| <b>Total 51-550 · Dislocated-Travel</b>               | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>24.27</u>      | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>Total 550000 · Travel</b>                          | <u>0.00</u>   | <u>0.00</u>   | <u>0.0%</u>        | <u>0.0%</u>         | <u>24.27</u>      | <u>0.0%</u>        | <u>100.0%</u>        |
| <b>Total Expense</b>                                  |               |               |                    |                     |                   |                    |                      |
| <b>Net Ordinary Income</b>                            |               |               |                    |                     |                   |                    |                      |
| <b>Net Income</b>                                     |               |               |                    |                     |                   |                    |                      |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC DW One-Stop**  
December 2018

|  | <b>Dec 18</b>  | <b>Budget</b>  | <b>% of Budget</b> | <b>Jul - Dec 18</b> | <b>YTD Budget</b> | <b>% of Budget</b> | <b>Annual Budget</b> |
|--|----------------|----------------|--------------------|---------------------|-------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>                     |                |                |                    |                     |                   |                    |                      |
| <b>Expense</b>                                     |                |                |                    |                     |                   |                    |                      |
| <b>110000 - Salary &amp; Wages-Operational</b>     | 0.00           | 0.00           | 0.0%               | -1.74               | 0.00              | 100.0%             | 0.00                 |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 289.53         | 206.25         | 140.38%            | 1,574.16            | 1,237.50          | 127.21%            | 2,475.00             |
| <b>211000 - FICA-Client Services</b>               | 62.94          | 64.80          | 97.13%             | 333.74              | 388.82            | 85.83%             | 777.62               |
| <b>360000 - Outreach</b>                           | 0.00           | 0.00           | 0.0%               | 1.94                | 0.00              | 100.0%             | 0.00                 |
| <b>521000 - Postage</b>                            | 0.00           | 0.00           | 0.0%               | 7.71                | 0.00              | 100.0%             | 0.00                 |
| <b>523000 - Telephone</b>                          | 5.17           | 10.83          | 47.74%             | 27.87               | 65.02             | 42.86%             | 130.00               |
| <b>542000 - Lease/Rental-Building</b>              | 9.80           | 45.83          | 21.38%             | 78.15               | 275.02            | 28.42%             | 550.00               |
| <b>563000 - Indirect</b>                           | 35.25          | 27.11          | 130.03%            | 190.62              | 162.66            | 117.19%            | 325.26               |
| <b>563500 - Management Fee</b>                     | 0.00           | 13.55          | 0.0%               | 0.00                | 81.33             | 0.0%               | 162.63               |
| <b>564000 - Professional Dev.-Operating</b>        | 0.00           | 0.00           | 0.0%               | 1.67                | 0.00              | 100.0%             | 0.00                 |
| <b>600100 - Office Supplies</b>                    | 3.68           | 4.17           | 88.25%             | 23.16               | 25.02             | 92.57%             | 50.00                |
| <b>Total Expense</b>                               | <b>406.37</b>  | <b>372.54</b>  | <b>109.08%</b>     | <b>2,237.28</b>     | <b>2,235.37</b>   | <b>100.09%</b>     | <b>4,470.51</b>      |
| <b>Net Ordinary Income</b>                         | <b>-406.37</b> | <b>-372.54</b> | <b>-109.08%</b>    | <b>-2,237.28</b>    | <b>-2,235.37</b>  | <b>-100.09%</b>    | <b>-4,470.51</b>     |
| <b>Net Income</b>                                  | <b>-406.37</b> | <b>-372.54</b> | <b>-109.08%</b>    | <b>-2,237.28</b>    | <b>-2,235.37</b>  | <b>-100.09%</b>    | <b>-4,470.51</b>     |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC DW One-Stop**  
December 2018

| Ordinary Income/Expense                            | Dec 18         | Budget         | % of Budget    | Jul - Dec 18     | YTD Budget       | % of Budget     | Annual Budget    |
|--|----------------|----------------|----------------|------------------|------------------|-----------------|------------------|
| <b>Expense</b>                                     |                |                |                |                  |                  |                 |                  |
| <b>110000 · Salary &amp; Wages-Operational</b>     | 0.00           | 0.00           | 0.0%           | -1.81            | 0.00             | 100.0%          | 0.00             |
| <b>111000 · Salary &amp; Wages-Client Services</b> | 144.20         | 123.38         | 116.88%        | 1,268.29         | 740.28           | 171.33%         | 1,480.50         |
| <b>211000 · FICA-Client Services</b>               | 31.34          | 72.41          | 43.28%         | 268.88           | 434.46           | 61.89%          | 868.86           |
| <b>360000 · Outreach</b>                           | 0.00           | 0.00           | 0.0%           | 1.57             | 0.00             | 100.0%          | 0.00             |
| <b>521000 · Postage</b>                            | 0.00           | 0.00           | 0.0%           | 6.94             | 0.00             | 100.0%          | 0.00             |
| <b>523000 · Telephone</b>                          | 2.58           | 12.50          | 20.64%         | 22.42            | 75.00            | 29.89%          | 150.00           |
| <b>542000 · Lease/Rental-Building</b>              | 4.88           | 29.17          | 16.73%         | 165.89           | 175.02           | 94.78%          | 350.00           |
| <b>563000 · Indirect</b>                           | 17.55          | 3.62           | 484.81%        | 153.54           | 21.72            | 706.91%         | 43.44            |
| <b>563500 · Management Fee</b>                     | 0.00           | 19.58          | 0.0%           | 0.00             | 117.48           | 0.0%            | 234.94           |
| <b>564000 · Professional Dev.-Operating</b>        | 0.00           | 0.00           | 0.0%           | 1.89             | 0.00             | 100.0%          | 0.00             |
| <b>600100 · Office Supplies</b>                    | 1.83           | 4.17           | 43.89%         | 19.55            | 25.02            | 78.14%          | 50.00            |
| <b>Total Expense</b>                               | <b>202.38</b>  | <b>264.83</b>  | <b>76.42%</b>  | <b>1,907.16</b>  | <b>1,588.98</b>  | <b>120.02%</b>  | <b>3,177.74</b>  |
| <b>Net Ordinary Income</b>                         | <b>-202.38</b> | <b>-264.83</b> | <b>-76.42%</b> | <b>-1,907.16</b> | <b>-1,588.98</b> | <b>-120.02%</b> | <b>-3,177.74</b> |
| <b>Net Income</b>                                  | <b>-202.38</b> | <b>-264.83</b> | <b>-76.42%</b> | <b>-1,907.16</b> | <b>-1,588.98</b> | <b>-120.02%</b> | <b>-3,177.74</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Pat. Co. DW One-Stop**  
December 2018

|  | Dec 18        | Budget        | % of Budget   | Jul - Dec 18   | YTD Budget     | % of Budget    | Annual Budget  |
|--|---------------|---------------|---------------|----------------|----------------|----------------|----------------|
| <b>Ordinary Income/Expense</b>                     |               |               |               |                |                |                |                |
| Expense  |               |               |               |                |                |                |                |
| <b>110000 - Salary &amp; Wages-Operational</b>     | 0.00          | 0.00          | 0.0%          | -0.62          | 0.00           | 100.0%         | 0.00           |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 41.20         | 33.75         | 122.07%       | 435.03         | 202.50         | 214.83%        | 405.00         |
| <b>211000 - FICA-Client Services</b>               | 8.95          | 13.89         | 64.44%        | 92.25          | 83.34          | 110.69%        | 166.63         |
| <b>360000 - Outreach</b>                           | 0.00          | 0.00          | 0.0%          | 0.55           | 0.00           | 100.0%         | 0.00           |
| <b>521000 - Postage</b>                            | 0.00          | 0.00          | 0.0%          | 2.47           | 0.00           | 100.0%         | 0.00           |
| <b>523000 - Telephone</b>                          | 0.74          | 6.67          | 11.09%        | 7.71           | 40.02          | 19.27%         | 80.00          |
| <b>542000 - Lease/Rental-Building</b>              | 1.39          | 5.83          | 23.84%        | 23.82          | 35.02          | 68.02%         | 70.00          |
| <b>563000 - Indirect</b>                           | 5.02          | 4.76          | 105.46%       | 52.66          | 28.60          | 184.13%        | 57.16          |
| <b>563500 - Management Fee</b>                     | 0.00          | 2.38          | 0.0%          | 0.00           | 14.30          | 0.0%           | 28.58          |
| <b>564000 - Professional Dev.-Operating</b>        | 0.00          | 0.00          | 0.0%          | 0.65           | 0.00           | 100.0%         | 0.00           |
| <b>600100 - Office Supplies</b>                    | 0.52          | 1.67          | 31.14%        | 7.06           | 10.02          | 70.46%         | 20.00          |
| <b>Total Expense</b>                               | <b>57.82</b>  | <b>68.95</b>  | <b>83.86%</b> | <b>621.58</b>  | <b>413.80</b>  | <b>150.2%</b>  | <b>827.37</b>  |
| <b>Net Ordinary Income</b>                         | <b>-57.82</b> | <b>-68.95</b> | <b>83.86%</b> | <b>-621.58</b> | <b>-413.80</b> | <b>150.2%</b>  | <b>-827.37</b> |
| <b>Net Income</b>                                  | <b>-57.82</b> | <b>-68.95</b> | <b>83.86%</b> | <b>-621.58</b> | <b>-413.80</b> | <b>150.21%</b> | <b>-827.37</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Dislocated**  
December 2018

| Ordinary Income/Expense                           | Dec 18               | Budget                  | % of Budget          | Jul - Dec 18             | YTD Budget               | % of Budget          | Annual Budget            |
|---|----------------------|-------------------------|----------------------|--------------------------|--------------------------|----------------------|--------------------------|
| 110000 - Salary & Wages-Operational Expense       |                      |                         |                      |                          |                          |                      |                          |
| 51-110 - Dislocated Wkr Salary-Oper               | 2,720.82             | 2,662.50                | 102.19%              | 16,145.74                | 15,975.00                | 101.07%              | 31,950.01                |
| 110160 - Admin to Dislocated                      | <u>2,720.82</u>      | <u>2,662.50</u>         | <u>102.19%</u>       | <u>16,145.74</u>         | <u>15,975.00</u>         | <u>101.07%</u>       | <u>31,950.01</u>         |
| Total 51-110 - Dislocated Wkr Salary-Oper         | <u>2,720.82</u>      | <u>2,662.50</u>         | <u>102.19%</u>       | <u>16,145.74</u>         | <u>15,975.00</u>         | <u>101.07%</u>       | <u>31,950.01</u>         |
| Total 110000 - Salary & Wages-Operational         | <u>2,720.82</u>      | <u>2,662.50</u>         | <u>102.19%</u>       | <u>16,145.74</u>         | <u>15,975.00</u>         | <u>101.07%</u>       | <u>31,950.01</u>         |
| 210000 - FICA/Benefits-Operational                |                      |                         |                      |                          |                          |                      |                          |
| 51-210 - Dislocated-FICA/Ben-Operational          |                      |                         |                      |                          |                          |                      |                          |
| 512160 - Admin to Dislocated                      | 911.88               | 840.58                  | 108.48%              | 5,391.77                 | 5,043.48                 | 106.91%              | 10,086.92                |
| Total 51-210 - Dislocated-FICA/Ben-Operational    | <u>911.88</u>        | <u>840.58</u>           | <u>108.48%</u>       | <u>5,391.77</u>          | <u>5,043.48</u>          | <u>106.91%</u>       | <u>10,086.92</u>         |
| Total 210000 - FICA/Benefits-Operational          | <u>911.88</u>        | <u>840.58</u>           | <u>108.48%</u>       | <u>5,391.77</u>          | <u>5,043.48</u>          | <u>106.91%</u>       | <u>10,086.92</u>         |
| 601400 - Other Operating Supplies                 |                      |                         |                      |                          |                          |                      |                          |
| 51-6014 - Dislocated-Other Operating Supp         |                      |                         |                      |                          |                          |                      |                          |
| One Stop Rant                                     | -1,198.66            |                         |                      | -7,105.21                |                          |                      |                          |
| One Stop Shared Costs                             | -10,692.52           |                         |                      | -18,611.57               |                          |                      |                          |
| Unob. DW Incumb. Wkr.                             | 0.00                 | 4,166.67                | 0.0%                 | 0.00                     | 25,000.02                | 0.0%                 | 50,000.00                |
| 51-6014 - Dislocated-Other Operating Supp - Other | 7,696.26             | 12.27                   | 62,724.21%           | 16,987.75                | 73.62                    | 23,047.75%           | 147.20                   |
| Total 51-6014 - Dislocated-Other Operating Supp   | <u>-4,194.92</u>     | <u>4,178.94</u>         | <u>-100.38%</u>      | <u>-8,749.03</u>         | <u>25,073.64</u>         | <u>-34.89%</u>       | <u>50,147.20</u>         |
| Total 601400 - Other Operating Supplies           | <u>-4,194.92</u>     | <u>4,178.94</u>         | <u>-100.38%</u>      | <u>-8,749.03</u>         | <u>25,073.64</u>         | <u>-34.89%</u>       | <u>50,147.20</u>         |
| Total Expense                                     | <u>-562.22</u>       | <u>7,682.02</u>         | <u>-7.32%</u>        | <u>12,788.48</u>         | <u>46,092.12</u>         | <u>27.75%</u>        | <u>92,184.13</u>         |
| Net Ordinary Income                               | <u>562.22</u>        | <u>-7,682.02</u>        | <u>-7.32%</u>        | <u>-12,788.48</u>        | <u>-46,092.12</u>        | <u>27.75%</u>        | <u>-92,184.13</u>        |
| Net Income  | <u><b>562.22</b></u> | <u><b>-7,682.02</b></u> | <u><b>-7.32%</b></u> | <u><b>-12,788.48</b></u> | <u><b>-46,092.12</b></u> | <u><b>27.75%</b></u> | <u><b>-92,184.13</b></u> |

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Adult**

December 2018

| Ordinary Income/Expense                  | Dec 18           | Budget            | % of Budget   | Jul - Dec 18      | YTD Budget        | % of Budget   | Annual Budget      |
|--|------------------|-------------------|---------------|-------------------|-------------------|---------------|--------------------|
| <b>Expense</b>                           |                  |                   |               |                   |                   |               |                    |
| 1100000 · Salary & Wages-Operational     | 107.80           | 352.99            | 30.54%        | 579.33            | 2,117.94          | 27.35%        | 4,235.88           |
| 111000 · Salary & Wages-Client Services  | 5,270.82         | 5,246.42          | 100.47%       | 31,682.69         | 31,478.57         | 100.55%       | 62,957.09          |
| 211000 · FICA-Client Services            | 1,145.65         | 1,054.42          | 108.65%       | 6,762.59          | 6,326.52          | 106.89%       | 12,653.03          |
| 350000 · Printing                        | 0.00             | 23.50             | 0.0%          | 0.00              | 141.00            | 0.0%          | 282.00             |
| 360000 · Outreach                        | 0.00             | 58.75             | 0.0%          | 22.62             | 352.50            | 6.42%         | 705.00             |
| 521000 · Postage                         | 46.60            | 47.00             | 99.15%        | 185.45            | 282.00            | 65.76%        | 564.00             |
| 523000 · Telephone                       | 94.20            | 117.67            | 80.05%        | 519.65            | 706.02            | 73.6%         | 1,412.00           |
| 542000 · Lease/Rental-Building           | 873.42           | 609.38            | 143.33%       | 5,504.79          | 3,656.28          | 150.56%       | 7,312.56           |
| 543000 · Shared Costs                    | 438.00           |                   |               | 2,628.00          |                   |               |                    |
| 550000 · Travel                          | 96.02            | 145.99            | 65.77%        | 693.59            | 875.99            | 79.18%        | 1,751.93           |
| 563000 · Indirect                        | 652.43           | 665.38            | 98.05%        | 3,902.48          | 3,992.32          | 97.75%        | 7,984.60           |
| 563500 · Management Fee                  | 0.00             | 332.69            | 0.0%          | 0.00              | 1,996.16          | 0.0%          | 3,992.30           |
| 564000 · Professional Dev.-Operating     | 0.00             | 38.68             | 0.0%          | 53.82             | 232.08            | 23.19%        | 464.12             |
| 600100 · Office Supplies                 | 66.94            | 70.67             | 94.72%        | 413.23            | 424.02            | 97.46%        | 848.00             |
| 830000 · Training Services               | 0.00             | 3,488.76          | 0.0%          | 36,547.00         | 20,932.56         | 174.59%       | 41,865.06          |
| 832500 · Contractual Training Services   | 0.00             | 37.67             | 0.0%          | 0.00              | 226.02            | 0.0%          | 452.00             |
| 833000 · Transitional Jobs               | 0.00             | 1,151.38          | 0.0%          | 80.00             | 6,908.31          | 1.16%         | 13,816.59          |
| 840000 · Supportive Services             | 265.00           | 181.15            | 146.29%       | 2,334.67          | 1,086.90          | 214.8%        | 2,173.75           |
| 850000 · OJT Training                    | 0.00             | 1,554.35          | 0.0%          | 0.00              | 9,326.10          | 0.0%          | 18,652.21          |
| 901000 · Assessments, Lic. & Cert. Tests | 0.00             | 171.00            | 0.0%          | 0.00              | 1,026.03          | 0.0%          | 2,052.03           |
| <b>Total Expense</b>                     | <b>9,056.88</b>  | <b>15,347.85</b>  | <b>59.01%</b> | <b>91,909.91</b>  | <b>92,087.32</b>  | <b>99.81%</b> | <b>184,174.15</b>  |
| <b>Net Ordinary Income</b>               |                  |                   |               |                   |                   |               |                    |
| <b>Net Income</b>                        | <b>-9,056.88</b> | <b>-15,347.85</b> | <b>59.01%</b> | <b>-91,909.91</b> | <b>-92,087.32</b> | <b>99.81%</b> | <b>-184,174.15</b> |
|  |                  |                   |               | <b>-91,909.91</b> | <b>-92,087.32</b> | <b>99.81%</b> | <b>-184,174.15</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-MHC Adult Worker**  
December 2018

| Ordinary Income/Expense                  | Dec 18           | Budget           | % of Budget  | Jul - Dec 18      | YTD Budget        | % of Budget    | Annual Budget      |
|--|------------------|------------------|--------------|-------------------|-------------------|----------------|--------------------|
| <b>Expense</b>                           |                  |                  |              |                   |                   |                |                    |
| 110000 · Salary & Wages-Operational      | 92.34            | 98.44            | 93.8%        | 486.37            | 590.64            | 82.35%         | 1,181.22           |
| 111000 · Salary & Wages-Client Services  | 4,514.85         | 3,522.91         | 128.16%      | 23,252.50         | 21,137.49         | 110.01%        | 42,274.95          |
| 211000 · FICA-Client Services            | 981.33           | 746.97           | 131.38%      | 4,985.23          | 4,481.82          | 111.23%        | 8,963.65           |
| 350000 · Printing                        | 0.00             | 13.11            | 0.0%         | 0.00              | 78.66             | 0.0%           | 157.28             |
| 360000 · Outreach                        | 0.00             | 13.11            | 0.0%         | 12.10             | 78.66             | 15.38%         | 157.28             |
| 521000 · Postage                         | 39.90            | 11.78            | 338.71%      | 125.78            | 70.73             | 177.83%        | 141.41             |
| 523000 · Telephone                       | 80.69            | 66.75            | 120.88%      | 379.37            | 400.50            | 94.72%         | 800.95             |
| 542000 · Lease/Rental-Building           | 1,024.90         | 224.88           | 455.75%      | 6,919.42          | 1,349.28          | 512.82%        | 2,698.50           |
| 543000 · Shared Costs                    | 427.75           |                  |              | 2,566.50          |                   |                |                    |
| 550000 · Travel                          | 21.17            | 116.68           | 18.14%       | 342.77            | 700.10            | 48.96%         | 1,400.18           |
| 563000 · Indirect                        | 558.85           | 436.83           | 127.93%      | 2,872.39          | 2,621.00          | 109.59%        | 5,241.98           |
| 563500 · Management Fee                  | 0.00             | 233.15           | 0.0%         | 0.00              | 1,398.93          | 0.0%           | 2,797.83           |
| 564000 · Professional Dev.-Operating     | 0.00             | 17.86            | 0.0%         | 55.26             | 107.16            | 51.57%         | 214.29             |
| 600100 · Office Supplies                 | 57.34            | 20.00            | 286.7%       | 291.84            | 120.00            | 243.2%         | 239.98             |
| 830000 · Training Services               | -157.33          | 2,558.39         | -6.15%       | 32,463.27         | 15,350.34         | 211.48%        | 30,700.63          |
| 832500 · Contractual Training Services   | 0.00             | 17.92            | 0.0%         | 0.00              | 107.52            | 0.0%           | 215.00             |
| 833000 · Transitional Jobs               | 0.00             | 230.28           | 0.0%         | 260.00            | 1,381.68          | 18.82%         | 2,763.32           |
| 840000 · Supportive Services             | 963.52           | 75.30            | 1,279.58%    | 3,070.89          | 451.80            | 679.7%         | 903.61             |
| 850000 · OJT Training                    | 0.00             | 1,243.49         | 0.0%         | 1,449.21          | 7,460.98          | 19.42%         | 14,921.92          |
| 901000 · Assessments, Lic. & Cert. Tests | 0.00             | 64.64            | 0.0%         | 0.00              | 387.84            | 0.0%           | 775.67             |
| <b>Total Expense</b>                     | <b>8,605.31</b>  | <b>9,712.49</b>  | <b>88.6%</b> | <b>79,532.90</b>  | <b>58,275.13</b>  | <b>136.48%</b> | <b>116,549.65</b>  |
| <b>Net Ordinary Income</b>               | <b>-8,605.31</b> | <b>-9,712.49</b> | <b>88.6%</b> | <b>-79,532.90</b> | <b>-58,275.13</b> | <b>136.48%</b> | <b>-116,549.65</b> |
| <b>Net Income</b>                        | <b>-8,605.31</b> | <b>-9,712.49</b> | <b>88.6%</b> | <b>-79,532.90</b> | <b>-58,275.13</b> | <b>136.48%</b> | <b>-116,549.65</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Schools Adult Worker**  
December 2018

|   | <u>Dec 18</u>           | <u>Budget</u>           | <u>% of Budget</u> | <u>Jul - Dec 18</u>      | <u>YTD Budget</u>        | <u>% of Budget</u>   | <u>Annual Budget</u>     |
|---|-------------------------|-------------------------|--------------------|--------------------------|--------------------------|----------------------|--------------------------|
| <b>Ordinary Income/Expense</b>                      |                         |                         |                    |                          |                          |                      |                          |
| <b>Expense</b>                                      |                         |                         |                    |                          |                          |                      |                          |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 27.90                   | 19.69                   | 141.7%             | 134.50                   | 118.14                   | 113.85%              | 236.24                   |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 1,364.29                | 803.69                  | 169.75%            | 6,752.74                 | 4,822.14                 | 140.04%              | 9,644.23                 |
| <b>211000 - FICA-Client Services</b>                | 296.54                  | 343.43                  | 86.35%             | 1,446.74                 | 2,060.58                 | 70.21%               | 4,121.11                 |
| <b>350000 - Printing</b>                            | 0.00                    | 6.55                    | 0.0%               | 0.00                     | 39.34                    | 0.0%                 | 78.64                    |
| <b>360000 - Outreach</b>                            | 0.00                    | 13.11                   | 0.0%               | 5.31                     | 78.66                    | 6.75%                | 157.28                   |
| <b>521000 - Postage</b>                             | 12.06                   | 3.93                    | 306.87%            | 41.36                    | 23.60                    | 175.25%              | 47.18                    |
| <b>523000 - Telephone</b>                           | 24.38                   | 69.32                   | 35.17%             | 120.23                   | 415.95                   | 28.91%               | 831.87                   |
| <b>542000 - Lease/Rental-Building</b>               | 46.21                   | 73.02                   | 63.28%             | 327.68                   | 438.12                   | 74.79%               | 876.19                   |
| <b>550000 - Travel</b>                              | 60.85                   | 33.03                   | 184.23%            | 150.55                   | 198.18                   | 75.97%               | 396.36                   |
| <b>563000 - Indirect</b>                            | 168.87                  | 116.68                  | 144.73%            | 833.39                   | 700.08                   | 119.04%              | 1,400.16                 |
| <b>563500 - Management Fee</b>                      | 0.00                    | 80.34                   | 0.0%               | 0.00                     | 482.04                   | 0.0%                 | 964.08                   |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00                    | 3.80                    | 0.0%               | 9.86                     | 22.80                    | 43.25%               | 45.61                    |
| <b>600100 - Office Supplies</b>                     | 17.33                   | 8.11                    | 213.69%            | 84.14                    | 48.66                    | 172.91%              | 97.28                    |
| <b>830000 - Training Services</b>                   | 0.00                    | 723.00                  | 0.0%               | 0.00                     | 4,338.00                 | 0.0%                 | 8,676.00                 |
| <b>832500 - Contractual Training Services</b>       | 0.00                    | 7.33                    | 0.0%               | 0.00                     | 44.02                    | 0.0%                 | 88.00                    |
| <b>833000 - Transitional Jobs</b>                   | 0.00                    | 111.14                  | 0.0%               | 0.00                     | 666.84                   | 0.0%                 | 1,333.64                 |
| <b>840000 - Supportive Services</b>                 | 0.00                    | 18.35                   | 0.0%               | 489.50                   | 110.10                   | 444.6%               | 220.15                   |
| <b>850000 - OJT Training</b>                        | 0.00                    | 310.87                  | 0.0%               | 0.00                     | 1,865.26                 | 0.0%                 | 3,730.48                 |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00                    | 26.46                   | 0.0%               | 0.00                     | 158.76                   | 0.0%                 | 317.48                   |
| <b>Total Expense</b>                                | <u>2,018.43</u>         | <u>2,771.85</u>         |                    | <u>10,396.00</u>         | <u>16,631.27</u>         | <u>62.51%</u>        | <u>33,261.98</u>         |
| <b>Net Ordinary Income</b>                          | <u>-2,018.43</u>        | <u>-2,771.85</u>        |                    | <u>-10,396.00</u>        | <u>-16,631.27</u>        | <u>62.51%</u>        | <u>-33,261.98</u>        |
| <b>Net Income</b>                                   | <u><b>-2,018.43</b></u> | <u><b>-2,771.85</b></u> |                    | <u><b>-10,396.00</b></u> | <u><b>-16,631.27</b></u> | <u><b>62.51%</b></u> | <u><b>-33,261.98</b></u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Mville-Henry Co. Adult Business Services**  
December 2018

| Ordinary Income/Expense                        | Dec 18 | Budget | % of Budget | Jul - Dec 18 | YTD Budget | % of Budget | Annual Budget |
|--|--------|--------|-------------|--------------|------------|-------------|---------------|
| <b>Expense</b>                                 |        |        |             |              |            |             |               |
| 110000 · Salary & Wages-Operational            |        |        |             |              |            |             |               |
| 53-110 · Adult-Salary & Wages-Operations       | 0.00   | 0.00   | 0.0%        | 1,914.47     | 0.00       | 100.0%      | 0.00          |
| 1101-09 · M-HC AD BS Oper. Sal.                | 0.00   | 0.00   | 0.0%        | 1,914.47     | 0.00       | 100.0%      | 0.00          |
| Total 53-110 · Adult-Salary & Wages-Operations | 0.00   | 0.00   | 0.0%        | 1,914.47     | 0.00       | 100.0%      | 0.00          |
| Total 110000 · Salary & Wages-Operational      | 0.00   | 0.00   | 0.0%        | 1,914.47     | 0.00       | 100.0%      | 0.00          |
| 210000 · FICA/Benefits-Operational             |        |        |             |              |            |             |               |
| 53-210 · Adult-FICA/Benefits-Operational       | 0.00   | 0.00   | 0.0%        | 763.41       | 0.00       | 100.0%      | 0.00          |
| 5121-10 · M-HC AD BS FICA Oper.                | 0.00   | 0.00   | 0.0%        | 763.41       | 0.00       | 100.0%      | 0.00          |
| Total 53-210 · Adult-FICA/Benefits-Operational | 0.00   | 0.00   | 0.0%        | 763.41       | 0.00       | 100.0%      | 0.00          |
| Total 210000 · FICA/Benefits-Operational       | 0.00   | 0.00   | 0.0%        | 763.41       | 0.00       | 100.0%      | 0.00          |
| 360000 · Outreach                              |        |        |             |              |            |             |               |
| 572800 · M-HC AD BS Outreach                   | 0.00   | 0.00   | 0.0%        | 388.85       | 0.00       | 100.0%      | 0.00          |
| Total 360000 · Outreach                        | 0.00   | 0.00   | 0.0%        | 388.85       | 0.00       | 100.0%      | 0.00          |
| 550000 · Travel                                |        |        |             |              |            |             |               |
| 53-550 · Adult-Travel                          |        |        |             |              |            |             |               |
| 535021 · M-HC AD Bus. Serv. Travel             | 0.00   | 0.00   | 0.0%        | 26.72        | 0.00       | 100.0%      | 0.00          |
| Total 53-550 · Adult-Travel                    | 0.00   | 0.00   | 0.0%        | 26.72        | 0.00       | 100.0%      | 0.00          |
| Total 550000 · Travel                          | 0.00   | 0.00   | 0.0%        | 26.72        | 0.00       | 100.0%      | 0.00          |
| <b>Total Expense</b>                           |        |        |             |              |            |             |               |
| Net Ordinary Income                            |        |        |             |              |            |             |               |
| Net Income                                     |        |        |             |              |            |             |               |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - D-PC Adult One-Stop**  
December 2018

|   | <b>Dec 18</b>         | <b>Budget</b>         | <b>% of Budget</b>    | <b>Jul - Dec 18</b>     | <b>YTD Budget</b>       | <b>% of Budget</b>    | <b>Annual Budget</b>     |
|---|-----------------------|-----------------------|-----------------------|-------------------------|-------------------------|-----------------------|--------------------------|
| <b>Ordinary Income/Expense</b>          |                       |                       |                       |                         |                         |                       |                          |
| Expense                                 |                       |                       |                       |                         |                         |                       |                          |
| 110000 · Salary & Wages-Operational     | 0.00                  | 0.00                  | 0.0%                  | -3.99                   | 0.00                    | 100.0%                | 0.00                     |
| 111000 · Salary & Wages-Client Services | 680.39                | 484.69                | 140.38%               | 3,699.26                | 2,918.14                | 127.2%                | 5,816.25                 |
| 211000 · FICA-Client Services           | 147.89                | 152.81                | 96.78%                | 784.45                  | 916.91                  | 85.55%                | 1,833.77                 |
| 360000 · Outreach                       | 0.00                  | 0.00                  | 0.0%                  | 4.56                    | 0.00                    | 100.0%                | 0.00                     |
| 521000 · Postage                        | 0.00                  | 0.00                  | 0.0%                  | 17.99                   | 0.00                    | 100.0%                | 0.00                     |
| 523000 · Telephone                      | 12.16                 | 23.33                 | 52.12%                | 65.47                   | 140.02                  | 46.76%                | 280.00                   |
| 542000 · Lease/Rental-Building          | 23.04                 | 91.67                 | 25.13%                | 183.62                  | 550.02                  | 33.38%                | 1,100.00                 |
| 563000 · Indirect                       | 82.83                 | 63.75                 | 129.93%               | 447.97                  | 382.50                  | 117.12%               | 765.00                   |
| 563500 · Management Fee                 | 0.00                  | 31.88                 | 0.0%                  | 0.00                    | 191.28                  | 0.0%                  | 382.50                   |
| 564000 · Professional Dev.-Operating    | 0.00                  | 0.00                  | 0.0%                  | 3.92                    | 0.00                    | 100.0%                | 0.00                     |
| 600100 · Office Supplies                | 8.64                  | 23.33                 | 37.03%                | 53.82                   | 140.02                  | 38.44%                | 280.00                   |
| Total Expense                           | <u>954.95</u>         | <u>871.46</u>         | <u>109.58%</u>        | <u>5,257.07</u>         | <u>5,228.89</u>         | <u>100.54%</u>        | <u>10,457.52</u>         |
| Net Ordinary Income                     | <u>-954.95</u>        | <u>-871.46</u>        | <u>109.58%</u>        | <u>-5,257.07</u>        | <u>-5,228.89</u>        | <u>-100.54%</u>       | <u>-10,457.52</u>        |
| Net Income                              | <u><b>-954.95</b></u> | <u><b>-871.46</b></u> | <u><b>109.58%</b></u> | <u><b>-5,257.07</b></u> | <u><b>-5,228.89</b></u> | <u><b>100.54%</b></u> | <u><b>-10,457.52</b></u> |

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## West Piedmont Workforce Investment Board

### Stmt of Revenues & Expenses (Regulatory Body Basis) - M-HC Adult One-Stop

December 2018

| Ordinary Income/Expense                            | Dec 18         | Budget         | % of Budget   | Jul - Dec 18     | YTD Budget       | % of Budget    | Annual Budget    |
|--|----------------|----------------|---------------|------------------|------------------|----------------|------------------|
| <b>Expense</b>                                     |                |                |               |                  |                  |                |                  |
| <b>110000 · Salary &amp; Wages-Operational</b>     |                |                |               |                  |                  |                |                  |
| <b>111000 · Salary &amp; Wages-Client Services</b> | 0.00           | 0.00           | 0.0%          | -4.11            | 0.00             | 100.0%         | 0.00             |
| <b>211000 · FICA-Client Services</b>               | 344.46         | 294.73         | 116.87%       | 3,030.93         | 1,768.38         | 171.4%         | 3,536.75         |
| <b>360000 · Outreach</b>                           | 74.87          | 167.86         | 44.6%         | 642.86           | 1,007.16         | 63.83%         | 2,014.30         |
| <b>521000 · Postage</b>                            | 0.00           | 0.00           | 0.0%          | 3.76             | 0.00             | 100.0%         | 0.00             |
| <b>5223000 · Telephone</b>                         | 0.00           | 0.00           | 0.0%          | 16.39            | 0.00             | 100.0%         | 0.00             |
| <b>542000 · Lease/Rental-Building</b>              | 6.16           | 25.00          | 24.64%        | 53.57            | 150.00           | 35.71%         | 300.00           |
| <b>563000 · Indirect</b>                           | 11.67          | 58.33          | 20.01%        | 396.35           | 350.02           | 113.24%        | 700.00           |
| <b>563500 · Management Fee</b>                     | 41.93          | 46.26          | 90.64%        | 366.96           | 277.56           | 132.21%        | 555.11           |
| <b>564000 · Professional Dev.-Operating</b>        | 0.00           | 8.39           | 0.0%          | 0.00             | 50.38            | 0.0%           | 100.72           |
| <b>600100 · Office Supplies</b>                    | 4.37           | 8.33           | 52.46%        | 45.76            | 50.02            | 100.0%         | 0.00             |
| <b>Total Expense</b>                               | <b>483.46</b>  | <b>608.90</b>  | <b>79.4%</b>  | <b>4,556.98</b>  | <b>3,653.52</b>  | <b>124.73%</b> | <b>7,306.88</b>  |
| <b>Net Ordinary Income</b>                         | <b>-483.46</b> | <b>-608.90</b> | <b>-79.4%</b> | <b>-4,556.98</b> | <b>-3,653.52</b> | <b>124.73%</b> | <b>-7,306.88</b> |
| <b>Net Income</b>                                  | <b>-483.46</b> | <b>-608.90</b> | <b>-79.4%</b> | <b>-4,556.98</b> | <b>-3,653.52</b> | <b>124.73%</b> | <b>-7,306.88</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Patrick Co. Adult One-Stop**  
December 2018

|   | <b>Dec 18</b>  | <b>Budget</b>  | <b>% of Budget</b> | <b>Jul - Dec 18</b> | <b>YTD Budget</b> | <b>% of Budget</b> | <b>Annual Budget</b> |
|---|----------------|----------------|--------------------|---------------------|-------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>          |                |                |                    |                     |                   |                    |                      |
| Expense                                 |                |                |                    |                     |                   |                    |                      |
| 110000 · Salary & Wages-Operational     | 0.00           | 0.00           | 0.0%               | -1.42               | 0.00              | 100.0%             | 0.00                 |
| 111000 · Salary & Wages-Client Services | 100.71         | 82.50          | 122.07%            | 1,063.37            | 495.00            | 214.82%            | 990.00               |
| 211000 · FICA-Client Services           | 21.89          | 32.40          | 67.56%             | 225.69              | 194.40            | 116.1%             | 388.78               |
| 360000 · Outreach                       | 0.00           | 0.00           | 0.0%               | 1.34                | 0.00              | 100.0%             | 0.00                 |
| 521000 · Postage                        | 0.00           | 0.00           | 0.0%               | 5.91                | 0.00              | 100.0%             | 0.00                 |
| 523000 · Telephone                      | 1.80           | 10.83          | 16.62%             | 18.80               | 65.02             | 28.91%             | 130.00               |
| 542000 · Lease/Rental-Building          | 3.41           | 29.17          | 11.69%             | 58.21               | 175.02            | 33.26%             | 350.00               |
| 563000 · Indirect                       | 12.26          | 11.49          | 106.7%             | 128.75              | 68.94             | 186.76%            | 137.88               |
| 563500 · Management Fee                 | 0.00           | 5.75           | 0.0%               | 0.00                | 34.50             | 0.0%               | 68.94                |
| 564000 · Professional Dev.-Operating    | 0.00           | 0.00           | 0.0%               | 1.58                | 0.00              | 100.0%             | 0.00                 |
| 600100 · Office Supplies                | 1.28           | 5.00           | 25.6%              | 16.74               | 30.00             | 55.8%              | 60.00                |
| <b>Total Expense</b>                    | <b>141.35</b>  | <b>177.14</b>  | <b>79.8%</b>       | <b>1,518.97</b>     | <b>1,062.88</b>   | <b>142.91%</b>     | <b>2,125.60</b>      |
| <b>Net Ordinary Income</b>              | <b>-141.35</b> | <b>-177.14</b> | <b>-79.8%</b>      | <b>-1,518.97</b>    | <b>-1,062.88</b>  | <b>-142.91%</b>    | <b>-2,125.60</b>     |
| <b>Net Income</b>                       | <b>-141.35</b> | <b>-177.14</b> | <b>-79.8%</b>      | <b>-1,518.97</b>    | <b>-1,062.88</b>  | <b>-142.91%</b>    | <b>-2,125.60</b>     |

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**West Piedmont Workforce Investment Board**  
 **Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Adult**  
December 2018

| Ordinary Income/Expense                                    | Dec 18            | Budget            | % of Budget    | Juli - Dec 18     | YTD Budget         | % of Budget  | Annual Budget      |
|--|-------------------|-------------------|----------------|-------------------|--------------------|--------------|--------------------|
| <b>Expenses</b>  |                   |                   |                |                   |                    |              |                    |
| <b>110000 - Salary &amp; Wages-Operational</b>             |                   |                   |                |                   |                    |              |                    |
| <b>53-110 - Adult-Salary &amp; Wages-Operational</b>       |                   |                   |                |                   |                    |              |                    |
| <b>1101-60 - Admin to Adult</b>                            | 4,354.18          | 4,295.83          | 101.36%        | 27,304.22         | 25,775.00          | 105.93%      | 51,549.98          |
| <b>Total 53-110 - Adult-Salary &amp; Wages-Operational</b> | 4,354.18          | 4,295.83          | 101.36%        | 27,304.22         | 25,775.00          | 105.93%      | 51,549.98          |
| <b>Total 110000 - Salary &amp; Wages-Operational</b>       | 4,354.18          | 4,295.83          | 101.36%        | 27,304.22         | 25,775.00          | 105.93%      | 51,549.98          |
| <b>210000 - FICA/Benefits-Operational</b>                  |                   |                   |                |                   |                    |              |                    |
| <b>53-210 - Adult-FICA/Benefits-Operational</b>            |                   |                   |                |                   |                    |              |                    |
| <b>5121-60 - Admin to Adult</b>                            | 1,365.74          | 1,298.00          | 105.22%        | 8,592.62          | 7,788.00           | 110.33%      | 15,575.94          |
| <b>Total 53-210 - Adult-FICA/Benefits-Operational</b>      | 1,365.74          | 1,298.00          | 105.22%        | 8,592.62          | 7,788.00           | 110.33%      | 15,575.94          |
| <b>Total 210000 - FICA/Benefits-Operational</b>            | 1,365.74          | 1,298.00          | 105.22%        | 8,592.62          | 7,788.00           | 110.33%      | 15,575.94          |
| <b>601400 - Other Operating Supplies</b>                   |                   |                   |                |                   |                    |              |                    |
| <b>53-6014 - Adult-Other Op. Supp.-Overhead</b>            |                   |                   |                |                   |                    |              |                    |
| <b>Incumbent Worker Training</b>                           | 16,715.92         | 8,333.33          | 200.59%        | 52,753.50         | 50,000.02          | 105.51%      | 100,000.00         |
| <b>One Stop Rent</b>                                       | -8,246.14         |                   |                | -48,869.50        |                    |              |                    |
| <b>One Stop Shared Costs</b>                               | -13,773.20        |                   |                | -36,294.46        |                    |              |                    |
| <b>53-6014 - Adult-Other Op. Supp.-Overhead - Other</b>    | 25,183.51         | 5,377.05          | 468.35%        | 91,956.89         | 32,262.32          | 285.03%      | 64,524.62          |
| <b>Total 53-6014 - Adult-Other Op. Supp.-Overhead</b>      | 19,880.09         | 13,710.38         | 145.0%         | 59,546.43         | 82,262.34          | 72.39%       | 164,524.62         |
| <b>Total 601400 - Other Operating Supplies</b>             | 19,880.09         | 13,710.38         | 145.0%         | 59,546.43         | 82,262.34          | 72.39%       | 164,524.62         |
| <b>Total Expense</b>                                       | <b>25,600.01</b>  | <b>19,304.21</b>  | <b>132.61%</b> | <b>95,443.27</b>  | <b>115,825.34</b>  | <b>82.4%</b> | <b>231,650.54</b>  |
| <b>Net Ordinary Income</b>                                 | <b>-25,600.01</b> | <b>-19,304.21</b> | <b>132.61%</b> | <b>-95,443.27</b> | <b>-115,825.34</b> | <b>82.4%</b> | <b>-231,650.54</b> |
| <b>Net Income</b>  | <b>-25,600.01</b> | <b>-19,304.21</b> | <b>132.61%</b> | <b>-95,443.27</b> | <b>-115,825.34</b> | <b>82.4%</b> | <b>-231,650.54</b> |

**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth In School**  
December 2018

|   | <u>Dec 18</u>           | <u>Budget</u>           | <u>% of Budget</u>   | <u>Jul - Dec 18</u>      | <u>YTD Budget</u>        | <u>% of Budget</u>    | <u>Annual Budget</u>      |
|---|-------------------------|-------------------------|----------------------|--------------------------|--------------------------|-----------------------|---------------------------|
| <b>Ordinary Income/Expense</b>                      |                         |                         |                      |                          |                          |                       |                           |
| <b>Expense</b>                                      |                         |                         |                      |                          |                          |                       |                           |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 50.68                   | 247.84                  | 20.45%               | 350.12                   | 1,487.09                 | 23.54%                | 2,974.13                  |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 2,477.64                | 3,683.66                | 67.26%               | 18,862.99                | 22,101.96                | 85.35%                | 44,203.92                 |
| <b>211000 - FICA-Client Services</b>                | 538.53                  | 739.57                  | 72.82%               | 4,038.89                 | 4,437.42                 | 91.02%                | 8,874.84                  |
| <b>350000 - Printing</b>                            | 0.00                    | 16.50                   | 0.0%                 | 0.00                     | 99.00                    | 0.0%                  | 198.00                    |
| <b>360000 - Outreach</b>                            | 0.00                    | 41.25                   | 0.0%                 | 19.35                    | 247.50                   | 7.82%                 | 495.00                    |
| <b>521000 - Postage</b>                             | 21.90                   | 33.00                   | 66.36%               | 109.50                   | 198.00                   | 55.3%                 | 396.00                    |
| <b>523000 - Telephone</b>                           | 44.28                   | 78.17                   | 56.65%               | 326.91                   | 469.02                   | 69.7%                 | 938.00                    |
| <b>542000 - Lease/Rental-Building</b>               | 406.55                  | 437.15                  | 93.0%                | 2,811.09                 | 2,622.90                 | 107.18%               | 5,245.81                  |
| <b>543000 - Shared Costs</b>                        | 189.35                  |                         |                      | 1,136.10                 |                          |                       |                           |
| <b>550000 - Travel</b>                              | 42.69                   | 98.84                   | 43.19%               | 305.96                   | 593.04                   | 51.59%                | 1,186.08                  |
| <b>563000 - Indirect</b>                            | 306.68                  | 467.11                  | 65.66%               | 2,325.23                 | 2,802.66                 | 82.97%                | 5,605.29                  |
| <b>563500 - Management Fee</b>                      | 0.00                    | 233.55                  | 0.0%                 | 0.00                     | 1,401.34                 | 0.0%                  | 2,802.64                  |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00                    | 27.21                   | 0.0%                 | 37.06                    | 163.28                   | 22.7%                 | 326.54                    |
| <b>600100 - Office Supplies</b>                     | 31.46                   | 49.33                   | 63.78%               | 228.15                   | 296.02                   | 77.07%                | 592.00                    |
| <b>820500 - Work Experience/Internships</b>         | 1,365.00                | 1,552.08                | 87.95%               | 37,960.00                | 9,312.52                 | 407.62%               | 18,625.00                 |
| <b>830000 - Training Services</b>                   | 0.00                    | 854.88                  | 0.0%                 | 0.00                     | 5,129.30                 | 0.0%                  | 10,258.58                 |
| <b>830500 - Occupational Skills Training</b>        | 0.00                    | 103.13                  | 0.0%                 | 0.00                     | 618.78                   | 0.0%                  | 1,237.50                  |
| <b>831000 - Incentives/Stipends</b>                 | 100.00                  | 104.17                  | 96.0%                | 324.20                   | 625.02                   | 51.87%                | 1,250.00                  |
| <b>832500 - Contractual Training Services</b>       | 0.00                    | 27.50                   | 0.0%                 | 0.00                     | 165.00                   | 0.0%                  | 330.00                    |
| <b>840000 - Supportive Services</b>                 | 0.00                    | 127.19                  | 0.0%                 | 641.88                   | 763.14                   | 84.11%                | 1,526.25                  |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00                    | 116.19                  | 0.0%                 | 0.00                     | 697.14                   | 0.0%                  | 1,394.24                  |
| <b>902100 - LEAD Program-D-PC YIS</b>               | 0.00                    |                         |                      | 996.77                   |                          |                       |                           |
| <b>Total Expense</b>                                | <b>5,574.76</b>         | <b>9,038.32</b>         | <b>61.68%</b>        | <b>70,474.20</b>         | <b>54,230.13</b>         | <b>129.95%</b>        | <b>108,459.82</b>         |
| <b>Net Ordinary Income</b>                          | <b>-5,574.76</b>        | <b>-9,038.32</b>        | <b>-61.68%</b>       | <b>-70,474.20</b>        | <b>-54,230.13</b>        | <b>-129.95%</b>       | <b>-108,459.82</b>        |
| <b>Net Income</b>                                   | <b><u>-5,574.76</u></b> | <b><u>-9,038.32</u></b> | <b><u>61.68%</u></b> | <b><u>-70,474.20</u></b> | <b><u>-54,230.13</u></b> | <b><u>129.95%</u></b> | <b><u>-108,459.82</u></b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. Youth in School**  
December 2018

| Ordinary Income/Expense                  | Dec 18           | Budget           | % of Budget    | Jul - Dec 18      | YTD Budget        | % of Budget    | Annual Budget     |
|--|------------------|------------------|----------------|-------------------|-------------------|----------------|-------------------|
| <b>Expense</b>                           |                  |                  |                |                   |                   |                |                   |
| 110000 - Salary & Wages-Operational      | 69.75            | 58.61            | 119.01%        | 408.16            | 351.66            | 116.07%        | 703.31            |
| 111000 - Salary & Wages-Client Services  | 3,410.46         | 2,629.22         | 129.71%        | 21,092.43         | 15,775.37         | 133.71%        | 31,550.69         |
| 211000 - FICA-Client Services            | 741.28           | 444.19           | 166.88%        | 4,520.77          | 2,665.14          | 169.63%        | 5,330.22          |
| 350000 - Printing                        | 0.00             | 7.80             | 0.0%           | 0.00              | 46.84             | 0.0%           | 93.64             |
| 360000 - Outreach                        | 0.00             | 7.80             | 0.0%           | 13.83             | 46.84             | 29.53%         | 93.64             |
| 521000 - Postage                         | 30.15            | 7.02             | 429.49%        | 122.77            | 42.16             | 291.2%         | 84.28             |
| 523000 - Telephone                       | 60.95            | 29.63            | 205.7%         | 368.99            | 177.78            | 207.55%        | 355.51            |
| 542000 - Lease/Rental-Building           | 587.81           | 51.49            | 1,141.6%       | 4,675.40          | 308.94            | 1,513.37%      | 617.86            |
| 543000 - Shared Costs                    | 222.48           |                  |                | 1,334.88          |                   |                |                   |
| 550000 - Travel                          | 0.00             | 90.87            | 0.0%           | 288.18            | 545.22            | 52.86%         | 1,090.43          |
| 563000 - Indirect                        | 422.15           | 139.62           | 302.36%        | 2,602.12          | 837.72            | 310.62%        | 1,675.38          |
| 563500 - Management Fee                  | 0.00             | 342.18           | 0.0%           | 0.00              | 2,053.11          | 0.0%           | 4,106.19          |
| 564000 - Professional Dev.-Operating     | 0.00             | 10.60            | 0.0%           | 45.54             | 63.60             | 71.6%          | 127.15            |
| 600100 - Office Supplies                 | 43.31            | 16.87            | 256.73%        | 248.68            | 101.22            | 245.68%        | 202.43            |
| 820500 - Work Experience/Internships     | 0.00             | 1,239.58         | 0.0%           | 3,150.00          | 7,437.52          | 42.35%         | 14,875.00         |
| 830000 - Training Services               | 0.00             | 322.12           | 0.0%           | 1,884.00          | 1,932.76          | 97.48%         | 3,865.48          |
| 830500 - Occupational Skills Training    | 0.00             | 83.33            | 0.0%           | 0.00              | 500.02            | 0.0%           | 1,000.00          |
| 831000 - Incentives/Stipends             | 0.00             | 62.50            | 0.0%           | 287.81            | 375.00            | 76.75%         | 750.00            |
| 832500 - Contractual Training Services   | 0.00             | 14.58            | 0.0%           | 0.00              | 87.52             | 0.0%           | 175.00            |
| 840000 - Supportive Services             | 173.86           | 61.29            | 283.67%        | 223.86            | 367.74            | 60.88%         | 735.49            |
| 901000 - Assessments, Lic. & Cert. Tests | 0.00             | 52.61            | 0.0%           | 0.00              | 315.70            | 0.0%           | 631.36            |
| <b>Total Expense</b>                     | <b>5,762.20</b>  | <b>5,671.91</b>  | <b>101.59%</b> | <b>41,267.42</b>  | <b>34,031.86</b>  | <b>121.26%</b> | <b>68,063.06</b>  |
| <b>Net Ordinary Income</b>               | <b>-5,762.20</b> | <b>-5,671.91</b> | <b>101.59%</b> | <b>-41,267.42</b> | <b>-34,031.86</b> | <b>121.26%</b> | <b>-68,063.06</b> |
| <b>Net Income</b>                        | <b>-5,762.20</b> | <b>-5,671.91</b> | <b>101.59%</b> | <b>-41,267.42</b> | <b>-34,031.86</b> | <b>121.26%</b> | <b>-68,063.06</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth in School**  
December 2018

| Ordinary Income/Expense                  | Dec 18         | Budget           | % of Budget   | Jul - Dec 18     | YTD Budget       | % of Budget  | Annual Budget     |
|--|----------------|------------------|---------------|------------------|------------------|--------------|-------------------|
| <b>Expense</b>                           |                |                  |               |                  |                  |              |                   |
| 110000 - Salary & Wages-Operational      | 12.53          | 11.72            | 106.91%       | 22.22            | 70.34            | 31.59%       | 140.66            |
| 111000 - Salary & Wages-Client Services  | 612.71         | 597.89           | 102.48%       | 1,108.41         | 3,587.34         | 30.9%        | 7,174.68          |
| 211000 - FICA-Client Services            | 133.19         | 203.84           | 65.34%        | 231.46           | 1,223.08         | 18.92%       | 2,446.12          |
| 350000 - Printing                        | 0.00           | 3.90             | 0.0%          | 0.00             | 23.42            | 0.0%         | 46.82             |
| 360000 - Outreach                        | 0.00           | 7.80             | 0.0%          | 0.00             | 46.84            | 0.0%         | 93.64             |
| 521000 - Postage                         | 5.42           | 2.34             | 231.62%       | 9.06             | 14.04            | 64.53%       | 28.09             |
| 523000 - Telephone                       | 10.97          | 39.40            | 27.84%        | 20.57            | 236.45           | 8.7%         | 472.85            |
| 542000 - Lease/Rental-Building           | 20.73          | 61.85            | 33.52%        | 44.31            | 371.10           | 11.94%       | 742.21            |
| 5560000 - Travel                         | 27.33          | 22.95            | 119.09%       | 40.69            | 137.70           | 29.55%       | 275.35            |
| 563000 - Indirect                        | 75.84          | 89.64            | 84.61%        | 136.21           | 537.88           | 25.32%       | 1,075.72          |
| 563500 - Management Fee                  | 0.00           | 44.82            | 0.0%          | 0.00             | 268.94           | 0.0%         | 537.86            |
| 564000 - Professional Dev.-Operating     | 0.00           | 6.82             | 0.0%          | 0.00             | 40.92            | 0.0%         | 81.80             |
| 600100 - Office Supplies                 | 7.78           | 3.64             | 213.74%       | 20.93            | 21.84            | 95.83%       | 43.64             |
| 820500 - Work Experience/Internships     | 0.00           | 354.17           | 0.0%          | 0.00             | 2,125.02         | 0.0%         | 4,250.00          |
| 830000 - Training Services               | 0.00           | 71.83            | 0.0%          | 0.00             | 43.02            | 0.0%         | 862.00            |
| 830500 - Occupational Skills Training    | 0.00           | 31.25            | 0.0%          | 0.00             | 18.50            | 0.0%         | 375.00            |
| 831000 - Incentives/Stipends             | 0.00           | 27.08            | 0.0%          | 0.00             | 162.52           | 0.0%         | 325.00            |
| 832500 - Contractual Training Services   | 0.00           | 5.67             | 0.0%          | 0.00             | 34.02            | 0.0%         | 68.00             |
| 840000 - Supportive Services             | 0.00           | 14.18            | 0.0%          | 0.00             | 85.08            | 0.0%         | 170.11            |
| 901000 - Assessments, Lic. & Cert. Tests | 0.00           | 20.44            | 0.0%          | 0.00             | 122.69           | 0.0%         | 245.33            |
| <b>Total Expense</b>                     | <b>906.50</b>  | <b>1,621.23</b>  | <b>55.91%</b> | <b>1,633.86</b>  | <b>9,727.74</b>  | <b>16.8%</b> | <b>19,454.88</b>  |
| <b>Net Ordinary Income</b>               | <b>-906.50</b> | <b>-1,621.23</b> | <b>55.91%</b> | <b>-1,633.86</b> | <b>-9,727.74</b> | <b>16.8%</b> | <b>-19,454.88</b> |
| <b>Net Income</b>                        | <b>-906.50</b> | <b>-1,621.23</b> | <b>55.91%</b> | <b>-1,633.86</b> | <b>-9,727.74</b> | <b>16.8%</b> | <b>-19,454.88</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YIS One Stop**  
December 2018

| Ordinary Income/Expense                            | Dec 18                | Budget                | % of Budget           | Jul - Dec 18            | YTD Budget              | % of Budget          | Annual Budget           |
|--|-----------------------|-----------------------|-----------------------|-------------------------|-------------------------|----------------------|-------------------------|
| <b>Expense</b>                                     |                       |                       |                       |                         |                         |                      |                         |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 477.72                | 340.31                | 140.38%               | 2,597.37                | 2,041.89                | 127.2%               | 4,083.75                |
| <b>211000 - FICA-Client Services</b>               | 103.84                | 107.18                | 96.88%                | 556.25                  | 643.13                  | 86.49%               | 1,286.21                |
| <b>360000 - Outreach</b>                           | 0.00                  |                       |                       | 3.20                    |                         |                      |                         |
| <b>521000 - Postage</b>                            | 0.00                  |                       |                       | 8.95                    |                         |                      |                         |
| <b>523000 - Telephone</b>                          | 8.54                  | 20.83                 | 41.0%                 | 45.67                   | 125.02                  | 36.53%               | 250.00                  |
| <b>542000 - Lease/Rental-Building</b>              | 16.18                 | 66.67                 | 24.27%                | 127.76                  | 400.02                  | 31.94%               | 800.00                  |
| <b>563000 - Indirect</b>                           | 58.16                 | 44.75                 | 129.97%               | 315.37                  | 268.50                  | 117.46%              | 537.00                  |
| <b>563500 - Management Fee</b>                     | 0.00                  | 22.38                 | 0.0%                  | 0.00                    | 134.28                  | 0.0%                 | 268.50                  |
| <b>564000 - Professional Dev.-Operating</b>        | 0.00                  |                       |                       | 2.75                    |                         |                      |                         |
| <b>600100 - Office Supplies</b>                    | 6.07                  | 16.67                 | 36.41%                | 21.53                   | 100.02                  | 21.53%               | 200.00                  |
| <b>Total Expense</b>                               | <b>670.51</b>         | <b>618.79</b>         | <b>108.36%</b>        | <b>3,678.85</b>         | <b>3,712.86</b>         | <b>99.08%</b>        | <b>7,425.46</b>         |
| <b>Net Ordinary Income</b>                         | <b>-670.51</b>        | <b>-618.79</b>        | <b>108.36%</b>        | <b>-3,678.85</b>        | <b>-3,712.86</b>        | <b>99.08%</b>        | <b>-7,425.46</b>        |
| <b>Net Income</b>                                  | <b><u>-670.51</u></b> | <b><u>-618.79</u></b> | <b><u>108.36%</u></b> | <b><u>-3,678.85</u></b> | <b><u>-3,712.86</u></b> | <b><u>99.08%</u></b> | <b><u>-7,425.46</u></b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville-Henry Co. YIS One Stop**

December 2018

| Ordinary Income/Expense                           | Dec 18         | Budget         | % of Budget   | Jul - Dec 18     | YTD Budget       | % of Budget    | Annual Budget    |
|---|----------------|----------------|---------------|------------------|------------------|----------------|------------------|
| <b>Expense</b>                                    |                |                |               |                  |                  |                |                  |
| <b>111000 - Salary &amp; Wages-Client Sevices</b> | 280.38         | 239.90         | 116.87%       | 2,489.55         | 1,439.40         | 172.96%        | 2,878.75         |
| <b>211000 - FICA-Client Services</b>              | 60.94          | 99.82          | 61.05%        | 533.08           | 598.92           | 89.01%         | 1,197.80         |
| <b>360000 - Outreach</b>                          | 0.00           |                |               | 3.06             |                  |                |                  |
| <b>521000 - Postage</b>                           | 0.00           |                |               | 9.43             |                  |                |                  |
| <b>523000 - Telephone</b>                         | 5.01           | 25.00          | 20.04%        | 43.68            | 150.00           | 29.12%         | 300.00           |
| <b>542000 - Lease/Rental-Building</b>             | 9.50           | 44.83          | 21.19%        | 322.88           | 269.02           | 120.02%        | 538.00           |
| <b>563000 - Indirect</b>                          | 34.13          | 33.97          | 100.47%       | 302.26           | 203.84           | 148.28%        | 407.66           |
| <b>563500 - Management Fee</b>                    | 0.00           | 4.99           | 0.0%          | 0.00             | 29.94            | 0.0%           | 59.89            |
| <b>564000 - Professional Dev.-Operating</b>       | 0.00           |                |               | 3.68             |                  |                |                  |
| <b>600100 - Office Supplies</b>                   | 3.56           | 25.00          | 14.24%        | 19.41            | 150.00           | 12.94%         | 300.00           |
| <b>Total Expense</b>                              | <b>393.52</b>  | <b>473.51</b>  | <b>83.11%</b> | <b>3,727.03</b>  | <b>2,841.12</b>  | <b>131.18%</b> | <b>5,682.10</b>  |
| <b>Net Ordinary Income</b>                        | <b>-393.52</b> | <b>-473.51</b> | <b>83.11%</b> | <b>-3,727.03</b> | <b>-2,841.12</b> | <b>131.18%</b> | <b>-5,682.10</b> |
| <b>Net Income</b>                                 | <b>-393.52</b> | <b>-473.51</b> | <b>83.11%</b> | <b>-3,727.03</b> | <b>-2,841.12</b> | <b>131.18%</b> | <b>-5,682.10</b> |

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**West Piedmont Workforce Investment Board**  
 **Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YIS One Stop**  
**December 2018**

| Ordinary Income/Expense                           | Dec 18                | Budget                | % of Budget          | Jul - Dec 18            | YTD Budget            | % of Budget           | Annual Budget           |
|---|-----------------------|-----------------------|----------------------|-------------------------|-----------------------|-----------------------|-------------------------|
| <b>Expense</b>                                    |                       |                       |                      |                         |                       |                       |                         |
| <b>111000 - Salary &amp; Wages-Client Sevices</b> | 77.82                 | 63.75                 | 122.07%              | 821.69                  | 382.50                | 214.82%               | 765.00                  |
| <b>211000 - FICA-Client Services</b>              | 16.92                 | 19.23                 | 87.99%               | 176.52                  | 115.38                | 152.99%               | 230.77                  |
| <b>360000 - Outreach</b>                          | 0.00                  |                       |                      | 1.04                    |                       |                       |                         |
| <b>521000 - Postage</b>                           | 0.00                  |                       |                      | 3.14                    |                       |                       |                         |
| <b>523000 - Telephone</b>                         | 1.39                  | 8.33                  | 16.69%               | 14.41                   | 50.02                 | 28.81%                | 100.00                  |
| <b>542000 - Lease/Rental-Building</b>             | 2.64                  | 26.67                 | 9.9%                 | 44.52                   | 160.02                | 27.82%                | 320.00                  |
| <b>563000 - Indirect</b>                          | 9.47                  | 8.30                  | 114.1%               | 99.81                   | 49.80                 | 200.42%               | 99.58                   |
| <b>563500 - Management Fee</b>                    | 0.00                  | 4.15                  | 0.0%                 | 0.00                    | 24.90                 | 0.0%                  | 49.79                   |
| <b>564000 - Professional Dev.-Operating</b>       | 0.00                  |                       |                      | 1.22                    |                       |                       |                         |
| <b>600100 - Office Supplies</b>                   | 0.99                  | 4.17                  | 23.74%               | 6.58                    | 25.02                 | 26.3%                 | 50.00                   |
| <b>Total Expense</b>                              | <u>109.23</u>         | <u>134.60</u>         | <u>81.15%</u>        | <u>1,168.93</u>         | <u>807.64</u>         | <u>144.73%</u>        | <u>1,615.14</u>         |
| <b>Net Ordinary Income</b>                        | <u>-109.23</u>        | <u>-134.60</u>        | <u>81.15%</u>        | <u>-1,168.93</u>        | <u>-807.64</u>        | <u>144.73%</u>        | <u>-1,615.14</u>        |
| <b>Net Income</b>                                 | <u><b>-109.23</b></u> | <u><b>-134.60</b></u> | <u><b>81.15%</b></u> | <u><b>-1,168.93</b></u> | <u><b>-807.64</b></u> | <u><b>144.73%</b></u> | <u><b>-1,615.14</b></u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In**  
December 2018

| Ordinary Income/Expense                         | Dec 18          | Budget           | % of Budget    | Jul - Dec 18    | YTD Budget        | % of Budget   |
|---|-----------------|------------------|----------------|-----------------|-------------------|---------------|
| <b>Expense</b>                                  |                 |                  |                |                 |                   |               |
| 110000 · Salary & Wages-Operational             |                 |                  |                |                 |                   |               |
| 56-110 · Youth In-Salary & Wages-Oper           | 2,425.00        | 2,383.33         | 101.75%        | 13,450.00       | 14,300.02         | 94.06%        |
| 561160 · Admin to Youth In                      | 2,425.00        | 2,383.33         | 101.75%        | 13,450.00       | 14,300.02         | 94.06%        |
| Total 56-110 · Youth In-Salary & Wages-Oper     | 2,425.00        | 2,383.33         | 101.75%        | 13,450.00       | 14,300.02         | 94.06%        |
| Total 110000 · Salary & Wages-Operational       |                 |                  |                |                 |                   |               |
| 210000 · FICA/Benefits-Operational              |                 |                  |                |                 |                   |               |
| 56-210 · Youth In-FICA/Ben.-Operational         | 783.56          | 739.18           | 106.0%         | 4,368.22        | 4,435.13          | 98.49%        |
| 5621060 · Admin to Youth In                     | 783.56          | 739.18           | 106.0%         | 4,368.22        | 4,435.13          | 98.49%        |
| Total 56-210 · Youth In-FICA/Ben.-Operational   | 783.56          | 739.18           | 106.0%         | 4,368.22        | 4,435.13          | 98.49%        |
| Total 210000 · FICA/Benefits-Operational        |                 |                  |                |                 |                   |               |
| 601400 · Other Operating Supplies               |                 |                  |                |                 |                   |               |
| 56 6014 · Youth In-Other Operating Supp         |                 |                  |                |                 |                   |               |
| One Stop Rent                                   | -1,749.14       |                  |                | -10,408.08      |                   |               |
| One Stop Shared Costs                           | -10,888.67      |                  |                | -19,788.47      |                   |               |
| 56 6014 · Youth In-Other Operating Supp - Other | 3,602.10        | 5,826.54         | 61.82%         | 10,936.12       | 34,959.24         | 31.28%        |
| Total 56 6014 · Youth In-Other Operating Supp   | -9,035.71       | 5,826.54         | -155.08%       | -19,260.43      | 34,959.24         | -55.09%       |
| Total 601400 · Other Operating Supplies         | -9,035.71       | 5,826.54         | -155.08%       | -19,260.43      | 34,959.24         | -55.09%       |
| Total Expense                                   | -5,827.15       | 8,949.05         | -65.12%        | -1,442.21       | 53,694.39         | -2.69%        |
| Net Ordinary Income                             | 5,827.15        | -8,949.05        | -65.12%        | 1,442.21        | -53,694.39        | -2.69%        |
| Net Income                                      | <b>5,827.15</b> | <b>-8,949.05</b> | <b>-65.12%</b> | <b>1,442.21</b> | <b>-53,694.39</b> | <b>-2.69%</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Youth In**  
December 2018

| Ordinary Income/Expense                         | Annual Budget      |
|---|--------------------|
| Expense   |                    |
| 110000 - Salary & Wages-Operational             |                    |
| 56-110 - Youth In-Salary & Wages-Oper           | 28,600.00          |
| 561160 - Admin to Youth In                      | 28,600.00          |
| Total 56-110 - Youth In-Salary & Wages-Oper     | <u>28,600.00</u>   |
| Total 110000 - Salary & Wages-Operational       | <u>28,600.00</u>   |
| 210000 - FICA/Benefits-Operational              |                    |
| 56-210 - Youth In-FICA/Ben.-Operational         |                    |
| 562160 - Admin to Youth In                      | 8,870.21           |
| Total 56-210 - Youth In-FICA/Ben.-Operational   | <u>8,870.21</u>    |
| Total 210000 - FICA/Benefits-Operational        | <u>8,870.21</u>    |
| 601400 - Other Operating Supplies               |                    |
| 56 6014 - Youth In-Other Operating Supp         |                    |
| One Stop Rent                                   |                    |
| One Stop Shared Costs                           |                    |
| 56 6014 - Youth In-Other Operating Supp - Other | 69,918.49          |
| Total 56 6014 - Youth In-Other Operating Supp   | <u>69,918.49</u>   |
| Total 601400 - Other Operating Supplies         | <u>69,918.49</u>   |
| Total Expense                                   | <u>107,388.70</u>  |
| Net Ordinary Income                             | <u>-107,388.70</u> |
| Net Income                                      | <u>-107,388.70</u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. Youth Out of School**  
December 2018

|   | <u>Dec 18</u>     | <u>Budget</u>     | <u>% of Budget</u> | <u>Jul - Dec 18</u> | <u>YTD Budget</u>  | <u>% of Budget</u> | <u>Annual Budget</u> |
|---|-------------------|-------------------|--------------------|---------------------|--------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>                      |                   |                   |                    |                     |                    |                    |                      |
| <b>Expense</b>                                      |                   |                   |                    |                     |                    |                    |                      |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 107.53            | 751.04            | 14.32%             | 867.61              | 4,506.26           | 19.28%             | 9,012.50             |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 5,257.02          | 11,162.61         | 47.1%              | 44,274.55           | 66,975.66          | 66.11%             | 133,951.26           |
| <b>211000 - FICA-Client Services</b>                | 1,142.65          | 2,241.12          | 50.99%             | 9,501.13            | 13,446.74          | 70.66%             | 26,893.46            |
| <b>350000 - Printing</b>                            | 0.00              | 50.00             | 0.0%               | 0.00                | 300.00             | 0.0%               | 600.00               |
| <b>360000 - Outreach</b>                            | 0.00              | 125.00            | 0.0%               | 31.35               | 750.00             | 4.18%              | 1,500.00             |
| <b>521000 - Postage</b>                             | 46.48             | 100.00            | 46.48%             | 223.08              | 600.00             | 37.18%             | 1,200.00             |
| <b>523000 - Telephone</b>                           | 93.95             | 258.33            | 36.37%             | 682.78              | 1,550.02           | 44.05%             | 3,100.00             |
| <b>542000 - Lease/Rental-Building</b>               | 1,145.97          | 1,188.40          | 96.43%             | 7,558.88            | 7,130.40           | 106.01%            | 14,280.80            |
| <b>543000 - Shared Costs</b>                        | 568.06            |                   |                    | 3,408.36            |                    |                    |                      |
| <b>550000 - Travel</b>                              | 0.00              | 299.29            | 0.0%               | 567.04              | 1,795.76           | 31.58%             | 3,591.50             |
| <b>563000 - Indirect</b>                            | 650.72            | 1,415.48          | 45.97%             | 5,464.35            | 8,492.88           | 64.34%             | 16,985.72            |
| <b>563500 - Management Fee</b>                      | 0.00              | 707.54            | 0.0%               | 0.00                | 4,245.24           | 0.0%               | 8,490.49             |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00              | 82.50             | 0.0%               | 77.61               | 495.05             | 15.68%             | 990.05               |
| <b>600100 - Office Supplies</b>                     | 66.76             | 158.33            | 42.17%             | 483.81              | 950.02             | 50.93%             | 1,900.00             |
| <b>820500 - Work Experience/Internships</b>         | 8,190.00          | 4,656.25          | 175.89%            | 95,389.50           | 27,937.50          | 341.44%            | 55,875.00            |
| <b>830000 - Training Services</b>                   | 1,635.00          | 2,580.39          | 63.36%             | 20,432.00           | 15,482.34          | 131.97%            | 30,964.68            |
| <b>830500 - Occupational Skills Training</b>        | 0.00              | 312.50            | 0.0%               | 0.00                | 1,875.00           | 0.0%               | 3,750.00             |
| <b>831000 - Incentives/Stipends</b>                 | 200.00            | 312.50            | 64.0%              | 1,028.36            | 1,875.00           | 54.85%             | 3,750.00             |
| <b>832500 - Contractual Training Services</b>       | 0.00              | 83.33             | 0.0%               | 0.00                | 500.02             | 0.0%               | 1,000.00             |
| <b>840000 - Supportive Services</b>                 | 330.00            | 385.42            | 85.62%             | 7,185.61            | 2,312.52           | 310.73%            | 4,625.00             |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00              | 325.15            | 0.0%               | 0.00                | 1,950.94           | 0.0%               | 3,901.84             |
| <b>902000 - LEAD Program-D-PC YOS</b>               | 0.00              | 0.00              | 0.0%               | 6,749.11            | 0.00               | 100.0%             | 0.00                 |
| <b>Total Expense</b>                                | <b>19,434.14</b>  | <b>27,195.18</b>  | <b>71.46%</b>      | <b>203,925.13</b>   | <b>163,171.35</b>  | <b>124.98%</b>     | <b>326,342.30</b>    |
| <b>Net Ordinary Income</b>                          | <b>-19,434.14</b> | <b>-27,195.18</b> | <b>71.46%</b>      | <b>-203,925.13</b>  | <b>-163,171.35</b> | <b>124.98%</b>     | <b>-326,342.30</b>   |
| <b>Net Income</b>                                   | <b>-19,434.14</b> | <b>-27,195.18</b> | <b>71.46%</b>      | <b>-203,925.13</b>  | <b>-163,171.35</b> | <b>124.98%</b>     | <b>-326,342.30</b>   |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC Youth Out of School**  
December 2018

|   | <u>Dec 18</u> | <u>Budget</u> | <u>% of Budget</u> | <u>Jul - Dec 18</u> | <u>YTD Budget</u> | <u>% of Budget</u> | <u>Annual Budget</u> |
|---|---------------|---------------|--------------------|---------------------|-------------------|--------------------|----------------------|
| <b>Ordinary Income/Expense</b>                      |               |               |                    |                     |                   |                    |                      |
| <b>Expense</b>                                      |               |               |                    |                     |                   |                    |                      |
| <b>110000 - Salary &amp; Wages-Operational</b>      | 125.65        | 175.83        | 71.46%             | 804.39              | 1,054.98          | 76.25%             | 2,109.93             |
| <b>111000 - Salary &amp; Wages-Client Services</b>  | 6,143.24      | 7,831.10      | 78.45%             | 39,687.24           | 46,986.60         | 84.47%             | 93,973.18            |
| <b>211000 - FICA-Client Services</b>                | 1,335.27      | 1,332.56      | 100.2%             | 8,503.53            | 7,995.36          | 106.36%            | 15,990.67            |
| <b>350000 - Printing</b>                            | 0.00          | 23.41         | 0.0%               | 0.00                | 140.46            | 0.0%               | 280.93               |
| <b>360000 - Outreach</b>                            | 0.00          | 23.41         | 0.0%               | 24.52               | 140.46            | 17.46%             | 280.93               |
| <b>521000 - Postage</b>                             | 54.31         | 21.07         | 257.76%            | 199.24              | 126.42            | 157.6%             | 252.84               |
| <b>523000 - Telephone</b>                           | 109.79        | 138.88        | 79.05%             | 601.99              | 833.28            | 72.24%             | 1,666.54             |
| <b>542000 - Lease/Rental-Building</b>               | 1,624.98      | 339.63        | 478.46%            | 11,573.45           | 2,037.78          | 567.94%            | 4,075.57             |
| <b>543000 - Shared Costs</b>                        | 667.44        |               |                    | 4,004.64            |                   |                    |                      |
| <b>550000 - Travel</b>                              | 0.00          | 269.74        | 0.0%               | 442.55              | 1,618.44          | 27.34%             | 3,236.82             |
| <b>563000 - Indirect</b>                            | 760.42        | 933.95        | 81.42%             | 4,899.52            | 5,603.70          | 87.43%             | 11,207.38            |
| <b>563500 - Management Fee</b>                      | 0.00          | 502.62        | 0.0%               | 0.00                | 3,015.72          | 0.0%               | 6,031.39             |
| <b>564000 - Professional Dev.-Operating</b>         | 0.00          | 31.85         | 0.0%               | 79.94               | 191.12            | 41.83%             | 382.22               |
| <b>600100 - Office Supplies</b>                     | 78.02         | 25.61         | 304.65%            | 442.28              | 153.66            | 287.83%            | 307.29               |
| <b>820500 - Work Experience/Internships</b>         | 1,702.50      | 3,718.75      | 45.78%             | 28,457.50           | 22,312.50         | 127.54%            | 44,625.00            |
| <b>830000 - Training Services</b>                   | 0.00          | 970.04        | 0.0%               | 18,191.62           | 5,820.24          | 312.56%            | 11,640.49            |
| <b>830500 - Occupational Skills Training</b>        | 0.00          | 260.00        | 0.0%               | 0.00                | 1,500.00          | 0.0%               | 3,000.00             |
| <b>831000 - Incentives/Stipends</b>                 | 150.00        | 187.50        | 80.0%              | 315.13              | 1,125.00          | 28.01%             | 2,250.00             |
| <b>832500 - Contractual Training Services</b>       | 0.00          | 43.33         | 0.0%               | 0.00                | 260.02            | 0.0%               | 520.00               |
| <b>840000 - Supportive Services</b>                 | 171.75        | 182.12        | 94.31%             | 1,279.31            | 1,092.75          | 117.07%            | 2,185.47             |
| <b>901000 - Assessments, Lic. &amp; Cert. Tests</b> | 0.00          | 156.34        | 0.0%               | 0.00                | 938.04            | 0.0%               | 1,876.03             |
| <b>Total Expense</b>                                |               |               |                    |                     |                   |                    |                      |
| <b>Net Ordinary Income</b>                          |               |               |                    |                     |                   |                    |                      |
| <b>Net Income</b>                                   |               |               |                    |                     |                   |                    |                      |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County Youth Out of School**  
December 2018

| Ordinary Income/Expense                             | Dec 18         | Budget           | % of Budget   | Jul - Dec 18      | YTD Budget        | % of Budget    | Annual Budget     |
|---|----------------|------------------|---------------|-------------------|-------------------|----------------|-------------------|
| <b>Expense</b>                                      |                |                  |               |                   |                   |                |                   |
| <b>110000 · Salary &amp; Wages-Operational</b>      | 0.00           | 35,117           | 0.0%          | 65,20             | 211,02            | 30.9%          | 421,99            |
| <b>111000 · Salary &amp; Wages-Client Services</b>  | 0.00           | 1,824,27         | 0.0%          | 2,063,94          | 10,945,62         | 18.86%         | 21,891,24         |
| <b>211000 · FICA-Client Services</b>                | 0.00           | 611,53           | 0.0%          | 449,62            | 3,669,18          | 12.25%         | 7,338,37          |
| <b>350000 · Printing</b>                            | 0.00           | 11,71            | 0.0%          | 0.00              | 70,26             | 0.0%           | 140,47            |
| <b>360000 · Outreach</b>                            | 0.00           | 23,41            | 0.0%          | 0.96              | 140,46            | 0.68%          | 280,93            |
| <b>521000 · Postage</b>                             | 0.00           | 7,02             | 0.0%          | 11,72             | 42,16             | 27.8%          | 84,28             |
| <b>5223000 · Telephone</b>                          | 0.00           | 140,11           | 0.0%          | 37,45             | 840,66            | 4.46%          | 1,681,32          |
| <b>5426000 · Lease/Rental-Building</b>              | 0.00           | 233,31           | 0.0%          | 97,08             | 1,399,88          | 6.94%          | 2,799,74          |
| <b>550000 · Travel</b>                              | 0.00           | 65,81            | 0.0%          | 24,96             | 394,90            | 6.32%          | 789,76            |
| <b>563000 · Indirect</b>                            | 0.00           | 247,10           | 0.0%          | 257,89            | 1,482,60          | 17.39%         | 2,965,16          |
| <b>563500 · Management Fee</b>                      | 0.00           | 123,55           | 0.0%          | 0.00              | 741,30            | 0.0%           | 1,482,58          |
| <b>564000 · Professional Dev.-Operating</b>         | 0.00           | 6,79             | 0.0%          | 1.81              | 40,74             | 4.44%          | 81,47             |
| <b>600100 · Office Supplies</b>                     | 0.00           | 15,08            | 0.0%          | 28,14             | 90,48             | 31.1%          | 180,93            |
| <b>820500 · Work Experience/Internships</b>         | 0.00           | 1,062,50         | 0.0%          | 0.00              | 6,375,00          | 0.0%           | 12,750,00         |
| <b>830000 · Training Services</b>                   | 0.00           | 213,00           | 0.0%          | 11,901,39         | 1,278,00          | 931,25%        | 2,556,00          |
| <b>830500 · Occupational Skills Training</b>        | 0.00           | 93,75            | 0.0%          | 0.00              | 562,50            | 0.0%           | 1,125,90          |
| <b>831000 · Incentives/Stipends</b>                 | 210,00         | 81,25            | 258.46%       | 267,56            | 487,50            | 54.88%         | 975,00            |
| <b>832500 · Contractual Training Services</b>       | 0.00           | 17,33            | 0.0%          | 0.00              | 104,02            | 0.0%           | 208,00            |
| <b>840000 · Supportive Services</b>                 | 479,40         | 43,36            | 1,105,63%     | 4,216,56          | 260,19            | 1,620,57%      | 520,35            |
| <b>901000 · Assessments, Lic. &amp; Cert. Tests</b> | 0.00           | 62,53            | 0.0%          | 0.00              | 375,23            | 0.0%           | 750,41            |
| <b>Total Expense</b>                                | <b>689,40</b>  | <b>4,918,53</b>  | <b>14.02%</b> | <b>19,424,28</b>  | <b>29,511,70</b>  | <b>65,82%</b>  | <b>59,023,00</b>  |
| <b>Net Ordinary Income</b>                          |                |                  |               |                   |                   |                |                   |
| <b>Net Income</b>                                   |                |                  |               |                   |                   |                |                   |
|   | <b>-689,40</b> | <b>-4,918,53</b> | <b>14.02%</b> | <b>-19,424,28</b> | <b>-29,511,70</b> | <b>-65,82%</b> | <b>-59,023,00</b> |
|   |                |                  |               |                   |                   |                |                   |
|   | <b>-689,40</b> | <b>-4,918,53</b> | <b>14.02%</b> | <b>-19,424,28</b> | <b>-29,511,70</b> | <b>-65,82%</b> | <b>-59,023,00</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop**  
**December 2018**

|  | <b>Dec 18</b>    | <b>Budget</b>    | <b>% of Budget</b> | <b>Jul - Dec 18</b> | <b>YTD Budget</b> | <b>% of Budget</b> |
|--|------------------|------------------|--------------------|---------------------|-------------------|--------------------|
| <b>Ordinary Income/Expense</b>                     |                  |                  |                    |                     |                   |                    |
| Expense  |                  |                  |                    |                     |                   |                    |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 1,447.64         | 1,031.25         | 140.38%            | 7,870.71            | 6,187.50          | 127.2%             |
| <b>211000 - FICA-Client Services</b>               | 314.66           | 324.80           | 96.88%             | 1,685.79            | 1,948.80          | 86.5%              |
| <b>360000 - Outreach</b>                           | 0.00             |                  |                    | 9.72                |                   |                    |
| <b>521000 - Postage</b>                            | 0.00             |                  |                    | 27.10               |                   |                    |
| <b>523000 - Telephone</b>                          | 25.87            | 41.67            | 62.08%             | 138.42              | 250.02            | 55.36%             |
| <b>542000 - Lease/Rental-Building</b>              | 49.03            | 133.33           | 36.77%             | 387.22              | 800.02            | 48.4%              |
| <b>563000 - Indirect</b>                           | 176.23           | 135.61           | 129.95%            | 955.64              | 813.66            | 117.45%            |
| <b>563500 - Management Fee</b>                     | 0.00             | 67.80            | 0.0%               | 0.00                | 406.83            | 0.0%               |
| <b>564000 - Professional Dev.-Operating</b>        | 0.00             |                  |                    | 8.33                |                   |                    |
| <b>600100 - Office Supplies</b>                    | 18.38            | 41.67            | 44.11%             | 65.24               | 250.02            | 26.09%             |
| <b>Total Expense</b>                               | <b>2,031.81</b>  | <b>1,776.13</b>  | <b>114.4%</b>      | <b>11,148.17</b>    | <b>10,656.85</b>  | <b>104.61%</b>     |
| <b>Net Ordinary Income</b>                         | <b>-2,031.81</b> | <b>-1,776.13</b> | <b>-114.4%</b>     | <b>-11,148.17</b>   | <b>-10,656.85</b> | <b>104.61%</b>     |
| <b>Net Income</b>                                  | <b>-2,031.81</b> | <b>-1,776.13</b> | <b>-114.4%</b>     | <b>-11,148.17</b>   | <b>-10,656.85</b> | <b>104.61%</b>     |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Danville/Pitts. Co. YOS One Stop**  
 December 2018

| Ordinary Income/Expense                            | Annual Budget     |
|--|-------------------|
| <b>Expense</b>                                     |                   |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 12,375.00         |
| <b>211000 - FICA-Client Services</b>               | 3,897.60          |
| <b>360000 - Outreach</b>                           |                   |
| <b>521000 - Postage</b>                            | 500.00            |
| <b>523000 - Telephone</b>                          | 1,600.00          |
| <b>542000 - Lease/Rental-Building</b>              | 1,627.26          |
| <b>563000 - Indirect</b>                           | 813.63            |
| <b>563500 - Management Fee</b>                     |                   |
| <b>564000 - Professional Dev.-Operating</b>        | 500.00            |
| <b>600100 - Office Supplies</b>                    | 21,313.49         |
| <b>Total Expense</b>                               | <b>-21,313.49</b> |
| <b>Net Ordinary Income</b>                         | <b>-21,313.49</b> |
| <b>Net Income</b>                                  | <b>-21,313.49</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop**  
**December 2018**

| Ordinary Income/Expense                | Dec 18           | Budget           | % of Budget   | Jul - Dec 18      | YTD Budget       | % of Budget    |
|--|------------------|------------------|---------------|-------------------|------------------|----------------|
| Expense                                |                  |                  |               |                   |                  |                |
| 111000 - Salary & Wages-Clien Services | 833.13           | 712.83           | 116.88%       | 7,397.55          | 4,277.02         | 172.96%        |
| 211000 - FICA-Client Services          | 181.09           | 299.53           | 60.46%        | 1,583.93          | 1,797.23         | 88.13%         |
| 3600000 - Outreach                     | 0.00             |                  |               | 9.11              |                  |                |
| 521000 - Postage                       | 0.00             |                  |               | 27.98             |                  |                |
| 523000 - Telephone                     | 14.89            | 25.00            | 59.56%        | 129.79            | 150.00           | 86.53%         |
| 542000 - Lease/Rental-Building         | 28.22            | 100.00           | 28.22%        | 959.40            | 600.00           | 159.9%         |
| 563000 - Indirect                      | 101.42           | 101.23           | 100.19%       | 898.15            | 607.38           | 147.87%        |
| 563500 - Management Fee                | 0.00             | 14.97            | 0.00%         | 0.00              | 89.85            | 0.0%           |
| 564000 - Professional Dev.-Operating   | 0.00             |                  |               | 10.93             |                  |                |
| 600100 - Office Supplies               | 10.58            | 25.00            | 42.32%        | 57.67             | 150.00           | 38.45%         |
| <b>Total Expense</b>                   | <b>1,169.33</b>  | <b>1,278.56</b>  | <b>91.46%</b> | <b>11,074.51</b>  | <b>7,671.48</b>  | <b>144.36%</b> |
| <b>Net Ordinary Income</b>             | <b>-1,169.33</b> | <b>-1,278.56</b> | <b>91.46%</b> | <b>-11,074.51</b> | <b>-7,671.48</b> | <b>144.36%</b> |
| <b>Net Income</b>                      | <b>-1,169.33</b> | <b>-1,278.56</b> | <b>91.46%</b> | <b>-11,074.51</b> | <b>-7,671.48</b> | <b>144.36%</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Martinsville/HC YOS One Stop**  
 December 2018

| Ordinary Income/Expense                            | Annual            | Budget |
|--|-------------------|--------|
| <b>Expense</b>                                     |                   |        |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 8,554.00          |        |
| <b>211000 - FICA-Client Services</b>               | 3,594.41          |        |
| <b>360000 - Outreach</b>                           | 3,594.41          |        |
| <b>521000 - Postage</b>                            | 300.00            |        |
| <b>523000 - Telephone</b>                          | 1,200.00          |        |
| <b>542000 - Lease/Rental-Building</b>              | 1,214.74          |        |
| <b>563000 - Indirect</b>                           | 179.67            |        |
| <b>563500 - Management Fee</b>                     | 300.00            |        |
| <b>564000 - Professional Dev.-Operating</b>        | 15,342.82         |        |
| <b>600100 - Office Supplies</b>                    | -15,342.82        |        |
| <b>Total Expense</b>                               | <b>-15,342.82</b> |        |
| <b>Net Ordinary Income</b>                         |                   |        |
| <b>Net Income</b>                                  |                   |        |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Patrick County YOS One Stop**  
December 2018

| Ordinary Income/Expense                            | Dec 18                | Budget                | % of Budget          | Jul - Dec 18            | YTD Budget              | % of Budget           | Annual Budget           |
|--|-----------------------|-----------------------|----------------------|-------------------------|-------------------------|-----------------------|-------------------------|
| <b>Expense</b>                                     |                       |                       |                      |                         |                         |                       |                         |
| <b>111000 - Salary &amp; Wages-Client Services</b> | 238.04                | 195.00                | 122.07%              | 2,513.40                | 1,170.00                | 214.82%               | 2,340.00                |
| <b>211000 - FICA-Client Services</b>               | 51.73                 | 57.69                 | 89.67%               | 539.91                  | 346.16                  | 155.97%               | 692.30                  |
| <b>360000 - Outreach</b>                           | 0.00                  |                       |                      | 3.18                    |                         |                       |                         |
| <b>521000 - Postage</b>                            | 0.00                  |                       |                      | 9.59                    |                         |                       |                         |
| <b>523000 - Telephone</b>                          | 4.25                  | 8.33                  | 51.02%               | 44.07                   | 50.02                   | 88.11%                | 100.00                  |
| <b>542000 - Lease/Rental-Building</b>              | 8.06                  | 41.67                 | 19.34%               | 136.26                  | 250.02                  | 54.5%                 | 500.00                  |
| <b>563000 - Indirect</b>                           | 28.98                 | 25.27                 | 114.68%              | 305.31                  | 151.62                  | 201.37%               | 303.23                  |
| <b>563500 - Management Fee</b>                     | 0.00                  | 12.63                 | 0.0%                 | 0.00                    | 75.83                   | 0.0%                  | 151.61                  |
| <b>564000 - Professional Dev.-Operating</b>        | 0.00                  |                       |                      | 3.72                    |                         |                       |                         |
| <b>600100 - Office Supplies</b>                    | 3.02                  | 8.33                  | 36.26%               | 20.14                   | 50.02                   | 40.26%                | 100.00                  |
| <b>Total Expense</b>                               | <b>334.08</b>         | <b>348.92</b>         | <b>95.75%</b>        | <b>3,575.58</b>         | <b>2,093.67</b>         | <b>170.78%</b>        | <b>4,187.14</b>         |
| <b>Net Ordinary Income</b>                         | <b>-334.08</b>        | <b>-348.92</b>        | <b>95.75%</b>        | <b>-3,575.58</b>        | <b>-2,093.67</b>        | <b>170.78%</b>        | <b>-4,187.14</b>        |
| <b>Net Income</b>                                  | <b><u>-334.08</u></b> | <b><u>-348.92</u></b> | <b><u>95.75%</u></b> | <b><u>-3,575.58</u></b> | <b><u>-2,093.67</u></b> | <b><u>170.78%</u></b> | <b><u>-4,187.14</u></b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Other Youth Out**  
December 2018

| Ordinary Income/Expense                         | Dec 18            | Budget            | % of Budget | Jul - Dec 18  | YTD Budget        | % of Budget        | Annual Budget |
|---|-------------------|-------------------|-------------|---------------|-------------------|--------------------|---------------|
| <b>Expense</b>                                  |                   |                   |             |               |                   |                    |               |
| 110000 - Salary & Wages-Operational             |                   |                   |             |               |                   |                    |               |
| 55-110 - Youth Out-Salary & Wages-Oper          | 7,395.52          | 6,796.16          |             | 108.82%       | 44,727.85         | 40,777.01          | 109.69%       |
| 5511160 - Admin to Youth Out                    | 7,395.52          | 6,796.16          |             | 108.82%       | 44,727.85         | 40,777.01          | 109.69%       |
| Total 55-110 - Youth Out-Salary & Wages-Oper    | 7,395.52          | 6,796.16          |             | 108.82%       | 44,727.85         | 40,777.01          | 109.69%       |
| Total 110000 - Salary & Wages-Operational       | 7,395.52          | 6,796.16          |             | 108.82%       | 44,727.85         | 40,777.01          | 109.69%       |
| 210000 - FICA/Benefits-Operational              |                   |                   |             |               |                   |                    |               |
| 55-210 - Youth Out-FICA/Ben.-Operational        | 1,965.88          | 1,763.80          |             | 111.46%       | 12,025.86         | 10,582.84          | 113.64%       |
| 5521060 - Admin to Youth Out                    | 1,965.88          | 1,763.80          |             | 111.46%       | 12,025.86         | 10,582.84          | 113.64%       |
| Total 55-210 - Youth Out-FICA/Ben.-Operational  | 1,965.88          | 1,763.80          |             | 111.46%       | 12,025.86         | 10,582.84          | 113.64%       |
| Total 210000 - FICA/Benefits-Operational        | 1,965.88          | 1,763.80          |             | 111.46%       | 12,025.86         | 10,582.84          | 113.64%       |
| 601400 - Other Operating Supplies               |                   |                   |             |               |                   |                    |               |
| 55-6014 - YouthOut-Other Operating Supp         |                   |                   |             |               |                   |                    |               |
| One Stop Rent                                   | -12,880.80        |                   |             | -76,330.40    |                   |                    |               |
| One Stop Shared Costs                           | -15,763.35        |                   |             | -47,701.18    |                   |                    |               |
| Supportive Services                             | 0.00              |                   |             | 425.00        |                   |                    |               |
| Work Experience                                 | 0.00              |                   |             | 12,531.80     |                   |                    |               |
| 55-6014 - YouthOut-Other Operating Supp - Other | 30,901.34         | 9,665.84          |             | 319.7%        | 134,502.41        | 57,995.04          | 231,92%       |
| Total 55-6014 - YouthOut-Other Operating Supp   | 2,257.19          | 9,665.84          |             | 23.35%        | 23,427.63         | 57,995.04          | 40.4%         |
| Total 601400 - Other Operating Supplies         | 2,257.19          | 9,665.84          |             | 23.35%        | 23,427.63         | 57,995.04          | 40.4%         |
| Total Expense                                   | 11,618.59         | 18,225.80         |             | 63.75%        | 80,181.34         | 109,354.88         | 73.32%        |
| Net Ordinary Income                             | -11,618.59        | -18,225.80        |             | 63.75%        | -80,181.34        | -109,354.88        | 73.32%        |
| Net Income                                      | <b>-11,618.59</b> | <b>-18,225.80</b> |             | <b>63.75%</b> | <b>-80,181.34</b> | <b>-109,354.88</b> | <b>73.32%</b> |
|   |                   |                   |             |               |                   |                    |               |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis)-Administrative**  
December 2018

| Ordinary Income/Expense                 | Dec 18           | Budget            | % of Budget | Jul - Dec 18     | YTD Budget        | % of Budget | Annual Budget      |
|---|------------------|-------------------|-------------|------------------|-------------------|-------------|--------------------|
| <b>Income</b>                           |                  |                   |             |                  |                   |             |                    |
| 44500 · Government Grants               | 16,666.24        |                   |             |                  | 91,709.59         |             |                    |
| Total Income                            | 16,666.24        |                   |             |                  | 91,709.59         |             |                    |
| <b>Gross Profit</b>                     |                  |                   |             |                  |                   |             |                    |
| Expense                                 |                  |                   |             |                  |                   |             |                    |
| 110000 · Salary & Wages-Operational     | 2,474.99         | 2,250.00          | 110.0%      | 13,837.47        | 13,500.00         | 102.5%      | 26,999.98          |
| 210000 · FICA/Benefits-Operational      | 1,553.32         | 671.50            | 231.32%     | 5,028.80         | 4,029.00          | 124.82%     | 8,057.95           |
| 2700000 · Worker's Compensation - Admin | 0.00             | 25.00             | 0.0%        | 0.00             | 150.00            | 0.0%        | 300.00             |
| 315000 · Consultants-Legal              | 0.00             | 100.00            | 0.0%        | 365.00           | 600.00            | 60.83%      | 1,200.00           |
| 316000 · Consultants-Other              | 3,600.00         | 3,662.50          | 98.29%      | 22,350.00        | 21,975.00         | 101.71%     | 43,950.00          |
| 316100 · Consultants-Data Processing    | 3,500.00         | 3,500.00          | 100.0%      | 21,000.00        | 21,000.00         | 100.0%      | 42,000.00          |
| 316300 · Prof. Services-Interpreter     | 0.00             |                   |             | 253.50           |                   |             |                    |
| 331000 · Repairs&Maintenance            | 0.00             | 70.83             | 0.0%        | 0.00             | 425.02            | 0.0%        | 850.00             |
| 360000 · Outreach                       | 0.00             | 104.17            | 0.0%        | 0.00             | 625.02            | 0.0%        | 1,250.00           |
| 521000 · Postage                        | 20.10            | 41.67             | 48.24%      | 221.05           | 250.02            | 88.41%      | 500.00             |
| 523000 · Telephone                      | 197.25           | 202.25            | 97.53%      | 1,239.78         | 1,213.50          | 102.17%     | 2,427.00           |
| 523100 · Mobile Telephone               | 89.27            | 180.00            | 49.59%      | 593.45           | 1,080.00          | 54.95%      | 2,160.00           |
| 524000 · Internet Service               | 135.00           | 126.67            | 106.58%     | 790.00           | 760.02            | 103.95%     | 1,520.00           |
| 530500 · Vehicle Insurance              | 0.00             | 91.67             | 0.0%        | 0.00             | 550.02            | 0.0%        | 1,100.00           |
| 530700 · Public Off Liability Insurance | 0.00             | 125.00            | 0.0%        | 0.00             | 750.00            | 0.0%        | 1,500.00           |
| 530800 · General Liability Insurance    | 0.00             | 80.00             | 0.0%        | 0.00             | 480.00            | 0.0%        | 960.00             |
| 541000 · Lease/Rental-Equipment         | 373.08           | 423.00            | 88.2%       | 2,200.55         | 2,538.00          | 86.7%       | 5,076.00           |
| 542000 · Lease/Rental-Building          | 3,339.24         | 3,008.33          | 111.0%      | 19,409.04        | 18,050.02         | 107.53%     | 36,100.00          |
| 550000 · Travel                         | 466.52           | 250.00            | 186.61%     | 1,763.45         | 1,500.00          | 117.56%     | 3,000.00           |
| 581000 · Dues & Memberships             | 570.00           | 69.58             | 819.2%      | 725.00           | 417.52            | 173.64%     | 835.00             |
| 600100 · Office Supplies                | 5.06             | 175.00            | 2.89%       | 465.37           | 1,050.00          | 44.32%      | 2,100.00           |
| 600200 · Food Service                   | 337.46           | 166.67            | 202.47%     | 1,023.25         | 1,000.02          | 102.32%     | 2,000.00           |
| 600800 · Vehicle-Fuels                  | 0.00             | 8.33              | 0.0%        | 0.00             | 50.02             | 0.0%        | 100.00             |
| 600900 · Vehicle-Repairs                | 0.00             | 41.67             | 0.0%        | 0.00             | 250.02            | 0.0%        | 500.00             |
| 601200 · Books & Subscriptions          | 4.95             | 41.67             | 11.88%      | 363.89           | 250.02            | 145.54%     | 500.00             |
| 810700 · Computer Upgrades Equipment    | 0.00             | 41.67             | 0.0%        | 79.99            | 250.02            | 31.99%      | 500.00             |
| <b>Total Expense</b>                    | <b>16,666.24</b> | <b>15,457.18</b>  |             | <b>91,709.59</b> | <b>92,743.24</b>  |             | <b>185,485.93</b>  |
| <b>Net Ordinary Income</b>              | <b>0.00</b>      | <b>-15,457.18</b> |             | <b>0.00</b>      | <b>-92,743.24</b> |             | <b>-185,485.93</b> |
| <b>Net Income</b>                       | <b>0.00</b>      | <b>-15,457.18</b> |             | <b>0.00</b>      | <b>-92,743.24</b> |             | <b>-185,485.93</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Workforce Innovation Fund FSN**  
December 2018

| Ordinary Income/Expense                 | Dec 18            | Budget            | % of Budget   | Jul - Dec 18       | YTD Budget         | % of Budget   | Annual Budget      |
|---|-------------------|-------------------|---------------|--------------------|--------------------|---------------|--------------------|
| <b>Expense</b>                          |                   |                   |               |                    |                    |               |                    |
| 601400 - Other Operating Supplies       |                   |                   |               |                    |                    |               |                    |
| <b>79-6014 - Workforce Innov. Grant</b> |                   |                   |               |                    |                    |               |                    |
| Third Party Service Provider            | 0.00              | 44.67             | 0.0%          | 669.92             | 268.02             | 249.95%       | 536.04             |
| 1021-79 - American Job Coach            | 4,986.00          | 5,007.65          | 99.77%        | 29,976.00          | 30,045.90          | 99.77%        | 60,091.80          |
| 1022-79 - Benefits-American Job Coach   | 1,588.28          | 1,782.21          | 89.68%        | 9,446.04           | 10,693.26          | 88.34%        | 21,386.52          |
| 1100-79 - Salaries & Wages-Reg.         | 2,632.16          | 2,948.25          | 89.28%        | 15,734.21          | 17,689.50          | 88.95%        | 35,379.00          |
| 2100-79 - Benefits-Salaries Reg.        | 437.54            | 490.67            | 89.17%        | 2,447.08           | 2,944.02           | 83.12%        | 5,888.04           |
| 3600-79 - Outreach                      | 0.00              | 1,400.00          | 0.0%          | 0.00               | 8,400.00           | 0.0%          | 16,800.00          |
| 5500-79 - Workforce Innov. Travel       | 101.37            | 350.06            | 28.96%        | 1,348.64           | 2,100.36           | 64.21%        | 4,200.72           |
| 5540-79 - Training                      | 0.00              | 0.00              | 0.0%          | 0.00               | 0.00               | 0.0%          | 0.00               |
| 5640-79 - Prof. Dev.-Coach              | 0.00              | 199.00            | 0.0%          | 0.00               | 1,194.00           | 0.0%          | 2,388.00           |
| 5899-79 - Indirect Costs/Administrative | 986.40            | 1,110.81          | 87.0%         | 5,760.36           | 6,664.86           | 86.43%        | 13,329.72          |
| 6001-79 - Office Supplies               | 385.75            | 989.60            | 38.98%        | 1,561.83           | 5,937.60           | 26.3%         | 11,875.20          |
| 6014-79 - Supportive Services           | 5,984.71          | 5,542.90          | 108.15%       | 51,315.84          | 33,257.40          | 154.3%        | 66,514.80          |
| Total 79-6014 - Workforce Innov. Grant  | <b>17,112.21</b>  | <b>19,865.82</b>  | <b>86.14%</b> | <b>118,259.92</b>  | <b>119,194.92</b>  | <b>99.22%</b> | <b>238,389.84</b>  |
| Total 601400 - Other Operating Supplies | <b>17,112.21</b>  | <b>19,865.82</b>  | <b>86.14%</b> | <b>118,259.92</b>  | <b>119,194.92</b>  | <b>99.22%</b> | <b>238,389.84</b>  |
| Total Expense                           | <b>17,112.21</b>  | <b>19,865.82</b>  | <b>86.14%</b> | <b>118,259.92</b>  | <b>119,194.92</b>  | <b>99.22%</b> | <b>238,389.84</b>  |
| Net Ordinary Income                     | <b>-17,112.21</b> | <b>-19,865.82</b> | <b>86.14%</b> | <b>-118,259.92</b> | <b>-119,194.92</b> | <b>99.22%</b> | <b>-238,389.84</b> |
| Net Income                              | <b>-17,112.21</b> | <b>-19,865.82</b> | <b>86.14%</b> | <b>-118,259.92</b> | <b>-119,194.92</b> | <b>99.22%</b> | <b>-238,389.84</b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Pathways/Promise Grant**  
December 2018

|   | <u>Dec 18</u>           | <u>Budget</u>           | <u>% of Budget</u>    | <u>Jul - Dec 18</u>      | <u>YTD Budget</u>        | <u>% of Budget</u>    | <u>Annual Budget</u>     |
|---|-------------------------|-------------------------|-----------------------|--------------------------|--------------------------|-----------------------|--------------------------|
| <b>Ordinary Income/Expense</b>          |                         |                         |                       |                          |                          |                       |                          |
| <b>Expense</b>                          |                         |                         |                       |                          |                          |                       |                          |
| 601400 · Other Operating Supplies       |                         |                         |                       |                          |                          |                       |                          |
| 85-6014 · Pathways Grant                | 4,283.33                | 3,519.30                | 121.71%               | 26,329.38                | 21,115.85                | 124.69%               | 21,115.85                |
| 85-1100 · Salaries                      | 842.62                  | 915.24                  | 92.07%                | 8,998.43                 | 5,491.44                 | 163.86%               | 5,491.44                 |
| 85-2100 · Fringe Benefits               |                         |                         |                       |                          |                          |                       |                          |
| 85-5260 · Contract Services             |                         |                         |                       |                          |                          |                       |                          |
| Contra Account                          | 0.00                    |                         |                       | -1,515.80                |                          |                       |                          |
| 85-5260 · Contract Services - Other     | 0.00                    |                         |                       | 1,515.80                 |                          |                       |                          |
| Total 85-5260 · Contract Services       | 0.00                    | 413.60                  | 0.0%                  | 2,339.61                 | 2,481.64                 | 94.28%                | 2,481.64                 |
| 85-5420 · Rent                          | 260.90                  | 199.56                  | 130.74%               | 1,907.10                 | 1,197.40                 | 159.27%               | 1,197.40                 |
| 85-5500 · Travel                        | 0.00                    | 242.58                  | 0.0%                  | 3.82                     | 1,455.50                 | 0.26%                 | 1,455.50                 |
| 85-5899 · Administrative                |                         |                         |                       |                          |                          |                       |                          |
| 85-6001 · Office Supplies               | 15.00                   | 0.00                    | 100.0%                | 60.00                    | 0.00                     | 100.0%                | 0.00                     |
| Total 85-6014 · Pathways Grant          | 5,401.85                | 5,290.28                | 102.11%               | 39,638.34                | 31,741.83                | 124.88%               | 31,741.83                |
| Total 601400 · Other Operating Supplies | 5,401.85                | 5,290.28                | 102.11%               | 39,638.34                | 31,741.83                | 124.88%               | 31,741.83                |
| <b>Total Expense</b>                    | <b>5,401.85</b>         | <b>5,290.28</b>         | <b>102.11%</b>        | <b>39,638.34</b>         | <b>31,741.83</b>         | <b>124.88%</b>        | <b>31,741.83</b>         |
| <b>Net Ordinary Income</b>              | <b>-5,401.85</b>        | <b>-5,290.28</b>        | <b>102.11%</b>        | <b>-39,638.34</b>        | <b>-31,741.83</b>        | <b>-124.88%</b>       | <b>-31,741.83</b>        |
| <b>Net Income</b>                       | <b><u>-5,401.85</u></b> | <b><u>-5,290.28</u></b> | <b><u>102.11%</u></b> | <b><u>-39,638.34</u></b> | <b><u>-31,741.83</u></b> | <b><u>124.88%</u></b> | <b><u>-31,741.83</u></b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - DW Brand Implementation**  
December 2018

|   | Dec 18                  | Budget                  | % of Budget           | Jul - Dec 18             | YTD Budget               | % of Budget          |
|---|-------------------------|-------------------------|-----------------------|--------------------------|--------------------------|----------------------|
| <b>Ordinary Income/Expense</b>          |                         |                         |                       |                          |                          |                      |
| <b>Expense</b>                          |                         |                         |                       |                          |                          |                      |
| 601400 · Other Operating Supplies       |                         |                         |                       |                          |                          |                      |
| 52-6014 · DW Brand Implementation       |                         |                         |                       |                          |                          |                      |
| 524100 · Website                        | 0.00                    | 1,646.25                | 0.0%                  | 9,877.50                 | 9,877.50                 | 100.0%               |
| 524200 · Signage                        | 4,806.40                | 1,602.13                | 300.0%                | 9,612.80                 | 9,612.80                 | 100.0%               |
| 589900 · Administrative                 | 1,185.00                | 918.28                  | 129.05%               | 5,509.70                 | 5,509.70                 | 100.0%               |
| Total 52-6014 · DW Brand Implementation | <u>5,991.40</u>         | <u>4,166.66</u>         | <u>143.79%</u>        | <u>25,000.00</u>         | <u>25,000.00</u>         | <u>100.0%</u>        |
| Total 601400 · Other Operating Supplies | <u>5,991.40</u>         | <u>4,166.66</u>         | <u>143.79%</u>        | <u>25,000.00</u>         | <u>25,000.00</u>         | <u>100.0%</u>        |
| <b>Total Expense</b>                    | <u>5,991.40</u>         | <u>4,166.66</u>         | <u>143.79%</u>        | <u>25,000.00</u>         | <u>25,000.00</u>         | <u>100.0%</u>        |
| <b>Net Ordinary Income</b>              | <u>-5,991.40</u>        | <u>-4,166.66</u>        | <u>143.79%</u>        | <u>-25,000.00</u>        | <u>-25,000.00</u>        | <u>100.0%</u>        |
| <b>Net Income</b>                       | <u><b>-5,991.40</b></u> | <u><b>-4,166.66</b></u> | <u><b>143.79%</b></u> | <u><b>-25,000.00</b></u> | <u><b>-25,000.00</b></u> | <u><b>100.0%</b></u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - DW Brand Implementation**  
December 2018

|   | <u>Annual Budget</u>     |
|---|--------------------------|
| <b>Ordinary Income/Expense</b>          |                          |
| <b>Expense</b>                          |                          |
| 601400 · Other Operating Supplies       |                          |
| 52-6014 · DW Brand Implementation       |                          |
| 524100 · Website                        | 9,877.50                 |
| 524200 · Signage                        | 9,612.80                 |
| 589900 · Administrative                 | 5,509.70                 |
| Total 52-6014 · DW Brand Implementation | <u>25,000.00</u>         |
| Total 601400 · Other Operating Supplies | <u>25,000.00</u>         |
| <b>Total Expense</b>                    | <u>25,000.00</u>         |
| <b>Net Ordinary Income</b>              | <u>-25,000.00</u>        |
| <b>Net Income</b>                       | <u><b>-25,000.00</b></u> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Rapid Response**  
December 2018

| Ordinary Income/Expense                    | Dec 18                   | Budget                   | % of Budget         | Jul - Dec 18             | YTD Budget               | % of Budget          |
|--|--------------------------|--------------------------|---------------------|--------------------------|--------------------------|----------------------|
| <b>Expense</b>                             |                          |                          |                     |                          |                          |                      |
| 820500 · Work Experience/Internships       |                          |                          |                     |                          |                          |                      |
| 820525 · Danville RR Work Exp.             | 2,950.00                 |                          |                     |                          | 19,980.00                |                      |
| Total 820500 · Work Experience/Internships | <u>2,950.00</u>          |                          |                     |                          | <u>19,980.00</u>         |                      |
| 840000 · Supportive Services               |                          |                          |                     |                          |                          |                      |
| 845309 · RR-Martinsville Supp. Serv.       | 125.60                   | 4,870.20                 | 2.58%               | 1,703.25                 | 29,221.20                | 5.83%                |
| 845310 · RR-Patrick Supp. Serv.            | 754.00                   |                          |                     | 6,036.60                 |                          |                      |
| 845311 · RR-Danville Supp. Serv.           | 668.40                   |                          |                     | 4,502.66                 |                          |                      |
| Total 840000 · Supportive Services         | <u>1,548.00</u>          | <u>4,870.20</u>          | <u>31.79%</u>       | <u>12,242.51</u>         | <u>29,221.20</u>         | <u>41.9%</u>         |
| 850000 · OJT Training                      |                          |                          |                     |                          |                          |                      |
| 855316 · RR-Martinsville OJT               | 0.00                     |                          |                     | 3,045.75                 |                          |                      |
| 855317 · RR-Patrick OJT                    | 0.00                     |                          |                     | 675.00                   |                          |                      |
| Total 850000 · OJT Training                | <u>0.00</u>              |                          |                     | <u>3,720.75</u>          |                          |                      |
| 903000 · Training (ITA)                    |                          |                          |                     |                          |                          |                      |
| 903001 · RR-Martinsville                   | 0.00                     | 11,146.22                | 0.0%                | 6,495.00                 | 66,877.32                | 9.71%                |
| 903002 · RR-Patrick                        | 0.00                     |                          |                     | 12,670.99                |                          |                      |
| 903003 · RR-Danville                       | 5,592.00                 |                          |                     | 11,934.00                |                          |                      |
| Total 903000 · Training (ITA)              | <u>5,592.00</u>          | <u>11,146.22</u>         | <u>50.17%</u>       | <u>31,089.99</u>         | <u>66,877.32</u>         | <u>46.5%</u>         |
| <b>Total Expense</b>                       | <b><u>10,090.00</u></b>  | <b><u>16,016.42</u></b>  | <b><u>63.0%</u></b> | <b><u>67,043.25</u></b>  | <b><u>96,098.52</u></b>  | <b><u>69.77%</u></b> |
| <b>Net Ordinary Income</b>                 | <b><u>-10,090.00</u></b> | <b><u>-16,016.42</u></b> | <b><u>63.0%</u></b> | <b><u>-67,043.25</u></b> | <b><u>-96,098.52</u></b> | <b><u>69.77%</u></b> |
| <b>Net Income</b>                          | <b><u>-10,090.00</u></b> | <b><u>-16,016.42</u></b> | <b><u>63.0%</u></b> | <b><u>-67,043.25</u></b> | <b><u>-96,098.52</u></b> | <b><u>69.77%</u></b> |

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**West Piedmont Workforce Investment Board**  
**Stmt of Revenues & Expenses (Regulatory Body Basis) - Rapid Response**  
 December 2018

| Ordinary Income/Expense                    | Annual Budget |
|--|---------------|
| Expense                                    |               |
| 820500 · Work Experience/Internships       |               |
| 820525 · Danville RR Work Exp.             |               |
| Total 820500 · Work Experience/Internships |               |
| 840000 · Supportive Services               | 48,702.00     |
| 845309 · RR-Martinsville Supp. Serv.       |               |
| 845310 · RR-Patrick-Supp. Serv.            |               |
| 845311 · RR-Danville Supp. Serv.           |               |
| Total 840000 · Supportive Services         | 48,702.00     |
| 850000 · OJT Training                      |               |
| 855316 · RR-Martinsville OJT               |               |
| 855317 · RR-Patrick OJT                    |               |
| Total 850000 · OJT Training                |               |
| 903000 · Training (ITA)                    | 111,462.20    |
| 903001 · RR-Martinsville                   |               |
| 903002 · RR-Patrick                        |               |
| 903003 · RR-Danville                       |               |
| Total 903000 · Training (ITA)              | 111,462.20    |
| Total Expense                              | 160,164.20    |
| Net Ordinary Income                        | -160,164.20   |
| Net Income                                 | -160,164.20   |

These financial statements have not been subjected to a compilation engagement, and no assurance is provided on them. These financial statements omit substantially all disclosures required by the Regulatory Body Basis framework.

Other Operational Projection as of 12/31/18

**Dislocated Worker**

|                          |                 |
|--------------------------|-----------------|
| Balance as of 12/31/18   | 30,032.32       |
| Monthly Salary           | 2,700.00        |
| Monthly Benefits         | 930.00          |
| Monthly Rent Adj         | (1,198.66)      |
| Monthly Shared Costs Adj | (620.77)        |
| Monthly Other Oper.      | 1,725.00        |
| Total Monthly            | <u>3,535.57</u> |
| 6 months remaining       | (21,213.42)     |
| Balance                  | <u>8,818.90</u> |

**Adult**

|                          |                  |
|--------------------------|------------------|
| Balance as of 12/31/18   | 74,946.38        |
| Monthly Salary           | 4,350.00         |
| Monthly Benefits         | 1,500.00         |
| Monthly Rent Adj         | (8,246.14)       |
| Monthly Shared Costs Adj | (3,701.45)       |
| Monthly Other Oper.      | 11,509.95        |
| Total Monthly            | <u>5,412.36</u>  |
| 6 months remaining       | (32,474.16)      |
| Balance                  | <u>42,472.22</u> |

**YOS**

|                          |                  |
|--------------------------|------------------|
| Balance as of 12/31/18   | 104,579.61       |
| Monthly Salary           | 7,500.00         |
| Monthly Benefits         | 2,175.00         |
| Monthly Rent Adj         | (12,880.80)      |
| Monthly Shared Costs Adj | (5,691.60)       |
| Monthly Other Oper.      | 17,750.00        |
| Total Monthly            | <u>8,852.60</u>  |
| 6 months remaining       | (53,115.60)      |
| Balance                  | <u>51,464.01</u> |

**YIS**

|                          |                  |
|--------------------------|------------------|
| Balance as of 12/31/18   | 100,470.39       |
| Monthly Salary           | 2,412.50         |
| Monthly Benefits         | 829.74           |
| Monthly Rent Adj         | (1,749.14)       |
| Monthly Shared Costs Adj | (816.92)         |
| Monthly Other Oper.      | 1,650.00         |
| Total Monthly            | <u>2,326.18</u>  |
| 6 months remaining       | (13,957.08)      |
| Balance                  | <u>86,513.31</u> |

| ADULT                                     |                   |                     |             |                   |             |
|---|-------------------|---------------------|-------------|-------------------|-------------|
| Contractors                               | Other Operational |                     |             | Other Operational | Total       |
|   | Regular           | Additional Training | Total       |                   |             |
| 6/30/18 balance<br>NOO FY 18-19           | 63,494.26 A       | 100,000.00          | 163,494.26  | 168,156.28        | 322,032.05  |
| Available for FY 6/30/19                  | 63,155.28         | 100,000.00          | 163,494.26  | 231,650.54        | 585,526.31  |
| Jul actual                                | 131,650.54        | (19,005.00)         | 112,645.54  | (46,981.73)       | (76,138.65) |
| Aug actual                                | (27,976.73)       | 13.16               | (27,963.57) | -                 | 13.16       |
| Sep actual                                | (4,959.58)        | (9,766.58)          | (14,726.16) | (4,329.58)        | (39,638.25) |
| Oct actual                                | (9,792.60)        | (5,704.02)          | (15,496.62) | (27,429.16)       | (44,960.58) |
| Nov actual                                | (21,184.90)       | (8,884.09)          | (29,068.99) | (5,724.02)        | (46,888.92) |
| Dec actual                                | (21,260.38)       | (16,715.92)         | (37,976.30) | (25,600.01)       | (46,860.39) |
| Subtotal                                  | 172,198.56        | 74,372.70           | 246,561.26  | 121,619.20        | 293,817.76  |
| Set aside for PY 19-20                    | 70,072.74         | 17,059.07           | 87,111.81   | 17,039.07         | 87,111.81   |
| Additional amount from NOO (released Oct) |                   | 573.75              | -           | 573.75            | 573.75      |
| 12/31/18 balance                          | 242,271.30        | 91,965.52           | 334,236.82  | 139,232.02        | 381,503.32  |
| DISLOCATED WORKER                         |                   |                     |             |                   |             |
| Contractors                               | Other Operational |                     |             | Other Operational | Total       |
|   | Regular           | Additional Training | Total       |                   |             |
| 6/30/18 balance<br>NOO FY 18-19           | 42,184.13         | 50,000.00           | 92,184.13   | 92,184.13         | 245,506.46  |
| Available for FY 6/30/19                  | 42,184.13         | 50,000.00           | 92,184.13   | 92,184.13         | 245,506.46  |
| Jul actual                                | (9,679.90)        | -                   | (9,679.90)  | (9,679.90)        | (17,246.30) |
| Aug actual                                | 1,535.09          | -                   | 1,535.09    | 1,535.09          | (7,654.02)  |
| Sep actual                                | (3,430.83)        | -                   | (3,430.83)  | (3,430.83)        | (21,848.30) |
| Oct actual                                | (4,060.19)        | -                   | (4,060.19)  | (4,060.19)        | (12,619.37) |
| Nov actual                                | (3,569.62)        | -                   | (3,569.62)  | (3,569.62)        | (18,961.68) |
| Dec actual                                | (10,137.93)       | 562.22              | 562.22      | 562.22            | (9,575.71)  |
| Admin used to cover overspending          | 6,151.17          | -                   | 6,151.17    | 6,151.17          | 6,151.17    |
| Subtotal                                  | 84,060.18         | 29,692.07           | 50,000.00   | 79,692.07         | 163,752.25  |
| Set aside for PY 19-20                    | 29,676.86         | 10,546.03           | 10,546.03   | 40,222.89         | 40,222.89   |
| Additional amount from NOO (released Oct) |                   | 340.14              | -           | 340.14            | 340.14      |
| 12/31/18 balance                          | 113,737.04        | 40,578.24           | 50,000.00   | 90,578.24         | 204,315.28  |

**YOUTH IN SCHOOL**

|  | <u>Contractors</u> | <u>Regular<br/>Other Operational</u> | <u>Additional<br/>Training</u> | <u>Total</u> | <u>Other Operational</u> | <u>Total</u> |
|--|--------------------|--------------------------------------|--------------------------------|--------------|--------------------------|--------------|
| 6/30/18 balance                            |                    |                                      |                                |              |                          |              |
| NOO FY 18-19                               | 88,815.72          | 69,771.30 A                          | -                              | 69,771.30    | 158,587.02 A             |              |
| Available for FY 6/30/19                   | 121,884.74         | 37,617.40                            | -                              | 37,617.40    | 159,502.14               |              |
| Jul actual                                 | 210,700.46         | 107,388.70                           | -                              | 107,388.70   | 318,089.16               |              |
| Aug actual                                 | (21,964.43)        | (6,147.74)                           | -                              | (6,147.74)   | (28,112.17)              |              |
| Sep actual                                 | (25,849.71)        | 2,787.72                             | -                              | 2,787.72     | (23,061.99)              |              |
| Oct actual                                 | (18,145.93)        | (2,207.94)                           | -                              | (2,207.94)   | (20,353.87)              |              |
| Nov actual                                 | (19,612.10)        | (2,710.28)                           | -                              | (2,710.28)   | (22,322.38)              |              |
| Dec actual                                 | (16,729.27)        | (2,338.83)                           | -                              | (2,338.83)   | (19,068.10)              |              |
|  | (13,416.72)        | 5,827.15                             | -                              | 5,827.15     | (7,589.57)               |              |
| Transfer to YOS (other operational budget) |                    |                                      |                                |              |                          |              |
| 12/31/18 balance                           | 94,982.30          | 100,470.40                           | -                              | 100,470.40   | (2,128.38)               | (2,128.38)   |
|  |                    |                                      |                                |              |                          |              |
| 12/31/18 balance                           |                    |                                      |                                |              |                          |              |

**YOUTH OUT SCHOOL**

|  | <u>Contractors</u> | <u>Regular<br/>Other Operational</u> | <u>Additional<br/>Training</u> | <u>Total</u> | <u>Other Operational</u> | <u>Total</u> |
|--|--------------------|--------------------------------------|--------------------------------|--------------|--------------------------|--------------|
| 6/30/18 balance                              |                    |                                      |                                |              |                          |              |
| NOO FY 18-19                                 | 266,447.21         | 114,370.95 A                         | -                              | 114,370.95   | 380,818.16 A             |              |
| Available for FY 6/30/19                     | 365,654.22         | 104,338.74                           | -                              | 104,338.74   | 469,992.96               |              |
| Jul actual                                   | 632,101.43         | 218,709.69                           | -                              | 218,709.69   | 850,811.12               |              |
| Aug actual                                   | (39,669.45)        | (48,546.71)                          | (510.84)                       | (49,057.55)  | (88,777.00)              |              |
| Sep actual                                   | (50,099.36)        | (28,994.61)                          | (11,289.96)                    | (15,184.57)  | (65,283.93)              |              |
| Oct actual                                   | (70,711.90)        | (9,244.17)                           | -                              | (9,244.17)   | (79,956.07)              |              |
| Nov actual                                   | (82,300.76)        | (21,546.18)                          | (156.00)                       | (21,702.18)  | (104,002.54)             |              |
| Dec actual                                   | (53,213.85)        | (9,451.35)                           | -                              | (9,451.35)   | (62,665.20)              |              |
|  | (36,582.13)        | [11,618.59]                          | -                              | (11,618.59)  | (48,200.72)              |              |
| Transfer from YIS (other operational budget) |                    |                                      |                                |              |                          |              |
| 12/31/18 balance                             | 299,523.98         | 117,536.46                           | (12,956.80)                    | 104,579.66   | 2,128.38                 | 2,128.38     |
|  |                    |                                      |                                |              |                          |              |
| 12/31/18 balance                             |                    |                                      |                                |              |                          |              |

| ADMINISTRATIVE                            |             |                     |                     |                   |             |
|---|-------------|---------------------|---------------------|-------------------|-------------|
|   | Contractors | Regular Operational | Additional Training | Other Operational | Total       |
| 6/30/18 balance<br>NOO FY 18-19           |             |                     |                     |                   | 14,461.50   |
| Available for FY 6/30/19                  |             |                     |                     |                   | 169,374.26  |
| Juf actual                                |             |                     |                     |                   | 183,835.76  |
| Admin used to cover DW overspending       |             |                     |                     |                   | (14,572.85) |
| Aug actual                                |             |                     |                     |                   | (6,151.17)  |
| Sep actual                                |             |                     |                     |                   | (15,151.28) |
| Additional amount from NOO (released Oct) |             |                     |                     |                   | (14,211.31) |
| Oct actual                                |             |                     |                     |                   | 101.54      |
| Nov actual                                |             |                     |                     |                   | (16,405.96) |
| Dec actual                                |             |                     |                     |                   | (14,701.95) |
|   |             |                     |                     |                   | (16,666.24) |
| 12/31/18 balance                          |             |                     |                     |                   | 86,076.54   |